

Blue Grass Army Depot

BGAD Strengths

- ✓ Lean / Six Sigma Workforce
- ✓ ISO9001 & ISO 14001 Certified
- ✓ Secure Facilities w/Permitting
- ✓ Space for Development
- ✓ Central Location
- ✓ On-site Rail / Truck Shipping
- ✓ Industrial Services Division
- ✓ Industrial Machining Facility
- ✓ Qualified Recycling Program
- ✓ Competitive Rates

Potential Benefits

REDUCE: Lead Time, Defects, WIP,
Employee Turnover.

INCREASE: Revenue, Sales, Inventory
Turns, Investments, Market Share,
Competitiveness.

IMPROVE: Employee Skills, Work
Environment, Customer Service,
Technology, Planning, Margins.

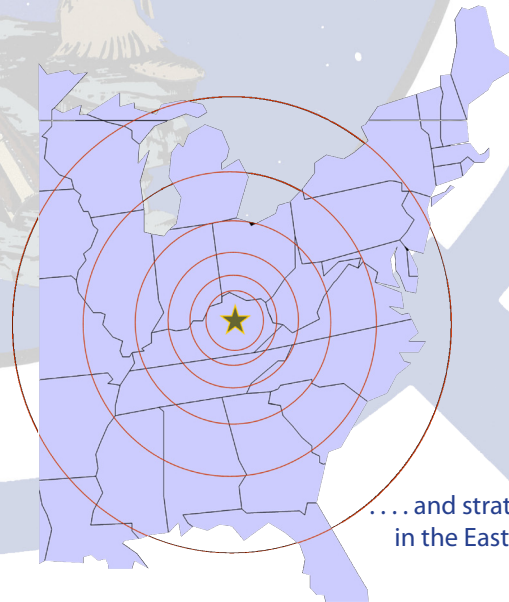
SAVE ON: Labor, Material, Energy,
Overhead.

AVOID: Unnecessary Investments.



PARTNERING WITH BLUE GRASS ARMY DEPOT

Relevant, Diverse, Unique



Located in the
Heart of the
Kentucky Blue
Grass Region

. . . . and strategically centered
in the Eastern United States

Business Contacts: Special Initiatives Group



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Support to the Warfighter



Combining Strengths  Redefining Futures

Win-Win Partnering

*Your Expertise & Workload +
BGAD Skilled Workforce
& Multipurpose Facilities*

What is a Partnership (P3)?

Contractual agreement between an Army-owned and operated facility and one or more private industry or other entities to perform work or utilize the Army's facilities and equipment. Includes one or more of the following:

- ✓ Articles or services to industry.
- ✓ Industry leasing equipment or facilities to perform work for public or private sector.
- ✓ Work sharing arrangements.
- ✓ Teaming arrangements where Army facility and industry contract jointly.

Partnership Initiative

The P3 initiative is directed toward improving the output and performance of DoD organic activities through increased participation by the private sector via industrial partnering.

Primary Intent

The primary intent of the partnership initiative is to improve support to the warfighter by enabling and empowering the DoD organic depots to develop appropriate partnerships with the commercial sector, while recognizing the legitimate national security need for DoD to retain certain core capability.

Partnership Goal

To preserve and enhance the unique organic capabilities, facilities and personnel.

Partnership Objectives

- ✓ Improve operational efficiencies
- ✓ Lower the cost of products and services
- ✓ Accelerate innovation
- ✓ Secure private investment
- ✓ Sustain critical skills and capabilities

Partnership Benefits to Industry

- ✓ Increase surge capabilities and/or capacity
- ✓ Access to advanced technology industrial equipment
- ✓ Use of hard-to-receive hazardous waste permits
- ✓ Minimize process flow
- ✓ Leverage long-term use agreements
- ✓ Avoid investment cost on short/long-term contracts
- ✓ Decrease capital investment cost
- ✓ Responsive and proven contract mechanisms
- ✓ Diversified and deployable skilled personnel and equipment
- ✓ Leverage ISO-certified facilities and Lean/Six Sigma processes
- ✓ Access to a trained, knowledgeable, skilled workforce
- ✓ Secure locations

Partnership Statutes & Regulations

Pubic Law 106-398

Arsenal Support Program Initiative

10 USC 2208(h)

Direct Sales (Support of DoD contracts)

10 USC 2208(j)

Subcontracting

10 USC 2474

Center of Industrial and Technical Excellence

10 USC 2474 - Parts 45.3 & 45.4

Facility Use Agreements

10 USC 2539b

Samples & Test Services (Labs)

10 USC 2563

Direct Sales (Outside DoD)

10 USC 2667

Enhanced Use Leasing

15 USC 3710a

Cooperative R&D agreements

10 USC 4543

Direct Sales (Outside DoD)

10 USC 4544

Direct Sales (Outside of DoD)

10 USC 4551-4555

Armament Retooling & Mfg Support

22 USC 2770

Support of Defense Exports

Relevant + Diverse + Unique = Success