Military Health System Innovation Investment Process

"A Call for Good Ideas"





Innovation Investment Process (IIP)

What is it?

IIP is a "corporate driven" process that will expeditiously provide funding for large-scale MHS innovations or projects (IIP initiatives) that will reduce the costs in the Military Health System (MHS).

Why are we doing it?

- Show Congress and stakeholders that the MHS is doing everything possible to reduce health care costs as part of overall "Sustain the Benefit" initiative.
- Reduce impact of increasing health care costs on overall MHS and DoD operations
- Encourage corporate-level innovation



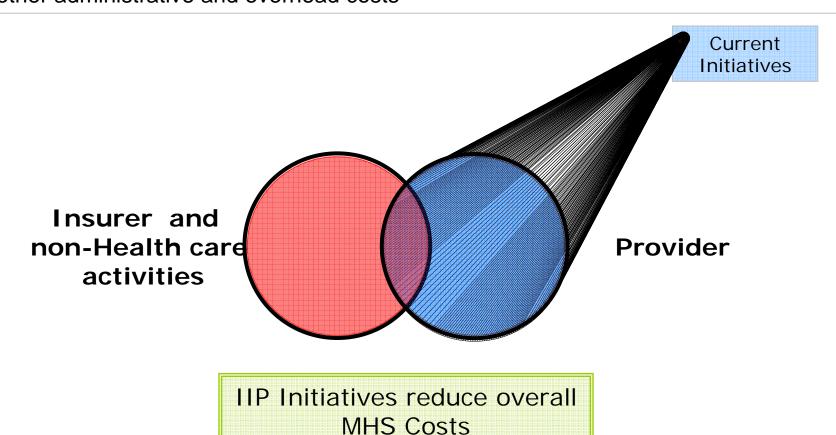
Innovation Investment Process (IIP)

- Will fund initiatives that:
 - Reduce MHS costs and provide a positive return on investment
 - Do no harm to:
 - Medical readiness
 - Quality of care
 - Access to care
- Other attributes:
 - The Board of Directors (BoD) is "corporate level" decision making body which includes the DoD Comptroller and the Office of Management and Budget
 - Leverages private sector methodologies with MHS perspective



Broader Perspective

- Current initiatives have focused largely on provider perspective
- IIP takes into account MHS' dual perspective as both provider and insurer as well as other administrative and overhead costs





Possible Range of Initiatives

- □ Reduce the cost of delivering health care in the military medical system or the private sector
 - Might focus on clinical product lines, medical management, or overhead costs associated with providing care (e.g. tele-radiology, aggressive disease management, national contracts for linen service)
- May include cost saving non-health care initiatives
 - e.g. readiness, deployment processes, training, contracting
- Partner with the VA or other federal, state or private sector entities
- Initiatives may require additional legislative authority



Ideas to Initiatives

IIP Concept Submissions Existing initiatives Private sector programs

- Any idea that saves money
- Genesis for proposals

Proposals

- Summary analysis, 3-5 pages
- Standard format and comparable information
- Compete for development into initiatives



- Detailed analysis with implementation plan
- Basis for approval and funding decision by BoD



Good Ideas Make for Good Initiatives

| New ideas - We need your help!!! |
|--|
| □ Submitted by HA/TMA, other DoD offices, Services Medical Personnel, Service Line, Beneficiaries, Stakeholders, other Federal Agencies, etc. We want to ensure the broadest possible submission base. |
| A website has been set up for submission of concepts |
| Review existing initiatives for possible broadening in scope or application |
| □ Joint DoD/Veterans Affairs Initiatives (JIF) |
| □ Venture Capital initiatives |
| □ Optimization initiatives |
| Existing programs in the private sector to reduce health care costs |
| □ Submitted primarily by IIP contractor |
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How To Submit a Good Idea

- Go to http://iip.fedworx.org
 - Register (it's really easy!)
 - Submit idea (can attach documents or fill in Concept Form)
 - Ideas and information submitted will only be visible to IIP personnel

Backup Slides





QDR Medical Transformation Roadmap – Initiative #11

Roadmap approved by Flag-Level Working Group, Senior Medical Military Advisory Council and Military Health System Executive Review. Signed by Dr. Chu, Under Secretary of Defense, Personnel and Readiness January 2006.

Specific direction:

- Develop and submit legislative language for authorization to pursue initiatives with private sector. Initiatives must have a return on investment
- Investments must be based on a sound business case analysis (incorporating privates sector business practices)
- Establish Board of Directors



IIP Terms of Reference: Players

□ IIP Board of Directors (BoD):

- Chaired by ASD(HA) with Service Surgeons General, Deputy Director TRICARE
 Management Activity, USD (Comptroller), Office of Management and Budget rep, and
 additional ex officio members.
- Appoints Proponency Group may appoint more than one representative, but only one vote
- Has authority over IIP activities and selects initiatives for IIP funding

Proponency Group:

- Chaired by DASD (Health Budgets & Financial Policy) BoD representative
- Manages the IIP program, oversees the IIP contractor, and develops recommendations for BoD decisions
- Incorporates special skill sets as needed
- Responsible for internal coordination with BoD Members and organization/Service

Independent IIP Contractor:

- Contractor with experience in private sector health care analysis and MHS knowledge will be selected.
- Will support the Proponency Group in identifying opportunities for IIP funds and developing a comprehensive business case analysis/implementation plan for an initiative selected for consideration by the BoD.
- Contractor will train the MHS on its methodologies for developing proposals and initiatives prior to the conclusion of the contract.



Terms of Reference: Products

■ IIP Concept:

- A good idea -- big or small -- that saves the Military Health System money and does no harm to medical readiness, quality of care, and access to care.
- Submitted by HA/TMA Leadership, Services, TRICARE Regional Offices, Medical Treatment Facilities, Veterans Affairs, IIP Contractor and others (e.g. DoD Comptroller and Office of Management and Budget).

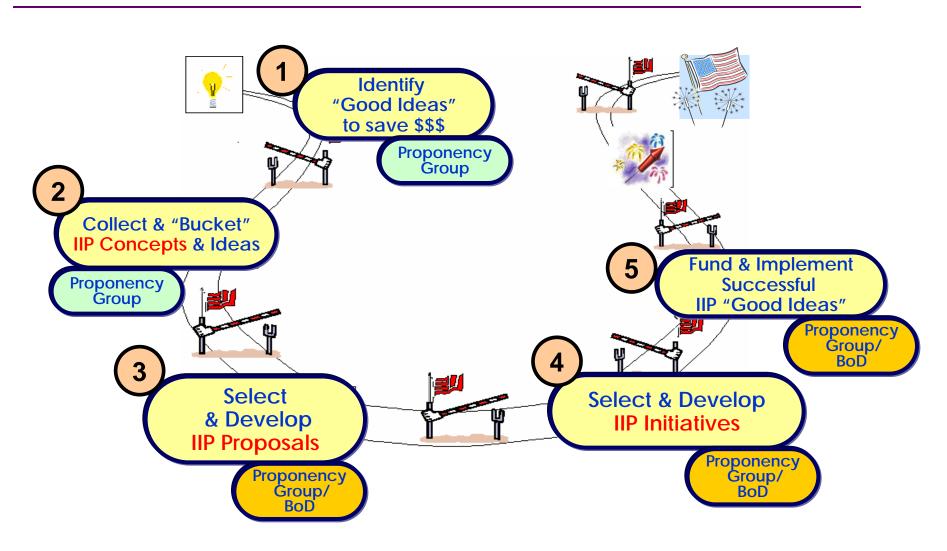
IIP Proposal:

- Generated by Advocacy Group with support by IIP Contractor from promising ideas in medical product line/functional area "buckets".
- IIP contractor develops 3-5 page analysis that includes use of Military Health System data, private sector financial information, rough order of magnitude, Return on Investment and risk assessment.

IIP Initiative:

- "Full blown" analysis by IIP Contractor of select few proposals that is presented to BoD for approval and funding.
- Consists of a business case analysis generated by leveraging private sector methodologies and a detailed implementation plan.

Innovation Investment Process: "Path to Initiative Approval"





Initiative Process: Timeline

| Task | Deadline |
|---|-----------------------|
| Signed Charter for Board of Directors (BoD) | COMPLETE |
| Designation of Proponency Group (PG) members by BoD | COMPLETE |
| PG start-up; review and bucket concepts (1-2 day off-site - twice) | Mid-September |
| PG review/approve proposal outline presented by IIP contractor | Mid- September |
| BoD start-up; report on PG work to-date, opportunity to add additional concepts | Mid-September |
| PG ranks proposals developed by IIP contractor | Late-September |
| BoD reviews ranked proposals – orders initiative development of selected few | Early-October |
| IIP contractor, working with PG, develops initiatives | October – December |
| BoD reviews initiatives as ready and approves/disapproves | October – December |
| BoD selects additional proposals for initiative development (process repeats) | Ongoing |



Contractor Procurement: Timeline

| Task | Deadline |
|--|---------------|
| Publish RFI | COMPLETE |
| Deadline to respond to RFI | COMPLETE |
| Review RFI responses and develop Statement of Objectives (SOO) | COMPLETE |
| Finalize Source Selection Board (SSB) membership | COMPLETE |
| Publish SOO | COMPLETE |
| Deadline to respond to SOO | COMPLETE |
| SSB convenes at Ft. Detrick, MD for oral presentations | COMPLETE |
| Contractors are notified of selection | Late-August |
| Contractor begins work | Mid-September |