

Did you know . . . on unsolicited proposals July 16, 2012

1...that "Unsolicited proposal" means a written proposal for a new or innovative idea that is submitted to an agency on the initiative of the offeror for the purpose of obtaining a contract with the Government, and that is not in response to a request for proposals, Broad Agency Announcement, Small Business Innovation Research topic, Small Business Technology Transfer Research topic, Program Research and Development Announcement, or any other Government-initiated solicitation or program? See FAR 2.101.

2...that before initiating a comprehensive evaluation of an unsolicited proposal, the agency contact point shall determine if the proposal is valid, meeting the requirements of FAR 15.603(c)? The vendor calling it an unsolicited proposal does not make it so. Note that for the 409th CSB, the agency contact point is the KO. If the proposal is not a valid unsolicited proposal, the KO shall promptly inform the offeror of the reasons for rejection in writing. We strongly recommend having legal review of the intended response to the offeror. See FAR 15.606-1 and DA PAM 70-3.

3...that the Army procedures pertaining to unsolicited proposals are found in Department of the Army Pamphlet (DA PAM) 70-3, Army Acquisition Procedures? See AFARS 5115.606 and Chapter 10 (Army Unique Procedures), Section VI (unsolicited Proposals) at http://www.apd.army.mil/AdminPubs/series_range_pams.asp?search=70

Classification: UNCLASSIFIED

Caveats: NONE