

21st Century Job Search

Resumes & Interviews



POWER
World
FOR THE FUTURE

What used to work, doesn't work anymore



- **Everyone's an Expert**

& To Top It Off?

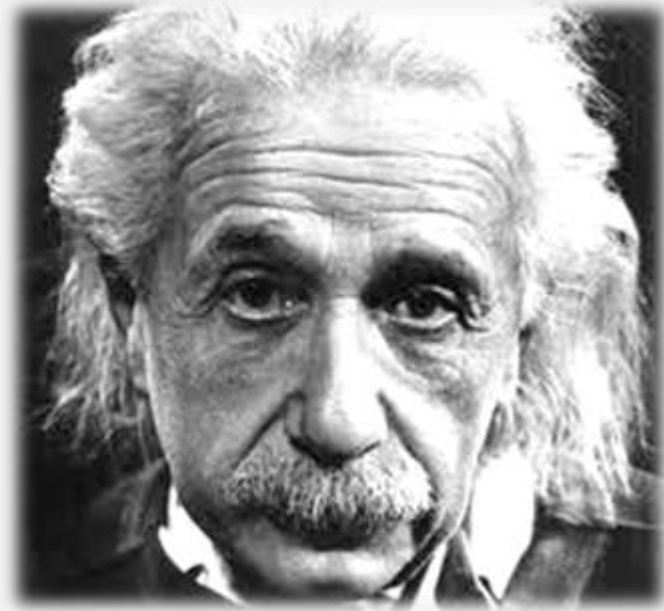


No Silver Bullets

How's that working for you?

Resumes

The Definition of Insanity:



- doing the same thing over and over again and expecting different results.

Albert Einstein

Resumes

- Resumes
 - Chronological
 - ~~Functional~~
 - Combination
 - 1 page
 - 2 page
 - 11 pages?



JOHN BRIDGES

97 Foothill Lane
Berkeley CA 94705

(987)123-4567
john.l.bridges@gmail.com

HIGHLIGHTS OF QUALIFICATIONS

- Highly inquisitive, creative and resourceful.
- Excellent skills in communication and collaboration.
- Skilled in all phases of hybridoma production.
- Good working knowledge of immunology.
- Excited by the challenge of research and experimentation.

RELEVANT SKILLS and ACCOMPLISHMENTS

Applied Research

- Successfully developed new antibodies for use in breast cancer research & therapy;
- experimented with antigen preparation and immunization routines, resulting in the desired immune response;
- carefully monitored the antisera to ensure presence of desired B-cell population;
- tailored screening strategies using ELISA, RIA and immunoblot techniques, to effectively isolate the desired hybridomas
- Developed, in collaboration with others, a novel assay which identifies the antibodies' ability to bind to live, intact tumor cells
- Delivered periodic presentations of results and works in progress, to staff of Cancer Research Institute.

Innovation/Exploration

Pursued unique opportunities for experimentation

- researched and worked out procedures for in vitro immunization of human lymphocytes
- explored and experimented with hybridoma production, using lymph node cells of a cancer patient
- experimented to induce animals' immune system to respond to a weak antigen

Lab Skills

- SDS-PAGE Electrophoresis
- Radiolabeling of Antibodies
- Tissue Culture
- Affinity Chromatography
- Immunoblot Strip Assay
- Hamster Egg Penetration Test
- Electroblobbing
- Lyophilization
- Isotyping

EMPLOYMENT HISTORY

Lab Technician
SCHILLING CANCER RESEARCH INST., Berkeley, CA 2002-2010

Research Asst.
UC SANTA BARBARA BIOLOGY DEPT., Santa Barbara, CA 1999-2002

-
- Targeted resumes**
 - Keywords**
 - Achievement driven**
 - Skills – NOT duties**
 - Use Bullets**
 - White space**

Things to Do



If it doesn't apply, leave it out

- Fact: You cannot be everything to everyone

Spelling & grammar mistakes

Non-truths

Clutter - Pictures – Color

References

Things to Avoid



Interviews



- **Already beat out 200-499 others**
 - Don't get too comfortable
 - Practice
- **Bring your stories**
 - It's how humans learn
 - 'Paint' a mental picture
 - Action verbs

Interviews

- Know something about the company



- **Confidence**

- Attitude
- Language
 - “I am . . .”
 - “I can . . .”
 - “I will . . .”

Employers Expect:



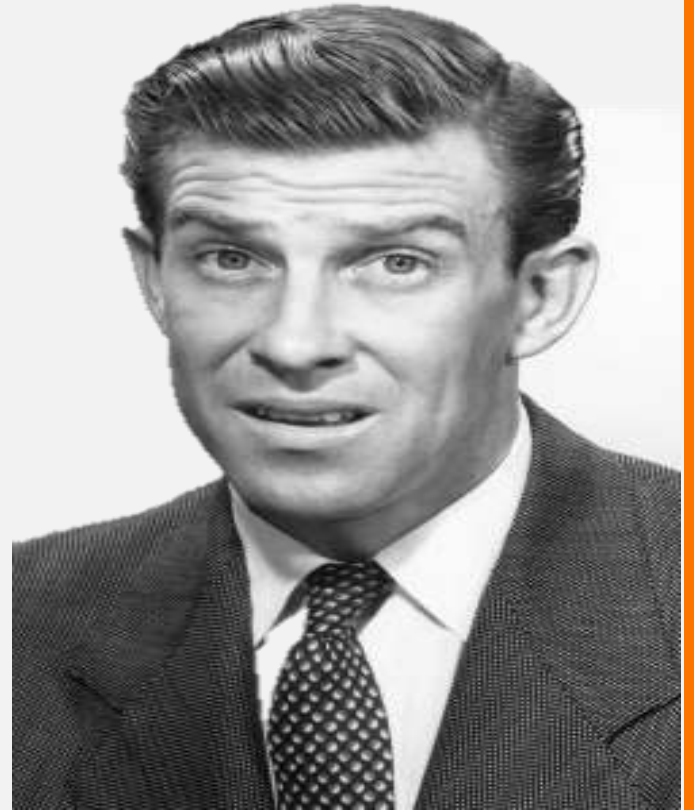
- **Control yourself**
 - TMI

- **Dress appropriately**
 - Make an effort
 - Interviewer's wearing shirt & tie

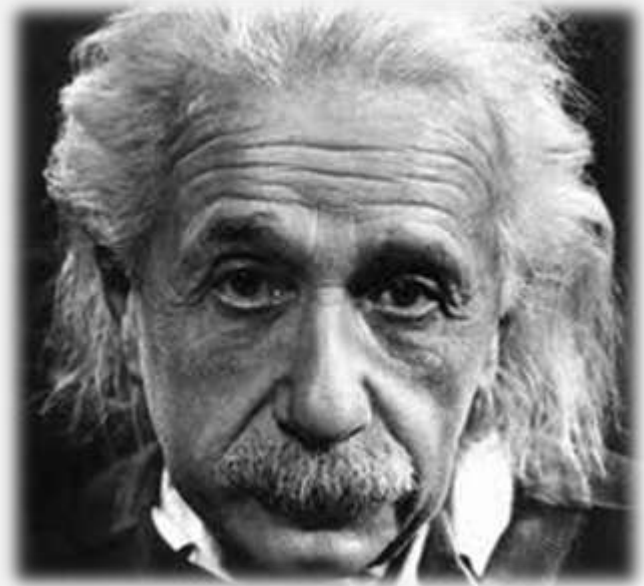
Other Things We Know

- **Being the best person for the job won't get you hired if you can't convey that information to the Employer**

Interviews



- “You have to learn the rules of the game. And then you have to play better than anyone else.”



Another Einstein

And if you were
wondering . . .

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