## **TVA Update** *Presentation to the Financial Community* June 15, 2012

## M Safe-Harbor Statement

This presentation contains forward-looking statements relating to future events and future performance. All statements other than those that are purely historical may be forward-looking statements. In certain cases, forward-looking statements can be identified by the use of the words such as "may," "will," "should," "expect," "anticipate," "believe," "intend," "project," "plan," "predict," assume," "forecast," "estimate," "objective," "possible," "probably," "likely," "potential," or other similar expressions. Although TVA believes that the assumptions underlying the forward-looking statements are reasonable, TVA does not guarantee the accuracy of these statements. Numerous factors could cause actual results to differ materially from those in the forward-looking statements. These factors include, among other things: New or changed laws, regulations, and administrative orders, including those related to environmental matters, and the costs of complying with these new or changed laws, regulations, and administrative orders, as well as complying with existing laws, regulations, and administrative orders; The requirement or decision to make additional contributions to TVA's pension or other post-retirement benefit plans or to TVA's Nuclear Decommissioning Trust ("NDT"); Events at a TVA nuclear facility, which, among other things, could result in loss of life, damage to the environment, damage to or loss of the facility, and damage to the property of others; Events at a nuclear facility, whether or not operated by or licensed to TVA, which, among other things, could lead to increased regulation or restriction on the construction, operation, and decommissioning of nuclear facilities or on the storage of spent fuel, obligate TVA to pay retrospective insurance premiums, reduce the availability and affordability of insurance, increase the costs of operating TVA's existing nuclear units, negatively affect the cost and schedule for completing Watts Bar Nuclear Plant ("Watts Bar") Unit 2 and Bellefonte Nuclear Plant ("Bellefonte") Unit 1, or cause TVA to forego future construction at these or other facilities; Significant delays, cost increases, or cost overruns associated with the construction of generation or transmission assets; Fines, penalties, natural resource damages, and settlements associated with the Kingston Fossil Plant ("Kingston") ash spill; The outcome of legal and administrative proceedings; Significant changes in demand for electricity; Addition or loss of customers; The continued operation, performance, or failure of TVA's generation, transmission, and related assets, including coal combustion residual ("CCR") facilities; Modernizing aging coal-fired generating units and installing emission control equipment to meet existing and anticipated emissions reduction requirements which could render continued operation of many of these units not cost-effective and result in their removal from service, perhaps permanently; Disruption of fuel supplies, which may result from, among other things, weather conditions, production or transportation difficulties, labor challenges, or environmental laws or regulations affecting TVA's fuel suppliers or transporters; Purchased power price volatility and disruption of purchased power supplies; Events involving transmission lines, dams, and other facilities not operated by TVA, including those that affect the reliability of the interstate transmission grid of which TVA's transmission system is a part, as well as inadequacies in the supply of water to TVA's generation facilities; Inability to obtain regulatory approval for the construction or operation of assets; Weather conditions; Catastrophic events such as fires, earthquakes, solar events, floods, hurricanes, tornadoes, pandemics, wars, national emergencies, terrorist activities, and other similar events, especially if these events occur in or near TVA's service area; Restrictions on TVA's ability to use or manage real property currently under its control; Reliability and creditworthiness of counterparties; Changes in the market price of commodities such as coal, uranium, natural gas, fuel oil, crude oil, construction materials, reagents, electricity, and emission allowances; Changes in the market price of equity securities, debt securities, and other investments; Changes in interest rates, currency exchange rates, and inflation rates; Rising pension and health care costs; Increases in TVA's financial liability for decommissioning its nuclear facilities and retiring other assets; Limitations on TVA's ability to borrow money which may result from, among other things, TVA's approaching or reaching its debt ceiling and changes in TVA's borrowing authority; An increase in TVA's cost of capital which may result from, among other things, changes in the market for TVA's debt securities, changes in the credit rating of TVA or the U.S. government, and an increased reliance by TVA on alternative financing arrangements as TVA approaches its debt ceiling; Changes in the economy and volatility in financial markets; Inability to eliminate identified deficiencies in TVA's systems, standards, controls, and corporate culture; Ineffectiveness of TVA's disclosure controls and procedures and its internal control over financial reporting; Problems attracting and retaining a gualified workforce; Changes in technology; Failure of TVA's assets to operate as planned and the failure of TVA's cyber security program to protect TVA's assets from cyber attacks; Differences between estimates of revenues and expenses and actual revenues earned and expenses incurred; and Unforeseeable events. New factors emerge from time to time, and it is not possible for management to predict all such factors or to assess the extent to which any factor or combination of factors may impact TVA's business or cause results to differ materially from those contained in any forward-looking statement. TVA undertakes no obligation to update any forward-looking statement to reflect developments that occur after the statement is made.



- Business Strategy Overview
- Nuclear Program Overview
- Financial Update
- Financing Program Update





# BUSINESS STRATEGY OVERVIEW

John Thomas, EVP & Chief Financial Officer

## America's Largest Public Power Provider

- Wholly owned agency of the U.S. government
- Profit-neutral, self-funded
- AAA/Aaa/AA+ ratings
- 9 million area population
- 155 muni/co-op distributors
- 55 direct customers
- 80,000 sq. mile service area (covering parts of 7 states)
- 37,300 MW power capacity
- 167.7 billion kWh sales
- \$11.8 B annual revenues
- \$46.2 B total assets
- 12,900 employees
- TN Valley region would rank as 29<sup>th</sup> largest economy in the world

#### The TVA Power Service Area



## Our VISION



ONE OF THE NATION'S LEADING PROVIDERS OF LOW-COST AND CLEANER ENERGY BY 2020



Low Rates



Cleaner Air



High Reliability



More Nuclear Generation



Responsibility

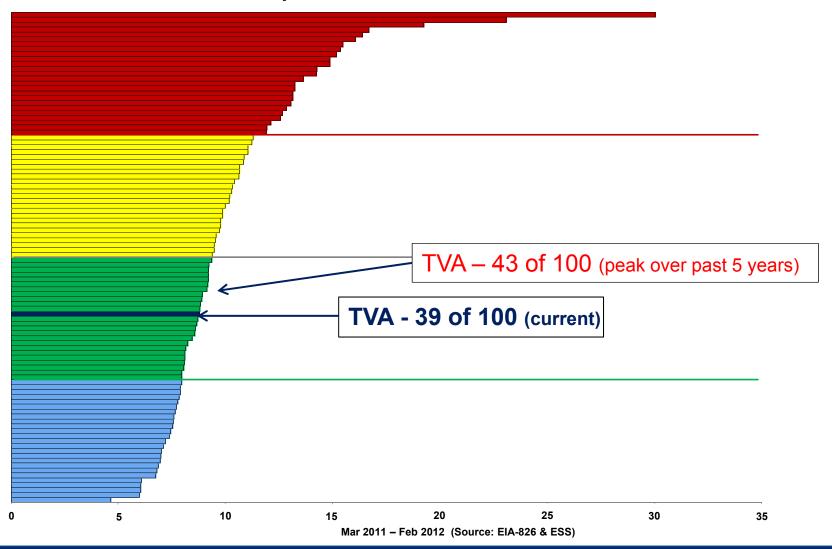


Greater Energy Efficiency

Acting to meet the region's needs for the future, while improving our core business today.

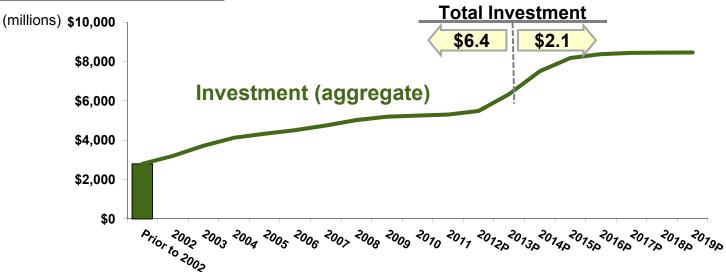


**Top 100 Utilities' Retail Rates** 

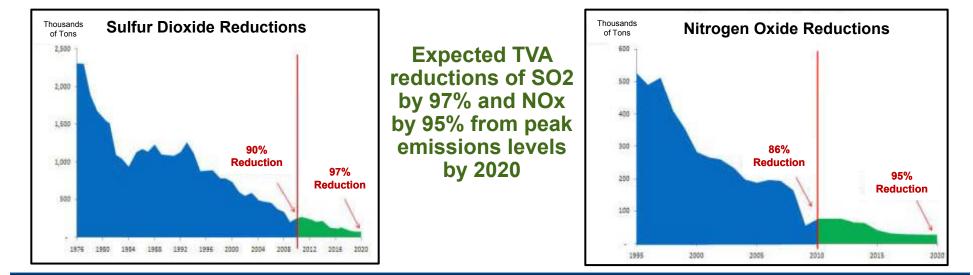




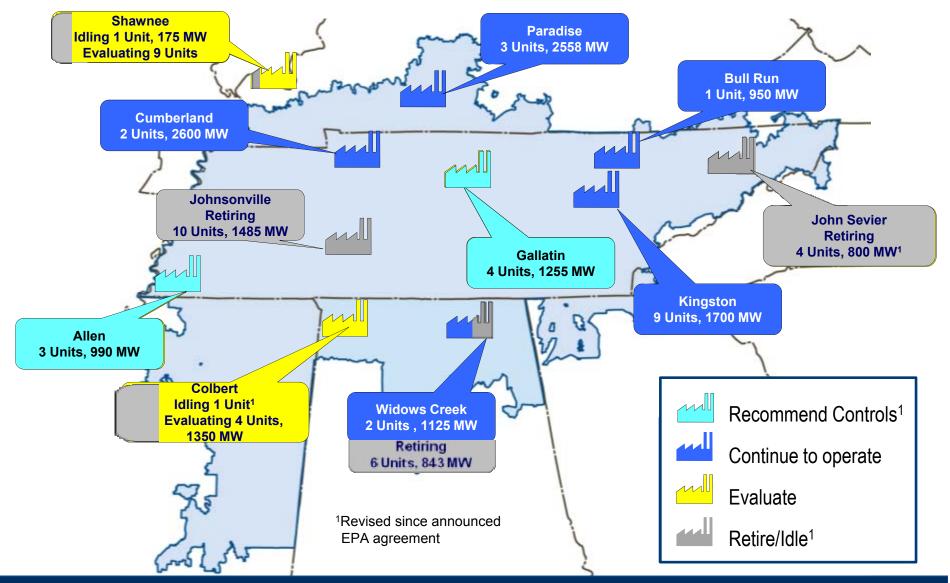
#### **Clean Air Net Investments**



\$8.45 Billion



## M Plans For Coal Fleet



## **M** Responsibility

### **Promoting Economic Development**

TVA won the Site Selectors Guild's inaugural Award for Excellence in Economic Development



## FYTD 2012\* Results

Investment by others: \$4.5 billion New and Retained Jobs: 28,300

\* As of May 31, 2012

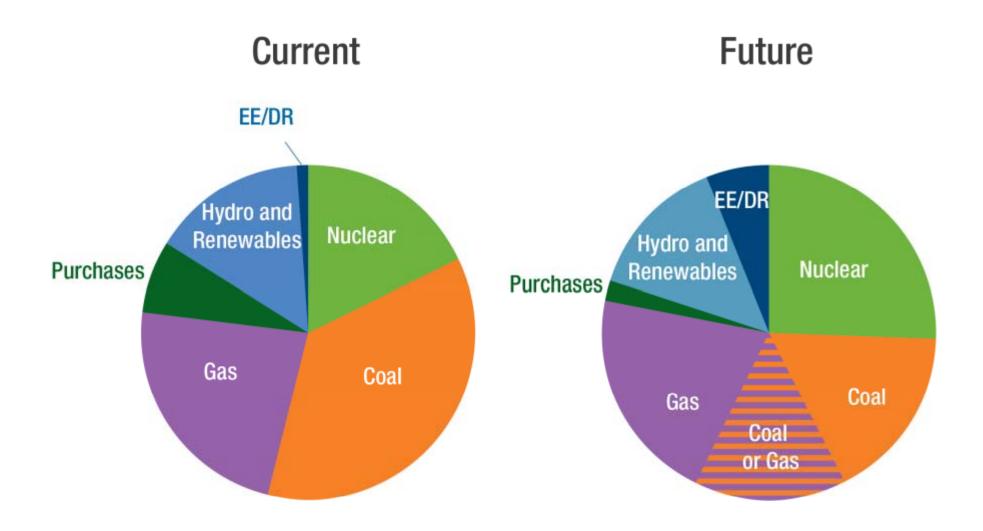


# TVA's 12th consecutive year of delivering superior dependability by operating with 99.999 percent reliability



Browns Ferry Nuclear Plant Sets 3-Unit Continuous Run Record: 114 days

## Moving Toward A Balanced Portfolio



## John Sevier Combined Cycle Plant

- 880 MW
- COD: April 30, 2012 ahead of schedule
- \$790 million: Cost 4% below plan
- Facilitates retirement of adjacent coal-fired plant
- 5<sup>th</sup> such facility in TVA fleet



# Executing on the Vision toward a cleaner, more balanced, low-cost generation portfolio



# NUCLEAR PROGRAM OVERVIEW

Preston Swafford, EVP & Chief Nuclear Officer

## M Conditions we had a few years ago...

- Recurring equipment problems and poor plans to correct it
- Lack of alignment and poor talent management
- Performance indicators on the decline
- "Siloed" From the Industry
- Poor Human Performance



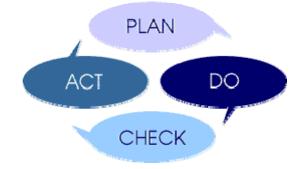
- Re-vamped the organization
- Central governance model
- Established CNO Strategy, Nuclear Operating Model, and Business Plan



 Introduction of fundamentals and the five focus areas



- 1) Corrective Action and Human Performance
- 2) Equipment Reliability
- 3) Work Management and Outage Execution



- 4) Governance, Oversight, and Support
- 5) Training

## M Corporate Governance & Oversight

- Driving and sustaining industry best performance across the nuclear fleet
- Standardized Processes and Programs
- Clear Expectations for Corporate Roles and Responsibilities
- More Intrusive Corporate Monitoring of Performance
- Establishing Strong Corporate Functional Area Manager
- Engagement of Line Organizations into Quality Assurance
- Corporate Ownership of Large, Strategic Projects
- Proactive Regulatory Interface Model



- We are currently a recovery organization with reduced regulatory margin and increased regulatory oversight
- Browns Ferry: Policy Note 14, NRC red finding, and 95-003 inspections
- Safety system recovery work indicates increasing margin and improving performance
- Three units continuous run record at Browns Ferry



# Muclear Performance

- Moving to normal regulatory response column 1 (green) at Sequoyah
- Higher Operating Capacity Factor (Year over year)
- Completion of Nuclear Operating License Training
- Improving fleet Equipment Reliability Index across the fleet





# FINANCIAL UPDATE

John Thomas, EVP & Chief Financial Officer

## Fiscal Year To Date 2012 Summary

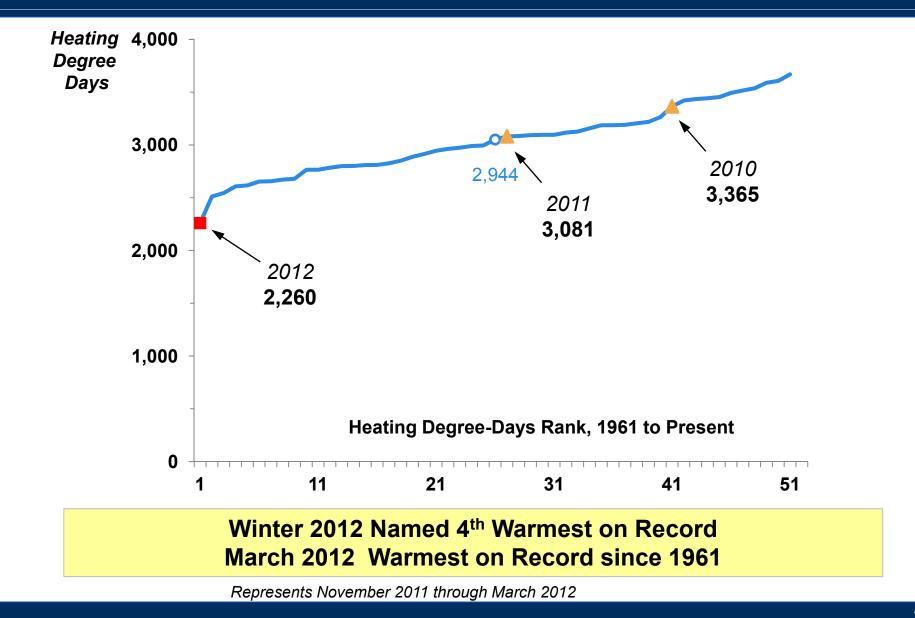
## **Highlights**

- Lower rates for customers
- Low commodity prices
- "Diet and Exercise"
- Project cash flows
- Low interest rates
- John Sevier CC Facility

## Hard Spots

- Mild weather significantly impacting demand
- Sluggish economy
- Regulatory maintenance
- Watts Bar Unit 2
- Pension

# **Warm Weather Impacted Sales**



### **Summary Income Statement** (Unaudited March 31, 2012)

	YTD			YTD			
(in millions)	Actual		Budget		Variance		
Operating Revenue	\$	5,172	\$	5,808	\$	(636)	
Base Revenue		3,419		3,847		(428)	
Fuel Revenue		1,753		1,961		(208)	
Operating Expenses	\$	4,789	\$	5,056	\$	267	
Fuel & Purchased Power		1,812		2,003		191	
<b>Operations &amp; Maintenance</b>		1,743		1,830		87	
Depreciation, Amortization		934		913		(21)	
Tax Equivalents, Other		300		310		10	
Operating Income	\$	383	\$	752	\$	(369)	
Other Income (Expense), Net (investments, external business)		(5)		3		(8)	
Net Interest Expense		645		707		62	
Net Income (Loss)	\$	(267)	\$	48	\$	(315)	



Diet & Exercise Supports Our Strategy of Achieving Top Quartile Rates while maintaining Reliability and Responsibility

- **Diet** eliminating costs and activities that are not core to maintaining or improving TVA's competitiveness; <u>immediate</u> cost savings.
- **Exercise** changing behaviors and <u>sustaining</u> efficiencies that improve TVA's performance.



### **Diet & Exercise: Expansion Projects**

### Expect \$500 Million of Cash-Flow Savings from Debt-Funded Expansion Projects

Project	Comments			
Bellefonte Unit 1	Decrease in spending due to Watts Bar Unit 2 delay			
John Sevier CC	Timing of activities; no impact to cost / schedule			
Transmission	Customer delays on new connection points			
CT Equipment Deferral	Slower system growth			
Environment / Clean Air	Delay certain projects			
Other	Managed capital not released			

### Diet & Exercise: Productivity Initiatives

### **Estimated Amount: \$400 Million**

Area	Comments
Efficiency/ Productivity	Category management Reprioritizing projects Reduced travel & personal devices
Financing	Lower interest rates and less alternative financing
Labor & Related	Reduced layers, increased span of control Reduced positions
External/ Auxiliary Labor	Reduced contractors & consultants



### **Customer Rates Favorable** to Prior Year

	FY12 Thru March	FY11 Thru March	Year over Year	
Base Rate	4.25	4.46	-4.6%	
Fuel Rate	2.21	2.37	-6.5%	

### **Summary Cash Flow Statement** (Unaudited March 31, 2012)

Fiscal Year to Date (in millions)	YTD Actual		YTD Budget		Variance	
Beginning Cash and Short-term Investments	\$	507	\$	500	\$	7
Cash Flow from Operating Activities		867		1,179		(312)
Cash Flow from Investing Activities		(1,359)		(2,143)		784
Cash Flow from Financing Activities		356		751		(395)
Net Change in Cash & Cash Equivalents	\$	(136)	\$	(213)	\$	77
Ending Cash and Short-term Investments	\$	371	\$	287	\$	84

## Maintaining Financial Health

### TVA has:

- Effective financial guiding principles
- Competitive power rates
- Diversified generation portfolio
- Strong liquidity resources
- Low installed costs
- Low fuel and purchased power costs
- Competitive capital structure
- Competitive capital costs



## M Financial Guiding Principles

- Retire debt over the useful life of assets
- Only increase debt level to fund new assets
- Use regulatory accounting treatment for specific unusual events
- Rate increases as necessary to fund operational spending
- Evaluate rate actions to avoid significant rate volatility

## M Peer Group Composition

- 1) Ameren
- 2) American Electric Power
- 3) Dominion
- 4) Duke Energy
- 5) Entergy

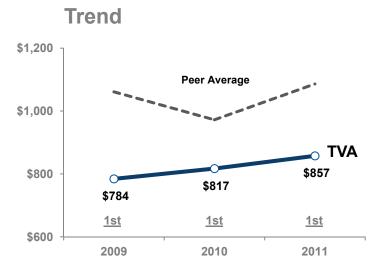
- 6) Exelon
- 7) NextEra Energy
- 8) **PPL Electric Utilities**
- 9) Progress Energy
- **10)Southern Company**

# M Low Installed Cost

2011

#### Net Book Value per Installed Capacity versus Investor Owned Utilities





Calculation: (Net Property, Plant, and Equipment \* 1000) / Capacity (MWh)

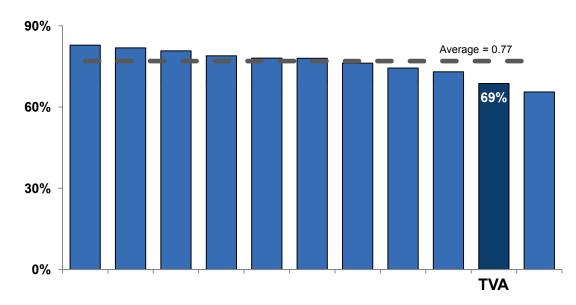
33

## M Competitive Capital Structure

### **Total Capitalization to Total Assets**

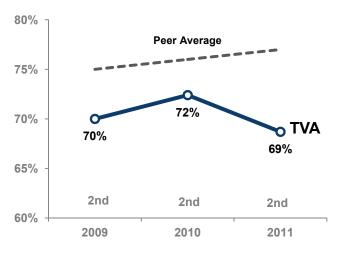
versus Investor Owned Utilities

2011





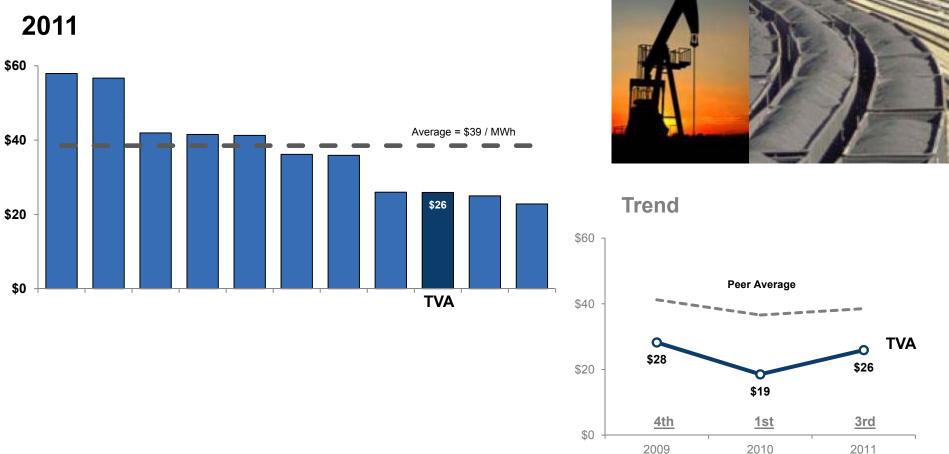
Trend



## **M** Low Fuel & Purchased Power Costs

### **Fuel & Purchased Power Cost**

versus Investor Owned Utilities

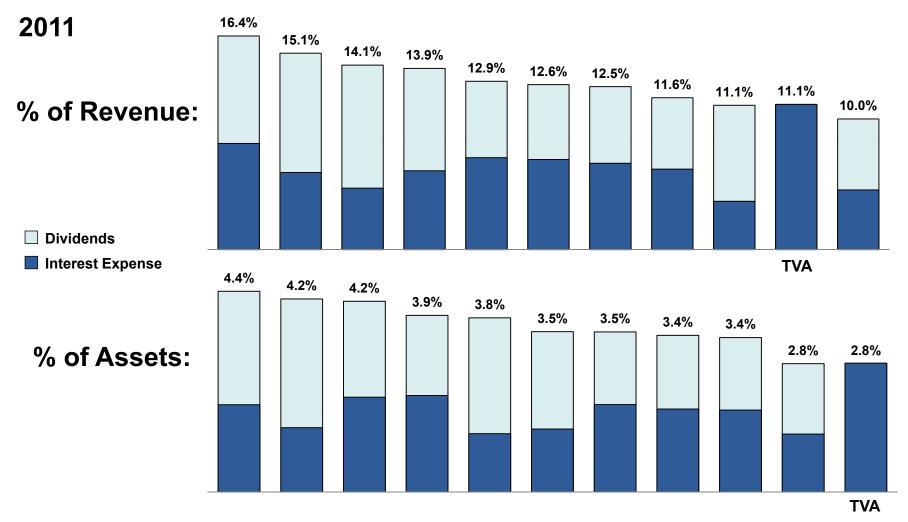


Calculation: (Fuel Cost + Purchased Power Cost \*1000) / Electric Sales (kWh)

# M Competitive Capital Costs

### **Comparison of Financing Expense**

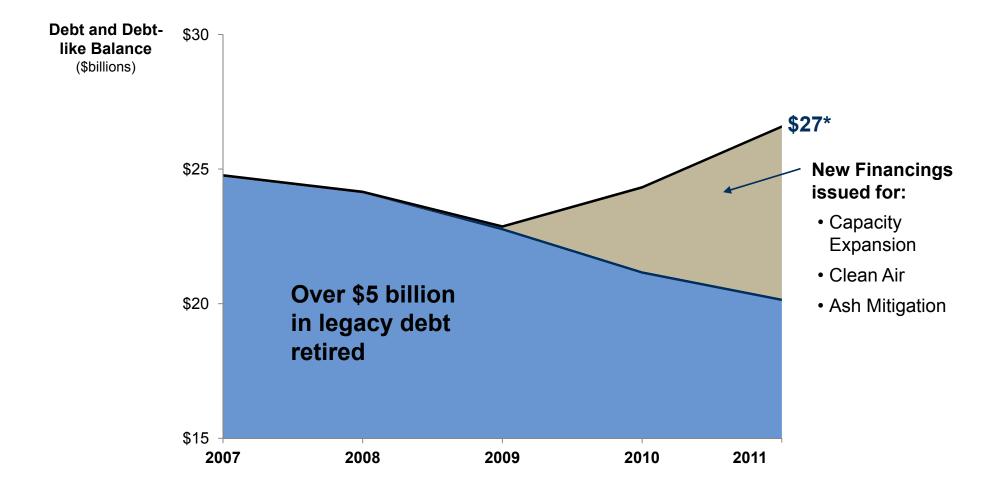
versus Investor Owned Utilities



## Maintaining Appropriate Flexibility

- Capital expenditures for new generation and clean air are a challenge, but manageable
- Investment capital expenditures of \$6-7 billion over next three years
- Challenge being met with a combination of:
  - Remaining bond financing capacity
  - Strategic use of alternative financing (leasing, prepays, etc.)
  - Revenues collected for legacy debt management (capital offset)
  - Maintaining appropriate liquidity

### Paying Down Legacy Debt, Funding New Requirements



\*As of March 31, 2012. Includes bonds and notes, leaseback and prepayment obligations.

## 2012 Outlook and Key Takeaways

- Providing reliable electricity with competitive rates
- Stable fuel and purchasedpower prices
- Active expense reductions ("Diet & Exercise")
- Favorable interest rate environment

- Moving towards a more balanced generation portfolio
- Taking actions to maintain financial health
- Maintaining appropriate financial flexibility
- Improving project execution



# FINANCING PROGRAM UPDATE

John Hoskins, SVP & Treasurer

## **TVA Compared to GSEs and Others**

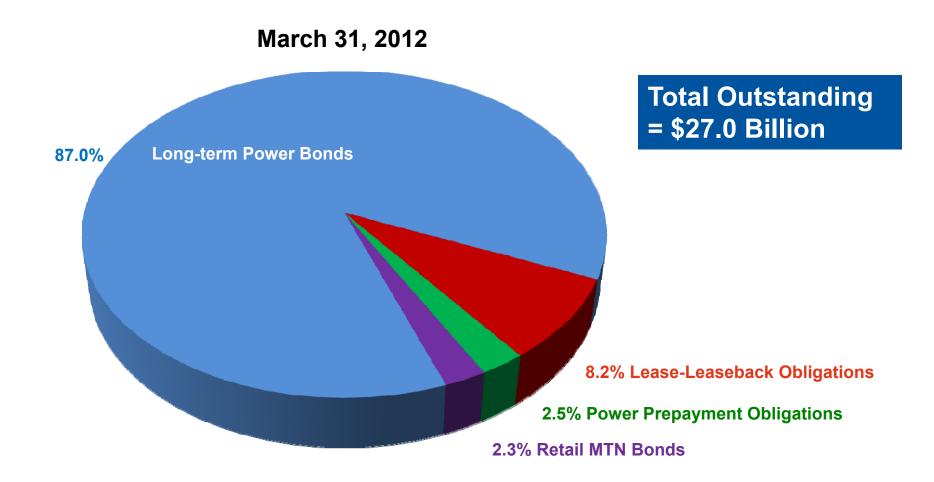
### TVA is a Wholly Owned U.S. Government Corporation, Not a GSE:

- All TVA directors appointed by the President (U.S. Senate confirmed)
- Holds real property as an agent for the United States
- TVA is completely self-funded and does not receive government appropriations

### **TVA Bonds Provide Diversity Opportunity in the GSE/Agency Space:**

- Business model not tied to mortgage markets
- Bonds backed by net power proceeds of TVA's power system (composed of tangible, cash-producing assets)
- Vital commodity service (electricity) provider that 9 million Americans use on a daily basis

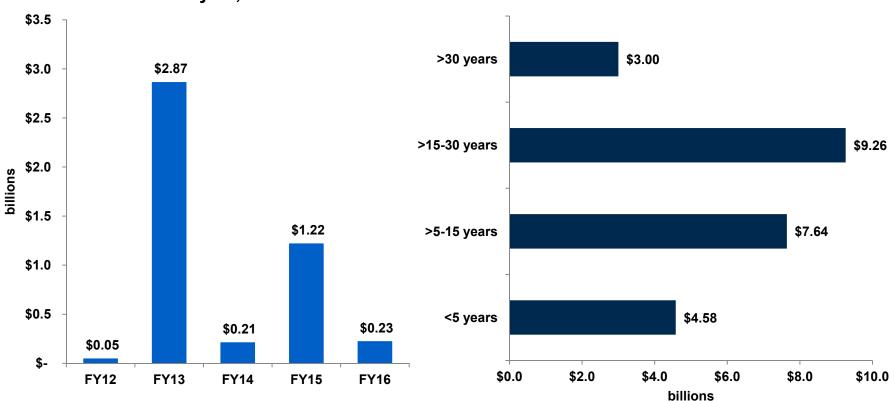
## **M** Financing Portfolio Composition



# **M** Financing Portfolio Maturities

#### **Upcoming Maturities**

**Maturity Tiers** 



As of May 31, 2012

Excludes Short-term debt



## QUESTIONS