## LAST TEMPLATE UPDATE: May 1, 2012

## Information Summary for the Public

Host Country(ies):	México, Panamá, Nicaragua
Name of Borrower(s):	JBR, Inc.
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Project Description:	The proceeds will be used to support the expansion of farms in Mexico, on-going capital expenditures and investment in JBR's sourcing network. JBR owns coffee plantations in Mexico and Panama and sources from farms in Nicaragua.
Proposed OPIC Loan:	\$15,700,000, approx. 4 year 9 month tenor
<b>Total Project Costs:</b>	\$20,894,359
U.S. Sponsor:	JBR, Inc.
Foreign Sponsor:	Hacienda Barbara (Panama) and Finca Familia Rogers (Mexico)
Policy Review	
U.S. Economic Impact:	This project involves the expansion of a coffee plantation business, which sources beans from Mexico, Panama and Nicaragua and exports them to the United States. As coffee can only be grown in limited areas of the U.S., making the U.S. reliant on imports to meet demand, the project is not expected to have a significant negative impact on the U.S. economy. There is no U.S. procurement associated with this project, and thus this investment is expected to have a neutral impact on U.S. employment. The project is expected to have a negative impact on the U.S. balance of payments over the first five years.
Developmental Effects:	This project will have a positive developmental impact in Mexico, Panama and Nicaragua with the expansion and improvement of organic coffee farming. The project will increase job opportunities in rural areas. The company will be providing training to direct staff and employees of partnering farms, which will

involve the introduction of improved organic farming techniques. The project company also provides significant developmental support through charitable contributions to the communities in which they operate. These contributions are made through the company's charitable fund for schools, clinics and for the construction of homes for farm workers.

Screening: The Project has been reviewed against OPIC's categorical prohibitions and determined to be categorically eligible.

## **Environment:**

Screening: The Project has been reviewed against OPIC's categorical prohibitions and determined to be categorically eligible. Projects involving coffee plantations and coffee bean processing are screened as Category B projects under OPIC's environmental and social policies. Environmental and social issues include the need to minimize the use of agrochemicals, quality controls to minimize potential worker and community exposure to agro-chemicals, water use, wastewater discharges, and the need to reduce occupational risks associated with coffee bean processing facilities.

Applicable Standards: OPIC's review of environmental and social issues indicates that the Project will have impacts that must be managed in a manner consistent with the following International Finance Corporation's (IFC) Performance Standards (PS, 2012):

- -PS 1: Assessment and Management of Environmental and Social Risks and Impacts;
- -PS 2: Labor and Working Conditions;
- -PS 3: Resource Efficiency and Pollution Prevention: and
- -PS 4: Community Health, Safety, and Security.

The Project involves land already in use for coffee farming and processing and therefore, the Project will not result in any physical or economic displacement. The

Project will not acquire any additional land. The Borrower represents that the Project will not have any impacts on indigenous peoples or cultural heritage. OPIC's review of the Project sites and Borrower's representation confirm that these are not located near any protected area or a national park. Therefore, PS 5, 6, 7, and 8 are not triggered by this Project at this time.

Consistent with the requirements of Performance Standard 3, the Project will be required to meet applicable provisions of the April 30, 2007 IFC Environmental, Health, and Safety (EHS) General Guidelines and EHS Guidelines for Plantation Crop Production. These guidelines address the use of agrochemicals, water use, wastewater discharges, and worker safety.

The Project's greenhouse gas (carbon dioxide equivalent) emissions are estimated to be less than 4,000 tons per year.

Environmental and Social Risks:
Environmental and social issues associated with the Project are typical of coffee plantations and coffee bean processing facilities. The Project facilities are either provided with public utility services, such as electricity, solid waste and wastewater removal, by municipal providers or the Project facilities use their own utility services (such as wells for water supply and wastewater treatment facilities). Solid wastes associated with discarded products are managed in accordance with the local regulations.

Risk Mitigation: The Borrower uses organic farming techniques, minimizes the use of water and agro-chemicals, recycles wastewater after treatment to minimize the

quantity that is discharged to the environment, and uses wastes from coffee bean processing for producing compost to be used as a fertilizer in coffee plantations. The Borrower will be required to continue implementing an Environmental and Social Management System that is consistent with the IFC Performance Standards and appropriate to the scale of coffee plantations and coffee bean processing handled by the Project including: an overarching policy statement of environmental and social objectives and principles that are used to guide the Project; a Project grievance mechanism; a safety plan to handle agro-chemicals; and an occupational health and safety plan to reduce hazards associated with coffee bean processing. The Project will be required to comply with the applicable environmental and occupational health and safety regulations.

## **Workers Rights:**

OPIC's statutorily required standard worker rights language will be supplemented with provisions concerning the right of association, organization and collective bargaining, the timely payment of wages, working hours, minimum wages, and hazardous work situations. The project will also be required to implement a management system that applies standards consistent with International Finance Corporation's Performance Standard 2 on Labor and Working Conditions. Standard and supplemental contract language will be applied to all workers of the Project.

OPIC issued a human rights clearance for this Project on May 2, 2012.