



U.S. General Services Administration

Federal Acquisition Service

OASIS

One Acquisition Solution for Integrated Services

Office of General Supplies and Services

Coalition for Government Procurement Fall Training Conference



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Market Research

- Professional Services Spending
 - \$79.71B /year (FY 2010)
 - Approximately 50% is being done as cost reimbursable
- No Government-wide contract exists for professional services other than GSA schedule contracts
 - Schedule contracts cannot support cost reimbursable requirements
 - Schedule contracts pose challenges in certain areas
- Further transparency required for spending trends and analytics
- Tremendous duplication of contract vehicles for same or similar services
- Growing need for contractual solutions to 'complex' professional services requirements

What do we mean by ‘complex’?

- Requirements that contain multiple disciplines;
- Requirements that contain significant IT components but are not IT requirements in & of themselves;
- Requirements that contain Other Direct Costs (ODCs);
- Requirements that need to be performed on a cost-reimbursement basis; and
- Any one or combination of all of the above.



OASIS Objective:

OASIS is intended to provide Government agencies with contractual solutions to complex professional services-based requirements on a global basis.

Principles:

- Maximum flexibility at the task order level
- Ease of Use
- Provide maximum support to client agencies

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OASIS Scope

- The scope of OASIS includes any and all components required to formulate a total **solution** to a professional services-based requirement. For task orders placed under OASIS contracts, professional services may be broadly defined as those services provided under one or more of the following Core Disciplines:
 - Program Management Services;
 - Management Consulting Services;
 - Logistics Services;
 - Engineering & Scientific Services; and
 - Financial Management Services.



Areas of Expertise:

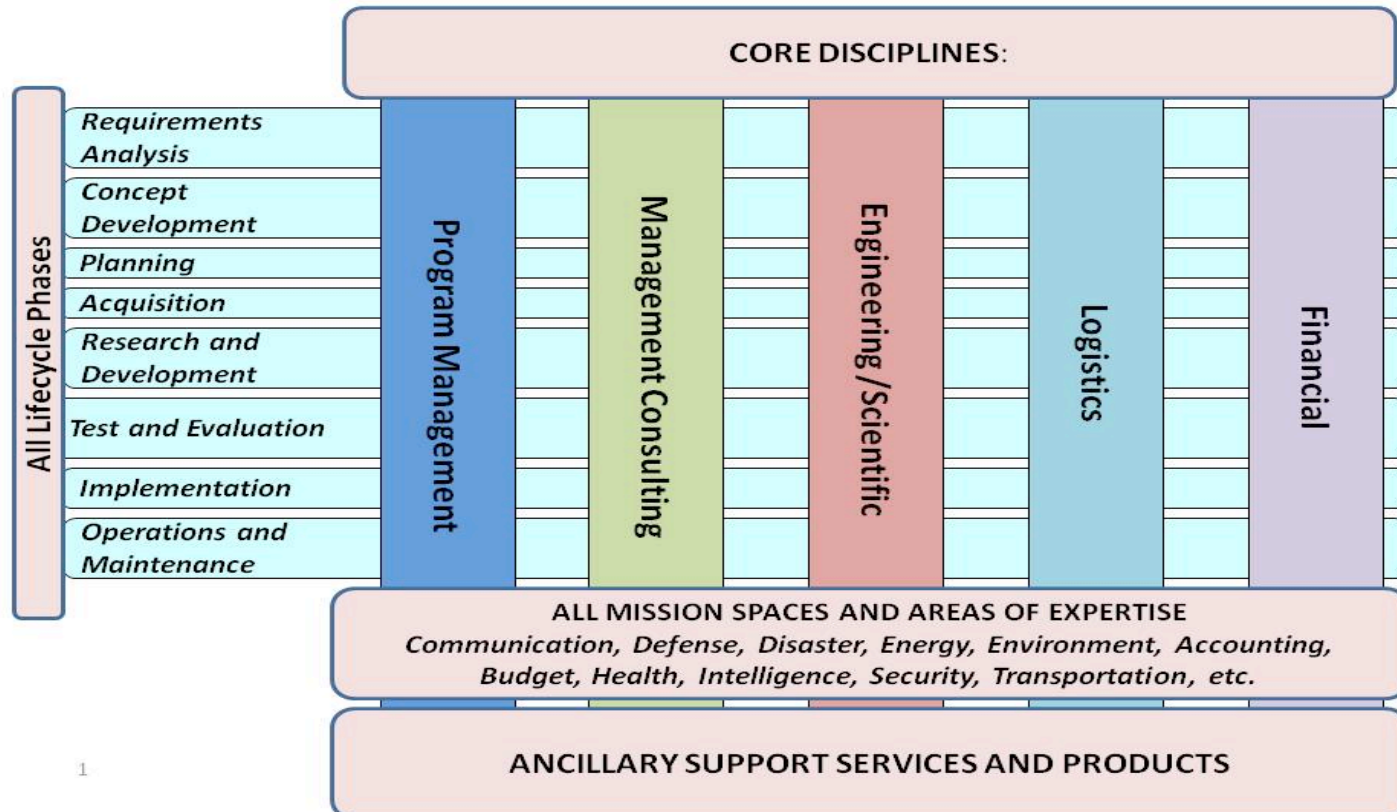
- The scope of OASIS spans virtually all areas of expertise performed by or for Government. These areas of expertise include, but are not limited to the following:

Accounting, Budget, Communication, Compliance, Defense, Disaster, Energy, Environment, Health, Intelligence, Security, Transportation, etc.



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OASIS Program Architecture





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OASIS Example Task #1

An agency has to develop, establish, and implement a new program for citizen support and communication in the event of national tragedies or disasters.

OASIS will allow the agency to award a single TO to:

- Predict support & communication service requirements under a variety of situations;
- Consider & recommend methods of delivering the support & communications services;
- Design the program infrastructure;
- Establish support and communication logistical requirements;
- Determine budgetary requirements and establish budget mgmt & control procedures;
- Develop a resourcing plan for implementation;
- Determine & establish IT requirements & support systems, including hardware & software; &
- Implement program decisions taken by the Government.



OASIS Example Task #2

An agency decides to consolidate two offices with similar functions to meet the President's goal of simplifying Government.

The agency can use a single OASIS task order to:

- Analyze business functions & devise improved processes;
- Review revised business requirements & develop logistical plan to support new office;
- Review & update quality control processes and management controls; &
- Integrate & update business practices & systems to reflect requirements of new office. (i.e., finance, travel, HR, etc.)



OASIS Example Task #3

A DoD branch decides to modernize their logistical field operations.

The DoD branch can use a single OASIS TO to:

- Analyze logistical functions & devise improved processes;
- Provide required training;
- Review & update quality control processes and management controls;
- Integrate & update inventory systems;
- Purchase integral equipment; &
- Prove results.



Features of OASIS:

FLEXIBILITY OF CONTRACT TYPE

- OASIS will allow for all contract types at the task order level, including:
 - Fixed-price,
 - Cost-reimbursement,
 - Time-and-materials;
 - Labor-hours; and
 - Hybrid tasks utilizing multiple contract types within the same task order.

Features of OASIS: (cont'd)

TWO CONTRACTS:

OASIS: A solicitation for full & open competition expected to be populated by LB

- Anticipate an aggressive SB subcontracting goal of 50%

OASIS SB: A second solicitation for SB only

- Ability to make set-asides & direct awards based on socio-economic status as listed in FAR Subpart 19.000(a)(3) for: Women Owned, HUBZone, SDVOB & 8(a) SB



Features of OASIS: (cont'd)

STANDARDIZED LABOR CATEGORIES

- OASIS will offer standardized labor categories across the defined scope:
 - Labor category titles & functional descriptions
 - Agency customers will be able to improve their program management based on the Business Intelligence collected
 - Apples to Apples comparisons can readily be made between contractors
 - Allows for enhanced analytics



Features of OASIS: (cont'd)

- Supports both commercial & non-commercial requirements
- Allows for transition of non-fixed price contract types
- Contains On Ramp and Off Ramp procedures
- Contains a provision to transition OASIS SB contractor who outgrow their size status



Benefits of OASIS:

- Supports both commercial & non-commercial requirements
- Allows all contract types
- Maximizes opportunities for Small Businesses (SB)
- Streamlined acquisitions and better accountability
- Supports customers with a robust Web Library
- Full service administrative office for scope reviews and complete lifecycle support



Benefits of OASIS (con't)

- Enables agencies to concentrate on agency missions rather than the acquisition itself - minimizing unnecessary proliferation of interagency and agency-wide contracts
- Reduces the lead time & administrative efforts it currently takes agencies to acquire complex professional services
- Offers on-ramp/off-ramp procedures to ensure a flexible, vibrant vendor pool



OASIS & Business Intelligence

- Key concepts are: to reduce total cost of acquisition, yield enhanced business intelligence, improve management efficiency & ensure regulatory compliance.
- Anticipated benefits:
 - Reduced costs
 - Reduced consumption
 - Improved efficiency
 - Focus on socioeconomic goals

Moving forward...

- In the coming months, the OASIS Team will:
 - Finalize & post the external Business Case (BC);
 - Finalize & post the draft Request for Proposal (RFP); &
 - Continue to engage Agency customers and Industry so that the process will continue to be **as transparent as possible.**



OASIS Acquisition Schedule

Milestone / Deliverable	Anticipated Date
Release Draft RFP	November 2012
Release Final RFP	Winter 2012-13
Announce Awards	Summer 2013
Issue Notice to Proceed	Fall 2013



Coalition Questions

- Please note that all responses to questions are subject to change based on review and finalization of the acquisition documents. Additionally, we are in a pre-draft stage right now and answers may vary based on input and feedback received. These answers are based on information and feedback we have available at this point in time.



Coalition Questions

- Has GSA determined the scope for OASIS- will it be the 4 categories initially identified, or will there be any additions?



Answer:

- The Core Disciplines of the OASIS contracts are intended to be:
 - Program Management Services
 - Business Consulting Services
 - Engineering/Scientific Services
 - Logistics Services
 - Financial Services



Coalition Questions

- Will the evaluation of past performance include subcontractors?



Answer:

- No. Right now, we think that evaluation of offers received for OASIS and OASIS SB will focus on the Prime's ability to provide solutions to complex requirements.



Coalition Questions

- Will prime contractors need to qualify in all core disciplines or just a subset?



Answer:

- Primes will need to demonstrate experience integrating the core disciplines whether they did the work themselves or provided it through external resources.



Coalition Question

- Please provide the OASIS Acquisition Plan, to include the process, organizations and milestones involved in releasing the DRFP and the Final RFP for OASIS; and where they are in the process. Understanding the process, players and milestones will provide insight into schedule, influencers and possible roadblocks GSA will encounter.



Answer:

- Overall, the plan is to engage with Industry and Clients as much as possible prior to formalizing an acquisition plan. The tentative milestones are still in place.



Coalition Question

- OASIS has evolved since the 1st RFI was released on FBO in July 2011. Jim Ghiloni participated in the Spring Conference and shared the then-current thinking on the OASIS Program. Can you please talk about the current thinking regarding the OASIS Program.



Answer:

- Actually, OASIS hasn't changed much from Jim's original presentation. OASIS still:
 - **Provides flexibility of contract type**
 - **Places emphasis on Socio-Economic goals and Small Business**
 - **Satisfies Commercial and Non-Commercial Needs**
 - **Calls for Standardized Labor Categories**
 - **Will feature On Ramp and Off Ramp Procedures**



Coalition Question

- What is the NAICS code for OASIS Small Business? How was this selected?



Answer:

- We don't know yet.
- We are working with all concerned parties to ensure that answer is both based on a supportable basis and has the buy-in of GSA and SBA



Coalition Question

- How will the OASIS Program be managed post award? Will OASIS and OASIS SB be managed out of the same office? Will OASIS and Alliant be managed as a portfolio of contracts?



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Answer:

- The OASIS Program Office will consist of a presence in Washington DC for business development and potentially, a Professional Services Community Manager function.
- All Contracting Operations of OASIS and OASIS SB will be managed out of the Ft Worth, TX regional office.
- OASIS and Alliant will be separate, but collaborative entities.



Thank you!!!

**Please come to our break out session
this afternoon for more questions...**