

New England Cash Receipts 2011

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New England Field Office



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FARM CASH RECEIPTS UP 14 PERCENT IN NEW ENGLAND

New England cash receipts from farm marketings totaled \$2.80 billion in 2011, an increase of \$341 million from the revised 2010 value. Cash receipts from milk sales, at \$871 million, remain the top contributor to overall sales. Greenhouse and nursery sales, at \$563 million, were the next largest cash contributor. Cash receipts from these two commodities comprised 51 percent of all farm sales in the 6-State region in 2011.

Crop sales in New England in 2011 were estimated at \$1.40 billion, 10 percent above sales generated the previous year. The greenhouse and nursery industry remains New England's top contributor to crop sales, comprising 40 percent of the total. Fall potatoes were the second largest contributor, covering 12 percent of all crop sales in the region. All crops except vegetables showed increases in cash receipts over 2010. The wet start and finish to the 2011 growing season caused reductions in both acreage harvested and yields for many vegetable crops.

New England cash receipts generated from livestock, livestock products, poultry, and aquaculture in 2011 also totaled \$1.40 billion, 18 percent above 2010 and 43 percent higher than 2009, driven largely by increases in the dairy sector. Cash receipts from milk sales in New England totaled \$871 million, 22 percent above the previous year. Dairy producers received an average of \$21.79 per cwt for milk produced, \$3.90 per cwt more than a year earlier. Sales from chickens, eggs, turkeys and all other poultry totaled \$152 million, an increase of 10 percent from 2010 sales of \$139 million. Although fewer eggs were produced in the four major States, prices averaged 11.5 cents/dozen higher than in 2010. Cattle cash receipts were up 55 percent over 2010: improved prices received from marketings more than offset reduced sales.

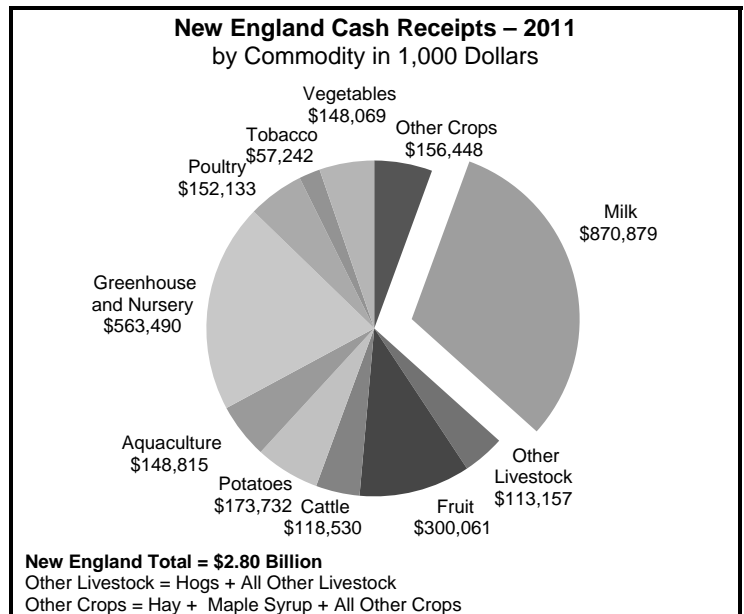
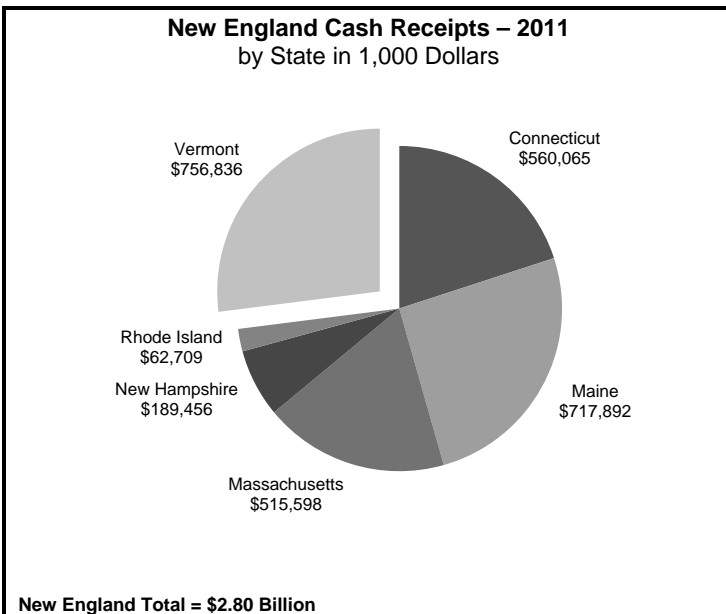
Cash receipts generated from milk secured Vermont's place as first in the region in 2011. The value of milk sales totaled \$545 million, 23 percent above a year earlier. Dairy producers in Vermont received on average \$21.60 per cwt for the 2.50 billion pounds sold. Vermont milk sales remained the top individual contributor to the State total and New England total cash receipts. Sales from milk comprised 72 percent of Vermont's total cash receipts, and 19 percent of New England's total cash receipts. Farm marketings from all crops and

livestock in 2011 totaled \$757 million in the State, 23 percent above the previous year.

Cash receipts generated from fall potatoes, milk, aquaculture and wild blueberries secured Maine's place as second in the region in 2011. Total cash receipts from all agricultural commodities produced in the State totaled \$718 million, 14 percent above the previous year. Sales generated from fall potatoes remain the top individual contributor to the State's cash receipts total. The value of Maine potatoes marketed in 2011 totaled \$163 million, 16 percent above 2010. Milk sales followed at \$134 million, up 23 percent from a year earlier. A total of 594 million pounds of milk were utilized in 2011, with returns to producers averaging \$22.50 per cwt. Preliminary aquaculture cash receipts were placed at \$78 million for 2011. Wild blueberry sales contributed \$75.1 million towards the State's 2011 cash receipts total, 48 percent above the previous year. Wild blueberry processing prices averaged \$0.90 per pound, up \$0.30 per pound from 2010.

Cash receipts generated from greenhouse and nursery products moved Connecticut into third place in the region in 2011. The value of greenhouse and nursery marketings were estimated at \$235 million, 42 percent of the State's cash receipts total. Milk sales were the next largest contributor to Connecticut's cash receipts, with \$78 million in total revenue generated. Monies received from milk were up 21 percent from the previous year due to increases in prices received.

Massachusetts followed with \$516 million in total 2011 cash receipts, 9 percent above the previous year. Greenhouse and nursery sales remained the top contributor to Massachusetts' total cash receipts, with sales estimated at \$158 million. Cranberries, at \$102 million, were the next largest contributor to the State's cash receipts total. More barrels marketed and higher prices received placed cranberry receipts 28 percent above the previous year. New Hampshire's cash receipts totaled \$189 million in 2011, with greenhouse and nursery sales and milk comprising 61 percent of all receipts. Although pounds of milk marketed declined, improved milk prices kept milk value 19 percent above the previous year. Rhode Island's greenhouse and nursery industry dominated the State's agricultural cash receipts, comprising \$33.8 million of the total \$62.7 million generated in 2011.



CONNECTICUT: Cash Receipts, 2006 – 2011

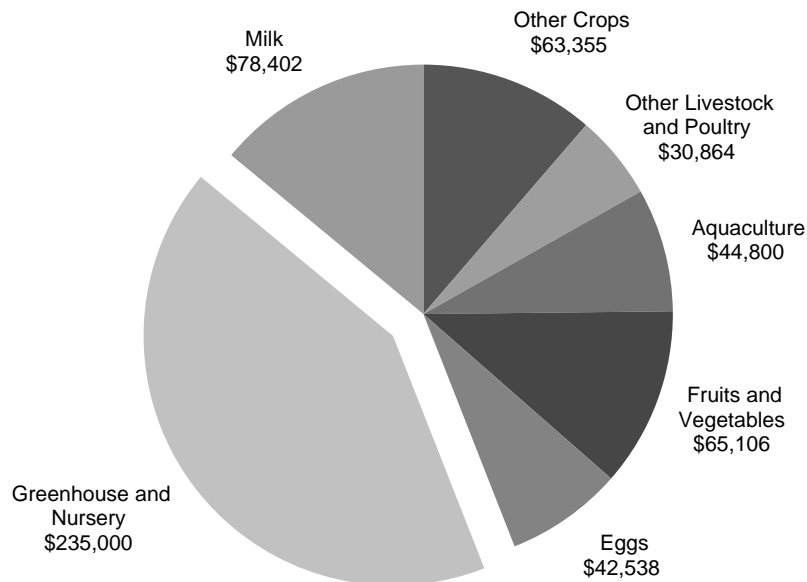
COMMODITY	2006	2007	2008	2009	2010	2011	2011 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS							
Hay	6,419	5,025	5,574	5,825	5,181	5,737	1.0
Tobacco, Broadleaf	14,900	18,876	22,496	13,841	6,930	18,222	3.3
Sweet Corn	7,840	9,720	11,620	10,920	8,400	6,665	1.2
Other Vegetables	13,900	20,510	22,100	22,925	25,555	23,420	4.2
Apples	7,612	9,537	10,456	9,543	10,141	11,366	2.0
Peaches	1,620	1,980	2,400	2,160	2,520	2,310	0.4
Pears	1,100	1,300	1,073	D	D	D	
Berries	4,755	4,750	4,285	4,290	5,495	6,065	1.1
Other Fruit	5,200	11,070	11,500	11,675	14,505	15,280	2.7
Maple Syrup	640	593	1,184	832	630	1,241	0.2
Greenhouse/Nursery	234,099	272,488	248,900	239,000	229,000	235,000	42.0
All Other Crops ²	47,207	28,395	45,638	41,548	33,395	38,155	6.8
Total Crops	345,292	384,244	387,226	362,559	341,752	363,461	64.9
LIVESTOCK							
Cattle and Calves	9,969	11,097	8,168	9,851	8,706	12,916	2.3
Hogs and Pigs	243	266	297	292	435	481	0.1
Milk	52,272	75,658	72,922	50,050	64,980	78,402	14.0
Chickens	19	19	19	20	32	21	
Chicken Eggs	33,840	51,938	60,116	41,686	39,566	42,538	7.6
Other Poultry	4,560	5,087	5,318	3,627	3,585	3,708	0.7
Aquaculture	20,680	26,190	27,600	32,610	42,390	44,800	8.0
All Other Livestock	15,162	13,394	13,384	13,498	13,593	13,738	2.5
Total Livestock	136,745	183,649	187,824	151,634	173,287	196,604	35.1
ALL COMMODITIES	482,037	567,893	575,050	514,193	515,039	560,065	100.0

D Data withheld to avoid disclosing individual operations.

¹ May not add due to rounding.

² All Other crops includes Shade and Havana Seed tobacco.

Connecticut Cash Receipts – 2011
by Commodity in 1,000 Dollars



Other Livestock and Poultry = Total Livestock - Milk - Eggs - Aquaculture

Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Peaches + Berries + Other Fruit

Other Crops = Hay + Tobacco + Maple Syrup + All Other Crops

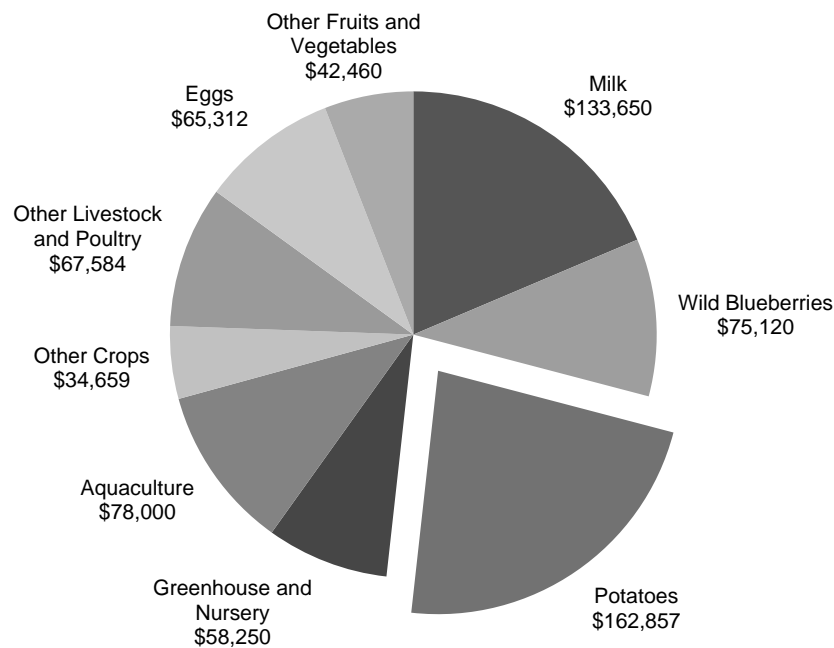
Connecticut Total = \$560 Million

MAINE: Cash Receipts, 2006 – 2011

COMMODITY	2006	2007	2008	2009	2010	2011	2011 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS							
Barley	1,964	2,720	2,884	1,893	1,494	1,384	0.2
Hay	10,854	8,796	8,512	8,415	8,117	9,276	1.3
Oats	2,440	2,665	2,096	1,820	1,726	1,476	0.2
Fall Potatoes	112,926	127,966	142,648	133,226	140,804	162,857	22.7
Sweet Corn	4,774	5,092	4,644	4,230	4,851	4,800	0.7
Other Vegetables	22,350	22,090	20,805	23,710	20,780	17,820	2.5
Apples	9,892	11,914	14,304	13,644	13,456	12,305	1.7
Wild Blueberries	60,040	83,031	54,850	31,945	50,600	75,120	10.5
Other Berries	5,520	5,820	8,120	6,570	6,750	7,245	1.0
Other Fruit	235	290	290	290	290	290	0.0
Maple Syrup	8,384	7,525	8,832	12,996	10,553	12,240	1.7
Greenhouse/Nursery	42,600	54,399	55,700	57,250	56,750	58,250	8.1
All Other Crops	4,536	10,525	9,654	8,268	8,396	10,283	1.4
Total Crops	286,515	342,833	333,339	304,257	324,567	373,346	52.0
LIVESTOCK							
Cattle and Calves	19,298	13,986	13,330	10,845	11,128	18,964	2.6
Hogs and Pigs	828	609	792	698	994	1,908	0.3
Milk	83,790	127,458	123,786	87,616	108,438	133,650	18.6
Chickens	37	9	8	6	11	3	
Chicken Eggs	51,288	80,093	104,433	63,226	57,690	65,312	9.1
Other Poultry	2,495	2,680	2,500	2,340	859	850	0.1
Aquaculture	24,740	24,220	53,525	40,880	77,615	78,000	10.9
Honey	405	309	462	585	420	229	0.0
All Other Livestock	84,068	45,334	45,400	45,360	45,450	45,630	6.4
Total Livestock	266,949	294,698	344,236	251,556	302,605	344,546	48.0
ALL COMMODITIES	553,464	637,531	677,575	555,813	627,172	717,892	100.0

¹ May not add due to rounding.

Maine Cash Receipts – 2011
by Commodity in 1,000 Dollars



Other Livestock and Poultry = Total Livestock - Milk - Eggs - Aquaculture

Other Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Other Berries + Other Fruit

Other Crops = Barley + Hay + Oats + Maple Syrup + All Other Crops

Maine Total = \$718 Million

MASSACHUSETTS: Cash Receipts, 2006 – 2011

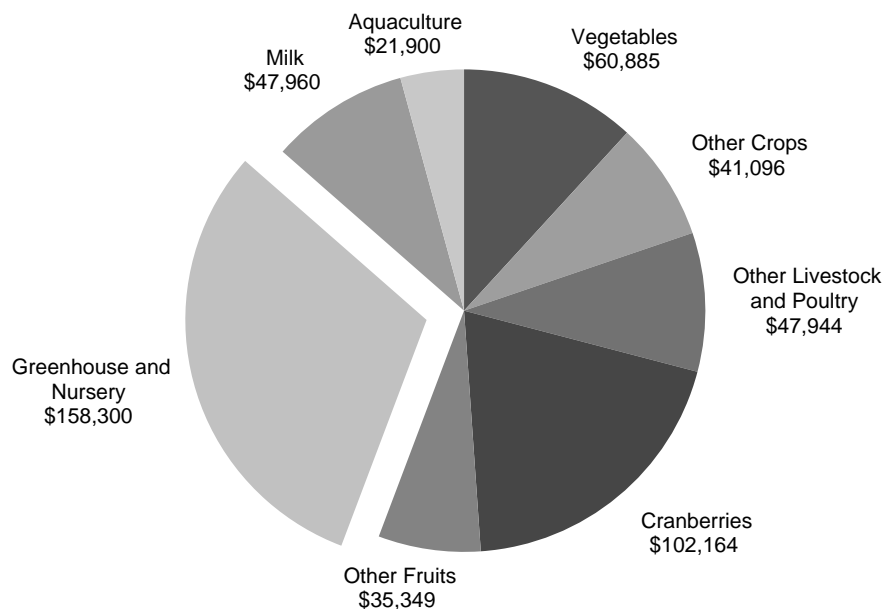
COMMODITY	2006	2007	2008	2009	2010	2011	2011 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS							
Hay	8,638	6,242	6,929	6,810	6,385	6,884	1.3
Tobacco, Broadleaf	8,342	10,328	12,923	4,015	2,503	6,830	1.3
Fall Potatoes	9,184	5,425	8,490	8,021	9,139	8,607	1.7
Sweet Corn	14,014	16,224	17,888	13,158	17,550	17,325	3.4
Other Vegetables	41,075	37,530	40,550	42,145	46,500	43,560	8.4
Apples	13,306	15,524	17,860	19,376	19,143	20,569	4.0
Peaches	2,716	2,880	4,125	4,200	4,825	5,495	1.1
Cranberries	77,871	75,856	139,220	83,843	79,656	102,164	19.8
Other Berries	6,850	5,163	6,045	6,460	7,285	8,085	1.6
Other Fruit	3,150	1,200	1,200	1,200	1,200	1,200	0.2
Maple Syrup	1,916	1,844	3,023	2,466	1,639	3,534	0.7
Greenhouse/Nursery	152,145	172,233	164,500	159,300	154,300	158,300	30.7
All Other Crops ²	9,993	14,193	19,412	15,206	12,048	15,241	3.0
Total Crops	349,200	364,642	442,165	366,200	362,173	397,794	77.2
LIVESTOCK							
Cattle and Calves	9,707	7,204	8,223	4,931	6,642	7,075	1.4
Hogs and Pigs	973	957	1,259	631	1,511	1,917	0.4
Milk	39,744	53,130	50,904	34,749	43,200	47,960	9.3
Chickens	5	1	1	1	1	Z	
Chicken Eggs	3,875	4,288	3,718	2,603	2,010	2,355	0.5
Turkeys ³	2,416	2,918	D	D	D	D	
Other Poultry	4,815	6,000	7,137	7,206	7,493	7,832	1.5
Aquaculture	10,520	15,488	15,700	17,530	21,030	21,900	4.2
All Other Livestock	14,912	28,611	28,697	28,458	29,016	28,765	5.6
Total Livestock	86,967	118,597	115,639	96,109	110,903	117,804	22.8
ALL COMMODITIES	436,167	483,239	557,804	462,309	473,076	515,598	100.0

D Data withheld to avoid disclosing individual operations.

Z Less than 500 dollars.

¹ May not add due to rounding.² All Other Crops includes Shade type tobacco.³ Turkeys included in Other Poultry beginning in 2008.

Massachusetts Cash Receipts – 2011
by Commodity in 1,000 Dollars



Other Fruits = Apples + Peaches + Other Berries + Other Fruit

Other Crops = Hay + Tobacco + Fall Potatoes + Maple Syrup + All Other Crops

Other Livestock and Poultry = Total Livestock - Milk - Aquaculture

Massachusetts Total = \$516 Million

NEW HAMPSHIRE: Cash Receipts, 2006 – 2011

COMMODITY	2006	2007	2008	2009	2010	2011	2011 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS							
Hay	5,990	4,559	4,601	4,339	3,858	4,589	2.4
Sweet Corn	4,095	5,304	7,808	4,543	4,697	5,185	2.7
Other Vegetables	8,270	7,415	8,795	5,620	6,300	6,600	3.5
Apples	7,645	10,615	13,776	14,703	11,065	8,856	4.7
Berries	3,640	2,253	2,135	2,290	2,200	2,550	1.3
Other Fruit	200	100	100	100	100	100	0.1
Maple Syrup	2,810	3,276	5,111	5,029	4,820	5,880	3.1
Greenhouse/Nursery	62,130	67,607	60,000	53,040	52,040	53,540	28.3
All Other Crops	2,415	5,450	6,450	4,678	4,915	6,150	3.2
Total Crops	97,195	106,579	108,776	94,342	89,995	93,450	49.3
LIVESTOCK							
Cattle and Calves	10,515	6,226	5,349	7,232	7,644	7,268	3.8
Hogs and Pigs	340	331	332	528	515	715	0.4
Milk	41,038	60,060	58,904	40,600	51,976	61,628	32.5
Chickens	23	18	68	D	D	D	
Chicken Eggs	3,048	4,373	7,321	D	D	D	
Turkeys ²	D	89	D	D	D	D	
Other Poultry	11,115	10,910	12,850	D	D	D	
All Poultry ³				17,967	16,292	17,464	9.2
Aquaculture	1,060	1,674	1,725	1,715	1,620	1,600	0.8
All Other Livestock	5,374	7,022	7,179	7,098	7,173	7,331	3.9
Total Livestock	72,513	90,703	93,728	75,140	85,220	96,006	50.7
ALL COMMODITIES	169,708	197,282	202,504	169,482	175,215	189,456	100.0

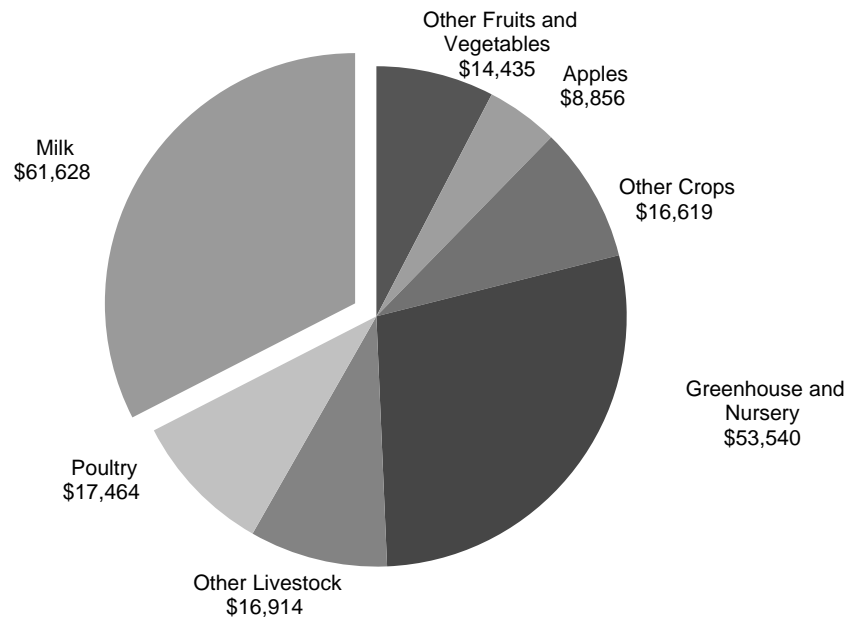
D Data withheld to avoid disclosing individual operations.

¹ May not add due to rounding.

² Turkeys included in Other Poultry in 2006 and 2008.

³ All Poultry includes Chickens, Eggs, Turkeys and All Other Poultry beginning in 2009.

New Hampshire Cash Receipts – 2011
by Commodity in 1,000 Dollars



Other Livestock = Total Livestock - Milk - Poultry

Other Fruits and Vegetables = Sweet Corn + Other Vegetables + Berries + Other Fruit

Other Crops = Hay + Maple Syrup + All Other Crops

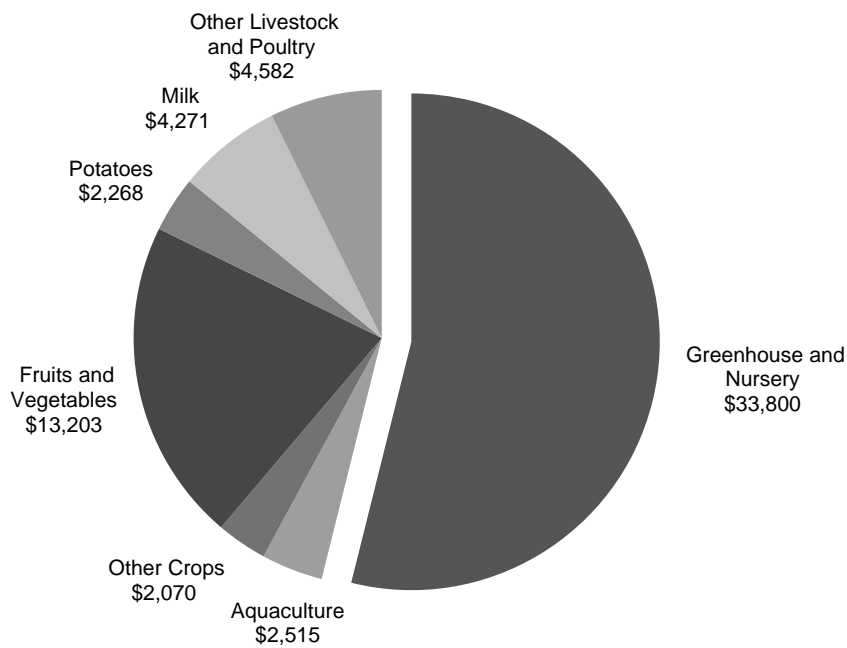
New Hampshire Total = \$189 Million

RHODE ISLAND: Cash Receipts, 2006 – 2011

COMMODITY	2006	2007	2008	2009	2010	2011	2011 as a Percent of Total ¹
1,000 Dollars							Percent
CROPS							
Hay	976	662	659	647	689	824	1.3
Fall Potatoes	1,173	1,155	1,946	1,165	1,396	2,268	3.6
Sweet Corn	1,404	1,890	2,516	1,800	2,450	2,300	3.7
Other Vegetables	4,075	5,065	5,125	5,300	6,200	5,400	8.6
Apples	784	1,101	1,413	1,501	1,621	1,948	3.1
Berries	1,310	2,500	2,225	2,010	2,295	2,655	4.2
Other Fruit	700	882	900	900	900	900	1.4
Greenhouse/Nursery	43,965	41,330	37,700	34,800	32,800	33,800	53.9
All Other Crops	375	1,023	1,130	925	1,124	1,246	2.0
Total Crops	54,762	55,608	53,614	49,048	49,475	51,341	81.9
LIVESTOCK							
Cattle and Calves	986	851	787	780	616	1,255	2.0
Hogs and Pigs	308	226	293	154	205	355	0.6
Milk	2,768	3,798	3,980	2,769	3,492	4,271	6.8
Poultry	2,439	2,085	2,205	1,780	1,480	1,600	2.6
Aquaculture	1,365	1,653	1,760	1,840	2,380	2,515	4.0
All Other Livestock	1,566	1,140	1,285	1,355	1,389	1,372	2.2
Total Livestock	9,432	9,753	10,310	8,678	9,562	11,368	18.1
ALL COMMODITIES	64,194	65,361	63,924	57,726	59,037	62,709	100.0

¹ May not add due to rounding.

Rhode Island Cash Receipts – 2011
by Commodity in 1,000 Dollars



Other Livestock = Total Livestock - Milk - Poultry
 Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Berries + Other Fruit
 Other Crops = Hay + All Other Crops

Rhode Island Total = \$62.7 Million

VERMONT: Cash Receipts, 2006 – 2011

COMMODITY	2006	2007	2008	2009	2010	2011	2011 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS							
Hay	14,286	12,186	11,909	11,037	11,133	12,368	1.6
Sweet Corn	2,250	3,672	2,800	2,430	2,800	1,484	0.2
Other Vegetables	10,535	9,520	11,220	11,175	12,970	13,510	1.8
Apples	9,311	10,620	11,988	12,819	9,071	9,668	1.3
Berries	3,040	4,120	5,815	6,230	3,830	4,755	0.6
Other Fruit	1,273	1,135	1,135	1,135	1,135	1,135	0.1
Maple Syrup	19,630	18,624	28,045	32,292	30,260	39,900	5.3
Greenhouse/Nursery	27,200	28,154	26,300	25,100	24,100	24,600	3.3
All Other Crops	6,328	11,448	10,491	8,680	11,640	12,230	1.6
Total Crops	93,853	99,479	109,703	110,898	106,939	119,650	15.8
LIVESTOCK							
Cattle and Calves	47,854	47,745	48,382	41,265	41,912	71,052	9.4
Hogs and Pigs	365	362	365	427	501	690	0.1
Milk	352,912	517,884	498,810	338,238	443,208	544,968	72.0
Chickens	7	13	21	23	20	17	
Chicken Eggs	2,637	4,271	5,252	3,782	3,769	4,441	0.6
Turkeys ²	1,688	1,897	D	D	D	D	
Other Poultry	1,375	4,815	5,590	5,528	5,947	5,992	0.8
Aquaculture ³	80	D	D	D	D	D	
Honey	403	544	726	492	806	396	0.1
All Other Livestock	8,727	9,229	9,305	9,140	9,310	9,630	1.3
Total Livestock	416,048	586,760	568,451	398,895	505,473	637,186	84.2
ALL COMMODITIES	509,901	686,239	678,154	509,793	612,412	756,836	100.0

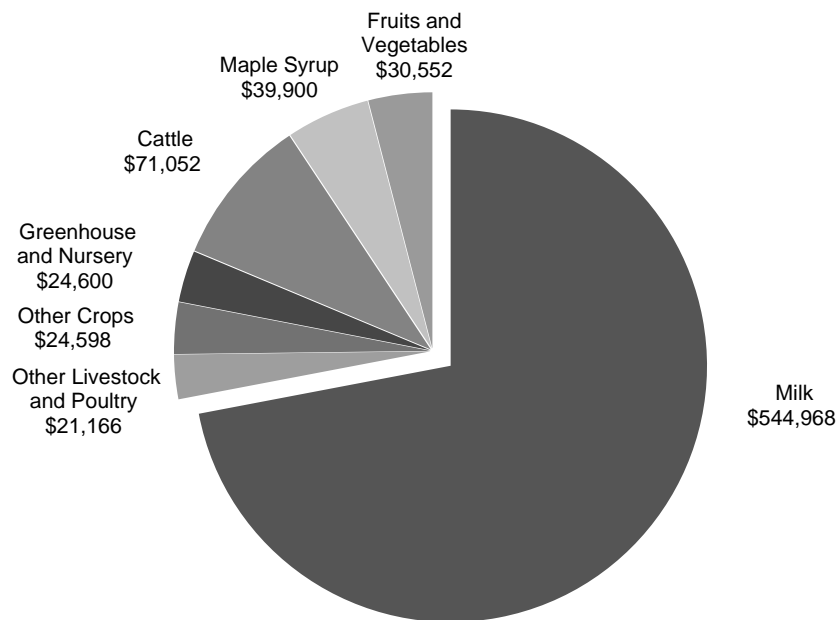
D Data withheld to avoid disclosing individual operations.

¹ May not add due to rounding.

² Turkeys included in Other Poultry beginning in 2008.

³ Aquaculture included in All Other Livestock beginning in 2007.

Vermont Cash Receipts – 2011
by Commodity in 1,000 Dollars



Other Livestock and Poultry = Total Livestock - Milk - Cattle

Fruits and Vegetables = Sweet Corn + Other Vegetables + Apples + Berries + Other Fruit

Other Crops = Hay + All Other Crops

Vermont Total = \$757 Million

NEW ENGLAND: Cash Receipts, 2006 – 2011

COMMODITY	2006	2007	2008	2009	2010	2011	2011 as a Percent of Total ¹
	1,000 Dollars						Percent
CROPS							
Hay	47,163	37,470	38,184	37,073	35,363	39,678	1.4
Tobacco, Broadleaf ²	23,242	29,204	35,419	17,856	9,433	25,052	0.9
Tobacco, Shade ²	34,524	26,712	44,811	40,128	28,475	32,190	1.1
Fall Potatoes ³	123,283	134,546	153,084	142,412	151,339	173,732	6.2
Sweet Corn	34,377	41,902	47,276	37,081	40,748	37,759	1.3
Other Vegetables	100,205	102,130	108,595	110,875	118,305	110,310	3.9
Apples	48,550	59,311	69,797	71,586	64,497	64,712	2.3
Peaches ⁴	4,336	4,860	6,525	6,360	7,345	7,805	0.3
Wild Blueberries ⁵	60,040	83,031	54,850	31,945	50,600	75,120	2.7
Cranberries ⁶	77,871	75,856	139,220	83,843	79,656	102,164	3.6
Other Berries	25,115	24,606	28,625	27,850	27,855	31,355	1.1
Other Fruit	11,858	15,977	16,198	15,300	18,130	18,905	0.7
Maple Syrup ⁷	33,380	31,862	46,195	53,615	47,902	62,795	2.2
Greenhouse/Nursery	562,139	636,211	593,100	568,490	548,990	563,490	20.1
All Other Crops	40,734	49,707	52,944	42,890	46,263	53,975	1.9
Total Crops	1,226,817	1,353,385	1,434,823	1,287,304	1,274,901	1,399,042	49.9
LIVESTOCK							
Cattle and Calves	98,329	87,109	84,239	74,904	76,648	118,530	4.2
Hogs and Pigs	3,057	2,751	3,338	2,730	4,161	6,066	0.2
Sheep and Lambs ⁸	2,450	2,336	2,558	2,351	2,755	D	
Milk	572,524	837,988	809,306	554,022	715,294	870,879	31.1
Chickens ⁹	91	60	117	50	64	41	
Chicken Eggs ¹⁰	94,688	144,963	180,840	111,297	103,035	114,646	4.1
Turkeys ^{11 12}	4,104	4,904	D	D	D	D	
Other Poultry ¹³	26,799	31,577	35,600	38,448	35,656	37,446	1.3
Aquaculture ¹⁴	58,445	69,225	100,310	94,575	145,035	148,815	5.3
All Other Livestock	128,167	103,247	103,880	103,653	104,402	107,091	3.8
Total Livestock	988,654	1,284,160	1,320,188	982,012	1,187,050	1,403,514	50.1
ALL COMMODITIES	2,215,471	2,637,545	2,755,011	2,269,316	2,461,951	2,802,556	100.0

D Data withheld to avoid disclosing individual operations. ⁸ Sheep estimates by State unavailable 2006 - 2011; included with Other Livestock in 2011.

¹ May not add due to rounding.

² Tobacco in CT and MA.

³ Potatoes in ME, MA, and RI.

⁴ Peaches in CT and MA.

⁵ Wild Blueberries in ME.

⁶ Cranberries in MA.

⁷ Maple Syrup in CT, ME, MA, NH, and VT.

⁹ Chickens in CT, ME, MA, NH, and VT in 2006 - 2008; CT, ME, MA, and VT in 2009 - 2010; CT, ME, and VT in 2011.

¹⁰ Chicken Eggs in CT, ME, MA, NH, and VT in 2006 - 2008; CT, ME, MA, and VT in 2009 - 2011.

¹¹ Turkeys in MA and VT in 2006; MA, NH and VT in 2007.

¹² Turkeys in Other Poultry in 2008 - 2011.

¹³ Other Poultry includes NH eggs in 2009 - 2011.

¹⁴ Aquaculture in CT, ME, MA, NH, and RI.

SOURCE: *Farm Cash Receipts*, Economic Research Service (ERS), USDA, <http://www.ers.usda.govdata/FarmIncome/infidmu.htm>

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