GSA

FPL Specifications: Professional Services

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
1	SIN	Special Item Number (SIN)	Text	15	Y	599 2 520 11	Enter the full SIN number using only a space, no special characters such as "-" or "_" New Offers must match the SIN number entered on the Goods and Services task in eOffer.
2	Labor Category Name	Labor Category Name - Name of Professional Service Provided. The offeror may propose separate rates for "domestic" and "overseas" services based on the application of variations in their indirect costs, depending upon where the services are performed. Two sets of rates are not required. In the event two sets of rates are offered, the offeror must identify which are considered "domestic" rates and which are considered "overseas" rates. The offeror may propose separate rates for "customer facility" and "contractor facility" (also known as "offsite/onsite"), based on the application of variations in its indirect costs depending upon where the services are performed. Two sets of rates are not required. In the event two sets of rates are offered, the offeror must identify which is for work at the "customer facility"(i.e., the ordering activity/agency) and which is for work at the "contractor facility."	Text	150	Y	Sr. Project Manager Project Manager Senior Consultant	Labor category names must be unique within each SIN. If the offeror is proposing separate rates as described in the Field Description, they must be entered as separate line items. For example: Manager 1 - Contractor-Site Manager 1 - Government-Site Manager 2 - Contractor-Site Manager 2 - Government-Site
3	Labor Category Description	For each proposed labor category, the offeror shall provide a detailed position description to include functional responsibilities.	Text	3000	Y	Text Description	
4	Transaction Name	The full description of the Transaction (Description of the service offered) 599_2	Text	150	Y	Transaction A, Domestic, Full Service and Domestic Based'	Fields 4 through 8 apply only to SIN 599_2. For SIN 599_2, fields 2 and 3 do not apply.
5	Transaction	Code for the Transaction 599_2	Text	40	Y	Valid values are: 'A' for Transaction A, 'B' for Transaction B. In the event that a custom transaction is used any other string may be used in this field. Examples of Custom transactions are 'eTS' and 'DTS'	Fields 4 through 8 apply only to SIN 599_2. For SIN 599_2, fields 2 and 3 do not apply. Transaction A - Air and/or Rail Ticket with or without Lodging and/or Car Rental Reservations: Transaction A fee applies for all arrangements and reservations related to one itinerary for which an air or rail ticket is issued. The fee includes making and changing arrangements (air/rail, lodging, and/or car rental) for one or multiple locations. The fee may only be charged at time of ticket issuance and is not refundable if the travel is subsequently cancelled. The transaction fee covers the processing of refunds or credits for unused tickets. An additional transaction fee may be incurred if changes in the itinerary require the issuance of a new ticket. The contractor shall not charge a fee for cancellations made prior to issuance of tickets. Research of travel arrangements, changes to existing arrangements, and air/rail reservations for which tickets are not generated shall not be considered Type A transactions. Transaction B - Lodging and/or Car Rental Reservations: Transaction B fee applies for all arrangements and reservations related to one itinerary for which an air or rail ticket is not issued. The fee includes making and changing lodging and/or car rental arrangements for one or multiple locations when air or rail transportation is not included in the itinerary. Research of travel arrangements, changes to existing arrangements, and reservations that are cancelled prior to the check-in date shall not be considered Type B transactions
6	Domestic/International	Domestic or International Travel 599_2	Text	1	Y	Valid values are: 'D' for Domestic and 'I' for International.	Fields 4 through 8 apply only to SIN 599_2. For SIN 599_2, fields 2 and 3 do not apply.

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
7	**Full vs Self Service**	Full Service or Self Service 599_2	Text	1	Y	Valid values are: 'F' - Full Service and 'S' for Self Service	Fields 4 through 8 apply only to SIN 599_2. For SIN 599_2, fields 2 and 3 do not apply.
8	**Domestic vs Foreign Based**	Domestic Based or Foreign Based 599_2	Text	1	Y	Valid values are: 'D' for Domestic and 'F' for Foreign Based	Fields 4 through 8 apply only to SIN 599_2. For SIN 599_2, fields 2 and 3 do not apply.
9	**Service Name**	Name of Service Offered 599_3	Text	150	Y	'Room night reservation'	Fields 9 through 12 apply only to SIN 599_3. For SIN 599_3, fields 2 and 3 do not apply.
10	**Service Offered**	Description of the Service Offered 599_3	Text	40	Y	Details in text	Fields 9 through 12 apply only to SIN 599_3. For SIN 599_3, fields 2 and 3 do not apply.
11	**Range Start**	Range Start - Defines the start of a range as prices may vary per range. 599_3	Text	10	Y	1 or 100 N/A	Fields 9 through 12 apply only to SIN 599_3. For SIN 599_3, fields 2 and 3 do not apply.
12	**Range End**	Range End - Defines the end of a range as prices may very per range. 599_3	Text	10	Y	101 or 200 N/A	Fields 9 through 12 apply only to SIN 599_3. For SIN 599_3, fields 2 and 3 do not apply.
13	**Service Name**	Name of Service Offered 599_4 & 599_5	Text	150	Y	'AIR CHARTER SERVICES '	Fields 13 through 17 apply only to SIN 599_4 and 599_5. For SIN 599_4/5, fields 2 and 3 do not apply.
14	**Aircraft Type**	Type of Aircraft the service is provided for. 599_4 & 599_5	Text	40	Y	'Citation VII' 'Lear 45'	Fields 13 through 17 apply only to SIN 599_4 and 599_5. For SIN 599_4/5, fields 2 and 3 do not apply.
15	**Fuel Surcharge**	Fuel surcharge if any. 599_4 & 599_5	Number	8.4	N	100.5	Fields 13 through 17 apply only to SIN 599_4 and 599_5. For SIN 599_4/5, fields 2 and 3 do not apply. Accepts only digits with the exception of a decimal. Maximum acceptable length is 8 digits that includes 4 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
16	**Minimum Flight Time**	Minimum flight time from departure to destination in minutes. 599_4 & 599_5	Number	8.4	N	180 90.5	Fields 13 through 17 apply only to SIN 599_4 and 599_5. For SIN 599_4/5, fields 2 and 3 do not apply. Accepts only digits with the exception of a decimal. Maximum acceptable length is 8 digits that includes 4 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
17	**Seat Capacity**	Seat capacity of Aircraft. 599_4 & 599_5	Text	40	N	'Seats 10, 5 in first class'	Fields 13 through 17 apply only to SIN 599_4 and 599_5. For SIN 599_4/5, fields 2 and 3 do not apply.
18	**Education/Certifications**	Minimum Education/Certification requirements of professionals providing the service	Text	500	Y	Details in text N/A	Element data is required only for 520 Professional Services and SIN 599_1. For all other SINs, please enter 'N/A' in this field.
19	**Years of Experience**	Minimum experience of professionals in the related field of the Labor Category	Number	3.1	Y	7.5 12 0	Element data is "required" only for 520 Professional Services and SIN 599_1. For all other SINs, please enter '0' (numeral zero) in this field.
20	**Catalog Price or Market Price**	The offeror shall propose a pricing structure consistent with its commercial practices. Catalog Price: Price included in a catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, is either published or otherwise available for inspection by customers, and states prices at which sales are currently, or were last, made to a significant number of buyers constituting the general public. Market Price: Current prices that are established in the course of ordinary trade between buyers and sellers free to bargain and that can be substantiated through competition or from sources independent of the offerors.	Number	15.2	Y	1134.35	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any prefix/suffix values such as $, %. Cell should be formatted as 'General' to accurately display the number of decimal places.
21	**GSA Discount from Catalog Price or Market Price**	GSA Discount from Catalog/Market Price - Discount offered to GSA as a percentage off catalog/market price.	Number	6.4	Y	4.7 3.075	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any prefix/suffix values such as $, %. Cell should be formatted as 'General' to accurately display the number of decimal places.

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
22	**GSA Offered Price with IFF**	GSA Price with IFF- Price offered to GSA including Industrial Funding Fee (IFF) This will be the currently awarded price for this line item. *FOR BASELINE FPL ONLY: This field is conditionally required. If when baselining the FPL, the contract is in other than its first year, this field will be left blank.*	Number	15.2	Y	1081.08 150	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any prefix/suffix values such as $, %. Cell should be formatted as 'General' to accurately display the number of decimal places. *FOR BASELINE FPL ONLY: If your current contract is in OTHER THAN the first year, enter the current year and any remaining years in the appropriate "Price year 2-5 with Fixed Escalation" column. For example, if your contract is in its third year, you would enter the current year in "Price year 3 with Fixed Escalation" and leave this field blank. If you have out year pricing, use years 4 and 5 as well.*
23	Unit of Issue	Unit in which the product is issued/sold	Text	2	Y	HR - Per Hour DA - Per Day WK - Per Week MO - Per Month YR - Per Year 1Y - Transaction A 2Y - Transaction B 3Y - Per Ticket 4Y - Per Transaction 5Y - Per Call / Per Itinerary 6Y - Per Package 7Y - Per Delivery 8Y - One Time fee 9Y - Per Attendee 1Z - Per Person 2Z - Per Night 3Z - Per Call 4Z - Per Report 5Z - Per Set Up 6Z - Per Landing 7Z - Per Round Trip 8Z - Per Overnight Trip 9Z - Per Segment 1W - Per Flight 2W - Per Passenger/ Per Segment 3W - Per Occurrence 4W - Per Gallon 5W - Per Class 6W - Per Course 7W - Per Lecture 8W - Program 9W - Student 1U - Charter	Accepts 2 digit code listed in the Sample Values field. Make certain there are no spaces entered on either side of the 2 digit code. The description associated with the two digit code is only an explanation for your reference - only the code should be entered in the field.
24	**MFC Name**	Name of the Most Favored Customer (MFC). The customer (commercial customer or government entity) in which your firm offers the absolute best price, independent of terms and conditions, discounts, and/or concessions.	Text	120	Y	Loudoun County Hospital N/A	For new Offers, a valid customer name is required for this field. For the Baseline FPL ONLY, if there is no MFC, enter "NA" for the MFC Name.
25	**MFC Price**	Most Favored Customer (MFC) Price – Price offered to the vendors MFC. The MFC price is the absolute best price that the offeror gives to any commercial customer or government entity, independent of terms and conditions, discounts, and/or concessions.	Number	15.2	Y	1080 375.25 0	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. For the Baseline FPL ONLY, if there is no current MFC, enter "0" for this field.

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
26	Supporting Document Name	Name of the file used to substantiate proposed pricing. There must be a clear and relevant relationship between the supporting document and the proposed price it is meant to substantiate. If pricing is based on market prices, supporting document should consist of copies of invoices, contracts, quote sheets, etc. If pricing is based on catalog prices, supporting document should be the catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, and either published or otherwise available for inspection by customers, state prices at which sales are currently, or were last made to a significant number of buyers constituting the general public.	Text	40	Y	XYZ - Catalog 2010.doc Catalog.pdf Invoices.xls	Make certain that the file name stays within the number of characters allowed.
27	Reference Page Number	Page number of the supporting document that substantiates pricing, and additional details if required. Each supporting document must be labeled with the name of the corresponding proposed labor category, service, etc	Text	40	Y	120 Page 10, LCAT Section, Line 22	
28	Price - Year 2 with Fixed Escalation	This field represents the 2nd year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002) This is the currently awarded price with IFF for the second year of the contract.	Number	15.2	N	103	This is the escalation year2 price with IFF. Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. FOR BASELINE FPL ONLY: use this field for the second year pricing of your contract. If you are currently in your second year, enter your current pricing in this field and leave "GSA Offered Price with IFF" field blank.
29	Price - Year 3 with Fixed Escalation	This field represents the 3rd year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002) This is the currently awarded price with IFF for the third year of the contract.	Number	15.2	N	106.09	This is the escalation year3 price with IFF. Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. FOR BASELINE FPL ONLY: use this field for the third year pricing of your contract. If you are currently in your third year, enter your current pricing in this field and leave "GSA Offered Price with IFF" field blank.
30	Price - Year 4 with Fixed Escalation	This field represents the 4th year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002) This is the currently awarded price with IFF for the fourth year of the contract.	Number	15.2	N	109.27	This is the escalation year4 price with IFF. Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. FOR BASELINE FPL ONLY: use this field for the fourth year pricing of your contract. If you are currently in your fourth year, enter your current pricing in this field and leave "GSA Offered Price with IFF" field blank..
31	Price - Year 5 with Fixed Escalation	This field represents the 5th year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002) This is the currently awarded price with IFF for the fifth year of the contract.	Number	15.2	N	112.55	This is the escalation year5 price with IFF. Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. FOR BASELINE FPL ONLY: use this field for the fifth year pricing of your contract. If you are currently in your fifth year, enter your current pricing in this field and leave "GSA Offered Price with IFF" field blank.
32	Zone	Zone - Each state or territory may be categorized in zones for different pricing. If zoning is selected, there is a requirement that prices be entered for each zone for every service that is entered.	Text	20	Y	NorthEast AK 01 Blank if no zones.	Zone to which the price applies. User defined text or numbers. Should ONLY be used if there are entries on the Zones tab of the FPL. If Zones are not used, make sure this field remains empty - even blanks or spaces are not valid.

GSA **Federal Acquisition Service**

FPL Specifications: Fixed Fee Services

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
1	SIN	Special Item Number (SIN)	Text	15	Y	520 14	Enter the full SIN number using only a space, no special characters such as "-" or "_" New Offers must match the SIN number entered on the Goods and Services task in eOffer.
2	Course Name	Course Name - Name of Course Provided	Text	150	Y	Oracle Workflow Basic Training, Savvion BPMS Modeller Advanced Course	Name of service provided must be unique within a SIN
3	Course Description	Course Description - Detailed Description of Course	Text	3000	Y	Detailed text description	
4	Minimum Participants	Minimum number of participants in class	Number	3	Y	10	
5	Maximum Participants	Maximum number of participants in class	Number	3	Y	150	
6	Catalog Price or Market Price	The offeror shall propose a pricing structure consistent with its commercial practices. Catalog Price: Price included in a catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, is either published or otherwise available for inspection by customers, and states prices at which sales are currently, or were last, made to a significant number of buyers constituting the general public. Market Price: Current prices that are established in the course of ordinary trade between buyers and sellers free to bargain and that can be substantiated through competition or from sources independent of the offerors.	Number	15.2	Y	1134.35	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any prefix/suffix values such as $, %. Cell should be formatted as 'General' to accurately display the number of decimal places.
7	GSA Discount from Catalog Price or Market Price	GSA Discount from Catalog/Market Price - Discount offered to GSA as a percentage off catalog/market price.	Number	6.4	Y	4.7 3.075	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any prefix/suffix values such as $, %. Cell should be formatted as 'General' to accurately display the number of decimal places.
22	GSA Offered Price with IFF	GSA Price with IFF- Price offered to GSA including Industrial Funding Fee (IFF) This will be the currently awarded price for this line item. *FOR BASELINE FPL ONLY: This field is conditionally required. If when baselining the FPL, the contract is in other than its first year, this field will be left blank.*	Number	15.2	Y	1081.08 150	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any prefix/suffix values such as $, %. Cell should be formatted as 'General' to accurately display the number of decimal places. *FOR BASELINE FPL ONLY: If your current contract is in OTHER THAN the first year, enter the current year and any remaining years in the appropriate "Price year 2-5 with Fixed Escalation" column. For example, if your contract is in its third year, you would enter the current year in "Price year 3 with Fixed Escalation" and leave this field blank. If you have out year pricing, use years 4 and 5 as well.*

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
9	Unit of Issue	Unit in which the product is issued/sold	Text	2	Y	HR - Per Hour DA - Per Day WK - Per Week MO - Per Month YR - Per Year 1Y - Transaction A 2Y - Transaction B 3Y - Per Ticket 4Y - Per Transaction 5Y - Per Call / Per Itinerary 6Y - Per Package 7Y - Per Delivery 8Y - One Time fee 9Y - Per Attendee 1Z - Per Person 2Z - Per Night 3Z - Per Call 4Z - Per Report 5Z - Per Set Up 6Z - Per Landing 7Z - Per Round Trip 8Z - Per Overnight Trip 9Z - Per Segment 1W - Per Flight 2W - Per Passenger/ Per Segment 3W - Per Occurrence 4W - Per Gallon 5W - Per Class 6W - Per Course 7W - Per Lecture 8W - Program 9W - Student 1U - Charter	Accepts 2 digit code listed in the Sample Values field. Make certain there are no spaces entered on either side of the 2 digit code. The description associated with the two digit code is only an explanation for your reference - only the code should be entered in the field.
10	MFC Name	Name of the Most Favored Customer (MFC). The customer (commercial customer or government entity) in which your firm offers the absolute best price, independent of terms and conditions, discounts, and/or concessions.	Text	120	Y	Loudoun County Hospital N/A	For new Offers, a valid customer name is required for this field. For the Baseline FPL ONLY, if there is no MFC, enter "NA" for the MFC Name.
11	MFC Price	Most Favored Customer (MFC) Price – Price offered to the vendors MFC. The MFC price is the absolute best price that the offeror gives to any commercial customer or government entity, independent of terms and conditions, discounts, and/or concessions.	Number	15.2	Y	1080 375.25 0	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. For the Baseline FPL ONLY, if there is no current MFC, enter "0" for this field.
12	Supporting Document Name	Name of the file used to substantiate proposed pricing. There must be a clear and relevant relationship between the supporting document and the proposed price it is meant to substantiate. If pricing is based on market prices, supporting document should consist of copies of invoices, contracts, quote sheets, etc. If pricing is based on catalog prices, supporting document should be the catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, and either published or otherwise available for inspection by customers, state prices at which sales are currently, or were last made to a significant number of buyers constituting the general public.	Text	40	Y	XYZ - Catalog 2010.doc Catalog.pdf Invoices.xls	Make certain that the file name stays within the number of characters allowed.
13	Reference Page Number	Page number of the supporting document that substantiates pricing, and additional details if required. Each supporting document must be labeled with the name of the corresponding proposed labor category, service, etc	Text	40	Y	120 Page 10, LCAT Section, Line 22	

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
14	Overtime Rate	Overtime Rate in Dollars.	Number	15.2	N	60.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. Not applicable for Professional Services, only for Misc and Fixed Fee Services.
28	Price - Year 2 with Fixed Escalation	This field represents the 2nd year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002) This is the currently awarded price with IFF for the second year of the contract.	Number	15.2	N	103	This is the escalation year2 price with IFF. Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. FOR BASELINE FPL ONLY: use this field for the second year pricing of your contract. If you are currently in your second year, enter your current pricing in this field and leave "GSA Offered Price with IFF" field blank.
29	Price - Year 3 with Fixed Escalation	This field represents the 3rd year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002) This is the currently awarded price with IFF for the third year of the contract.	Number	15.2	N	106.09	This is the escalation year3 price with IFF. Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. FOR BASELINE FPL ONLY: use this field for the third year pricing of your contract. If you are currently in your third year, enter your current pricing in this field and leave "GSA Offered Price with IFF" field blank.
30	Price - Year 4 with Fixed Escalation	This field represents the 4th year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002) This is the currently awarded price with IFF for the fourth year of the contract.	Number	15.2	N	109.27	This is the escalation year4 price with IFF. Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. FOR BASELINE FPL ONLY: use this field for the fourth year pricing of your contract. If you are currently in your fourth year, enter your current pricing in this field and leave "GSA Offered Price with IFF" field blank..
31	Price - Year 5 with Fixed Escalation	This field represents the 5th year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002) This is the currently awarded price with IFF for the fifth year of the contract.	Number	15.2	N	112.55	This is the escalation year5 price with IFF. Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. FOR BASELINE FPL ONLY: use this field for the fifth year pricing of your contract. If you are currently in your fifth year, enter your current pricing in this field and leave "GSA Offered Price with IFF" field blank.
19	Zone	Zone - Each state or territory may be categorized in zones for different pricing. If zoning is selected, there is a requirement that prices be entered for each zone for every service that is entered.	Text	20	Y	NorthEast AK 01 Blank if no zones.	Zone to which the price applies. User defined text or numbers. Should ONLY be used if there are entries on the Zones tab of the FPL. If Zones are not used, make sure this field remains empty - even blanks or spaces are not valid.

FPL Specifications: Miscellaneous Services

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
1	SIN	Special Item Number (SIN)	Text	15	Y	51 100abc 520 4	Enter the full SIN number using only a space, no special characters such as "-" or "_" New Offers must match the SIN number entered on the Goods and Services task in eOffer.
2	Name	Service Name - Name of Service Provided	Text	150	Y	Basic Cable Service Premium Cable Service	Name of service provided must be unique within a SIN
3	Description	Service Description - Detailed Description of Service Provided	Text	3000	Y	Text Description	
4	Time of Delivery	Time of Delivery in Days for this Service	Number	3	N	30 180	Days cannot be more then 999
5	Miscellaneous Category	Logical grouping of service names. A SIN can have one or more catgeories.	Text	100	N	10 Other Direct Costs (ODC)	Applies only to 520 Miscellaneous Services & SINs 599_99/1000/6
6	Catalog Price or Market Price	The offeror shall propose a pricing structure consistent with its commercial practices. **Catalog Price:** Price included in a catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, is either published or otherwise available for inspection by customers, and states prices at which sales are currently, or were last, made to a significant number of buyers constituting the general public. **Market Price:** Current prices that are established in the course of ordinary trade between buyers and sellers free to bargain and that can be substantiated through competition or from sources independent of the offerors. This price can be a percent (**commission**) for a service if applicable. See Description for details.	Number	15.2	Y	1134.35 1.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any prefix/suffix values such as $, %. Cell should be formatted as 'General' to accurately display the number of decimal places. If price expressed in digits represents a percentage value, vendor must use code "**1V**" for the Unit of Issue field.
7	GSA Discount from Catalog Price or Market Price	GSA Discount from Catalog/Market Price - Discount offered to GSA as a percentage off catalog/market price.	Number	6.4	Y	4.7 3.075	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any prefix/suffix values such as $, %. Cell should be formatted as 'General' to accurately display the number of decimal places.
22	GSA Offered Price with IFF	GSA Price with IFF- Price offered to GSA including Industrial Funding Fee (IFF) This will be the currently awarded price for this line item. *FOR BASELINE FPL ONLY: This field is conditionally required. If when baselining the FPL, the contract is in other than its first year, this field will be left blank.*	Number	15.2	Y	1081.08 150	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any prefix/suffix values such as $, %. Cell should be formatted as 'General' to accurately display the number of decimal places. *FOR BASELINE FPL ONLY: If your current contract is in OTHER THAN the first year, enter the current year and any remaining years in the appropriate "Price with IFF year 2-5 with Fixed Escalation" column. For example, if your contract is in its third year, you would enter the current year in "Price with IFF year 3 with Fixed Escalation" and leave this field blank. If you have out year pricing, use years 4 and 5 as well.*

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
9	Unit of Issue	Unit in which the product is issued/sold	Text	2	Y	HR - Per Hour DA - Per Day WK - Per Week MO - Per Month YR - Per Year 1Y - Transaction A 2Y - Transaction B 3Y - Per Ticket 4Y - Per Transaction 5Y - Per Call / Per Itinerary 6Y - Per Package 7Y - Per Delivery 8Y - One Time fee 9Y - Per Attendee 1Z - Per Person 2Z - Per Night 3Z - Per Call 4Z - Per Report 5Z - Per Set Up 6Z - Per Landing 7Z - Per Round Trip 8Z - Per Overnight Trip 9Z - Per Segment 1W - Per Flight 2W - Per Passenger/ Per Segment 3W - Per Occurrence 4W - Per Gallon 5W - Per Class 6W - Per Course 7W - Per Lecture 8W - Program 9W - Student 1U - Charter 1V - Percentage Per Transaction	Accepts 2 digit code listed in the Sample Values field. Make certain there are no spaces entered on either side of the 2 digit code. The description associated with the two digit code is only an explanation for your reference - only the code should be entered in the field. If price expressed in digits represents % vendor must use code "**1V**".
10	MFC Name	Name of the Most Favored Customer (MFC). The customer (commercial customer or government entity) in which your firm offers the absolute best price, independent of terms and conditions, discounts, and/or concessions.	Text	120	Y	Loudoun County Hospital N/A	For new Offers, a valid customer name is required for this field. For the Baseline FPL ONLY, if there is no MFC, enter "NA" for the MFC Name.
11	MFC Price	Most Favored Customer (MFC) Price – Price offered to the vendors MFC. The MFC price is the absolute best price that the offeror gives to any commercial customer or government entity, independent of terms and conditions, discounts, and/or concessions.	Number	15.2	Y	1080 375.25 0	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. For the Baseline FPL ONLY, if there is no current MFC, enter "0" for this field.
12	Supporting Document Name	Name of the file used to substantiate proposed pricing. There must be a clear and relevant relationship between the supporting document and the proposed price it is meant to substantiate. If pricing is based on market prices, supporting document should consist of copies of invoices, contracts, quote sheets, etc. If pricing is based on catalog prices, supporting document should be the catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, and either published or otherwise available for inspection by customers, state prices at which sales are currently, or were last made to a significant number of buyers constituting the general public.	Text	40	Y	XYZ - Catalog 2010.doc Catalog.pdf Invoices.xls	Make certain that the file name stays within the number of characters allowed.
13	Reference Page Number	Page number of the supporting document that substantiates pricing, and additional details if required. Each supporting document must be labeled with the name of the corresponding proposed labor category, service, etc	Text	40	Y	Page 10, LCAT Section, Line 22	

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
14	**Overtime Rate**	Overtime Rate in Dollars.	Number	15.2	N	60.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. Not applicable for Professional Services, only for Misc and Fixed Fee Services.
28	**Price - Year 2 with Fixed Escalation**	This field represents the 2nd year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002) This is the currently awarded price with IFF for the second year of the contract.	Number	15.2	N	103	This is the escalation year2 price with IFF. Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. FOR BASELINE FPL ONLY: use this field for the second year pricing of your contract. If you are currently in your second year, enter your current pricing in this field and leave "GSA Offered Price with IFF" field blank.
29	**Price - Year 3 with Fixed Escalation**	This field represents the 3rd year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002) This is the currently awarded price with IFF for the third year of the contract.	Number	15.2	N	106.09	This is the escalation year3 price with IFF. Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. FOR BASELINE FPL ONLY: use this field for the third year pricing of your contract. If you are currently in your third year, enter your current pricing in this field and leave "GSA Offered Price with IFF" field blank.
30	**Price - Year 4 with Fixed Escalation**	This field represents the 4th year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002) This is the currently awarded price with IFF for the fourth year of the contract.	Number	15.2	N	109.27	This is the escalation year4 price with IFF. Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. FOR BASELINE FPL ONLY: use this field for the fourth year pricing of your contract. If you are currently in your fourth year, enter your current pricing in this field and leave "GSA Offered Price with IFF" field blank..
31	**Price - Year 5 with Fixed Escalation**	This field represents the 5th year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002) This is the currently awarded price with IFF for the fifth year of the contract.	Number	15.2	N	112.55	This is the escalation year5 price with IFF. Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. FOR BASELINE FPL ONLY: use this field for the fifth year pricing of your contract. If you are currently in your fifth year, enter your current pricing in this field and leave "GSA Offered Price with IFF" field blank.
19	**Zone**	Zone - Each state or territory may be categorized in zones for different pricing. If zoning is selected, there is a requirement that prices be entered for each zone for every service that is entered.	Text	20	Y	NorthEast AK 01 Blank if no zones.	Zone to which the price applies. User defined text or numbers. Should ONLY be used if there are entries on the Zones tab of the FPL. If Zones are not used, make sure this field remains empty - even blanks or spaces are not valid.

FPL Specifications: SIN Discounts

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
1	**SIN**	Special Item Number (SIN)	Text	15	Y	520 11 599 2	Enter the full SIN number using only a space, no special characters such as "-" or "_". SIN must match SIN entered on one of the Services tabs
2	**Discount 1**	Quantity Volume Discount Break per SIN (break 1) in dollars	Number	15.2	Y	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank.** Please use the same element type for defining additional discounts such as Discount 2 through 7 as needed.
3	**Disc-Percentage1**	Quantity Volume Discount Break per SIN (break 1) in percentage points of the total dollar value of the order	Number	6.4	Y	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank.** Please use the same element type for defining additional discounts such as Disc-Percentage 2 through 7 as needed.
4	**Break-Beg-Range1**	Start of Range for Volume Break 1 (Range may be defined in terms of quantity or dollar volume)	Number	8	Y	5000 (whole dollars only)	Beginning range of break #1 expressed in dollars only.
5	**Break-End-Range1**	End of Range for Volume Break 1 (Range may be defined in terms of quantity or dollar volume)	Number	8	Y	10000 (whole dollars only)	Ending range of break #1. It must be greater than the beginning range of break #1.
6	**Discount 2**	Quantity Volume Discount Break per SIN (break 2) in dollars	Number	15.2	N	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 2 = 200.50 then Disc-Percentage 2 should be left blank.** Please use the same element type for defining additional discounts such as Discount 3 through 7 as needed.
7	**Disc-Percentage2**	Quantity Volume Discount Break per SIN (break 2) in percentage points of the total dollar value of the order	Number	6.4	N	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 2 = 3 then Discount 2 should be left blank.** Please use the same element type for defining additional discounts such as Disc-Percentage 3 through 7 as needed.

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
8	**Break-Beg-Range2**	Start of Range for Volume Break 2 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	10001	Beginning range of break #2 expressed whole in dollars only. Beginning range of break #2 must be greater than ending range of break #1 and so on.
9	**Break-End-Range2**	End of Range for Volume Break 2 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	20000	Ending range of break #2 expressed in whole dollars only. It must be greater than the beginning range of break #2.
10	**Discount 3**	Quantity Volume Discount Break per SIN (break 3) in dollars	Number	15.2	N	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank.** Please use the same element type for defining additional discounts such as Discount 2 and so on.
11	**Disc-Percentage3**	Quantity Volume Discount Break per SIN (break 3) in percentage points of the total dollar value of the order	Number	6.4	N	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 3 = 3 then Discount 3 should be left blank.** Please use the same element type for defining additional discounts such as Disc-Percentage 4 through 7 as needed.
12	**Break-Beg-Range3**	Start of Range for Volume Break 3 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	20001	Whole dollars only.
13	**Break-End-Range3**	End of Range for Volume Break 3 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	30000	Whole dollars only.
14	**Discount 4**	Quantity Volume Discount Break per SIN (break 4) in dollars	Number	15.2	N	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 4 = 200.50 then Disc-Percentage 4 should be left blank.** Please use the same element type for defining additional discounts such as Discount 5 through 7 as needed.
15	**Disc-Percentage4**	Quantity Volume Discount Break per SIN (break 4) in percentage points of the total dollar value of the order	Number	6.4	N	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 4 = 3 then Discount 4 should be left blank.** Please use the same element type for defining additional discounts such as Disc-Percentage 5 through 7 as needed.

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
16	**Break-Beg-Range4**	Start of Range for Volume Break 4 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	30001	Whole dollars only.
17	**Break-End-Range4**	End of Range for Volume Break 4 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	50000	Whole dollars only.
18	**Discount 5**	Quantity Volume Discount Break per SIN (break 5) in dollars	Number	15.2	N	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 5 = 200.50 then Disc-Percentage 5 should be left blank.** Please use the same element type for defining additional discounts such as Discount 6 and 7 as needed.
19	**Disc-Percentage5**	Quantity Volume Discount Break per SIN (break 5) in percentage points of the total dollar value of the order	Number	6.4	N	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 5 = 3 then Discount 5 should be left blank.** Please use the same element type for defining additional discounts such as Disc-Percentage 6 and 7 as needed.
20	**Break-Beg-Range5**	Start of Range for Volume Break 5 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	50001	Whole dollars only.
21	**Break-End-Range5**	End of Range for Volume Break 5 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	75000	Whole dollars only.
22	**Discount 6**	Quantity Volume Discount Break per SIN (break 6) in dollars	Number	15.2	N	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 6 = 200.50 then Disc-Percentage 6 should be left blank.** Please use the same element type for defining all other discounts such as Discount 7.
23	**Disc-Percentage6**	Quantity Volume Discount Break per SIN (break 6) in percentage points of the total dollar value of the order	Number	6.4	N	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 6 = 3 then Discount 6 should be left blank.** Please use the same element type for defining all other discounts such as Disc-Percentage 7.
24	**Break-Beg-Range6**	Start of Range for Volume Break 6 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	75001	Whole dollars only.
25	**Break-End-Range6**	End of Range for Volume Break 6 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	100000	Whole dollars only.

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
26	**Discount 7**	Quantity Volume Discount Break per SIN (break 7) in dollars	Number	15.2	N	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 7 = 200.50 then Disc-Percentage 7 should be left blank.** This should be the same element type used for defining all other discounts for this SIN.
27	**Disc-Percentage7**	Quantity Volume Discount Break per SIN (break 7) in percentage points of the total dollar value of the order	Number	6.4	N	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 7 = 3 then Discount 7 should be left blank.** This should be the same element type used for defining all other discounts for this SIN.
28	**Break-Beg-Range7**	Start of Range for Volume Break 7 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	100001	Whole dollars only.
29	**Break-End-Range7**	End of Range for Volume Break 7 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	999999	Whole dollars only.
30	**Qty_Terms**	Quantity Terms - This field where the terms applicable to dollar volume discounts are presented	Text	80	N	Enter any terms applicable to dollar volume discounts.	

FPL Specifications: Service Discounts

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
1	Service_Type	Type of service being provided: Professional, Fixed Fee or Miscellaneous	Text	40	Y	Professional	Does not apply to Schedule 599 Discounts
2	Name	Name of Labor Category, Course or Service Provided	Text	150	Y	Project Manager MS Excel Training Ticketing Services	Name must match Name entered on the appropriate Services tab
3	Discount 1	Quantity Volume Discount Break per SIN (break 1) in dollars	Number	15.2	Y	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank.** Please use the same element type for defining additional discounts such as Discount 2 through 7 as needed.
4	Disc-Percentage1	Quantity Volume Discount Break per SIN (break 1) in percentage points of the total dollar value of the order	Number	6.4	Y	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank.** Please use the same element type for defining additional discounts such as Disc-Percentage 2 through 7 as needed.
5	Break-Beg-Range1	Start of Range for Volume Break 1 (Range may be defined in terms of quantity or dollar volume)	Number	8	Y	5000 (whole dollars only)	Beginning range of break #1 expressed in dollars only.
6	Break-End-Range1	End of Range for Volume Break 1 (Range may be defined in terms of quantity or dollar volume)	Number	8	Y	10000 (whole dollars only)	Ending range of break #1. It must be greater than the beginning range of break #1.
7	Discount 2	Quantity Volume Discount Break per SIN (break 2) in dollars	Number	15.2	N	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 2 = 200.50 then Disc-Percentage 2 should be left blank.** Please use the same element type for defining additional discounts such as Discount 3 through 7 as needed.
8	Disc-Percentage2	Quantity Volume Discount Break per SIN (break 2) in percentage points of the total dollar value of the order	Number	6.4	N	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 2 = 3 then Discount 2 should be left blank.** Please use the same element type for defining additional discounts such as Disc-Percentage 3 through 7 as needed.
9	Break-Beg-Range2	Start of Range for Volume Break 2 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	10001	Beginning range of break #2 expressed whole in dollars only. Beginning range of break #2 must be greater than ending range of break #1 and so on.
10	Break-End-Range2	End of Range for Volume Break 2 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	20000	Ending range of break #2 expressed in whole dollars only. It must be greater than the beginning range of break #2.

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
11	**Discount 3**	Quantity Volume Discount Break per SIN (break 3) in dollars	Number	15.2	N	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank.** Please use the same element type for defining additional discounts such as Discount 2 and so on.
12	**Disc-Percentage3**	Quantity Volume Discount Break per SIN (break 3) in percentage points of the total dollar value of the order	Number	6.4	N	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 3 = 3 then Discount 3 should be left blank.** Please use the same element type for defining additional discounts such as Disc-Percentage 4 through 7 as needed.
13	**Break-Beg-Range3**	Start of Range for Volume Break 3 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	20001	Whole dollars only.
14	**Break-End-Range3**	End of Range for Volume Break 3 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	30000	Whole dollars only.
15	**Discount 4**	Quantity Volume Discount Break per SIN (break 4) in dollars	Number	15.2	N	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 4 = 200.50 then Disc-Percentage 4 should be left blank.** Please use the same element type for defining additional discounts such as Discount 5 through 7 as needed.
16	**Disc-Percentage4**	Quantity Volume Discount Break per SIN (break 4) in percentage points of the total dollar value of the order	Number	6.4	N	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 4 = 3 then Discount 4 should be left blank.** Please use the same element type for defining additional discounts such as Disc-Percentage 5 through 7 as needed.
17	**Break-Beg-Range4**	Start of Range for Volume Break 4 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	30001	Whole dollars only.
18	**Break-End-Range4**	End of Range for Volume Break 4 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	50000	Whole dollars only.
19	**Discount 5**	Quantity Volume Discount Break per SIN (break 5) in dollars	Number	15.2	N	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 5 = 200.50 then Disc-Percentage 5 should be left blank.** Please use the same element type for defining additional discounts such as Discount 6 and 7 as needed.
20	**Disc-Percentage5**	Quantity Volume Discount Break per SIN (break 5) in percentage points of the total dollar value of the order	Number	6.4	N	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 5 = 3 then Discount 5 should be left blank.** Please use the same element type for defining additional discounts such as Disc-Percentage 6 and 7 as needed.
21	**Break-Beg-Range5**	Start of Range for Volume Break 5 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	50001	Whole dollars only.
22	**Break-End-Range5**	End of Range for Volume Break 5 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	75000	Whole dollars only.

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
23	Discount 6	Quantity Volume Discount Break per SIN (break 6) in dollars	Number	15.2	N	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 6 = 200.50 then Disc-Percentage 6 should be left blank.** Please use the same element type for defining all other discounts such as Discount 7.
24	Disc-Percentage6	Quantity Volume Discount Break per SIN (break 6) in percentage points of the total dollar value of the order	Number	6.4	N	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 6 = 3 then Discount 6 should be left blank.** Please use the same element type for defining all other discounts such as Disc-Percentage 7.
25	Break-Beg-Range6	Start of Range for Volume Break 6 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	75001	Whole dollars only.
26	Break-End-Range6	End of Range for Volume Break 6 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	100000	Whole dollars only.
27	Discount 7	Quantity Volume Discount Break per SIN (break 7) in dollars	Number	15.2	N	100.60 2000	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 7 = 200.50 then Disc-Percentage 7 should be left blank.** This should be the same element type used for defining all other discounts for this SIN.
28	Disc-Percentage7	Quantity Volume Discount Break per SIN (break 7) in percentage points of the total dollar value of the order	Number	6.4	N	5 6.5	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 7 = 3 then Discount 7 should be left blank.** This should be the same element type used for defining all other discounts for this SIN.
29	Break-Beg-Range7	Start of Range for Volume Break 7 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	100001	Whole dollars only.
30	Break-End-Range7	End of Range for Volume Break 7 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	999999	Whole dollars only.
31	Qty_Terms	Quantity Terms - This field where the terms applicable to quantity/dollar volume discounts are presented	Text	80	N		
32	Is-Qty-Disc	This field defines whether the ranges are defined in terms of quantity or dollar volume	Text	1	Y		Yes/no field. If "Y" then discounts are based on the quantity of service purchased. If "N" then discounts are based on the dollar value of service purchased.
33	Zone	Zone - Each state or territory may be categorized in zones for different pricing. If zoning is selected, there is a requirement that prices be entered for each zone for every service that is entered.	Text	20	Y	NorthEast AK 01 Blank if no zones	Zone to which the price applies. User defined text or numbers.

FPL Specifications: Zones

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
1	Zone	Zone - Each state or territory may be categorized in zones for different pricing. If zoning is selected, there is a requirement that prices be entered for each zone for every service that is entered.	Text	20	Y	NorthEast AK 01 Blank if no zones.	Contract Zone table. If prices vary by geographic zone, assign zone identifiers to each state, up to 20 alphanumeric characters.
2	Zone Element	State or Territory Code	Text	2	Y	VA DC PR	Use the accepted 2-character state abbreviation