

Executive Director, International Trade Centre

Candidate Profile

The successful candidate should be an exceptional manager with strong leadership qualities and a proven track record of accomplishments at the regional, national or international level.

Knowledge and Experience

Candidates for the role of Executive Director will be expected to prove their:

- Track record as a senior manager in complex and multicultural institutions.
- Demonstrated leadership in institutions operating in fast-changing environments.
- Familiarity with ITC's goals and strategic priorities.
- Grasp of trade, investment and productive capacity challenges faced by businesses in developing countries.
- Familiarity with the interlinkages and governance of ITC's two parent organizations, i.e., the WTO and UNCTAD.
- Management experience in the area of trade promotion, especially related to business/export promotion, and technical assistance to developing countries.

Competencies

- Ability to lead ITC to deliver on its strategic priorities with a clear focus on results and accountability.
- Excellent communication skills. Fluency in oral and written English or French, with a good command of the other, is essential. Knowledge of other United Nations official languages would be an asset.
- Good knowledge of results-based-management systems.
- Ability to build strategic partnerships.
- Ability to effectively engage all ITC stakeholders.
- Ability to lead ITC's strategy for resource mobilisation.

Term of Appointment

- The initial term of appointment is for three years with a possibility of being renewed once.

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NB: Applications of suitable candidates should be sent to the dedicated e-mail address indicated here for this search process: executivedirectoritc@unctad.org **no later than 15 December 2012**. A shortlist of candidates will be jointly drawn up by UNCTAD and WTO and the final choice made after a full interview process.