

OTHER RESOURCES FOR U.S. EXPORTERS:

- **Foreign Agricultural Service, U.S. Department of Agriculture**

On the Web at: www.fas.usda.gov

- **International Trade Administration, U.S. Department of Commerce**

On the Web at: www.export.gov

HOW CAN I GET MORE INFORMATION?

You can obtain answers to many commonly asked questions on TTB's FAQs Web page, or visit our division Web page, at www.ttb.gov/itd.

You may also contact us by:

Mail: International Trade Division
Alcohol and Tobacco Tax and Trade Bureau
1310 G Street, NW, Suite 400W
Washington, DC 20220

Telephone: (202) 453-2260

Fax: (202) 453-2970

E-mail: itd@ttb.gov



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ALCOHOL AND TOBACCO TAX AND TRADE BUREAU



INTERNATIONAL
TRADE
DIVISION

ABOUT OUR DIVISION

The International Trade Division (ITD) facilitates the import/export trade in beverage and industrial alcohol, and acts as TTB's liaison in the international arena on issues related to alcohol beverages, tobacco, and industrial alcohol. ITD is located within the office of the Assistant Administrator, Headquarters Operations, of the Alcohol and Tobacco Tax and Trade Bureau (TTB).

ITD plays a key role in educating foreign governments and industry members about the unique mission and structure of TTB through briefings and other liaison activities. Our division supports the U.S. Department of the Treasury's goal to promote economic growth and stability.

SOME OF OUR FUNCTIONS ALSO INCLUDE:

- Working with subject matter experts from other TTB programs and the TTB Chief Counsel to provide technical advice and serve as the authority on U.S. alcohol beverage laws, regulations, and policy.
- Assisting the Office of the U.S. Trade Representative in the worldwide expansion of market access for U.S. goods and services, and assisting in the negotiation of bilateral and multilateral free trade agreements related to wine and spirits.

- Advising and informing the appropriate TTB offices of potential product integrity or health and safety issues on imported products by monitoring and verifying reports from abroad.
- Coordinating the analysis of foreign technical proposals affecting trade in alcohol submitted through the World Trade Organization's Technical Barriers to Trade and Sanitary/Phyto-Sanitary Committees.

HOW WE CAN HELP YOU EXPORT:

ITD is committed to assisting industry members in their efforts to become successful exporters. To this end, we maintain a section on our Web site, www.ttb.gov, which provides exporters with a number of information resources, including:

- A checklist of commodity-specific U.S. export requirements; and
- An International Import/Export Requirements Guide, which provides potential exporters with resources on foreign markets, agency points of contact, taxes and tariff information, as well as required export documents and import procedures.

Visit TTB.gov/itd for more information.

HOW WE CAN HELP YOU IMPORT:

ITD maintains a comprehensive Import Requirements section on our Web site that includes:

- A step-by-step listing of the requirements importers must comply with in order to import their product;
- Information on importing samples;
- Details on agreements that facilitate trade; and more.

Visit TTB.gov/itd for more information.

INTERESTING EXPORT/IMPORT FACTS:

- In 2007, the U.S. exported more than **\$270 million** in wine to the U.K., making it our largest export market. Canada is our second largest market, with exports of \$204 million.
- Exports of U.S. wine to China were up 54% in 2007 from the year before, totaling **\$14.2 million**.
- In 2007, the U.S. imported **\$982 million** worth of distilled spirits products and \$862 million worth of wine from around the world.

(Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics)