U.S. Department of Commerce International Trade Administration



Office of Travel and Tourism Industries

## **2010** Market Profile: Central America



#### Visitation Trends (Arrivals)

[Thousands of Central America Visitors]	2003	2004	2005	2006	2007	2008	2009	2010	Change 2010/2003
Total Arrivals	656	692	696	694	786	776	758	760	105
Percentage Change (%)	-7	5	1	0	13	-1	-2	0	16

### Spending Trends (Exports)

[Millions of U.S. Dollars]	2003	2004	2005	2006	2007	2008	2009	2010	Change 2010/2003
Total Travel & Tourism Exports (1)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Travel Receipts	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Passenger Fare Receipts		Data Unavailable							
Change (%) in Total Exports	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

#### Information Sources Used for Trip Planning

Information Sources Used (multiple response: top 4 of 12)	2009 (Percent)	2010 (Percent)	Point Change (2)
Personal Computer	38	32	-5.7
Travel Agency	23	32	8.9
Airlines Directly	32	32	0.1
Friends/Relatives	14	15	1.7

#### Main Purpose of Trip

Main Purpose of Trip (top 4 of 8)	2009 (Percent)	2010 (Percent)	Point Change (2)
Leisure/Rec./Holidays	32	33	1.6
Visit Friends/Relatives	23	29	5.5
Business/Professional	25	27	2.2
Convention/Conference	9	6	-3.1

#### **All Purposes of Trip**

Purpose of Trip (multiple responsetop 4 of 8)	2009 (Percent)	2010 (Percent)	Point Change (2)
Leisure/Rec./Holidays	45	50	5.4
Visit Friends/Relatives	36	41	5.6
Business/Professional	33	29	-3.6
Convention/Conference	10	10	-0.4
NET PURPOSES OF TRIP:			
Leisure & VFR	69	73	4.8
Business & Convention	40	35	-5.2

#### **Transportation Used in the United States**

<b>Transportation Types Used in United States</b> (multiple responsetop 5 of 8)	2009 (Percent)	2010 (Percent)	Point Change (2)
Company or Private Auto	39	42	3.6
Rented Auto	25	30	5.9
Taxi/Cab/Limousine	19	26	7.2
Airlines in U.S.	28	19	-8.3
City Subway/Tram/Bus	10	11	1.7

### Activity Participation While in the United States

Activity Participation While in the U.S. (multiple responsetop 10 of 25)	2009 (Percent)	2010 (Percent)	Point Change (2)
Shopping	80	86	6.0
Dining in Restaurants	77	74	-2.2
Sightseeing in Cities	22	29	6.7
Visit Historical Places	29	27	-2.2
Amusement/Theme Parks	23	22	-1.2
Visit Small Towns	20	21	1.6
Art Gallery/Museum	9	18	8.6
Nightclubs/Dancing	12	15	2.9
Visit National Parks	9	12	2.3
Cultural Heritage Sites	11	10	-1.1

#### Select Traveler Characteristics

Traveler Characteristics	2009	2010	Change (2)
Advance Trip Decision Time (mean days)	47	53	6.0 days
Advance Trip Decision Time (median days)	30	30	0.0 days
Prepaid Package	6%	4%	-1.5 pts.
First International Trip to the U.S.	7%	5%	-1.9 pts.
Length of Stay in U.S. (mean nights)	13.3	13.3	0.0 nights
Length of Stay in U.S. (median nights)	5	7	2 nights
Number of States Visited (% 1 state)	84%	82%	-2.2 pts.
Average Number of States Visited	1.2	1.2	0.0 states
Hotel/Motel (% 1+ nights)	54%	64%	9.5 pts.
Average # of Nights in Hotel/Motel	5.0	4.9	-0.1 nights
Travel Party Size (mean # of persons)	1.3	1.4	0.1
Gender: % Male (among adults)	63%	47%	-15.4 pts.
Household Income (mean average)	\$66,200	\$66,200	\$0
Household Income (median average)	\$44,600	\$54,400	\$9,800
Average Age: Female	39	41	2.2 years
Average Age: Male	43	43	0.2 years

#### U.S. Destinations Visited (States, Cities, and Regions)

Visitation to U.S. Destinations/Regions (3)	Market Share 2009 (Percent)	Volume 2009 (000)	Market Share 2010 (Percent)	Volume 2010 (000)		
No destinations meet the minimum sample requirement.						

- (1) Total Travel & Tourism Exports = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incidental to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers and vessel operators for travel between the United States and foreign countries and between two foreign points).
- (2) Percentage-point and percentage changes are based on non-rounded data.
- (3) Only census region, state, and city destinations having a sample size of 400 or more are displayed. Due to quarterly data weighting by country and port of entry, some unreported destinations may have a higher proportion of total than those reported.
- n/a = Not Available.
- Note: This profile shows only a portion of the 35 travel characteristics data reported on international arrivals to the United States. Additional information may be obtained for a fee. To learn more, please visit: http://tinet.ita.doc.gov/research/programs/ifs/index.html.

For a list of the states that comprise each census region, please visit: http://tinet.ita.doc.gov/outreachpages/census\_regions.html.

Source: U.S. Department of Commerce, ITA, Office of Travel and Tourism Industries; Bureau of Economic Analysis.

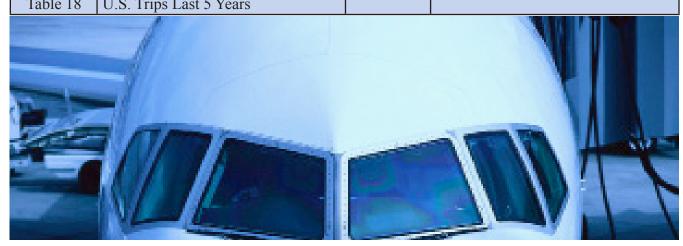
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### **Survey of International Air Travelers**

The Survey of International Air Travelers provides a level of detail and insight into the traveler characteristics and travel patterns of international visitors to and from the United States not found elsewhere. Responses are weighted with data from the Department of Homeland Security and the following thirtyfive tables are then populated. This report, which was constructed using just a fraction of the data available, summarizes what we know about Central America travelers who visits the United States.

Survey of International Air Travelers: Table Number and Description						
Table 1	Country of Residence	Table 19	Number of States Visited			
Table 2	Advance Trip Decision	Table 20	Number of Destinations Listed			
Table 3	Advance Airline Reservation	Table 21	Transportation in U.S.			
Table 4	Means of Booking Air Trip	Table 22	Port of Entry			
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Table 17	U.S. Trips Last 12 Months	Table 35	Annual Household Income			
Table 18	U.S. Trips Last 5 Years					



#### Interested in obtaining data for your organization?

OTTI collects, analyzes and disseminates international travel and tourism statistics from the U.S. Travel and Tourism Statistical System and produces visitation data tables, including a business and pleasure arrivals rate of change analysis and detailed region, country and port analyses.

To learn more, you are encouraged to visit:

http://tinet.ita.doc.gov/research/programs/ifs/customized.html

#### For OTTI programs of interest visit:

http://www.tinet.ita.doc.gov/research/index.html

- Summary of International Travel to the United States (I-94)
- U.S. International Air Traveler Statistics (I-92)
- Canadian Statistics
- Survey of International Air Travelers (SIAT)
- Forecast of International Arrivals to the United States
- U.S. Travel and Tourism Exports, Imports and the Balance of Trade
- U.S. Travel and Tourism Satellite Accounts
- Travel Trade Barometer

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