

# **DPAS CONFERENCE**

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# Major Business Segments

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## Integrated Electronic Systems Sector

- Automotive, industrial, transportation, navigation system components
- Energy systems
- Computer boards

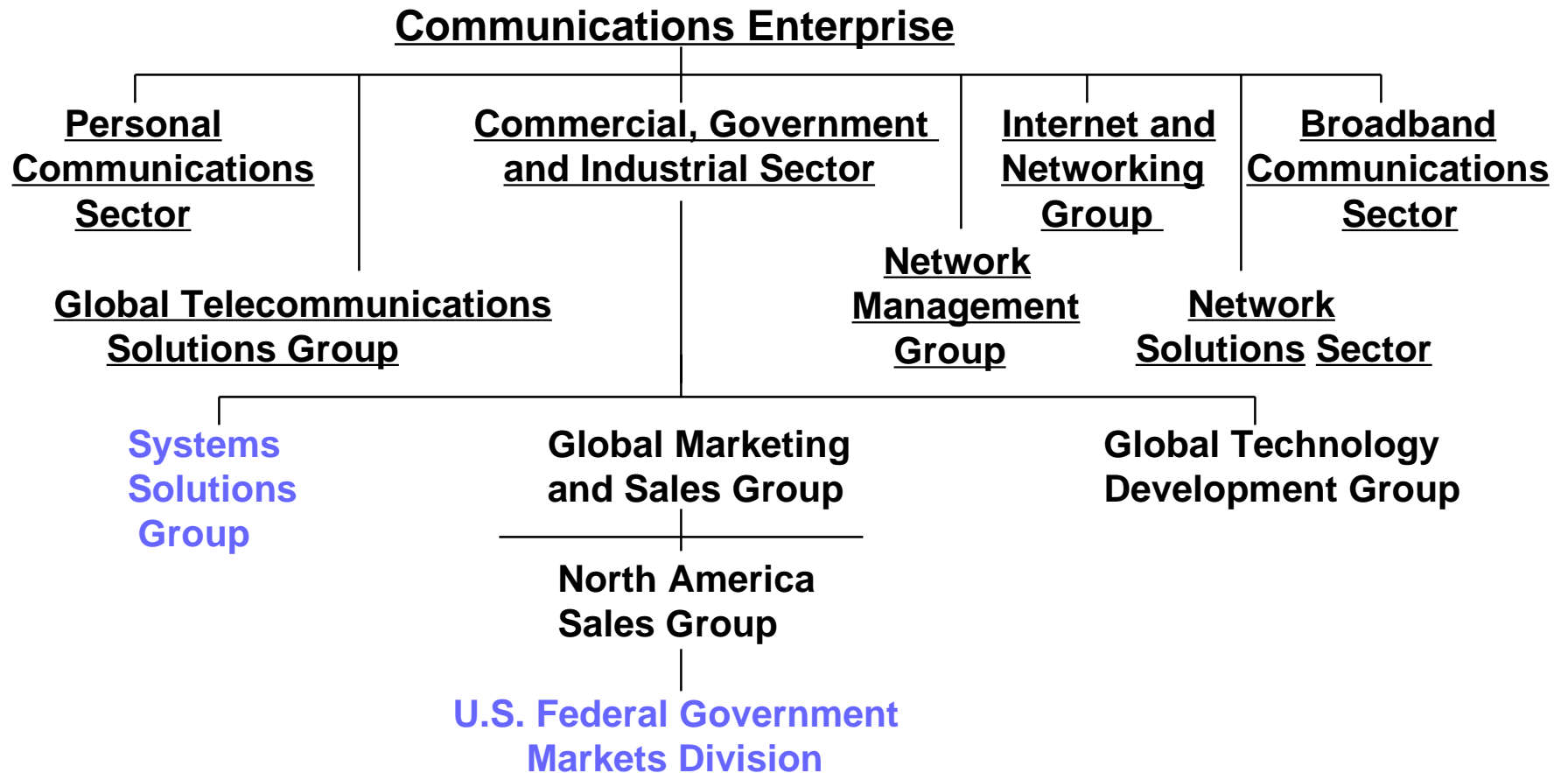
## Communications Enterprise

- All forms of analog and digital wireless communications systems and products
- Internet and broadband network software and devices
- Commercial, Government, Industrial systems solutions

## Semiconductor Products Sector

- Semiconductor chips
- Systems-on-a-chip
- Components and modules

# Business Segments with Government Sales



# Commercial Products and Markets



# Government Products and Markets

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# DPAS Rated Products

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- **About half of U.S. Federal Market Division orders have DPAS ratings**
  - Cell phones
  - Pagers
  - Two-way radios
  - Parts and accessories
- **Almost all of Systems Solutions Group contracts are DPAS rated**
  - Surveillance and Situational awareness systems
  - Secure communications products
  - Tactical radios, Tactical Operations Centers
  - Spacecraft communications and payload modules
  - Target Detecting Devices

# DOC Directives and Rating Authorizations

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- **Various tactical SATCOM radios, accessories and parts**
- **PRC-112 survival radios**
- **1990 - 1999 actions**
  - **14 Directives**
  - **10 Rating Authorizations (NATO, UK)**

# Issues and Concerns

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- **Valid orders**
  - Rating authorized



# Issues and Concerns

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- **Valid orders**
  - Rating authorized
  - **Required elements not all present**
    - » **DPAS Rating**
    - » **Required delivery date**
    - » **DPAS Statement printed on order/contract**
    - » **Authorized signature**

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- **Commercial Business Impact**

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- Commercial Business Impact
- **Linkage between DPAS and FAR Regulations**

# Issues and Concerns

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- **Linkage between DPAS and FAR Regulations**

- DPAS and FAR are both derived from statutes
- FAR Part 11.6 covers priorities and allocations but **does not specifically discuss or provide guidance to Contracting Officers on the applicability of DPAS to commercial items.**
- FAR Part 12 exclusively addresses Commercial Item acquisition
  - » **52.212-4 Terms and Conditions - Commercial Items and 52.212-5 Terms and Conditions Required to Implement Statutes and Executive Orders do not mention/reference DPAS.**
  - » **52.244-6 Subcontracts for Commercial Items and Commercial Components - exempts subcontracts at all levels from all but three EEO FAR clauses - implies an exemption from DPAS.**

# Issues and Concerns

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- **Linkage between DPAS and FAR Regulations (continued)**
  - FAR Part 13 *Simplified Acquisition* (including commercial items up to \$5M)
    - » Part 13 does not discuss the application of DPAS to simplified acquisitions. **Absence of a reference to DPAS implies it is not applicable.**
    - » *52.213-4 Terms and Conditions - Simplified Acquisition (Other than Commercial Items)* **does not reference or contain the DPAS clause. Absence implies not applicable.**