

2012 SAME Virginia Peninsula Post Industry Day 4 October 2012

Norfolk District Program Review

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US Army Corps of Engineers
BUILDING STRONG®



USACE Mission

Provide vital public engineering services in peace and war to strengthen our Nation's security, energize the economy and reduce risks from disasters.

USACE Strategic Vision “Building Strong”

A great engineering force of highly disciplined people working with our partners through disciplined thought and action to deliver innovative and sustainable solutions to the Nation's engineering challenges.



USACE PRIORITIES

- OCO Support.
- Energy security and sustainability goals.
- Streamline USACE business and governance processes.
- Transform Civil Works to deliver the best possible products and services to the Nation.
- Enhance our interagency disaster response and recovery capability.
- Partner with the Installation Management Command at all echelons to deliver and maintain enduring installations and contingency basing.



WHERE WE ARE — U.S. ARMY CORPS OF ENGINEERS



Map

LEGEND

- Division HQ Location
- ◆ District HQ Location
- District and Division Co-located
- Division Boundary
- District Boundary
- State Boundary

Other Organizations

- Engineer Research and Development Center (7 Labs)
- Engineering and Support Center, Huntsville
- Army Geospatial Center
- USACE Finance Center
- USACE Logistics Activity
- Marine Design Center
- Institute for Water Resources
- 249th Engineer Battalion

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NORFOLK DISTRICT



US Army Corps of Engineers

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USACE Office Locator

Important Numbers

Hazards to Navigation Hotline

757-672-1835

General Information

757-201-7500

Freedom of Information Act Officer

757-201-7271

Human Resources

757-201-7210

Security Gate

757-201-7015

Security Reception Desk

757-201-7014

Public Affairs

757-201-7606

Wetlands/Permitting

757-201-7652

About Us



No other federal agency besides the U.S. Army Corps of Engineers has played such a sweeping role in the development and growth of the nation in peace and in war.

For more than 200 years, the U.S. Army Corps of Engineers has supported the nation's river-based commerce, protected established population centers, provided disaster response and constructed military facilities to protect our shores.

Today, the 400-plus civilians and U.S. Army officers of the Norfolk District continue to serve the Commonwealth of Virginia and the nation as

part of the U.S. Army Corps of Engineers, the world's largest public engineering, design and construction management agency.

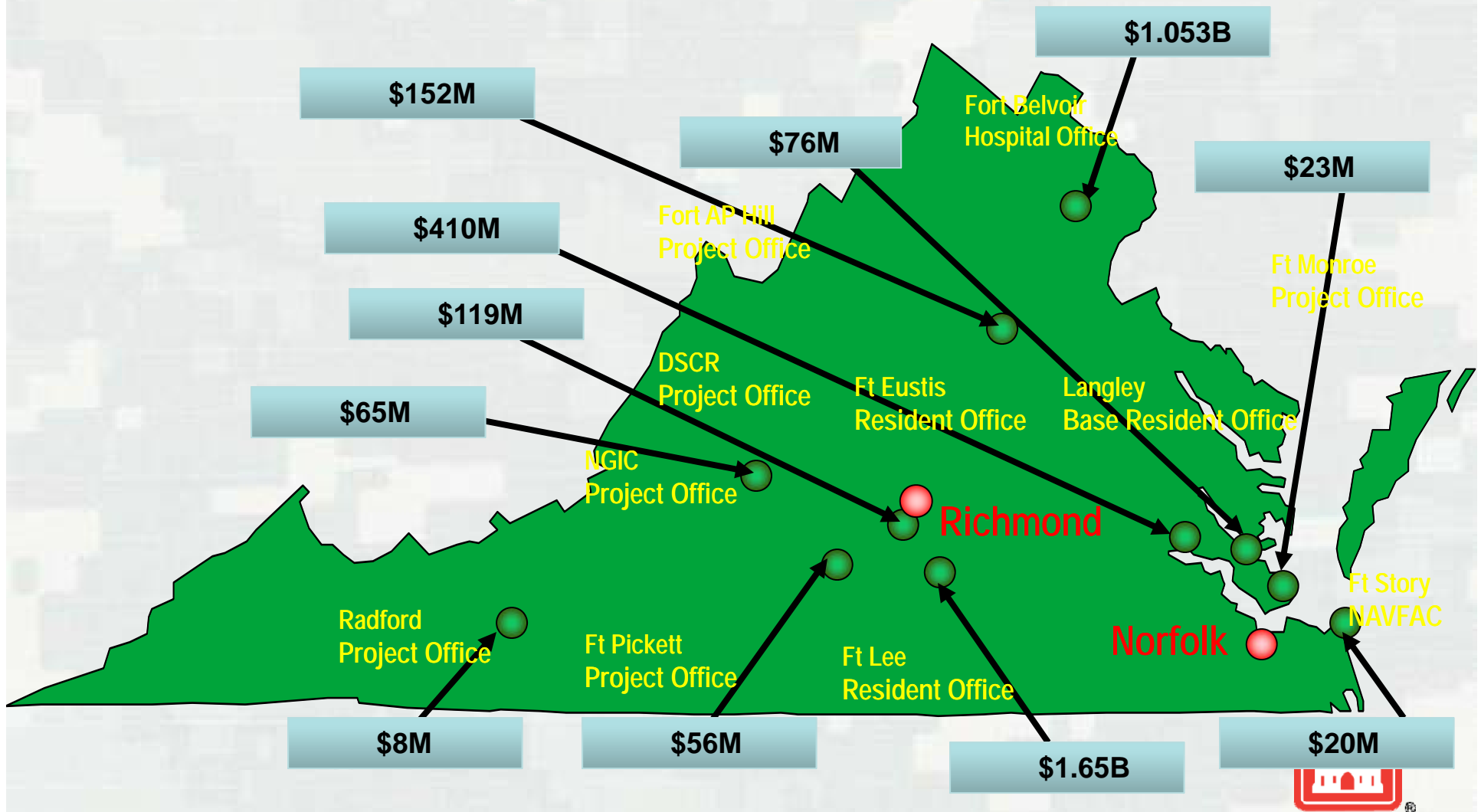
[Watch Our Mission Video](#)



The Corps in Virginia



Military Programs FY08-16



Small Business Prime Awards FY12

	NAO GOAL	STAT GOAL	NAO	
Executed to Date			\$322M	%
SB	32%	23%	\$97M	30.3
SDB	20%	5%	\$39M	12.1
WO	6%	5%	\$12M	3.6
HUBZONE	10%	3%	\$9M	2.7
SDV	6%	3%	\$20M	6.3



Small Business Target Awards FY13

	NAO GOAL	STAT GOAL	NAO	
Projected			\$367M	
SB	33%	23%	\$121M	
SDB	12%	5%	\$44M	
WO	5%	5%	\$18M	
HUBZONE	3%	3%	\$12M	
SDV	7%	3%	\$25M	



Military Programs FY13 Contract Forecast

Name	Location	Program Amount	Acquis Method	Projected Award Date
Repair Quantico Dams	Quantico, VA	\$5-10M	Unrestricted	1 st Qtr FY13
MEPS Furniture	Charlotte, NC	\$500K-\$1M	SB	1 st Qtr FY13
MEPS Furniture	Chicago	\$500K-\$1M	SB	1 st Qtr FY13
Roadway Repair/Paving	DSCR	\$3-\$5M	SB	2 nd Qtr FY13
Renovate Building 24	DSCR	\$2M-\$3M	HZ	1 st Qtr FY13
Renovate Building 56	DSCR	\$900K-\$1M	SB	1 st Qtr FY13
Renovate Building 42	DSCR	\$3M-\$4M	8(A)	1 st Qtr FY13
Renovate Building 70	DSCR	\$500K-\$700K	8(A)	1 st Qtr FY13
Renovate Parking Lot	DSCR	\$500K-\$600K	SB	1 st Qtr FY13
Repair WH 9 and 12 Roofs	DSCR	\$3-\$5M	SB	4 th Qtr FY13

Military Programs FY13 Contract Forecast

Name	Location	Program Amount	Acquis Method	Projected Award Date
Renovate Bldg 663	Fort Eustis	\$5-10M	SB	2 nd Qtr FY13
Renovate Bldg 664	Fort Eustis	\$5-10M	SB	2 nd Qtr FY13
Repair Barracks 3004	Fort Lee	\$10-15M	SB	2 nd Qtr FY13
MEPS Furniture	Houston	\$500K-1M	SB	1 st Qtr FY13
MEPS Furniture	Salt Lake City	\$500K-1M	SB	1 st Qtr FY13
DODEA SRM	Various CONUS	\$10M	SB/SDV/WO	FY13
AIT Barracks Phase II (Barracks and Site)	Fort Lee	\$50-60M	NER UNR MATOC (SWF)	2 nd Qtr FY13
AIT Phase II BTN and BDE HQs	Fort Lee	\$5-10M	NER SB MATOC (SWF)	3 rd Qtr FY13
AIT Phase II USMC HQ	Fort Lee	\$1-5M	NER SB MATOC (SWF)	2 nd Qtr FY13
Misc Renovations at Fort Pickett	Fort Pickett	\$2-5M	SB	2 nd Qtr FY13

FY14 + Military Programs Forecast

Name	Location	Program Amount	Acquis Method	Projected Award Date
AIT Complex, Ph 3	Fort Eustis	\$50M		2014
AIT Barracks Complex, Ph 3	Fort Lee	\$101M		2014
Operations Center Phase 1	DSCR	\$86M		2014
AIT Complex, Ph 4	Fort Eustis	\$60M		2015
Readiness Center (JFHQ)	Sandston	\$27M		2015
TASS Training Center	Ft Pickett	\$17M		2015
Modified Record Fire	JB Langley AFB/Fort Eustis	\$5M		2016
Fort Pickett (TBAS) - Training Support Center	Fort Pickett (TBAS)	\$5M		2017
Multipurpose Machine Gun Range	Fort A P Hill	\$8.2M		2017
Modified Record Fire	Fort A P Hill	\$4.9M		2017
Operations Center Phase 2	DSCR	\$51M		2017
FOB/SOUC	Ft Pickett	\$30M		2017
Operations Center Phase 3	DSCR	\$79M		2019

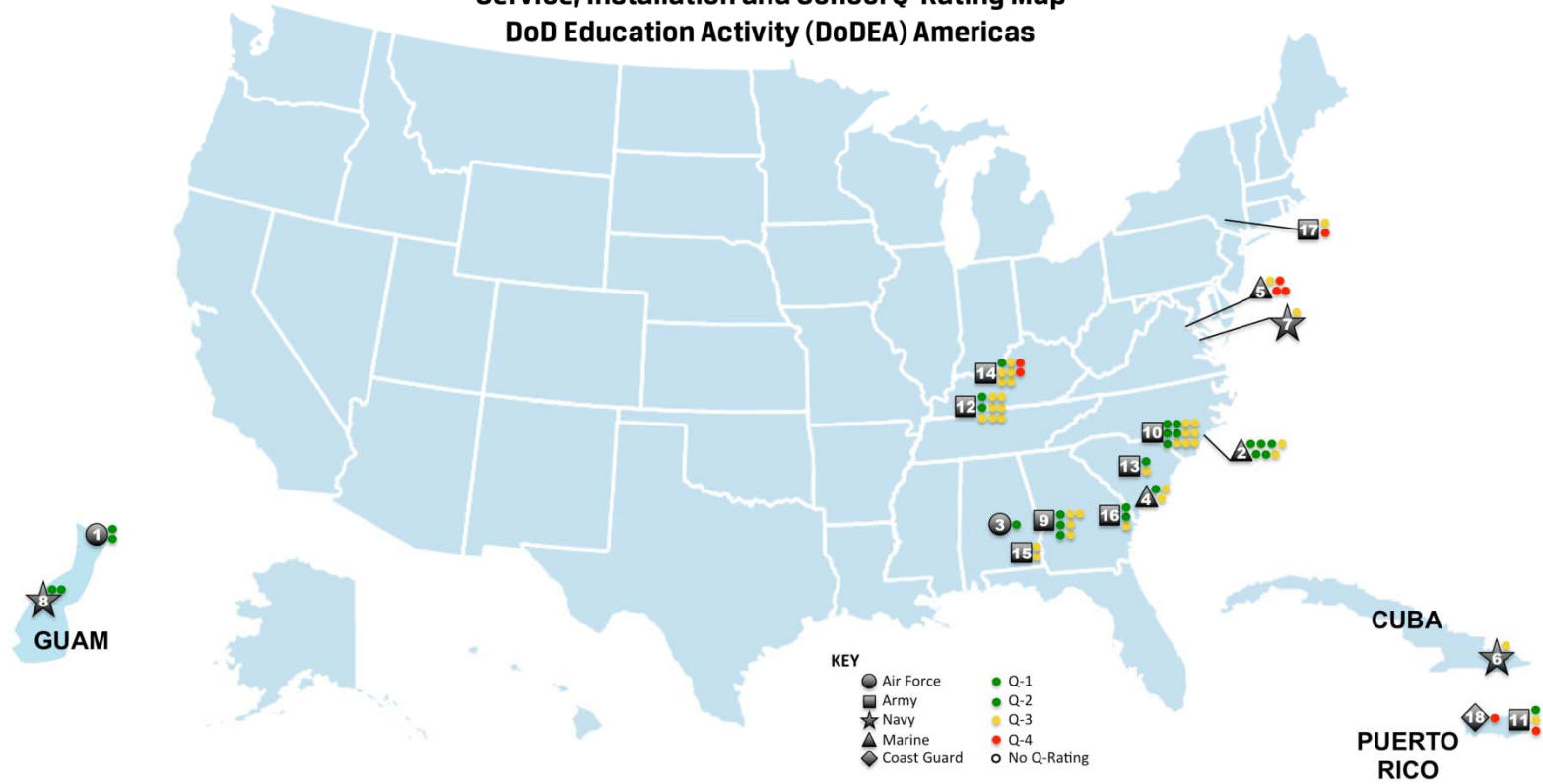


Department of Defense Education Activity (DoDEA)

- **194 schools worldwide, replacing or renovating over 130 in the next 7 years**
- **Multiple cultures and diversity in construction practices require DoDEA to be flexible and adapt to best practices in multiple locations**
- **Collaborative effort to incorporate concepts for innovation in education curriculum and facilities, the use of future technology, and the growing expectations for sustainability**



DoD-Owned Schools
Service, Installation and School Q-Rating Map
DoD Education Activity (DoDEA) Americas



1- Anderson AB
 2- Camp Lejeune
 3- Maxwell AFB
 4- MCAS Beaufort

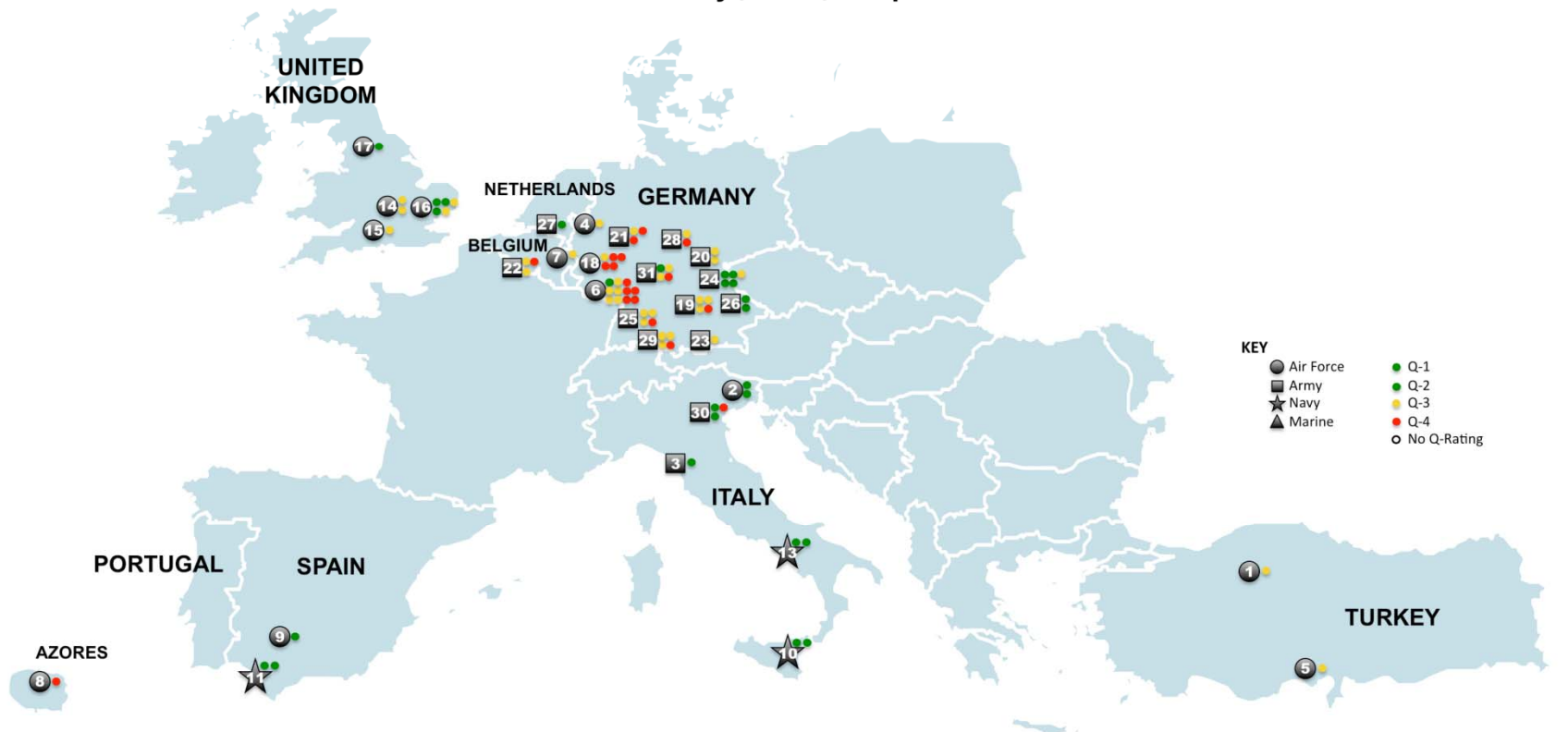
5- MCB Quantico
 6- NAVSTA Guantanamo Bay
 7- NSF Dahlgren
 8- US Naval Station - Guam

9- USAG Ft Benning
 10- USAG Ft Bragg
 11- USAG Ft Buchanan
 12- USAG Ft Campbell

13- USAG Ft Jackson
 14- USAG Ft Knox
 15- USAG Ft Rucker
 16- USAG Ft Stewart

17- USAG West Point
 18- USCG Air Station Borinquen

**DoD-Owned Schools
Service, Installation and School Q-Rating Map
DoD Education Activity (DoDEA) Europe**



- 1- Ankara Air Station
- 2- Aviano AB
- 3- Camp Darby
- 4- Geilenkirchen AB
- 5- Incirlik AB
- 6- Kaiserslautern Military Community

- 7- Kleine Brogel
- 8- Lajes Field (Azores)
- 9- Moron AB
- 10- NAS Sigonella
- 11- NAVSTA Rota
- 12- NSA Bahrain
- 13- NSA Naples

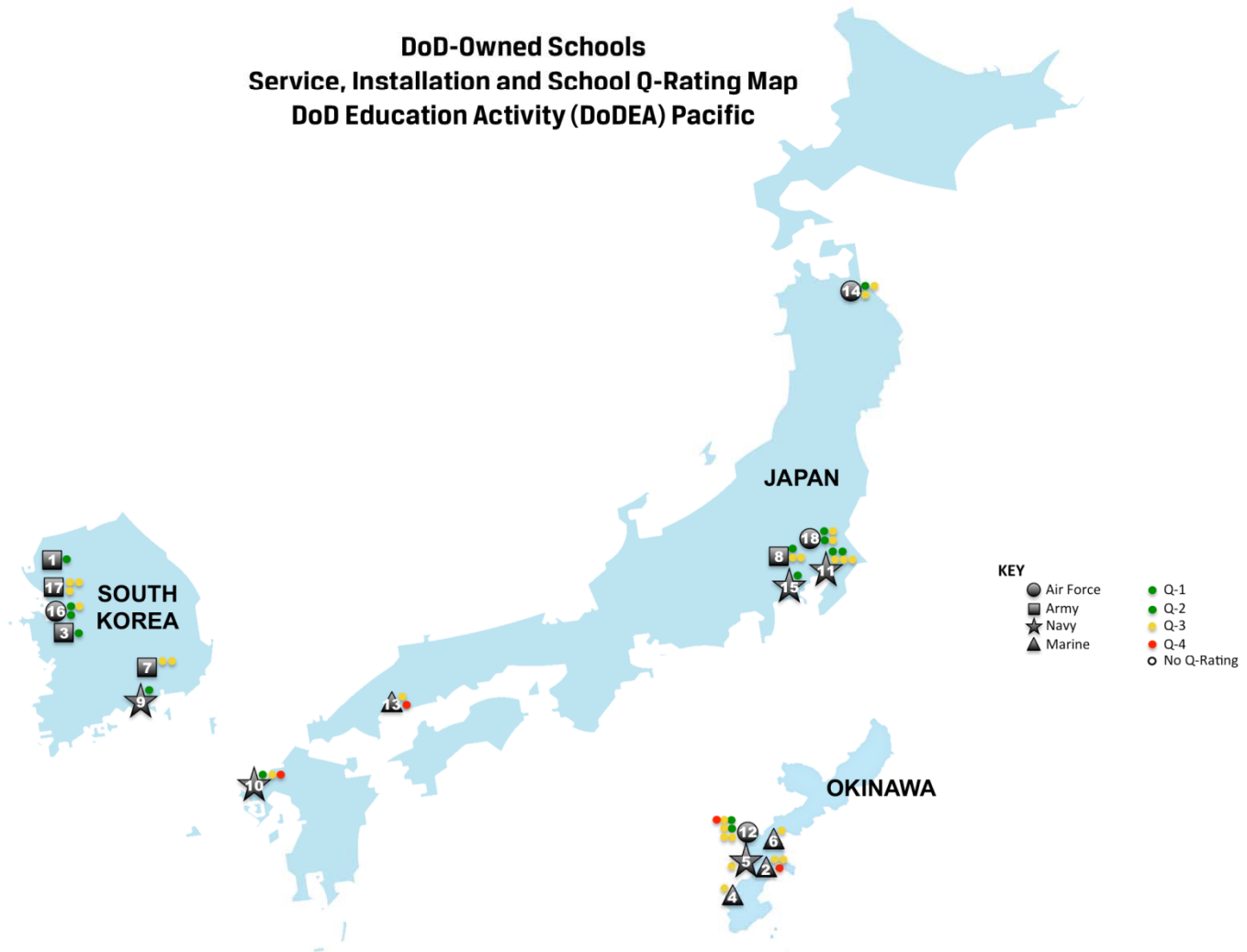
- 14- RAF Alconbury
- 15- RAF Croughton
- 16- RAF Lakenheath
- 17- RAF Menwith Hill Station
- 18- Spangdahlem AB
- 19- USAG Ansbach
- 20- USAG Bamberg

- 21- USAG Baumholder
- 22- USAG Benelux
- 23- USAG Garmisch
- 24- USAG Grafenwoehr
- 25- USAG Heidelberg/Mannheim
- 26- USAG Hohenfels

- 27- USAG Schinnen
- 28- USAG Schweinfurt
- 29- USAG Stuttgart
- 30- USAG Vicenza
- 31- USAG Wiesbaden



**DoD-Owned Schools
Service, Installation and School Q-Rating Map
DoD Education Activity (DoDEA) Pacific**



- 1- Camp Casey
- 2- Camp Foster/Butler
- 3- Camp Humphreys
- 4- Camp Kinser

- 5- Camp Lester
- 6- Camp McTureous
- 7- Camp Walker/George
- 8- Camp Zama

- 9- CFA Chinhae
- 10- CFA Sasebo
- 11- CFA Yokosuka
- 12- Kadena AB

- 13- MCAS Iwakuni
- 14- Misawa AB
- 15- NAF Atsugi
- 16- Osan AB

- 17- USAG Yongsan
- 18- Yokota AB

DoDEA Design and Construction Program

- **Architect-Engineering Firms**
 - DoDEA Design Center currently has a pool of IDIQ A-E consultants under contract to support the DoDEA Program.
 - DoDEA Design Center issued the following solicitations late August.
 - 1 UNRESTRICTED – support DoDEA Wide
 - 1 SMALL BUSINESS – support DDESS Only
- **DoDEA Construction Program**
 - The Geographic Districts are responsible for the Acquisition Strategy, solicitation, award and overall Construction Management. This will not change.



FY13 Civil Works Contract Forecast

Name	Location	Est Contract	Acquis Method	Projected Award Date
AIWW ACC and DSC	AIWW FACILITY OPERATIONS AND MAINTENANCE	\$2.5M	Large	DEC12
JAMES RIVER	IDIQ CONTRACT, VARIOUS SHOALS	N/A	SB	JUN13
JAMES RIVER	TRIBELL SHOAL	\$ 1M	SB	JUN13
JAMES RIVER	DANCING POINT	\$1.5M	SB	JUN13
NORFOLK HARBOR	CHANNEL TO NEWPORT NEWS AND 50' ANCHORAGE	\$2M	Large	OCT12
NORFOLK HARBOR	CRANEY ISLAND REACH	\$2M	Large	APR13
NORFOLK HARBOR	THIMBLE SHOAL CHANNEL	\$2M	Large	JUL13
WCV	WACHAPREAGUE	\$1M	Large	NOV12

FY13 Civil Works Contract Forecast (cont.)

Name	Location	Est Contract	Acquis Method	Projected Award Date
BENNETT CREEK DREDGING	Suffolk, VA	\$600K	Large	DEC12
TYLERS BEACH DREDGING	ISLE OF WIGHT COUNTY	\$650K	SB	OCT12
CRANEY ISLAND EASTWARD EXPANSION PRE-DREDGING	PORTSMOUTH, VA	\$5M	Large	OCT 12
SANDBRIDGE BEACH REPLENISHMENT	VIRGINIA BEACH, VA	\$10M	Large	OCT12
NORFOLK HARBOR	CRANEY ISLAND REHANDLING BASIN	\$4M	Large	OCT12
SKIFFES CREEK	JOINT BASE EUSTIS/LANGLEY	\$2.5M	SB	JUL13
Atlantic Woods Dredging (EPA Superfund)	NORFOLK, VA	\$5-7M	Large	Dec 12



FY13 ENV & IIS Contract Forecast

Name	Location	Anticipated Amount	Acquis Method	Projected Award Date
Environmental : Environmental Support For Others (ESFO) , Environmental Quality (EQ), etc.	Various Locations	\$5.5M	Existing IDIQs	FY13 Various
NASA Langley Research Center, various renovation / repair projects	Hampton, VA	\$1.3M	Existing HZ MATOC	4 th Qtr FY12
Arlington National Cemetery SRM Construction MATOC	Arlington, VA	\$35M, 5yrs	SDVSB	1 st Qtr FY13
Arlington National Cemetery Repair Eternal Flame	Arlington, VA	\$500K	8(A)	2 nd Qtr FY13
Arlington National Cemetery Marker Removal	Arlington, VA	\$400K-\$600K	8(A)	1 st Qtr FY13
Arlington National Cemetery Repair Boundary Wall	Arlington, VA	\$600K	MATOC	1 st Qtr FY13
Arlington National Cemetery Replace Fuel Station	Arlington, VA	\$750K	MATOC	4 th Qtr FY13



FY13 + ENV & IIS Contract Forecast

Name	Location	Anticipated Amount	Acquis Method	Projected Award Date
Arlington National Cemetery Millennium Project	Arlington, VA	\$76M	TBD	4 th Qtr FY13
NOAA Wallops Command & Data Acquisition Station (WCDAS) Facility Master Plan	Accomack County, VA	\$400k	TBD	3 rd Qtr FY13
NOAA MOC-A DREDGING	NORFOLK, VA	\$1M	Large	4 th Qtr FY13
Environmental : Environmental Support For Others (ESFO) , Environmental Quality (EQ), etc.	Various Locations	\$7M	Existing IDIQs	FY13 Various
NASA Langley Research Center, various renovation / repair projects	Hampton, VA	\$1.6M	HZ	1 st Qtr FY13
Arlington National Cemetery Visitor Center Improvements	Arlington, VA	\$2M	MATOC	4 th Qtr FY13
Arlington National Cemetery Parking Garage Repairs	Arlington, VA	\$2M (phase 1)	MATOC	3 rd Qtr FY13
Arlington National Cemetery Rebuild Roosevelt Road	Arlington, VA	\$1M	MATOC	4 th Qtr FY13
Arlington National Cemetery Utility Removals from Old Easement Area	Arlington, VA	\$2M	MATOC	3 rd Qtr FY13
Arlington National Cemetery Navy Annex Expansion	Arlington, VA	\$246M, (\$82M/3yrs)	TBD	FY15



Norfolk District AE Overview

- **Currently Have Many Smaller 3-5 Year - \$3m to \$12m IDCs with capacity through FY13**
- **Issued one AE IDIQ Solicitation in support of NAO projects – closed – evaluation ongoing**
- **Issued two AE IDIQ Solicitations for DoDEA MILCON Support – closed – evaluation ongoing**
- **Expect additional DoDEA SRM Small Business AE IDIQ 2nd Quarter FY13**
- **Expect additional DoDEA MILCON AE IDIQs 3rd Quarter FY13**



Defining Success in Selection

Key Point

SF-330 or PROPOSAL CONSIDERATION

Organization

- Arrange and Include Specialized Experience Following Announcement Listing
- Arrange Resume's in a Logical Manner, Either by Discipline or by Consultant
- Address Selection Criteria Clearly and Obviously

Relevancy

- Clearly Demonstrate Your Team's Similar Experience
- Discuss How Your Team's Experience is Exceptionally Relevant to the Solicitation Tasks
- Keep a Focus on Quality, Cost, Schedule on Experience Discussions

Presentation

- Professional, Complete, Easy to Read and Follow.
- Flashy not Required.



Defining Success in Selection

Key Point

SF-330 or PROPOSAL CONSIDERATION

Established Relationships

- Document Established Relationships With Team Members
- Define or Discuss Process or Practices in Place for Communication/Consultation
- If a New Team Member, Identify Them and Address How They Will be Integrated Into the Project Team
- A New Team Member Could be A Strength

Focus on Quality Control

- Address Design/Engineering and/or Construction Quality Control
- Define/Discuss Existing Practices or Practices/Processes Anticipated to Used in This Contract
- Define Some Measures of Quality, and Discuss It's Implications on Performance
- Include Information from Past Clients

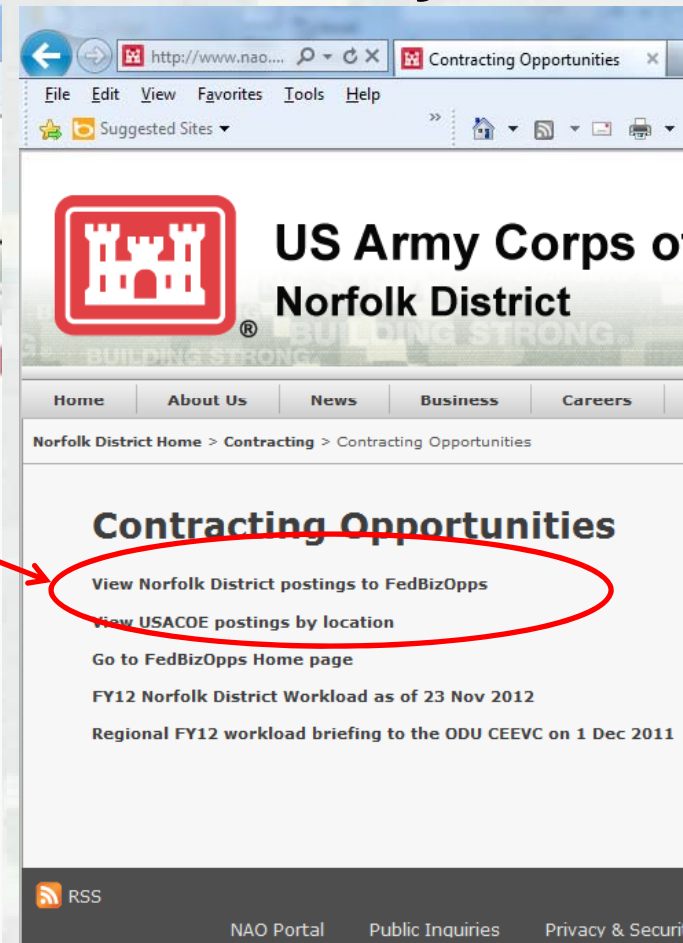
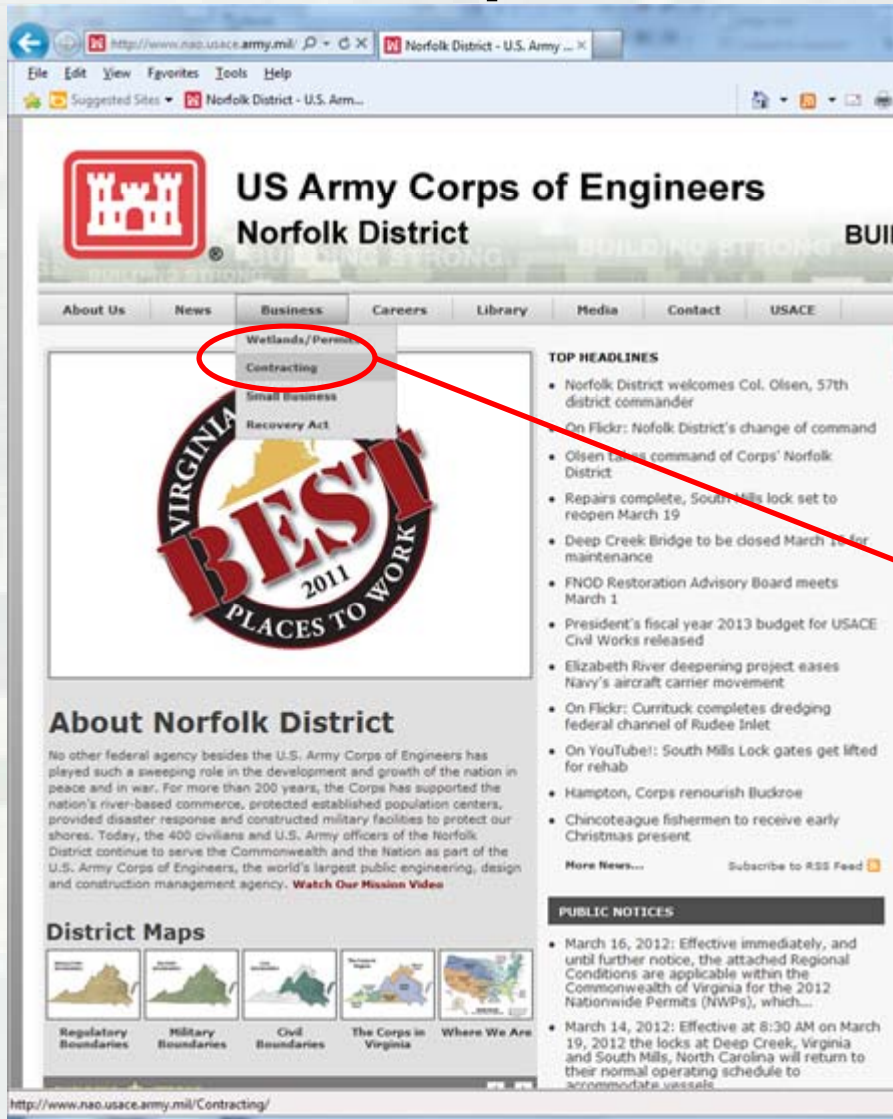


Defining Success in Selection

Key Point	SF-330 or PROPOSAL CONSIDERATION
On-Time On-Budget Performance	<ul style="list-style-type: none">• Include Information on Past Performance Concerning Award Cost vs. Final Cost – Discuss Results• Include Information on Project Completion – Meeting Commitments• Include Methods and Considerations for Managing Scope and Contract Modifications



FBO Advertisements – <http://www.nao.usace.army.mil>



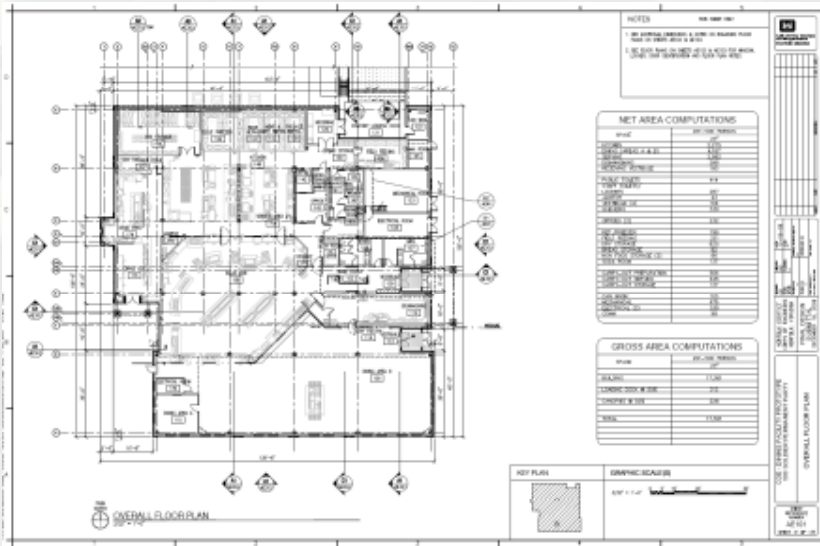
US Army Corps of Engineers – Norfolk District

BUILDING STRONG®



Centers of Standardization

- **Norfolk District/NAD (7)**
 - **General Instructional Facility**
 - **Classroom 21**
 - **Enlisted personnel Dining Facility**
 - **Mil. Entrance Processing Stations**
 - **Family Housing RFP**
 - **Information Systems Facility**
 - **Criminal Investigation Facility**
- **Ft. Worth District/SWD (7)**
 - **Unaccompanied Enlisted Personnel Housing**
 - **Basic Training Complex/One Station Unit Trainee**
 - **Advanced individual Training Complex**
 - **Reception Barracks**
 - **Warriors In Transition (WIT)**
 - **General Purpose Warehouse**
 - **Central Issue Warehouse**
- **Savannah District/SAD (6)**
 - **Brigade Operations Complex**
 - **Tactical Equipment Maintenance**
 - **Company Operations Facility**
 - **Battalion HQ**
 - **Brigade HQ**
 - **Command & Control Facility (C2F)**
(Shared responsibility w/SAM)
 - **Division HQ**
 - **Corps HQ**



Centers of Standardization

- **Huntsville Center (15)**
 - Physical Fitness
 - Outdoor Sports Facility
 - Child Development (2)
 - Youth Activity Centers
 - Consolidated Fire, Safety and Security Facility
 - Fire Station
 - Army Community Service Center
 - Bowling Center RFP
 - Hazard Material Storage
 - Close Combat Tactical Trainer
 - Mil. Ops. Urban Terrain Facility
 - Training Ranges
 - Battle Cmd Training Ctr.
 - Training Support Ctr.
 - Medical Facilities
- **Louisville District/LRD (2)**
 - Army Reserve Centers
 - Operational Readiness Training Complex
- **Honolulu District/POD (2)**
 - Unaccompanied Officers Quarters
 - Transient Officers Quarters



Norfolk District Points of Contact

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Questions/Comments?



US Army Corps of Engineers – Norfolk District

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