



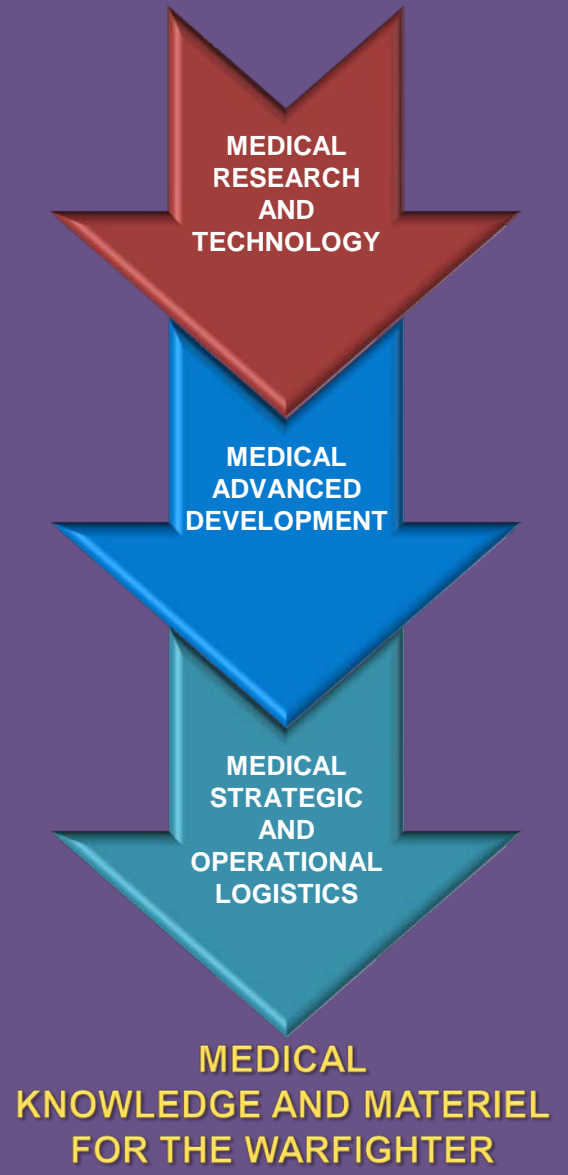
Working With MRMC

Resource for External Vendors and Partners

July 2011

**STRATEGIC PARTNERSHIPS
OFFICE
(SPO)**

LIFE CYCLE MEDICAL MATERIEL MANAGEMENT





Why am I seeing this?

Help Us Accomplish Our Mission

USAMRMC continually strives to advance medical products and technologies to support our Armed Forces by participating in collaborations with researchers, businesses, and other organizations through cooperative research and development agreements (CRADAs) and extramural funding programs (contracts and assistance agreements).

Let Us Help You

As a way to help others understand the entry points and process for doing business with the US Army Medical Research and Materiel Command, what follows is a concise template to facilitate appropriate submissions and timely review and response.



USAMRMC Mission

Responsively and responsibly create and deliver medical information and products for the warfighting family.

Goal 1: Build a platform of trust founded on inclusion, transparency, and integrity.

Goal 2: Deliver sustainable medical solutions relevant to the Warfighter and the world.



Where to Start?



STTR PROGRAM

BAA – Broad Agency Announcement

NPI – New Products and Ideas

Soldier Enhancement Program (SEP)



Primary Points of Entry



Vendor Day



NPI – New Products and Ideas

Search here for existing RFPs
Requests for Proposals (RFPs)

Search here for Program Announcements (PAs) and Broad Agency Announcements (BAAs)

Register to attend a Vendor Day Event at Fort Detrick, MD to showcase your product or prototype

Start at the Defense Logistics Agency for Commercial Off the Shelf Products (COTS) for Sale to Military Treatment Facilities (MTFs)

Submit a new product or idea here if other avenues are not appropriate

[Click Here for More Information](#)

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High Level Process Overview

1

Does my product, idea or service directly relate to USAMRMC's mission?

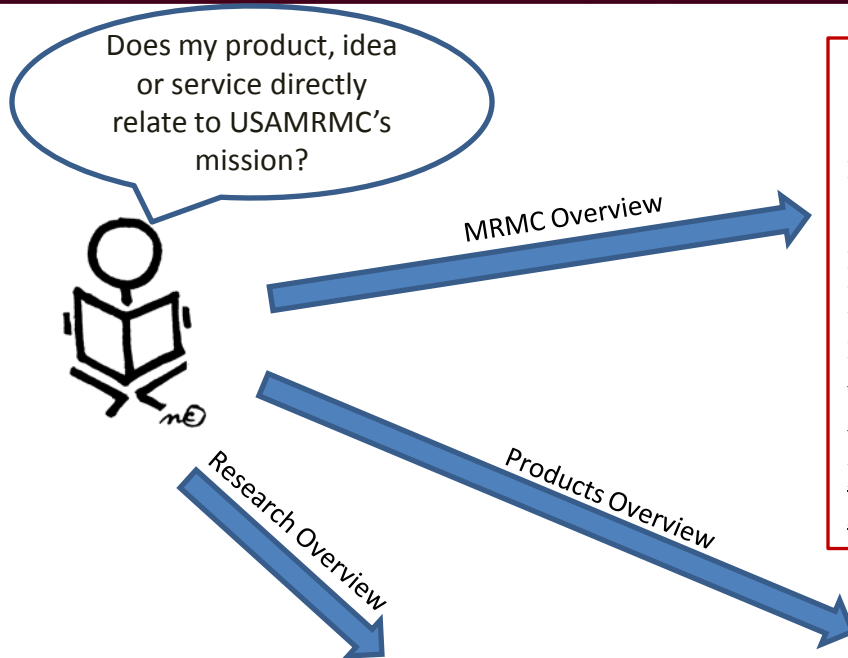
2

Do I want to talk to someone, or to submit a proposal?

3

Do I have a COTS (Commercial Off the Shelf) product to sell or am I looking for a research investment?

1 Process Overview



What does MRMC do?

“USAMRMC protects and sustains the health and fighting ability of Soldiers, Sailors, Airmen and Marines through its programs in medical research, medical materiel development, medical logistics and facility planning, medical information systems and development of new technologies to improve military health care on the battlefield...”

https://mrmc.amedd.army.mil/assets/docs/USAMRMC%20Work%20With%20Us%20brochure_24Octo8.pdf

Research Areas of Interest

A listing of USAMRMC's Research Areas of Interest can be found by in Section 2 of the BAA (Broad Agency Announcement) at https://www.usamraa.army.mil/pages/baa_paa/BAA_11_1/BAA%2011-1.pdf

BAA Home Page:

https://www.usamraa.army.mil/pages/baa_forms/index.cfm

MRMC Products Portfolio

To receive a copy of the USAMRMC Products Portfolio contact:

Public Affairs Office

USAMRMC

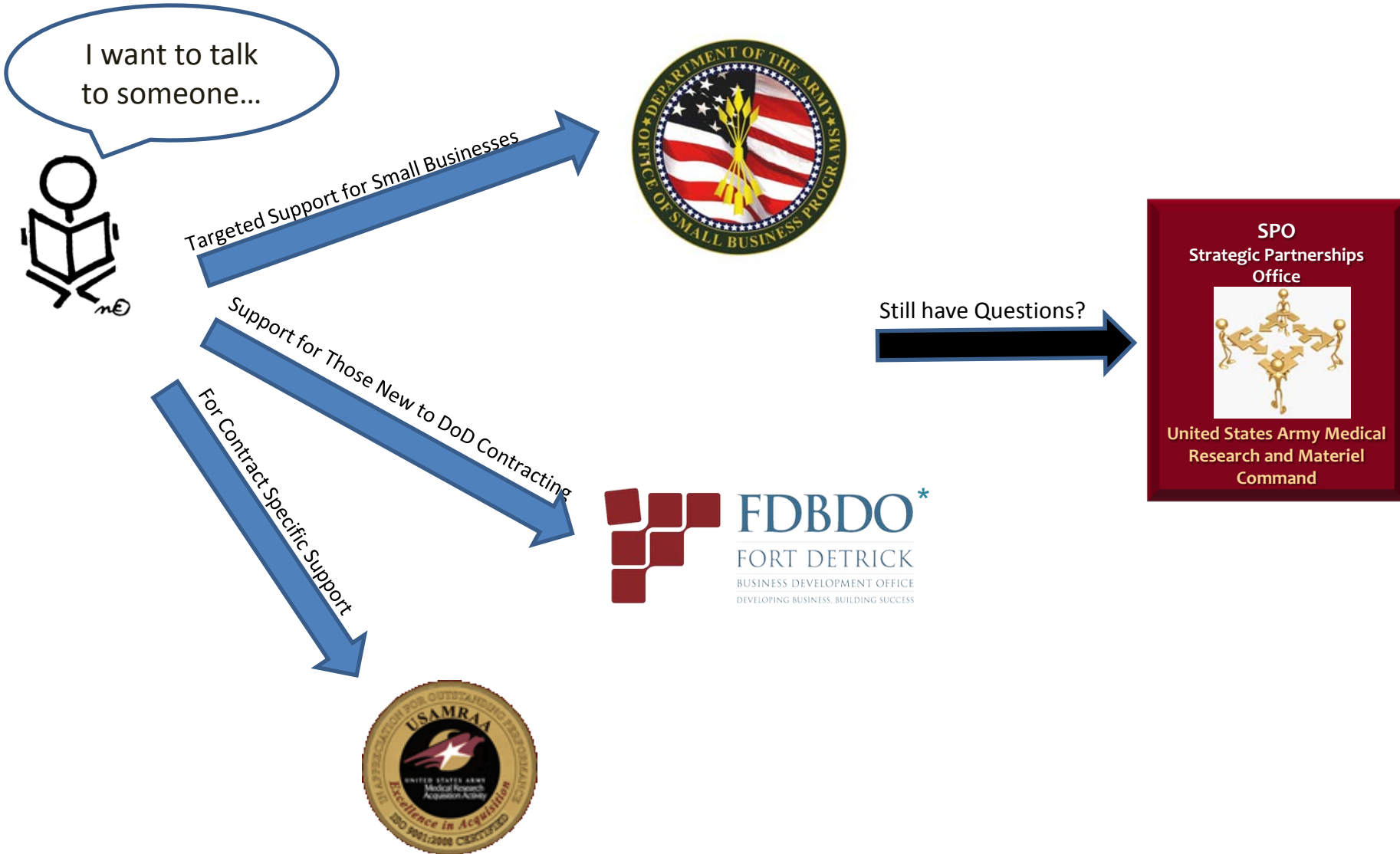
504 Scott Street

Fort Detrick, MD 21702-5012

Phone: 301.619.2736

https://mrmc.amedd.army.mil/assets/docs/Products_Portfolio_07.pdf

2 Process Overview





3 Process Overview

I want to submit a proposal



I have a Commercial Off the Shelf Product for Sale

Yes



Then Consider

Vendor Day

and /or



NPI – New Products and Ideas

No

I have research proposal, investigational product or service

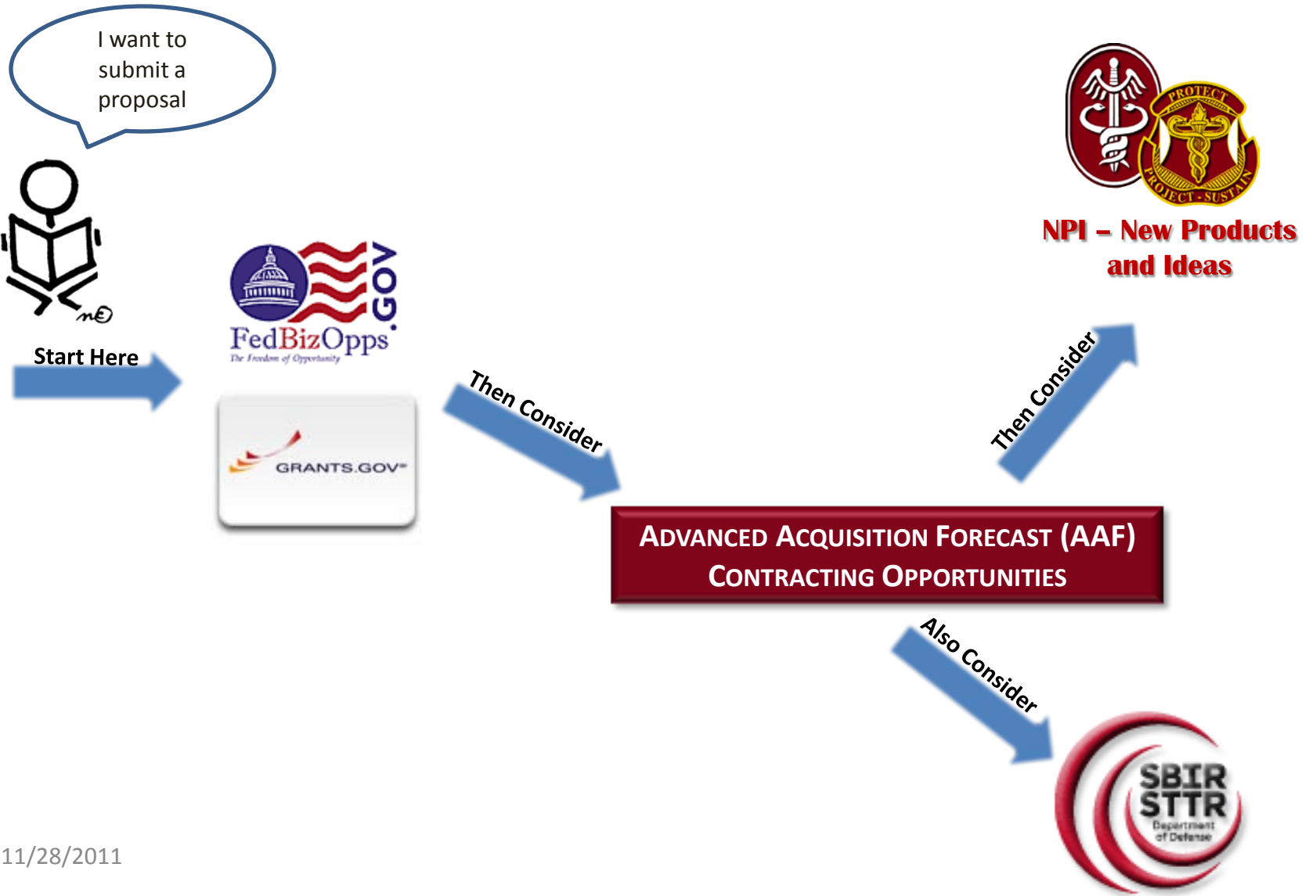
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Also Consider

Soldier Enhancement Program (SEP)



3 Process Overview (cont.)



Strategic Partnerships Office

SPO

Strategic Partnerships Office



United States Army Medical
Research and Materiel
Command

Our Role

- Providing management and oversight of USAMRMC's strategic partnerships, serving as the integrator, ensuring coordinated, effective, mutually supportive engagements that deliver improved understanding, tools, and best practices to support the Command.
- Fostering a culture of consultation, collaboration and synergy between the Command and its strategic partners.

Acting Director Strategic Partnerships Office

NICBR Engagement / Stakeholder Relations / Educational Outreach
Office: 1-301-619-2362
504 Scott Street
Fort Detrick, MD 21702-5012

Increasing understanding of
customer / stakeholder needs.

Exceeding customer / stakeholder
expectations.



References



<https://mrmc.amedd.army.mil>



<http://www.mrmc.smallbusopps.army.mil/>



<https://www.fbo.gov/>



<https://www.usamraa.army.mil/>



<https://www.medical.dla.mil/Portal/Supplier/HowDoISell.aspx>



<http://www.grants.gov/>

Vendor Day

<http://www.mrmc.smallbusopps.army.mil/index.cfm?ID=68&Type=3>



<http://www.fdbdo.com/>



NPI – New Products and Ideas

https://www.usamraa.army.mil/pages/Products_Ideas/index.cfm



<http://www.acq.osd.mil/osbp/sbir/>

Soldier Enhancement Program (SEP)

https://peosoldier.army.mil/newpeo/Sep/PEO_SEP.pdf