BPA Technology Innovation

A disciplined approach to research portfolio management that leads to BPA applications that deliver value, reduce costs or increase revenues, and maintain low rates and reliable power for the region.

Agenda

Results

- R&D Fundamentals
- Technology Innovation Structure
- Portfolio & Project Management
- Conclusion

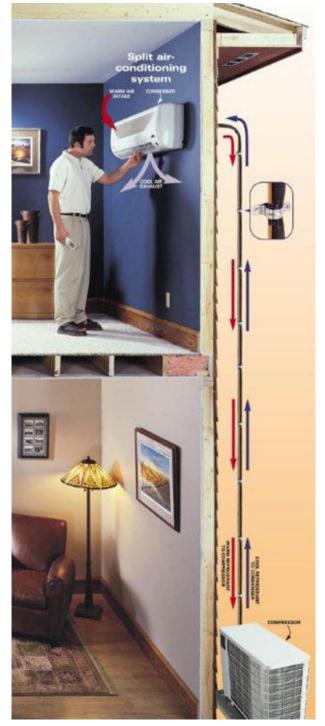
BPA Results



Ductless Heat Pumps

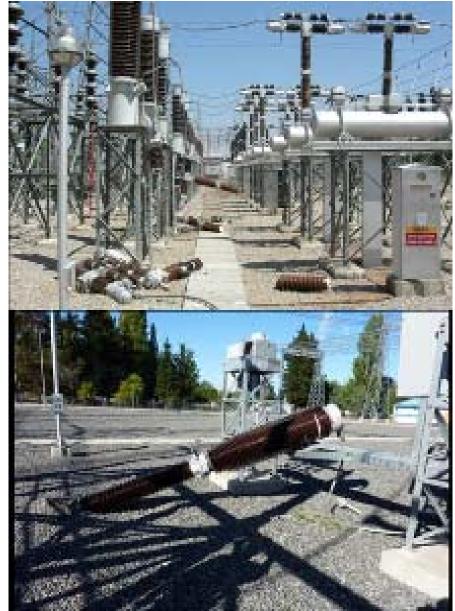
- Heat Pump technology assessment capability
- Installed more than 4,800 ductless heat pumps into homes in the Pacific Northwest
- Success resulted in expansion of program for small business applications
- Provides future savings to BPA

Value Delivered = \$Millions in Least Cost Energy

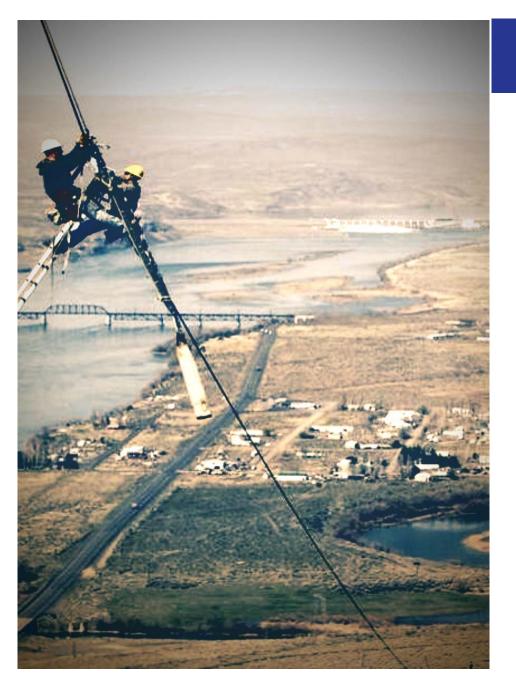


Seismic

- Reduce the seismic acceleration by: 50% for 500 kV equipment; 30% for 230 kV and 115 kV equipment &10% for 69 kV equipment
- Created tools for equipment designers to validate models of seismic mechanics & perform representative analysis and design approach



Value Delivered = \$ Hundreds of Millions Faster System Restoration



Conductor Shunt

- 20 mile Ross-Lexington upgrade
- Increased capacity with "splice shunts" instead of new wire
- Half outage time
- One BPA crew vs. multiple
- \$4 million direct savings first application
- Multiple applications in progress and pending

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Value Delivered = \$Millions in First Cost Savings

Synchrophasors

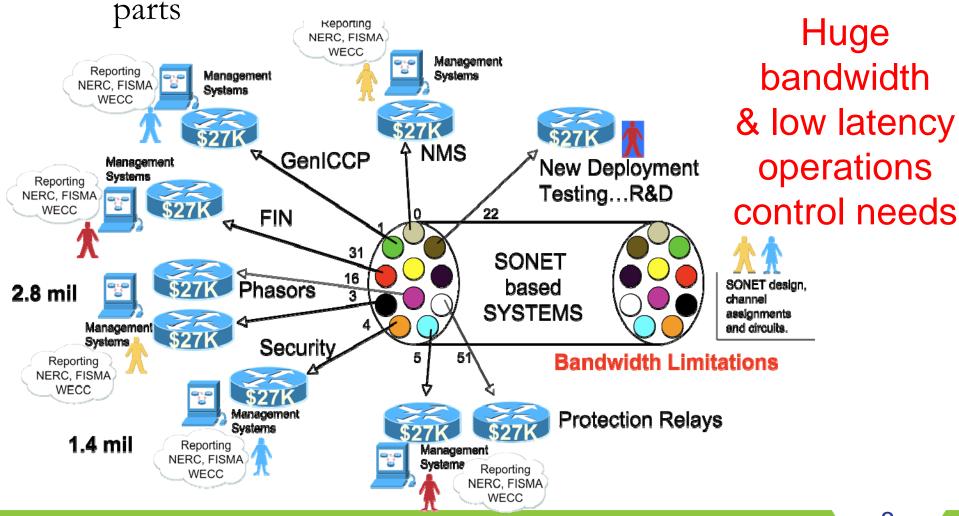
- SCADA @ BPA = 2 seconds
- Synchrophasors = 60 / second (120 times faster)
- <u>Now</u> sleuth grid issues (looking backward)
- <u>Soon</u> control functions for reliability
- Mid-term oscillation damping
- Long-term additional Pacific
 Intertie throughput

Value Potential = \$Hundreds of Millions Additional Revenue

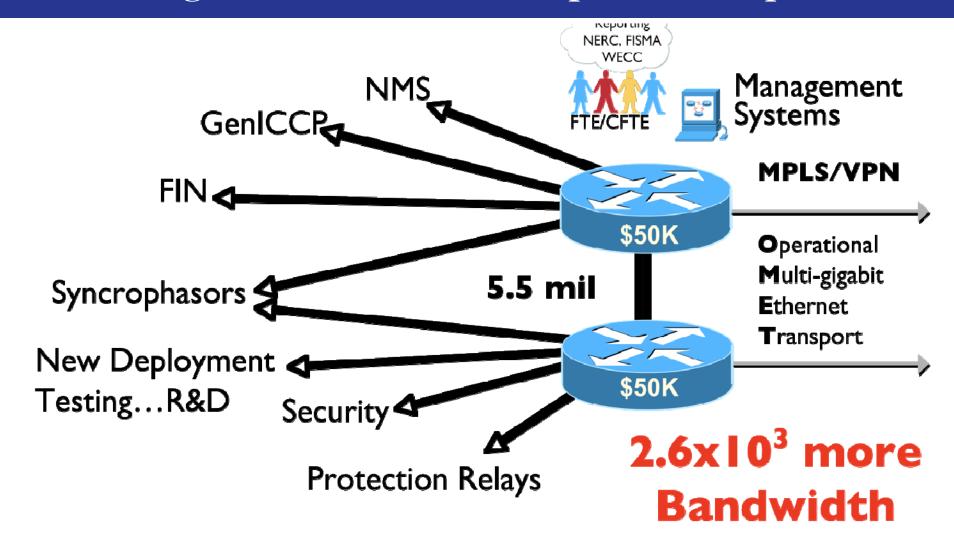


Operations Telecommunications

- Used for SCADA, etc
- Needs to be used for smart grid, synchrophasors, etc
- Current technology reliable but low bandwidth and many



Multi-Gigabit Ethernet Transport for Operations

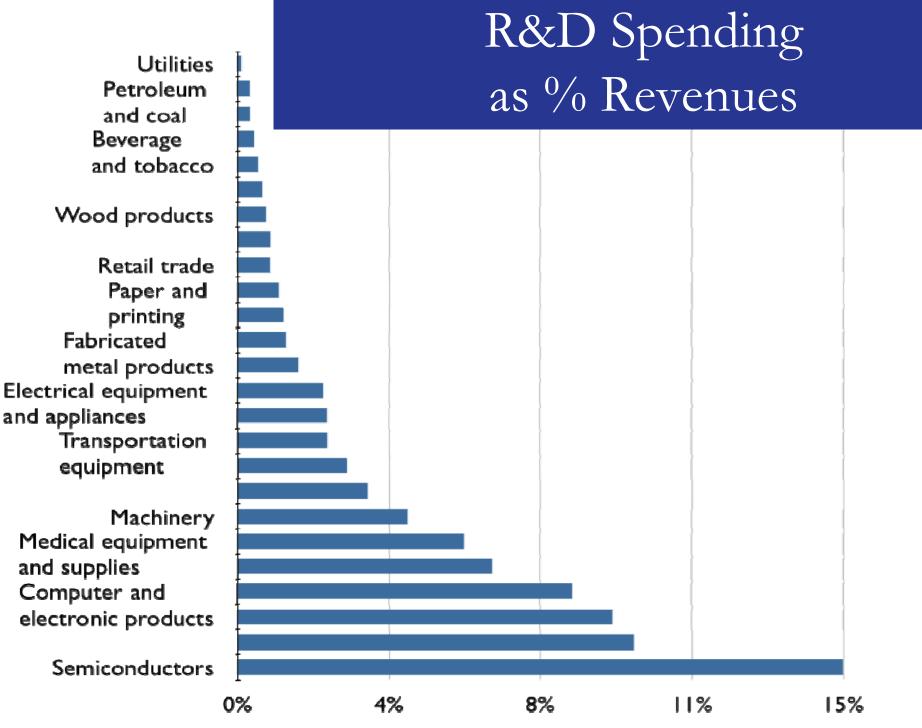


Value Delivered = \$Millions in First Cost; multiples of that for operations savings Plus critical bandwidth



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What's Wrong with Spending 0.01%?

Power sector "owns" about 40% of climate change issues

•**R&D needs:** CO² sequestration, energy efficiency, effective renewables and storage integration, & smart grid

- Power sector could "own" another 30% related to transportation (electric vehicles)
- Utterly new and more complicated grid operations coming – Wind + Smart Grid

Good R&D Practices

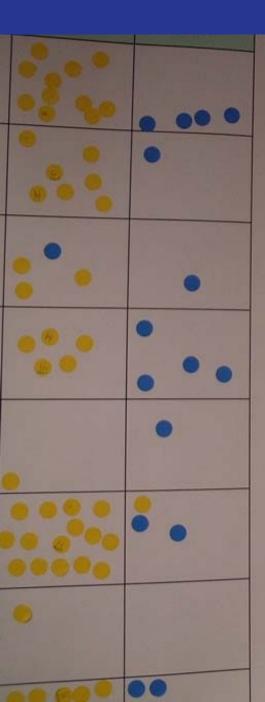
- Publicly articulated research interests and agenda (<u>www.bpa.gov/ti</u>)
- Portfolio concept across key dimensions
- Great project management including built-in kill decision points
- In-company integration addressing business needs



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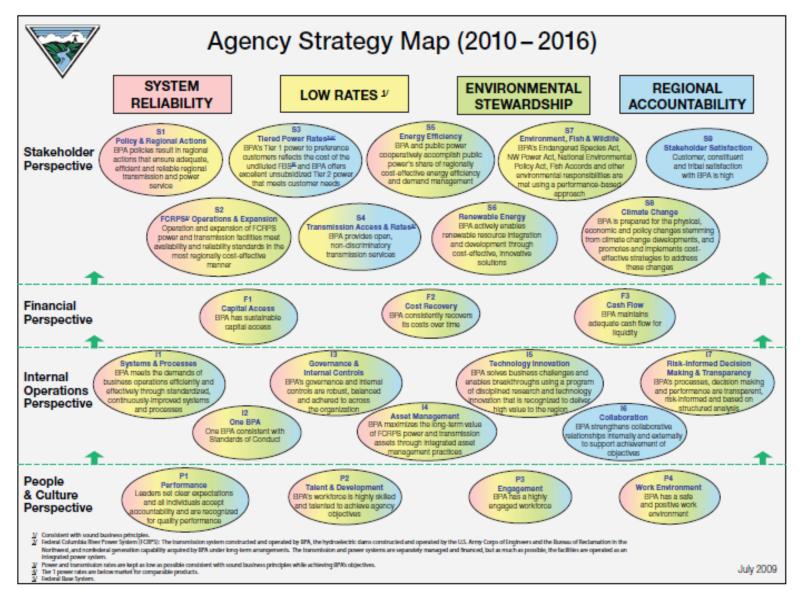
BPA's Version





Strategically Driven

BONNEVILLE POWER ADMINISTRATION

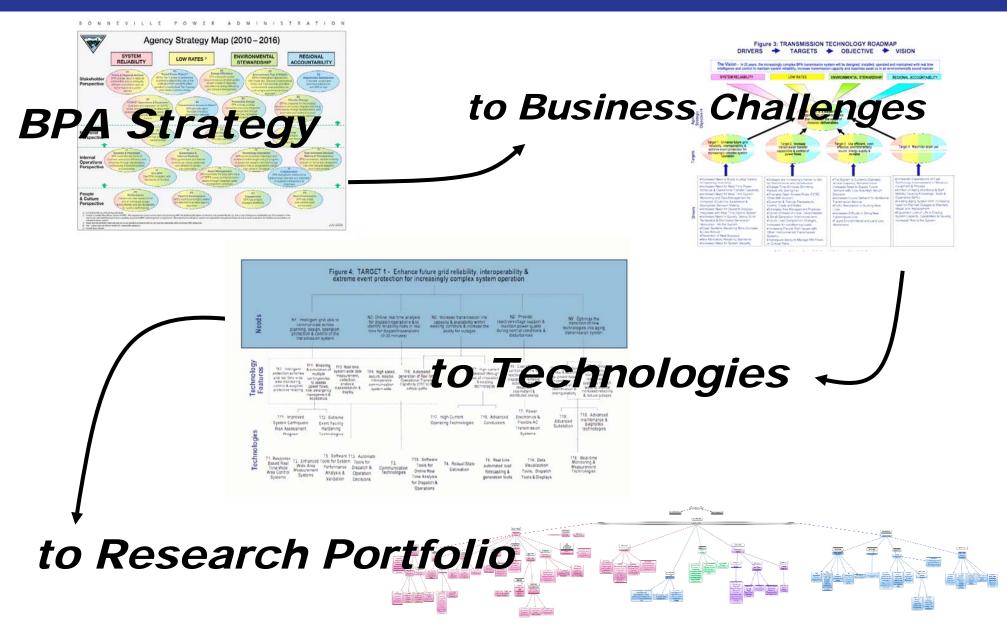


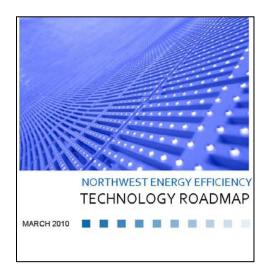
Agency Strategy I5 Technology Innovation

Agency Strategy Map Technology Innovation-I5

BPA solves business challenges and enables breakthroughs using a program of disciplined research and technology innovation that is recognized to deliver high value to the region

Direct Linkages





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The Enigma was a portable cipher machine used to encrypt and decrypt secret messages

Technology Roadmaps Guide the Initiative

Explicit Linkages to Business Challenges

POWER SERVICES TECHNOLOGY ROAD MAP March 2008

Hungry Horse Dam

Research is to see what everybody else has seen, and to think what nobody else has thought. - Albert Szent-Gyorgyi TRANSMISSION TECHNOLOGY ROAD MAP September 2006

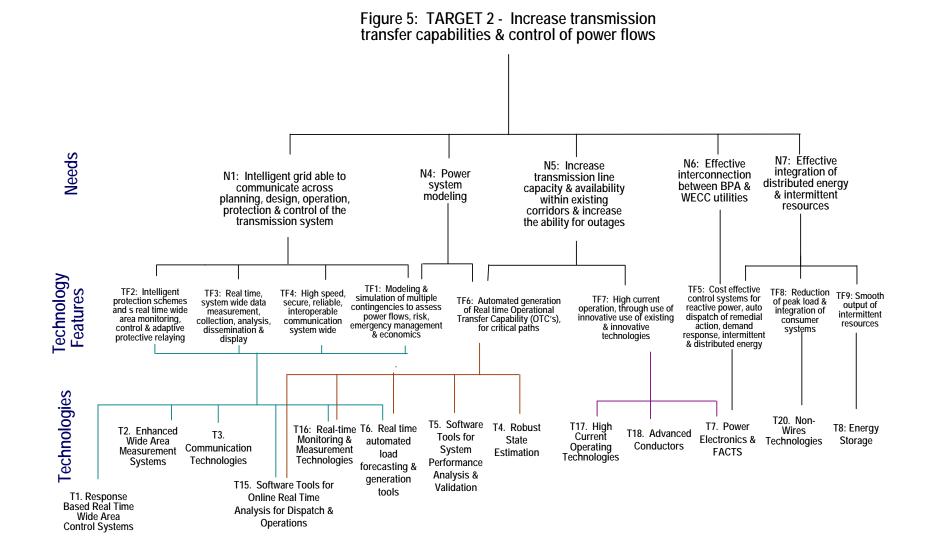


1885 Generator At first glance one may think, "My how things have changed," But at second glance one may admit, "Things haven't changed much at all."

Renewable Energy Technology Road Map (Wind, Ocean Wave, In-Stream Tidal & Solar Photovoltaic)



Transmission Roadmap Target



Technology Innovation Council

Larry Bekkedahl, VP Tx EngJetKathy Black, Legal CounselMLarry Buttress, VP IT, CIOStaJoshua Binus, Energy EfficiencyElRyan Fedie, Energy EfficiencyTaMark Gendron, VP NW Req MarketingDaRandi Thomas, Manager System OpsSta

Jeff Hildreth, Labs Mark Jones, Hydro Steve Kerns, Power Schedule Planning Elliot Mainzer, EVP Strategy Terry Oliver, Chief TI Officer Don Watkins, Tx WECC NERC

Executives & Experts – Paneled as Peers

Technology Innovation Council

Function

- Provide direction & principles,
- Select portfolio,
- Ensure decisions and results are applied

Technology Innovation Office

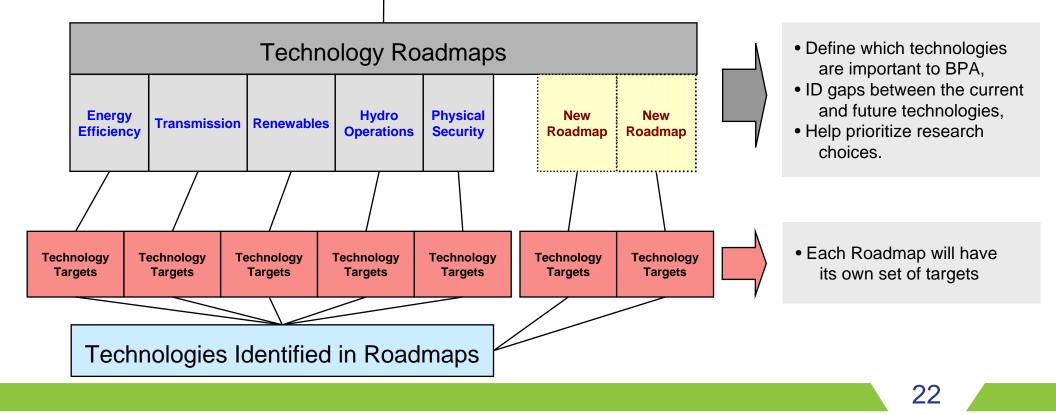
Technology Confirmation/Innovation Council

Chaired by Executive VP Strategy: Executives and

Technologists

Chief Technology Innovation Officer: Terry Oliver

- Develop & manage Portfolio
- Develop Project Mgt Model
- Manage Projects
- Develop Policy Analysis





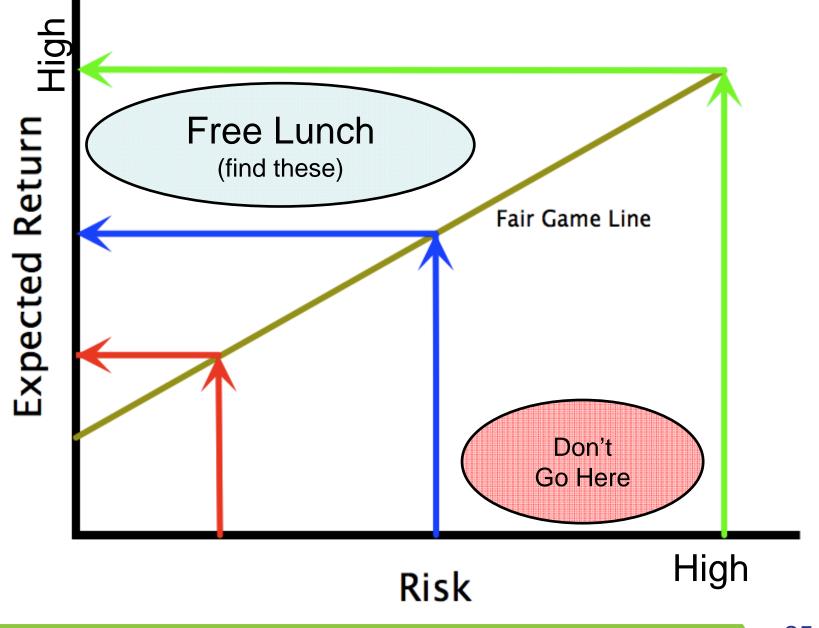
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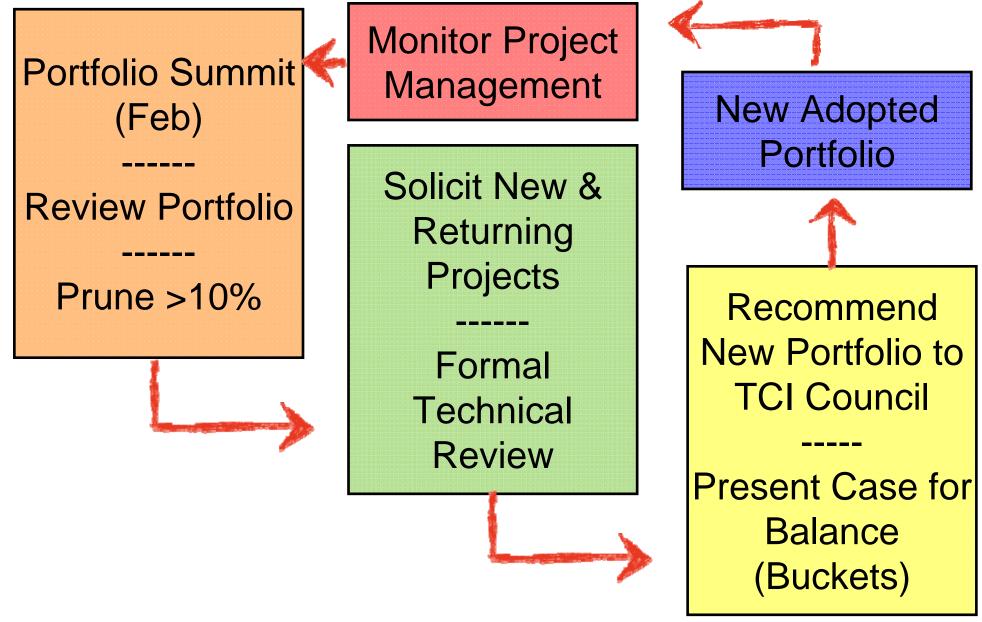
Buckets



Risk v Reward



Cycles



Project Management

RESEARCH PROJECTS WILL FAIL



Provisions for Great Project Management

- Project Management
 - TI Project Management Officer 1 of 3 in BPA
 - Requirements, training, maturity model, best practices
- Stage Gates predetermined kill decision points
- Annual Portfolio Review

Agenda

Successes

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Conclusions

- Threshold for essential R&D activity varies by industry - but is universally closer to 1% of revenues than 0.01% of revenues
- Money is not enough -
 - **Purpose Clarity -** What are we trying to accomplish must be known
 - **Choice Clarity -** Good choices require metrics why is B more important than A?
 - **Systems Clarity -** "Management" requires systems -Brownian motion does not good research make

Disciplined R&D = \$000 Millions in Value

Emulated by Industry Peers

Southern California Edison



First Energy





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Questions

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Contact Info: Terry Oliver Chief Technology Innovation Officer Bonneville Power Administration 503.230.5853 tvoliver@bpa.gov

