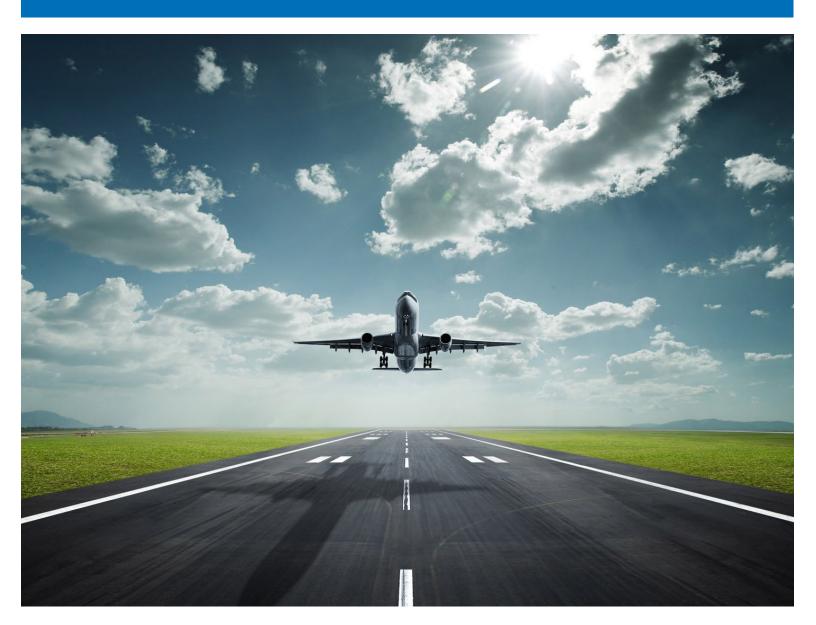
U.S. Department of Commerce International Trade Administration



Office of Travel and Tourism Industries

2011 Market Profile: Taiwan



Visitation Trends (Arrivals)

| [Thousands of Taiwan Visitors] | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | Change 2011/2004 |
|--------------------------------|------|------|------|------|------|------|------|------|---------------------|
| Total Arrivals | 298 | 319 | 300 | 311 | 295 | 240 | 291 | 290 | -7 |
| Percentage Change (%) | 25 | 7 | -6 | 4 | -5 | -19 | 22 | 0 | -2 |

Spending Trends (Exports)

| [Millions of U.S. Dollars] | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 ^r | Change 2011/2004 |
|------------------------------------|-------|-------|-------|---------|---------|-------|---------|--------------------------|---------------------|
| Total Travel & Tourism Exports (1) | \$907 | \$893 | \$883 | \$1,048 | \$1,174 | \$887 | \$1,067 | \$1,116 | \$209 |
| Travel Receipts | \$885 | \$881 | \$880 | \$1,026 | \$1,135 | \$885 | \$1,065 | \$1,114 | \$229 |
| Passenger Fare Receipts | \$22 | \$12 | \$3 | \$22 | \$39 | \$2 | \$2 | \$2 | -\$20 |
| | | | | | | | | | |
| Change (%) in Total Exports | 32 | -2 | -1 | 19 | 12 | -24 | 20 | 5 | 23 |

(r) Revised.

Information Sources Used for Trip Planning

| Information Sources Used (multiple response: top 4 of 12) | 2010 (Percent) | 2011 (Percent) | Point Change (2) |
|--|-------------------|-------------------|---------------------|
| Travel Agency | 55 | 54 | -1.0 |
| Personal Computer | 24 | 27 | 2.5 |
| Airlines Directly | 21 | 19 | -1.6 |
| Friends/Relatives | 15 | 14 | -0.7 |

Main Purpose of Trip

| Main Purpose of Trip (top 4 of 8) | 2010 (Percent) | 2011 (Percent) | Point Change (2) |
|--------------------------------------|-------------------|-------------------|---------------------|
| Leisure/Rec./Holidays | 30 | 35 | 4.7 |
| Business/Professional | 32 | 30 | -2.0 |
| Visit Friends/Relatives | 23 | 24 | 0.8 |
| Convention/Conference | 10 | 7 | -3.4 |

All Purposes of Trip

| Purpose of Trip (multiple responsetop 4 of 8) | 2010 (Percent) | 2011 (Percent) | Point Change (2) |
|--|-------------------|-------------------|---------------------|
| Leisure/Rec./Holidays | 55 | 58 | 2.9 |
| Visit Friends/Relatives | 45 | 41 | -3.6 |
| Business/Professional | 36 | 33 | -2.7 |
| Convention/Conference | 12 | 10 | -2.6 |
| | | | |
| NET PURPOSES OF TRIP: | | | |
| Leisure & VFR | 77 | 79 | 1.3 |
| Business & Convention | 44 | 38 | -5.4 |

Transportation Used in the United States

| Transportation Types Used in United States (multiple responsetop 5 of 8) | 2010 (Percent) | 2011 (Percent) | Point Change (2) |
|--|-------------------|-------------------|---------------------|
| Airlines in U.S. | 35 | 33 | -1.8 |
| City Subway/Tram/Bus | 20 | 31 | 11.7 |
| Rented Auto | 34 | 30 | -4.4 |
| Company or Private Auto | 39 | 27 | -12.8 |
| Taxi/Cab/Limousine | 29 | 27 | -2.3 |

Activity Participation While in the United States

| Activity Participation While in the U.S. (multiple responsetop 10 of 25) | 2010 (Percent) | 2011 (Percent) | Point Change (2) |
|--|-------------------|-------------------|---------------------|
| Shopping | 91 | 92 | 1.2 |
| Dining in Restaurants | 81 | 78 | -3.0 |
| Sightseeing in Cities | 48 | 49 | 0.9 |
| Amusement/Theme Parks | 33 | 35 | 2.8 |
| Visit Historical Places | 32 | 31 | -0.9 |
| Water Sports/Sunbathing | 19 | 19 | 0.4 |
| Guided Tours | 20 | 17 | -3.2 |
| Art Gallery/Museum | 13 | 16 | 3.3 |
| Visit National Parks | 20 | 16 | -3.5 |
| Visit Small Towns | 21 | 16 | -4.8 |

Select Traveler Characteristics

| Traveler Characteristics | 2010 | 2011 | Change (2) |
|--|----------|----------|-------------|
| Advance Trip Decision Time (mean days) | 49 | 50 | 1.4 days |
| Advance Trip Decision Time (median days) | 30 | 30 | 0.0 days |
| Prepaid Package | 17% | 24% | 7.1 pts. |
| First International Trip to the U.S. | 24% | 31% | 6.6 pts. |
| Length of Stay in U.S. (mean nights) | 17.6 | 20.8 | 3.2 nights |
| Length of Stay in U.S. (median nights) | 9 | 7 | -2 nights |
| Number of States Visited (% 1 state) | 66% | 68% | 2.3 pts. |
| Average Number of States Visited | 1.6 | 1.5 | -0.1 states |
| Hotel/Motel (% 1+ nights) | 75% | 76% | 1.5 pts. |
| Average # of Nights in Hotel/Motel | 8.6 | 10.1 | 1.5 nights |
| Travel Party Size (mean # of persons) | 1.5 | 1.4 | -0.1 |
| Gender: % Male (among adults) | 68% | 49% | -19.0 pts. |
| Household Income (mean average) | \$84,600 | \$76,800 | -\$7,800 |
| Household Income (median average) | \$68,200 | \$57,800 | -\$10,400 |
| Average Age: Female | 39 | 36 | -2.8 years |
| Average Age: Male | 42 | 39 | -3.3 years |

U.S. Destinations Visited (States, Cities, and Regions)

| Visitation to U.S. Destinations/Regions (3) | Market Share 2010 (Percent) | Volume 2010 (000) | Market Share 2011 (Percent) | Volume 2011 (000) | | | |
|---|--------------------------------------|-------------------------|--------------------------------------|-------------------------|--|--|--|
| REGIONS | | | | | | | |
| Pacific | 62.5 | 182 | 59.3 | 172 | | | |
| STATES | | | | | | | |
| California | 56.4 | 164 | 53.6 | 156 | | | |

(1) Total Travel & Tourism Exports = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incidental to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers and vessel operators for travel between the United States and foreign countries and between two foreign points).

- (2) Percentage-point and percentage changes are based on non-rounded data.
- (3) Only census region, state, and city destinations having a sample size of 400 or more are displayed. Due to quarterly data weighting by country and port of entry, some unreported destinations may have a higher proportion of total than those reported.
- Note: This profile shows only a portion of the 35 travel characteristics data reported on international arrivals to the United States. Additional information may be obtained for a fee. To learn more, please visit: http://tinet.ita.doc.gov/research/programs/ifs/index.html.

For a list of the states that comprise each census region, please visit: http://tinet.ita.doc.gov/outreachpages/census_regions.html.

Source: U.S. Department of Commerce, ITA, Office of Travel and Tourism Industries; Bureau of Economic Analysis.

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Survey of International Air Travelers

The Survey of International Air Travelers provides a level of detail and insight into the traveler characteristics and travel patterns of international visitors to and from the United States not found elsewhere. Responses are weighted with data from the Department of Homeland Security and the following thirtyfive tables are then populated. This report, which was constructed using just a fraction of the data available, summarizes what we know about the Taiwanese traveler who visits the United States.

| Sui | rvey of International Air Travelo | ers: Table I | Number and Description |
|----------|-----------------------------------|--------------|-------------------------------|
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| Table 2 | Advance Trip Decision | Table 20 | Number of Destinations Listed |
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Interested in obtaining data for your organization?

OTTI collects, analyzes and disseminates international travel and tourism statistics from the U.S. Travel and Tourism Statistical System and produces visitation data tables, including a business and pleasure arrivals rate of change analysis and detailed region, country and port analyses.

To learn more, you are encouraged to visit:

http://tinet.ita.doc.gov/research/programs/ifs/customized.html

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- Summary of International Travel to the United States (I-94)
- U.S. International Air Traveler Statistics (I-92)
- Canadian Statistics
- Survey of International Air Travelers (SIAT)
- Forecast of International Arrivals to the United States
- U.S. Travel and Tourism Exports, Imports and the Balance of Trade
- U.S. Travel and Tourism Satellite Accounts
- Travel Trade Barometer

U.S. Department of Commerce

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