



U.S. Army Aviation & Missile Research, Development, and Engineering Center (AMRDEC)

DOING BUSINESS WITH AMRDEC

AMRDEC is excited to participate in collaborative efforts with domestic partners, including state and local governments, businesses and universities. Outlined here are a few of the ways that you can work with us.

--- TECHNOLOGY TRANSFER ---

Technology transfer is a process where Federal Government technologies and products developed are provided to potential users in a manner that encourages and accelerates their commercial applications. These include CRADAs and PLAs, explained below, as well as Facilities Use Agreements and Cooperative Agreements/Bailment.

COOPERATIVE RESEARCH AND DEVELOPMENT AGREEMENT (CRADA)

CRADAs are simple, flexible and powerful legal agreements between Federal and Non-Federal parties to collaborate on a common objective.

- Share/Exchange personnel, equipment, facilities, other resources but no direct Federal funding
- Not subject to Federal Acquisition Regulations or competition in contracting act
- Trade secret information protected from Freedom of Information Act

PATENT LICENSE AGREEMENT (PLA)

PLAs license commercial companies to commercially exploit patented government-developed technology.

- The government retains the rights to use the technology for government purposes.
- Royalty fees, legal rights, and other terms and conditions on the use of the technology are negotiated by the company and the government laboratory.
- PLAs can be exclusive, partially exclusive, or non-exclusive.

CONTACT: Office of Research and Technology Applications (ORTA), 256-876-8743, orta@amrdec.army.mil

TECHNICAL INDUSTRIAL LIAISON OFFICE (TILO)

The TILO is one of the initial points of entry for those seeking to do business with AMRDEC. The TILO manages the **Unsolicited Proposal Program**. An unsolicited proposal is any proposal or offer of services received that is not the result of a formal advertisement for a specific procurement, request for proposal (RFP), or request for a quotation (RFQ). The TILO also manages the **Unfunded Study Program**, and the **Army Potential Contractor Program**. The TILO provides technical expertise in support of contract opportunities for **Small Businesses** and **Historically Black Colleges/Universities and Minority Institutions**. **CONTACT:** 256-876-4620, tilo@amrdec.army.mil

SMALL BUSINESS INNOVATION RESEARCH (SBIR)

The SBIR program provides small businesses and research institutions with opportunities to participate in government-sponsored research and development. The Program provides seed money for high-tech small business to use in the development of innovative products and technologies. This investment results in a technology, product, or service that the government can potentially use, and that the small business or research institution can commercialize outside the SBIR Program. **AVIATION CONTACT:** 757-878-5400, aviationsbir@amrdec.army.mil; **MISSILE CONTACT:** 256-842-9227, missilesbir@amrdec.army.mil

BROAD AGENCY ANNOUNCEMENTS

BAAs are open solicitations for proposals. They provide opportunities for funded scientific research to fulfill identified requirements. AMRDEC posts all BAAs at www.fedbizopps.gov. Detailed instructions on submitting a proposal are included in the official BAA. *

TEST SERVICE AGREEMENT

AMRDEC provides testing services to private industry, offering low-cost services, unique testing facilities, highly rated and experienced staff, state-of-the-art equipment, test plan development, data analysis and report preparation.*

MEMORANDUM OF AGREEMENT (MOA)

Memoranda that define general areas of conditional agreement between two or more parties. The MOA describes that which one party does is dependent on what the other party does. MOAs may establish responsibilities for providing recurring reimbursable support.*

INTERAGENCY AGREEMENT (IAA)

An IAA is the legal instrument used for an interagency exchange of funds for goods/services between Federal agencies.*



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* General inquiries may be directed to the Strategic Initiatives Office at sio@amrdec.army.mil