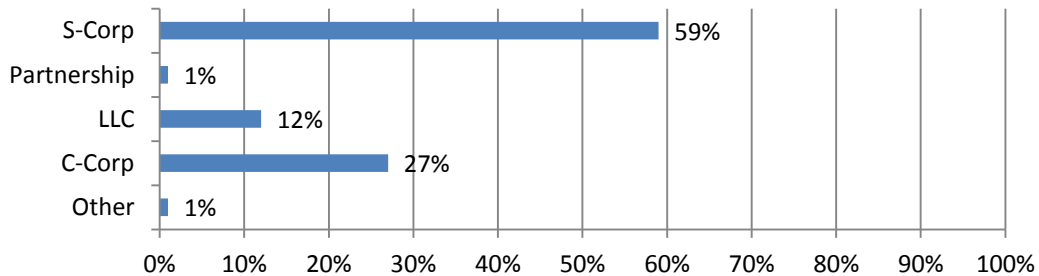




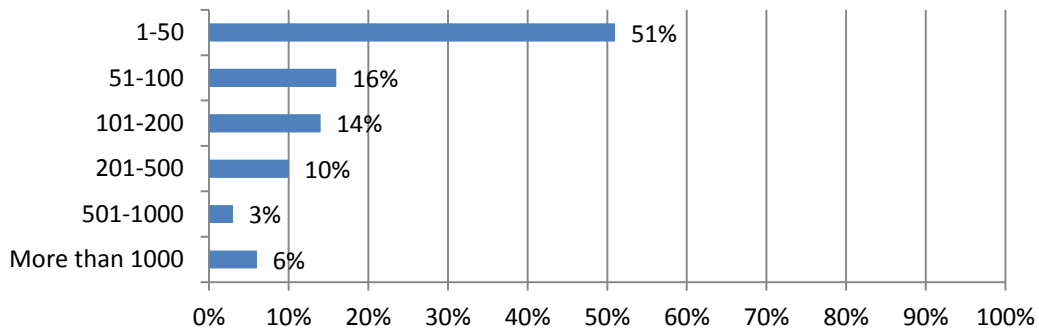
Impact of Fiscal Cliff Issues

National Results

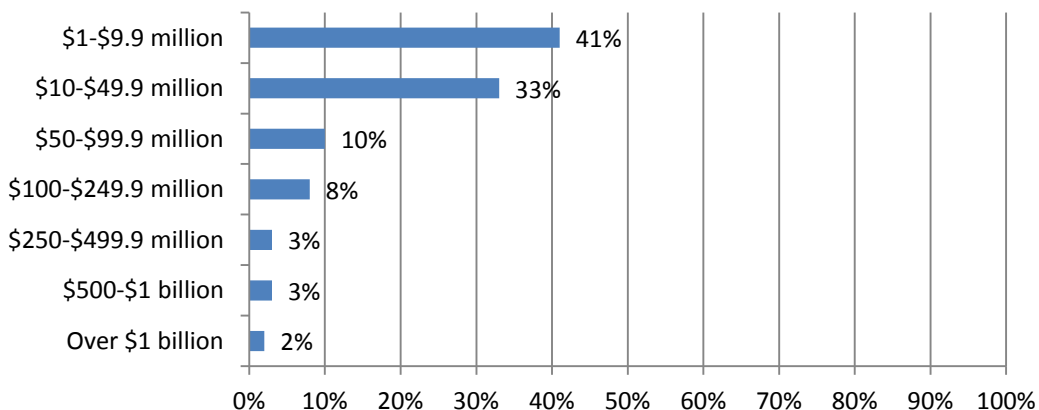
1. How is your company organized?



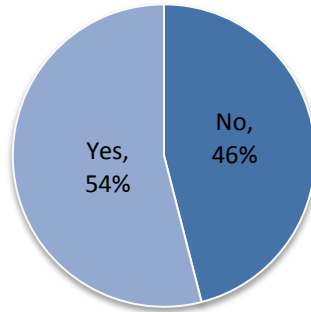
2. How many employees do you have?



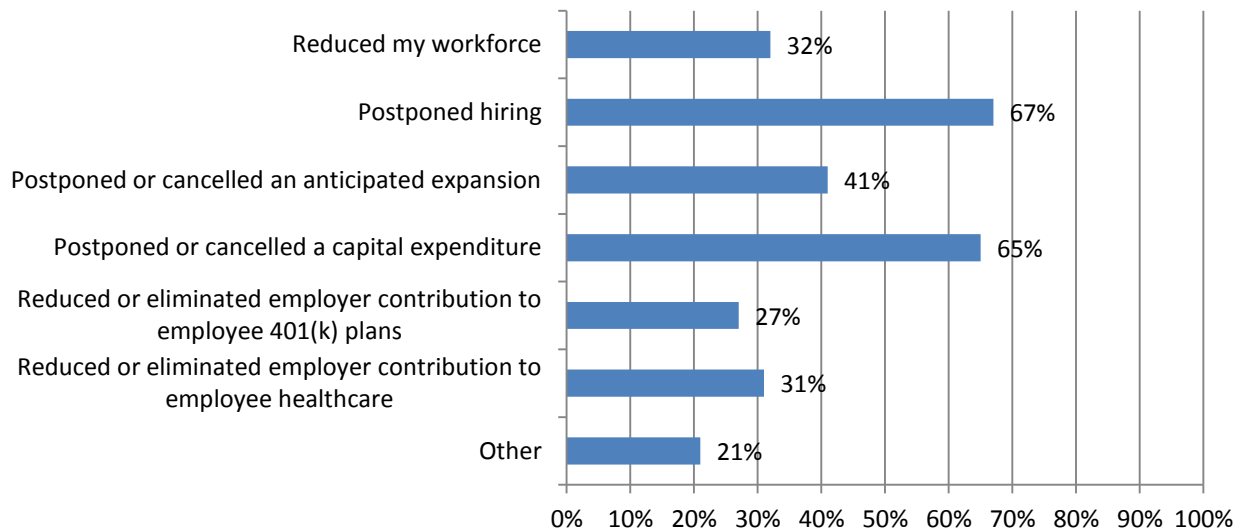
3. What were your company's sales in your most recently completed fiscal year?



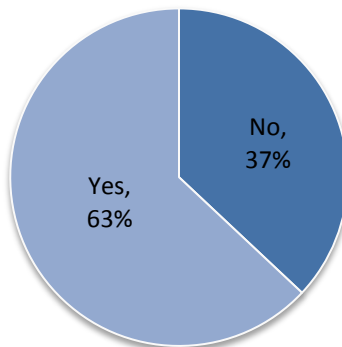
4. The presidential campaign focused attention on increasing tax rates for the top two income brackets. Have you made business decisions as a result of the potential increase that will take effect in January if Congress and the president do not reach an agreement to extend the current tax rates?



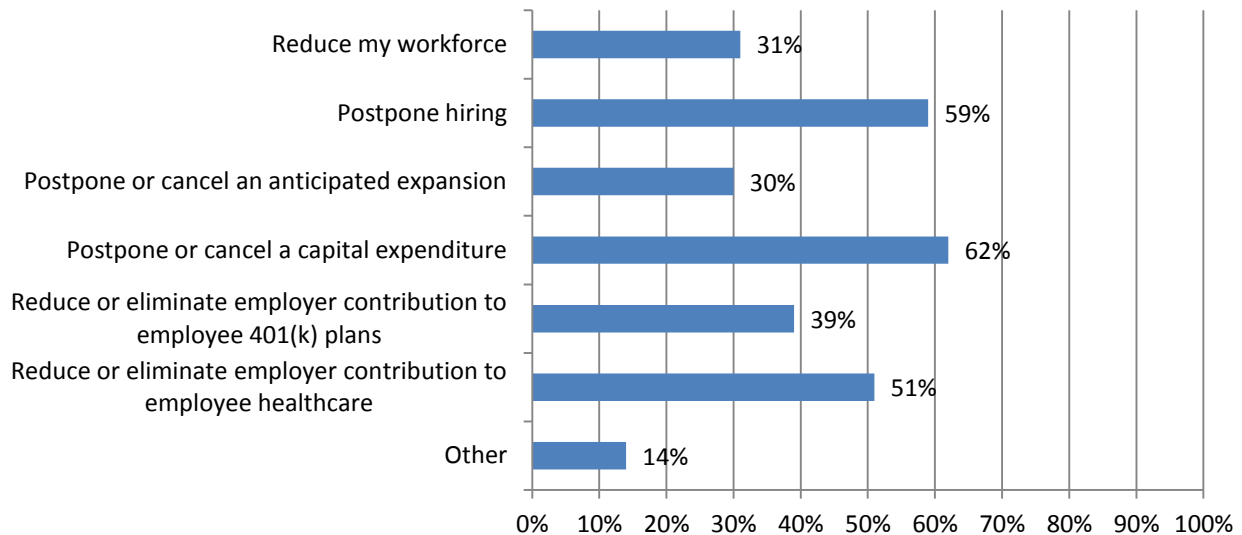
5. If yes, what actions have you taken (check all that apply)?



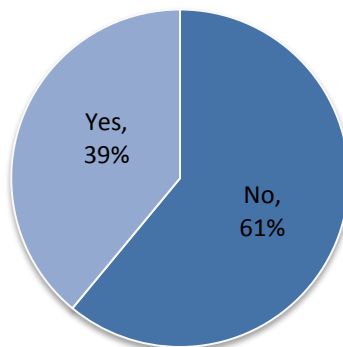
6. If you have NOT taken any actions yet in response to the scheduled tax rate increases, will you take any action next year if the rates do increase?



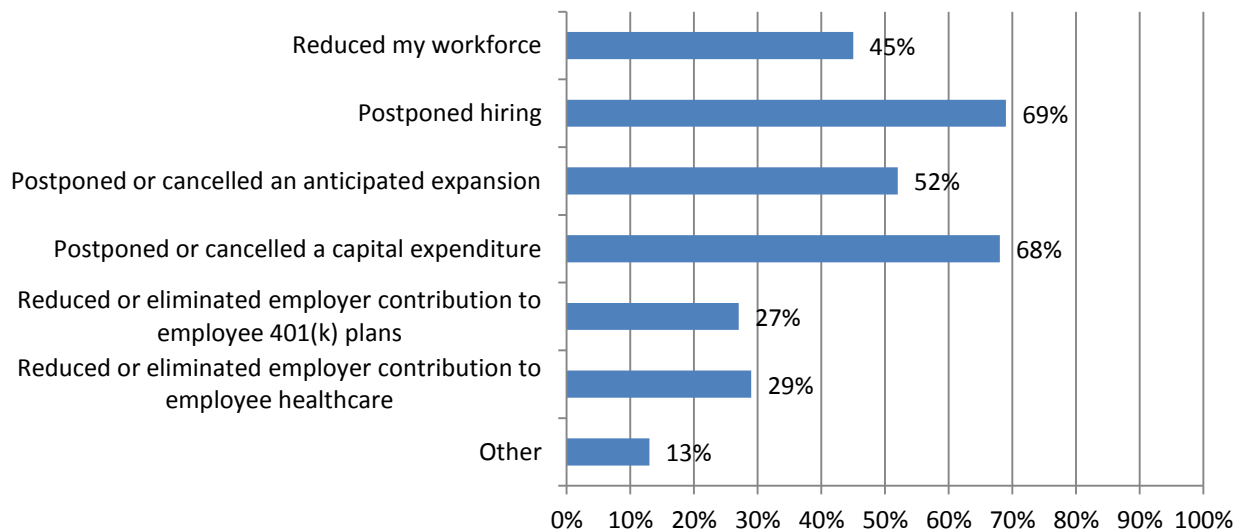
7. If so, what actions will you take next year if the rates increase (check all that apply)?



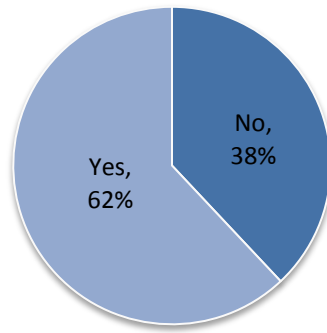
8. AGC estimates that “sequestration” will eliminate \$6 billion in federal construction spending in 2013. Have you made business decisions as a result of the threat of “sequestration” cuts that will begin to take effect in January if Congress and the president do not reach an agreement to avoid them?



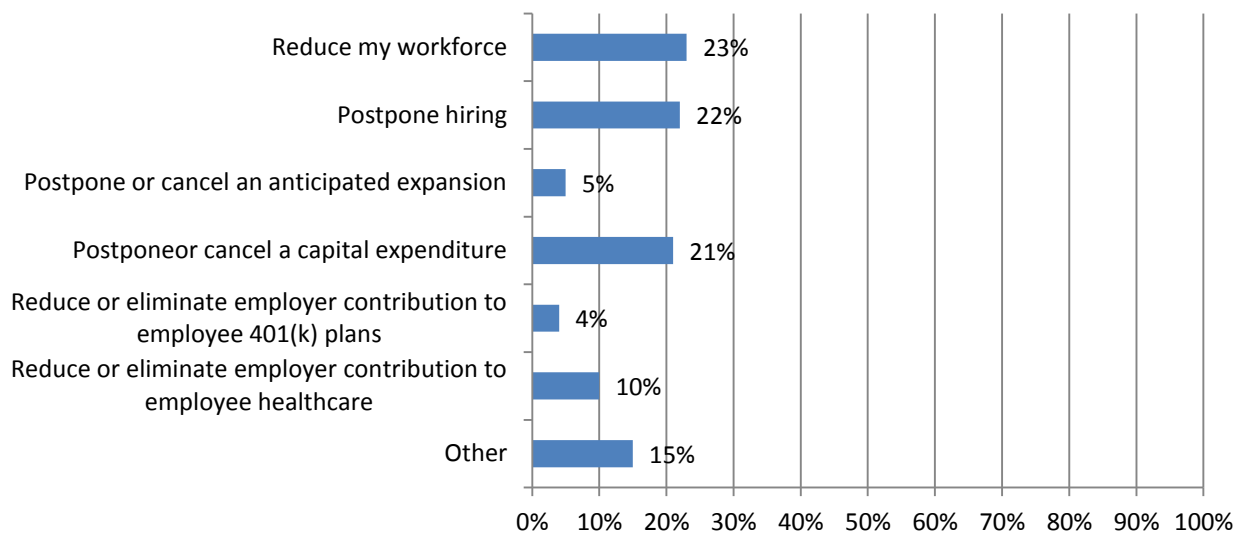
9. If yes, what actions have you taken (check all that apply)?



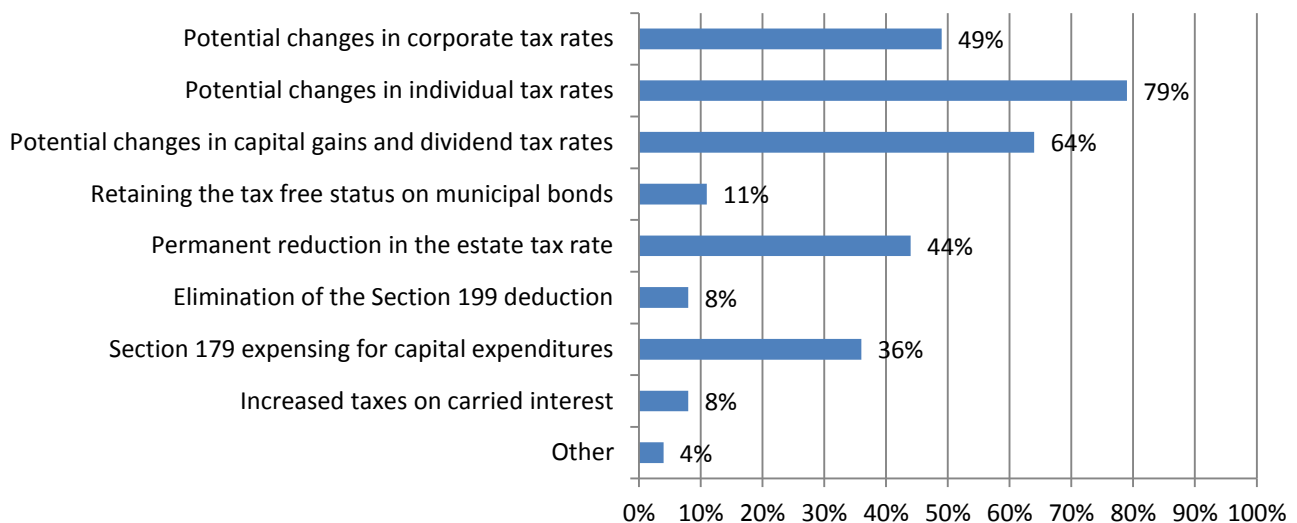
10. If you have NOT taken any actions yet in response to the scheduled sequestration, will you take any action next year if sequestration goes into effect?



11. If so, what action are you most likely to take next year if sequestration cuts \$6 billion from federal construction?



12. Comprehensive tax reform is part of the current discussion. To prepare for the tax reform debate, we would appreciate your input on which of the following tax policies are most critical to your company. Please pick the three most important to your company from the following list:



The survey was completed between Nov. 28 to Dec. 6, 2012 and approximately 550 AGC members participated in the survey.