



News for Stakeholders

September 2012

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APHIS Opens and Secures Markets Abroad for U.S. Producers

APHIS plays a vital role in ensuring the free flow of agricultural trade. Our team of technical experts based in the United States and abroad includes scientists, veterinarians, pathologists and entomologists who advocate on behalf of U.S. agriculture. Working together, they help to remove unjustified sanitary and phytosanitary barriers, maintain existing markets and open up new trade opportunities for U.S. producers. In the month of September alone, APHIS helped to establish or secure a number of markets around the world for U.S. producers and we're highlighting those accomplishments here. Next month we'll have a summary of our trade accomplishments for the entire fiscal year.

- An agreement between APHIS and Mexico will move U.S. egg exports to Mexico to help relieve an egg shortage caused by an outbreak of highly pathogenic avian influenza. This new market is valued at approximately \$45 million annually.
- APHIS accredited veterinarians can now supervise quarantines for horses being exported to Argentina. U.S. equines account for more than 50 percent of Argentinian horse imports valued at \$2 million annually.
- APHIS successfully negotiated with Peru to begin exporting U.S. breeding pigs. Peruvian officials are now issuing import permits for the animals.
- APHIS secured the El Salvadorian market for federally-inspected U.S. beef exports. This market was valued at \$1.1 million in 2011 and is expected to grow.



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- APHIS regained Japanese market access for poultry/poultry products from New York, Ohio and South Dakota. U.S. poultry exports to Japan totaled \$151 million in 2011.
- APHIS and Japanese officials agreed on requirements for animal blood products exported for lab use. This is expected to boost U.S. exports by \$25 million to \$30 million annually.
- APHIS expanded the market for U.S. dairy products in the United Kingdom by making it easier to export milk/milk derivatives for technical use. The estimated market value is \$2 million to \$5 million annually.
- APHIS and Norwegian officials agreed on requirements for exporting unprocessed hay/straw to Norway. The estimated market value for this commodity is \$1 million to 2 million annually.