

Paul Vogel

President, Digital Solutions

Paul Vogel was named President, Digital Solutions in May 2012. In this role, he leads a group that has a broad mandate to extend the U.S. Postal Service's current technology and data platform in ways that help better support the mailing industry and the American public.

Prior to his current role, Vogel served as President and Chief Marketing/Sales Officer (CMSO) since December of 2010. In this capacity, he was responsible for all domestic and international product development and management, including pricing, placement and promotion and was responsible for more than \$65 billion in annual revenue.

He also was responsible for the Postal Service's Sales organization. Vogel had rejoined the Postal Service in August 2010, following a tenure of nearly two years where he gained private-sector experience as a consultant focusing on international business and business strategies.



From 2006 to 2009, Vogel was the Postal Service's managing director of Global Business and senior vice president. Previously he served as the vice president, Network Operations Management, a role that encompassed responsibility for the national network of 350 mail processing and distribution centers, as well as the worldwide transportation network that moves America's mail.

Vogel began his Postal Service career in 1969 as a clerk/carrier in Boston, Massachusetts while working his way through college. He joined the Postal Service's Management Associate Program in 1975 and later served in numerous management positions in operations and logistics both in the field and at postal headquarters.

Vogel earned a Bachelor of Science degree in economics from Boston State College and a Master of Science degree in business management from the Massachusetts Institute of Technology Sloan Fellows Program.