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# Analysis of the Experimental Sites Initiative: 2010–11



## Technical Appendix



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## Introduction

Institutions participating in the experiments completed online the worksheet templates of *The Experimental Sites Initiative Annual Reporting Tool*. The sections of this appendix provide descriptive statistics based on the schools responses. Each section begins with a reproduction of the online worksheet for the specific experiment. Following the worksheet we provide statistics for each question contained on the worksheet. For fields that collect counts and dollar values we report the mean, standard deviation, minimum; 25<sup>th</sup> percentile, median, 75<sup>th</sup> percentile, and maximum value. For fields that ask institutions to categorize how they carry out various aspects of the experiments, we supply the number and percentage of institutions that responded to each category.

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## Data Sources

The data used in the analyses are derived from two sources: 1) the Experimental Sites Initiative Reporting Templates and the Integrated Postsecondary Education Data System (IPEDS). Only primarily postsecondary institutions participating in Title IV were included from the IPEDS.

## APPENDIX AI.1—LOAN PRORATION FOR GRADUATING BORROWERS

**Table AI.1 Experimental Sites Initiative Reporting Template  
for Loan Proration for Graduating Borrowers**

Loan Proration Worksheet		
<b>Institution:</b>		
<b>Reporting Year:</b>		
<b>Goal of the Experiment:</b>		
<b>Target Student Population:</b>		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Number of students who could have been subject to loan proration in their graduating term during the academic year 2010–2011:		
2a. Number of students in (2) whose loans were prorated:		
2a1. Number of students in (2a) receiving four-year degrees:		
2a2. Number of students in (2a) receiving other degrees:		
2a3. Number of students in (2a) who withdrew from your institution:		
2a3i. Total Title IV funds returned by students in (2a3):		
2a4. Number of students in (2a) who completed term, but did not graduate or withdraw:		
2b. Number of students in (2) whose loans were not prorated:		
2b1. Number of students in (2b) receiving four-year degrees:		
2b2. Number of students in (2b) receiving other degrees:		
2b3. Number of students in (2b) who withdrew from your institution:		
2b3i. Total Title IV funds returned by students in (2b3):		
2b4. Number of students in (2b) who completed term, but did not graduate or withdraw:		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		

**Table AI.1.2. Loan Proration Experiment Participants by Type, Control, and Geographic Region**

	Number	Percentage
<b>Total Participation</b>	61	100.0%
<b>Institution Type</b>		
Bachelor's	1	1.6%
Master's or Doctor's	60	98.4%
<b>Control</b>		
Public	50	82.0%
Private	11	18.0%
<b>Region</b>		
New England	2	3.3%
Mid-Atlantic	6	9.8%
South	2	3.3%
Midwest	29	47.5%
Southwest	5	8.2%
West	17	27.9%

**Table AI.1.3. Loan Proration: Number of Students Who Could Have Been Subject to Loan Proration**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
695.33	864.23	10	220	477	726	5,657

**Table AI.1.4. Number of Students Whose Loans Were Prorated**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
70.85	236.95	0	0	0	0	1,500

**Table AI.1.5. Number of Students With Prorated Loans Receiving Four-Year Degrees**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
65.72	226.26	0	0	0	0	1,500

**Table AI.1.6. Number of Students With Prorated Loans Receiving Other Degrees**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
0.08	0.38	0	0	0	0	2

**Table AI.1.7. Number of Students With Prorated Loans Who Withdrew**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
0.33	1.30	0	0	0	0	8

**Table AI.1.8. Total Title IV Funds Returned by Students With Loan Prorations**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
398.68	2394.59	0	0	0	0	18,509

**Table AI.1.9. Number of Students With Loan Prorations Who Completed Term but Did Not Graduate or Withdraw**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
3.05	15.55	0	0	0	0	116

**Table AI.1.10. Number of Students Whose Loans Were Not Prorated**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
593.16	828.22	0	165	435	680	5,657

**Table AI.1.11. Number of Students Without Prorated Loans Who Received Four-Year Degrees**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
448.08	555.85	0	135	331	535	3,536

**Table AI.1.12. Number of Students Without Prorated Loans Receiving Other Degrees**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
43.72	264.75	0	0	0	0	2,078

**Table AI.1.13. Number of Students Without Prorated Loans Who Withdrew**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
9.02	28.46	0	0	0	5	157

**Table AI.1.14. Total Title IV Funds Returned by Students Without Prorated Loans**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum



10147.36	38005.28	0	0	0	2,708	276,199
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**Table AI.1.15. Number of Students Without Prorated Loans Who Completed Term, but Did Not Graduate or Withdraw**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
67.57	178.96	0	0	6	49	1,074

**Table AI.1.16. Loan Proration: Estimated Savings in Administrative Work Hours Per Borrower (N = 15)**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
0.86	0.72	0.16	0	1	1	3

**Table AI.1.17. Loan Proration: Estimated Savings in Administrative Cost Per Borrower (N = 14)**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
21.71	21.71	3	8	16	25	90

## APPENDIX AI.2—OVER AWARD TOLERANCE

**Table AI.2.1. Experimental Sites Initiatives Reporting Template for Over award Tolerance**

Overaward Tolerance Worksheet		
Institution:		
Reporting Year:		
Goal of the Experiment:		
Target Student Population:		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Total number of students receiving overawards of \$300 or less in academic year 2010–2011:		
3. Total Stafford loan volume for students in (2), excluding PLUS loans:		
4. Total volume of Over awards for students in (2):		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		
3. Average cost of attendance for FFEL/Direct Stafford loan population per borrower:		

**Table AI.2.2. Over award Toleration Experiment Participants by Type, Control, and Geographic Region**

	Number	Percentage
<b>Total Participation</b>	23	100.0%
<b>Institution Type</b>		
Master's or Doctor's	23	100.0%
<b>Control</b>		
Public	22	95.7%
Private	1	4.3%
<b>Region</b>		
Mid-Atlantic	6	26.1%
South	1	4.3%
Midwest	8	34.8%
Southwest	2	8.7%
West	6	26.1%

**Table AI.2.3. Over award Tolerance: Number of Students Receiving Over awards of \$300 or Less in Academic Year 2009–2010**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
247.48	422.37	3	32	108	256	2,043

**Table AI.2.4. Over award Tolerance: Stafford Loan Volume of Students Receiving Over awards of \$300 or Less Excluding PLUS Loans**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
1,835,193	3,138,684	14,912	314,469	618,319	1,093,663	13,542,617

**Table AI.2.5. Over award Tolerance: Total Volume of Over awards for Students Receiving Over awards of \$300 or Less**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
43,725.38	70,781.23	383	6,230	16,880	49,733	324,662

**Table AI.2.6. Over award Tolerance: Average Cost of Attendance for FFEL/Direct Stafford Loan Population Per Borrower (N=10)**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
25,854	7,722	16,800	21,088	23,031	28,412	43,742





**Table AI.2.7. Over award Tolerance: Estimated Savings in Administrative Work Hours Per Borrower (N = 7)**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
0.86	1.00	0.08	0.26	0.40	0.88	3

**Table AI.2.8. Over award Tolerance: Estimated Savings in Administrative Costs Per Borrower (N = 7)**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
24.97	30.22	3.00	4.91	13.38	24.35	90

## APPENDIX A1.3—LOAN FEES IN COST OF ATTENDANCE

**Table A1.3.1. Experimental Sites Initiative Reporting Template for Loan Fees in Cost of Attendance**

Loan Fees in COA Worksheet		
<b>Institution:</b>		
<b>Reporting Year:</b>		
<b>Goal of the Experiment:</b>		
<b>Target Student Population:</b>		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Total number of students for whom fees are included in loans as part of COA. Exclude students who received PLUS loans		
3. Total loan volume for students in (2):		
4. Total dollar amount of loan fees included in cost of attendance for students in (2):		
5. Total number of students for whom loan fees were NOT included in Cost of Attendance. Exclude students who received PLUS loans only:		
6. Total number of students that did NOT have loan fees included in their COA, who received the maximum annual loan limit for the award year. Exclude students who received PLUS loans only:		
7. Total number of students who could have had the loan fees included in their cost of attendance. Exclude students who received PLUS loans only:		
8. Methods of informing students, when requested, that loan fees may be included in cost of attendance:		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		

**Table AI.3.2. Loan Fees in COA Experiment Participants by Type, Control, and Geographic Region**

	Number	Percentage
<b>Total Participation</b>	34	100.0%
<b>Institution Type</b>		
Bachelor's	1	2.9%
Master's or Doctor's	33	97.1%
<b>Control</b>		
Public	28	82.4%
Private	6	17.6%
<b>Region</b>		
Mid-Atlantic	5	14.7%
South	2	5.9%
Midwest	16	47.1%
Southwest	1	2.9%
West	10	29.4%

**Table AI.3.3. Loan Fees in COA: Total Number of Students for Whom Fees are Included in Loans as Part of COA Excluding Plus Loans**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
3821	6302	0	61	240	4316	24260

**Table AI.3.4. Loan Fees in COA: Total Loan Volume for Students for Whom Loan Fees Were Included in COA**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
39,110,946	65,344,298	0	545,994	2,140,181	60,340,970	267,984,974

**Table AI.3.5. Loan Fees in COA: Total Dollar Amount of Loan Fees Included in Cost of Attendance**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
485,280	737,250	0	7,797	37,162	815,168	2,370,390

**Table AI.3.6. Loan Fees in COA: Total Number of Students for Whom Loan Fees Were Not Included**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
8,050	7,897	0	169	7,360	11,864	29,844

**Table AI.3.7. Loan Fees in COA: Number of Students that Did Not Have Loan Fees Included Who Received the Maximum Annual Loan Limit**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
4,658	5,261	0	27	2,867	7,298	22,433

**Table AI.3.8. Loan Fees in COA: Number of Students Who Could Have Had Loan Fees Included in COA**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
11,117	9,755	235	4,538	11,676	14,453	52,001

**Table AI.3.9. Loan Fees: Estimated Savings in Administrative Work Hours Per Borrower (N = 4)**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
1.12	0.88	0.15	0.29	1.17	2.00	2.00

**Table AI.3.10. Loan Fees: Estimated Savings in Administrative Costs Per Borrower (N = 4)**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
32.91	27.10	4.80	6.34	33.43	60.00	60.00

## APPENDIX A1.4—CREDIT TITLE IV AID TO INSTITUTIONAL CHARGES

**Table A1.4.1. Experimental Sites Initiative Reporting Template for Credit of Aid to Title IV Institutional Charges**

Loan Fees in COA Worksheet		
Institution:		
Reporting Year:		
Goal of the Experiment:		
Target Student Population:		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Predominant method of informing students of the crediting of Title IV aid to institutional charges:		
3. Total number of students for whom Title IV aid was used to pay otherwise non-allowable institutional charges in academic year 2010–2011:		
3a. Total volume of Title IV aid for students in (3):		
3b. Total dollar amount of otherwise non-allowable institutional charges (only) for students in (3):		
3c. Total number of students in (3) who either graduated in academic year 2010–2011, or are continuing their studies in academic year 2011–2012:		
4. Total number of students declining the application of Title IV aid to non-allowable institutional charges in academic year 2010–2011. (Note that (3) plus (4) should equal a number very close to the total number of aid recipients):		
4a. Total volume of Title IV aid for students in (4):		
4b. Total dollar amount of otherwise non-allowable institutional charges (only) for students in (4):		
4c. Total number of students in (4) who either graduated in academic year 2010–2011, or are continuing their studies in academic year 2011–2012:		
5. Total number of students who took advantage of the crediting of Title IV aid to otherwise non-allowable institutional charges for multiple terms in academic year 2010–2011:		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		

**Table AI.4.2. Credit of Title IV Aid to Non allowable Institutional Charges Experiment Participants by Type, Control, and Geographic Region**

	Number	Percentage
<b>Total Participation</b>	16	100.0%
<b>Institution Type</b>		
Bachelor's	1	6.2%
Master's or Doctor's	15	93.8%
<b>Control</b>		
Public	13	76.2%
Private	3	23.8%
<b>Region</b>		
Mid-Atlantic	1	6.2%
South	0	0.0%
Midwest	11	66.8%
Southwest	1	6.2%
West	3	18.8%

**Table AI.4.3. Institutional Charges: Number of Students for Whom Title IV Aid was Used to Pay Otherwise Non-Allowable Institutional Charges**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
4,654	4,214	2	1,203	3,790	6,269	15,774

**Table AI.4.4. Institutional Charges: Total Dollar Amount of Title IV Funds for Title IV Aid Recipients Whose Title IV Aid was Credited to Non-Allowable Institutional Charges**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
65,822,464	54,907,670	22,852	20,017,210	48,405,877	110,565,739	190,416,550

**Table AI.4.5. Institutional Charges: Total Amount of Title IV Aid Credited to Non-allowable Institutional Charges**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
2,361,410	2,348,065	20	504,039	1,752,390	3,444,436	8,451,530

**Table AI.4.6. Institutional Charges: Number of Students Whose Title IV Aid was Credited to Non-Allowable Charges Who Either Graduated or Continued their Studies**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
4,020	3,757	2	1,180	2,839	5,515	14,006

**Table AI.4.7. Institutional Charges: Number of Students Declining Automatic Credit of Title IV Aid to Non-allowable Institutional Charges**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
145	377	0	0	0	0	1,240

**Table AI.4.8. Total Dollar Amount of Title IV Fund for Title IV Aid Recipients Declining Title IV Aid Crediting to Non-Allowable Institutional Charges**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
748,423	2,365,417	0	0	0	0	10,380,417

**Table AI.4.9. Institutional Charges: Total Dollar Amount of Otherwise Non-Allowable Institutional Charges for Students Declining**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
13,198	49,355	0	0	0	0	220,771

**Table AI.4.10. Number of Students Declining Crediting Title IV Aid to Non-Allowable Charges Who Either Graduated or Continued their Studies**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
35	93	0	0	0	0	324

**Table AI.4.11. Institutional Charges: Number of Students Who Take Advantage of the Crediting of Non-allowable Charges Provision for Multiple Semesters**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
2,836	2,763	0	248	2,311	4,367	10,994

**Table AI.4.12. Institutional Charges: Estimated Savings in Administrative Work Hours Per Borrower (N=4)**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
1.40	0.89	0.33	0.65	1.38	2.13	2.50

**Table AI.4.13. Institutional Charges: Estimated Savings in Administrative Costs Per Borrower**

Unreliable data, no reports less than \$1000..

## APPENDIX A1.5—CREDIT TITLE IV AID TO PRIOR TERM CHARGES

**Table A1.5.1. Experimental Sites Initiatives Reporting Template  
for Credit Title IV Aid to Prior Term Charges**

Credit of Title IV Aid to Prior Award Year Charges Worksheet		
<b>Institution:</b>		
<b>Reporting Year:</b>		
<b>Goal of the Experiment:</b>		
<b>Target Student Population:</b>		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Predominant method of informing students of the crediting of Title IV aid to institutional charges:		
3. Total number of students for whom Title IV aid was used to pay otherwise non-allowable institutional charges in academic year 2010–2011:		
3a. Total volume of Title IV aid for students in (3):		
3b. Total dollar amount of Title IV aid for students in (3) used to pay charges incurred in the previous award year:		
3c. Total number of students in (3) who either graduated or are continuing their studies in academic year 2011–2012:		
4. Total number of students declining the application of Title IV aid received in academic year 2010–2011 to charges incurred in the previous award year:		
4a. Total volume of Title IV aid for students in (4):		
4b. Total number of students declining the application of Title IV aid received in academic year 2010–2011 to charges incurred in the previous award year:		
4c. Total number of students in (4) who either graduated or are continuing their studies in academic year 2011–2012:		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		



**Table AI.5.2. Credit of Title IV Aid to Prior Term Charges Experiment Participants by Type, Control, and Geographic Region**

	Number	Percentage
<b>Total Participation</b>	14	100.0%
<b>Institution Type</b>		
Master's or Doctor's	14	100.0%
<b>Control</b>		
Public	13	92.9%
Private	1	7.1%
<b>Region</b>		
Mid-Atlantic	1	7.1%
Midwest	8	57.1%
Southwest	1	7.1%
West	4	28.6%

**Table AI.5.3. Prior Term Charges: Total Number of Students Who Had Title IV Aid Credited to Prior Term Charges**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
2,530	2,645	23	572	1,659	3,401	8,261

**Table AI.5.4. Prior Term Charges: Total Amount of Title IV Aid for Students Who Credited Prior Term Charges for Prior Year**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
28,159,769	23,877,914	855,998	7,664,215	20,947,498	46,766,594	77,992,871

**Table AI.5.5. Prior Term Charges: Total Dollar Amount of Title IV Aid for Students Who Credited Prior Term Charges Used to Pay Charges in the Previous Award Year**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
1,781,743	3,408,646	24,670	397,474	837,865	1,482,908	13,939,549

**Table AI.5.6. Prior Term Charges: Total Number of Students Who Credited Prior Term Charges Who Either Graduated or Continued their Studies**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
2,209	2,581	23	480	1,163	2,432	8,261

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**Table AI.5.7. Prior Term Charges: Number of Students Who Declined Crediting Prior Year Charges**

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No Schools reported any students declining crediting of prior year charges.

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**Table AI.5.8. Prior Term Charges: Estimated Savings in Administrative Work Hours Per Borrower**

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Insufficient data, N = 2.

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**Table AI.5.9. Prior Term Charges: Estimated Savings in Administrative Costs Per Borrower**

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Insufficient data, N = 2.

## APPENDIX TABLE AI.6—ENTRANCE LOAN COUNSELING

**Table AI.6.1. Experimental Sites Initiatives Reporting Template for Entrance Loan Counseling**

Entrance Loan Counseling Worksheet		
<b>Institution:</b>		
<b>Reporting Year:</b>		
<b>Goal of the Experiment:</b>		
<b>Target Student Population:</b>		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Do you conduct entrance counseling, or do you provide information in an alternative method?		
3. Total number of first-time, FFEL/Direct Stafford borrowers (exclude PLUS only borrowers) in the Fall of 2010:		
4. Total FFEL/Direct loan volume for students in (3):		
5. Are only certain groups of students in (3) required to undergo entrance counseling?		
6. When entrance counseling is conducted the predominant method is:		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		

**Table AI.6.2. Alternative Entrance Loan Counseling Experiment  
Participants by Type, Control, and Geographic Region**

	Number	Percentage
<b>Total Participation</b>	33	100.0%
<b>Institution Type</b>		
Bachelor's	0	0.0%
Master's or Doctor's	33	100.0%
<b>Control</b>		
Public	26	78.8%
Private	7	21.2%
<b>Region</b>		
Mid-Atlantic	6	18.2%
South	3	9.1%
Midwest	15	45.5%
Southwest	1	3.0%
West	8	24.2%

**Table AI.6.3. Entrance Loan Counseling: Number of First-Time Borrowers**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
3,241	2,539	0	1,538	2,877	4,453	12,677

**Table AI.6.4. Entrance Loan Counseling: Total Loan Funds for Students in (2)**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
22,180,037	22,029,972	0	8,470,693	15,881,620	22,175,554	87,603,264

**Table AI.6.5. Entrance Loan Counseling: Has the Institution Exempted Certain Groups?**

	Frequency	Percentage
<b>Yes</b>	6	18.4%
<b>No</b>	27	78.9%
<b>Total</b>	33	100.0%

**Table AI.6.6. Entrance Loan Counseling: Predominant Medium of Entrance Counseling**

	Frequency	Percentage
<b>In-person</b>	1	3.0%
<b>Postal Mail</b>	0	0.0%
<b>Telephone</b>	0	0.0%
<b>Email/Web</b>	31	93.9%
<b>Other</b>	0	0.0%
<b>Not Conducted</b>	1	3.0%
<b>Total</b>	33	100.0%

**Table AI.6.7. Entrance Loan Counseling: Estimated Savings in Administrative Work Hours Per Borrower**

Insufficient data, N = 3,

**Table AI.6.8. Entrance Loan Counseling: Estimated Savings in Administrative Cost Per Borrower**

Insufficient and Unreliable data, N = 4, but only 2 under \$1,000

## APPENDIX TABLE AI.7—EXIT LOAN COUNSELING

**Table AI.7.1. Experimental Sites Initiative Reporting Template  
for Exit Loan Counseling**

Exit Loan Counseling Worksheet		
<b>Institution:</b>		
<b>Reporting Year:</b>		
<b>Goal of the Experiment:</b>		
<b>Target Student Population:</b>		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Does your institution conduct exit counseling?		
3. Total number of final term borrowers in academic year 2006–2007:		
4. Total number of borrowers in (3) who graduated:		
5. Total number of borrowers in (3) who withdrew (officially or unofficially):		
6. Total cumulative debt for borrowers in (3):		
7. When exit counseling is conducted, is it predominantly:		
8. Are students in (3) surveyed on their knowledge of repayment obligations?		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		

**Table AI.7.2. Alternative Exit Loan Counseling Experiment  
Participants by Type, Control, and Geographic Region**

	Number	Percentage
<b>Total Participation</b>	32	100.0%
<b>Institution Type</b>		
Bachelor's	0	0.0%
Master's or Doctor's	32	100.0%
<b>Control</b>		
Public	25	78.1%
Private	7	21.9%
<b>Region</b>		
Mid-Atlantic	5	15.6%
South	3	9.4%
Midwest	17	53.1%
Southwest	1	3.1%
West	6	18.8%

**Table AI.7.3. Exit Loan Counseling: Does Your Institution Conduct Exit Counseling?**

	Frequency	Percentage
<b>Yes</b>	22	68.8%
<b>No</b>	9	28.1%
<b>Blank</b>	1	3.1%
<b>Total</b>	32	100.0%

**Table AI.7.4. Exit Loan Counseling: Number of Final-Term Borrowers**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
3,660	2,943	196	1,236	3,504	5,295	15,602

**Table AI.7.5. Exit Loan Counseling: Total Number of Borrowers Who Graduated**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
2,842	2,544	155	1,158	2,191	4,143	12,637

**Table AI.7.6. Exit Loan Counseling: Total Number of Borrowers Who Withdrew**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
421	663	0	31	190	464	2,965

**Table AI.7.7. Exit Loan Counseling: Total Cumulative Debt for Borrowers**

Mean	Std. Dev.	Minimum	25 <sup>th</sup> Percentile	Median	75 <sup>th</sup> Percentile	Maximum
105,306,818	101,137,465	1,254,615	27,091,456	72,756,906	147,789,930	398,612,487

**Table AI.7.8. Exit Loan Counseling: Predominant Medium of Exit Counseling**

	Frequency	Percentage
<b>In-person</b>	4	12.5%
<b>Postal Mail</b>	2	6.2%
<b>Telephone</b>	0	0.0%
<b>Email/Web</b>	23	71.9%
<b>Other</b>	0	0.0%
<b>Not Conducted</b>	3	9.4%
<b>Total</b>	32	100.0%

**Table AI.7.9. Exit Loan Counseling: Are Students Surveyed on their Knowledge of Repayment Options**

	Frequency	Percentage
<b>Yes</b>	8	25.0%
<b>No</b>	24	75.0%
<b>Total</b>	32	100.0%

**Table AI.7.10. Exit Loan Counseling: Estimated Savings in Administrative Work Hours Per Borrower**

Insufficient data, N = 3.

**Table AI.7.11. Exit Loan Counseling: Estimated Savings in Administrative Costs**

Insufficient data, N = 3.