



## Summer 2009 Newsletter

Volume 13, Issue 5

### Welcome

The U.S. Army Medical Research and Materiel Command and Fort Detrick Office of Small Business Programs (OSBP) is honored to welcome our new Commanding General, Major General (MG) James K. Gilman, Medical Corps. Shortly after MG Gilman's arrival on 11 June, the OSBP had an opportunity to provide him with an abbreviated orientation briefing which highlighted our mission, objectives, challenges and initiatives. We look forward to MG Gilman's leadership as efforts continue to focus on the encouragement, education, empowerment of business firms seeking procurement related opportunities from within the various DoD and Federal Agencies.

Sincerely,

Jerome K. Maultsby  
Associate Director,  
Office of Small Business Programs  
USAMRMC

### FISCAL YEAR 2009 Year to Date (YTD) USAMRMC Small Business Accomplishments

The FY 2009 USAMRMC YTD small business accomplishments and Department of Army targets are listed on the internet (<http://www.mrmc.smallbusopps.army.mil>). These metrics are current as of July 2009 and represent data compiled from the Federal Procurement Data System – Next

Generation (FPDS-NG). Please note that these FPDS-NG metrics are unofficial until verified by Headquarters, Department of Army towards the end of October or November 2009. We provide these metrics as a courtesy for information to the general public and government procurement officials. As we progress towards the last quarter of this fiscal year, additional emphasis is required to increase contract awards to Service Disabled Veteran-Owned Small Businesses (SDVOSB), Historically Underutilized Business Zones (HUBZone) and Historically Black Colleges and Universities and Minority Institutions (HBCU/MI).

### ADDITIONAL PROCUREMENT RELATED INFORMATION AND OPPORTUNITIES

There are several other procurement offices and buying activities conveniently located in and around the Fort Detrick Installation. To find more about these offices, we kindly invite your attention to the Fort Detrick Homepage (<http://www.detrick.army.mil>). Scroll towards the bottom portion of the page and click onto the **Fort Detrick Contracting Community**, which is the middle icon under "CONTRACTORS / VENDORS."



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### Fort Detrick Business Development Office (FDBDO)

We continue to encourage usage of the FDBDO's many resources to assist current or prospective contractors, as well as government procurement officials, and government customers involved in areas such as advanced acquisition planning (i.e., market research). For more information please visit them via <http://www.fdbdo.com>, call (301 620-7071), or visit (201 Thomas Johnson Drive, Suite 208, Frederick Maryland 21702). Their office is conveniently located in very close proximity to Fort Detrick.

### Upcoming Events:

**7th Annual Strengthening Mid-Atlantic Region for Tomorrow (SMART) Procurement Conference**

[www.smartproc.com](http://www.smartproc.com)

POC: [rduncan@dyconsulting.com](mailto:rduncan@dyconsulting.com)

Frederick, MD

October 30, 2009

### Fort Detrick Business Development Office (Vendor Database)

Did you realize that the FDBDO is a unique office within Department of Defense and is extremely vital to the mission of the USAMRMC Office of Small Business Programs? In fact, since the support contract was awarded by US Army Medical Research Acquisition Activity (USAMRAA) in year 2005, our vendor database has grown to more than 3,000. These entries include those businesses/vendors who have either met with us in person, called or emailed us regarding their capabilities. If you are a government employee conducting market research, please feel free to contact the FDBDO at 301- 620-7071 for assistance. On the other hand, if you are a prospective /current contractor (large or small), affiliated with academia (Institutes of Higher Education and HBCU/MI) and need to identify potential business partnership arrangements, the FDBDO is here to support your needs. For additional information, please visit their website at <http://www.fdbdo.com>.



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