



## Biography

DEFENSE COMMISSARY AGENCY  
1300 E Avenue, Fort Lee, Virginia 23801-1800

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### **Vicki L. Archileti** **Chief Performance Officer**

Vicki Archileti is chief performance officer for the Defense Commissary Agency, headquartered at Fort Lee, Va. She is responsible for increasing corporate performance by using visionable and actionable metrics to drive success of the business; communicating corporate strategy; ensuring that enterprise-level plans are linked to resources and are translated into the plans of the various organizational units and departments; aligning workforce structure and competencies with strategic objectives; and ensuring that employee performance incentives correlate with strategic objective achievement. Ms. Archileti works across the enterprise to ensure long-term operational excellence through the execution of initiatives, programs and activities for an agency that employs more than 17,000 people and includes a headquarters, five areas and nearly 250 commissaries located in 13 countries around the world, with annual appropriated funds of about \$1.4 billion and annual sales of more than \$6 billion.



As the chief performance officer, Ms. Archileti also directs the work of three subordinate divisions, planning, developing and implementing all public affairs activities, process improvement and the executive services programs.

Ms. Archileti assumed this position in October 2012 after serving as the director of corporate planning from 2010 to 2012. In that position, she oversaw the process of anticipating and planning for the challenges presented by the external environment and for creating the agency's governance process that ensures corporate decisions are focused on investments that will move the agency toward its vision. Along with her role in planning and governance, Ms. Archileti led the business process optimization and organizational reengineering activities. She served as the deployment champion for implementation of a Lean Six Sigma program and is instrumental in making DeCA a frontrunner in embracing this method to increase the agency's effectiveness.

Ms. Archileti previously held a variety of positions of increasing responsibility, including service as the agency's acting chief of staff from 2008 to 2009. During DeCA's formation, she served on the agency transition team, where she developed the concept for consolidating contracting and logistics functions that were previously accomplished at many military installations across the country. This change, championed and implemented by Ms. Archileti, allowed for better customer service to the commissaries while reducing overall cost.

She has received the Distinguished Civilian Service Award, the Superior Civilian Service Award and three Meritorious Civilian Service Awards.

#### **EDUCATION:**

2001, Federal Executive Institute, Leadership for a Democratic Society

1979, Bachelor of Business Administration (cum laude), James Madison University, Harrisonburg, Va.

#### **CAREER CHRONOLOGY:**

2010 - 2012, Director of Corporate Planning, DeCA headquarters, Fort Lee, Va.

2008 - 2009, Acting Chief of Staff, DeCA headquarters, Fort Lee, Va.

2004 - 2008, Director of Corporate Planning, DeCA headquarters, Fort Lee, Va.

2001 - 2004, Director of Acquisition, DeCA headquarters, Fort Lee, Va.

1995 - 2001, Chief of Acquisition Support Division, DeCA Operations Support Center, Fort Lee, Va.

1994 - 1995, Acquisition Representative, Defense Commissary Agency transition, DeCA headquarters, Fort Lee, Va.

1991 - 1994, Chief of Services, East Service Center contracting division, Fort Lee, Va.

1980 - 1991, Contract Specialist, U.S. Troop Support Agency, southeast commissary region, Fort Lee, Va.

1979 - 1980, U.S. Army Contracting Intern, Picatinny Arsenal, N.J.

*(Current as of October 2012)*