

# TANZANIA

## INVESTMENT SUMMARY



### U.S. African Development Foundation

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**Overview:** Current country program established in 1986. Focus is on export-oriented enterprise development, with an emphasis on agriculture and agro-processing activities. USADF currently manages a portfolio of **30 projects**. Total commitment is **\$5.5 million**. The average investment is **\$184,138**.



Grantee	Duration	Value	Summary
<b>Karatu Development Association (KDA)</b> 1530-TAN	2004 - 2011	\$195,052	<b>Services (Micro-finance):</b> KDA is a self-sufficient microfinance institution in the Karatu District, with a client base of 1,000 members. Over the 5-year funding period, KDA will expand its capacity, providing 5,200 loans to members.
<b>Mkonge Tea Block Farm Cooperative Society</b> 1593-TAN	2004 - 2011	\$235,816	<b>Agriculture (Tea):</b> A cooperative of 500 tea growers in the Mufundi District, the Society wholesales tea to the export-oriented Mufundi Tea Company. USADF funds allow farmers to increase the acreage under cultivation and use improved agricultural and marketing techniques. The average farmer's income is expected to increase from \$115 to \$282.
<b>Kwanza Collection Company Ltd.</b> 1665-TAN	2006 - 2011	\$191,580	<b>Manufacturing (Home Décor Products):</b> Kwanza Collection was established in 1999 to link approximately 40 regional producer groups with export markets. Kwanza is best-known for the Iringa basket and through USADF's Buyer Linkages Program, Kwanza fulfilled an order for 3,000 handmade Iringa baskets for the Target Corporation, a leading U.S. retailer. Kwanza participated in the Africa Now New York Gift Show exhibit and negotiated orders with Ten Thousand Villages.
<b>Uwano Ngarenanyuki Horticultural Cooperative Society (UNHCS)</b> 1732-TAN	2007 - 2011	\$121,956	<b>Agriculture (Vegetable Farming):</b> Uwano is a community based enterprise meeting the growing demand for fresh vegetables in the European Union. USADF will help increase vegetable yields and sales revenues through the establishment of a revolving loan fund, construction of a storage facility, and improvement of internal systems.
<b>Midawe Horticultural Cooperative Society (MHCS)</b> 1733-TAN	2007 - 2011	\$133,667	<b>Agriculture (Vegetable Farming):</b> MHCS is a community based enterprise meeting the growing demand for fresh vegetables in the European Union. USADF will help increase vegetable yields and increase sales revenues through the establishment of a revolving loan fund, construction of a storage facility, and improvement of internal systems.
<b>Association of Kilimanjaro Specialty Coffee Growers (Kilicafe)</b> 1745-TAN	2007 - 2012	\$250,000	<b>Agriculture (Coffee):</b> Headquartered in Moshi, Kilicafe is a cooperative representing 10,000 smallholder coffee farmers. USADF will increase the value of their exported coffee by funding the infrastructure necessary for on-site, value added processing. Funds will support the construction of central pulping unit, cupping laboratory and capacity building of staff. In 2004, Kilicafe was exporting 1 container of coffee to Starbucks Corporation and by 2008 they were exporting 30 containers valued at \$3 million.
<b>Classic Home Care Company Limited</b> 1755-TAN <a href="#">photos</a>	2007 - 2012	\$250,000	<b>Manufacturing (Wooden Furniture):</b> Classic Home Care Limited has won national and regional awards for the fine quality furniture they build. With a two pronged approach to growth which relies on exporting their furniture and expanding their local contracting business, Classic Home Care will use USADF funds to update their production equipment, improve financial systems, and revise the business and marketing plan to accommodate selling their products internationally.

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<b>Nyirefami Limited</b> 1758-TAN	2007 - 2012	\$246,833	<b>Agro-Processing (Grain):</b> Nyirefami Limited is a grain flour processing company whose primary products are the staple food for 75 percent of the Tanzanian population. They have a loyal staff committed to producing a high quality, nutritious product. USADF is providing resources to improve their management capacity, distribution and marketing plans.
<b>Getting Old Is to Grow Society (GOIG)</b> 1798-TAN <a href="#">photos</a>	2007 - 2012	\$221,451	<b>Manufacturing (Home Décor Products):</b> Getting Old Is to Grow Society was established to provide a platform for retired people to empower and employ themselves through the production and sale of quality handicrafts. GOIG is now facing a new stage as they move from a nonprofit to a for-profit business. In this transition, USADF will include them in the buyer linkages program and will help them develop revised business tools for their growth as a for-profit entity.
<b>Massai Women Development Organization (MWEDO)</b> 1809-TAN <a href="#">photos</a>	2008 - 2013	\$237,413	<b>Manufacturing (Home Décor Products):</b> Based in Arusha, MWEDO focuses on creating sustainable market and employment opportunities for Maasai women. MWEDO's membership consists of 80 women's groups which comprise in total 2,800 members from Kiteto, Simanjiro, Monduli and Longido Districts.
<b>Busangwa Organic Farmers Association (BOFA)</b> 1816-TAN <a href="#">photos</a>	2008 - 2013	\$181,964	<b>Agriculture (Cotton):</b> Busanga Organic Farmers Association (BOFA) farmers have been working together for more than 40 years and were formally registered as an association on September 30, 2005. The 120 member association headquartered at Shinyanga, Tanzania, grows and sells high quality organic lint cotton, chick peas and sunflower products using IPM techniques that are environmentally friendly.
<b>Kanyovu Coffee Curing Cooperative Joint Enterprise, Ltd.</b> 1829-TAN	2008 - 2013	\$247,575	<b>Agriculture (Coffee):</b> Kanyovu Coffee Curing Cooperative Joint Enterprise (KCCCJE) is located near Gombe Stream National Park in western Tanzania. This cooperative has more than 5,500 farmer members who produce green coffee. The Cooperative possesses the only community-owned dry mill coffee curing plant in Tanzania, which allows the members to benefit from the production of higher quality specialty grade coffee and the higher market price it commands.
<b>Natureripe Kilimanjaro Limited (NKL)</b> 1873-TAN <a href="#">photos</a>	2008 - 2013	\$242,892	<b>Agro-Processing (Mango and Cashew):</b> Natureripe Kilimanjaro Limited (NKL) is a privately owned mango and cashew marketing and production company that produces high quality, locally grown mangos and cashews for a strong domestic and expanding export market. NKL works closely with local growers in the primarily Muslim, low-income coastal regions of Tanzania.
<b>Marvelous Flotea Company</b> 1920-TAN <a href="#">photos</a> , <a href="#">press</a>	2009 - 2012	\$229,891	<b>Manufacturing (Home Decor Products):</b> Marvelous Flotea Company is a small scale producer of home decor textiles in Dar es Salaam. The founder of Marvelous Flotea is a role model in Tanzania. She began by manufacturing tie dye and batik home textile products and eventually grew her business to add staff, increase her product range, and receive orders from export buyers. Following product design training and support provided by the USADF grant, Marvelous won best product design at the IFAT World Fair Trade Organization conference in Nepal.
<b>Uncle Milo General Traders Limited (UMGT)</b> 1933-TAN <a href="#">photos</a>	2009 - 2013	\$241,576	<b>Agro-Processing (Sunflower Seed):</b> Uncle Milo General Traders Limited purchases sunflower seeds from smallholder farmers in remote parts of Mpwapwa District and processes the sunflower oil and seed cake for domestic and regional markets. UMG T will use USADF funds to bring greater value to the farmers through access to credit for purchase of farm inputs, provision of training on agricultural best practices, and the improvement of facilities to build processing capacity.
<b>Tanzania Organic Certification Association (TanCert)</b> 1955-TAN <a href="#">photos</a>	2009 - 2013	\$234,962	<b>Crop Production and Support (Organic Certification):</b> Tanzania Organic Certification Association provides organic certification and inspection for more than 7,500 farmers across Tanzania. To help them provide more cost-effective and comprehensive services to farmers, USADF will be helping TanCert expand its operations, provide improved extension services to farmers, and offer more sophisticated organic testing analysis.
<b>Lupembe Farmers Cooperative Joint Enterprise Ltd.</b> 1984-TAN	2009 - 2013	\$247,606	<b>Agriculture (Tea):</b> Lupembe Farmers Cooperative is a cooperative located in the Iringa Region that grows, processes, and markets green leaf tea for export. The USADF grant will support the cooperative to organize inputs, supply to its more than 900 members, provide extension services, collect and deliver tea to the processing facilities and manage a centralized cooperative farm.

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<b>Jumuiya ya Wakulima wa kilimo hai usambara mashariki (JUWAKIHUMA)</b> 2037-TAN <a href="#">photos</a>	2009-2011	\$90,955	<b>Agro-Processing (Spices):</b> JUWAKIHUMA is a registered society with 609 members based in the Tanga Region that processes and sells organic spices. USADF funding will help JUWAKIHUMA improve their productivity and marketing along with expanding their cultivated land.
<b>International TanFeeds Limited (TanFeeds)</b> 2045-TAN	2009-2012	\$246,146	<b>Agro-Processing (Animal Feed):</b> TanFeeds is an animal feeds production company that produces high quality animal feed from crops and crop by-products purchased from smallholder farmers in Morogoro, Dar es Salaam, and the coastal regions of Tanzania. USADF funds will be used for training, the construction of a new factory and the purchase of new processing equipment.
<b>Golden Food Products Limited (GFP)</b> 2128-TAN <a href="#">photos</a>	2010-2013	\$226,729	<b>Agro-Processing (Spices):</b> GFP is a Tanzanian-owned enterprise that processes, packages and sells retail branded organic products. The northeastern Muheza District of the Tanga Region, where GFP is located, has a climate that is well suited to producing high yielding, top quality organic herbs and spices. GFP has helped over 500 herb and spice farmers in the impoverished, primarily Muslim area of the Muheza District to become certified organic farmers. USADF funds will be used to conduct an intensive marketing campaign, implement an HACCP system, purchase and install processing equipment, and procure a vehicle.
<b>HomeVeg Tanzania Ltd.</b> 2169-TAN	2010 - 2011	\$94,598	<b>Agriculture (Vegetables):</b> HomeVeg is a Tanzanian-owned enterprise based in northern Tanzania that exports fresh vegetables to Europe. USADF funds will be used to train smallholder vegetable growers in GLOBALGAP requirements and practices, obtain global gap certification, rent a pack house that will serve as location to process vegetables, procure a refrigerated container to store fresh vegetables, and develop a business plan.
<b>Manyara Ranch Livestock Producers Association (MRALIPA)</b> 2225-TAN	2010 - 2013	\$193,399	<b>Agriculture (Livestock Production):</b> (MRALIPA) is an apex association that was formed to supply high quality cattle, sheep, and goats to the Manyara Ranch in Monduli District of the Arusha Region. USADF funds will be used to provide members with advanced training in marketing, financial management, and institutional development; provide farmers with trainings to improve livestock quality; provide farmers access to micro loans; link local livestock keepers with available market opportunities and provide livestock keepers with veterinary and extension services.
<b>Mbingu Organic Cocoa Outgrowers Association (MOCOA)</b> 2335-TAN	2011-2014	\$141,018	<b>Agriculture (Cocoa):</b> (MOCOA) is a farmers' association located in the Morogoro region of Tanzania that provides support to smallholder farmers in the growing and marketing of organic and conventional cocoa. The USADF grant will be used to train association members, and improve production, marketing and export of certified organic cocoa.
<b>Mkipi Miliki Company Limited (MMCL)</b> 2361-TAN <a href="#">photos</a>	2011– 2012	\$86,854	<b>Soap Capacity Building:</b> Mkipi Miliki Company Limited (MMCL) is a registered limited liability company that produces quality herbal soap products, using locally available resources for sale to local markets on Pemba Island. USADF funds will be used to improve management and production systems.
<b>Pemba Clove Honey Cooperative (PCHC)</b> 2367-TAN	2011-2013	\$86,643	<b>Agriculture (Honey):</b> Pemba Clove Honey Cooperative is a beekeepers association with 30 members (12 women) in Pemba North Region of Tanzania. USADF funds will be used to organize and train bee farmers and develop modern beehives for honey production
<b>Association of Mango Growers (AMAGRO)</b> 2370-TAN <a href="#">photos</a>	2011 - 2014	\$152,152	<b>Agriculture (Mango):</b> AMAGRO is a farmers' association located in Dar es Salaam, Tanzania that aims to promote, develop, and safeguard the interests of mango farmers so that mango farming can be a leading and sustainable economic activity. USADF funds will be used to improve the production and marketing of mango products.
<b>PRADO Rice Commercialization and Capacity Building</b> 2387-TAN	2011 - 2013	\$92,339	<b>Agriculture (Rice and Banana):</b> PRADO currently works with 100 smallholder farmers on Pemba Island to improve rice and banana cultivation and farmer knowledge of irrigation system maintenance and application. USADF funds will be used for improved management systems, training materials, and refurbishment of demonstration farm plots.

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<b>FUFO Fishing Capacity Building Project</b> 2402-TAN <a href="#">photos</a>	2011 - 2013	\$61,516	<b>Fishing:</b> FUFO is a cooperative of 120 members and provides training in improved fishing techniques and fishery management. USADF funds will be used for developing personnel and accounting systems, modern fishing gear, and a new fishing vessel.
<b>Jumuiya ya Wakulima wa kilimo hai usambarara mashariki (JUWAKIHUMA)</b> 2462-TAN <a href="#">photos</a>	2011 - 2014	\$211,167	<b>Agro-Processing (Spices):</b> JUWAKIHUMA is a registered society with 720 members based in the Tanga Region that processes and sells organic spices. USADF funding will help JUWAKIHUMA improve members' production by managing revolving funds to purchase fertilizers and seedlings.
<b>Gando Farmers Association (GAFA)</b> 2487-TAN <a href="#">photos</a>	2011 - 2014	\$158,820	<b>Agriculture (Spices):</b> Gando Farmers Association (GAFA) is an association of more than 3,000 farmers based in Pemba, Tanzania that produces and sells organic spices. This isolated, remote island is an underserved and underdeveloped area. USADF funds will help GAFA to process and package their spices for increased sales in diversified markets.



**Inspecting an essential oils distiller at Gando Farmers Association**



**Women preparing lemon grass for essential oil distillation at Gando Farmers Association**