



## Biography

### DEFENSE COMMISSARY AGENCY

1300 E Avenue, Fort Lee, Virginia 23801-1800

#### **Terry L. Batenhorst West Area Director**

Terry Batenhorst is the Defense Commissary Agency's West Area director, headquartered at McClellan, Calif. He has oversight of 68 commissaries divided into seven zones in 15 states. The area's annual sales exceed \$1.7 billion. He was appointed to this position in October 2011, after serving for nearly two years as deputy director with the former DeCA West region.

Mr. Batenhorst's commissary career began in 1977 when he joined the Army and served as a subsistence specialist at both the depot-level and troop-issue supply points. Highlights of his military service included first sergeant of the 305th Quartermaster Company, host nation and support operations sergeant major of the 23rd Area Support Group in South Korea, and chief of military training for DeCA headquarters. He retired from the Army in November 1999.

He has since served in a variety of management positions within the commissary system at store, zone and region levels. As deputy director of DeCA West, he had oversight of 68 commissaries in the continental U.S. Before joining DeCA West, he served for five years as director of operations for the former DeCA Europe region, with responsibility for store-level support and improvement of 57 commissaries, three central distribution centers and a central meat processing plant.



#### **EDUCATION**

2010, Master of Business Administration (summa cum laude), California Coast University  
2009, Bachelor of Science in business management (cum laude), California Coast University  
1995, graduate, U.S. Army Sergeants Major Academy, Fort Bliss, Texas

#### **CAREER CHRONOLOGY**

2010–2011, deputy director, DeCA West, McClellan, Calif.  
2004–2010, director of operations, DeCA Europe, Kapaun Air Station, Germany  
2003–2004, zone manager, Zone 31, Wiesbaden, Germany  
2001–2003, store director, Andrews Air Force Base, Md.  
2000–2001, store administrator, Fort Bragg North Commissary, Fort Bragg, N.C.  
1999–2000, store director, Mallonee Village Commissary, Fort Bragg, N.C.  
1997–1999, support operations sergeant major, Camp Humphreys, South Korea  
1995–1997, first sergeant, 305th Quartermaster Company, Camp Humphreys, South Korea  
1991–1995, chief of military training, Defense Commissary Agency, Fort Lee, Va.  
1988–1991, commissary management specialist, Munich District, Troop Support Agency, Germany  
1986–1988, store manager, Munich, U.S. Army McGraw Kaserne, Germany  
1984–1986, storage supervisor and deputy commissary officer, U.S. Army Commissary, Cairo, Egypt  
1982–1984, senior instructor, Commissary Management School, Fort Lee, Va.  
1977–1981, subsistence specialist, U.S. Army, various locations  
1975–1977, store manager, Graybell Foods, West Point, Neb.

#### **AWARDS AND HONORS**

Defense Commissary Meritorious Service Medal, Legion of Merit, Defense Meritorious Service Medal, U.S. Army Meritorious Service Medal (3), Defense Commissary Agency Blackwell Leadership Award

*(Current as June 2012)*