

**HERBERT H. JACKSON JR.**

**Business Products & Services  
Managing Director**

As the Managing Director of the Business Products & Services business unit, Jackson oversees the development and sales of GPO's competitive products and services and the integration of social media strategies. He is responsible for GPO's Publications & Information Sales, Creative Services and Digital Media departments.

**Biography**

Jackson has been a GPO employee for nearly 30 years. He most recently served as Managing Director of Acquisitions and Acting Chief Management Officer for several months in 2010. He began his GPO career as a Procurement Clerk in Printing Procurement. In 1984 he was selected for the position of Contract Specialist in GPO's Materials Management Service. Positions Jackson has held in GPO Acquisitions include: Sr. Contract Administrator, Chief of Paper and Specialized Procurement and Sales Division, Director of Acquisition Services and Deputy Chief Acquisition Officer and Director of Procurement Services.

Jackson studied Business Administration and English at the University of Maryland and received his Bachelors in Biblical Studies from the Sure Foundation Biblical Institute of Seminole, Florida, where he is currently pursuing a Masters Degree. He also is a graduate of the Council for Excellence in Government's (CEG) Fellows Program and served the CEG during the 2006-2007 year as a Co-Coach.