

EAS Electronic Data Driven Pricing Posted to GSA Advantage!

The Enterprise Acquisition Solution (EAS) Pricing Pilot streamlines business processes and modernizes technologies that support the electronic submission, evaluation, negotiation, award and publishing of pricing information for contractors currently working on Multiple Award Schedule (MAS) program schedules: 520 – Financial and Business Solutions (FABS) and 599 – Travel Services Solutions (TSS).

The Center for Innovative Acquisition Development (QSAB) recently awarded their first two Formatted Price List (FPL) Baseline modifications for Schedule 520 (FABS) in late November 2011 as part of the EAS Pricing Pilot. Following the Pilot requirements, the schedule contractors used an FPL template to support their pricing. The use of the FPL template is a new way of electronically submitting proposed/current pricing under the GSA Schedules Program. This provides a standard, data-driven method to submit complete pricing information upfront along with new offers and price-related modifications submitted through eOffer/eMod.

Once reviewed and awarded by the Contracting Officer, the pricing information captured in the template and the pricing related Terms and Conditions are combined and automatically loaded in GSA Advantage! as the authorized GSA Schedules Pricelist. This process will help ensure that pricing information is complete and up-to-date, eliminates the Schedule Input Process (SIP) and Contracting Officer Review System (CORS), and simplifies future contract modification pricing actions.

This marks a successful beginning and very significant milestone using the EAS electronic data driven pricing process! More news to report on our Pricing Pilot in the near future!