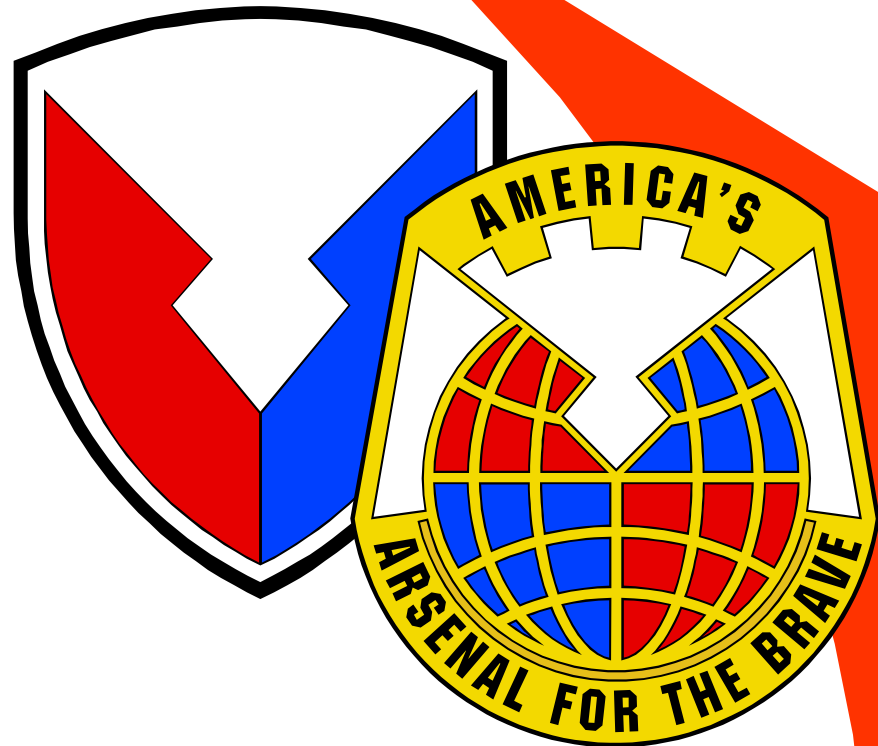


Robert Nichol  
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# Army Materiel Command

SPECIAL  
PRIORITIES  
ASSISTANCE  
BXA-999

April 2000



A M C – Your *READINESS* Command ... *Serving Soldiers PROUDLY*



# OUTLINE

- ★ **Situation**
- ★ **Initiation**
- ★ **Documentation**
- ★ **Recommendation**

Lessons 20-23 of the DPAS Training Manual

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# SITUATION

## CONTRACTOR

- \* REJECT CONTRACT
- \* DELIVERY CONFLICT
- \* NON-RESPONSIVE

## OBLIGATIONS

- \* CONTRACT TERMS
- \* EARLY NOTICE
- \* RATING FLOW DOWN

## GOVERNMENT

- \* LOCATE SUPPLIER
- \* EXPEDITE DELIVERY
- \* ENFORCE COMPLIANCE

## DO NOT USE TO

- \* OVERCOME REGULAR TERMS
- \* RECEIVE IN ADVANCE OF RDD

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# INITIATION

**CONTRACTOR**

**SUBCONTRACTOR**

**YOU**

**ACO**



**PCO**

**PM/PEO**

**ANYONE IN THE PROCESS CAN INITIATE THE BXA-999**

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## PRE- INITIATION

- ★ Ensure the contract is rated, rating flowed down to supplier and contract received
- ★ Inform the contractor of DPAS obligations
- ★ Exhaust reasonable effort to resolve
- ★ Verify the information
- ★ Document what happened
- ★ Determine if any action short of a SPA will resolve the issue
- ★ Inform the contractor on your plan of action



# DOCUMENTATION

What I Need	What is in BXA-999	What else?
Who initiated the BXA	Name, Address, phone, fax	<b>e-mail</b> (Block 1)
Who is the Contractor	Name, Address, phone, fax	<b>e-mail</b> (Block 4)
Who is the Supplier	Name, Address, phone, fax	<b>e-mail</b>
Contract & Item data	Quantity, Description, & \$	Award & RDD
Supplier comments	Reason	Documentation
Statement of Need	Effect of delay	Impact on others
Facts & support	Continuation Block	Action Taken
Coordination		Timely Submission

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# RECOMMENDATION

4ID



1CAV



3ACR



3ID



APS



2ID



1ID



1AD



TRADOC



**SUPPORT THE TROOPS**



**UPHOLD THE CONTRACT**



**KEEP THE LAW, e.g., EPA**



**LOOK FOR THE "60 MINUTES" CREW**



**NEGOTIATE**



**COMPROMIZE**

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# CASE STUDIES

- ★ NSA controlled allocation
- ★ Allied support to Multinational Operations
- ★ International Award
- ★ Drywall
- ★ Contract option exercised on day of award
- ★ Unauthorized DX rating