FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

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A PROFESSIONAL CORPORATION

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors University of North Texas Foundation, Inc. Denton, Texas

We have audited the accompanying statements of financial position of University of North Texas Foundation, Inc. (a nonprofit organization) as of December 31, 2011 and 2010, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of University of North Texas Foundation, Inc. as of December 31, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Hankins, Eastup, Deaton, Tonn + Seay
A Professional Corporation

Certified Public Accountants

May 22, 2012

STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2011 AND 2010

ASS	ΕT	S

	2011	2010
Cash and cash equivalents Investments Contributions and other receivables Prepaid expenses Real property Other assets Cash value - life insurance policies Assets held under trust agreements	\$ 8,118,472 75,146,855 21,538,931 3,119 111,735 7,500 417,724 3,756,451	\$ 8,088,710 74,017,609 5,518,201 49,598 111,735 7,500 422,134 3,933,188
Total Assets	\$109,100,787	<u>\$92,148,675</u>
LIABILITIES AND NET AS	SSETS	
Liabilities:		
Accounts payable and accrued expenses Agency funds	\$ 79,763 220,316	\$ 57,568 281,575
Annuity obligations	1,832,881	1,615,795
Refundable advances	1,797,048	1,824,431
Total Liabilities	3,930,008	3,779,369
Net Assets:		
Unrestricted: Board designated for reserves	1,282,342	1,248,443
Fair value of endowments below	1,202,042	1,240,443
historical cost	(3,820,815)	(2,163,772)
Undesignated	371,380	<u>589,709</u>
Total Unrestricted	(2,167,093)	(325,620)
Temporarily restricted	38,619,538	23,306,269
Permanently restricted	68,718,334	65,388,657
Total Net Assets	105,170,779	88,369,306
Total Liabilities and Net Assets	<u>\$109,100,787</u>	<u>\$92,148,675</u>

STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

Revenues, Gains, and Other Support	<u>Unrestricted</u>	Temporarily <u>Restricted</u>
Contributions Investment income Internal management fee Other income Realized and unrealized gain (loss)	\$ - (82,003) 839,975 287	\$19,173,022 1,463,386 - 328,334
on market value of investments Actuarial gain (loss) on annuity obligations Increase in cash value - life insurance	115 - 	(1,896,027) -
Total Revenues, Gains, And Other Support	<u>758,374</u>	<u>19,068,715</u>
Net Assets Released from Restrictions Transfers/Changes in Donor Restrictions	5,270,527 _(1,759,429)	(5,242,962) 1,487,516
Total Net Assets Released From Restrictions/Transfers	3,511,098	(3,755,446)
Program Services		
Internal management fee Scholarships and awards Expense reimbursements Services for programs Distributions to UNT Grant to University President Distributions to other Institutions Life insurance premiums	839,975 1,101,896 5,839 1,030,578 2,256,993 64,932 21,500 13,746	- - - - - -
Total Program Services	<u>5,335,459</u>	

Permanently <u>Restricted</u>	2011 <u>Total</u>
\$ 3,410,085 - - -	\$22,583,107 1,381,383 839,975 328,621
(320,345) (4,411)	(1,895,912 <u>)</u> (320,345 <u>)</u> (4,411 <u>)</u>
3,085,329	22,912,418
(27,565) 271,913	
244,348	<u> </u>
	839,975
_	1,101,896
_	5,839
-	1,030,578
-	2,256,993
-	64,932
<u>-</u>	21,500 13,746
_	5,335,459

STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

	<u>Unrestricted</u>	Temporarily <u>Restricted</u>
Management and General Expenses		
Salaries and benefits Consulting fees Professional services Travel Administrative and other Bank and credit card charges Office and computer equipment Insurance Professional development Website design Total Management and General Expenses	\$ 576,629 19,345 21,000 9,055 18,364 21,360 2,343 11,932 10,140 85,318	\$ -
Total Program Services and Expenses	6,110,945	-
Change in Net Assets	(1,841,473)	15,313,269
Net Assets - Beginning of Year	(325,620)	_23,306,269
Net Assets - End of Year	<u>\$(2,167,093</u>)	<u>\$38,619,538</u>

Permanently Restricted	2011 Total
\$ - - - - - - - -	\$ 576,629 19,345 21,000 9,055 18,364 21,360 2,343 11,932 10,140 85,318
	775,486
	6,110,945
3,329,677	16,801,473
65,388,657	88,369,306
<u>\$68,718,334</u>	<u>\$105,170,779</u>

STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

	<u>Unrestricted</u>	Temporarily Restricted
Revenues, Gains, and Other Support		
Contributions Investment income Internal management fee Other income Realized and unrealized gain (loss)	\$ - (86,237) 887,689 -	\$ 3,708,007 931,804 - 364,376
on market value of investments Actuarial gain (loss) on annuity obligations Increase in cash value - life insurance	33,201 - -	6,837,598 - -
Total Revenues, Gains, And		
Other Support	<u>834,653</u>	11,841,785
Net Assets Released from Restrictions Transfers/Changes in Donor Restrictions	5,801,337 <u>1,476,916</u>	(5,770,093) (1,476,716)
Total Net Assets Released From Restrictions/Transfers	<u>7,278,253</u>	<u>(7,246,809)</u>
Program Services		
Internal management fee Scholarships and awards Expense reimbursements Services for programs Distributions to UNT Grant to University President Distributions to other Institutions Life insurance premiums	887,689 1,092,799 2,595 706,034 3,103,728 - 25,000 11,734	- - - - - -
Total Program Services	<u>5,829,579</u>	_

Permanently <u>Restricted</u>	2010 Total
\$ 3,477,370 - - - 3,423	\$ 7,185,377 845,567 887,689 367,799
(4,620) 96,101 <u>43,464</u>	6,866,179 96,101 <u>43,464</u>
3,615,738	16,292,176
(31,244)	
(31,444)	-
- - - -	887,689 1,092,799 2,595 706,034 3,103,728
	25,000 11,734
	5,829,579

STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

	<u>Unrestricted</u>	Temporarily <u>Restricted</u>
Management and General Expenses		
Salaries and benefits Consulting fees Professional services Travel Administrative and other Bank and credit card charges Office and computer equipment Insurance Professional development Website design Total Management and General Expenses	\$ 522,981 26,633 20,000 8,881 23,119 9,897 3,156 11,885 10,027	\$ - - - - - - - -
Total Program Services and Expenses	6,466,158	
Change in Net Assets	1,646,748	4,594,976
Net Assets - Beginning of Year	(1,972,368)	18,711,293
Net Assets - End of Year	<u>\$ (325,620</u>)	<u>\$23,306,269</u>

Permanently Restricted	2010 Total
\$	\$ 522,981 26,633 20,000 8,881 23,119 9,897 3,156 11,885 10,027
	636,579
	6,466,158
3,584,294	9,826,018
61,804,363	78,543,288
<u>\$65,388,657</u>	<u>\$88,369,306</u>

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

	2011	2010
Cash Flows From Operating Activities		
Change in net assets	\$ 16,801,473	\$ 9,826,018
Adjustments to reconcile change in		
net assets to net cash provided by		
Operating activities:		
Realized and unrealized (gain)/loss on		
market value of investments	1,895,912	(6,866,179)
(Increase)/Decrease in contributions and		, , , ,
other receivables	(16,020,730)	(1,481,762)
Actuarial (gain)/loss on annuity obligations	320,345	(96,101)
(Increase) in cash value – life insurance	4,411	(43,464)
(Increase)/Decrease in prepaid expense	46,479	(45,598)
Increase/(Decrease) in accounts payable		, ,
and accrued expenses	22,195	26,032
Increase/(Decrease) in agency funds	(61,259)	241,072
Increase/(Decrease) in annuity obligations	217,086	(6,393)
Noncash contributions	(345,178)	<u>(563,939</u>)
Net Cash Provided (Used) By		
Operating Activities	2,880,734	<u>989,686</u>
Cash Flows From Investing Activities		
Proceeds from sale of investments	9,855,014	8,109,908
Purchases of investments	(12,705,986)	(10,600,476)
Net Cash Provided (Used) By		
Investing Activities	(2,850,972)	(2,490,568)
Net Increase (Decrease) in Cash and Cash Equivalents	29,762	(1,500,882)
Cash and Cash Equivalents- Beginning of Year	8,088,710	9,589,592
Cash and Cash Equivalents- End of Year	\$ 8,118,472	<u>\$ 8,088,710</u>
Supplemental Cash Flow Information: Gifts of securities Interest paid Income taxes paid	\$ 345,178 - -	\$ 563,939 - -

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

NOTE 1 - PURPOSE AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Purpose

The University of North Texas Foundation, Inc. (Foundation) is a nonprofit organization with the purpose of providing financial support to the University of North Texas. This purpose is accomplished by the Foundation receiving and managing donations (cash and non-cash) from individuals and organizations.

The Foundation is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes.

Basis of Presentation

The financial statements have been prepared on the accrual basis of accounting.

Contributions

Contributions are generally temporarily or permanently restricted by the donor to support specific programs within the University of North Texas. Unconditional promises to give are recorded as received. Contributions receivable due in the next year are recorded at their estimated net realizable value. Contributions receivable due in subsequent years are recorded at the present value of their estimated net realizable value, using interest rates applicable to the years in which the promises are received to discount the amounts. An allowance for uncollectible promises to give has been provided based on management's evaluation of contributions receivable at year end.

Contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets.

Endowment contributions and investments are permanently restricted by the donor. Investment income available for distribution is recorded in temporarily restricted net assets because of program restrictions. The portion of the fair value of endowment funds which is below the endowment fund's historical cost is recorded as a reduction in unrestricted net assets.

Contributions of donated noncash assets are recorded at their fair values in the period received.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

NOTE 1 - PURPOSE AND SUMMARY OF SIGNIFICANT ACCOUNTS POLICIES (Continued)

Cash and Cash Equivalents

Cash equivalents consist of highly liquid investments with an initial maturity at the time of purchase of three months or less.

Investments

The Foundation carries investments in marketable securities, actively traded mutual funds, and other common stocks with readily determinable fair values and all investments in debt securities at their fair values based on quoted prices in active markets (all Level 1 measurements) in the statements of financial position. Investments in non-publicly traded Real Estate Investment Trust and Hedge Funds of Funds are carried at their fair value as determined using significant unobservable inputs (Level 3 measurements). Unrealized gains and losses are included in the change in net assets in the accompanying statements of activities.

Real Property

Real property consists of property that has been donated to the Foundation. The property is stated at the estimated fair value at the time of the donation.

Other Assets

Other assets consists of paintings donated to the Foundation and held for sale. The paintings are recorded at their fair value as of the date of the donation.

Agency Funds

Agency funds consist of resources held by the Foundation as an agent for resource providers and will be transferred to third-party recipients specified by the resource provider.

Date of Management's Review

Subsequent events were evaluated through May 22, 2012, which is the date the financial statements were available to be issued.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

NOTE 2 – INVESTMENTS

Investment securities consisted of the following at December 31, 2011 and 2010:

	2011		2010	
		Fair		Fair
	Cost	Value	Cost	Value
U.S. and International Stocks and Equity Mutual Funds	\$34,515,404	\$37,561,844	\$34,557,451	\$40,731,582
U.S. and International Fixed Income Securities and Mutual Funds	23,204,120	25,526,018	18,995,641	20,844,540
Real Estate Investment Trust and REIT Exchange Traded Funds	1,750,000	553,768	1,750,000	499,646
Natural Resource Exchange Traded Fund/Global Hard Assets Mutual Fund	3,017,819	3,634,769	3,017,819	4,343,154
Hedge Funds of Funds	7,194,763	7,870,456	7,194,763	7,598,436
Non-Registered Common Stocks	33,500		33,500	251
	\$69,715,606	<u>\$75,146,855</u>	<u>\$65,549,174</u>	\$74,017,609

The investment in non-registered common stocks represent shares in companies that are not registered (restricted) shares of publicly traded companies.

Investment income consists of interest and dividends on investment securities and is shown net of investment fees and expenses of \$119,400 and \$131,833 in 2011 and 2010, respectively.

NOTE 3 – FAIR VALUE OF FINANCIAL INSTRUMENTS

Generally accepted accounting principles requires disclosure of an estimate of fair value of certain financial instruments. The Foundation's significant financial instruments other than investments are cash and cash equivalents, contributions and other receivables, and other short-term assets and liabilities. For these financial instruments, carrying values approximate fair value.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

NOTE 4 – FAIR VALUE MEASUREMENTS

Fair values of assets measured on a recurring basis at December 31, 2011 and 2010 are as follows:

		Fair Value Measurements at Reporting Date Using	
	<u>Fair Value</u>	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Unobservable Inputs (Level 3)
December 31, 2011:			
Securities Real Estate Investment Trust Hedge Funds of Funds	\$ 66,722,631 553,768 7,870,456	\$ 66,722,631 - -	\$ - 553,768
Total	<u>\$ 75,146,855</u>	<u>\$ 66,722,631</u>	\$ 8,424,224
December 31, 2010:			
Securities Real Estate Investment Trust Hedge Funds of Funds	\$ 65,919,527 499,646 7,598,436	\$ 65,919,527 - -	\$ - 499,646 7,598,436
Total	<u>\$ 74,017,609</u>	\$ 65,919,527	\$ 8,098,082

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

	Real Estate Investment Tr	J	Total
January 1, 2010 Total gains/(losses) (realized/unrealized) Purchases, issuance, and settlements	\$ 443,56 56,08		\$ 7,920,332 177,750
December 31, 2010 Total gains/(losses) (realized/unrealized) Purchases, issuance, and settlements	499,64 54,12	•	8,098,082 326,142
December 31, 2011	\$ 553,76	<u>\$ 7,870,456</u>	\$ 8,424,224

The gains and losses for each year are included in the statements of activities under realized and unrealized gain (loss) on market value of investments.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

NOTE 4 – FAIR VALUE MEASUREMENTS (continued)

Financial assets valued using level 1 inputs are based on unadjusted quoted market prices within active markets. Fair values for the Real Estate Investment Trust and Hedge Funds of Funds are determined by third-party valuations of the investments. There were no changes in valuation methods during 2010 or 2011.

NOTE 5 - CONTRIBUTIONS AND OTHER RECEIVABLES

Contributions and other receivables as of December 31, 2011 and 2010 are as follows:

	2011	2010
Contributions receivable in less than one year Contributions receivable in one to five years Contributions receivable in six to ten years Contributions receivable in over ten years	\$ 2,641,579 25,745,471 427,724	\$2,632,838 3,571,890 803,022
Total Contributions Receivables	28,814,774	7,007,750
Less allowance for uncollectible amounts Less discounts to net present value	(668,768) <u>(6,643,931</u>)	(606,057) (947,176)
Net Contributions Receivable	21,502,075	5,454,517
Other amounts receivable	36,856	63,684
Total Contributions and Other Receivables	<u>\$21,538,931</u>	<u>\$5,518,201</u>

Contributions receivable in more than one year have been discounted to net present value using an interest rate of eight percent. Contributions receivable in one to five years include one promise to give of \$22,000,000 from Mr. Charn Uswachoke. The contribution is expected to be collected by December 31, 2015, and has been recorded at a net present value of \$16,167,248.

NOTE 6 – UNRESTRICTED NET ASSETS

Unrestricted net assets at December 31, 2011 and 2010 include \$1,282,342 and \$1,248,443 respectively, which has been designated by the Foundation's Board of Directors as a reserve for future operations.

NOTE 7 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of contributions from donors to specified programs or scholarships within the University of North Texas. Temporarily restricted net assets also includes income from endowment funds that are available for distribution upon satisfaction of the specific program restriction stated in the endowment agreement.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

NOTE 7 – TEMPORARILY RESTRICTED NET ASSETS (continued)

Included in temporarily restricted net assets is \$16,167,248 resulting from the 2011 promise to give from Mr. Charn Uswachoke (see Note 5). As of December 31, 2011, the Foundation, the University of North Texas, and the donor were working to determine the wishes of the donor as to the various ways the donor's gift will be used. It is anticipated that some portion of the gift will be designated for several permanent endowments to support programs within the University of North Texas. As these designations are finalized, these net assets will be reclassified as permanently restricted.

NOTE 8 - PERMANENTLY RESTRICTED NET ASSETS

Net assets were permanently restricted for the following purposes at December 31, 2011 and 2010:

	2011	2010
Endowments to support various programs,		
scholarships and other activities of		
the University of North Texas	\$68,300,610	\$64,966,523
Cash value of life insurance policies		
that will provide proceeds upon death		
of insured for endowments	417,724	422,134
Total	<u>\$68,718,334</u>	\$65,388,657

NOTE 9 – REAL PROPERTY

Real property donated to the Foundation is recorded at fair value at the date of the donation. Real estate purchased by the Foundation is recorded at cost. Real property consists of the following at December 31, 2011 and 2010:

	Fair Value	Recorded 2010	Current <u>Fair Value</u>
Mineral rights 1/4 undivided interest 34 acres – Loop 288	\$ 12,860	\$ 12,860	Not Determined
	<u>98,875</u>	98,875	Not Determined
	<u>\$111,735</u>	<u>\$111,735</u>	

NOTE 10 – LIFE INSURANCE POLICIES

Several endowments have been established which are to be funded or partially funded by life insurance policies for which the Foundation has been named owner and beneficiary. Premium payments made by the Foundation are reimbursed by the donors of the policies. As of December 31, 2011 and 2010, there were a total of 24 such policies with death benefits totaling \$1,731,660 and \$1,737,006 respectively, and cash values totaling \$417,724 and \$422,134 respectively.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

NOTE 11 – INCOME TAX STATUS

The Foundation has received a letter of determination from the Internal Revenue Service advising that it qualifies as a non-profit corporation under Section 501(c)(3) of the Internal Revenue Code and, therefore, is not subject to income tax. The Foundation is not a private foundation within the meaning of section 509(a) of the Internal Revenue Code.

NOTE 12 - RETIREMENT PLAN

The Foundation sponsors a defined contribution retirement plan covering all full time employees of the Foundation. The Foundation contributes 8.5% of eligible employees' compensation to the plan, and employees are required to contribute a minimum of 6.65% of compensation to the plan. Employees may make voluntary contributions in addition to the required contribution, up to the limits prescribed by the Internal Revenue Code. All employer and employee contributions are fully vested when made. The expense to the Foundation for retirement plan contributions for 2011 and 2010 were \$34,731 and \$32,146 respectively.

NOTE 13 – ASSETS HELD UNDER SPLIT INTEREST AGREEMENTS AND REFUNDABLE ADVANCES

The Foundation is the Trustee or Co-Trustee of various charitable remainder trusts and administers several gift annuity contracts. The agreements require annuity payments to the income beneficiaries for life, with the remaining assets of the trusts or agreements creating endowments upon the death of the income beneficiary. The annuity obligations are recorded at the present value of the expected future cash payments to the beneficiaries based on published life expectancy tables using a discount rate of eight percent.

Two trusts for which the Foundation serves as Trustee currently name the Foundation as the remainder beneficiary, however, the donors have retained the right to change the remainder beneficiary to other charitable organizations. As a result, the Foundation has recorded the assets held under these trusts as refundable advances.

The assets held under these agreements are included in the statement of financial position at fair value.

NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

NOTE 14 – CONCENTRATIONS OF CREDIT RISK

The Foundation maintains cash balances at times in excess of \$250,000 in its depository bank, which are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Foundation's depository bank, Wells Fargo Bank N.A., has pledged government backed securities with a par value of \$3,696,770 at December 31, 2011 to secure Foundation deposits in excess of \$250,000. The pledged securities are held by a third-party safekeeping bank under a pledged collateral agreement. The market value of the pledged securities at December 31, 2011 was \$4,041,008. The total amount of checking account deposits with Wells Fargo Bank N.A. as of December 31, 2011 was \$120,005. In addition to the checking account balance, the Foundation had cash balances of \$5,309,519 at December 31, 2011 invested with Wells Fargo Bank N.A. under a fully collateralized repurchase agreement.

The Foundation also maintains short-term cash investments in money-market mutual funds, which are not insured. The amount held in money market mutual funds was \$1,611,034 and \$2,685,275 at December 31, 2011 and 2010, respectively.