

REPORT FROM OPIC PROJECT TEAM TO INVESTMENT COMMITTEE

SECTION I: NON-CONFIDENTIAL PROJECT INFORMATION

Host Country:	Mexico
Borrowers:	CSI Leasing Mexico S. de R.L. de C.V. (“CSI Mexico” or the “Company”) and CSI Latina Financial, Inc. (“CSI Latina” or the “Sponsor,” together with the Company, the “Borrowers”)
U.S. Sponsors:	CSI Latina (also a co-borrower)
Foreign Sponsors:	N/A
Project Description:	Expansion of the Company’s leasing capability in Mexico (the “Project”)
Proposed OPIC Loan:	\$10,000,000
Total Project Cost:	\$10,740,000
Developmental Effects:	The Project will have a positive developmental impact on Mexico. The Project also will have strong financial augmentation impacts on Mexico, because of its relatively low level of private credit. It will help fill a financing gap for SMEs in the Mexican market, since the current credit crisis has reduced the amount of liquidity available for equipment leasing. The Project will lead to the creation of new local professional jobs, which will include training and employee benefits. As the Project will partially target the SME sector, it should result in downstream multiplier effects throughout the local economy as the SME sector expands its operations, hires additional personnel, procures more intermediate goods and increases sales of goods and services.
Environment:	Projects involving expansion of leasing operations are screened as Category C under OPIC’s environmental guidelines because impacts are minimal. OPIC will require the Borrowers not to use the proceeds from the OPIC loan to undertake leases for the use and operation of construction or industrial equipment (including equipment used in the extractive industry).
U.S. Economic Impact:	There is no potential for an adverse effect on the United States. Therefore, an industry analysis is not warranted for this project. Due to its initial procurement, the Project is expected have a positive impact on U.S. employment. It is expected to have a positive impact on the U.S. balance of payments after the first five years.
Worker Rights:	OPIC’s statutorily required standard worker rights language will be supplemented with provisions concerning the right of association, organization and collective bargaining, minimum age, timely payment of wages, hours of work, and hazardous working conditions. Standard and supplemental contract language will be applied to all workers of the Project.
Human Rights	In consultation with the Department of State, the Project received a human rights clearance on June 24, 2010.