

# Business Opportunities at DHS



## MAY 2010

### From the Chairman

Dear Friends,

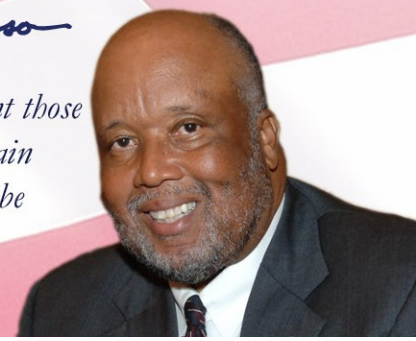
I want to thank everyone who recently attended the first of several upcoming procurement briefings hosted by the Committee. Our inaugural session was on EAGLE II and was held earlier this month in Washington, DC. The session was attended by more than 300 people. We received plenty of positive feedback and I am pleased that the Committee continues to serve as a resource for your businesses and organizations. I also hope that each of you continue to use this newsletter to identify and pursue opportunities that are ideal for your business.

In this issue of our newsletter, we provide a listing of opportunities that Immigration and Customs Enforcement (ICE) has available and provide an overview of what many of you have been waiting for—the EAGLE II RFP.

As always, please continue to share your views on working with the Department. Additionally, please provide your suggestions on improving the newsletter. Do not hesitate to contact us at [DHSBizOps@mail.house.gov](mailto:DHSBizOps@mail.house.gov) if I can be of assistance to you.

Keep the Faith,

A handwritten signature in black ink that reads "Bennie G. Thompson".



*“Securing our homeland is one of the nation’s most critical needs. Artificial barriers that prevent those with good ideas from contributing to this important endeavor can no longer be permitted to remain unchecked. The kind of bureaucratic inertia that leads to limited opportunities for many must be replaced by a new spirit of service and inclusion. I am committed to ensuring expanded participation in this critical endeavor.”*

—Chairman Bennie G. Thompson

## COMMITTEE HOSTS EAGLE II BRIEFING

On Thursday, May 6, 2010, the House Committee on Homeland Security hosted an informational session on one of the Department of Homeland Security's largest IT procurement opportunities—Enterprise Acquisition Gateway for Leading Edge Solutions II (EAGLE II). Ms. Soraya Corraera, DHS, Director, Office of Procurement Operations; Mr. Kevin Boshears, DHS, Director, Office of Small and Disadvantaged Business Utilization; and Mr. William Thoreen, DHS, Associate Director, Information Technology Acquisition Center. Also, panelists Mr. Vijay Narula, CEO, OST Inc. and Mr. Fernando Galaviz, CEO, The Centech Group spoke about the proposed changes to EAGLE II and how these changes could impact smaller businesses. They summarized the changes to the procurement and answered questions in advance of the draft request for proposal (RFP) which was released on May 21, 2010.



*Chairman Thompson speaks to EAGLE II Briefing attendees*

According to the draft RFP, EAGLE II will have a ceiling of \$22 billion and will have three functional categories. The three categories are split into two tracks, a small-business track and an unrestricted track.

Comments on the draft are due by **June 25, 2010**. If you have any other questions about EAGLEII, contact [EAGLEIIOutreach@dhs.gov](mailto:EAGLEIIOutreach@dhs.gov). To read the EAGLE II RFP [click here](#).



*Representatives from the Department and EAGLE II contractors provide explanation of how EAGLE II works and their experiences with EAGLE I*

*If you believe your company has been treated unfairly by the Department of Homeland Security, please tell us about it:* [DHSBizOps@mail.house.gov](mailto:DHSBizOps@mail.house.gov)

## UPCOMING EVENTS

### *Government Procurement Expo*

June 2, 2010

Sponsor: JARI and Greater Johnstown CC

For more information:

<http://www.jari.com/calendar/>

### *Airport Business Diversity Conference*

June 19-22, 2010

New Orleans, LA

Sponsor: Airport Minority Advisory Council

For more information:

<http://www.amac-org.com/annualconference.html>

### *4th Annual EPA/PTAC Small Business Conference and Trade*

June 3, 2010

Cincinnati, OH

For more information: <http://www.swcoptac.org/>

### *NJSBDC 19th Annual Procurement Expo*

June 10, 2010

Rutgers University

Newark, New Jersey

For more information:

<http://njsbdc.com/procurement/>

### *Small Business Jumpstart 2K10 Conference*

June 4-5, 2010

Charlotte, NC

Sponsor: Business Concept Solutions

For more information:

<http://www.jumpstart2k10.com/>

### *US Small Business Administration and Business Development Assistance B2G Matchmaking*

June 16, 2010

Renaissance Washington DC Hotel

Washington, DC

For more information: <http://www.sbaevents.com/>

### *FraserNet*

June 10-12, 2010

Atlanta, GA

Sponsor: FraserNet

For more information:

[http://www.eventbrite.com/event/514093668/  
PNCPartner/33975173?ref=ebtn](http://www.eventbrite.com/event/514093668/PNCPartner/33975173?ref=ebtn)

### *WBENC The Opportunity Connection*

June 22, 2010

Baltimore, MD

Sponsor: Women's Business Enterprise

National Council

For more information:

<http://www.wbenc.org/wib2010/index.html>

### *Environment, Energy, and Sustainability Symposium*

June 14-17, 2010

Denver, CO

For more information:

<http://e2s2.ndia.org/news/Pages/default.aspx>

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## UPCOMING OPPORTUNITIES

For more information about these opportunities, please visit: <http://vsearch2.fbo.gov/servlet/SearchServlet>

<b>Solicitation #</b>	<b>DHS Office/ Agency</b>	<b>Project</b>	<b>Point of Contact</b>	<b>Response Date</b>
HSCGG3-10-R-PWV888	Coast Guard	Information Technology Services- -Core Technologies Services (CTS)	Kathy P Klein kathy.p.klein@uscg.mil	N/A
HSCG-10-Q-S6242	Coast Guard	USCG VTS Berwick Bay BNSF Railroad Bridge - Remote Sensor Site Enhancements	Daniel A. Williams daniel.a.williams2@uscg.mil	July 11, 2010
HSCG40-10-R-40012a	Coast Guard	Radar Scan Converter CCA's	Florence D. Harwood flor- ence.m.harwood@uscg.mil	June 25, 2010
HSCG85-10-Q-P45JF0	Coast Guard	J--DOCKSIDE REPAIRS OF THE CGC BAYBERRY (NC)	Dianne H Jackson, dianne.h.jackson@uscg.mil	June 15, 2010
HSTS03-10-R-PER003	TSA	Document Conversion/Destruction Services	Gladys M Wilks gladys.wilks@dhs.gov	N/A
HSFEEM-10-R-0067	FEMA	PDIM Program Management Sup- port	Charlotte K. Laughlin charlotte.laughlin1@dhs.gov	July 1, 2010
HSBP1010Q0094	CBP	Tactical Communications Mod- ernization Project Equipment and Services for El Paso, TX	Evon M Pollack evon.pollack@dhs.gov	N/A
HSHQDC-10-R-00053	Office of the Chief Procure- ment Officer	Test and Evaluation Support for Non-Intrusive and Threat Detec- tion Technologies	Shelby Buford Jr., shelby.buford1@dhs.gov	N/A
HSCG85-10-R-P45FX7	Office of the Chief Procure- ment Officer	Dry-dock & Repairs of CGC MELLON (WHEC 717)	Valerie S. Rivera valerie.s.riverachase@uscg.com	June 28, 2010

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## FORECASTING OPPORTUNITIES

For more information about these opportunities, please visit: <http://www.fido.gov/dhs/aap/publicviewsb.asp>

NAICS Code	DHS Office/Agency	Project	Point of Contact
HSCG23-10-I-2DW265	Coast Guard	Coast Guard Logistics Information Management System	Alexandra L. Smith alexandra.L.Smith@uscg.mil
HSFLCH10R0001	Federal Law Enforcement Training Center (FLETC)	Renovations to Building 1, Federal Law Enforcement Training Center, Cheltenham, Maryland	Terry Gragg terry.gragg@dhs.gov
HSCG29-10-Q-N2A09	Coast Guard	Security Guard Service for U.S. Coast Guard Building	Kelly Ridle kelly.l.ridle@uscg.mil
HSCG85-11-R-P45001	Coast Guard	J - DRY-DOCKING AND REPAIRS OF THE CGC HENRY BLAKE	Dianne H Jackson dianne.h.jackson@uscg.mil
HSCG38-10-Q-200126-SS	Coast Guard	SOURCES SOUGHT FOR LIGHTING PANELS FOR HH65	Ewa Brown ewa.k.brown@uscg.mil
HSCG23-10-I-SKFICE	Coast Guard	SKIFF ICE (SKF-ICE) BOAT	Ijeoma Ezeonwuka ijeoma.ezeonwuka@uscg.mil
HSCG40-RFI-0510	Coast Guard	Rapid Deployment Control Vertical Storage Pack (VSP)	Dennis S Kokoskie dennis.s.kokoskie@uscg.mil
HSTS-04-08-R-ST1031	TSA	Sources for handheld or table top Bottled Liquid Scanners (BLS)	Robert E. Moore robert.e.moore@dhs.gov
hsflch-10-r-00002	FLETC	Power Purchase Agreement (PPA) with a potential solar provider	Terry Gragg terry.gragg@dhs.gov

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# Immigration and Customs Enforcement

## *Small Business Contracting Opportunities*

Formed in 2003 as part of the federal government's response to the 9/11 attacks, Immigration and Custom Enforcement (ICE) is the largest investigative agency in the Department of Homeland Security. ICE's mission focuses on the identification and dismantling of criminal organizations through the enforcement of the nation's immigration and customs laws. Specifically, ICE investigates the illegal introduction of goods, terrorists, and criminals across our borders, detains criminal and undocumented aliens, and protects critical infrastructure.

Although ICE has a diverse enforcement portfolio, the agency's largest program is its immigration detention program. The Obama Administration has demonstrated an interest in improving detention management. Over the past year, DHS has outlined plans for ambitious detention reforms and released a review of the current immigration detention system with recommendations. With these reforms, ICE plans to move away from its present decentralized, jail-oriented approach to a system designed for and based on ICE's civil detention authorities.

Small businesses interested in learning more about opportunities with ICE can participate in monthly vendor outreach sessions (VOS) with ICE's Small Business Specialist, Ayo H. Kimathi. Interested small businesses may contact Mr. Kimathi at [ayo.kimathi@dhs.gov](mailto:ayo.kimathi@dhs.gov) or (202) 732-2775 to schedule a session. Starting in June, ICE will hold vendor outreach sessions on Tuesdays.

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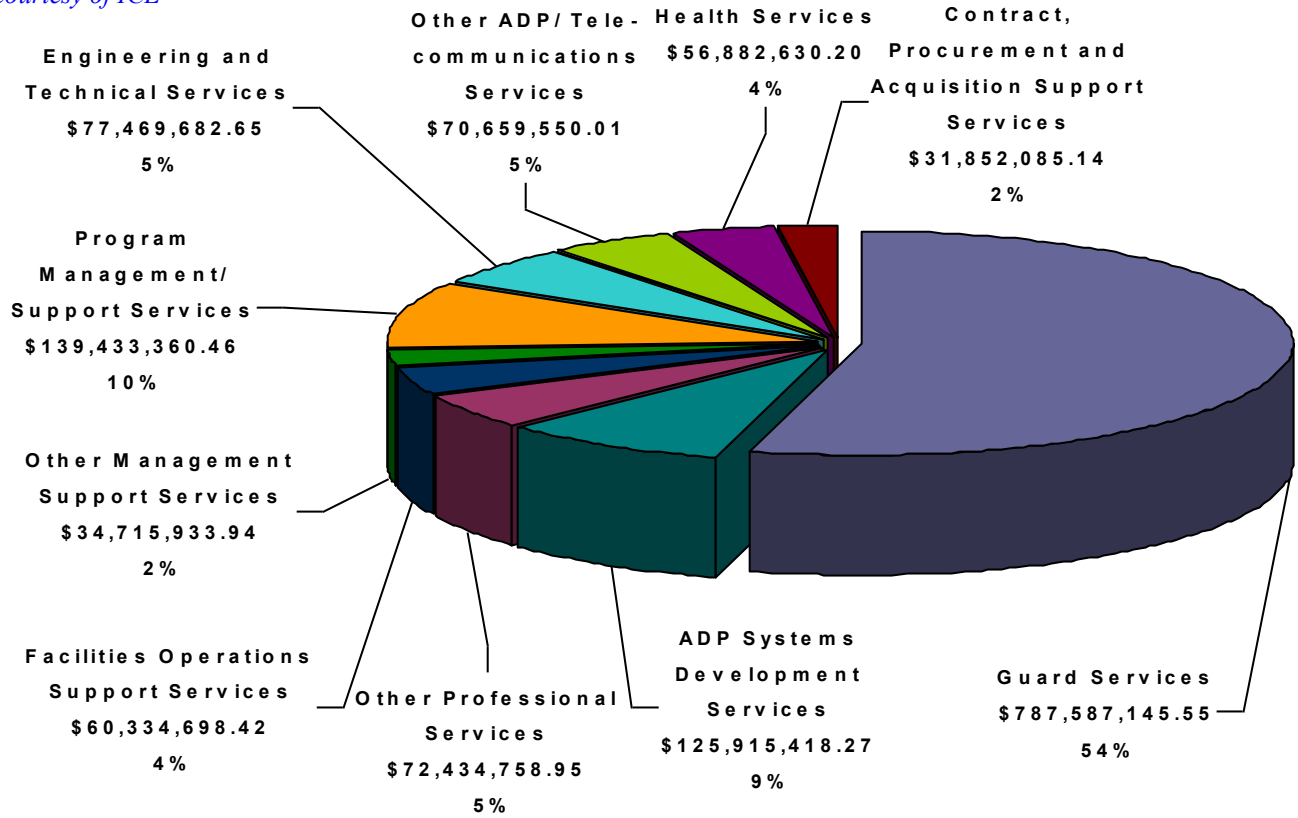
### 2010 ICE Opportunities to Watch

<p><b>Telecommunications Equipment and Services: \$19.9M</b></p> <ul style="list-style-type: none"> <li>▪ Provide enhanced technology to improve communications capabilities, interoperability, and coordination for ICE law enforcement</li> <li>▪ Locations include Maine, New Hampshire, Vermont, Massachusetts, Connecticut, Rhode Island Montana, Idaho, Wyoming, and Colorado</li> </ul>	<p><b>Cabling Services: \$242M (Five-year base + five one-year options)</b></p> <ul style="list-style-type: none"> <li>▪ Provide the Government all necessary management, supervision, materials, services, support, maintenance, identification, and performance of the cabling activities</li> <li>▪ Support more than 470 geographically dispersed ICE locations, sites, and facilities</li> </ul>
<p><b>Intelligence Fusion System (IFS) Operations and Management: \$10-15M (Base + two one-year options)</b></p> <ul style="list-style-type: none"> <li>▪ Task order includes the full range of technical O&amp;M services required to sustain IFS, including enhancements, interfaces, integration with other DHS/ICE systems, help desk support, system administration, and project management tasks</li> <li>▪ Primary location is Washington, DC area</li> </ul>	<p><b>Vehicle Lockboxes: \$4M (Base + four one-year options)</b></p> <ul style="list-style-type: none"> <li>▪ Manufacture and deliver vehicle lockboxes to various locations and DHS components throughout the U.S.</li> <li>▪ Support locations throughout U.S.</li> </ul>

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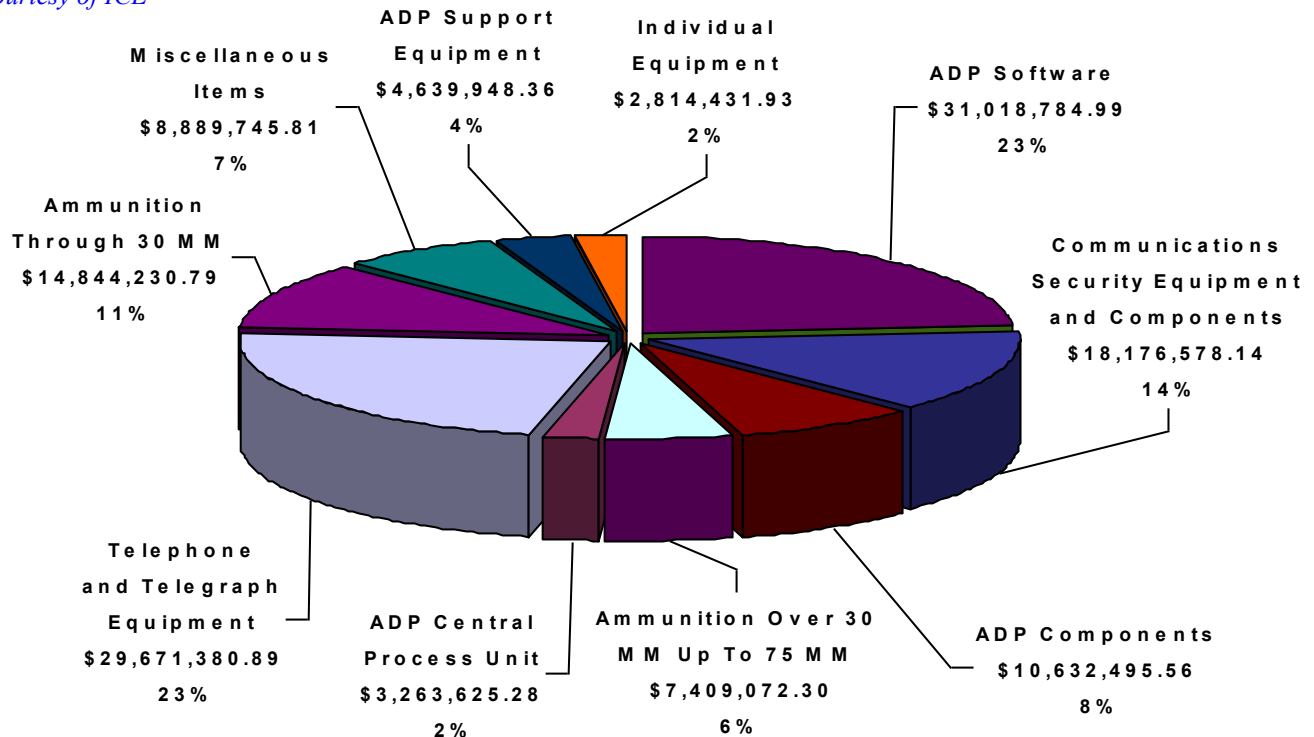
# ICE Top 10 Services

Chart courtesy of ICE



# ICE Top 10 Goods

Chart courtesy of ICE



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