UTSA-SBDC Technology Center

UTSA – Institute for Economic Development

The UTSA Institute for Economic Development (IED) provides ongoing:
- ➤ Consulting
- ➤ Training
- ➤ Technical research and information services

in tandem with University-based assets and resources, and other state, federal and local agencies, to facilitate economic, community, and business development throughout the 79 Counties of South Texas and the Border Region plus Oklahoma and Louisiana.

Each program within the Institute is funded through various state and federal programs, and respective service areas differ according to that particular program's mission.

UTSA – Institute for Economic Development

UTSA-IED PROGRAMS

1. Center for Community and Business Research
2. San Antonio Minority Business Enterprise Center
3. SBDC National Information Clearinghouse
4. SBDC South-West Texas Border Region
5. SBDC International Trade Center
6. SBDC San Antonio
7. SBDC Technology Center
8. Southwest Trade Adjustment

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UTSA SBDC Technology Center

The SBDC Technology Center is one of eight programs of the South-West Texas Border SBDC Network which is a part of the UTSA Institute for Economic Development.

SBDC Technology Center Services

➢ SBIR/STTR Program
➢ Technology Commercialization
➢ Human Capital Project
➢ Veteran Assistance and Services Program (VASP)
➢ Supplier Vendor Program
➢ Bidmatch Program

South-West Texas Border
Small Business
Development
Center Network
The University of
Texas at San Antonio

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UTSA-SBDC Supplier Vendor Network

➢ One-on-One Counseling
➢ Training
➢ Bidmatch Program – Contracting Opportunities
➢ Networking - Monthly Contractor's Breakfast Meetings in partnership with SABOC

Institute for Economic Development, Small Business Development Center
Technology Center
The University of Texas at San Antonio

UTSA-Supplier Vendor Network

- One-on-One Counseling and assistance with certifications and registrations:
  – CCR & ORCA Registration
  – Fedbizopps & Vetbiz Registrations
  – 8(a) Business Plans
  – Assistance with preparation of a capabilities statement to market Small Business Specialist at the local bases.
  – Navigation through the Dynamic Small Business Research
  – Monthly Newsletter with up-coming training and networking plus contracting opportunities

UTSA-Supplier Vendor Network

➢ **Training**
  ➢ Get Started in Government Contracting
  ➢ Technical Proposal
  ➢ Cost Proposal
  ➢ Introduction to GSA Schedule
  ➢ Wide Area Work Flow – 1 day class
  ➢ Service Contract Act
  ➢ Veterans Boot Camp

UTSA-Supplier Vendor Network

➢ **Bidmatch Program** - Daily customized internet listing of contract opportunities for:
  - Federal – Fedbizopps
  - State
  - Local
  - Links directly to solicitations
  - $ 100.00 year subscription / $ 90.00 for veterans

UTSA-Supplier Vendor Network

➢ **Contractor's Breakfast Meetings**:
  - In partnership with The San Antonio Business Opportunity Council (SABOC).
  - Held 2nd Wednesday of every month @ Pico de Gallo Restaurant by The UTSA Downtown Campus.
  - Theme - "Doing business with…. A different agency every month" – over 100 in attendance.

UTSA-Supplier Vendor Network

"REACHING OUT TO VETERANS"
THRU THE
VASP PROGRAM

The UTSA - Small Business Development Center (SBDC) and The Technology Center Supplier Vendor Network (SVN) are here to provide veterans with the following resources they need to become a successful veteran-owned business through the Veterans Assistance and Services (VASP) Program:
- Educational Workshops
- Assistance with Business Plans / Loan Preparations
- Business Networking through the Supplier Vendor Network
- BidMatch Program for Contracting Opportunities - $ 90.00 for Veterans
- Free One-on-One Confidential Counseling

SBA

Funded in part through a cooperative agreement with the U.S. Small Business Administration and University of Texas at San Antonio.

UTSA SBDC Technology Center
Supplier Vendor Network

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We are here to assist Small Business!

Questions?