PSM October 11, 2005

## NOTICE TO THE TRADE – DeCA NOTICE 06-06

SUBJECT: New Guidelines for Meat Items

The purpose of this Notice to the Trade is to inform our partners in industry of new guidance and clarification sent to all CONUS store staffs in regard to what constitutes meat items for accountability purposes in our meat departments.

Effective October 1, meat department items were defined as follows: All fresh beef, pork, lamb and veal primals, and sub-primals; fresh steaks, roasts, chubs, ground beef, and hamburger patties; all fresh and smoked offalls such as hocks and neck bones, fresh liver, all fajita meat; all fresh ham products, marinated and uncooked meats; all fresh and uncooked value added items such as meat loaf, stuffed pork chops, marinated loins, and stuffed peppers.

The following items are now defined as grocery items and will be displayed in their traditional locations to include the meat department display cases: All fresh and frozen poultry to include chicken and turkey; corned beef, sausage, and pre-packed lunchmeat; all bacons, pepperoni, summer sausages, and beef sticks; smoked and salt cured ham and ham products; frozen steaks, roasts, hamburger patties, liver, chitterlings, corn dogs, meat balls, and offalls. In addition, all hoop cheese to include slab, sliced, and bulk.

All meats identified as grocery items will not be processed in meat departments. They should be delivered in case ready packages with appropriate labels from suppliers. Our meat departments no longer have the resources to process such items.

Should you have any further questions or concerns, points of contact for this project are Mr. Charlie Dowlen at 804-734-8385 and Mr. Jack Fowler at 804-734-8398.

/s/ Scott E. Simpson Chief Operating Officer