



Biography

DEFENSE COMMISSARY AGENCY
1300 E Avenue, Fort Lee, Virginia 23801-1800

Christopher “Chris” T. Burns Director of Sales

Christopher “Chris” T. Burns is director of sales for the Defense Commissary Agency, with headquarters at Fort Lee, Va. As sales director, he is responsible for more than \$5.9 billion in annual agency sales. He oversees the resale contracting division and the marketing business unit, which develops and implements comprehensive marketing and merchandising programs for the agency. He is also responsible for the efficient and effective movement of subsistence to overseas commissaries through the Defense Transportation System – a \$120 million-plus program. His other responsibilities include oversight of Guard and Reserve on-site sales; the agency’s catalog master file; and the functional business systems store support team.

He assumed his current role in February 2010 after serving since June 2007 as deputy director for DeCA West, continental United States, headquartered in McClellan, Calif., where he was responsible for operational oversight of 68 commissaries in 15 states, with annual sales that exceeded \$1.7 billion.

Prior to that, he served for a year as director of operations for DeCA East, headquartered at Fort Lee, Va. In that capacity, he was responsible for tasks focused on store-level support and improvement for the 99 commissaries within DeCA East. Mr. Burns began his commissary career in 1984, when while attending college he began working cooperative internships with the Army commissary system. He subsequently served in a variety of assignments within the commissary system, including many special projects at headquarters and region levels.



EDUCATION

2009, Leadership for a Democratic Society graduate from the Federal Executive Institute, Charlottesville, Va.

2007, Master of Science in administration, Central Michigan University

1986, Bachelor of Science degree in food distribution management, Western Michigan University

CAREER CHRONOLOGY

2007 – 2010, Deputy Director, DeCA West, Sacramento, Calif.

2006 – 2007, Director of Operations, DeCA East, headquartered at Fort Lee, Va.

2004 – 2006, Office of the Secretary of Defense (Personnel & Readiness) Fellowship, Washington, D.C.

2002 – 2004, Zone Manager, DeCA Eastern Region Zone 4, Eglin Air Force Base, Fla.

2001 – 2002, Executive Assistant for Operations and Product Support, DeCA Headquarters, Fort Lee, Va.

2001 – 2001, Two month “shadow” assignment with equipment and supply division chief, DeCA Headquarters, Fort Lee, Va.

2000 – 2001, Store Director, Little Rock Air Force Base, Ark.

1998 – 2000, Separated from government service to enter the private sector

1994 – 1998, Commissary Officer, Air Force Academy, Colo.

1992 – 1994, Deputy Commissary Officer for a few months and later Commissary Officer, Lowry Air Force Base, Colo.

1989 – 1992, Deputy Commissary Officer, Frankfurt, Germany

1988 – 1989, Commissary Officer, Patch Barracks, Stuttgart, Germany

1987 – 1988, Commissary Officer, Schwaebisch Hall, Germany

1986 – 1987, Intern with the Army Troop Support Agency’s Giessen District, Giessen, Germany

1984 – 1986, Cooperative Intern with the Army Troop Support Agency while in college

(Current as of June 2012)