

## BLS completes major expansion of industry productivity series

*Complete coverage of manufacturing and retail trade industries highlights a new database made possible by increases in data availability in recent years*

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The Bureau of Labor Statistics (BLS) has expanded its database of labor productivity series and, in the process, has increased its industry coverage within most sectors of the economy. The new data provide complete coverage in manufacturing and retail trade for all three- and four-digit industries.<sup>1</sup> Coverage also has increased substantially in the mining and service industries.

BLS has produced measures of labor productivity at the industry level for many years. In 1940, Congress authorized that productivity studies be conducted on a continuing basis. From 1940 to 1997, the number of industries for which series were published increased steadily to 180.<sup>2</sup> As recently as 1997, many industries were still not covered by the program, due to lack of adequate basic data. However, major advances in data collection over the last 10 to 15 years have increased the amount of data available to measure labor productivity for industries. This provided an impetus for the major expansion.

One of the most important advances is the large increase in the number of Producer Price Indexes (PPI's) developed by the BLS Industrial Prices and Price Indexes program.<sup>3</sup> This development greatly enhanced the industry productivity program because it made the following BLS goals more feasible:

- provide more productivity and related data to the public;
- present a more comprehensive data set featuring measures for all industries within as many sectors as possible;

- incorporate aggregates of the industry series as part of the measures for the private non-farm business sector; and
- provide a database that can be used to research productivity trends and the factors underlying them

With these goals, BLS established an intensive project to increase significantly the coverage of its industry labor productivity series.

Coverage of the four-digit industry productivity series has expanded to include all 457 manufacturing industries, as well as 92 nonmanufacturing industries. At the three-digit level, 140 manufacturing and 62 nonmanufacturing industries are covered. Historical data on the new industry series are available from 1987 through 1996. These data were first introduced in a press release (USDL 98-310) on July 23, 1998. Data presented here include updates and revisions that supersede those series.

This article provides an overview of the data in the new database and examines some highlights of the 1987–96 productivity trends. Appendix A explains the methodology and data employed to construct the series.

### Details on the database

The new database contains labor productivity and the underlying output and labor input measures for 549 four-digit industries and 202 three-digit industries as defined in the *Standard Industrial Classification Manual* (sic).<sup>4</sup> There are also eight

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series available at the two-digit sic level.<sup>5</sup> In manufacturing, all of the three-digit industries are aggregations of the underlying four-digit industry measures. In nonmanufacturing sectors, some of the three-digit industries were calculated directly at that level. In addition, aggregates of two or more four-digit or three-digit industries are available for a group of 33 combination industries. For example, red meat products (sic 2011,13) is a combination industry that is an aggregate of the four-digit industries—meatpacking plants (sic 2011) and sausages and other prepared meats (sic 2013).

*Employment coverage of productivity series.* With the expansion of the BLS industry productivity database, the detailed industry series now cover 54 percent of the employment of the private nonfarm business sector. (See table 1.) However, the proportion of industry employment covered varies by sector. Detailed industry productivity measures now cover 73 percent of employment in the overall goods-producing sector. The coverage in manufacturing is complete, and the coverage in mining is very high (96 percent). However, the construction sector is not covered at all. Industry productivity measures cover 47 percent of employment in the service-producing sector. Within this sector, retail trade has complete coverage and communications has 98 percent coverage. Productivity measures cover 78 percent of utilities, while coverage in transportation is 57 percent. Coverage is lowest for finance, insurance, and real estate (19 percent); services (16 percent); and wholesale trade (2 percent).

In the sectors that still have low coverage, the development of measures is prevented by the lack of adequate basic data and, in some cases, serious conceptual issues. For ex-

ample, significant impediments to the development of output measures in some industries include the lack of consistent historical data, especially adequate price indexes, and the lack of a well defined and measurable concept of output. Obtaining a reliable measure of output can be particularly difficult in some service industries in which the output of the service depends, in part, on the participation of the consumer, or in which an increase in the number of transactions may be linked to a decrease in the quality of service provided. Medical and educational services are examples of areas in which it is not always clear whether the preferred measure should focus on the quantity of services (transactions), or on the actual outcomes of those services.<sup>6</sup>

*Publication criteria.* The industry productivity indexes are developed from secondary data sources that have been compiled for purposes other than productivity measurement. Because of this, BLS staff evaluated the reliability of the productivity measures and the components of those measures.

The industry series that did not meet the criteria are not published. The staff considered several indicators in assessing the reliability of these series. The indicators included: the employment level for each industry; the standard deviation of the annual percent changes in labor productivity for the 1987–96 period for each industry; the percent of products covered by PPI’s (for each manufacturing industry); the percent of the value of shipments, at the product class level, that was not reported by the Census Bureau and therefore had to be estimated (for each manufacturing industry); whether the average annual growth rate of labor productivity for the 1987–96 period was below –2.0 percent; the relative standard error of the industry value of shipments from the Census Bureau for 4 different years; and information from the BLS Office of Employment and Unemployment Statistics about industries with potential problems in unpublished employment and hours data.

Ultimately, BLS selected the employment size of the industry and the standard deviation of the 1987–96 annual productivity changes as the most appropriate criteria for determining if the productivity series for an industry is unreliable.<sup>7</sup> This does not mean that all industries meeting the publication criteria are completely free of problems. For example, some industries that met the criteria are based on output concepts that still are being discussed by researchers active in this field. Further research could result in changes in the methodology for these industries.

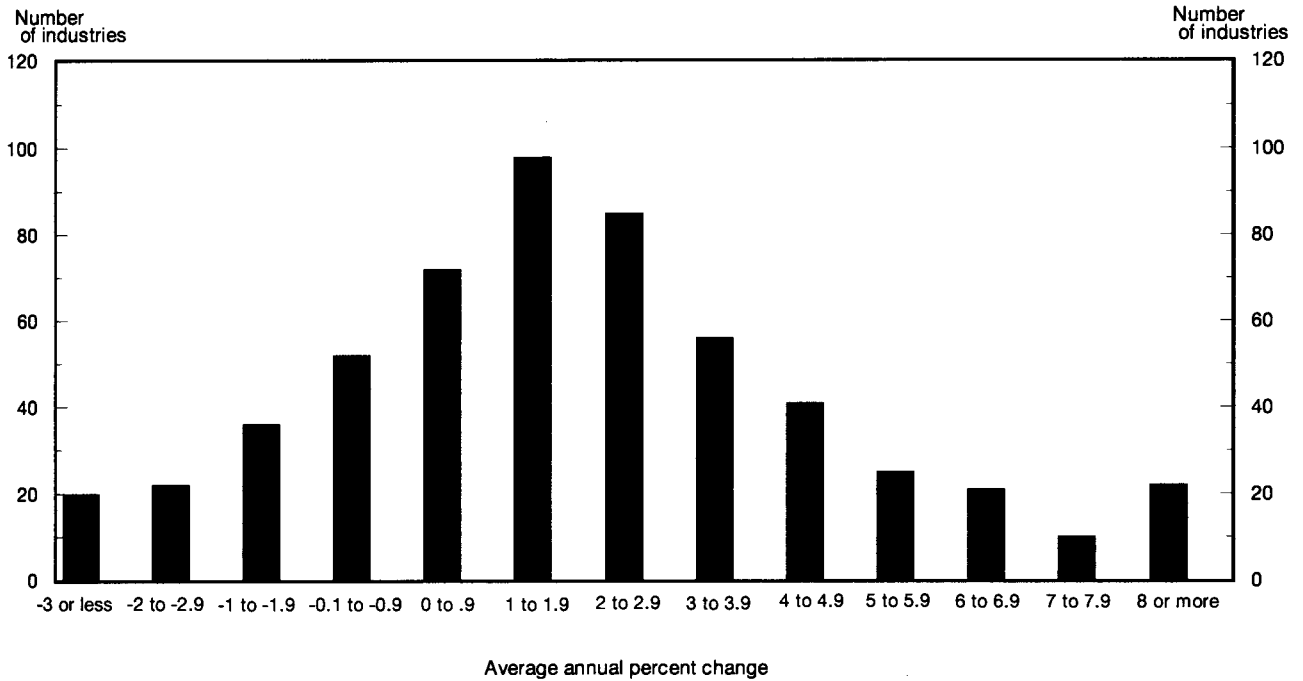
Most of the productivity indexes developed for each sector satisfied the publication criteria and are published. In the nonmanufacturing sector, 61 of the 92 four-digit industries and 47 of the 62 three-digit industries are published. In the manufacturing sector, 294 of the 457 four-digit and 122 of the 140 three-digit industries are published. The series for

**Table 1. Employment coverage of BLS industry productivity statistics by industry group, 1996**

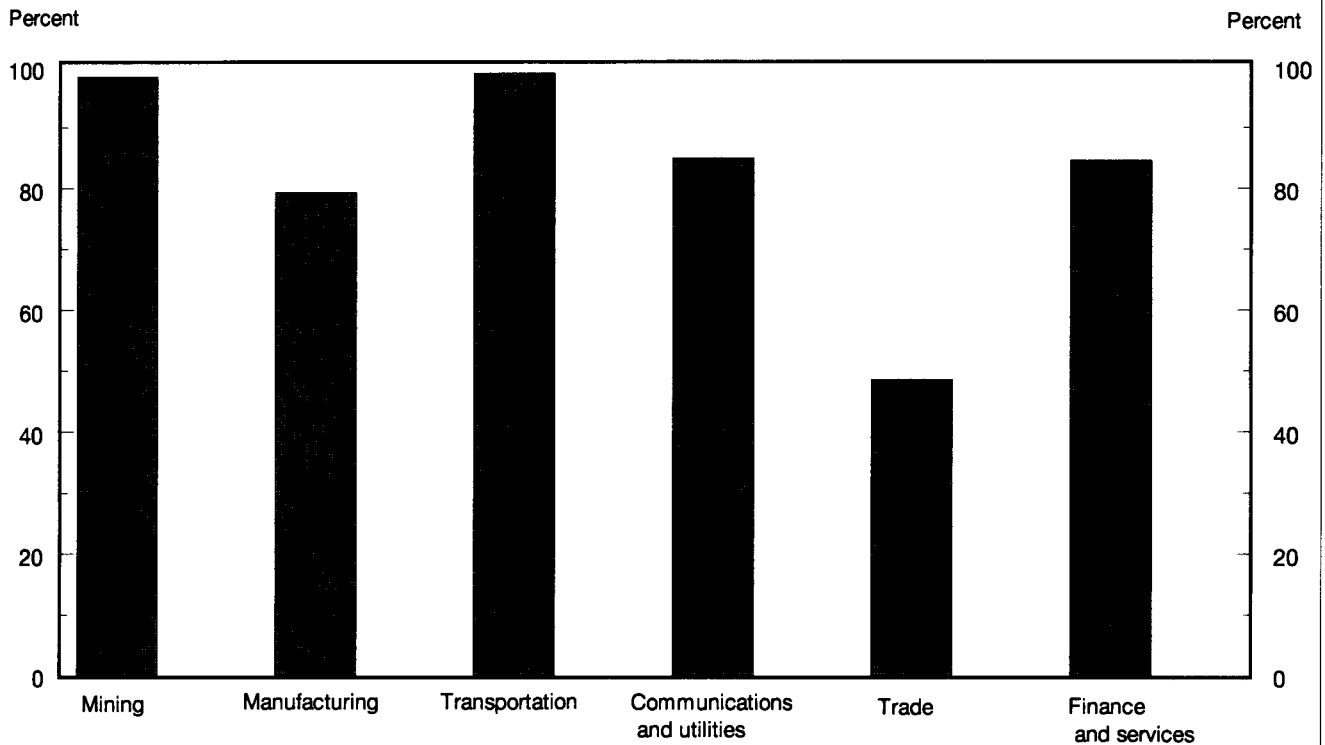
Industry	Employment coverage (percent)
Private nonfarm business .....	54
Goods-producing .....	73
Mining .....	96
Manufacturing .....	100
Contract construction .....	0
Service-producing .....	47
Transportation .....	57
Communications .....	98
Utilities .....	78
Trade .....	78
Wholesale trade .....	2
Retail trade .....	100
Finance, insurance, and real estate .....	19
Services .....	16

NOTE: Data are for the nonfarm business sector; general government, owner-occupied housing, and nonprofit organizations are excluded.

**Chart 1. Distribution of industries by average annual change in output per hour, 1987-96**



**Chart 2. Percent of employment in industries with rising productivity, 1987-96**



**Table 2. Changes in output per hour, output, and employee hours for selected three-digit industries, 1987-96**

sic code	Industry	1996 employment (thousands) <sup>1</sup>	Average annual percent change, 1987-96		
			Output per hour <sup>2</sup>	Output	Employee hours
<b>Mining</b>					
102	Copper ores .....	16	1.6	4.6	2.9
104	Gold and silver ores .....	20	3.4	7.6	4.0
122	Bituminous coal and lignite mining .....	90	6.1	1.0	-4.8
131	Crude petroleum and natural gas .....	143	2.6	-9	-3.5
142	Crushed and broken stone .....	40	.8	1.2	.4
<b>Manufacturing</b>					
201	Meat products .....	481	-3	2.3	2.6
202	Dairy products .....	144	1.7	.5	-1.1
203	Preserved fruits and vegetables .....	237	1.0	1.7	.7
204	Grain mill products .....	127	.8	1.3	.5
205	Bakery products .....	210	-5	-7	-2
206	Sugar and confectionery products .....	99	1.3	1.6	.3
207	Fats and oils .....	31	1.2	1.0	-2
208	Beverages .....	179	3.4	2.2	-1.2
209	Miscellaneous food and kindred products .....	186	.8	2.2	1.4
211	Cigarettes .....	28	4.4	.7	-3.6
221	Broadwoven fabric mills, cotton .....	75	3.6	-1	-3.6
222	Broadwoven fabric mills, manmade .....	66	4.7	1.2	-3.4
224	Narrow fabric mills .....	21	2.7	1.3	-1.4
225	Knitting mills .....	180	4.7	2.2	-2.3
226	Textile finishing, except wool .....	69	-2.5	-1.1	1.4
227	Carpets and rugs .....	61	.1	.3	.2
228	Yarn and thread mills .....	87	4.3	1.2	-3.0
229	Miscellaneous textile goods .....	51	2.5	2.2	-3
231	Men's and boys' suits and coats .....	33	-4	-6.5	-6.1
232	Men's and boys' furnishings .....	224	3.3	-3	-3.5
233	Women's and misses' outerwear .....	255	4.2	.5	-3.5
234	Women's and children's undergarments .....	41	6.2	-5	-6.3
235	Hats, caps, and millinery .....	19	-2.3	.7	3.1
238	Miscellaneous apparel and accessories .....	34	2.2	-3	-2.4
239	Miscellaneous fabricated textile products .....	221	.7	2.3	1.6
241	Logging .....	80	-1.7	-2.0	-4
242	Sawmills and planing mills .....	182	1.5	.4	-1.1
243	Millwork, plywood, and structural members .....	288	-9	-1	.8
244	Wood containers .....	53	.7	3.4	2.6
245	Wood buildings and mobile homes .....	89	-3	2.5	2.9
249	Miscellaneous wood products .....	89	1.5	1.7	.2
251	Household furniture .....	275	2.3	.8	-1.5
252	Office furniture .....	62	.7	-6	-1.3
253	Public building and related furniture .....	43	6.7	11.8	4.7
254	Partitions and fixtures .....	85	-3	1.4	1.7
259	Miscellaneous furniture and fixtures .....	38	1.4	1.7	.3
261	Pulp mills .....	13	3.2	1.3	-1.8
262	Paper mills .....	161	1.3	.5	-8
263	Paperboard mills .....	50	1.9	1.2	-7
265	Paperboard containers and boxes .....	218	.7	1.6	.9
267	Miscellaneous converted paper products .....	240	1.5	1.8	.3
271	Newspapers .....	442	-2.8	-3.5	-7
272	Periodicals .....	132	-1.1	-4	.7
273	Books .....	125	.1	1.4	1.4
274	Miscellaneous publishing .....	86	-8	.5	1.2
275	Commercial printing .....	564	.9	1.9	.9
276	Manifold business forms .....	44	-3.2	-4.4	-1.2
277	Greeting cards .....	27	-9	.9	1.9
278	Blankbooks and bookbinding .....	66	1.6	.8	-7
279	Printing trade services .....	52	2.7	1.3	-1.3
281	Industrial inorganic chemicals .....	83	1.1	.7	-4
282	Plastics materials and synthetics .....	159	2.5	2.0	-5
283	Drugs .....	259	1.4	3.4	2.1
284	Soaps, cleaners, and toilet goods .....	154	2.2	2.2	.1
285	Paints and allied products .....	53	2.4	.6	-1.8

**Table 2. Continued—Changes in output per hour, output, and employee hours for selected three-digit industries, 1987–96**

sic code	Industry	1996 employment (thousands) <sup>1</sup>	Average annual percent change, 1987–96		
			Output per hour <sup>2</sup>	Output	Employee hours
286	Industrial organic chemicals .....	144	-0.2	-0.4	-0.2
287	Agricultural chemicals .....	52	1.2	1.7	.5
289	Miscellaneous chemical products .....	93	1.1	.9	-.1
291	Petroleum refining .....	100	4.0	1.3	-2.5
295	Asphalt paving and roofing materials .....	27	1.5	1.7	.2
299	Miscellaneous petroleum and coal products .....	14	-1.6	.5	2.1
301	Tires and inner tubes .....	80	3.7	2.8	-.9
305	Hose and belting and gaskets and packing .....	68	.8	3.3	2.5
306	Fabricated rubber products, n.e.c. ....	113	2.1	2.9	.8
308	Miscellaneous plastics products, n.e.c. ....	714	2.5	4.8	2.2
314	Footwear, except rubber .....	45	2.6	-4.6	-7.0
316	Luggage .....	11	.9	.6	-.3
317	Handbags and personal leather goods .....	11	-1.9	-6.5	-4.7
321	Flat glass .....	16	.5	.8	.4
322	Glass and glassware, pressed or blown .....	72	2.2	.4	-1.8
323	Products of purchased glass .....	60	2.5	4.4	1.8
324	Cement, hydraulic .....	17	2.8	1.4	-1.4
325	Structural clay products .....	33	-2.0	.4	-1.6
326	Pottery and related products .....	40	2.0	2.9	.9
327	Concrete, gypsum, and plaster products .....	212	.8	1.0	.2
329	Miscellaneous nonmetallic mineral products .....	74	1.2	1.3	.1
331	Blast furnace and basic steel products .....	240	4.9	3.7	-1.1
332	Iron and steel foundries .....	129	1.6	2.0	.3
333	Primary nonferrous metals .....	40	1.2	1.0	-.2
335	Nonferrous rolling and drawing .....	168	.4	-.1	-.5
336	Nonferrous foundries (castings) .....	89	2.3	3.0	.7
339	Miscellaneous primary metal products .....	29	4.6	6.1	1.5
341	Metal cans and shipping containers .....	39	5.0	.7	-4.1
342	Cutlery, handtools, and hardware .....	125	1.8	1.2	-.6
343	Plumbing and heating, except electric .....	58	1.9	1.2	-.7
344	Fabricated structural metal products .....	439	.7	1.5	.8
345	Screw machine products, bolts, etc. ....	101	1.1	2.2	1.1
346	Metal forgings and stampings .....	253	1.4	2.8	1.4
347	Metal services, n.e.c. ....	133	2.7	4.8	2.0
348	Ordinance and accessories, n.e.c. ....	48	-1.5	-6.6	-5.2
349	Miscellaneous fabricated metal products .....	254	.9	2.7	1.7
351	Engines and turbines .....	84	3.6	2.6	-.9
352	Farm and garden machinery .....	99	3.5	4.3	.7
353	Construction and related machinery .....	232	2.4	3.8	1.3
354	Metalworking machinery .....	346	1.5	3.0	1.4
355	Special industry machinery .....	178	3.4	5.3	1.8
356	General industrial machinery .....	257	1.1	2.6	1.5
358	Refrigeration and service machinery .....	205	1.5	3.6	2.0
359	Industrial machinery, n.e.c. ....	349	4.0	5.7	1.7
361	Electric distribution equipment .....	82	4.2	1.7	-2.4
362	Electrical industrial apparatus .....	156	4.9	3.5	-1.3
363	Household appliances .....	121	2.7	1.6	-1.1
364	Electric lighting and wiring equipment .....	178	1.8	1.1	-.7
366	Communications equipment .....	269	7.4	7.1	-.3
369	Miscellaneous electrical equipment and supplies .....	153	2.3	1.5	-.8
371	Motor vehicles and equipment .....	963	.4	2.2	1.8
372	Aircraft and parts .....	460	1.3	-2.9	-4.1
373	Ship and boat building and repairing .....	157	.1	-1.6	-1.7
374	Railroad equipment .....	36	4.3	8.4	3.9
375	Motorcycles, bicycles, and parts .....	22	2.4	9.7	7.2
376	Guided missiles, space vehicles, parts .....	90	2.7	-6.2	-8.7
381	Search and navigation equipment .....	161	4.0	-4.1	-7.7
382	Measuring and controlling devices .....	297	4.6	4.2	-.4
384	Medical instruments and supplies .....	268	3.8	6.2	2.3
385	Ophthalmic goods .....	36	7.3	6.7	-.6
386	Photographic equipment and supplies .....	85	2.9	.2	-2.6
391	Jewelry, silverware, and plated ware .....	49	.4	-.5	-.8
393	Musical instruments .....	16	-2.6	-.4	2.3
394	Toys and sporting goods .....	114	2.0	4.0	1.9

**Table 2. Continued—Changes in output per hour, output, and employee hours for selected three-digit industries, 1987–96**

sic code	Industry	1996 employment (thousands) <sup>1</sup>	Average annual percent change, 1987–96		
			Output per hour <sup>2</sup>	Output	Employee hours
395	Pens, pencils, office, and art supplies .....	31	4.2	3.5	-0.7
396	Costume jewelry and notions .....	24	4.0	.3	-3.6
399	Miscellaneous manufactures .....	153	1.4	2.5	1.1
<b>Transportation</b>					
431	U.S. Postal Service <sup>3</sup> .....	856	.5	1.7	1.2
<b>Communications</b>					
481	Telephone communications .....	898	5.5	5.7	.1
483	Radio and television broadcasting stations .....	243	.5	1.2	.6
484	Cable and other pay television stations .....	171	-2.3	3.2	5.7
<b>Trade</b>					
521	Lumber and other building materials dealers .....	546	1.6	4.0	2.3
523	Paint, glass, and wallpaper stores .....	70	2.1	1.0	-1.0
525	Hardware stores .....	181	2.0	1.9	-1
526	Retail nurseries, lawn and garden supply stores .....	98	1.9	1.2	-7
531	Department stores .....	2,388	1.3	4.2	2.8
533	Variety stores .....	140	6.4	-6	-6.6
539	Miscellaneous general merchandise stores .....	208	5.6	5.4	-2
541	Grocery stores .....	3,141	-1.3	.0	1.3
542	Meat and fish (seafood) markets .....	59	-1.6	-3.4	-1.9
546	Retail bakeries .....	213	-2.8	-1.8	1.0
551	New and used car dealers .....	1,032	.8	1.9	1.1
553	Auto and home supply stores .....	411	.6	2.3	1.7
554	Gasoline service stations .....	698	1.5	1.1	-4
561	Men's and boys' wear stores .....	85	2.9	-6	-3.3
562	Women's clothing stores .....	314	3.0	-4	-3.3
565	Family clothing stores .....	349	3.0	6.0	2.9
566	Shoe stores .....	200	3.1	1.1	-2.0
569	Miscellaneous apparel and accessory stores .....	102	1.6	5.1	3.4
571	Furniture and homefurnishings stores .....	570	1.9	2.6	.7
572	Household appliance stores .....	87	2.8	1.3	-1.4
573	Radio, television, computer, and music stores .....	444	7.1	11.9	4.5
581	Eating and drinking places .....	7,737	-2	1.7	1.9
591	Drug and proprietary stores .....	624	.6	1.2	.6
592	Liquor stores .....	137	1.1	-1.6	-2.6
593	Used merchandise stores .....	175	-4	3.7	4.1
594	Miscellaneous shopping goods stores .....	1,135	1.8	3.6	1.8
596	Nonstore retailers .....	558	2.9	4.7	1.8
598	Fuel dealers .....	103	-1.1	-2.1	-1.1
599	Retail stores, n.e.c. ....	635	2.7	4.4	1.7
<b>Finance and services</b>					
602	Commercial banks .....	1,466	3.1	2.1	-9
701	Hotels and motels .....	1,694	1.0	2.7	1.7
721	Laundry, cleaning, and garment services .....	524	.9	1.4	.5
722	Photographic studios, portrait .....	91	2.3	6.1	3.7
723	Beauty shops .....	716	.5	1.9	1.4
724	Barber shops .....	58	2.3	-1.6	-3.8
726	Funeral services and crematories .....	104	-3	1.4	1.7
753	Automotive repair shops .....	891	1.4	3.2	1.8
783	Motion picture theaters .....	121	.1	1.5	1.5
<b>Combination industries</b>					
12	Coal mining .....	96	6.0	1.1	-4.7
13	Oil and gas extraction .....	317	1.1	-9	-2.0
14	Nonmetallic minerals, except fuels .....	106	.5	.4	.0
211,2,3	Tobacco products .....	34	4.0	.5	-3.3
211,3	Cigarettes, chewing and smoking tobacco .....	31	4.1	.5	-3.4
221,2	Cotton and synthetic broadwoven fabrics .....	141	4.3	.7	-3.5
261,2,3	Pulp, paper, and paperboard mills .....	223	1.8	.9	-8
491,2,3	Gas and electric utilities .....	697	3.6	2.0	-1.6
491,3(PT)	Electric utilities <sup>4</sup> .....	519	4.3	2.6	-1.6
492,3(PT)	Gas utilities <sup>5</sup> .....	178	1.5	.2	-1.3

**Table 2. Continued—Changes in output per hour, output, and employee hours for selected three-digit industries, 1987–96**

sic code	Industry	1996 employment (thousands) <sup>1</sup>	Average annual percent change, 1987–96		
			Output per hour <sup>2</sup>	Output	Employee hours
54	Food stores .....	3,610	-1.3	-0.1	1.2
56	Apparel and accessory stores .....	1,156	2.9	2.3	-5
57	Home furniture, furnishings, and equipment stores .....	1,101	4.0	5.9	1.8
572,3	Appliance, radio, television, and computer stores .....	531	6.4	9.8	3.2
58	Eating and drinking places .....	7,737	-2	1.7	1.9
723,4	Beauty and barber shops .....	774	.7	1.5	.8

<sup>1</sup> Employment figures are based primarily on data from the BLS Current Employment Statistics (CES) program and the Current Population Survey (CPS).

<sup>2</sup> Output per hour of all persons is used for all trade and services industries except sic 531 and sic 551. "All persons" include self-employed and unpaid family workers as well as employees.

<sup>3</sup> Employee hours in sic 431 are based on the number of full-time-equivalent employee years, as reported in the U.S. Postal Service budget. Full-time-equiva-

lent employee years are computed by dividing total hours of full-time, part-time, and intermittent workers by the number of hours in a standard work year. The output and hours indexes for sic 431 reflect the Federal fiscal year.

<sup>4</sup> Only the part of the combination utilities (sic 493) supplying electric services is included here.

<sup>5</sup> Only the part of the combination utilities (sic 493) supplying gas services is included here.

NOTE: n.e.c. = not elsewhere classified.

industries not passing the publication criteria are available from BLS upon request.

## Productivity trends, 1987–96

*Overall database.* The wide range of productivity performance among all the industries for which BLS produces productivity series is depicted in chart 1. The chart shows the distribution of productivity growth rates for the 1987–96 period for all nonduplicated industries in the database (that is, all four-digit industries and all three-digit industries for which component four-digit series have not been computed). Despite the wide range of performance, a strong central tendency can be seen; almost half the industries had growth rates in the range between 0.0 and 3.0 percent.

The productivity trend for the 1987–96 period was positive for the majority of industries. Industries with rising productivity accounted for 68 percent of the employment of the industries measured. However, the proportion of industries experiencing productivity growth varied by sector. Chart 2 shows the percent of employment in industries with rising productivity.

For example, in the mining sector and the transportation sector, productivity rose in industries accounting for 99 percent of employment. In communications and utilities and in finance and services, 85 percent of employment was in industries in which productivity rose over the period. In the manufacturing sector, industries with rising productivity accounted for 78 percent of employment, while only 49 percent of the employment in the trade sector was in industries recording productivity gains.

The analysis that follows pertains only to the industries with published productivity series. Data for the three-digit industries are presented in tables 2 and 3. (Data for the four-digit industries are presented in appendix B, table B-1.)

*Three-digit industries.* During the 1987–96 period, the productivity of workers in the U.S. nonfarm business sector increased at an average annual rate of 1.0 percent. Productivity for the manufacturing sector advanced at a much faster rate of 2.8 percent per year. Examining the industries within various sectors can provide some insights into the sources of these differences.

While labor productivity grew in all sectors of the economy during the 1987–96 period, the manufacturing industries overall performed better than did the nonmanufacturing industries. Manufacturing industries with positive productivity change during the period accounted for 87 percent of the employment of published industries in that sector. In contrast, nonmanufacturing industries with rising productivity accounted for only 62 percent of employment of that sector. It should be emphasized, however, that the nonmanufacturing industries presented in this analysis might not be representative of the entire sector, as several subsectors—business services, contract construction, and wholesale trade—have little or no coverage.

Table 2 presents the 1987–96 average annual rates of growth in output per hour, output, and employee hours for 169 three-digit industries. Over the 1987–96 period, labor productivity increased in 142 (84 percent) of these industries. For more than 61 percent of the three-digit industries, labor productivity grew at an annual average rate that was between 0.0 percent and 3.0 percent.

**Table 3. Changes in output per hour and related data, 1987–96, for three-digit industries with 1996 employment greater than 400,000**

sic code	Industry	1996 employment (thousands) <sup>1</sup>	Average annual percent change, 1987–96		
			Output per hour <sup>2</sup>	Output	Employee hours
581	Eating and drinking places .....	7,737	-0.2	1.7	1.9
541	Grocery stores .....	3,141	-1.3	.0	1.3
531	Department stores <sup>3</sup> .....	2,388	1.3	4.2	2.8
701	Hotels and motels .....	1,694	1.0	2.7	1.7
602	Commercial banks <sup>3</sup> .....	1,466	3.1	2.1	-9
594	Miscellaneous shopping goods stores .....	1,135	1.8	3.6	1.8
551	New and used car dealers <sup>3</sup> .....	1,032	.8	1.9	1.1
371	Motor vehicles and equipment <sup>3</sup> .....	963	.4	2.2	1.8
481	Telephone communications <sup>3</sup> .....	898	5.5	5.7	.1
753	Automotive repair shops .....	891	1.4	3.2	1.8
431	U.S. Postal Service <sup>4</sup> .....	856	.5	1.7	1.2
723	Beauty shops .....	716	.5	1.9	1.4
308	Miscellaneous plastics products, n.e.c. <sup>3</sup> .....	714	2.5	4.8	2.2
554	Gasoline service stations .....	698	1.5	1.1	-4
599	Retail stores, n.e.c. ....	635	2.7	4.4	1.7
591	Drug and proprietary stores .....	624	.6	1.2	.6
571	Furniture and homefurnishings stores .....	570	1.9	2.6	.7
275	Commercial printing <sup>3</sup> .....	564	.9	1.9	.9
596	Nonstore retailers .....	558	2.9	4.8	1.8
521	Lumber and other building materials dealers .....	546	1.6	4.0	2.3
721	Laundry, cleaning, and garment services .....	524	.9	1.4	.5
201	Meat products <sup>3</sup> .....	481	-3	2.3	2.6
372	Aircraft and parts <sup>3</sup> .....	460	1.3	-2.9	-4.1
573	Radio, television, computer, and music stores .....	444	7.1	11.9	4.5
271	Newspapers <sup>3</sup> .....	442	-2.8	-3.5	-7
344	Fabricated structural metal products <sup>3</sup> .....	439	.7	1.5	.8
553	Auto and home supply stores .....	411	.6	2.3	1.7

<sup>1</sup> Employment is based primarily on data from the BLS Current Employment Statistics (CES) program and the Current Population Survey (CPS).

<sup>2</sup> Output per hour of all persons including self-employed as well as employees, except as noted.

<sup>3</sup> Output per employee hour.

<sup>4</sup> Employee hours in sic 431 are based on the number of full-time-equivalent employee years, as reported in the U.S. Postal Service budget. Full-time-equivalent employee years are computed by dividing total hours of full-time, part-time, and intermittent workers by the number of hours in a standard work year. The output and hours indexes for sic 431 reflect the Federal fiscal year.  
NOTE: n.e.c. = not elsewhere classified.

For most industries, there is a positive relationship between output growth and productivity growth. In general, industries with expanding output were more likely to exhibit increasing labor productivity. Almost 92 percent of the three-digit industries with expanding output had labor productivity growth during the 1987–96 period, compared with about 55 percent of industries with declining output.

The overall upward trend in productivity during the period was reflected in the productivity performance of the largest industries. Table 3 shows the 1987–96 average annual change in output per hour and related measures for the three-digit industries with employment greater than 400,000, in order of employment size. Most of the largest industries are service-producing rather than goods-producing industries. Only 7 of the 27 industries listed in table 3 are manufacturing industries, and none are mining industries. The remaining 20 industries in table 3 come from the retail trade, transportation, utilities, and finance and services sectors.

Of the large industries shown in table 3, those with the fastest average annual growth in productivity for the period were radio, television, and computer stores (7.1 percent); telephone

communications (5.5 percent); and commercial banks (3.1 percent). The manufacturing industry with the fastest productivity growth was miscellaneous plastics products, not elsewhere classified (2.5 percent).

While most large industries recorded rising labor productivity, 4 of the 27 suffered productivity losses. Among the four were the two largest industries, both in retail trade. Eating and drinking places (sic 581, with 7.7 million employees in 1996) declined by 0.2 percent. Grocery stores (sic 541, with 3.1 million employees in 1996) fell by 1.3 percent. The productivity performance of these two industries had a major effect on the overall productivity performance of retail trade.

THE PUBLISHED INDEXES and rates of change in productivity, output, and hours are available from the BLS Industry Productivity web site.<sup>8</sup> Underlying data for production workers, production worker hours, nonproduction workers, nonproduction worker hours, the number of employees, the number of all employee hours, and the value of net production are available upon request. Unpublished data, supplied in print or by e-mail or diskette, also are available upon request.





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<sup>1</sup> These industries are defined in the *Standard Industrial Classification Manual: 1987* (Office of Management and Budget).

<sup>2</sup> See the most recent annual bulletin, *Productivity Measures for Selected Industries*, BLS Bulletin 2491 (Bureau of Labor Statistics, August 1997).

<sup>3</sup> The increase in the industries and products covered by the BLS Industrial Prices and Price Indexes program during the 1980s and early 1990s was particularly helpful. From 1980 to the early 1990s, the percentage of the value of shipments of manufactured products covered directly by Producer Price In-

dexes jumped from around 50 percent to well over 80 percent. Improvements in price coverage were made in nonmanufacturing industries as well.

<sup>4</sup> *Standard Industrial Classification Manual: 1987*.

<sup>5</sup> Productivity and related data through 1996 for all 20 two-digit manufacturing industries are available from the Bureau's Division of Productivity Research.

<sup>6</sup> Many conceptual problems exist in the development of productivity data for service producing industries. See Mark Sherwood, "Difficulties in the measurement of service outputs," *Monthly Labor Review*, March 1994, pp. 11-19.

<sup>7</sup> An industry was judged reliable if the standard deviation of its annual productivity changes was less than 10.0 and it had 10,000 or more employees for mining and manufacturing industries, or 50,000 or more employees for all other industries.

<sup>8</sup> The productivity Web site is <<http://stats.bls.gov/iphome.htm>>. Also available are indexes and rates of change for output per employee and employees. The data in these files extend back to 1987. For industries with previously published series, additional files contain data that go back to earlier years, in many cases to 1958, and to 1947 in a few cases.

## Appendix A: Methods and data underlying the series

The productivity series and the underlying indexes of output and labor input are constructed with methods consistent with modern economic theory. These series were compiled, using database software, to form a database designed to facilitate further research on productivity issues.

Labor productivity is calculated as output per employee hour or output per hour of all persons working in the industry. The indexes of output per hour are computed by dividing an index of output by an index of aggregate hours. "All persons" include self-employed and unpaid family workers as well as employees. For industries in which there are few self-employed and unpaid family workers, such as manufacturing industries, output per employee hour is measured.

*Törnqvist indexes.* Wherever possible, output is calculated with a formula that aggregates the growth rates of the various industry products between two periods with weights based on the products' shares in industry value of production. The weight for each product equals its average value share in the two periods. Specifically, output is calculated with the Törnqvist formula

$$\frac{Q_t}{Q_{t-1}} = \exp \left[ \sum_{i=1}^n w_{i,t} \left( \ln \frac{q_{i,t}}{q_{i,t-1}} \right) \right],$$

where

- $\frac{Q_t}{Q_{t-1}}$  = the ratio of output in the current year ( $t$ ) to output in the previous year ( $t - 1$ ),
- $\ln \frac{q_{i,t}}{q_{i,t-1}}$  = logarithm of the ratio of the quantity of product  $i$  in the current year to that of the previous year,
- $n$  = number of products, and
- $w_{i,t}$  = average value share weight for product  $i$ .

The average value share weight for product  $j$  is computed as

$$w_{j,t} = (s_{j,t} + s_{j,t-1}) \div 2,$$

where

$$s_{j,t} = p_{j,t} q_{j,t} \div \left( \sum_{i=1}^n p_{i,t} q_{i,t} \right) \quad \text{and}$$

$p_{i,t}$  = price of product  $i$  at time  $t$ .

The Törnqvist formula yields the ratio of output in a given year to that in the previous year. The ratios for successive years must be chained together to form a time series. If  $t = 3$  and the base year is denoted by the subscript 0, then,

$$\frac{Q_t}{Q_0} = \frac{Q_3}{Q_0} = \left( \frac{Q_3}{Q_2} \right) \times \left( \frac{Q_2}{Q_1} \right) \times \left( \frac{Q_1}{Q_0} \right).$$

The resulting chained output index  $\frac{Q_t}{Q_{t-1}}$  is used as the numerator in the productivity formula.

The quantities of products used in the output index (the  $q_i$ 's) are measured either with deflated values of production or with actual physical quantities. For most industries in manufacturing, communications, retail trade, and services, output indexes are derived from data on the value of industry output or sales, adjusted for price change (that is, the deflated value of production). Törnqvist aggregations of these deflated values are then calculated to derive output indexes. For industries in mining, utilities, and wholesale trade, and for most transportation industries, physical quantity output indexes are derived as Törnqvist aggregations of quantities of component products. The

Törnqvist aggregation method is used in calculating the output index for most industries; one notable exception is commercial banking, in which the annual changes in different outputs are combined using employment weights that are changed every 5 years.

*Annual output indexes based on deflated values of production.* For manufacturing industries, value of shipments data are divided by price indexes for each five-digit product class in the industry. The price indexes are mostly BLS Producer Price Indexes. After aggregation of the product class data, adjustments are made to include the value of secondary products, exclude the value of primary products made in other industries, and include the value of inventory change. In the benchmark indexes, an adjustment also is made to remove double counting of intraindustry shipments, that is, shipments between plants in the same industry.

For industries in communications, retail trade, and services (and for a few transportation industries), data on the value of sales for each year are divided by price indexes to derive measures of changes in the industries' real output. These price indexes are, for the most part, Producer and Consumer Price Indexes developed by BLS.

*Annual output indexes based on physical quantities of production.* Physical quantity output indexes are, in all possible cases, a Törnqvist aggregation of quantities of component products. Examples of such products include tons of steel, BTU's of electricity, or revenue passenger miles and freight-ton miles. The finest level of detail available is used. The output measure for utilities, wholesale trade, and most transportation industries are physical quantity measures. The output measures for a few industries in manufacturing also are based on physical quantities.

*Benchmark indexes.* To make maximum use of the comprehensive data from the economic censuses, output indexes were also derived, where possible, from data for two consecutive quinquennial censuses; these indexes are referred to as benchmark indexes. Annual indexes for intercensal years are adjusted to the benchmark levels for the census years. For years following the most recent census year (1992), annual indexes are linked to the benchmark index.

For manufacturing industries, benchmark indexes are computed from value of shipments and inventory data reported in the Census of Manufactures. For retail trade industries, the indexes are computed from sales data reported in the Census of Retail Trade. Benchmark indexes for the service industries are computed from data reported in the Census of Service Industries. The output indexes for industries in transportation, communications, utilities, and wholesale trade are not benchmarked.

*Indexes of labor input.* The indexes of labor input, used as the denominator in the productivity formula, are employee-hour indexes or all-person-hour indexes. These are developed primarily from basic data compiled by BLS and the Bureau of the Census. BLS data are from the Current Employment Statistics survey (a monthly establishment survey in which 390,000 representative establishments report employment, hours, and earnings data to BLS and supportive State agencies) and the Current Population Survey (a monthly household survey conducted by the Bureau of the Census for BLS). Bureau of the Census data are from the economic censuses and the Census of Population. The hours indexes are developed by dividing the aggregate hours for each year by the base-period aggregate. Because of data limitations, employee hours are treated as homogeneous and additive with no distinction made between hours of different groups of employees.

## Appendix B: Changes in output per hour, output, and employee hours for selected industries, 1987-96

**Table B-1. Productivity and related measures for four-digit industries, 1987-96**

sic code	Industry	1996 employment (thousands) <sup>1</sup>	Average annual percent change, 1987-96		
			Output per hour <sup>2</sup>	Output	Employee hours
1021	Copper mining, recoverable metal .....	16	1.6	4.6	2.9
1041	Gold ores .....	18	2.5	8.0	5.4
1311	Crude petroleum and natural gas production .....	143	2.6	-9	-3.5
<b>Manufacturing</b>					
2011	Meat packing plants .....	147	-5	.6	1.1
2013	Sausages and other prepared meats .....	96	-4	2.0	2.4
2015	Poultry slaughtering and processing .....	238	2.1	6.0	3.8
2022	Cheese, natural and processed .....	41	1.9	2.1	.2
2023	Dry, condensed, and evaporated dairy products .....	17	-9	-4	.5
2024	Ice cream and frozen desserts .....	22	3.3	3.7	.4
2026	Fluid milk .....	62	1.3	-1.4	-2.6
2032	Canned specialties .....	20	2.5	1.4	-1.0
2033	Canned fruits and vegetables .....	77	.6	.6	.0
2037	Frozen fruits and vegetables .....	48	2.4	2.3	-1
2038	Frozen specialties, n.e.c. ....	52	.3	4.2	3.9
2041	Flour and other grain mill products .....	19	2.3	.4	-1.9
2043	Cereal breakfast foods .....	20	-1.7	-6	1.1
2045	Prepared flour mixes and doughs .....	13	1.4	5.4	3.9
2047	Dog and cat food .....	19	-2.7	1.8	4.7
2048	Prepared feeds, n.e.c. ....	41	1.8	.8	-1.0
2051	Bread, cake, and related products .....	149	-1.8	-2.5	-7
2052	Cookies and crackers .....	51	.5	1.5	1.0
2064	Candy and other confectionery products .....	59	1.6	2.6	.9
2066	Chocolate and cocoa products .....	13	.0	-9	-9
2082	Malt beverages .....	37	1.9	1.3	-5
2084	Wines, brandy, and brandy spirits .....	20	1.1	4.0	2.9
2086	Bottled and canned soft drinks .....	93	5.6	2.9	-2.5
2087	Flavoring extracts and syrups, n.e.c. ....	20	.1	3.4	3.3
2092	Fresh or frozen prepared fish .....	47	-2.2	.8	3.1
2096	Potato chips and similar snacks .....	33	4.8	4.8	-1
2099	Food preparations, n.e.c. ....	72	-1	2.8	2.9
2111	Cigarettes .....	28	4.4	.7	-3.6
2211	Broadwoven fabrics mills, cotton .....	75	3.6	-1	-3.6
2221	Broadwoven fabrics mills, manmade fiber and silk .....	66	4.7	1.2	-3.4
2241	Narrow fabrics mills .....	21	2.7	1.3	-1.4
2251	Women's hosiery, except socks .....	21	4.7	-1.3	-5.7
2252	Hosiery, n.e.c. ....	40	3.4	4.0	.5
2253	Knit outerwear mills .....	54	9.0	5.9	-2.9
2261	Finishing plants, cotton .....	32	.3	3.7	3.3
2262	Finishing plants, manmade .....	22	-1.8	-2.3	-5
2273	Carpets and rugs .....	61	.1	.3	.2
2281	Yarn spinning mills .....	65	4.7	.9	-3.6
2282	Throwing and winding mills .....	16	3.2	2.6	-6
2297	Nonwoven fabrics .....	12	.4	4.1	3.7
2311	Men's and boys' suits and coats .....	33	-4	-6.5	-6.1
2321	Men's and boys' shirts .....	47	6.1	-3	-6.0
2325	Men's and boys' trousers and slacks .....	76	2.6	.4	-2.1
2326	Men's and boys' work clothing .....	33	5.1	.1	-4.8
2329	Men's and boys' clothing, n.e.c. ....	44	1.0	-2	-1.3
2331	Women's, misses', and juniors' blouses and shirts .....	26	3.9	-2.6	-6.3
2337	Women's, misses', and juniors' suits and coats .....	25	2.6	-2.3	-4.7
2341	Women's and children's underwear .....	30	4.6	-3.4	-7.6
2353	Hats, caps, and millinery .....	19	-2.3	.7	3.1
2391	Curtains and draperies .....	20	-3.2	-5.8	-2.7
2392	Housefurnishings, n.e.c. ....	55	1.5	2.1	.6
2394	Canvas and related products .....	19	-2.4	-1.1	1.3
2395	Pleating and stitching .....	19	-5.8	-3.3	2.7
2396	Automotive and apparel trimmings .....	62	-3	4.2	4.5
2399	Fabricated textile products, n.e.c. ....	30	5.2	5.8	.5
2411	Logging .....	80	-1.7	-2.0	-4
2421	Sawmills and planing mills, general .....	145	1.7	.3	-1.3

**Table B-1. Continued—Productivity and related measures for four-digit industries, 1987–96**

sic code	Industry	1996 employment (thousands) <sup>1</sup>	Average annual percent change, 1987–96		
			Output per hour <sup>2</sup>	Output	Employee hours
2426	Hardwood dimension and flooring mills .....	36	1.6	1.9	0.3
2431	Millwork .....	114	-1.6	-1.1	.5
2434	Wood kitchen cabinets .....	79	.0	1.0	1.0
2435	Hardwood veneer and plywood .....	28	-2.1	-.3	1.9
2436	Softwood veneer and plywood .....	31	-.7	-2.5	-1.8
2439	Structural wood members, n.e.c. ....	37	2.4	5.7	3.3
2448	Wood pallets and skids .....	41	-4	3.8	4.2
2451	Mobile homes .....	68	.0	4.8	4.8
2452	Prefabricated wood buildings .....	21	-8	-2.4	-1.6
2491	Wood preserving .....	12	1.7	.7	-1.0
2493	Reconstituted wood products .....	21	1.2	4.0	2.8
2499	Wood products, n.e.c. ....	56	.7	.2	-.5
2511	Wood household furniture .....	124	1.1	-.4	-1.5
2512	Upholstered household furniture .....	86	4.4	2.4	-1.9
2514	Metal household furniture .....	21	-.3	-2.8	-2.5
2515	Mattresses and bedsprings .....	33	1.4	2.8	1.4
2521	Wood office furniture .....	29	.3	-1.4	-1.7
2522	Office furniture, except wood .....	33	.7	-.3	-1.0
2531	Public building and related furniture .....	43	6.7	11.8	4.7
2541	Wood partitions and fixtures .....	49	-1.7	.5	2.2
2542	Partitions and fixtures, except wood .....	37	1.2	2.2	1.0
2591	Drapery hardware and blinds and shades .....	21	.2	-.6	-.8
2599	Furniture and fixtures, n.e.c. ....	17	1.7	3.4	1.7
2611	Pulp mills .....	13	3.2	1.3	-1.8
2621	Paper mills .....	161	1.3	.5	-.8
2631	Paperboard mills .....	50	1.9	1.2	-.7
2653	Corrugated and solid fiber boxes .....	130	.2	2.2	2.0
2655	Fiber cans, drums, and similar products .....	15	-.3	-.9	-.6
2656	Sanitary food containers .....	18	-3.2	-1.8	1.5
2657	Folding paperboard boxes .....	48	2.7	2.0	-.6
2671	Paper coated and laminated, packaging .....	22	3.0	4.4	1.3
2672	Paper coated and laminated, n.e.c. ....	47	1.3	2.9	1.5
2673	Bags: plastics, laminated, and coated .....	38	.2	2.0	1.8
2674	Bags: uncoated paper and multiwall .....	18	-1.3	-2.0	-.7
2675	Die-cut paper and board .....	20	-1.5	.7	2.3
2676	Sanitary paper products .....	30	2.2	1.7	-.5
2677	Envelopes .....	24	1.8	.4	-1.3
2679	Converted paper products, n.e.c. ....	35	4.7	2.9	-1.7
2711	Newspapers .....	442	-2.8	-3.5	-.7
2721	Periodicals .....	132	-1.1	-.4	.7
2731	Book publishing .....	86	.8	1.2	.4
2732	Book printing .....	39	-1.2	2.5	3.7
2741	Miscellaneous publishing .....	86	-.8	.5	1.2
2752	Commercial printing, lithographic .....	367	.9	1.9	1.0
2754	Commercial printing, gravure .....	20	-1.2	3.0	4.2
2759	Commercial printing, n.e.c. ....	177	.9	1.4	.5
2761	Manifold business forms .....	44	-3.2	-4.4	-1.2
2771	Greeting cards .....	27	-.9	.9	1.9
2782	Blankbooks and looseleaf binders .....	38	2.1	.6	-1.5
2789	Bookbinding and related work .....	28	.9	1.4	.4
2791	Typesetting .....	19	5.3	-1.5	-6.4
2796	Platemaking services .....	32	-.3	3.1	3.4
2813	Industrial gases .....	24	-1.7	.1	1.8
2816	Inorganic pigments .....	12	.5	2.0	1.5
2819	Industrial inorganic chemicals, n.e.c. ....	37	2.6	.5	-2.1
2821	Plastics materials and resins .....	76	2.4	2.6	.2
2822	Synthetic rubber .....	17	.7	2.7	1.9
2824	Organic fibers, noncellulosic .....	49	3.4	.8	-2.5
2834	Pharmaceutical preparations .....	206	-.4	1.6	2.0
2841	Soap and other detergents .....	41	2.5	1.3	-1.1
2842	Polishes and sanitation goods .....	34	2.3	1.9	-.5
2844	Toilet preparations .....	72	2.4	3.3	.9
2851	Paints and allied products .....	53	2.4	.6	-1.8
2865	Cyclic crudes and intermediates .....	26	2.4	1.4	-1.0

**Table B-1. Continued—Productivity and related measures for four-digit industries, 1987-96**

sic code	Industry	1996 employment (thousands) <sup>1</sup>	Average annual percent change, 1987-96		
			Output per hour <sup>2</sup>	Output	Employee hours
2869	Industrial organic chemicals, n.e.c. ....	116	-0.8	-0.6	0.2
2879	Agricultural chemicals, n.e.c. ....	24	-3	2.3	2.5
2891	Adhesives and sealants ....	25	-9	.0	1.0
2893	Printing ink ....	16	.7	3.1	2.4
2899	Chemical preparations, n.e.c. ....	42	.9	1.4	.6
2911	Petroleum refining ....	100	4.0	1.3	-2.5
2951	Asphalt paving mixtures and blocks ....	14	.2	1.2	1.0
2952	Asphalt felts and coatings ....	13	2.9	2.3	-6
2992	Lubricating oils and greases ....	12	-1.3	.6	1.9
3011	Tires and inner tubes ....	80	3.7	2.8	-9
3052	Rubber and plastics hose and belting ....	28	.1	1.3	1.2
3053	Gaskets, packing, and sealing devices ....	40	1.4	5.0	3.6
3061	Mechanical rubber goods ....	50	3.2	3.5	.3
3069	Fabricated rubber products, n.e.c. ....	63	1.4	2.7	1.3
3081	Unsupported plastics film and sheet ....	63	1.4	3.9	2.5
3082	Unsupported plastics profile shapes ....	24	7.0	5.2	-1.7
3083	Laminated plastics plate, sheet, and profile shapes ....	24	-3.6	-1.0	2.7
3084	Plastics pipe ....	17	3.0	5.1	2.0
3085	Plastics bottles ....	32	5.4	7.1	1.6
3086	Plastics foam products ....	56	2.9	4.2	1.3
3087	Custom compounding of purchased plastics resins ....	26	7.8	8.2	.3
3088	Plastics plumbing fixtures ....	18	4.5	11.3	6.5
3089	Plastics products, n.e.c. ....	454	2.1	4.7	2.6
3143	Men's footwear, except athletic ....	23	2.9	-2.4	-5.1
3144	Women's footwear, except athletic ....	13	-2.4	-11.2	-9.1
3161	Luggage ....	11	.9	.6	-3
3211	Flat glass ....	16	.5	.8	.4
3221	Glass containers ....	28	1.9	-2.7	-4.5
3229	Pressed and blown glass, n.e.c. ....	44	3.1	3.8	.6
3231	Products of purchased glass ....	60	2.5	4.4	1.8
3241	Cement, hydraulic ....	17	2.8	1.4	-1.4
3251	Brick and structural clay tile ....	14	2.4	-5	-2.8
3269	Pottery products, n.e.c. ....	14	-1.1	1.5	2.6
3271	Concrete block and brick ....	18	2.6	1.2	-1.4
3272	Concrete products, n.e.c. ....	70	2.5	2.5	.1
3273	Ready-mixed concrete ....	106	-7	.1	.8
3275	Gypsum products ....	13	3.1	1.8	-1.2
3291	Abrasive products ....	20	1.4	.5	-9
3295	Minerals, ground or treated ....	13	.9	1.7	.8
3296	Mineral wool ....	24	1.9	1.3	-6
3312	Blast furnaces and steel mills ....	169	5.8	3.9	-1.8
3315	Steel wire and related products ....	21	1.7	3.0	1.3
3316	Cold finishing of steel shapes ....	17	1.5	2.0	.6
3317	Steel pipe and tubes ....	27	3.2	4.7	1.5
3321	Gray and ductile iron foundries ....	82	1.7	2.3	.6
3324	Steel investment foundries ....	16	-1.5	.2	1.7
3325	Steel foundries, n.e.c. ....	27	1.9	2.4	.6
3334	Primary aluminum ....	23	.7	.8	.1
3351	Copper rolling and drawing ....	22	.4	.4	.0
3353	Aluminum sheet, plate, and foil ....	22	1.2	-1.3	-2.5
3354	Aluminum extruded products ....	32	-8	-1.0	-2
3356	Nonferrous rolling and drawing, n.e.c. ....	14	1.7	1.0	-7
3357	Nonferrous wire drawing and insulating ....	73	2.0	1.5	-5
3363	Aluminum die-castings ....	37	-1.1	3.5	4.7
3365	Aluminum foundries ....	24	4.9	3.4	-1.4
3398	Metal heat treating ....	18	6.1	8.9	2.6
3399	Primary metal products, n.e.c. ....	11	3.4	3.3	-1
3411	Metal cans ....	32	5.3	1.0	-4.1
3421	Cutlery ....	12	2.1	3.5	1.4
3423	Hand and edge tools, n.e.c. ....	36	.7	.5	-2
3429	Hardware, n.e.c. ....	69	1.6	.4	-1.2
3432	Plumbing fixture fittings and trim ....	23	3.0	1.1	-1.8
3433	Heating equipment, except electric ....	20	2.8	1.7	-1.1
3441	Fabricated structural metal ....	75	1.4	1.3	.0

**Table B-1. Continued—Productivity and related measures for four-digit industries, 1987–96**

sic code	Industry	1996 employment (thousands) <sup>1</sup>	Average annual percent change, 1987–96		
			Output per hour <sup>2</sup>	Output	Employee hours
3442	Metal doors, sash, and trim .....	76	-0.1	-0.4	-0.3
3443	Fabricated plate work (boiler shops) .....	101	1.0	2.6	1.6
3444	Sheet metal work .....	116	-5	1.9	2.4
3446	Architectural metal work .....	30	1.1	.7	-4
3448	Prefabricated metal buildings .....	28	.1	1.1	1.0
3449	Miscellaneous metal work .....	13	6.2	2.8	-3.2
3451	Screw machine products .....	52	3.1	4.8	1.6
3452	Bolts, nuts, rivets, and washers .....	49	-1	.4	.5
3462	Iron and steel forgings .....	30	1.8	2.1	.4
3465	Automotive stampings .....	117	1.2	3.4	2.1
3469	Metal stampings, n.e.c. ....	93	2.1	2.9	.8
3471	Plating and polishing .....	81	.7	1.9	1.2
3479	Metal coating and allied services .....	52	3.9	7.4	3.3
3483	Ammunition, except for small arms, n.e.c. ....	24	-7.7	-13.2	-6.0
3484	Small arms .....	11	1.4	-1.7	-3.1
3491	Industrial valves .....	26	3.1	3.5	.4
3492	Fluid power valves and hose fittings .....	33	2.6	4.8	2.2
3495	Wire springs .....	14	1.7	2.4	.7
3496	Miscellaneous fabricated wire products .....	55	3.3	3.9	.6
3498	Fabricated pipe and fittings .....	29	2.7	6.6	3.8
3499	Fabricated metal products, n.e.c. ....	61	-2.5	1.7	4.3
3511	Turbines and turbine generator sets .....	25	3.5	3.1	-3
3519	Internal combustion engines, n.e.c. ....	59	3.6	2.4	-1.1
3523	Farm machinery and equipment .....	73	4.5	5.5	1.0
3524	Lawn and garden equipment .....	26	2.1	2.2	.1
3531	Construction machinery .....	86	2.6	3.5	.9
3535	Conveyors and conveying equipment .....	40	.5	2.9	2.4
3537	Industrial trucks and tractors .....	30	3.3	5.5	2.2
3541	Machine tools, metal cutting types .....	41	.7	-2	-8
3544	Special dies, tools, jigs, and fixtures .....	165	1.7	3.8	2.1
3545	Machine tool accessories .....	53	2.8	3.2	.4
3546	Power-driven handtools .....	23	2.1	3.1	1.0
3548	Welding apparatus .....	21	-1.3	1.5	2.8
3552	Textile machinery .....	15	4.8	1.4	-3.2
3554	Paper industries machinery .....	22	.4	3.6	3.2
3556	Food products machinery .....	25	.2	-.1	-3
3559	Special industry machinery, n.e.c. ....	81	3.9	8.5	4.4
3561	Pumps and pumping equipment .....	30	-1	1.4	1.5
3562	Ball and roller bearings .....	40	.5	.2	-3
3563	Air and gas compressors .....	26	1.6	4.4	2.7
3564	Blowers and fans .....	35	1.9	4.0	2.1
3565	Packaging machinery .....	22	2.7	3.9	1.1
3567	Industrial furnaces and ovens .....	19	3.7	5.1	1.3
3568	Power transmission equipment, n.e.c. ....	22	-2.1	.8	2.9
3569	General industrial machinery, n.e.c. ....	46	.9	3.2	2.3
3585	Refrigeration and heating equipment .....	143	1.6	3.6	2.0
3589	Service industry machinery, n.e.c. ....	43	1.2	4.8	3.6
3592	Carburetors, pistons, rings, and valves .....	23	4.3	.9	-3.3
3593	Fluid power cylinders and actuators .....	19	1.0	1.0	-.1
3599	Industrial machinery, n.e.c. ....	274	4.6	7.5	2.8
3612	Transformers, except electronic .....	40	4.6	2.1	-2.5
3613	Switchgear and switchboard apparatus .....	41	3.9	1.5	-2.3
3621	Motors and generators .....	76	4.7	3.2	-1.4
3624	Carbon and graphite products .....	10	2.7	2.9	.2
3625	Relays and industrial controls .....	60	5.0	3.3	-1.7
3632	Household refrigerators and freezers .....	30	3.8	4.3	.5
3634	Electric housewares and fans .....	28	2.6	.0	-2.5
3635	Household vacuum cleaners .....	11	4.0	4.8	.8
3641	Electric lamp bulbs and tubes .....	23	-1	-1.5	-1.4
3643	Current-carrying wiring devices .....	62	3.9	1.6	-2.2
3644	Noncurrent-carrying wiring devices .....	17	-9	.5	1.4
3645	Residential lighting fixtures .....	20	.2	-2.8	-3.0
3646	Commercial lighting fixtures .....	25	-1.3	1.6	2.9
3647	Vehicular lighting equipment .....	18	2.2	2.9	.8
3648	Lighting equipment, n.e.c. ....	13	2.4	4.9	2.4

**Table B-1. Continued—Productivity and related measures for four-digit industries, 1987–96**

sic code	Industry	1996 employment (thousands) <sup>1</sup>	Average annual percent change, 1987–96		
			Output per hour <sup>2</sup>	Output	Employee hours
3652	Prerecorded records and tapes .....	28	-1.0	2.0	3.1
3663	Radio and television communications equipment .....	127	7.1	8.4	1.2
3675	Electronic capacitors .....	20	3.4	1.0	-2.3
3676	Electronic resistors .....	11	-2.9	-4.3	-1.5
3677	Electronic coils and transformers .....	19	1.2	-6	-1.8
3678	Electronic connectors .....	19	-4.3	-5	3.9
3679	Electronic components, n.e.c. ....	137	9.3	8.5	-7
3691	Storage batteries .....	27	1.1	1.5	.4
3695	Magnetic and optical recording media .....	17	6.6	5.3	-1.2
3699	Electrical equipment and supplies, n.e.c. ....	28	4.5	.4	-3.9
3711	Motor vehicles and car bodies .....	342	2.0	1.5	-4
3714	Motor vehicle parts and accessories .....	528	1.8	5.7	3.8
3715	Truck trailers .....	34	-1	1.5	1.6
3721	Aircraft .....	244	4.0	-3	-4.2
3724	Aircraft engines and engine parts .....	95	-1.4	-6.6	-5.3
3728	Aircraft parts and equipment, n.e.c. ....	121	.9	-2.2	-3.1
3731	Ship building and repairing .....	101	.5	-1.2	-1.8
3732	Boat building and repairing .....	56	-7	-2.2	-1.5
3743	Railroad equipment .....	36	4.3	8.4	3.9
3751	Motorcycles, bicycles, and parts .....	22	2.4	9.7	7.2
3761	Guided missiles and space vehicles .....	63	3.0	-6.8	-9.5
3812	Search and navigation equipment .....	161	4.0	-4.1	-7.7
3821	Laboratory apparatus and furniture .....	10	-1.5	.4	2.0
3822	Environmental controls .....	42	3.0	3.0	.0
3823	Process control instruments .....	66	1.5	3.7	2.1
3825	Instruments to measure electricity .....	75	6.9	3.2	-3.5
3826	Analytical instruments .....	30	5.4	7.2	1.8
3827	Optical instruments and lenses .....	20	2.7	4.1	1.3
3829	Measuring and controlling devices, n.e.c. ....	41	3.4	2.4	-9
3841	Surgical and medical instruments .....	104	6.1	7.4	1.2
3842	Surgical appliances and supplies .....	93	2.3	4.0	1.7
3843	Dental equipment and supplies .....	15	4.0	4.8	.8
3845	Electromedical equipment .....	43	.3	8.4	8.1
3851	Ophthalmic goods .....	36	7.3	6.7	-6
3861	Photographic equipment and supplies .....	85	2.9	.2	-2.6
3911	Jewelry, precious metal .....	37	-6	-7	-2
3931	Musical instruments .....	16	-2.6	-4	2.3
3944	Games, toys, and children's vehicles .....	35	2.1	1.3	-8
3949	Sporting and athletic goods, n.e.c. ....	73	2.0	5.7	3.6
3961	Costume jewelry .....	14	4.6	.1	-4.2
3965	Fasteners, buttons, needles, and pins .....	10	3.2	.6	-2.6
3991	Brooms and brushes .....	14	1.9	2.7	.8
3993	Signs and advertising specialties .....	66	1.7	3.2	1.5
3999	Manufacturing industries, n.e.c. ....	58	1.2	2.6	1.5
	<b>Transportation</b>				
4011	Railroad transportation .....	205	5.9	3.0	-2.7
4213	Trucking, except local .....	826	3.0	3.4	.4
4311	U.S. Postal Service <sup>3</sup> .....	856	.5	1.7	1.2
	<b>Communications</b>				
4832	Radio broadcasting stations .....	115	3.3	2.4	-9
4833	Television broadcasting stations .....	128	-1.0	.8	1.8
4841	Cable and other pay television services .....	171	-2.3	3.2	5.7
	<b>Trade</b>				
5093	Scrap and waste materials .....	158	1.6	5.0	3.4
5211	Lumber and other building materials dealers .....	546	1.6	4.0	2.3
5231	Paint, glass, and wallpaper stores .....	70	2.1	1.0	-1.0
5251	Hardware stores .....	181	2.0	1.9	-1
5261	Retail nurseries and garden stores .....	98	1.9	1.2	-7
5311	Department stores .....	2,388	1.3	4.2	2.8
5331	Variety stores .....	140	6.4	-6	-6.6
5399	Miscellaneous general merchandise stores .....	208	5.6	5.4	-2
5411	Grocery stores .....	3,141	-1.3	.0	1.3

**Table B-1. Continued—Productivity and related measures for four-digit industries, 1987–96**

sic code	Industry	1996 employment (thousands) <sup>1</sup>	Average annual percent change, 1987–96		
			Output per hour <sup>2</sup>	Output	Employee hours
5421	Meat and fish markets .....	59	-1.6	-3.4	-1.9
5461	Retail bakeries .....	213	-2.8	-1.8	1.0
5511	New and used car dealers .....	1,032	.8	1.9	1.1
5531	Auto and home supply stores .....	411	.6	2.3	1.7
5541	Gasoline service stations .....	698	1.5	1.1	-4
5611	Men's and boys' clothing stores .....	85	2.9	-6	-3.3
5621	Women's clothing stores .....	314	3.0	-4	-3.3
5651	Family clothing stores .....	349	3.0	6.0	2.9
5661	Shoe stores .....	200	3.1	1.1	-2.0
5699	Miscellaneous apparel and accessory stores .....	102	1.6	5.1	3.4
5712	Furniture stores .....	324	1.5	2.3	.8
5713	Floor covering stores .....	103	-2	-2	.0
5719	Miscellaneous home furnishings stores .....	129	4.6	7.3	2.6
5722	Household appliance stores .....	87	2.8	1.3	-1.4
5731	Radio, television, and electronic stores .....	197	6.7	10.4	3.4
5734	Computer and computer software stores .....	119	18.9	26.2	6.1
5735	Record and prerecorded tape stores .....	93	1.1	7.3	6.2
5812	Eating places .....	7,349	-1	1.9	2.0
5813	Drinking places .....	389	-2.1	-2.2	-2
5912	Drug stores and proprietary stores .....	624	.6	1.2	.6
5921	Liquor stores .....	137	1.1	-1.6	-2.6
5932	Used merchandise stores .....	175	-4	3.7	4.1
5941	Sporting goods stores and bicycle shops .....	224	3.3	5.9	2.5
5942	Book stores .....	130	1.3	5.5	4.1
5943	Stationery stores .....	88	-5.2	-3.7	1.5
5944	Jewelry stores .....	169	2.5	1.1	-1.3
5945	Hobby, toy, and game shops .....	151	1.5	5.4	3.9
5947	Gift, novelty, and souvenir shops .....	253	.3	4.7	4.4
5949	Sewing, needlework, and piece goods stores .....	57	1.2	-1.5	-2.7
5961	Catalog and mail-order houses .....	224	2.4	8.1	5.6
5962	Merchandising machine operators .....	82	-2.6	-3.6	-1.0
5983	Fuel oil dealers .....	54	-8	-3.0	-2.3
5992	Florists .....	161	.8	.2	-6
	<b>Services</b>				
7011	Hotels and motels .....	1,694	1.0	2.7	1.7
7213	Linen supply .....	68	-2.0	-1.1	.9
7215	Coin-operated laundries and drycleaning .....	59	3.3	2.4	-9
7216	Drycleaning plants, except rug cleaning .....	190	-1.6	-8	.9
7217	Carpet and upholstery cleaning .....	51	2.7	4.9	2.2
7218	Industrial laundriers .....	54	.3	3.5	3.1
7221	Photographic studios, portrait .....	91	2.3	6.1	3.7
7231	Beauty shops .....	716	.5	1.9	1.4
7241	Barber shops .....	58	2.3	-1.6	-3.8
7261	Funeral service and crematories .....	104	-3	1.4	1.7
	<b>Combination industries</b>				
2011,13	Red meat products .....	243	-5	1.1	1.6
2041,45	Flour (including flour mixes) and other grains .....	33	1.8	1.8	.0
2047,48	Prepared feeds for animals and fowls .....	60	.6	1.1	.5
2061,62,63	Sugar .....	18	3.3	1.3	-1.9
2111,21,31	Tobacco products .....	34	4.0	.5	-3.3
2111,31	Cigarettes, chewing and smoking tobacco .....	31	4.1	.5	-3.4
2211,21	Cotton and synthetic broadwoven fabrics .....	141	4.3	.7	-3.5
2251,52	Hosiery .....	61	4.1	1.9	-2.2
2435,36	Veneer and plywood .....	58	-1.8	-2.0	-3
2511,17	Wood household furniture .....	129	1.4	-3	-1.7
2611,21,31	Pulp, paper, and paperboard mills .....	223	1.8	.9	-8
2673,74	Paper and plastic bags .....	56	-2	.7	.9
2823,24	Synthetic fibers .....	66	2.1	.5	-1.6
3251,53,59	Clay construction products .....	26	3.0	.5	-2.4
3271,72	Concrete products .....	88	2.5	2.2	-2
3324,25	Steel foundries .....	43	.4	1.4	1.0
3353,54,55	Aluminum rolling and drawing .....	59	-4	-1.1	-7
3465,66,69	Metal stampings .....	215	1.5	3.0	1.5
3491,92,94	Valves and pipe fittings .....	85	1.8	2.3	.5



**Table B-1. Continued—Productivity and related measures for four-digit industries, 1987-96**

sic code	Industry	1996 employment (thousands) <sup>1</sup>	Average annual percent change, 1987-96		
			Output per hour <sup>2</sup>	Output	Employee hours
3541,42	Machine tools .....	59	1.2	.7	-.5
3561,63,94	Pumps and compressors .....	83	1.5	2.3	.8
3561,94	Pumps and pumping equipment, including fluid power .....	57	1.0	1.1	.1
3631,32,33,39	Major household appliances .....	82	2.3	1.6	-.7
3645,46,47,48	Lighting fixtures and equipment .....	76	1.4	1.9	.5
4512,13,22(PTS)	Air transportation <sup>4</sup> .....	620	1.2	4.3	3.1
7231,41	Beauty and barber shops .....	774	.7	1.5	.8

<sup>1</sup> Employment figures are based primarily on data from the BLS Current Employment Statistics (CES) program and the Current Population Survey (CPS).

<sup>2</sup> Output per employee hour is measured in all cases except: (1) output per employee is used for sic 4213 and sic 4512,13,22 (PTS); and (2) output per hour of all persons is used for all trade and services industries except sic 5311 and sic 5511. "All persons" include self-employed as well as employees.

<sup>3</sup> Employee hours in sic 4311 are based on the number of full-time-equiva-

lent employee years, as reported in the U.S. Postal Service budget. Full-time-equivalent employee years are computed by dividing total hours of full-time, part-time, and intermittent workers by the number of hours in a standard work year. The output and hours for sic 4311 reflect the Federal fiscal year.

<sup>4</sup> This measure excludes small and medium air carriers due to a lack of data.

NOTE: n.e.c. = not elsewhere classified.