



EDI SPECIFICATIONS – FAS EAS PRICING PILOT

pos	SEGMENT	TRANSLATION (all data for illustration only)
A. OFFER: Professional Services (Basic)		
1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN**EJ*Professional*SV*Analyst 1*PI*520 1>	The item is a Professional service for an Analyst 1 covered under SIN 520 1. (“Professional” must begin with capital P and all subsequent letters must be lower case.)
2/040	REF*43**prof_services.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/070	PID*F****Professional Services for Analyst 1>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 1000 characters max.)
2/070	PID*X*SF****Bachelors Degree or IT Certification required>	A free-form description of Minimum Education/Certification requirements of professionals providing the service up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 500 characters max.)
2/080	MEA*AN*MI*7.5>	Minimum experience of professionals in the related field of the Labor Category is 7.5 years.
2/170	CTP**D01*177.97*1*HR>	Contract Price (D01) is \$177.97 per hour.
2150	SAC*C*E192*****200.00>	Overtime Rate in Dollars is \$200.00.
2/170	CTP**C02*****1.00>	Fixed Escalation Rate - 2 - For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00>	Manufacturer’s Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310****5*3.8>	Vendor’s discount to GSA as percentage of Manufacturer’s Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**SPC*183.00>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310****5*2.75>	Vendor’s discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/170	CTP**GOV*176.64>	Price offered to GSA with Industrial Funding Fee (IFF) is \$176.64.
3/010	CTT*1>	There is one line item in this pricelist.
B. OFFER: Fixed Fee Services (Basic)		
1/010	ST*832*1234>	This is an 832 and the control number assigned by the



		sender/contractor is 1234.
1/020	BCT*CP*GOV56789****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN**EJ*Fixed Fee*SV*Beginning Word Perfect*PI*520 1>	The item is a Fixed Fee service for a Beginning Word Perfect course covered under SIN 520 1. (“Fixed Fee” Both words must begin with capital F and all subsequent letters must be lower case.)
2/040	REF*43**training.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/070	PID*F****Fixed Fee Service for Beginning Word Perfect Course>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 1000 characters max.)
2/080	MEA*CT*RB**IE*5*20>	Minimum capacity of course is 5 students and maximum capacity of course is 20 students.
2/170	CTP**D01*177.97*1*HR>	Contract Price (D01) is \$177.97 per hour.
2150	SAC*C*E192*****200.00>	Overtime Rate in Dollars is \$200.00.
2/170	CTP**C02*****1.00>	Fixed Escalation Rate - 2 - For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00>	Manufacturer’s Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310****5*3.8>	Vendor’s discount to GSA as percentage of Manufacturer’s Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**SPC*183.00>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310****5*2.75>	Vendor’s discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/170	CTP**GOV*176.64>	Price offered to GSA with Industrial Funding Fee (IFF) is \$176.64.
3/010	CTT*1>	There is one line item in this pricelist.

C. OFFER: Miscellaneous Services (Basic)

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN**EJ*Miscellaneous*SV*Basic Cable, Wireless Plan 400 hours *PI*520 1>	The item is a Miscellaneous service Basic Cable, Wireless Plan 400 hours covered under SIN 520 1. (“Miscellaneous” must begin with capital M and all subsequent letters must be lower case.)



2/040	REF*43**wireless_plan.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/040	REF*87*Basic Cable Service, Wireless *Plan 400 hours>	The category for this service is Basic Cable Service, Wireless Plan 400 hours. The category may be up to 100 characters max (REF02 and/or REF03 may be used. If both used, REF02 and REF03 will be concatenated.)
2/070	PID*F****Miscellaneous Service for Basic Cable Service, Wireless Plan 400 hours>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 1000 characters max.)
2/140	LDT*AX*6*DA>	Time of delivery is 6 days.
2/170	CTP**D01*177.97*1*HR>	Contract Price (D01) is \$177.97 per hour.
2150	SAC*C*E192*****200.00>	Overtime Rate in Dollars is \$200.00.
2/170	CTP**C02*****1.00>	Fixed Escalation Rate - 2- For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00>	Manufacturer's Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310****5*3.8>	Vendor's discount to GSA as percentage of Manufacturer's Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**SPC*183.00>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310****5*2.75>	Vendor's discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/170	CTP**GOV*176.64>	Price offered to GSA with Industrial Funding Fee (IFF) is \$176.64.
3/010	CTT*1>	There is one line item in this pricelist.

D. OFFER: Professional Services / Travel Agent Services

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789
2/010	LIN**EJ*Professional*SV*ADFD*PI*599 2*BZ*D*SH*F*D*DV*D*DQ*A>	The item is a Professional service for ADFD covered under SIN 599 2. The service is D(omestic) vs. I(nternational) and F(ull Service) vs. S(elf Service) is provided. The service is D(omestic-based) vs. F(oreign-based.) The transaction type is A. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/040	REF*43**travel_services.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/070	PID*F****Professional Services for ADFD>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to



		1000 characters max.)
2/070	PID*X*SF***Bachelors Degree or Certification required>	A free-form description of Minimum Education/Certification requirements of professionals providing the service up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 500 characters max.)
2/080	MEA*AN*MI*7.5>	Minimum experience of professionals in the related field of the Labor Category is 7.5 years.
2/140	LDT*AX*1*DA>	Time of delivery is 1 day.
2/170	CTP**D01*177.97*1*HR>	Contract Price (D01) is \$177.97 per hour.
2150	SAC*C*E192*****200.00>	Overtime Rate in Dollars is \$200.00.
2/170	CTP**C02*****1.00>	Fixed Escalation Rate - 2- For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00>	Manufacturer's Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310****5*3.8>	Vendor's discount to GSA as percentage of Manufacturer's Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**SPC*183.00>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310****5*2.75>	Vendor's discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/170	CTP**GOV*176.47>	Price offered to GSA with Industrial Funding Fee (IFF) is \$176.47.
3/010	CTT*1>	There is one line item in this pricelist.

E. OFFER: Professional Services / Lodging and Event Services

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN**EJ*Professional*SV*First 1000 Room Reservations*PD*Room Night Reservations*PI*599 2>	The item is a Professional service for First 1000 Room Reservations. The service offered is Room Night Reservations and it is covered under SIN 599 2. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/040	REF*43**travel_services.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/040	REF*UV*1*1000>	Range covered is 1 to 1000 rooms. (REF02 and REF03 can be up to 10 characters.)
2/070	PID*F****Lodging and Event Services for Room Reservations>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 1000 characters max.)
2/070	PID*X*SF***Bachelors Degree or Certification required>	A free-form description of Minimum Education/Certification requirements of professionals providing the service up to 80



		characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 500 characters max.)
2/080	MEA*AN*MI*7.5>	Minimum experience of professionals in the related field of the Labor Category is 7.5 years.
2/140	LDT*AX*1*DA>	Time of delivery is 1 day.
2/170	CTP**D01*177.97*1*HR>	Contract Price (D01) is \$177.97 per hour.
2150	SAC*C*E192*****200.00>	Overtime Rate in Dollars is \$200.00.
2/170	CTP**C02*****1.00>	Fixed Escalation Rate - 2- For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00>	Manufacturer's Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310*****5*3.8>	Vendor's discount to GSA as percentage of Manufacturer's Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**SPC*183.00>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310*****5*2.75>	Vendor's discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/170	CTP**GOV*176.64>	Price offered to GSA with Industrial Funding Fee (IFF) is \$176.64.
3/010	CTT*1>	There is one line item in this pricelist.

F. OFFER: Professional Services / Aircraft Services

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789*****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN**EJ*Professional*SV*Lease L-36 Wet*PI*599 1*EQ*L-36 (wet lease)*SG*10>	The item is a Professional service for Lease L-36 Wet. The service is covered under SIN 599 1 and the aircraft type is L-36 (wet lease.) The seat capacity is 10 passengers. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/040	REF*43**aircraft_services.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/070	PID*F****Professional Services for Aircraft Services>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 1000 characters max.)
2/070	PID*X*SF****Bachelors Degree or Certification required>	A free-form description of Minimum Education/Certification requirements of professionals providing the service up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 500 characters max.)
2/080	MEA*AN*MI*7.5>	Minimum experience of professionals in the related field of the Labor Category is 7.5 years.
2/080	MEA*TI*MI*2>	Minimum flight time is 2 hours.



2/170	CTP**D01*177.97*1*HR>	Contract Price (D01) is \$177.97 per hour.
2150	SAC*C*E192*****200.00>	Overtime Rate in Dollars is \$200.00.
2/228	SAC*C*D270*****100.00>	Fuel surcharge is \$100.00.
2/170	CTP**C02*****1.00>	Fixed Escalation Rate - 2- For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00>	Manufacturer's Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310****5*3.8>	Vendor's discount to GSA as percentage of Manufacturer's Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**SPC*183.00>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310****5*2.75>	Vendor's discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/170	CTP**GOV*176.47>	Price offered to GSA with Industrial Funding Fee (IFF) is \$176.47.
3/010	CTT*1>	There is one line item in this pricelist.

G. OFFER: Professional Services (Basic) With Zone Pricing

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN**EJ*Professional*SV*Analyst 1*PI*520 1>	The item is a Professional service for an Analyst 1 covered under SIN 520 1. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/040	REF*43**prof_services.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/070	PID**F****Professional Services for Analyst 1>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 1000 characters max.)
2/070	PID**X**SF****Bachelors Degree or IT Certification required>	A free-form description of Minimum Education/Certification requirements of professionals providing the service up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 500 characters max.)
2/080	MEA*AN*MI*7.5>	Minimum experience of professionals in the related field of the Labor Category is 7.5 years.
2/170	CTP**ZNP*177.97*1*HR*****01>	Zone Price (ZNP) is \$177.97 per hour in zone 01.
2150	SAC*C*E192*****200.00*****01>	Overtime Rate in Dollars is \$200.00.
2/170	CTP**C02*****1.00**01>	Fixed Escalation Rate - 2- For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00**01>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.



2/170	CTP**C04*****3.00**01>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00**01>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00*****01>	Manufacturer's Suggested Retail price (MSR) on which contract price is based is \$185.00 in zone 01.
2/228	SAC*A*C310****5*3.8*****01>	Vendor's discount to GSA as percentage of Manufacturer's Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**SPC*183.00*****01>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310****5*2.75*****01>	Vendor's discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/170	CTP**GOV*176.64*****01>	Price offered to GSA with Industrial Funding Fee (IFF) is \$176.64.
2/170	CTP**ZNP*177.97*1*HR*****02>	Zone Price (ZNP) is \$177.97 per hour.
2150	SAC*C*E192*****200.00*****02>	Overtime Rate in Dollars is \$200.00.
2/170	CTP**C02*****1.00**02>	Fixed Escalation Rate - 2- For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00**02>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00**02>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00**02>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00*****02>	Manufacturer's Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310****5*3.8*****02>	Vendor's discount to GSA as percentage of Manufacturer's Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**SPC*183.00*****02>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310****5*2.75*****02>	Vendor's discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/170	CTP**GOV*176.64*****02>	Price offered to GSA with Industrial Funding Fee (IFF) is \$176.64.
3/010	CTT*1>	There is one line item in this pricelist.

H. OFFER: Professional Services (Basic) With Price Discounts by Quantity Volume Breaks

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN**EJ*Professional*SV*Analyst 1*PI*520 1>	The item is a Professional service for an Analyst 1 covered under SIN 520 1. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/040	REF*43**prof_services.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/070	PID**F****Professional Services for Analyst 1>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 1000 characters max.)



2/070	PID*X*SF***Bachelors Degree or IT Certification required>	A free-form description of Minimum Education/Certification requirements of professionals providing the service up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 500 characters max.)
2/080	MEA*AN*MI*7.5>	Minimum experience of professionals in the related field of the Labor Category is 7.5 years.
2/170	CTP**D01*177.97*1*HR>	Contract Price (D01) is \$177.97 per hour.
2150	SAC*C*E192*****200.00>	Overtime Rate in Dollars is \$200.00.
2/170	CTP**C02*****1.00>	Fixed Escalation Rate - 2 - For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00>	Manufacturer's Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310*****5*3.8>	Vendor's discount to GSA as percentage of Manufacturer's Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**PBQ**1*HR>	The lowest quantity the price covers is 1 hour
2/170	CTP**ICL*177.97*50*HR>	The price is \$177.97 and it continues through a quantity of 50 hours.
2/170	CTP**ICL*177.87*100*HR>	The next price of \$177.87 goes from 51 to 100 hours.
2/170	CTP**MAX*177.77*101*HR>	For quantities of 101 and higher, the price remains at \$177.77.
2/170	CTP**SPC*183.00>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310*****5*2.75>	Vendor's discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/170	CTP**GOV*176.64>	Price offered to GSA with Industrial Funding Fee (IFF) is \$176.64.
3/010	CTT*1>	There is one line item in this pricelist.

I. OFFER: Professional Services (Basic) With Price Discounts by Dollar Volume Breaks

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN**EJ*Professional*SV*Analyst 1*PI*520 1>	The item is a Professional service for an Analyst 1 covered under SIN 520 1. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/040	REF*43**prof_services.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/070	PID*F****Professional Services for Analyst 1>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 1000 characters max.)
2/070	PID*X*SF***Bachelors Degree or IT	A free-form description of Minimum Education/Certification requirements of professionals providing the service up to 80



	Certification required>	characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 500 characters max.)
2/080	MEA*AN*MI*7.5>	Minimum experience of professionals in the related field of the Labor Category is 7.5 years.
2/170	CTP**D01*177.97*1*HR>	Contract Price (D01) is \$177.97 per hour.
2150	SAC*C*E192*****200.00>	Overtime Rate in Dollars is \$200.00.
2/170	CTP**C02*****1.00>	Fixed Escalation Rate - 2 - For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00>	Manufacturer's Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310****5*3.8>	Vendor's discount to GSA as percentage of Manufacturer's Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**PBQ*****17797>	The lowest volume the price covers is \$177.97
2/170	CTP**ICL*177.97*****500000>	The price is \$177.97 and it continues through a volume of \$5,000
2/170	CTP**ICL*177.87*****1000000>	The next price of \$177.87 goes from \$5,001 to \$10,000.
2/170	CTP**MAX*177.77*****1000100>	For volume of \$10,001 and higher, the price remains at \$177.77.
2/170	CTP**SPC*183.00>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310****5*2.75>	Vendor's discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/170	CTP**GOV*176.64>	Price offered to GSA with Industrial Funding Fee (IFF) is \$176.64.
3/010	CTT*1>	There is one line item in this pricelist.

J. OFFER: Professional Services (Basic) With Percent Discounts by Quantity Volume Breaks

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN**EJ*Professional*SV*Analyst 1*PI*520 1>	The item is a Professional service for an Analyst 1 covered under SIN 520 1. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/040	REF*43**prof_services.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/070	PID*F****Professional Services for Analyst 1>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 1000 characters max.)
2/070	PID*X*SF****Bachelors Degree or IT Certification required>	A free-form description of Minimum Education/Certification requirements of professionals providing the service up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 500 characters max.)



2/080	MEA*AN*MI*7.5>	Minimum experience of professionals in the related field of the Labor Category is 7.5 years.
2/170	CTP**D01*177.97*1*HR>	Contract Price (D01) is \$177.97 per hour.
2150	SAC*C*E192*****200.00>	Overtime Rate in Dollars is \$200.00.
2/150	SAC*A*F910*****5*1**HR*11*50>	Incremental discount of 1% for quantities between 11 and 50; the first 10 are priced at the basic contract price.
2/150	SAC*A*F910*****5*2**HR*51*100>	Incremental discount of 2% for quantities between 51 and 100. First 10 priced at basic contract price, next 40 at 1% discount, and any amount between 51 and 100 receive additional 2% from basic contract price.
2/170	CTP**C02*****1.00>	Fixed Escalation Rate - 2- For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00>	Manufacturer's Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310*****5*3.8>	Vendor's discount to GSA as percentage of Manufacturer's Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**SPC*183.00>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310*****5*2.75>	Vendor's discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/170	CTP**GOV*176.64>	Price offered to GSA with Industrial Funding Fee (IFF) is \$176.64.
3/010	CTT*1>	There is one line item in this pricelist.

K. OFFER: Professional Services (Basic) With Percent Discounts by Dollar Volume Breaks

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789*****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN**EJ*Professional*SV*Analyst 1*PI*520 1>	The item is a Professional service for an Analyst 1 covered under SIN 520 1. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/040	REF*43**prof_services.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/070	PID*F****Professional Services for Analyst 1>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 1000 characters max.)
2/070	PID*X*SF****Bachelors Degree or IT Certification required>	A free-form description of Minimum Education/Certification requirements of professionals providing the service up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 500 characters max.)
2/080	MEA*AN*MI*7.5>	Minimum experience of professionals in the related field of the



		Labor Category is 7.5 years.
2/170	CTP**D01*177.97*1*HR>	Contract Price (D01) is \$177.97 per hour.
2150	SAC*C*E192*****200.00>	Overtime Rate in Dollars is \$200.00.
2/150	SAC*A*I530****2500000*5*1>	Orders between \$25,000 and \$49,999 of this item get additional 1% discount.
2/150	SAC*A*I530****5000000*5*2>	Orders for over \$50,000 of this item get additional 2% discount.
2/170	CTP**C02*****1.00>	Fixed Escalation Rate - 2- For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00>	Manufacturer's Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310****5*3.8>	Vendor's discount to GSA as percentage of Manufacturer's Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**SPC*183.00>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310****5*2.75>	Vendor's discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/170	CTP**GOV*176.64>	Price offered to GSA with Industrial Funding Fee (IFF) is \$176.64.
3/010	CTT*1>	There is one line item in this pricelist.

L. OFFER: Professional Services (Basic) With Price Discounts by Quantity Volume Breaks by Sin

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN** PI*520 1>	Discounts apply to all items with SIN 520 1.
2/170	CTP**PBQ**1*HR>	The lowest quantity the price covers is 1 each for all items with sin 520 1.
2/170	CTP**ICL*177.97*50*HR>	The price is \$177.97 and it continues through a quantity of 50 each for all items with sin 520 1.
2/170	CTP**ICL*177.87*100*HR>	The next price of \$177.87 goes from 51 to 100 each for all items with sin 520 1.
2/170	CTP**MAX*177.77*101*HR>	For quantities of 101 and higher, the price remains at \$177.77 for all items with sin 520 1.
3/010	CTT*1>	There is one line item in this pricelist.

M. OFFER: Professional Services (Basic) With Price Discounts by Dollar Volume Breaks by Sin

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.

1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN** PI*520 1>	Discounts apply to all items with SIN 520 1.
2/170	CTP**PBQ*****17797>	The lowest volume the price covers is \$177.97 for all items with sin 520 1.
2/170	CTP**ICL*177.97*****500000>	The price is \$177.97 and it continues through a volume of \$5,000 for all items with sin 520 1.
2/170	CTP**ICL*177.87*****1000000>	The next price of \$177.87 goes from \$5,001 to \$10,000 for all items with sin 520 1.
2/170	CTP**MAX*177.77*****1000100>	For volume of \$10,001 and higher, the price remains at \$177.77 for all items with sin 520 1.
3/010	CTT*1>	There is one line item in this pricelist.

N. OFFER: Professional Services (Basic) With Percent Discounts by Quantity Volume Breaks by Sin

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789*****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789
2/010	LIN** PI*520 1>	Discounts apply to all items with SIN 520 1.
2/150	SAC*A*F910****5*1**HR*11*50>	Incremental discount of 1% for quantities between 11 and 50 of items with sin 520 1; the first 10 are priced at the basic contract price.
2/150	SAC*A*F910****5*2**HR*51*100>	Incremental discount of 2% for quantities between 51 and 100 of items with sin 520 1. First 10 priced at basic contract price, next 40 at 1% discount, and any amount between 51 and 100 receive additional 2% from basic contract price.
2/150	SAC*A*F910****5*3**HR*101>	Incremental discount of 3% for quantities over 100 of items with sin 520 1. First 10 priced at basic contract price, next 40 at 1% discount, any amount between 51 and 100 receive additional 2% from basic contract price, and any amount over 100 receive additional 3% from basic contract price.
3/010	CTT*1>	There is one line item in this pricelist.

O. OFFER: Professional Services (Basic) With Percent Discounts by Dollar Volume Breaks by Sin

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789*****00>	This is original Government pricelist number GOV56789. It has no revision number and does not supersede a previous pricelist.
1/050	REF*KS*2FYA-WA-030003-B>	Solicitation Number is 2FYA-WA-030003-B.
1/050	REF*C4*123456>	Solicitation Refresh Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/150	N1*SE**1*123456789>	Vendor is identified by the DUNS 123456789.
2/010	LIN** PI*520 1>	Discounts apply to all items with SIN 520 1.
2/150	SAC*A*I530***2500000*5*1>	Orders between \$25,000 and \$49,999 for items with sin 520 1 get additional 1% discount.
2/150	SAC*A*I530***5000000*5*2>	Orders for over \$50,000 for items with sin 520 1 get additional 2% discount.
3/010	CTT*1>	There is one line item in this pricelist.

P. MODIFICATION: Professional Services (Basic) Add Services

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****02>	This is an add file and the Government pricelist number is GOV56789.
1/050	REF*GC*GS99F9999A>	Contract Number is GS99F9999A.
1/050	REF*92*123456>	Modification Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
2/010	LIN**EJ*Professional*SV*Analyst 1*PI*520 1>	The item is a Professional service for an Analyst 1 covered under SIN 520 1. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*021>	This line item is being added.
2/040	REF*43**prof_services.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/070	PID*F****Professional Services for Analyst 1>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 1000 characters max.)
2/070	PID*X*SF****Bachelors Degree or IT Certification required>	A free-form description of Minimum Education/Certification requirements of professionals providing the service up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 500 characters max.)
2/080	MEA*AN*MI*7.5>	Minimum experience of professionals in the related field of the Labor Category is 7.5 years.
2/170	CTP**D01*177.97*1*HR>	Contract Price (D01) is \$177.97 per hour.
2150	SAC*C*E192*****200.00>	Overtime Rate in Dollars is \$200.00.
2/170	CTP**C02*****1.00>	Fixed Escalation Rate - 2- For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00>	Manufacturer's Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310****5*3.8>	Vendor's discount to GSA as percentage of Manufacturer's Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**SPC*183.00>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310****5*2.75>	Vendor's discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
3/010	CTT*1>	There is one line item in this pricelist modification.

Q. MODIFICATION: Professional Services (Basic) Delete Services – Without Zone Pricing

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****03>	This is a delete file and the Government pricelist number is GOV56789.
1/050	REF*GC*GS99F9999A>	Contract Number is GS99F9999A.
1/050	REF*92*123456>	Modification Number is 123456.

1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
2/010	LIN**EJ*Professional*SV*Analyst 1>	The deleted item is a Professional service for an Analyst 1. (“Professional” must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*003>	This line item is being deleted.
2/180	DTM*007*110101>	Effective date of delete is January 1 st , 2011 for this line item.
3/010	CTT*1>	There is one line item in this pricelist modification.

R. MODIFICATION: Professional Services (Basic) Delete Services – With Zone Pricing

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****03>	This is a delete file and the Government pricelist number is GOV56789.
1/050	REF*GC*GS99F9999A>	Contract Number is GS99F9999A.
1/050	REF*92*123456>	Modification Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
2/010	LIN**EJ*Professional*SV*Analyst 1>	The deleted item is a Professional service for an Analyst 1. (“Professional” must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*003>	This line item is being deleted.
2/170	CTP**ZNP*****01>	Zone 01 is being deleted. (To delete entire service all zones must be submitted.)
2/180	DTM*007*110101>	Effective date of delete is January 1 st , 2011 for this line item.
2/170	CTP**ZNP*****02>	Zone 02 is being deleted. (To delete entire service all zones must be submitted.)
2/180	DTM*007*110101>	Effective date of delete is January 1 st , 2011 for this line item.
3/010	CTT*1>	There is one line item in this pricelist modification.

S. MODIFICATION: Professional Services (Basic) Change Services

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****04>	This is a change file and the Government pricelist number is GOV56789.
1/050	REF*GC*GS99F9999A>	Contract Number is GS99F9999A.
1/050	REF*92*123456>	Modification Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
2/010	LIN**EJ*Professional*SV*Analyst 1>	This item is a Professional service for an Analyst 1. (“Professional” must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*003>	This line item is being deleted.
2/180	DTM*007*110101>	Effective date of delete is January 1 st , 2011 for this line item.
2/010	LIN**EJ*Professional*SV*Analyst 2*PI*520 1>	The item is a Professional service for an Analyst 2 covered under SIN 520 1. (“Professional” must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*021>	This line item is being added.
2/040	REF*43**prof_services.doc>	Name of supporting document if applicable up to 40 characters max.
2/040	REF*P9**Chapter 1, Page 10>	Reference page number and additional details if required up to 40 characters max.
2/070	PID*F****Professional Services for Analyst 1>	A free-form description of up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 1000 characters max.)



2/070	PID*X*SF***Bachelors Degree or IT Certification required>	A free-form description of Minimum Education/Certification requirements of professionals providing the service up to 80 characters. (If more than 80 characters are necessary, multiple PID segments can be used up to 500 characters max.)
2/080	MEA*AN*MI*7.5>	Minimum experience of professionals in the related field of the Labor Category is 7.5 years.
2/170	CTP**D01*177.97*1*HR>	Contract Price (D01) is \$177.97 per hour.
2150	SAC*C*E192*****200.00>	Overtime Rate in Dollars is \$200.00.
2/170	CTP**C02*****1.00>	Fixed Escalation Rate - 2- For option period - Year 2, the rate will escalate by a fixed dollar amount of \$1.00.
2/170	CTP**C03*****2.00>	Fixed Escalation Rate - 3 - For option period - Year 3, the rate will escalate by a fixed dollar amount of \$2.00.
2/170	CTP**C04*****3.00>	Fixed Escalation Rate - 4 - For option period - Year 4 the rate will escalate by a fixed dollar amount of \$3.00.
2/170	CTP**C05*****4.00>	Fixed Escalation Rate - 5 - For option period - Year 5, the rate will escalate by a fixed dollar amount of \$4.00.
2/170	CTP**MSR*185.00>	Manufacturer's Suggested Retail price (MSR) on which contract price is based is \$185.00.
2/228	SAC*A*C310****5*3.8>	Vendor's discount to GSA as percentage of Manufacturer's Suggested Retail price (MSR) is 3.8 percent.
2/170	CTP**SPC*183.00>	Most Favorite Customer price (SPC) is \$183.00.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/228	SAC*A*C310****5*2.75>	Vendor's discount to GSA as percentage of Most Favorite Customer price (SPC) is 2.75 percent.
2/010	LIN**EJ*Professional*SV*Analyst 3>	The item is a Professional service for an Analyst 3. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*001>	This is a change to this line item.
2/170	CTP**CHG*1.10*****.1>	New Catalog/Market Price is \$1.10 after a 10 percent economic price adjustment.
2/180	DTM*007*110101>	Economic price adjustment with CLP increase effective date is January 1 st , 2011 for this line item.
3/010	CTT*3>	There are three line items in this pricelist modification.
T. MODIFICATION: Professional Services (Basic) Economic Price Adjustment with CLP Increase		
1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****04>	This is a change file and the Government pricelist number is GOV56789.
1/050	REF*GC*GS99F9999A>	Contract Number is GS99F9999A.
1/050	REF*92*123456>	Modification Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
2/010	LIN**EJ*Professional*SV*Analyst 1>	The item is a Professional service for an Analyst 1. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*001>	This is a change to this line item.
2/170	CTP**CHG*1.10*****.1>	New Catalog/Market Price is \$1.10 after a 10 percent economic price adjustment.
2/180	DTM*007*110101>	Economic price adjustment with CLP increase effective date is January 1 st , 2011 for this line item.
2/010	LIN**PI*520 1>	Economic price adjustment with CLP increase applies to services under SIN 520 1.

2/015	G53*001>	This is a change to all line items under SIN 520 1.
2/170	CTP**CHG*****.1>	Economic price adjustment with CLP increase is 10 percent.
2/180	DTM*007*110101>	Economic price adjustment with CLP increase effective date is January 1 st , 2011 for this line item.
3/010	CTT*2>	There are two line items in this pricelist modification.

U. MODIFICATION: Professional Services (Basic) Economic Price Adjustment without CLP Increase

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****04>	This is a change file and the Government pricelist number is GOV56789.
1/050	REF*GC*GS99F9999A>	Contract Number is GS99F9999A.
1/050	REF*92*123456>	Modification Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
2/010	LIN**EJ*Professional*SV*Analyst 1>	The item is a Professional service for an Analyst 1. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*001>	This is a change to this line item.
2/170	CTP**RTL*****.1>	Economic price adjustment without CLP increase is 10 percent.
2/180	DTM*007*110101>	Economic price adjustment without CLP increase effective date is January 1 st , 2011 for this line item.
2/225	REF*AS**AMAZON>	Economic price adjustment without CLP increase source is AMAZON.
2/010	LIN**PI*520 1>	Economic price adjustment without CLP increase applies to services under SIN 520 1.
2/015	G53*001>	This is a change to all line items under SIN 520 1.
2/170	CTP**RTL*****.15>	Economic price adjustment without CLP increase is 15 percent.
2/180	DTM*007*110101>	Economic price adjustment without CLP increase effective date is January 1 st , 2011 for this line item.
3/010	CTT*2>	There are two line items in this pricelist modification.

V. MODIFICATION: Professional Services (Basic) Permanent Price Reduction (Based on Industry Partner Requested)

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****04>	This is a change file and the Government pricelist number is GOV56789.
1/050	REF*GC*GS99F9999A>	Contract Number is GS99F9999A.
1/050	REF*92*123456>	Modification Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
2/010	LIN**EJ*Professional*SV*Analyst 1>	The item is a Professional service for an Analyst 1. ("Professional" must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*001>	This is a change to this line item.
2/170	CTP**ALT*1.10*****.1>	New price (after reduction) is \$1.10. The reduction percentage is 10 percent.
2/180	DTM*007*110101>	Permanent price reduction effective date is January 1 st , 2011 for this line item.
2/010	LIN**PI*520 2>	Permanent price reduction applies to services under SIN 520 1.
2/015	G53*001>	This is a change to all line items under SIN 520 1.
2/170	CTP**ALT*****.15>	The reduction percentage is 15 percent.

2/180	DTM*007*110101>	Permanent price reduction effective date is January 1 st , 2011 for this line item.
3/010	CTT*2>	There are two line items in this pricelist modification.

W. MODIFICATION: Professional Services (Basic) Permanent Price Reduction (Based on MFC)

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****04>	This is a change file and the Government pricelist number is GOV56789.
1/050	REF*GC*GS99F9999A>	Contract Number is GS99F9999A.
1/050	REF*92*123456>	Modification Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
2/010	LIN**EJ*Professional*SV*Analyst 1>	The item is a Professional service for an Analyst 1. (“Professional” must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*001>	This is a change to this line item.
2/170	CTP**DAP*1.10*****.1>	New price (after reduction) is \$1.10. The reduction percentage is 10 percent.
2/180	DTM*007*110101>	Permanent price reduction effective date is January 1 st , 2011 for this line item.
2/225	REF*CR**ABC Services>	Most Favorite Customer is ABC Services.
2/010	LIN**PI*520>	Permanent price reduction applies to services under SIN 520.
2/015	G53*001>	This is a change to all line items under SIN 520.
2/170	CTP**DAP*****.15>	The reduction percentage is 15 percent.
2/180	DTM*007*110101>	Permanent price reduction effective date is January 1 st , 2011 for this line item.
3/010	CTT*2>	There are two line items in this pricelist modification.

X. MODIFICATION: Professional Services (Basic) Temporary Price Reduction –dollar and percentage examples

1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****42>	This is a temporary price reduction file and the Government pricelist number is GOV56789.
1/050	REF*GC*GS99F9999A>	Contract Number is GS99F9999A.
1/050	REF*92*123456>	Modification Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/070	DTM*015*110101>	Promotion start date for all line items is January 1 st , 2011. Use 2/180 if date varies by line item.
1/070	DTM*016*111201>	Promotion end date for all line items is December 1 st , 2011. Use 2/180 if date varies by line item.
2/010	LIN**EJ*Professional*SV*Analyst 1>	The item is a Professional service for an Analyst 1. (“Professional” must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*001>	This is a change to this line item.
2/170	CTP**GTP*175.00*1*HR>	Temporary price for contract service is \$175.00 per hour.
2/180	DTM*015*110101>	Promotion start date is January 1 st , 2011 for this line item.
2/180	DTM*016*111201>	Promotion end date is December 1 st , 2011 for this line item.
2/010	LIN**EJ*Professional*SV*Analyst 2>	The item is a Professional service for an Analyst 2. (“Professional” must begin with capital P and all subsequent letters must be lower case.)

2/015	G53*001>	This is a change to this line item.
2/170	CTP**GTP*****2.8>	Temporary price reduction is 2.8 percent for contract service.
2/180	DTM*015*110101>	Promotion start date is January 1 st , 2011 for this line item.
2/180	DTM*016*111201>	Promotion end date is December 1 st , 2011 for this line item.
3/010	CTT*2>	There are two line items in this pricelist modification.
Y. MODIFICATION: Professional Services (Basic) Temporary Price Reduction with Zone Pricing – dollar and percentage examples		
1/010	ST*832*1234>	This is an 832 and the control number assigned by the sender/contractor is 1234.
1/020	BCT*CP*GOV56789****42>	This is a change file and the Government pricelist number is GOV56789.
1/050	REF*GC*GS99F9999A>	Contract Number is GS99F9999A.
1/050	REF*92*123456>	Modification Number is 123456.
1/050	REF*7U*789>	Transaction Identification Number assigned by e-Offer is 123456.
1/070	DTM*015*110101>	Promotion start date for all line items is January 1 st , 2011. Use 2/180 if date varies by line item.
1/070	DTM*016*111201>	Promotion end date for all line items is December 1 st , 2011. Use 2/180 if date varies by line item.
2/010	LIN**EJ*Professional*SV*Analyst 1>	The item is a Professional service for an Analyst 1. (“Professional” must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*001>	This is a change to this line item.
2/170	CTP**GTP*175.00*1*HR*****01>	Temporary price is \$175.00 per hour in zone 01.
2/180	DTM*015*110101>	Promotion start date is January 1 st , 2011 for this line item.
2/180	DTM*016*111201>	Promotion end date is December 1 st , 2011 for this line item.
2/170	CTP**GTP*174.00*1*HR*****02>	Temporary price is \$174.00 per hour in zone 02.
2/180	DTM*015*110101>	Promotion start date is January 1 st , 2011 for this line item.
2/180	DTM*016*111201>	Promotion end date is December 1 st , 2011 for this line item.
2/010	LIN**EJ*Professional*SV*Analyst 2>	The item is a Professional service for an Analyst 2. (“Professional” must begin with capital P and all subsequent letters must be lower case.)
2/015	G53*001>	This is a change to this line item.
2/170	CTP**GTP*****1.8**01>	Temporary price reduction is 1.8 percent in zone 01.
2/180	DTM*015*110101>	Promotion start date is January 1 st , 2011 for this line item.
2/180	DTM*016*111201>	Promotion end date is December 1 st , 2011 for this line item.
2/170	CTP**GTP*****1.9**02>	Temporary price reduction is 1.9 percent in zone 02.
2/180	DTM*015*110101>	Promotion start date is January 1 st , 2011 for this line item.
2/180	DTM*016*111201>	Promotion end date is December 1 st , 2011 for this line item.
3/010	CTT*2>	There are two line items in this pricelist modification.