Wireless Telecommunications Bureau

Report to Congress

Eighth Annual CMRS Competition Report

June 26, 2003

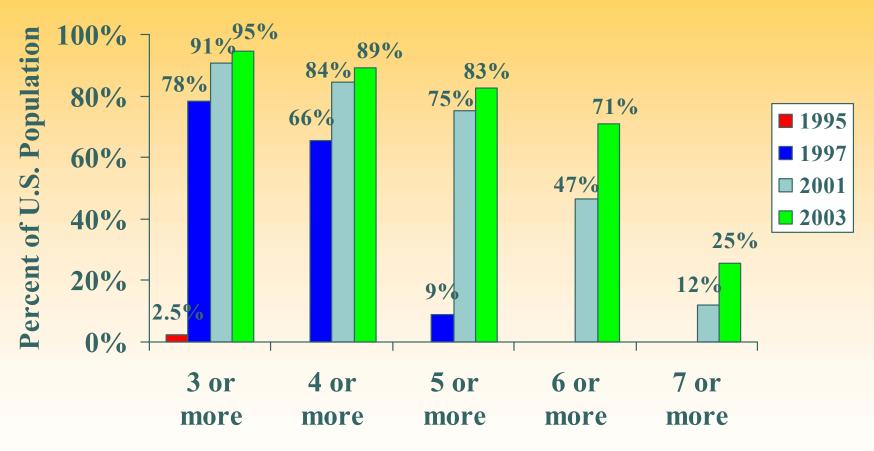
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Total US Commercial Wireless Subscribers





Mobile Telephone Competition



Number of Competitors in a County



Average Minutes-of-Use per Month





Average Revenue Per Minute for Mobile Telephone Service





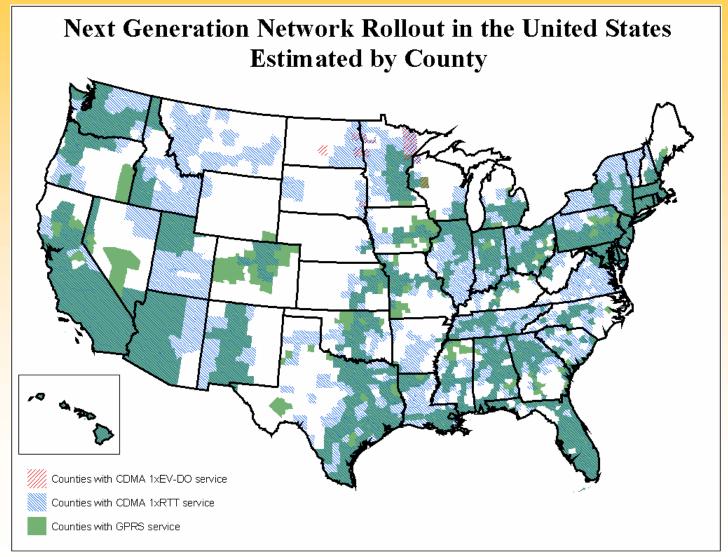
Annual Wireless Capital Investment 1992-2002



Source: Simon Flannery, Luiz Carvalho *et al.*, *US Telecom Team Quarterly Results Preview and '03 Outlook*, Morgan Stanley, Equity Research – Industry Report, Jan. 13, 2003, at 19 (2000-2002); Ric Prentiss *et al.*, *4Q02 Wireless Preview: Holiday Punch Has Indeed Gone Flat*, Raymond James & Associates, Equity Research, Jan. 21, 2003, at 2 (1992-1999).



Next Generation Network Rollout



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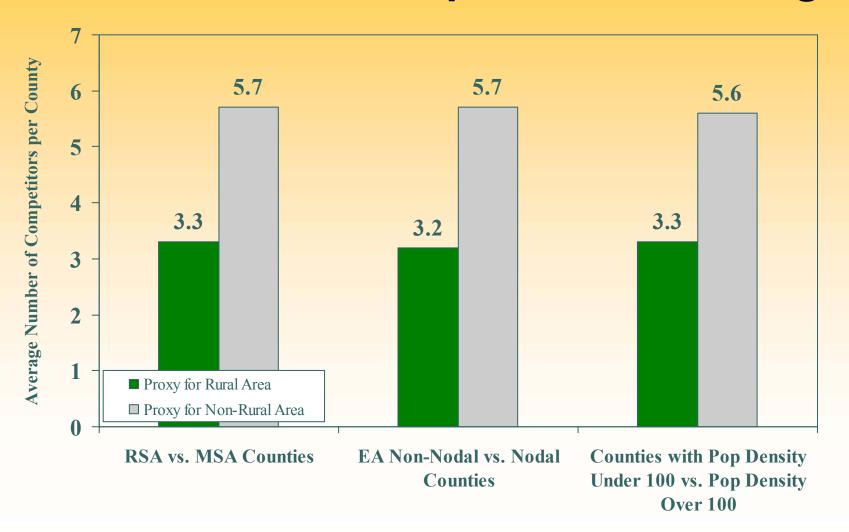
Mobile Data Services

- 11.9 million mobile telephone users subscriber to mobile Internet subscribers at the end of 2002
- 2.3 million users of data-only mobile devices at the end of 2002
- o Mobile data services:
 - Paging
 - Text messaging
 - Ring tones
 - Games

- Multimedia messaging
- Web browsing
- E-mail access
- Corporate server access
- 20% of all mobile telephone subscribers used text messaging services during 4Q02



Urban vs. Rural Comparisons: Coverage





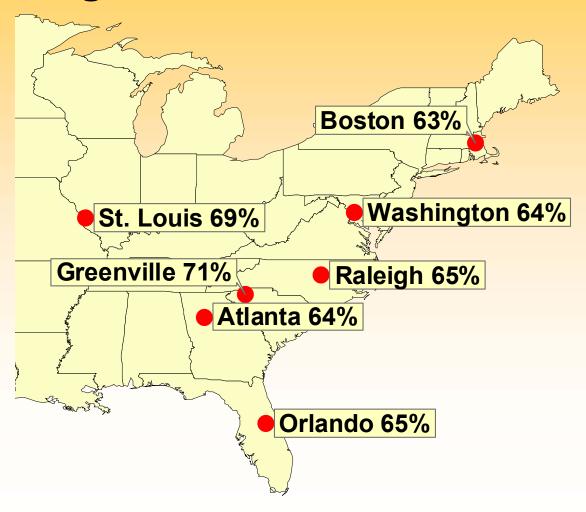
Wireless – Wireline Competition

- Wireless now accounts for 30 percent of total telecommunications sector revenues and has displaced 30 percent of total wireline minutes.
- For the average household, wireless represents 27 percent of total telecommunications expenditures.
- The long distance, local and payphone segments of the telecommunications industry have all been losing business to wireless substitution:

"Why use a pay phone, a calling card, or a hotel phone when prices are generally higher on a perminute basis relative to wireless? Also, given that a large number of night and weekend minutes are now regularly included in wireless pricing schemes . . ., it is often cheaper to use your wireless phone while in your home." --UBS Warburg



Major Metropolitan Areas with the Highest Penetration Rates





Estimated U.S. Penetration by Age Group

