



Delaware: Exports, Jobs, and Foreign Investment February 2013

Exports Support Jobs for Delaware's Workers

Export-supported jobs linked to manufacturing account for an estimated 3.2 percent of Delaware's total private-sector employment. Nearly one-fifth (18.8 percent) of all manufacturing workers in Delaware depend on exports for their jobs (2009 data latest available).

Exports Sustain Thousands of Delaware Businesses

A total of 976 companies exported from Delaware locations in 2010. Of those, 856 (88 percent) were small and medium-sized enterprises with fewer than 500 employees.

Small and medium-sized firms generated over one-sixth (17 percent) of Delaware's total exports of merchandise in 2010.

Foreign Investment Creates Jobs in Delaware

In 2010, foreign-controlled companies employed 25,200 Delaware workers. Major sources of foreign investment in Delaware in 2010 included United Kingdom, Germany, Netherlands, and Switzerland.

Foreign investment in Delaware was responsible for 7.2 percent of the state's total private-industry employment in 2010.

Delaware Depends on World Markets

Delaware's export shipments of merchandise in 2012 totaled \$5.2 billion.

The state's largest market was Canada. Delaware posted merchandise exports of \$1.0 billion to Canada in 2012, 19.9 percent of the state's total merchandise exports. Canada was followed by United Kingdom (\$755 million), China (\$413 million), Japan (\$345 million), and Germany (\$307 million).

The state's largest merchandise export category is Chemicals, which accounted for \$2.3 billion of Delaware's total merchandise exports in 2012. Other top merchandise exports are Computer & Electronic Products (\$597 million), Transportation Equipment (\$561 million), Machinery, Except Electrical (\$364 million), and Food & Kindred Products (\$252 million).

Delaware's Metropolitan Exports

In 2011, the following metropolitan areas in Delaware recorded merchandise exports: Dover (\$60.8 million)