

Analysis of the Experimental Sites Initiative:

Technical Appendix

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INTRODUCTION

The main theme emerging from the Analysis of the Experimental Sites Initiative is that institutions that participate in the various experiments enthusiastically support them. In most cases, they welcome the relief from statutory regulations that allows them to streamline procedures within their financial aid offices and provide their students with better service. They also cite the academic progress of their students with little or no risk to the integrity of Title IV aid programs. That institutions support the experiments in which they participate should come as no surprise.

Institutions participating in the Experimental Sites Initiative are largely self-selected. Often as a consortium, they propose experiments that promise benefits to their institutions and students. Since few institutions withdraw from the Initiative, the experiments seem to be working. Yet should it be concluded from their reports, however, that the statutory relief experienced within the particular experiment under the Initiative can be broadly extended to all Title IV participating institutions with the same benefits accruing to institutions and students, and with minimal risk to the integrity of the programs?

Table 1, reproduced from the Analysis of the Experimental Sites Initiative, reveals that the institutions participating in the initiative are a homogeneous group compared to institutions represented in the National Student Loan Data System (NSLDS).¹ The vast majority of experimental sites are public (83 percent), four-year institutions (87 percent). They are generally four times the size of the average institution in the NSLDS, and they are clustered in the Midwest and West (70 percent). For the purpose of comparison, note that 36 percent of the institutions in the NSLDS are under public control, 50 percent are four-year institutions, and 42 percent are in the Midwest or West. The positive effects reported by participating institutions may result as much from the characteristics of the institutions as from the experiments in which they participate.

	NSLDS	Participating Experimental Sites Only
Total Number of Institutions	5,333	109
Number of Institutions by Type		
One-year or less	1,086	0
Two-year, Non-degree	351	0
Two-year, Associates	1,237	14
Bachelor's Degree	612	4
First Professional Degree	73	0
Master's or Doctor's Degree	1,974	91
Number of Institutions by Control		
Public	1,894	91
Private	1,738	18
Proprietary	1,701	0
Geographic Region		
New England	351	3
Mid-Atlantic	894	11
Southern	933	12
Midwest	1,286	40
Southwest	421	5
Western	959	38
U.S. Territories	35	0
Foreign	454	0
Average Enrollment	NA	19,962

Table 1. Comparison of Institutional Characteristics within Data Sets

DATA SOURCES

The data used in the analyses are derived from the following the Experimental Sites Initiative Reporting Templates and NSLDS.

The Experimental Sites Initiative Annual Reporting Tool. Institutions participating in the initiative enter data online into the worksheet templates. Those participating in the loan proration for graduating borrowers; overaward tolerance; loan fees in cost of attendance; credit of Title IV aid to institutional charges; credit of Title IV aid to prior term charges; entrance loan counseling; exit loan counseling; and the ability to benefit (ATB) experiments were able to describe participation and outcomes for each of the aforementioned experiments in the provided worksheets. The annual reporting tool contains information that enabled participants to identify themselves and describe the extent of their participation in Title IV student aid programs. Participants are able to provide written descriptions of experiment implementation procedures and general comments. Institutions participating the in ATB experiment record the number of students and their average academic progress and grade point average for six populations relevant for comparisons necessary to gauge the success of the ATB experiment. These institutions also describe the extent of their Title IV participation and relay general comments. The sections of this appendix that are specific to the experiment present a reproduction of each worksheet. Following the worksheets are descriptive statistics for each question contained in the worksheet. The number of institutions responding to the question, the sum, mean, median, standard deviation, minimum value, and maximum value are reported for all participating institutions. The subpopulations are defined by their membership in approximately equal percentiles, usually quintiles.

APPENDIX AI.1 LOAN PRORATION FOR GRADUATING BORROWERS

Table AI.1 Experimental Sites Initiative Reporting Template for Loan Proration for Graduating Borrowers

Loan Proration Worksheet
Institution: Reporting Year: Goal of the Experiment:
Population:
Reporting Items
1. Please provide a description, rationale and conclusions about this experiment:
2. Number of students who could have been subject to loan proration in their graduating term during the academic year 2005-2006:
2a. Number of students in (2) whose loans were prorated:
2a1. Number of students in (2a) receiving four-year degrees:
2a2. Number of students in (2a) receiving other degrees:
2a3. Number of students in (2a) who withdrew from your institution:
2a31. Total Title IV funds returned by students in (2a3):
2a4. Number of students in (2a) who completed term, but did not graduate or withdraw:
2b. Number of students in(2) whose loans were not prorated:
2b1. Number of students in (2b) receiving four-year degrees:
2b2. Number of students in (2b) receiving other degrees:
2b3. Number of students in (2b) who withdrew from your institution:
2b3i. Total Title IV funds returned by students in (2b3):
2b4. Number of students in (2b) who completed term, but did not graduate or withdraw:

Supplemental Items (Optional)

	Number	Percentage
Total Participation	78	100
Institution Type		
Two-year	2	2.56
Four-year	76	97.44
Control		
Public	62	79.49
Private	16	20.51
Region		
New England	3	3.85
Mid-Atlantic	7	8.97
South	7	8.97
Midwest	33	42.31
Southwest	5	6.41
West	23	29.49

Table AI.1.2. Loan Proration Experiment Participants by Type, Control, and Geographic Region

Table AI.1.3. Loan Proration: Number of Students Who Could Have Been Subject to LoanProration

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	16	713	44.56	49.0	33.20	0	108
2 nd Quintile	15	2,653	176.87	180.0	30.31	128	212
3 rd Quintile	16	5,218	326.13	329.0	50.59	225	391
4 th Quintile	15	7,528	501.87	514.0	66.44	399	591
Hiahest 20%	16	22.414	1.400.88	974.5	1.274.83	598	5.655
Total	78	38,526	493.92	329.0	746.06	0	5,655

Table AI.1.4. Number of Students Whose Loans Were Prorated

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 73%	57	0	0	0	0	0	0
Highest 27%	21	4,062	193.43	184.0	165.49	4	614
Total	78	4,062	52.08	0	120.71	0	614

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 74%	58	0	0	0	0	0	0
Highest 26%	20	2,979	148.95	131.0	124.63	4	440
Total	78	2,979	38.19	0	90.10	0	440

Table AI.1.5. Number of Students With Prorated Loans Receiving Four-Year Degrees

Table AI.1.6. Number of Students With Prorated Loans Receiving Other Degrees

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 92%	72	0	0	0	0	0	0
Highest 8%	6	158	26.33	20.5	26.54	1	70
Total	78	158	2.03	0	9.78	0	70

 Table AI.1.7.
 Number of Students With Prorated Loans Who Withdrew

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 91%	71	0	0	0	0	0	0
Highest 9%	7	513	73.29	2.0	186.41	1	496
Total	78	513	6.58	0	56.14	0	496

Table AI.1.8. Total Title IV Funds Returned by Students With Loan Prorations

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 91%	71	0	0	0	0	0	0
Hiahest 9%	7	2.042.929	291.814.07	4.208.0	752.862.82	1.522	1.999.022
Total	78	2,042,929	26,191.40	0	226,306.60	0	1,999,022

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 83%	65	0	0	0	0	0	0
Highest 17%	13	188	14.46	9.0	17.69	1	64
Total	78	188	2.41	0	8.84	0	64

Table AI.1.9. Number of Students With Loan Prorations Who Completed Term but Did Not Graduate or Withdraw

 Table AI.1.10.
 Number of Students Whose Loans Were Not Prorated

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	16	220	20.00	10 5	22.62	0	50
Lowest 20%	10	320	20.00	12.3	22.02	0	59
2 nd Quintile	15	1,812	120.80	128.0	38.03	64	180
3 rd Quintile	16	4,112	257.00	254.0	47.56	195	323
4 th Quintile	15	6,372	424.80	426.0	67.09	338	542
Highest 20%	16	19,737	1,233.56	764.5	1,269.88	554	5,655
Total	78	32,353	414.78	254.0	713.78	0	5,655

Table AI.1.11. Number of Students Without Prorated Loans Who Received Four-Year Degrees

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	16	235	14.69	4.5	18.95	0	47
2 nd Quintile	15	1,295	86.33	86.0	27.65	48	128
3 rd Quintile	16	3,537	221.06	217.5	51.66	146	291
4 th Quintile	15	5,373	358.20	327.0	59.44	291	476
Hiahest 20%	16	15.066	941.63	625.5	655.94	505	2.878
Total	78	25,506	327.00	217.5	444.70	0	2,878

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 73%	57	0	0	0	0	0	0
Highest 27%	21	2,285	108.81	13.0	346.16	1	1,599
Total	78	2,285	29.29	0	182.99	0	1,599

Table AI.1.12. Number of Students Without Prorated Loans Receiving Other Degrees

Table AI.1.13. Number of Students Without Prorated Loans Who Withdrew

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 50%	39	0	0	0	0	0	0
Highest 50%	39	232	5.95	3.0	9.70	1	54
Total	78	232	2.97	0.5	7.44	0	54

Table AI.1.14. Total Title IV Funds Returned by Students Without Prorated Loans

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 67%	52	0	0	0	0	0	0
Highest 33%	26	50,388,081	1,938,003	3,549.5	9,828,709.92	664	50,127,147
Total	78	50,388,081	646,001	0	5,675,408.30	0	50,127,147

Table AI.1.15. Number of Students Without Prorated Loans Who Completed Term, but Did Not Graduate or Withdraw

	Reporting	Sum	Mean	Median	Std Dev	Minimum	Maximum
Lowest 38%	30	0	0	0	0	0	0
Highest 62%	48	3,864	80.50	25.0	180.95	1	1,124
Total	78	3,864	49.54	4.0	146.77	0	1,124

	Reporting	Sum	Mean	Median	Std Dev	Minimum	Maximum
Lowest 34%	5	0.37	0.07	0.00	0.10	0.00	0.20
2 nd Third	5	1.91	0.38	0.33	0.14	0.20	0.55
Highest 33%	5	9.75	1.95	1.00	2.00	0.75	5.50
Total	15	12.03	0.80	0.33	1.37	0.00	5.50

Table AI.1.16. Loan Proration: Estimated Savings in Administrative Work Hours Per Borrower

Table AI.1.17. Loan Proration: Estimated Savings in Administrative Cost Per Borrower

	Reporting	Sum	Mean	Median	Std Dev	Minimum	Maximum
Lowest 34%	5	4.00	0.80	0.00	1.30	0.00	3.00
2 nd Third	5	35.95	7.19	6.33	4.58	3.28	14.62
Highest 33%	5	380.30	76.06	29.70	111.39	20.00	275.00
Total	15	420.25	28.02	6.33	69.25	0.00	275.00

APPENDIX AI.2 – OVERAWARD TOLERANCE

Table AI.2.1. Experimental Sites Initiatives Reporting Template for Overaward Tolerance

	Overaward Tolerance Worksheet
Ins	stitution:
Re Go	porting Year: bal of the Experiment:
Ta Po	rget Student pulation:
	Reporting Items
1.	Please provide a description, rationale and conclusions about this experiment:
2. aca	Total number of students receiving overwards of \$300 or less in ademic year 2005-2006:
3. Ioa	Total Stafford Ioan volume for students in (2), excluding PLUS
4.	Total volume of overawards for students in (2):
	Supplemental Items (Optional)
1.	Estimated savings in work hours per borrower:
2.	Estimated savings in administrative costs per borrower:

	Number	Percentage
Total Participation	37	100
Institution Type		
Two-Year	1	2.70
Four-Year	36	97.30
Control		
Public	35	94.59
Private	2	5.41
Region		
Mid-Atlantic	8	21.62
South	6	16.22
Midwest	11	29.73
Southwest	2	5.41
West	10	27.03

Table AI.2.2. Overaward Toleration Experiment Participants byType, Control, and Geographic Region

Table AI.2.3. Overaward Tolerance: Number of Students Receiving Overawards of \$300 or
Less in Academic Year 2005-2006

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	7	2	0.29	0	0.49	0	1
2 nd Quintile	8	144	18.00	17.0	9.80	4	35
3 rd Quintile	7	373	53.29	48.0	17.61	38	92
4 th Quintile	8	2,334	291.75	264.5	96.53	172	418
Highest 20%	7	4,059	579.86	530.0	129.79	479	858
Total	37	6,912	186.81	48.0	231.82	0	858

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	7	8,867	1,266.64	0	2,241.51	0	5,451
2 nd Quintile	8	699,084	87,385.53	85,753.5	36,773.37	13,891	137,961
3 rd Quintile	7	2,503,491	357,641.52	291,404.0	183,360.70	189,986	705,799
4 th Quintile	8	11.366.049	1.420.756.17	1.117.906.0	564.987.20	882.591	2.207.320
Highest 20%	7	31.557.125	4.508.160.71	3.753.412.0	3.178.278.21	2.286.219	11.519.667
Total	37	46,134,616	1,246,881.51	291,404.0	2,140,219.62	0	11,519,667

Table AI.2.4. Overaward Tolerance: Stafford Loan Volume of Students Receiving Overawards of \$300 or Less Excluding PLUS Loans

Table AI.2.5. Overaward Tolerance: Total Volume of Overawards for Students Receiving Overawards of \$300 or Less

	Reporting Sum		Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	7	228	32.57	0	78.53	0	210
2 nd Quintile	8	21,367	2,670.93	2,223.5	1,345.20	770	5,072
3 rd Quintile	7	65,598	9,371.20	8,113.0	5,435.48	5,138	21,284
4 th Quintile	8	418,015	52,251.88	45,062.5	23,840.00	21,961	88,544
Highest 20%	7	798,286	114,040.86	110,589.0	24,681.88	89,685	158,754
Total	37	1,303,495	35,229.59	8,113.0	45,781.21	0	158,754

Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
2	31,098	15,549.00	15,549.0	496.39	15,198	15,900
2	34,246	17,122.95	17,123.0	485.15	16,780	17,466
2	36.893	18.446.50	18.446.5	289.21	18.242	18.651
2	36 951	19 825 50	19 825 5	1 598 77	18 695	20,956
- 2	54 563	27 281 50	27 281 5	8 259 71	21 441	33 122
10	106 451	10 645 00	19 446 5	5 122 66	15 109	22 122
	Reporting 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 10	Reporting Sum 2 31,098 2 34,246 2 36,893 2 36,951 2 54,563 10 196,451	Reporting Sum Mean 2 31,098 15,549.00 2 34,246 17,122.95 2 36,893 18,446.50 2 36,951 19,825.50 2 54,563 27,281.50 10 196,451 19,645.09	ReportingSumMeanMedian231,09815,549.0015,549.0234,24617,122.9517,123.0236,89318,446.5018,446.5236,95119,825.5019,825.5254,56327,281.5027,281.510196,45119,645.0918,446.5	ReportingSumMeanMedianStd. Dev.231,09815,549.0015,549.0496.39234,24617,122.9517,123.0485.15236,89318,446.5018,446.5289.21236,95119,825.5019,825.51,598.77254,56327,281.5027,281.58,259.7110196.45119,645.0918,446.55,133.66	ReportingSumMeanMedianStd. Dev.Minimum231,09815,549.0015,549.0496.3915,198234,24617,122.9517,123.0485.1516,780236,89318,446.5018,446.5289.2118,242236,95119,825.5019,825.51,598.7718,695254,56327,281.5027,281.58,259.7121,44110196,45119,645.0918,446.55,133.6615,198

Table AI.2.6. Overaward Tolerance: Average Cost of Attendance for FFEL/Direct Stafford Loan Population Per Borrower

Table AI.2.7. Overaward Tolerance: Estimated Savings in Administrative Work Hours Per Borrower

	Reporting	Sum	Mean	Median	Std Dev	Minimum	Maximum
Lowest 34%	2	0.35	0.18	0.18	0.11	0.10	0.25
2 nd Third	3	2.25	0.75	1.00	0.43	0.25	1.00
Hiahest 33%	2	5.50	2.75	2.75	1.06	2.00	3.50
Total	7	8.10	1.16	1.00	1.23	0.10	3.50

	Reporting	Sum	Mean	Median	Std Dev	Minimum	Maximum
Lowest 34%	2	4.50	2.25	2.25	1.06	1.50	3.00
2 nd Third	3	66.36	22.12	20.60	17.17	5.76	40.00
Highest 33%	2	229.00	114.50	114.50	85.56	54.00	175.00
Total	7	299.86	42.84	20.60	61.60	1.50	175.00

Table AI.2.8. Overaward Tolerance: Estimated Savings in Administrative Costs Per Borrower

APPENDIX AI.3 – LOAN FEES IN COST OF ATTENDANCE

Table AI.3.1. Experimental Sites Initiative Reporting Template for Loan Fees in Cost of Attendance

Institution:		
Reporting Year:		
Goal of the Experi	ment:	
Target Student Po	pulation:	
	Reporting Items	
1. Please provide a	description, rationale and conclusions about	this experiment:
2 Total number of	students for whom fees are included in loans a	
part of COA. Exclud	de students who received PLUS loans only:	
3. Total loan volum	e for students in (2):	
 Total dollar amon for students in (2): 	unt of loan fees included in cost of attendance	
5. Total number of in Cost of Attendand only:	students for whom loan fees were NOT includ ce. Exclude students who received PLUS loar	ed ns
 Total number of in their COA, who re award year. Exclud 	students that did NOT have loan fees included eceived the maximum annual loan limit for the le students who received PLUS loans only:	1
7. Total number of included in their cos PLUS loans only:	students who could have had the loan fees at of attendance. Exclude students who receiv	ed
8. Methods of inform of attendance:	ming students, when requested, that loan fees	may be included in cos
	Supplemental Items (Optional)	
1. Estimated saving	gs in work hours per borrower:	

	Number	Percentage
Total Participation	51	100
Institution Type		
Two-Year	3	5.88
Four-Year	48	94.12
Control		
Public	42	82.35
Private	9	17.65
Region		
Mid-Atlantic	6	11.76
South	6	11.76
Midwest	20	39.22
Southwest	2	3.92
West	17	33.33

Table AI.3.2. Loan Fees in COA Experiment Participantsby Type, Control, and Geographic Region

 Table AI.3.3. Loan Fees in COA: Total Number of Students for Whom Fees are Included in Loans as Part of COA Excluding Plus Loans

	Reporting Sum		Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	10	0	0	0	0	0	0
2 nd Quintile	10	199	19.90	16.0	20.42	0	53
3 rd Quintile	11	1,548	140.73	156.0	58.91	58	223
4 th Quintile	10	4,979	497.90	482.5	173.59	246	819
Highest 20%	10	57.143	5.714.30	3.319.0	7.055.46	978	24.170
Total	51	63,869	1,252.33	156.0	3,735.17	0	24,170

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest	10	0	0	0	0	0	0
20%	10	0	0	0	0	0	0
2 nd Quintile	10	1,131,873	113,187.34	44,415.0	132,574.77	0	349,187
3 rd Quintile	11	10,656,220	968,747.25	1,039,677.0	410,273.78	454,588	1,589,048
4 th Quintile	10	46,080,881	4,608,088.11	3,581,727.5	2,552,949.27	2,231,522	9,584,594
Highest 20%	10	507,994,502	50,799,450.20	42,312,123.5	46,665,579.84	10,181,629	169,681,934
Total	51	565,863,476	11,095,362.28	1,039,677.0	28,074,815.64	0	169,681,934

Table AI.3.4. Loan Fees in COA: Total Loan Volume for Students for Whom Loan Fees Were Included in COA

Table AI.3.5. Loan Fees in COA: Total Dollar Amount of Loan Fees Included in Cost of Attendance

	Reporting Sum		Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	10	0	0	0	0	0	0
2 nd Quintile	10	24,895	2,489.46	596.0	3,401.68	0	8,784
3 rd Quintile	11	211,230	19,202.73	21,465.0	6,810.75	10,121	30,450
4 th Quintile	10	1,023,358	102,335.76	87,418.5	54,165.60	53,479	207,320
Highest 20%	10	14,123,370	1,412,337.03	879,829.0	1,469,962.10	370,523	5,290,486
Total	51	15,382,852	301,624.56	21,465.0	835,344.57	0	5,290,486

Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
10	7,631	763.10	548.5	831.54	0	2,138
10	59,546	5,954.60	6,371.0	1,194.24	3,106	7,464
11	100.678	9.152.55	9.177.0	772.73	8.121	10.172
10	112 374	11 237 40	11 176 5	756 56	10 222	12 649
10	200 814	20.081.40	17 666 5	8 656 71	13 308	42 330
10	491.042	0.422.22	0.177.0	7 409 02	13,300	42,330
	Reporting 10 10 11 11 10 10	Reporting Sum 10 7,631 10 59,546 11 100,678 10 112,374 10 200,814 51 481,043	ReportingSumMean107,631763.101059,5465,954.6011100,6789,152.5510112,37411,237.4010200,81420,081.4051481.0439.432.22	ReportingSumMeanMedian107,631763.10548.51059,5465,954.606,371.011100,6789,152.559,177.010112,37411,237.4011,176.510200,81420,081.4017,666.551481.0439,432.229,177.0	ReportingSumMeanMedianStd. Dev.107,631763.10548.5831.541059,5465,954.606,371.01,194.2411100,6789,152.559,177.0772.7310112,37411,237.4011,176.5756.5610200,81420,081.4017,666.58,656.7151481.0439,432.229,177.07,408.92	ReportingSumMeanMedianStd. Dev.Minimum107,631763.10548.5831.5401059,5465,954.606,371.01,194.243,10611100,6789,152.559,177.0772.738,12110112,37411,237.4011,176.5756.5610,22210200,81420,081.4017,666.58,656.7113,30851481.0439,432.229,177.07,408.920

Table AI.3.6. Loan Fees in COA: Total Number of Students for Whom Loan Fees Were Not Included in COA

Table AI.3.7. Loan Fees in	COA:	Number of Students that	Did Not	Have Loan	Fees 2	Included
Who	Receiv	ved the Maximum Annua	l Loan L	imit		

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	10	4,915	491.50	291.0	529.47	0	1,216
2 ^{na} Quintile	10	22,151	2,215.10	1,903.5	885.92	1,367	3,522
3 rd Quintile	11	51,043	4,640.27	4,743.0	502.51	3,634	5,281
4 th Quintile	10	65,814	6,581.40	6,229.5	1,024.47	5,398	7,867
Highest 20%	10	142,893	14,289.30	10,365.0	9,646.14	8,221	39,013
Total	51	286,816	5,623.84	4,743.0	6,339.25	0	39,013

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	10	9,088	908.80	1,043.5	797.05	0	2,003
2 nd Quintile	10	33,922	3,392.20	3,218.5	696.83	2,452	4,658
3 rd Quintile	11	66,668	6,060.73	6,442.0	837.89	4,941	7,406
4 th Quintile	10	102.011	10.201.10	10.291.5	1.120.10	8.121	12.047
Highest 20%	10	181,925	18,192,50	17.051.0	4.116.92	13.627	24.170
Total	51	393,614	7,717.92	6,442.0	6,357.26	0	24,170

Table AI.3.8. Loan Fees in COA: Number of Students Who Could Have Had Loan Fees Included in COA

Table AI.3.9. Loan Fees: Estimated Savings in Administrative Work Hours Per Borrower

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 34%	2	0.03	0.02	0.02	0.02	0.00	0.03
2 nd Third	3	0.63	0.21	0.20	0.12	0.10	0.33
Highest 33%	2	4.25	2.13	2.13	1.94	0.75	3.50
Total	7	4.91	0.70	0.20	1.26	0.00	3.50

Table AI.3.10. Loan Fees: Estimated Savings in AdministrativeCosts Per Borrower

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 34%	2	0.69	0.35	0.35	0.49	0.00	0.69
2 nd Third	3	14.95	4.98	4.50	1.18	4.12	6.33
Highest 33%	2	182.50	91.25	91.25	118.44	7.50	175.00
Total	7	198.14	28.31	4.50	64.74	0.00	175.00

APPENDIX AI.4 – CREDIT TITLE IV AID TO INSTITUTIONAL CHARGES

Table AI.4.1. Experimental Sites Initiative Reporting Template for Credit of Aid to Title IV Institutional Charges

Institution: Reporting Year: Goal of the Experiment:	
Target Student Population:	
Reporting Items	
1. Please provide a description, rationale and conclusions about this e	experiment:
 Predominant method of informing students of the crediting of Title IV aid to institutional charges: 	
3. Total number of students for whom Title IV aid was used to pay otherwise non-allowable institutional charges in academic year 2005-2006:	
3a. Total volume of Title IV aid for students in (3):	
3b. Total dollar amount of otherwise non-allowable institutional charges (only) for students in (3):	
3c. Total number of students in (3) who either graduated in academic year 2005-2006, or are continuing their studies in academic year 2006-2007:	
4. Total number of students declining the application of Title IV aid to non-allowable institutional charges in academic year 2003-2004. (Note that (3) plus (4) should equal a number very close to the total number of aid recipients):	
4a. Total volume of Title IV aid for students in (4):]
4b. Total dollar amount of otherwise non-allowable institutional charges (only) for students in (4):	
4c. Total number of students in (4) who either graduated in academic year 2005-2006, or are continuing their studies in academic year 2006-2007:	
5. Total number of students who took advantage of the crediting of Title IV aid to otherwise non-allowable institutional charges for multiple terms in academic year 2005-2006:	

	Number	Percentage			
Total Participation	28	100			
Institution Type					
Two-Year	2	7.14			
Four-Year	26	92.86			
Control					
Public	23	82.14			
Private	5	17.86			
Region					
Mid-Atlantic	1	3.57			
South	3	10.71			
Midwest	17	60.71			
West	7	25.00			

Table AI.4.2. Credit of Title IV Aid to Nonallowable Institutional Charges Experiment Participants by Type, Control, and Geographic Region

 Table AI.4.3. Institutional Charges: Number of Students for Whom Title IV Aid was Used to Pay Otherwise Non-Allowable Institutional Charges

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	6	1,737	289.50	254.5	250.06	0	619
2 nd Quintile	5	6,741	1,348.20	1,261.0	507.32	743	2,054
3 rd Quintile	6	21,159	3,526.50	3,530.5	940.52	2,339	4,666
4 th Quintile	5	25,894	5,178.80	4,731.0	737.12	4,697	6,404
Highest 20%	6	73,403	12,233.83	12,125.5	1,703.24	9,983	14,241
Total	28	128,934	4,604.79	3,530.5	4,492.95	0	14,241

Table AI.4.4. Institutional Charges: Total Dollar Amount of Title IV Funds for Title IV Aid Recipients Whose Title IV Aid was Credited to Non-Allowable Institutional Charges

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	6	16,268,045	2,711,340.78	1,907,020.5	2,743,358.86	0	6,383,809
2 nd Quintile	5	64,578,752	12,915,750.35	8,748,596.0	6,213,530.42	7,914,724	21,143,562
3 rd Quintile	6	184,423,932	30,737,322.00	30,394,782.5	6,546,089.97	22,642,496	38,229,548
4 th Quintile	5	277,790,415	55,558,082.96	54,382,933.0	10,508,956.55	44,088,388	67,316,659
Highest 20%	6	566,263,137	94,377,189.50	92,584,093.5	18,085,903.95	74,446,929	124,601,085
Total	28	1,109,324,280	39,618,724.29	30,394,782.5	35,463,216.83	0	124,601,085

Table AI.4.5. Institutional Charges: Total Amount of Title IV Aid Credited to Nonallowable Institutional Charges

Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
6	171,243	28,540.42	23,363.5	29,061.21	0	69,035
5	1.738.573	347.714.60	334.895.0	49.356.53	307.171	433.093
6	7.377.552	1.229.591.99	1.106.226.0	612,153,09	653,841	2,256,505
5	14 526 785	2 905 357 00	2 828 634 0	491 073 44	2 451 714	3 699 907
6	41 910 535	6 985 089 09	6 682 226 0	1 711 590 92	4 854 733	9 156 016
28	65 724 687	2 347 310 25	1 106 226 0	2 774 612 62		9 156 016
	Reporting 6 5 6 5 6 5 6 28	Reporting Sum 6 171,243 5 1,738,573 6 7,377,552 5 14,526,785 6 41,910,535 28 65,724,687	Reporting Sum Mean 6 171,243 28,540.42 5 1,738,573 347,714.60 6 7,377,552 1,229,591.99 5 14,526,785 2,905,357.00 6 41,910,535 6,985,089.09 28 65,724,687 2,347,310.25	Reporting Sum Mean Median 6 171,243 28,540.42 23,363.5 5 1,738,573 347,714.60 334,895.0 6 7,377,552 1,229,591.99 1,106,226.0 5 14,526,785 2,905,357.00 2,828,634.0 6 41,910,535 6,985,089.09 6,682,226.0 28 65,724,687 2,347,310.25 1,106,226.0	ReportingSumMeanMedianStd. Dev.6171,24328,540.4223,363.529,061.2151,738,573347,714.60334,895.049,356.5367,377,5521,229,591.991,106,226.0612,153.09514,526,7852,905,357.002,828,634.0491,073.44641,910,5356,985,089.096,682,226.01,711,590.922865,724,6872,347,310.251,106,226.02,774,612.62	ReportingSumMeanMedianStd. Dev.Minimum6171,24328,540.4223,363.529,061.21051,738,573347,714.60334,895.049,356.53307,17167,377,5521,229,591.991,106,226.0612,153.09653,841514,526,7852,905,357.002,828,634.0491,073.442,451,714641,910,5356,985,089.096,682,226.01,711,590.924,854,7332865,724,6872,347,310.251,106,226.02,774,612.620

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	6	833	138.83	115.0	137.03	0	343
2 nd Quintile	5	3,110	622.00	471.0	313.46	372	1,149
3 rd Quintile	6	14,594	2,432.33	2,274.5	969.32	1,204	3,865
4 th Quintile	5	23,946	4.789.20	4.692.0	652.83	4.164	5.637
Highest 20%	6	59,808	9.968.00	10.015.5	1.628.36	8.065	12,682
Total	28	102,291	3,653.25	2,274.5	3,824.14	0	12,682

Table AI.4.6. Institutional Charges: Number of Students Whose Title IV Aid was Credited to Non-Allowable Charges Who Either Graduated or Continued their Studies

Table AI.4.7. Institutional Charges: Number of Students Declining AutomaticCredit of Title IV Aid to Nonallowable Institutional Charges

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 86%	24	0	0	0	0	0	0
Highest 14%	4	632	158.00	102.5	202.02	1	426
Total	28	632	22.57	0	87.78	0	426

Table AI.4.8. Total Dollar Amount of Title IV Funds for Title IV Aid Recipients Whose TitleIV Aid was Credited to Non-Allowable Institutional Charges

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 86%	24	0	0	0	0	0	0
Highest 14%	4	4 282 493	1 070 623 25	887 792 0	1 257 061 02	11 104	2 495 805
Total	28	4,282,493	152,946.18	001,102.0	566,684.73	0	2,495,805

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 86%	24	0	0	0	0	0	0
Highest 14%	4	172,496	43,124.11	20,302.5	60,592.97	1,588	130,304
Total	28	172,496	6,160,59	0	25,379.05	0	130,304

Table AI.4.9. Institutional Charges: Total Dollar Amount of Otherwise Non-Allowable Institutional Charges for Students Declining

Table AI.4.10. Number of Students Whose Title IV Aid was Credited to Non-Allowable Charges Who Either Graduated or Continued their Studies

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 86%	24	0	0	0	0.00	0	0
Highest 14%	4	219	54.75	23.0	80.52	1	172
Total	28	219	7.82	0	33.18	0	172

Table AI.4.11. Institutional Charges: Number of Students Who Take Advantage of the Crediting of Nonallowable Charges Provision for Multiple Semesters

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	6	190	31.67	31.0	31.10	0	79
2 nd Quintile	5	1,444	288.80	343.0	122.78	108	397
3 rd Quintile	6	11,185	1,864.17	1,889.5	990.84	627	2,852
4 th Quintile	5	19,036	3,807.20	3,455.0	784.90	3,078	4,824
Highest 20%	6	52,112	8,685.33	9,096.5	3,169.12	5,018	13,344
Total	28	83,967	2,998.82	1,889.5	3,611.76	0	13,344

Table AI.4.12. Institutional Charges: Estimated Savings in Administrative Work Hours Per Borrower

Insufficient data.

Table AI.4.13. Institutional Charges: Estimated Savings in AdministrativeCosts Per Borrower

Insufficient data.

APPENDIX AI.5 – CREDIT TITLE IV AID TO PRIOR TERM CHARGES

Table AI.5.1. Experimental Sites Initiatives Reporting Template for Credit Title IV Aid to Prior Term Charges

oreal of the W Ald to Thor Award Tear Unarges V	TO ROHEEL
nstitution: Reporting Year: Goal of the Experiment:	
Target Student Population:	
Reporting Items	
1. Please provide a description, rationale and conclusions about th	s experiment:
 Predominant method of informing students of the crediting of Title IV aid to prior award year charges: 	
3. Total number of students for whom Title IV aid received in academic year 2005-2006 was used to pay charges incurred in the previous award year:	
3a. Total volume of Title IV aid for students in (3):	
3b. Total dollar amount of Title IV aid for students in (3) used to pay charges incurred in the previous award year:	
3c. Total number of students in (3) who either graduated or are continuing their studies in academic year 2006-2007:	
4. Total number of students declining the application of Title IV aid received in academic year 2005-2006 to charges incurred in the previous award year:	
4a. Total volume of Title IV aid for students in (4):	
4b. Total dollar amount of charges incurred in the previous award year by students in (4) that could have been covered by Title IV aid if the student had chosen to do so:	
4c. Total number of students in (4) who either graduated or are continuing their studies in academic year 2006-2007:	
Supplemental Items (Optional)	
 Estimated savings in work hours per borrower: 	
2. Estimated savings in administrative costs per borrower:]

	Number	Percentage
Total Participation	19	100
Institution Type		
Four-Year	19	100
Control		
Public	18	94.74
Private	1	5.26
Region		
Mid-Atlantic	1	5.26
South	2	10.53
Midwest	10	52.63
West	6	31.58

Table AI.5.2. Credit of Title IV Aid to Prior Term Charges Experiment Participants byType, Control, and Geographic Region

Table AI.5.3. Prior Term Charges:	Total Number of Students Who Had Title IV Aid
Credited	to Prior Term Charges

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	4	118	29.50	30.5	8.66	18	39
2 nd Quintile	4	1,085	271.25	331.0	148.40	54	369
3 rd Quintile	3	2,420	806.67	915.0	295.77	472	1,033
4 th Quintile	4	7,779	1,944.75	2,042.0	306.41	1,501	2,194
Highest 20%	4	13,325	3,331.25	3,212.5	954.00	2,383	4,517
Total	19	24,727	1,301.42	915.0	1,350.72	18	4,517

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	4	1,157,821	289,455.24	293,927.0	81,973.90	185,296	384,671
2 nd Quintile	4	10,189,922	2,547,480.50	2,770,762.5	868,876.53	1,324,400	3,323,997
3 rd Quintile	3	16,310,967	5,436,989.04	6,043,979.0	1,460,998.38	3,770,340	6,496,648
4 th Quintile	4	61,154,683	15,288,670.75	16,983,129.5	5,117,280.07	8,072,296	19,116,128
Highest 20%	4	111,717,437	27,929,359.37	25,671,430.0	9,326,050.71	19,593,205	40,781,373
Total	19	200,530,831	10,554,254.24	6,043,979.0	11,546,362.05	185,296	40,781,373

Table AI.5.4. Prior Term Charges: Total Amount of Title IV Aid for Students Who Credited Prior Term Charges for Prior Year

Table AI.5.5. Prior Term Charges: Total Dollar Amount of Title IV Aid for Students Who Credited Prior Term Charges Used to Pay Charges in the Previous Award Year

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	4	133,240	33,310.08	35,670.5	15,428.08	12,563	49,336
2 nd Quintile	4	486,483	121,620.75	122,497.5	55,525.69	66,088	175,400
3 rd Quintile	3	750,178	250,059.28	190,736.0	109,919.10	182,547	376,895
4 th Quintile	4	2,937,574	734,393.42	774,503.0	221,436.21	429,464	959,104
Highest 20%	4	8,311,639	2,077,909.71	1,323,637.0	1,707,018.38	1,048,909	4,615,456
Total	19	12,619,114	664,163.88	190,736.0	1,059,904.84	12,563	4,615,456

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	4	90	22.50	24.0	8.70	11	31
2 nd Quintile	4	901	225.25	273.0	115.86	54	301
3 rd Quintile	3	1,985	661.67	832.0	303.73	311	842
4 th Quintile	4	6.107	1.526.75	1.623.0	421.13	954	1.907
Highest 20%	4	11 044	2 761 00	2 411 0	861 65	2 179	4 043
Total	19	20,127	1,059.32	832.0	1,130.35	11	4,043

Table AI.5.6. Prior Term Charges: Total Number of Students Who Credited Prior Term Charges Who Either Graduated or Continued their Studies

Table AI.5.7. Prior Term Charges: Number of Students Who Declined Crediting Prior Year Charges

No Schools reported any students declining crediting of prior year charges.

Table AI.5.8. Prior Term Charges: Estimated Savings in Administrative Work Hours Per Borrower

Insufficient data.

Table AI.5.9. Prior Term Charges: Estimated Savings in Administrative Costs Per Borrower

Insufficient data.

APPENDIX TABLE AI.6—ENTRANCE LOAN COUNSELING

Table AI.6.1. Experimental Sites Initiatives Reporting Template for Entrance Loan Counseling

Institution:		
Reporting Year: Goal of the Experi	ment:	
Target Student Population:		
	Reporting Items	
1. Please provide a	a description, rationale and conclusions about this e	experiment:
Do you conduct information in an alt	entrance counseling, or do you provide ernative method?	
 Total number of (exclude PLUS only 	first-time, FFEL/Direct Stafford borrowers	
4. Total FFEL/Direc	ct loan volume for students in (3):	
	recurse of attudents in (2) nonvined to undergo	
entrance counseling	groups of students in (3) required to undergo	
	[
 When entrance of method is: 	counseling is conducted the predominant	
6. When entrance of method is:	counseling is conducted the predominant	
6. When entrance of method is:	Supplemental Items (Optional)	
6. When entrance of method is:	counseling is conducted the predominant Supplemental Items (Optional)	
 When entrance of method is: 1. Estimated saving 	Supplemental Items (Optional)	

	Number	Percentage
Total Participation	51	100
Institution Type		
Two-Year	2	3.92
Four-Year	49	96.08
Control		
Public	39	76.47
Private	12	23.53
Region		
New England	1	1.96
Mid-Atlantic	6	11.76
South	9	17.65
Midwest	22	43.14
Southwest	1	1.96
West	12	23.53

Table AI.6.2. Alternative Entrance Loan Counseling ExperimentParticipants by Type, Control, and Geographic Region

 Table AI.6.3. Entrance Loan Counseling: Number of First-Time Borrowers

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	10	3,947	394.70	355.5	320.40	0	903
2 nd Quintile	10	13,455	1,345.50	1,395.0	225.86	954	1,611
3 rd Quintile	11	22,480	2,043.64	2,156.0	243.45	1,650	2,324
4 th Quintile	10	27,322	2,732.20	2,676.0	291.00	2,363	3,218
Highest 20%	10	60,283	6,028.30	5,472.5	2,308.87	3,498	11,956
Total	51	127,487	2,499.75	2,156.0	2,171.11	0	11,956

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	10	13,110,620	1,311,062.00	1,166,257.5	994,117.04	0	3,104,041
2 nd Quintile	10	53,722,832	5,377,283.25	5,551,435.5	880,656.63	3,239,308	6,373,292
3 rd Quintile	11	84,244,164	7,658,560.36	7,852,151.0	877,074.28	6,405,242	8,685,107
4 th Quintile	10	143,455,034	14,345,503.40	13,300,770.5	3,972,107.20	9,483,218	19,675,226
Highest 20%	10	335,167,300	33,516,730.04	30,711,479.0	13,410,762.32	19,855,646	62,884,765
Total	51	629,749,951	12,348,038.25	7,852,151.0	12,846,168.59	0	62,884,765

Table AI.6.4. Entrance Loan Counseling: Total Loan Funds for Students in (2)

Table AI.6.5. Entrance Loan Counseling: Has the Institution Exempted Certain Groups?

	Frequency	Percentage
Yes	10	19.6
No	41	80.4
Total	51	100.0

 Table AI.6.6. Entrance Loan Counseling: Predominant Medium of Entrance Counseling

	Frequency	Percentage
Email/Web	32	62.7
In-person	5	9.8
Not Conducted	6	11.8
Other	5	9.8
Postal Mail	3	5.9
Total	51	100.0

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 33%	3	0.83	0.28	0.33	0.25	0.00	0.50
Middle 33%	3	1.50	0.50	0.50	0.00	0.50	0.50
Highest 33%	3	5.95	1.98	1.00	1.75	0.95	4.00
Total	9	8.28	0.92	0.50	1.19	0.00	4.00

Table AI.6.6. Entrance Loan Counseling: Estimated Savings in Administrative Work Hours Per Borrower

Table AI.6.7. Entrance Loan Counseling: Estimated Savings in Administrative Cost Per Borrower

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	2	0.14	0.07	0.07	0.10	0.00	0.14
2 nd Quintile	2	2.92	1.46	1.46	0.77	0.92	2.00
3 rd Quintile	2	13.83	6.92	6.92	0.83	6.33	7.50
4 th Quintile	2	16.91	8.45	8.45	0.85	7.85	9.06
Highest 20%	2	37.49	18.74	18.74	11.94	10.30	27.19
Total	10	71.28	7.13	6.92	8.04	0.00	27.19

APPENDIX TABLE AI.7—EXIT LOAN COUNSELING

Table AI.7.1. Experimental Sites Initiative Reporting Template for Exit Loan Counseling

	Exit Loan Counseling Worksheet
Institut	ion:
Report Goal o	ing Year: f the Experiment:
Target Popula	Student tion:
	Reporting Items
1. Plea	ase provide a description, rationale and conclusions about this experiment:
2. Doe	s your institution conduct exit counseling?
3. Tota 2006:	al number of final term borrowers in academic year 2005-
4. Tota	al number of borrowers in (3) who graduated:
5. Tota unoffici	al number of borrowers in (3) who withdrew (officially or ally):
6. Tota	al cumulative debt for borrowers in (3):
7. Whe	en exit counseling is conducted, is it predominantly:
8. Are obligati	students in (3) surveyed on their knowledge of repayment ons?
	Supplemental Items (Optional)
1. Esti	mated savings in work hours per borrower:

	Number	Percentage
Total Participation	44	100
Institution Type		
Two-Year	1	2.27
Four-Year	43	97.73
Control		
Public	35	79.55
Private	9	20.45
Region		
Mid-Atlantic	5	11.36
South	8	18.18
Midwest	21	47.73
Southwest	1	2.27
West	9	20.45

Table AI.7.2. Alternative Exit Loan Counseling Experiment Participants by Type, Control, and Geographic Region

Table AI.7.3. Exit Loan Counseling: Does Your Institution Conduct Exit Counseling?

	Frequency	Percentage
Yes	30	68.2
No	14	31.8
Total	44	100.0

Table AI.7.4. Exit Loan Counseling:	Number of Final-Term Borrowers
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	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	9	3,287	365.22	246.0	208.26	96	623
2 nd Quintile	9	11,852	1,316.89	1,337.0	310.52	667	1,740
3 rd Quintile	8	18,056	2,257.00	2,247.5	313.53	1,825	2,613
4 th Quintile	9	29,017	3,224.11	3,153.0	397.12	2,740	3,745
Highest 20%	9	60,091	6,676.78	5,950.0	3,205.59	4,395	14,995
Total	44	122,303	2,779.61	2,247.5	2,630.98	96	14,995

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	9	1,717	190.78	200.0	134.05	0	408
2 nd Quintile	9	7,890	876.67	1,001.0	300.38	430	1,292
3 rd Quintile	8	12,199	1,524.88	1,489.0	176.46	1,320	1,740
4 th Quintile	9	21,685	2,409.44	2,535.0	514.86	1,820	3,099
Highest 20%	9	45,977	5,108.56	4,640.0	2,267.29	3,153	10,541
Total	44	89,468	2,033.36	1,489.0	2,019.55	0	10,541

Table AI.7.6. Exit Loan Counseling: Total Number of Borrowers Who Withdrew

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	9	43	4.78	5.0	3.87	0	9
2 nd Quintile	9	248	27.56	33.0	16.37	10	52
3 rd Quintile	8	953	119.13	125.5	24.42	81	146
4 th Quintile	9	2,613	290.33	336.0	92.73	147	392
Highest 20%	9	13,580	1,508.89	937.0	1,300.93	484	4,454
Total	44	17,437	396.30	125.5	808.02	0	4,454

Table AI.7.7. Exit Loan Counseling: Total Cumulative Debt for Borrowers

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 20%	9	37,314,817	4,146,090.78	3,286,488.0	3,105,553.51	315,961	9,936,725
2 nd Quintile	9	170,230,520	18,914,502.22	19,190,077.0	5,021,993.40	10,429,398	27,332,906
3 rd Quintile	8	280,618,544	35,077,318.04	36,251,542.0	5,235,699.86	27,530,559	40,729,780
4 th Quintile	9	575,119,835	63,902,203.89	63,014,393.0	14,345,521.18	47,432,202	84,309,022
Highest 20%	9	1,500,696,318	166,744,035.33	162,613,554.0	62,983,020.75	89,493,746	272,540,205
Total	44	2,563,980,034	58,272,273.51	36,251,542.0	65,529,075.22	315,961	272,540,205

	Frequency	Percentage
Email/Web	20	45.4
In-Person	12	27.3
Not Conducted	4	9.1
Other	5	11.4
Postal Mail	3	6.8
Total	44	100.0

Table AI.7.8. Exit Loan Counseling: Predominant Medium of Exit Counseling

Table AI.7.9. Exit Loan Counseling: Are Students Surveyed on their Knowledge of Repayment Options

	Frequency	Percentage
Yes	8	18.2
No	36	81.8
Total	44	100.0

Table AI.7.10. Exit Loan Counseling: Estimated Savings in Administrative Work Hours Per Borrower

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 50%	3	0.30	0.10	0.05	0.13	0.00	0.25
Highest 50%	3	5.50	1.83	1.00	1.89	0.50	4.00
Total	6	5.80	0.97	0.38	1.53	0.00	4.00

Table AI.7.11. Exit Loan Counseling: Estimated Savings in Administrative Costs

	Reporting	Sum	Mean	Median	Std. Dev.	Minimum	Maximum
Lowest 50%	3	4.50	1.50	2.00	1.32	0.00	2.50
Highest 50%	3	214.88	71.63	9.25	111.19	5.63	200.00
Total	6	219.38	36.56	4.07	80.13	0.00	200.00

APPENDIX AI.8. ABILITY TO BENEFIT

Table AI.8.1. Experimental Sites Initiative Reporting Template forAbility to Benefit

ATB DATA MATRIX							
Institution Reporting Year]						
Proposed Goal of the Experiment							
Target Students							
Data to be reported:							
Group	Number of Students In Group	Avg. Number of Units Attempted	Avg. Number of Units Completed	Average Cum. GPA			
Students enrolled in degree or certificate applicable classes							
Random sample of FA recipients with HS diplomas/or total number of FA recipients with HS diplomas							
All Students required to take ATB test							
All Students who failed ATB test							
All Students who passed ATB test			<u> </u>				
Students who failed ATB test but successfully completed 6 college units							

	Number	Percentage
Total Participation	14	100
Institution Type		
Two-Year	14	100
Control		
Public	14	100
Region		
West	14	100

Table AI.8.2. Ability to Benefit Experiment Participants by Type, Control, and
Geographic Region

Table AI.8.3. Ability to Benefit Experiment Participants' Self-Reported Values

Group	Number of Students in Group	Avg. Number of Units Attempted	Avg. Number of Units Completed	Avg. Cumulative GPA
Students enrolled in degree or certificate applicable classes	215,896	11.79	9.37	2.60
Random sample of financial aid recipients with high school diplomas/or total number of financial aid recipients with HS diplomas	56.818	15.24	12.12	2.56
All Students required to take ATB test	4,205	11.54	8.84	2.00
All Students who failed ATB test	869	9.29	6.35	1.85
All Students who passed ATB test	2,143	13.59	10.52	2.40
Students who failed ATB test but successfully completed 6 college units	328	15.86	12.46	2.48