



Business Opportunities at DHS

AUGUST 2010

From the Chairman

Dear Friends,

As we end the summer and begin focusing on the fall, it is time for us to reflect on this year, what has been brought upon us, and the ways in which we can move forward. The Recovery Act was implemented and as a result, we have seen projects grow. Throughout this year, DHS enhanced its technological capabilities to assist in its mission; however, gaps still remain.

With this being said, there are ways in which your expertise can be used. I encourage you to use this newsletter and the helpful links found inside. Both resources provide you the information needed to contact DHS and let them know about your business and how you can assist with its mission. Also, don't forget to save the dates for the networking opportunities that allow you to meet with and ask questions of DHS officials.

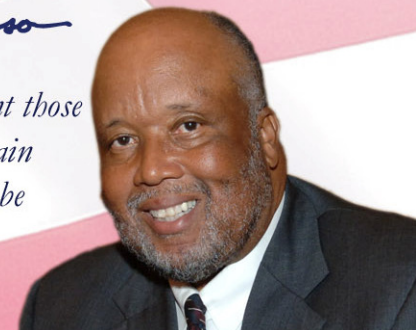
When we know better, we do better. Many of us are on the right path when it comes to our business, but just need a little more information to keep moving forward. This newsletter provides you with the knowledge you need to progress. Hence, if you feel that you have been treated unfairly by DHS or need more information from the agency, feel free to contact me at DhsBizOps@mail.house.gov.

Keep the Faith,

A handwritten signature in black ink that reads "Bennie G. Thompson".

"Securing our homeland is one of the nation's most critical needs. Artificial barriers that prevent those with good ideas from contributing to this important endeavor can no longer be permitted to remain unchecked. The kind of bureaucratic inertia that leads to limited opportunities for many must be replaced by a new spirit of service and inclusion. I am committed to ensuring expanded participation in this critical endeavor."

—Chairman Bennie G. Thompson



In this issue

FROM THE CHAIRMAN

UPCOMING EVENTS

UPCOMING OPPORTUNITIES

FORECASTING OPPORTUNITIES

HELPFUL LINKS



E-Verify Webinars Available

During the month of September, U.S. Citizenship and Immigration Services will host free, interactive webinars on several topics related to E-Verify. E-Verify is an internet-based system that compares information from an employee's Form I-9, and Employment Eligibility Verification, to data from the U.S Department of Homeland Security and Social Security Administration records to confirm employment eligibility.

The following topics will be discussed at the webinars:

Form I-9, Employment Eligibility Verification – Provides an overview of the Form I-9 process, step by step instructions on how to complete each section, retention and storage of forms.

Form I-9 CNMI, Employment Eligibility Verification, (for the Commonwealth of Northern Mariana Islands (CNMI)) – Provides an overview of the Form I-9 process for employers verifying employment authorization in CNMI, including background information, step by step instruction on how to complete each section, retention and storage of forms.

E-Verify Overview – Provides an overview of the E-Verify Program, including how the program works, how to enroll, employer responsibilities, program highlights and a demonstration of the program.

Federal Contractor E-Verify – Provides a general overview of the E-Verify Program for Federal contractors that have been awarded a Federal contract with the FAR E-Verify Clause.

E-Verify for Existing Users – Provides a detailed topic overview of the E-Verify Program specifically for existing users. The topics include Form I-9 requirements, user roles, case alerts and a demonstration of how to handle a tentative nonconfirmation

For more information about the webinars, including the dates, times, and how to register, visit www.uscis.gov.



DHS Seeks Innovative Technologies to Secure Cargo

In order to address DHS customers' critical needs, the DHS Science and Technology Directorate is identifying technologies that can be developed, matured, delivered, and commercialized or validated as a standard within a 3-year period. This process is a part of S&T's enabling homeland capabilities as ideas generated from integrated product teams.

DHS has identified representative technology needs for its efforts to assist improve cargo security. The following are some examples of the technologies that the agency would like to invest in order to address the capability gaps of securing cargo.

REPRESENTATIVE TECHNOLOGY NEEDS

Improved screening and examination by non-intrusive inspection—in particular, the ability to detect or identify contraband items (for example, drugs, money, illegal firearms), threat materials, or stowaways; improve penetration, resolution, throughput, contrast sensitivity, reliability, mobility, and interoperability; and integrate with future Automated Target Recognition capability ,

Track domestic high threat cargo—in particular the ability to track DHS-designated Toxic Inhalation Hazardous cargo in transit,

Capability to screen 100 percent of air cargo—in particular, the use of next generation non-intrusive inspection systems to detect and identify contraband items or stowaways without disrupting the flow of commerce,

Positively identify cargo and detect intrusion or unauthorized access—in particular, in containerized, palletized, parcel, or bulk/break-bulk maritime and air cargo,

Reliable container seal security/detect intrusion devices—in particular, combining six-sided container conveyance intrusion detection with the ability to sense the presence of harmful or hazardous materials.

For more information on these and other representative technology needs, please visit <http://www.dhs.gov/files/scitech.shtm>.

UPCOMING EVENTS WITH DHS

The Department of Homeland Security, Office of Small and Disadvantaged Business Utilization (OSDBU), in an effort to support all of the small business programs, attends various small business conferences throughout the country. Below is a list of upcoming conferences that OSDBU office staff or one of the Small Business Specialists are attending.

September 8-9, 2010

2010 Annual Native American & Veterans Business Conference

Tulalip, WA

Sponsor: PTAC, United Indians of all Tribes

<http://thenativeptac.eventbrite.com/>

September 15-18, 2010

Congressional Black Caucus Annual Legislative Conference

Washington, DC

Sponsor: Congressional Black Caucus

<http://www.cbcfinc.org/alc-2010.html>

September 22, 2010

Entrepreneurial Woman's Conference

Chicago, IL

Sponsor: Women's Business Development Council-Chicago

<http://www.wbdc.org/Calendar/EWConference.aspx>

October 22, 2010

SMART Proc

Frederick, MD

Sponsor: Rep. Roscoe Bartlett & SMART Proc

<http://smart-proc.com/>

October 24-27, 2010

NMSDC 2010 Conference and Business Opportunity Fair

Miami Beach, FL

Sponsor: National Minority Supplier Development Council Inc.

<http://www.nmsdc.org/nmsdc/>

SAVE THE DATE

Chairman Thompson will host a forum on doing business with the Department of Homeland Security on Thursday, September 16, 2010 in Room 209 C at the Washington Convention Center. Representatives from DHS will give presentations on contracting with the Department and will receive questions from the audience. Additionally, DHS will have space in the exhibition hall at the convention center to provide attendees with information on doing business with the Department.

If you believe your company has been treated unfairly by the Department of Homeland Security, please tell us about it:
DHSBizOps@mail.house.gov

UPCOMING OPPORTUNITIES

For more information about these opportunities, please visit: <http://vsearch2.fbo.gov/servlet/SearchServlet>

	DHS Office/ Agency	Project	Point of Contact	Response Date
SS-MEDICALDENTALSERVICES	Coast Guard	Providing Personal and non-personal medical and dental services.	Maria L Negron Maria.L.Negron@uscg.mil	September 20, 2010
SS-DENTALLAB	Coast Guard	Providing dental laboratory services to support Coast Guard dental clinic locations nationwide.	Maria L Negron Maria.L.Negron@uscg.mil	September 21, 2010
21-10-310PAA539	Coast Guard	Remove and Install Carpet and Repaint Offices	Veronica F. Charles Veroica.F.Charles@uscg.mil	September 08, 2010
HSSCCG-10-R-00028	CIS	Technical Advisory Group for USCIS' New Naturalization Test	Kristie Nestle kristie.nestle@dhs.gov Phone: 802-872-4111 Fax: 802-951-6455	n/a
HSBP1011Q0001	CBP	Janitorial Services San Diego CA Sector OBP	Mark Boyd Contract Manager San Diego Sector Border Patrol Headquarters mark.s.boyd@dhs.gov 619-216-4072	n/a
HSCG8411QAA S203	Coast Guard	Training Vessel for USCG Aviation Training Program	Jessica L.Coltz Contract Specialist jessica.l.coltz@uscg.mil Phone: 757-628-4490 Fax: 757-628-4134	n/a
HSBP1010R0077	CBP	Consrtruction Uma Hangar Complex	Jon Massey 317-614-4591	n/a
HSCG84-10-R-84D100	Coast Guard	U.S. Coast Guard Sector Detroit requires Armed Security Guard Services at USCG Sector Detroit	Marcella Brown Contracting Officer Marcella.V.Brown@uscg.mil Phone: 510-437-5980 Fax: 510-437-3014	September 16, 2010
HSCG80-11-Q-P45018	Coast Guard	USCGC VENTUROUS (WMEC-625) Dockside Maintenance	Arlene Woodley Contract Specialist Arlene.V.Woodley@uscg.mil Phone: 757-628-4645	n/a

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UPCOMING OPPORTUNITIES continued

For more information about these opportunities, please visit: <http://www.fido.gov/dhs/aap/publicviewsb.asp>

Solicitation #	DHS Office/ Agency	Project	Point of Contact	Response Date
HSFEHQ-10-R-4354	FEMA	Housing Inspection Services Industry Day	Sean G. Williams Contracting Officer 202-646-4354	December 30, 2010
HSCG80-11-Q-PHM004	Coast Guard	Drydock Repairs to the USCGC PEA ISLAND (WPB-1347), USCGC OCRACOKE (WPB-1307), USCGC NANTUCKET (WPB-1316), and USCGC KNIGHT ISLAND (WPB-1348)	Tomeka Evans Contract Specialist- tomeka.evans@uscg.mil Phone: 757-628-4666 Fax: 757-628-4628	September 30, 2010
HSCG47-10-R-3EFK08	Coast Guard	Design/Build Services to Construct 17,500 Square Foot Hangar Building in Great Inagua, Bahamas	Richard J. Garrison Contract Specialist Phone: 757-852-3416 Fax: 757-852-3495	September 30, 2010
HSCG31-10-PAA530	Coast Guard	Removal and Replacement of Carpet on Coast Guard Island	Timika Kuykindall Phone: 510-437-3334 Fax: 510-437-2793	September 03, 2010
HSCG80-11-Q-P45010	Coast Guard	Drydock for USCGC POMPANO	Nancy M. Brinkman Contracting Officer Phone: 757-628-4579	November 05, 2010
HSFLGL-10-B-00002	FLETC	Non-Lethal and Blank Fire Training Ammunition	Erin Wofford erin.wofford@dhs.gov Phone: 912-267-3297 Fax: 912-267-3132	October 04, 2010
HSCG79-10-R-123456	Coast Guard	United States Coast Guard Command, control communication, computer information service center.	Cherish D. Driver Contracting Officer cherish.d.driver@uscg.mil	n/a
HSCG45-11-P-KC001	Coast Guard	Locksmith Services for USCG BSU Kodiak	Jennifer L. Beale Contracting Officer Jennifer.L.Beale@uscg.mil Phone: 907-487-5189 Fax: 907-487-5891	September 16, 2010

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UPCOMING OPPORTUNITIES continued

Solicitation #	DHS Office/ Agency	Project	Point of Contact	Response Date
HSCG45-11-Q-6KA001	Coast Guard	Laundry/Dry Cleaning Service	Cynthia R. Sweeney Contracting Officer cynthia.r.sweeney@uscg.mil Phone: 907-487-5180 Fax: 907-487-5891	September 16, 2011
HSCG42-10-Q-QNE969	Coast Guard	Interior Painting	Shirley Green shirley.l.green@uscg.mil	September 08, 2010
HSCG38-10-Q-410027 1	Coast Guard	Aircraft Paint Booth	Sherri L. Peele sherri.l.peele@uscg.mil Phone: 252-335-6768 Fax: 252-335-6840	n/a
HSFEHQ-10-R-0114	FEMA	Inbound Mail Operations	Oneko D. Dunbar Contracting Specialist oneko.dunbar@dhs.gov Phone: 202-646-7916	September 09, 2010
HSFEHQ-10-R-0120	FEMA	Outbound Mail Operations	Antoine P .Barnes Contract Specialist antoine.barnes@dhs.gov Phone: 202-646-3148 Fax: 202.646.1765	September 09, 2010
HSCG23-10-R-TABS00	Coast Guard	Technical, Acquisition and Business Support Services	TABSS Email Account TABSS@uscg.mil	n/a
HSHQE3-10-J-00022	ICE	American Recovery and Reinvestment Act- Temporary Additional Services	Beth Arnold-Messick Contracting Officer beth.arnold-messick@dhs.gov Phone: 215-521-2277 Fax: 215-521-2299	n/a
HSTS03-10-R-PER003	TSA	Document Conversion/ Destruction Services	Gladys M Wilks Contract Specialist gladys.wilks@dhs.gov Phone: 571-227-4637	n/a
HSTS04-10-R-RED216	TSA	Credential Authentication Technology	Susan D. Hong susan.hong@dhs.gov Phone: 571-227-1631 Fax: 571-227-2911	n/a

HELPFUL LINKS

“How to Do Business with the Department”
http://www.dhs.gov/xopnbiz/editorial_0421.shtm

DHS Organizational Chart
http://www.dhs.gov/xabout/structure/editorial_0644.shtm

OSDBU Contacts
http://www.dhs.gov/xopnbiz/smallbusiness/gc_1178570919850.shtm

Statistics on DHS Small Business
Performance
<http://www.sba.gov/aboutsba/sbaprograms/goals/index.html>

Reporting Contract Bundling
http://www.sba.gov/aboutsba/sbaprograms/gc/gc_bundling.html

DID YOU KNOW?

*You can locate advance acquisition planning
information at:*

<http://www.fido.gov/dhs/aap/publicviewsb.asp>

You can locate current opportunities at:

<http://vsearch2.fbo.gov/servlet/SearchServlet>

You can serve as a subcontractor with a prime at DHS:

http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS_Prime_Contractors_List.pdf