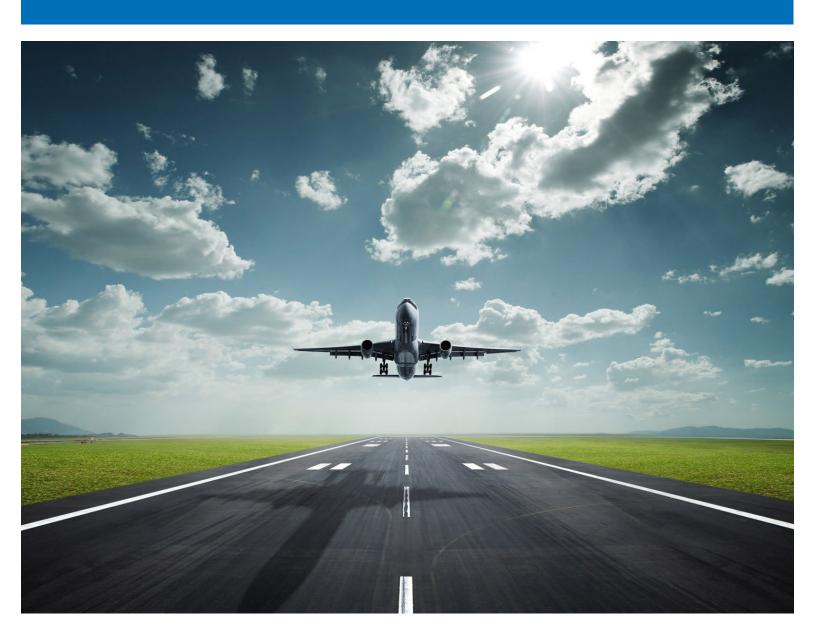


## Office of Travel and Tourism Industries

# **2011** Market Profile: Eastern Europe



### **Visitation Trends (Arrivals)**

[Thousands of Eastern Europe Visitors]	2004	2005	2006	2007	2008	2009	2010	2011	Change 2011/2004
Total Arrivals	380	433	460	513	585	572	606	673	293
Percentage Change (%)	10	14	6	11	14	-2	6	11	77

#### **Spending Trends (Exports)**

[Millions of U.S. Dollars]	2004	2005	2006	2007	2008	2009	2010	2011	Change 2011/2004
Total Travel & Tourism Exports (1)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Travel Receipts	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Passenger Fare Receipts	Data Unavailable								
Change (%) in Total Exports	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

### **Information Sources Used for Trip Planning**

Information Sources Used (multiple response: top 4 of 12)	2010 (Percent)	2011 (Percent)	Point Change (2)
Personal Computer	48	47	-1.0
Airlines Directly	27	26	-1.1
Friends/Relatives	19	23	4.3
Travel Agency	21	21	0.0

### **Main Purpose of Trip**

Main Purpose of Trip (top 4 of 8)	2010 (Percent)	2011 (Percent)	Point Change (2)
Leisure/Rec./Holidays	36	34	-2.3
Visit Friends/Relatives	29	31	2.3
Business/Professional	20	24	4.0
Study/Teaching	7	4	-2.6
Convention/Conference	6	4	-1.9

### **All Purposes of Trip**

Purpose of Trip (multiple responsetop 4 of 8)	2010 (Percent)	2011 (Percent)	Point Change (2)
Leisure/Rec./Holidays	60	60	0.4
Visit Friends/Relatives	42	43	0.7
Business/Professional	27	29	2.7
Study/Teaching	10	9	-1.2
NET PURPOSES OF TRIP:			
Leisure & VFR	80	81	0.4
Business & Convention	33	33	-0.9

#### **Transportation Used in the United States**

Transportation Types Used in United States (multiple responsetop 5 of 8)	2010 (Percent)	2011 (Percent)	Point Change (2)
Airlines in U.S.	39	41	2.0
Taxi/Cab/Limousine	43	37	-6.5
City Subway/Tram/Bus	32	31	-1.1
Company or Private Auto	27	26	-0.6
Rented Auto	21	21	-0.2

## **Activity Participation While in the United States**

Activity Participation While in the U.S. (multiple responsetop 10 of 25)	2010 (Percent)	2011 (Percent)	Point Change (2)
Shopping	90	90	-0.6
Dining in Restaurants	80	80	0.4
Visit Historical Places	61	62	0.5
Sightseeing in Cities	62	58	-4.4
Amusement/Theme Parks	41	41	-0.3
Cultural Heritage Sites	38	36	-2.2
Visit Small Towns	34	35	1.2
Art Gallery/Museum	38	34	-4.2
Touring Countryside	33	32	-1.2
Visit National Parks	25	26	1.2

#### **Select Traveler Characteristics**

Traveler Characteristics	2010	2011	Change (2)
Advance Trip Decision Time (mean days)	79	77	-2.3 days
Advance Trip Decision Time (median days)	60	60	0.0 days
Prepaid Package	4%	6%	1.3 pts.
First International Trip to the U.S.	39%	38%	-1.4 pts.
Length of Stay in U.S. (mean nights)	32.6	31.8	-0.8 nights
Length of Stay in U.S. (median nights)	14	14	0 nights
Number of States Visited (% 1 state)	54%	54%	0.5 pts.
Average Number of States Visited	1.8	1.8	0.0 states
Hotel/Motel (% 1+ nights)	63%	71%	8.5 pts.
Average # of Nights in Hotel/Motel	10.5	13.3	2.8 nights
Travel Party Size (mean # of persons)	1.3	1.3	0.0
Gender: % Male (among adults)	47%	48%	0.3 pts.
Household Income (mean average)	\$57,500	\$59,700	\$2,200
Household Income (median average)	\$40,400	\$44,100	\$3,700
Average Age: Female	36	36	-0.1 years
Average Age: Male	39	38	-0.9 years

#### **U.S. Destinations Visited (States, Cities, and Regions)**

Visitation to U.S. Destinations/Regions (3)	Market Share 2010 (Percent)	Volume 2010 (000)	Market Share 2011 (Percent)	Volume 2011 (000)		
REGIONS						
Middle Atlantic	63.6	386	59.2	398		
STATES						
New York	60.8	369	55.7	375		
CITIES						
New York City-WP-Wayne	59.6	361	54.8	369		

- (1) Total Travel & Tourism Exports = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incidental to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers and vessel operators for travel between the United States and foreign countries and between two foreign points).
- (2) Percentage-point and percentage changes are based on non-rounded data.
- (3) Only census region, state, and city destinations having a sample size of 400 or more are displayed. Due to quarterly data weighting by country and port of entry, some unreported destinations may have a higher proportion of total than those reported.

n/a = Not Available.

(\*\*) Estimate not shown due to sample size fewer than 400 for this year.

Note: This profile shows only a portion of the 35 travel characteristics data reported on international arrivals to the United States.

Additional information may be obtained for a fee. To learn more, please visit: http://tinet.ita.doc.gov/research/programs/ifs/index.html.

For a list of the states that comprise each census region, please visit: http://tinet.ita.doc.gov/outreachpages/census regions.html.

Source: U.S. Department of Commerce, ITA, Office of Travel and Tourism Industries; Bureau of Economic Analysis.

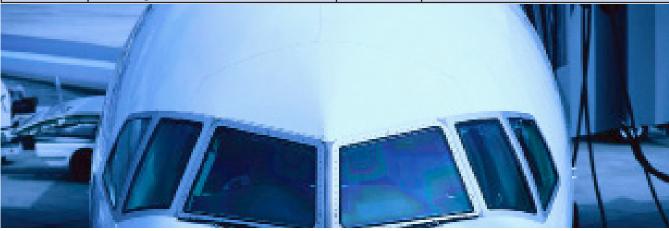
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## Survey of International Air Travelers

The Survey of International Air Travelers provides a level of detail and insight into the traveler characteristics and travel patterns of international visitors to and from the United States not found elsewhere. Responses are weighted with data from the Department of Homeland Security and the following thirty-five tables are then populated. This report, which was constructed using just a fraction of the data available, summarizes what we know about the E. European traveler who visits the United States.

Sur	Survey of International Air Travelers: Table Number and Description						
Table 1	Country of Residence	Table 19	Number of States Visited				
Table 2	Advance Trip Decision	Table 20	Number of Destinations Listed				
Table 3	Advance Airline Reservation	Table 21	Transportation in U.S.				
Table 4	Means of Booking Air Trip	Table 22	Port of Entry				
Table 5	Information Sources	Table 23	Main Destination				
Table 6	Use of Package	Table 24	U.S. Destinations Visited				
Table 7	Use of Prepaid Lodging	Table 25	Leisure Activities				
Table 8	Advance Package Booking	Table 26	Total Trip Expenditures				
Table 9	Pre-Booked Lodging	Table 27	Itemized Trip Expenditures				
Table 10	Travel Companions	Table 28	Trip Expenses Payment Method				
Table 11	Travel Party Size	Table 29	Factors in Airline Choice				
Table 12	Main Purpose of Trip	Table 30	Main Factor in Airline Choice				
Table 13	Purpose of Trip	Table 31	Type of Airline Ticket				
Table 14	Type of Accommodation	Table 32	Seating Area				
Table 15	Nights in the U.S.	Table 33	Gender & Age of Traveler				
Table 16	First Int'l U.S. Trip	Table 34	Occupation				
Table 17	U.S. Trips Last 12 Months	Table 35	Annual Household Income				
Table 18	U.S. Trips Last 5 Years						



### Interested in obtaining data for your organization?

OTTI collects, analyzes and disseminates international travel and tourism statistics from the U.S. Travel and Tourism Statistical System and produces visitation data tables, including a business and pleasure arrivals rate of change analysis and detailed region, country and port analyses.

To learn more, you are encouraged to visit:

http://tinet.ita.doc.gov/research/programs/ifs/customized.html

### For OTTI programs of interest visit:

http://www.tinet.ita.doc.gov/research/index.html

- Summary of International Travel to the United States (I-94)
- U.S. International Air Traveler Statistics (I-92)
- Canadian Statistics
- Survey of International Air Travelers (SIAT)
- Forecast of International Arrivals to the United States
- · U.S. Travel and Tourism Exports, Imports and the Balance of Trade
- U.S. Travel and Tourism Satellite Accounts
- Travel Trade Barometer

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