

Office of Travel and Tourism Industries

## **2010** Market Profile: Australia



### **Visitation Trends (Arrivals)**

[Thousands of Australia Visitors]	2003	2004	2005	2006	2007	2008	2009	2010	Change 2010/2003
Total Arrivals	406	520	582	603	670	690	724	904	499
Percentage Change (%)	0	28	12	4	11	3	5	25	123

### **Spending Trends (Exports)**

[Millions of U.S. Dollars]	2003	2004	2005	2006	2007	2008	2009	2010 <sup>r</sup>	Change 2010/2003
Total Travel & Tourism Exports (1)	\$1,814	\$2,554	\$2,808	\$3,054	\$3,336	\$3,733	\$3,423	\$3,973	\$2,159
Travel Receipts	\$1,502	\$2,074	\$2,267	\$2,505	\$2,737	\$3,077	\$2,974	\$3,489	\$1,987
Passenger Fare Receipts	\$312	\$480	\$541	\$549	\$599	\$656	\$449	\$484	\$172
Change (%) in Total Exports	0	41	10	9	9	12	-8	16	119

<sup>(</sup>r) Revised.

## **Information Sources Used for Trip Planning**

Information Sources Used (multiple response: top 4 of 12)	2009 (Percent)	2010 (Percent)	Point Change (2)
Travel Agency	56	54	-1.2
Personal Computer	44	47	2.3
Airlines Directly	19	22	2.8
Friends/Relatives	22	20	-2.7

## **Main Purpose of Trip**

Main Purpose of Trip (top 4 of 8)	2009 (Percent)	2010 (Percent)	Point Change (2)
Leisure/Rec./Holidays	51	61	10.3
Visit Friends/Relatives	29	20	-8.9
Business/Professional	12	11	-0.5
Convention/Conference	5	4	-0.9

## **All Purposes of Trip**

Purpose of Trip (multiple responsetop 4 of 8)	2009 (Percent)	2010 (Percent)	Point Change (2)
Leisure/Rec./Holidays	74	79	5.7
Visit Friends/Relatives	48	45	-2.5
Business/Professional	15	15	-0.1
Convention/Conference	8	10	2.4
NET PURPOSES OF TRIP:			
Leisure & VFR	91	91	-0.1
Business & Convention	22	19	-2.2

### **Transportation Used in the United States**

Transportation Types Used in United States (multiple responsetop 5 of 8)	2009 (Percent)	2010 (Percent)	Point Change (2)
Taxi/Cab/Limousine	61	58	-3.6
Airlines in U.S.	50	51	1.0
City Subway/Tram/Bus	38	37	-0.6
Rented Auto	21	32	11.5
Company or Private Auto	28	20	-7.9

## **Activity Participation While in the United States**

Activity Participation While in the U.S. (multiple responsetop 10 of 25)	2009 (Percent)	2010 (Percent)	Point Change (2)
Shopping	92	92	-0.6
Dining in Restaurants	93	90	-3.0
Sightseeing in Cities	63	75	12.1
Visit Historical Places	65	69	3.7
Art Gallery/Museum	50	51	1.3
Cultural Heritage Sites	35	42	7.5
Visit Small Towns	34	40	5.8
Guided Tours	33	40	6.7
Concert/Play/Musical	35	39	4.1
Amusement/Theme Parks	32	39	7.2

### **Select Traveler Characteristics**

Traveler Characteristics	2009	2010	Change (2)
Advance Trip Decision Time (mean days)	138	136	-2.2 days
Advance Trip Decision Time (median days)	95	110	15.0 days
Prepaid Package	9%	13%	4.3 pts.
First International Trip to the U.S.	35%	37%	1.7 pts.
Length of Stay in U.S. (mean nights)	24.5	24.8	0.3 nights
Length of Stay in U.S. (median nights)	16	18	2 nights
Number of States Visited (% 1 state)	35%	33%	-1.8 pts.
Average Number of States Visited	2.3	2.5	0.2 states
Hotel/Motel (% 1+ nights)	82%	86%	3.7 pts.
Average # of Nights in Hotel/Motel	11.0	13.3	2.3 nights
Travel Party Size (mean # of persons)	1.6	1.6	0.0
Gender: % Male (among adults)	40%	56%	15.4 pts.
Household Income (mean average)	\$94,100	\$104,300	\$10,200
Household Income (median average)	\$84,300	\$95,100	\$10,800
Average Age: Female	39	42	3.3 years
Average Age: Male	44	44	-0.6 years

### **U.S.** Destinations Visited (States, Cities, and Regions)

Visitation to U.S. Destinations/Regions (3)	Market Share 2009 (Percent)	Volume 2009 (000)	Market Share 2010 (Percent)	Volume 2010 (000)			
REGIONS							
Pacific	47.7	345	58.5	529			
Middle Atlantic	63.5	459	55.0	497			
STATES							
California	46.5	336	55.4	501			
New York	58.6	424	53.4	483			
CITIES							
New York City-WP-Wayne	57.9	419	53.0	479			

- (1) Total Travel & Tourism Exports = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incidental to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers and vessel operators for travel between the United States and foreign countries and between two foreign points).
- (2) Percentage-point and percentage changes are based on non-rounded data.
- (3) Only census region, state, and city destinations having a sample size of 400 or more are displayed. Due to quarterly data weighting by country and port of entry, some unreported destinations may have a higher proportion of total than those reported.

Note: This profile shows only a portion of the 35 travel characteristics data reported on international arrivals to the United States.

Additional information may be obtained for a fee. To learn more, please visit: http://tinet.ita.doc.gov/research/programs/ifs/index.html.

For a list of the states that comprise each census region, please visit: http://tinet.ita.doc.gov/outreachpages/census regions.html.

Source: U.S. Department of Commerce, ITA, Office of Travel and Tourism Industries; Bureau of Economic Analysis.

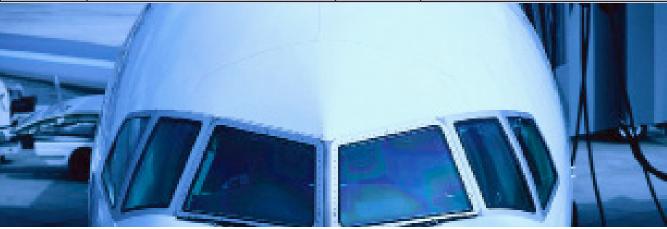
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## Survey of International Air Travelers

The Survey of International Air Travelers provides a level of detail and insight into the traveler characteristics and travel patterns of international visitors to and from the United States not found elsewhere. Responses are weighted with data from the Department of Homeland Security and the following thirty-five tables are then populated. This report, which was constructed using just a fraction of the data available, summarizes what we know about the Australian traveler who visits the United States.

Sur	Survey of International Air Travelers: Table Number and Description							
Table 1	Country of Residence	Table 19	Number of States Visited					
Table 2	Advance Trip Decision	Table 20	Number of Destinations Listed					
Table 3	Advance Airline Reservation	Table 21	Transportation in U.S.					
Table 4	Means of Booking Air Trip	Table 22	Port of Entry					
Table 5	Information Sources	Table 23	Main Destination					
Table 6	Use of Package	Table 24	U.S. Destinations Visited					
Table 7	Use of Prepaid Lodging	Table 25	Leisure Activities					
Table 8	Advance Package Booking	Table 26	Total Trip Expenditures					
Table 9	Pre-Booked Lodging	Table 27	Itemized Trip Expenditures					
Table 10	Travel Companions	Table 28	Trip Expenses Payment Method					
Table 11	Travel Party Size	Table 29	Factors in Airline Choice					
Table 12	Main Purpose of Trip	Table 30	Main Factor in Airline Choice					
Table 13	Purpose of Trip	Table 31	Type of Airline Ticket					
Table 14	Type of Accommodation	Table 32	Seating Area					
Table 15	Nights in the U.S.	Table 33	Gender & Age of Traveler					
Table 16	First Int'l U.S. Trip	Table 34	Occupation					
Table 17	U.S. Trips Last 12 Months	Table 35	Annual Household Income					
Table 18	U.S. Trips Last 5 Years							



### Interested in obtaining data for your organization?

OTTI collects, analyzes and disseminates international travel and tourism statistics from the U.S. Travel and Tourism Statistical System and produces visitation data tables, including a business and pleasure arrivals rate of change analysis and detailed region, country and port analyses.

To learn more, you are encouraged to visit:

http://tinet.ita.doc.gov/research/programs/ifs/customized.html

### For OTTI programs of interest visit:

http://www.tinet.ita.doc.gov/research/index.html

- Summary of International Travel to the United States (I-94)
- U.S. International Air Traveler Statistics (I-92)
- Canadian Statistics
- Survey of International Air Travelers (SIAT)
- Forecast of International Arrivals to the United States
- · U.S. Travel and Tourism Exports, Imports and the Balance of Trade
- U.S. Travel and Tourism Satellite Accounts
- Travel Trade Barometer

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