

SECTION I: NON-CONFIDENTIAL PROJECT INFORMATION

Host Countries:	Kenya, Tanzania, and Uganda with possible service offerings in other East African countries (the “Agency Countries”) including Malawi, Rwanda, Ethiopia (when OPIC opens there), Zambia, South Sudan, Somalia and Burundi.
Name of the Borrowers:	Wananchi Group (Holdings) Ltd., a private limited company organized and existing under the laws of Mauritius (“ WGH ”); Wananchi Group (Kenya) Ltd., a limited liability company organized and existing under the laws of Kenya; Wananchi Satellite Ltd., a private company limited by shares organized and existing under the laws of Mauritius; Simbanet (T) Ltd., a limited liability company organized and existing under the laws of Tanzania; Simbanet Com Limited, a limited liability company organized and existing under the laws of Kenya; iSat Africa limited FZC, a free zone company organized and existing under the laws of Fujairah; and Wananchi Programming Ltd., a private limited company organized and existing under the laws of Mauritius (collectively, the “ Borrowers ”).
Project Description:	The proceeds of the loan will be used for the Borrowers’ (i) installation, sales and servicing of an hybrid fiber coaxial (“ HFC ”) cable network offering Triple Play internet, TV and telephonic services; (ii) development and operation of a direct-to-home (“ DTH ”) satellite TV service; (iii) development of quality TV programming; and (iv) management and delivery of business services providing broadband internet, data, business and telephonic services directly in Kenya, Tanzania, and Uganda, and indirectly in Agency Countries (the “ Project ”).
Proposed OPIC Loan:	Up to \$72,000,000
Total Project Costs:	\$293,000,000
U.S. Sponsor:	East Africa Capital Partners Management, LP (“ EACP ”)
Foreign Sponsors:	Export Development Canada (“ EDC ”) Emerging Capital Partners Africa Fund III (“ ECP ”)
Policy Review	
U.S. Economic Impact:	Because the project involves the provision of communications services in East Africa, there is no potential for an adverse impact on the U.S. economy. The Project is expected to have a positive impact on U.S. employment and is expected to have a positive impact on the U.S. balance of payments over the first five years of

	operations.
Developmental Effects:	The Project will have a positive developmental impact on Kenya and other East African countries. The investment will support the expansion of East Africa's supply of data, voice, and video services. The Project will have a positive human capacity impact and will provide training for a majority of the workers. The Project will have positive technology transfer impacts by importing state-of-the-art telecommunications and networking equipment into the host countries.
Environment:	<p>The Project has been reviewed against OPIC's categorical prohibitions and determined to be eligible. Operations associated with the installation of communication equipment at existing towers and in existing right-of-ways are screened as Category B projects under OPIC's environmental and social guidelines because impacts are site specific and readily mitigated. The primary environmental and social concerns related to this Project are associated with the safety of employees and contractors involved with the installation of communication equipment.</p> <p>Applicable Standards: OPIC's environmental and social due diligence indicates that the Project will have impacts that must be managed in a manner consistent with the following International Finance Corporation's (IFC) Performance Standards (PS):</p> <ul style="list-style-type: none"> -PS 1: Assessment and Management of Environmental and Social Risks and Impacts; -PS 2: Labor and Working Conditions; -PS 3: Resource Efficiency and Pollution Prevention; -PS 4: Community Health, Safety and Security; and -PS 5: Land Acquisition and Involuntary Resettlement. <p>The Project does not involve any physical or economic displacement, and no additional land will be purchased for the Project. All construction activities will be undertaken in existing right-of-ways. The Borrowers have reached a land use agreement with the local utility company, and this agreement was reached through negotiations of commercial terms. The Borrowers will not acquire any private land. However, the Borrowers will be required to comply with the requirements of IFC's Performance Standard 5.</p> <p>The Project will involve installation of communication equipment at existing towers that are located in permitted</p>

	<p>areas and not near any national park or sensitive ecosystem. The Borrowers have represented that none of the Project activities are located in a national park or in a designated sensitive ecosystem. In addition, the Project sites are not expected to adversely impact any critical habitat or cultural heritage. Therefore, PS 6: Biodiversity Conservation and Sustainable Management of Living Natural Resources, and PS 8: Cultural Heritage are not triggered. There are no indigenous peoples adversely impacted at any of the Project sites. Thus, PS7: Indigenous Peoples is also not triggered.</p> <p>In accordance with PS 3, the International Finance Corporation’s (IFC) Environmental, Health, and Safety (EHS) General Guidelines (2007) and EHS Guidelines for Telecommunications are applicable to this Project.</p> <p>The greenhouse gas (carbon dioxide equivalent) emissions are estimated to be less than 500 tons CO_{2eq} per year.</p> <p>Environmental and Social Risks: The Borrowers will install and operate the communication equipment at each of the towers and in existing right-of-ways under its corporate policies and in compliance with the local regulations. The Borrowers have adopted detailed procedures relating to worker and contractor safety. In addition, employees and contractors also receive extensive training specific to their jobs. All solid wastes are transported off site and disposed of at permitted facilities by licensed contractors. The Project does not generate significant quantities of wastewaters. Dust and other air emissions are controlled to acceptable levels.</p> <p>Risk Mitigation: The Borrowers will be required to continue implementing their overarching policy statement of environmental and social objectives and principles that are used to guide the Project’s environmental and social performance. The Borrowers will also be required to continue implementing their grievance mechanism. In addition, the Borrowers will also be required to ensure compliance with IFC’s Performance Standards and Environmental, Health, and Safety (EHS) Guidelines for Telecommunications and General EHS Guidelines (2007).</p>
Workers Rights:	<p>OPIC’s statutorily required standard worker rights language will be supplemented with provisions concerning the rights of association, organization and collective bargaining, minimum age for employment, hours of work,</p>

	the timely payment of wages and hazardous work situations. Standard and supplemental contract language will be applied to all workers implementing the Project. The Borrowers will be required to undertake the Project in a manner consistent with the International Finance Corporation's Performance Standard 2 on Labor and Working Conditions.
Human Rights:	OPIC issued a human rights clearance for this Project on February 29, 2012.

