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Analysis of the Experimental Sites Initiative: 2009–10



June 2011
Technical Appendix

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Introduction

Institutions participating in the experiments completed online the worksheet templates of *The Experimental Sites Initiative Annual Reporting Tool*. The sections of this appendix provide descriptive statistics based on the schools responses. Each section begins with a reproduction of the online worksheet for the specific experiment. Following the worksheet we provide statistics for each question contained on the worksheet. For fields that collect counts and dollar values we report the mean, standard deviation, minimum; 25th percentile, median, 75th percentile, and maximum value. For fields that ask institutions to categorize how they carry out various aspects of the experiments, we supply the number and percentage of institutions that responded to each category.

Data Sources

The data used in the analyses are derived from two sources: 1) the Experimental Sites Initiative Reporting Templates and the Integrated Postsecondary Education Data System (IPEDS). Only primarily postsecondary institutions participating in Title IV were included from the IPEDS.

APPENDIX AI.1—LOAN PRORATION FOR GRADUATING BORROWERS

**Table AI.1 Experimental Sites Initiative Reporting Template
for Loan Proration for Graduating Borrowers**

Loan Proration Worksheet		
Institution:		
Reporting Year:		
Goal of the Experiment:		
Target Student Population:		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Number of students who could have been subject to loan proration in their graduating term during the academic year 2009–2010:		
2a. Number of students in (2) whose loans were prorated:		
2a1. Number of students in (2a) receiving four-year degrees:		
2a2. Number of students in (2a) receiving other degrees:		
2a3. Number of students in (2a) who withdrew from your institution:		
2a3i. Total Title IV funds returned by students in (2a3):		
2a4. Number of students in (2a) who completed term, but did not graduate or withdraw:		
2b. Number of students in (2) whose loans were not prorated:		
2b1. Number of students in (2b) receiving four-year degrees:		
2b2. Number of students in (2b) receiving other degrees:		
2b3. Number of students in (2b) who withdrew from your institution:		
2b3i. Total Title IV funds returned by students in (2b3):		
2b4. Number of students in (2b) who completed term, but did not graduate or withdraw:		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		

Table AI.1.2. Loan Proration Experiment Participants by Type, Control, and Geographic Region

	Number	Percentage
Total Participation	66	100.0%
Institution Type		
Bachelor's	2	3.0%
Master's or Doctor's	64	97.0%
Control		
Public	53	80.3%
Private	13	19.7%
Region		
New England	2	3.0%
Mid-Atlantic	6	9.1%
South	3	4.5%
Midwest	31	47.0%
Southwest	7	10.6%
West	17	25.8%

Table AI.1.3. Loan Proration: Number of Students Who Could Have Been Subject to Loan Proration

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
608.56	706.89	0	198	416	750	4,476

Table AI.1.4. Number of Students Whose Loans Were Prorated

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
71.59	207.66	0	0	0	0	1,372

Table AI.1.5. Number of Students With Prorated Loans Receiving Four-Year Degrees

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
65.45	198.63	0	0	0	0	1,372

Table AI.1.6. Number of Students With Prorated Loans Receiving Other Degrees

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
0.17	0.81	0	0	0	0	5

Table AI.1.7. Number of Students With Prorated Loans Who Withdrew

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
0.12	0.56	0	0	0	0	4

Table AI.1.8. Total Title IV Funds Returned by Students With Loan Prorations

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
117.64	711.06	0	0	0	0	5,321

Table AI.1.9. Number of Students With Loan Prorations Who Completed Term but Did Not Graduate or Withdraw

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
4.65	17.28	0	0	0	0	100

Table AI.1.10. Number of Students Whose Loans Were Not Prorated

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
513.80	667.62	0	154	363	623	4,476

Table AI.1.11. Number of Students Without Prorated Loans Who Received Four-Year Degrees

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
422.15	518.55	0	123	321	512	3,224

Table AI.1.12. Number of Students Without Prorated Loans Receiving Other Degrees

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
24.89	147.34	0	0	0	0	1,196

Table AI.1.13. Number of Students Without Prorated Loans Who Withdrew

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
4.45	11.40	0	0	0	3	72

Table AI.1.14. Total Title IV Funds Returned by Students Without Prorated Loans

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
6,413.70	19,756.22	0	0	0	2,170	125,796

Table AI.1.15. Number of Students Without Prorated Loans Who Completed Term, but Did Not Graduate or Withdraw

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
59.26	176.89	0	0	8	46	1,371

Table AI.1.16. Loan Proration: Estimated Savings in Administrative Work Hours Per Borrower (N = 17)

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
0.80	0.68	0.16	0.33	0.55	1.00	3.00

Table AI.1.17. Loan Proration: Estimated Savings in Administrative Cost Per Borrower (N = 16)

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
18.24	18.65	1.00	7.03	13.00	20.75	75.00

APPENDIX AI.2—OVER AWARD TOLERANCE

Table AI.2.1. Experimental Sites Initiatives Reporting Template for Over award Tolerance

Overaward Tolerance Worksheet		
Institution:		
Reporting Year:		
Goal of the Experiment:		
Target Student Population:		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Total number of students receiving overawards of \$300 or less in academic year 2009–2010:		
3. Total Stafford loan volume for students in (2), excluding PLUS loans:		
4. Total volume of Over awards for students in (2):		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		
3. Average cost of attendance for FFEL/Direct Stafford loan population per borrower:		

Table AI.2.2. Over award Toleration Experiment Participants by Type, Control, and Geographic Region

	Number	Percentage
Total Participation	27	100.0%
Institution Type		
Master's or Doctor's	27	100.0%
Control		
Public	26	96.3%
Private	1	3.7%
Region		
Mid-Atlantic	6	22.2%
South	2	7.4%
Midwest	11	40.7%
Southwest	2	7.4%
West	6	22.2%

Table AI.2.3. Over award Tolerance: Number of Students Receiving Over awards of \$300 or Less in Academic Year 2009–2010

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
202.41	437.24	0	12	74	206	2,285

Table AI.2.4. Over award Tolerance: Stafford Loan Volume of Students Receiving Over awards of \$300 or Less Excluding PLUS Loans

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
1,476,075	3,053,496	0	82,200	380,142	872,745	15,057,183

Table AI.2.5. Over award Tolerance: Total Volume of Over awards for Students Receiving Over awards of \$300 or Less

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
38,039.99	71,524.67	0	1,608	12,620	41,536	358,974

Table AI.2.6. Over award Tolerance: Average Cost of Attendance for FFEL/Direct Stafford Loan Population Per Borrower (N=11)

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
24,150	6,810	16,200	19,991	21,548	27,510	42,158

Table AI.2.7. Over award Tolerance: Estimated Savings in Administrative Work Hours Per Borrower (N = 7)

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
1.02	1.01	0.08	0.28	0.50	1.50	3.00

Table AI.2.8. Over award Tolerance: Estimated Savings in Administrative Costs Per Borrower (N = 7)

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
21.66	24.81	3.00	4.65	9.33	27.50	75.00

APPENDIX A1.3—LOAN FEES IN COST OF ATTENDANCE

Table A1.3.1. Experimental Sites Initiative Reporting Template for Loan Fees in Cost of Attendance

Loan Fees in COA Worksheet		
Institution:		
Reporting Year:		
Goal of the Experiment:		
Target Student Population:		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Total number of students for whom fees are included in loans as part of COA. Exclude students who received PLUS loans		
3. Total loan volume for students in (2):		
4. Total dollar amount of loan fees included in cost of attendance for students in (2):		
5. Total number of students for whom loan fees were NOT included in Cost of Attendance. Exclude students who received PLUS loans only:		
6. Total number of students that did NOT have loan fees included in their COA, who received the maximum annual loan limit for the award year. Exclude students who received PLUS loans only:		
7. Total number of students who could have had the loan fees included in their cost of attendance. Exclude students who received PLUS loans only:		
8. Methods of informing students, when requested, that loan fees may be included in cost of attendance:		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		

Table AI.3.2. Loan Fees in COA Experiment Participants by Type, Control, and Geographic Region

	Number	Percentage
Total Participation	39	100.0%
Institution Type		
Bachelor's	2	5.1%
Master's or Doctor's	37	94.9%
Control		
Public	31	79.5%
Private	8	20.5%
Region		
Mid-Atlantic	5	12.8%
South	2	5.1%
Midwest	18	46.2%
Southwest	2	5.1%
West	12	30.8%

Table AI.3.3. Loan Fees in COA: Total Number of Students for Whom Fees are Included in Loans as Part of COA Excluding Plus Loans

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
1780	3897	0	27	135	883	14316

Table AI.3.4. Loan Fees in COA: Total Loan Volume for Students for Whom Loan Fees Were Included in COA

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
20,013,068	42,130,567	0	339,161	1,370,855	10,204,114	176,346,503

Table AI.3.5. Loan Fees in COA: Total Dollar Amount of Loan Fees Included in Cost of Attendance

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
400,411	1,202,562	0	2,765	23,262	183,152	7,318,004

Table AI.3.6. Loan Fees in COA: Total Number of Students for Whom Loan Fees Were Not Included

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
8,179	7,652	0	203	7,753	11,998	27,658

Table AI.3.7. Loan Fees in COA: Number of Students that Did Not Have Loan Fees Included Who Received the Maximum Annual Loan Limit

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
4,005	4,613	0	16	2,378	6,614	21,074

Table AI.3.8. Loan Fees in COA: Number of Students Who Could Have Had Loan Fees Included in COA

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
9,119	9,109	0	2,070	7,846	12,869	50,647

Table AI.3.9. Loan Fees: Estimated Savings in Administrative Work Hours Per Borrower (N = 5)

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
0.57	0.72	0.10	0.20	0.20	0.33	2.00

Table AI.3.10. Loan Fees: Estimated Savings in Administrative Costs Per Borrower (N = 4)

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
13.25	18.51	0.00	4.60	4.80	6.85	50.00

APPENDIX AI.4—CREDIT TITLE IV AID TO INSTITUTIONAL CHARGES

**Table AI.4.1. Experimental Sites Initiative Reporting Template
for Credit of Aid to Title IV Institutional Charges**

Loan Fees in COA Worksheet		
Institution:		
Reporting Year:		
Goal of the Experiment:		
Target Student Population:		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Predominant method of informing students of the crediting of Title IV aid to institutional charges:		
3. Total number of students for whom Title IV aid was used to pay otherwise non-allowable institutional charges in academic year 2006–2007:		
3a. Total volume of Title IV aid for students in (3):		
3b. Total dollar amount of otherwise non-allowable institutional charges (only) for students in (3):		
3c. Total number of students in (3) who either graduated in academic year 2006–2007, or are continuing their studies in academic year 2007–2008:		
4. Total number of students declining the application of Title IV aid to non-allowable institutional charges in academic year 2006–2007. (Note that (3) plus (4) should equal a number very close to the total number of aid recipients):		
4a. Total volume of Title IV aid for students in (4):		
4b. Total dollar amount of otherwise non-allowable institutional charges (only) for students in (4):		
4c. Total number of students in (4) who either graduated in academic year 2006–2007, or are continuing their studies in academic year 2007–2008:		
5. Total number of students who took advantage of the crediting of Title IV aid to otherwise non-allowable institutional charges for multiple terms in academic year 2006–2007:		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		

Table AI.4.2. Credit of Title IV Aid to Non allowable Institutional Charges Experiment Participants by Type, Control, and Geographic Region

	Number	Percentage
Total Participation	21	100.0%
Institution Type		
Bachelor's	2	9.5%
Master's or Doctor's	19	90.5%
Control		
Public	16	76.2%
Private	5	23.8%
Region		
Mid-Atlantic	1	4.8%
South	1	14.3%
Midwest	14	66.7%
Southwest	1	4.8%
West	4	19.0%

Table AI.4.3. Institutional Charges: Number of Students for Whom Title IV Aid was Used to Pay Otherwise Non-Allowable Institutional Charges

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
4,420	4,730	0	740	3,563	6,024	15,968

Table AI.4.4. Institutional Charges: Total Dollar Amount of Title IV Funds for Title IV Aid Recipients Whose Title IV Aid was Credited to Non-Allowable Institutional Charges

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
55,647,852	55,444,839	0	7,319,164	39,927,039	105,808,958	172,033,669

Table AI.4.5. Institutional Charges: Total Amount of Title IV Aid Credited to Non-Allowable Institutional Charges

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
3,639,482	6,774,752	0	250,560	997,085	4,355,129	31,639,971

Table AI.4.6. Institutional Charges: Number of Students Whose Title IV Aid was Credited to Non-Allowable Charges Who Either Graduated or Continued their Studies

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
3,838	4,074	0	657	2,662	4,990	13,815

Table AI.4.7. Institutional Charges: Number of Students Declining Automatic Credit of Title IV Aid to Non-Allowable Institutional Charges

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
25	78	0	0	0	0	297

Table AI.4.8. Total Dollar Amount of Title IV Fund for Title IV Aid Recipients Declining Title IV Aid Crediting to Non-Allowable Institutional Charges

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
147,339	461,019	0	0	0	0	1,871,862

Table AI.4.9. Institutional Charges: Total Dollar Amount of Otherwise Non-Allowable Institutional Charges for Students Declining

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
10,094	43,538	0	0	0	0	204,743

Table AI.4.10. Number of Students Declining Crediting Title IV Aid to Non-Allowable Charges Who Either Graduated or Continued their Studies

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
22	69	0	0	0	0	259

Table AI.4.11. Institutional Charges: Number of Students Who Take Advantage of the Crediting of Non-Allowable Charges Provision for Multiple Semesters

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
2,881	3,294	0	26	1,669	4,688	11,443

Table AI.4.12. Institutional Charges: Estimated Savings in Administrative Work Hours Per Borrower

Insufficient data, N = 3.

Table AI.4.13. Institutional Charges: Estimated Savings in Administrative Costs Per Borrower

Insufficient data, N = 3.



APPENDIX AI.5—CREDIT TITLE IV AID TO PRIOR TERM CHARGES

Table AI.5.1. Experimental Sites Initiatives Reporting Template for Credit Title IV Aid to Prior Term Charges

Credit of Title IV Aid to Prior Award Year Charges Worksheet		
Institution:		
Reporting Year:		
Goal of the Experiment:		
Target Student Population:		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Predominant method of informing students of the crediting of Title IV aid to institutional charges:		
3. Total number of students for whom Title IV aid was used to pay otherwise non-allowable institutional charges in academic year 2008–2009:		
3a. Total volume of Title IV aid for students in (3):		
3b. Total dollar amount of Title IV aid for students in (3) used to pay charges incurred in the previous award year:		
3c. Total number of students in (3) who either graduated or are continuing their studies in academic year 2009–2010:		
4. Total number of students declining the application of Title IV aid received in academic year 2009–2010 to charges incurred in the previous award year:		
4a. Total volume of Title IV aid for students in (4):		
4b. Total number of students declining the application of Title IV aid received in academic year 2009–2010 to charges incurred in the previous award year:		
4c. Total number of students in (4) who either graduated or are continuing their studies in academic year 2009–2010:		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		

Table AI.5.2. Credit of Title IV Aid to Prior Term Charges Experiment Participants by Type, Control, and Geographic Region

	Number	Percentage
Total Participation	15	100.0%
Institution Type		
Master's or Doctor's	15	100.0%
Control		
Public	14	93.3%
Private	1	6.7%
Region		
Mid-Atlantic	1	6.7%
Midwest	8	53.3%
Southwest	1	6.7%
West	5	33.3%

Table AI.5.3. Prior Term Charges: Total Number of Students Who Had Title IV Aid Credited to Prior Term Charges

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
1,611	1,650	0	139	899	2,513	4,804

Table AI.5.4. Prior Term Charges: Total Amount of Title IV Aid for Students Who Credited Prior Term Charges for Prior Year

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
19,629,759	21,312,017	0	3,130,949	9,019,216	39,272,768	61,300,899

Table AI.5.5. Prior Term Charges: Total Dollar Amount of Title IV Aid for Students Who Credited Prior Term Charges Used to Pay Charges in the Previous Award Year

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
944,676	937,532	0	68,245	738,754	1,625,993	3,397,319

Table AI.5.6. Prior Term Charges: Total Number of Students Who Credited Prior Term Charges Who Either Graduated or Continued their Studies

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
1,382	1,432	0	132	807	2,166	4,405

Table AI.5.7. Prior Term Charges: Number of Students Who Declined Crediting Prior Year Charges

No Schools reported any students declining crediting of prior year charges.

Table AI.5.8. Prior Term Charges: Estimated Savings in Administrative Work Hours Per Borrower

Insufficient data, N = 1.

Table AI.5.9. Prior Term Charges: Estimated Savings in Administrative Costs Per Borrower

Insufficient data, N = 1.

APPENDIX TABLE AI.6—ENTRANCE LOAN COUNSELING

Table AI.6.1. Experimental Sites Initiatives Reporting Template for Entrance Loan Counseling

Entrance Loan Counseling Worksheet		
Institution:		
Reporting Year:		
Goal of the Experiment:		
Target Student Population:		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Do you conduct entrance counseling, or do you provide information in an alternative method?		
3. Total number of first-time, FFEL/Direct Stafford borrowers (exclude PLUS only borrowers) in the Fall of 2009:		
4. Total FFEL/Direct loan volume for students in (3):		
5. Are only certain groups of students in (3) required to undergo entrance counseling?		
6. When entrance counseling is conducted the predominant method is:		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		

**Table AI.6.2. Alternative Entrance Loan Counseling Experiment
Participants by Type, Control, and Geographic Region**

	Number	Percentage
Total Participation	38	100.0%
Institution Type		
Bachelor's	2	5.3%
Master's or Doctor's	36	94.7%
Control		
Public	29	76.3%
Private	9	23.7%
Region		
Mid-Atlantic	6	15.8%
South	4	10.5%
Midwest	18	47.4%
Southwest	1	2.6%
West	9	23.7%

Table AI.6.3. Entrance Loan Counseling: Number of First-Time Borrowers

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
2,808	2,555	0	838	2,141	4,082	12,530

Table AI.6.4. Entrance Loan Counseling: Total Loan Funds for Students in (2)

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
16,423,925	16,306,774	0	6,431,695	11,928,262	19,443,993	69,368,565

Table AI.6.5. Entrance Loan Counseling: Has the Institution Exempted Certain Groups?

	Frequency	Percentage
Yes	7	18.4%
No	30	78.9%
Blank	1	2.6%
Total	38	100.0%

Table AI.6.6. Entrance Loan Counseling: Predominant Medium of Entrance Counseling

	Frequency	Percentage
In-person	3	7.9%
Postal Mail	1	2.6%
Telephone	0	0.0%
Email/Web	29	76.3%
Other	2	5.3%
Not Conducted	2	5.3%
Blank	1	2.6%
Total	38	100.0%

Table AI.6.7. Entrance Loan Counseling: Estimated Savings in Administrative Work Hours Per Borrower

Unreliable data, N = 5, but only 3 under 10 hours

Table AI.6.8. Entrance Loan Counseling: Estimated Savings in Administrative Cost Per Borrower

Unreliable data, N = 5, but only 3 under \$1,000

APPENDIX TABLE AI.7—EXIT LOAN COUNSELING

**Table AI.7.1. Experimental Sites Initiative Reporting Template
for Exit Loan Counseling**

Exit Loan Counseling Worksheet		
Institution:		
Reporting Year:		
Goal of the Experiment:		
Target Student Population:		
Reporting Items		
1. Please provide a description, rationale and conclusions about this experiment:		
2. Does your institution conduct exit counseling?		
3. Total number of final term borrowers in academic year 2006–2007:		
4. Total number of borrowers in (3) who graduated:		
5. Total number of borrowers in (3) who withdrew (officially or unofficially):		
6. Total cumulative debt for borrowers in (3):		
7. When exit counseling is conducted, is it predominantly:		
8. Are students in (3) surveyed on their knowledge of repayment obligations?		
Supplemental Items (Optional)		
1. Estimated savings in work hours per borrower:		
2. Estimated savings in administrative costs per borrower:		

**Table AI.7.2. Alternative Exit Loan Counseling Experiment
Participants by Type, Control, and Geographic Region**

	Number	Percentage
Total Participation	34	100.0%
Institution Type		
Bachelor's	1	2.9%
Master's or Doctor's	33	97.1%
Control		
Public	26	76.5%
Private	8	23.5%
Region		
Mid-Atlantic	5	14.7%
South	3	8.8%
Midwest	19	55.9%
Southwest	1	2.9%
West	6	17.6%

Table AI.7.3. Exit Loan Counseling: Does Your Institution Conduct Exit Counseling?

	Frequency	Percentage
Yes	24	70.6%
No	10	29.4%
Total	34	100.0%

Table AI.7.4. Exit Loan Counseling: Number of Final-Term Borrowers

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
3,283	2,900	34	923	3,227	4,824	15,009

Table AI.7.5. Exit Loan Counseling: Total Number of Borrowers Who Graduated

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
2,531	2,445	0	756	1,951	3,714	12,360

Table AI.7.6. Exit Loan Counseling: Total Number of Borrowers Who Withdrew

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
470	731	0	16	129	565	2,649

Table AI.7.7. Exit Loan Counseling: Total Cumulative Debt for Borrowers

Mean	Std. Dev.	Minimum	25 th Percentile	Median	75 th Percentile	Maximum
90,427,493	94,580,704	0	13,976,921	61,118,521	142,613,006	355,505,049

Table AI.7.8. Exit Loan Counseling: Predominant Medium of Exit Counseling

	Frequency	Percentage
In-person	9	26.5%
Postal Mail	3	8.8%
Telephone	0	0.0%
Email/Web	20	58.8%
Other	1	2.9%
Not Conducted	1	2.9%
Total	34	100.0%

Table AI.7.9. Exit Loan Counseling: Are Students Surveyed on their Knowledge of Repayment Options

	Frequency	Percentage
Yes	7	20.6%
No	27	79.4%
Total	34	100.0%

Table AI.7.10. Exit Loan Counseling: Estimated Savings in Administrative Work Hours Per Borrower

Insufficient data, N = 4.

Table AI.7.11. Exit Loan Counseling: Estimated Savings in Administrative Costs

Insufficient data, N = 3.