

Health Care Reform and Your Business

Moderated By:

Christine Koronides

Program Analyst, SBA Office of Capital Access

Presentations By:

Mike Hash

Deputy Director, White House Office of Health Reform

Chris Wagner

Commissioner, IRS Small Business and Self Employed Division

Closing Remarks By:

Kate Leone

Senior Health Counsel, U.S. Senator Harry Reid

Bob Greenawalt

Senior Tax Advisor, U.S. Senator Harry Reid

Mark Wetjen

Counsel and Senior Policy Advisor , U.S. Senator Harry Reid



Health Care Reform and Your Business

Moderated By:

Christine Koronides

Program Analyst, SBA Office of Capital Access

Presentations By:

Mike Hash

Deputy Director, White House Office of Health Reform

Chris Wagner

Commissioner, IRS Small Business and Self Employed Division

Closing Remarks By:

Kate Leone

Senior Health Counsel, U.S. Senator Harry Reid

Bob Greenawalt

Senior Tax Advisor, U.S. Senator Harry Reid

Mark Wetjen

Counsel and Senior Policy Advisor , U.S. Senator Harry Reid



Health Care Reform Small Business Issues

- Healthcare is the number one concern for small business owners.
- Less than half of small employers with three to nine workers offer health coverage.
- Thirteen (13) million of America's uninsured workers are employed by businesses with fewer than 100 employees.
- Small businesses currently pay as much as 18 percent more for the same coverage as big companies under the current system.
- Small businesses want to provide healthcare, but can't.
- Entrepreneurs who want to strike out on their own are locked into current jobs because of healthcare concerns.



Reform Includes Key Changes

Reduces cost

- Immediate Tax Benefits
- Insurance reforms that end price discrimination
- Reduces premiums in small group market

Access to Better Options

- State-based Healthcare Exchanges
- Creates competition and offers choices



Further Information From SBA

Health Reform Information on SBA's website

http://www.sba.gov/healthcarereform/index.html

Healthcare Questions

Christine Koronides
Senior Policy Advisor
Christine.koronides@sba.gov
(202) 205-7119

Contact your SBA District Office

400 South 4th Street, Suite 250 Las Vegas, NV 89101 (702) 388-6611

The Affordable Care Act

June 10, 2010

Overview of the Affordable Care Act

- Holds insurance companies accountable
- New private choices to individuals and small businesses
- Tax credits to small businesses and individuals
- Provides coverage to 32 million 94% of Americans
- Reduces the deficit by more than \$100 billion in the first decade and \$1 trillion over the second decade

Affordable Care Act: Immediate **Benefits**

FOR SMALL BUSINESSES

- SMALL BUSINESS TAX CREDITS—In 2010, provides a tax credit for qualified small businesses to help them afford insurance coverage for their workers. About 4 million small business could qualify for the tax credit.
- **State Exchange** – In 2014, small businesses will be able to purchase coverage in a large pool that leverages their buying power.

FOR EARLY RETIREES

REINSURANCE – In 2010, creates a temporary re-insurance program for employer health plans providing coverage for early retirees, helping to protect coverage while reducing premiums for employers and early retirees age 55-64.

FOR UNINSURED WITH PRE-EXISTING CONDITIONS

TEMPORARY HIGH RISK POOL: In 2010, provides uninsured Americans with pre-existing conditions access to coverage. The temporary high-risk pool will serve as a bridge to the new health insurance Exchanges in 2014, at which point insurance companies will no longer be able to deny coverage based on pre-existing conditions.

Affordable Care Act: Immediate Benefits (Cont.)

FOR FAMILIES

- EXTENDING COVERAGE FOR YOUNG PEOPLE UP TO 26TH BIRTHDAY
 THROUGH PARENTS' INSURANCE In 2010, requires plans to allow young
 people to remain on their parents' insurance policy until their 26th birthday.
- NO DISCRIMINATON AGAINST CHILDREN WITH PRE-EXISTING CONDITIONS

 —In 2010, prohibits all employer plans and new plans in the individual
 market from denying coverage to children with pre-existing conditions.

Affordable Care Act: Immediate Benefits (Cont.)

FOR CONSUMERS

- NO RESCISSIONS—In 2010, bans all health plans from dropping people from coverage when they get sick.
- NO LIFETIME LIMITS ON COVERAGE—In 2010, prohibits all health plans from placing lifetime caps on coverage.
- TIGHTLY REGULATES ANNUAL LIMITS ON COVERAGE—In 2010, restricts the use of annual limits by all employer plans and new plans in the individual market, to ensure access to needed care.

Affordable Care Act: Immediate Benefits Cont.

HOLDING INSURANCE COMPANIES ACCOUNTABLE

- **Bringing Down Health Care Premiums.** Health plans must meet standards for the percent of your premium dollars used for administrative costs and overhead. Plans that spend too much on overhead must provide rebates to consumers.
- Holding Insurance Companies Accountable for Unreasonable Rate Hikes. States that require insurance companies to justify and disclose their premium increases will be eligible for new grants and insurance companies with excessive or unjustified premium exchanges may not be able to participate in the new health insurance Exchanges in 2014.
- Appealing Insurance Company Decisions. Consumers will have an easy way to appeal to their insurance company and to an outside independent entity if the company denies coverage or a claim.

2014: New Insurance Markets for Small Businesses and Individuals: State Exchanges

ADDITIONAL REFORMS TO INSURANCE MARKET: PROTECTING CONSUMERS

- Implements strong health insurance reforms that <u>prohibit insurance</u> <u>companies from refusing to sell coverage or renew policies based on an</u> <u>individual's health status.</u>
- Insurers can no longer exclude coverage for treatments based on <u>pre-existing health conditions</u>.
- Limits the ability of insurance companies to charge higher rates due to heath status, gender, or other factors. Premiums can vary only by age (no more than 3:1), geography, family size, and tobacco use.
- Prohibits new plans in the individual market and all employer plans from imposing annual limits on the amount of coverage an individual may

2014: Tax Credits to Purchase Coverage

MAKING CARE MORE AFFORDABLE

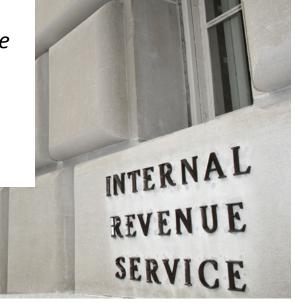
• Tax credits to make it easier for Americans to afford insurance will become available for people with incomes above 100 percent and below 400 percent of poverty (\$88,000 for a family of four in 2010) who are not eligible for or offered other qualified coverage. Individuals and families at these income levels may also be eligible for reduced cost-sharing (e.g. copayments, coinsurance, and deductibles).

Health Care Reform and Your Business: Affordable Care Act Tax Provisions

Christopher Wagner, Commissioner Small Business/Self-Employed Division Internal Revenue Service

IRS Role in Health Reform

- IRS is responsible for administering the tax provisions included in the Affordable Care Act.
- While some of the tax provisions go into effect immediately, others will be implemented over the next several years.
- The Department of Health and Human Services is the lead agency on insurance market reforms and other health care provisions.



Tax Provisions of Interest to Small Businesses That Are Effective in 2010

- Small Business Health Care Tax Credit
- Therapeutic Discovery Tax Credit for Small Firms
- Favorable Tax Treatment for Health Coverage for Older Children

Small Business Health Care Tax Credit

Eligibility rules:

- Providing health care coverage
- Firm size
- Average annual wage
- Both taxable (for profit) and tax-exempt firms qualify

Credit is effective this year

Small Business Health Care Tax Credit

Amount of Credit:

- Maximum amount
- Phase-out



Small Business Health Care Tax Credit

- Informational postcards sent to more than 4 million small employers outlining eligibility requirements
- Eligible businesses and non-profits claim the credit starting with the 2010 income tax return they file in 2011
- Visit IRS.gov for detailed information

Qualified Therapeutic Discovery Project Credit

Program provides tax credits and grants to small firms engaged in biomedical research with potential to:

- produce new and cost-saving therapies
- support job creation
- increase U.S. competitiveness in the health care field

The credit or grant covers up to 50 percent of the cost of qualifying biomedical research, up to a maximum credit of \$5 million per firm (taxpayer) and \$1 billion overall.

Favorable Tax Treatment for Health Coverage for Older Children

- Coverage extended to employees' children under age 27 is immediately tax-free
- Employers do not need to estimate or report incremental value of coverage
- Applies to various workplace and retiree health plans and to self-employed individuals who qualify for the self-employed health insurance deduction
- Employers may permit employees to begin making pre-tax contributions under a cafeteria plan to provide coverage for children under age 27

Tax Law Changes in Future Years

- IRS will consult extensively with the small business community as it implements other important tax law changes included in the legislation that come into effect over several years.
- Feedback will be solicited formally, through requests for comment, and informally through meetings around the country and interactive sessions like this one.
- IRS will appear at over 1,000 small business events this year alone.
- Visit IRS.gov and sign up for e-mail alerts

Additional Resources

You can always find the latest updates on IRS.gov:

- Questions and answers
- Fact sheets
- Scenarios
- Legal guidance, and more





SENATOR HARRY REID, MAJORITY LEADER FIGHTING FOR BETTER HEALTH CARE



http://reid.senate.gov/

http://reid.senate.gov/issues/responsiblehealthcarereform.cfm

- Mary Conelly, State Director
 - mary_conelly@reid.senate.gov
- Rob Elliott, Southern Nevada Director
 - robert_elliott@reid.senate.gov
- Kate Leone, Senior Health Counsel
 - kate_leone@reid.senate.gov
- Bob Greenawalt, Senior Tax Advisor
 - bob_greenawalt@reid.senate.gov
- Mark Wetjen, Counsel and Senior Policy Advisor
 - mark_wetjen@reid.senate.gov

American Jobs and Closing Tax Loopholes Act

Promoting Jobs

- Extends Recovery Act increases in loan limits and reduced fees for SBA loans.
- Continues greater tax write-offs for retail and restaurant real property investments.
- Extends Build America Bonds for two years
- Corrects Recovery Zone bond formula
- Extends R&D tax credit

Individual Tax Relief

- Extends deduction for state and local sales taxes
- Continues standard deduction for real property taxes
- Extends tuition deduction

Small Business Jobs Package Senator Reid intends to move to a small business bill in coming days to enable small

Senator Reid intends to move to a small business bill in coming days to enable small businesses to have greater access to capital so they can continue to invest and grow. The primary components of this package would include:

- **Tax Cuts for Small Businesses** these cuts include suspending capital gains taxes on those who sell their small-business-stock holdings and further expansion of the 179 business expensing provision.
- Enhanced Lending Programs the package would permanently raise loan limits for the SBA's 7a and 504 lending programs, allow small firms to refinance commercial real estate loans through the 504 program, and devote resources to both state and locally run capital programs as well as small-business lending by banks.
- **Export Promotion** the package would provide resources to states to develop export-promotion programs to benefit small businesses, and authorize appropriate staffing at the SBA and other agencies to assist those small businesses seeking to sell their goods and services in foreign markets.