

Network Rationalization Update

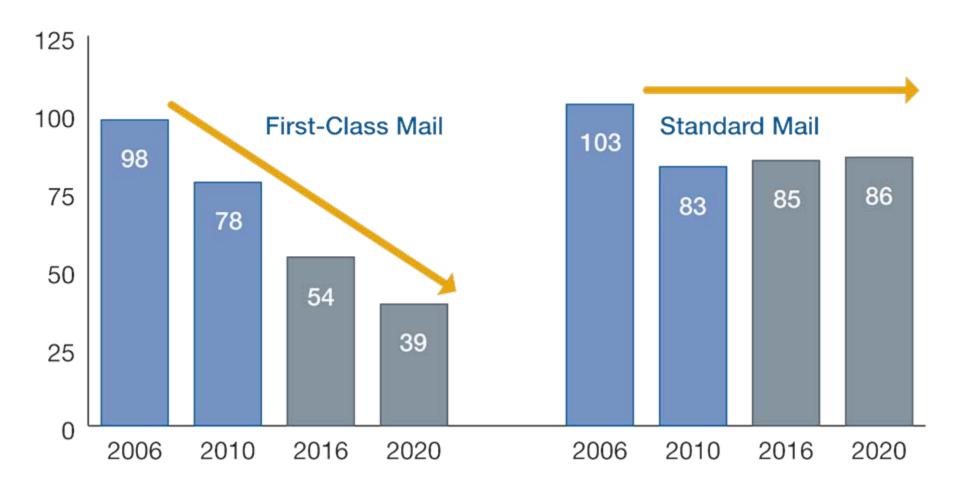
May 25, 2012





- → PHASED NETWORK CONSOLIDATION
- → MODIFIED SERVICE STANDARD CHANGE

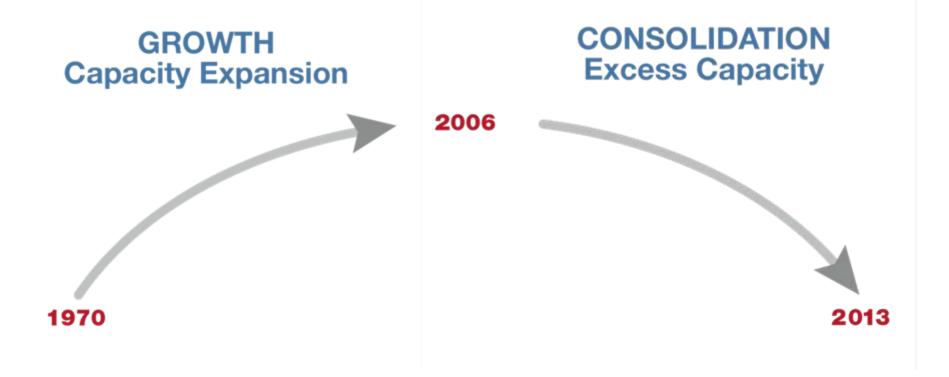
Mail Volume Shifting to a Less Profitable Mix



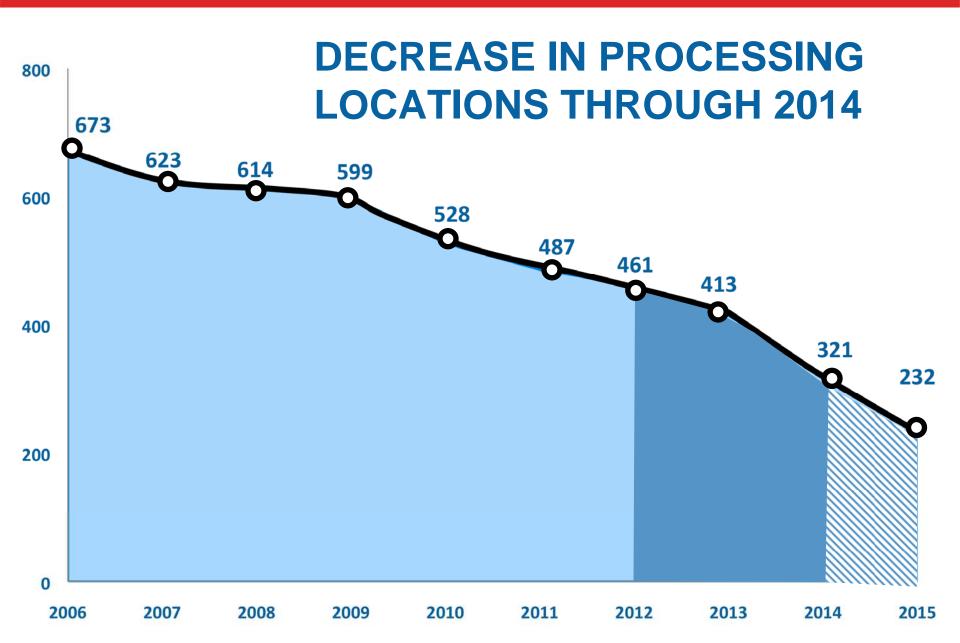
Volume in Billions of Pieces



NETWORK CAPACITY









PROCEEDING WITH CONSOLIDATIONS OVER A LONGER TIME SPAN

Summer 2012: Phase 1 Begins



Consolidating activity at 48 locations within schedule constraints

Spring 2013: Phase 1 Concludes

Consolidating activity at 140 locations; \$1.2B in annual savings

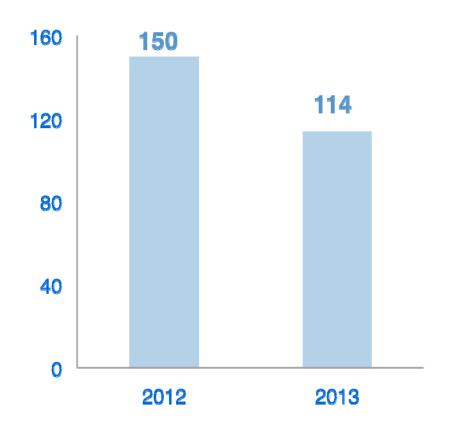


Spring 2014: Phase 2

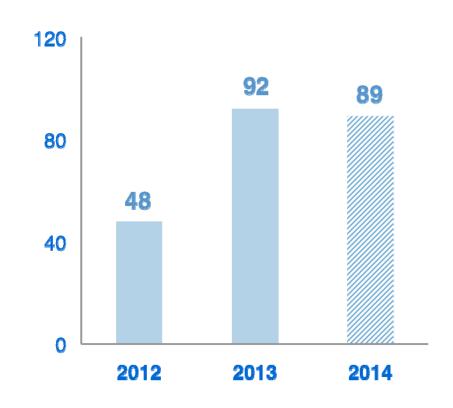
Consolidating activity at 89 locations; \$2.1B combined savings



CONSOLIDATING ACTIVITIES AT MAIL PROCESSING LOCATIONS



Announced September 15, 2011



New Plan May 17, 2012



Consolidation Activity This Year

LIMITED ACTIVITY THIS SUMMER

- Consolidation activity at 48 locations
- Equipment and employee moves to larger "gaining" sites
- Realigned transportation model eliminates multiple overnight trips
- 5,000 employees to receive notifications





PREVIOUS TIMELINE





REVISED TIMELINE: MAY 17, 2012

NEW APPROACH BASED ON:

Extended Timeline

Providing customers and employees adequate time to plan and adapt to new footprint

Responsible Cost Reduction

Meeting cost reduction goals while maintaining excellent service performance

Schedule Constraints

Modest implementation summer 2012 due to compressed window

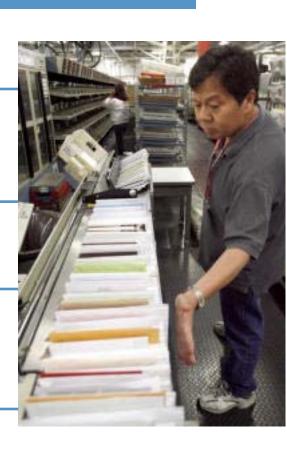
INTERIM SERVICE STANDARD CHANGE

- Final Rule Submitted to Federal Register
- Maintains overnight service for areas served by local mail processing facility
- Preserves 80% of overnight delivery volume
- Enables consolidating activity at 140 facilities
- Post-2014: Revised entry times for overnight



OUR COMMITMENT TO EMPLOYEES

- Methodical, measured transition
- Options available for staying with the Postal Service
- Intention to provide rolling incentives
- Reducing 28,000 positions, 158,000 employees retirement eligible
 - Proven track record of avoiding lay-offs; success through attrition





Measured Implementation

- Extended, multi-phase approach
- Compressed activity in Summer 2012
- Adequate planning time

Meeting Customer Needs

- Customers support network changes
- Helps preserve affordability of mail
- Customers will continue to utilize mail

Achieves Savings

- Saves \$2.1 billion dollars annually
- Consistent with five-year plan
- Helps return Postal Service to financial stability

