



DEFENSE COMMISSARY AGENCY

HEADQUARTERS
1300 E AVENUE
FORT LEE, VIRGINIA 23801-1800

REPLY TO
ATTENTION OF

PS

APR 1 2008

NOTICE TO THE TRADE – DeCA NOTICE 08-56

SUBJECT: Luncheon Meats Category Review

A category review has been completed for luncheon meats. Many thanks to our industry partners who provided business updates and worked with us to accumulate the necessary data.

The goal of this review was to determine the best product assortment by commissary size, taking into consideration national, regional and local brand products; space availability; and category growth potential.

The category stock assortment is provided as an attachment for all interested parties, and a summary of K codes is as follows:

K1: 76	K2: 70	K3: 25	K4: 0	K5: 0
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This category review reflects the negotiated stock assortment for the category. Having completed the reclama process, all decisions are final. All products are currently being reclassified to conform to this review.

Items pending deletion will remain in the system for 60 days from the time the intent to delete notification was sent out. Items will be "P" coded after the first 30 days. You should work with your suppliers immediately to liquidate residual stock.

Thank you for your participation and cooperation in this endeavor. Point of contact is Mr. LaRue Smith, Category Manager, at 804-734-8255.


Randall Chandler
Director of Sales

Attachment:
As stated

LUNCHMEAT REVIEW 2008

Category	UPC	Product Description	Brand	Size	UM	RSL (HQ)	NEW RSL HQ	RSL (CE)	NEW RSL CE	RSL (NE)	NEW RSL NE	RSL (SO)	NEW RSL SO	RSL (MW)	NEW RSL
5914	007010004741	LNCHMT DINNER HAM STEAK	JOHN MORRELL	16.00 OZ	K2	K2	K2	K2	K2	K2	K2	K2	K2	K2	K2
5914	007010004742	LNCHMT BRKFST HAM SLCS	JOHN MORRELL	12.00 OZ	K2	K2	K2	K2	K2	K2	K2	K2	K2	K2	K2
5914	007010004848	LNCHMT TRKY STRIPS JULIENNE	JOHN MORRELL	8.00 OZ	K2	P2	K2	K2	P2	K2	P2	K2	P2	K2	P2
5914	004470000955	LNCHMT LIVER CHEESE	OSCAR MAYER	8.00 OZ	K2	K2	K2	K2	K2	K2	K2	K2	K2	K2	K2
5914	004470000988	LNCHMT SALAMI COTTO	OSCAR MAYER	12.00 OZ	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5914	004470001041	LNCHMT P P LOAF	OSCAR MAYER	8.00 OZ	K2	K2	K2	K2	K2	K2	K2	K2	K2	K2	K2
5914	004470001090	LNCHMT SALAMI HARD	OSCAR MAYER	8.00 OZ	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5914	004470001120	LNCHMT SALAMI COTTO BEEF	OSCAR MAYER	8.00 OZ	K2	P2	K2	K2	P2	K2	P2	K2	P2	K2	P2
5914	004470001901	LNCHMT HAM SMKD SLCD	OSCAR MAYER	12.00 OZ	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5914	004470001905	LNCHMT HAM SLCD	OSCAR MAYER	6.00 OZ	K1	P1	K1	K1	P1	K1	P1	K1	P1	K1	P1
5914	004470006453	LNCHMT HAM HNY SLCD	OSCAR MAYER	6.00 OZ	K2	P2	K2	K2	P2	K2	P2	K2	P2	K2	P2
5914	004470006466	LNCHMT HAM LO SALT SLCD	OSCAR MAYER	12.00 OZ	K2	K2	K2	K2	K2	K2	K2	K2	K2	K2	K2
5916	007740012713	LNCHMT BEEF 90 CALORIE PK	CARL BUDDIG	2.00 OZ	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5916	007740012723	LNCHMT HAM 90 CALORIE PK	CARL BUDDIG	2.00 OZ	K2	K3	K2	K2	K3	K2	K3	K2	K3	K2	K3
5916	007740012733	LNCHMT TRKY 90 CALORIE PK	CARL BUDDIG	2.00 OZ	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5916	007740012743	LNCHMT CORNED BEEF 90 CALORIE	CARL BUDDIG	2.00 OZ	K3	P1	K3	K3	P1	K3	P1	K3	P1	K3	P1
5916	007740012753	LNCHMT CHCKN 90 CALORIE PK	CARL BUDDIG	2.00 OZ	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5916	007740012763	LNCHMT PASTRAMI 90 CALORIE PK	CARL BUDDIG	2.00 OZ	K3	P3	K3	K3	P3	K3	P3	K3	P3	K3	P3
5916	007740012853	LNCHMT HNY HAM 90 CALORIE PK	CARL BUDDIG	2.00 OZ	K2	K2	K2	K2	K2	K2	K2	K2	K2	K2	K2
5916	007740012863	LNCHMT HNY RST TRKY 90 CALORIE	CARL BUDDIG	2.00 OZ	K2	K3	K2	K2	K3	K2	K3	K2	K3	K2	K3
5916	007740012883	LNCHMT OVN RST TRKY 90 CALORIE	CARL BUDDIG	2.00 OZ	K2	K3	K2	K2	K3	K2	K3	K2	K3	K2	K3
5916	002730010015	LNCHMT BEEF CHIPPED DRY	ESSKAY	3.50 OZ	S1	S1	S1	S1	S1	S1	S1	S1	S1	S1	P1
5917	004700003124	LNCHMT DELI FRESH CHICKEN	OSCAR MAYER			K2		K2		K2			K2		K2
5917	004700003126	LNCHMT DELI FRESH HONEY HAM	OSCAR MAYER			K2		K2		K2			K2		K2
5917	004700003125	LNCHMT DELI FRESH HOME STYLE HAM	OSCAR MAYER			K3		K3		K3			K3		K3
5917	004700003116	LNCHMT DELI FRESH HONEY TURKEY	OSCAR MAYER			K2		K2		K2			K2		K2
5917	004700003119	LNCHMT DELI FRESH SMOKED TURKEY	OSCAR MAYER			K3		K3		K3			K3		K3
5918	021726510130	LNCHMT CANADIAN BACON	ALXNDR N HRNUNG	1.00 LB			S1	S1		S1					
5918	009004681250	LNCHMT DIXIE SLCD LOAF	FISCHER	12.00 OZ			S1	S1		S1					
5918	007495618240	LNCHMT SALAMI BEEF CHUB	HEBREW NATIONAL	12.00 OZ	K3	P3	K3	K3	P3	K3	P3	K3	P3	K3	P3
5918	003390000085	LNCHMT CANADIAN BACON SLCD	JONES DAIRY	6.00 OZ	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5918	024894500000	MEAT SOUSE	JORDANS	1.00 LB											
5918	007579000454	LNCHMT SOUSE MILD VAC PACK	KELLYS	8.00 OZ											
5918	007579000466	LNCHMT HAM COOKED	KELLYS	10.00 OZ											
5918	0075790007130	LNCHMT SOUSE HOT	KELLYS	8.00 OZ											
5918	0077011543320	LNCHMT SOUSE HOT	KIRBY HALLOWAY	32.00 OZ											
5918	007175501921	SCRAPPLE	KUNZLER	16.00 OZ											
5918	020100040500	LNCHMT SOUSE MILD	LEE	1.00 LB											
5918	020100417000	LNCHMT SOUSE HOT	LEE	1.00 LB											
5918	007002500060	LNCHMT LIVER PUDDING	NEESE	16.00 OZ			S1	S1		S1					

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Category Code	UPC	Product Description	Brand	Size	UM	RSL (HQ)	NEW RSL HQ	RSL (CE)	NEW RSL CE	RSL (NE)	NEW RSL NE	RSL (SO)	NEW RSL SO	RSL (MW)	NEW RSL N
5920	003760013282	LNCHMT HAM NAT CHOICE SMKD	HORMEL	9.00 OZ		K3	K3	K3	K3	K3	K3	K3	K3	K3	K3
5920	003760013283	LNCHMT ROAST BEEF NAT CHOICE	HORMEL	7.00 OZ		K3	K3	K3	K3	K3	K3	K3	K3	K3	K3
5920	003760026030	LNCHMT HAM HNY NTRL CHOICE	HORMEL	9.00 OZ		K2	K2	K2	K2	K2	K2	K2	K2	K2	K2
5920	007010004635	LNCHMT SMOKED HAM	JOHN MORRELL	9.00 OZ			K3		K3		K3		K3		K3
5920	007010004636	LNCHMT HONEY HAM	JOHN MORRELL	9.00 OZ			K3		K3		K3		K3		K3
5920	007010004637	LNCHMT SMOKED TURKEY	JOHN MORRELL	8.00 OZ			K3		K3		K3		K3		K3
5920	004470003121	LNCHMT THICK VIRGINIA HAM	OSCAR MAYER	8.00 OZ			K2		K2		K2		K2		K2
5920	004470003120	LNCHMT THICK OVN RSTD TURKEY	OSCAR MAYER	8.00 OZ			K2		K2		K2		K2		K2
5920	004470003123	LNCHMT ROTISSERIE CHICKEN	OSCAR MAYER	8.00 OZ			K2		K2		K2		K2		K2
5920	004470003039	LNCHMT ROAST BEEF DELI SHAVED	OSCAR MAYER	7.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5920	004470003047	LNCHMT HAM BRWN SGR DELI SHVD	OSCAR MAYER	9.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5920	004470003048	LNCHMT HAM SMKD DELI SHVD	OSCAR MAYER	9.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5920	004470003050	LNCHMT TRKY DELI SHAVED OR	OSCAR MAYER	9.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5920	004470003053	LNCHMT TRKY SMK DELI SHVD	OSCAR MAYER	9.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5920	004470003054	LNCHMT HAM HNY SHAVED DELI	OSCAR MAYER	9.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5920	004470003068	LNCHMT HAM VA DELI SHAVED	OSCAR MAYER	9.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5920	004470003070	LNCHMT TRKY BRST MESQUITE	OSCAR MAYER	9.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5920	004470003076	LNCHMT BEEF SALAMI DELI SHAVED	OSCAR MAYER	7.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5920	004470003095	LNCHMT TRKY HNY SMKD DELI SHAV	OSCAR MAYER	9.00 OZ		K3	K1	K3	K1	K1	K1	K3	K1	K3	K1
5920	004470003099	LNCHMT CHKN ROTISS DELI SHAVED	OSCAR MAYER	9.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5922	007740042103	LNCHMT TRKY SMK DELI STYL ZIP	CARL BUDDIG	16.00 OZ		K3	K2	K3	K2	K3	K2	K3	K2	K3	K2
5922	007740042104	LNCHMT TRKY OVN RST PREM	CARL BUDDIG	16.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5922	007740042106	LNCHMT HAM HONEY BKD PREM	CARL BUDDIG	16.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5922	007740042108	LNCHMT TRKY PREM HNY RSTD	CARL BUDDIG	16.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5922	005190001601	LNCHMT HAM SMKD PREM	LAND O FROST	16.00 OZ		K2	K2	K2	K2	K2	K2	K2	K2	K2	K2
5922	005190001603	LNCHMT HAM HNY SLCD PREM	LAND O FROST	16.00 OZ		K2	K2	K2	K2	K2	K2	K2	K2	K2	K2
5922	005190001608	LNCHMT TRKY BRST SMK	LAND O FROST	16.00 OZ		K2	K2	K2	K2	K2	K2	K2	K2	K2	K2
5923	004470002309	LNCHMT FLAT BRD CHKN BAC RNCH	DELI CREATIONS	4.90			K1		K1		K1		K1		K1
5923	004470002314	LNCHMT FLAT BRD FAJITA BEEF SALSA	DELI CREATIONS	5.15			K2		K2		K2		K2		K2
5923	004470002315	LNCHMT FLAT BRD BUFLO CHKN RNCH	DELI CREATIONS	4.90			K2		K2		K2		K2		K2
5923	004470002316	LNCHMT FLAT BRD SUN DRIED TOM CHKN	DELI CREATIONS	4.90			K2		K2		K2		K2		K2
5923	004470002318	LNCHMT FLAT BRD STEAKHOUSE GAR BF	DELI CREATIONS	4.90			K3		K3		K3		K3		K3
5923	004470002293	LNCH TURKEY CHEDDAR MELT	DELI CREATIONS	6.80 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5923	004470002294	LNCH TURKEY MONTEREY JACK	DELI CREATIONS	7.10 OZ		K2	K2	K2	K2	K2	K2	K2	K2	K2	K2
5923	004470002295	LNCH HAM SWISS MELT	DELI CREATIONS	6.80 OZ		K2	K1	K2	K1	K1	K1	K2	K1	K2	K1
5923	004470002296	LNCH OVN RST HAM CHEDDAR MELT	DELI CREATIONS	6.80 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5923	004470002297	LNCH STEAK HOUSE CHEDDAR MELT	DELI CREATIONS	7.12 OZ		K3	K2	K3	K2	K3	K2	K3	K2	K3	K2
5923	004700000624	LNCHMT FAST FRANK SMK SAUSAGE	OSCAR MAYER	8.00 OZ			K1		K1		K1		K1		K1
5923	004470001201	LNCHMT HAM N TRKY SUB KIT	OSCAR MAYER	32.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5923	004700002319	LNCHMT HAM & SWISS SUB	SOUTH BEACH	5.65			K2		K2		K2		K2		K2

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Category Code	UPC	Product Description	Brand	Size	UM	RSL (HQ)	NEW RSL HQ	RSL (CE)	NEW RSL CE	RSL (NE)	NEW RSL NE	RSL (SO)	NEW RSL SO	RSL (MW)	NEW RSL
5932	001590000055	LNCHMT TRKY BRST XTRA LEAN	BAR S	32.00 OZ		K2	P2	K2	P2	K2	P2	K2	P2	K2	P2
5932	001590000073	LNCHMT HAM SLCD XLEAN	BAR S	16.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5932	001590000077	LNCHMT HAM X LEAN HONEY	BAR S	16.00 OZ		K1	K1	K1	K1	K1	K1	K1	K1	K1	K1
5932	001590001416	LNCHMT TURKEY BRST XTRA LEAN	BAR S	16.00 OZ			K1		K1		K1		K1		K1
5932	005340025630	LNCHMT HAM SLCD	BRYAN	10.00 OZ		S3	S3	P1		P3		S3	S3	P3	
5932	005340025741	LNCHMT TRKY BRST SMK SLCD	BRYAN	10.00 OZ		S3	P3	P3		P3		S3	P3	P3	
5932	005340025986	LNCHMT HAM HNY SLCD	BRYAN	10.00 OZ		S2	S2	P3		P2		S2	S2	P2	
5932	004530041505	LNCHMT TRKY BRST HNY SLICED RS	BUTTERBALL	10.00 OZ		K2	P2	K2	P2	K2	P2	K2	P2	K2	P2
5932	004530041507	LNCHMT TRKY BRST SLCD OVN RSTD	BUTTERBALL	10.00 OZ		K2	P2	K2	P2	K2	P2	K2	P2	K2	P2
5932	003503211730	LNCHMT FRESCO PROSCIUTTO	CITTERIO	4.00 OZ						S1					
5932	003503224735	LNCHMT FRESCO SOPRESSATA	CITTERIO	4.00 OZ						S1					
5932	003503270903	LNCHMT FRESCO PARMA	CITTERIO	3.00 OZ						S1					
5932	003503273700	LNCHMT FRESCO GENOA PROVOLONE	CITTERIO	6.00 OZ						S1					
5932	004660057435	LNCHMT CHEESE COLBY JACK	ECKRICH	8.00 OZ											
5932	005050000070	LNCHMT HAM SLCD	FARMER JOHN	12.00 OZ											
5932	007024712900	LNCHMT HAM SLCD BAKED	FARMLAND	16.00 OZ		S3	S3	P4		P4		P4	P4	S3	S3
5932	007024712973	LNCHMT HAM HNY SMKD SLCD	FARMLAND	16.00 OZ		S1	S1	P1		P1		P1	P1	S1	S1
5932	007024712974	LNCHMT TRKY BRST SLCD	FARMLAND	16.00 OZ		S3	S3	P3		P3		P3	P3	S3	S3
5932	007024784114	LNCHMT HAM CKD	FARMLAND	10.00 OZ		S1	P1	P1		P1		P1	P1	S1	P1
5932	003090017834	LNCHMT HAM HNY ZIP PK	HEALTHY ONES	10.00 OZ		K3	K3	K3		K3		K3	K3	K3	K3
5932	003090017836	LNCHMT TURKEY OVN RST ZIP PK	HEALTHY ONES	10.00 OZ		K3	K3	K3		K3		K3	K3	K3	K3
5932	007010092608	LNCHMT HAM SLCD	JOHN MORRELL	16.00 OZ		K2	P2	K2	P2	K2	P2	K2	P2	K2	P2
5932	007010092610	LNCHMT TRKY BRST SLCD	JOHN MORRELL	16.00 OZ		K2	P2	K2	P2	K2	P2	K2	P2	K2	P2
5932	007010004004	LNCHMT HAM SLCD	JOHN MORRELL	32.00 OZ		K2	P2	K2	P2	K2	P2	K2	P2	K2	P2
5932	028519300029	LNCHMT SALAMI GENOA HALVES	NOVARA	1.00 LB								S1	S1		
5932	004470001924	LNCHMT HAM COOKED	OSCAR MAYER	24.00 OZ		K1	K1	K1		K1		K1	K1	K1	K1
5932	004470002257	LNCHMT HAM NATURAL	OSCAR MAYER	8.00 OZ		K2	K1	K2		K2		K2	K1	K2	K2
5932	004470003013	LNCHMT HAM HONEY	OSCAR MAYER	10.00 OZ		K1	K1	K1		K1		K1	K1	K1	K1
5932	004470003014	LNCHMT HAM SMKD	OSCAR MAYER	10.00 OZ		K1	K1	K1		K1		K1	K1	K1	K1
5932	004470003020	LNCHMT TRKY SMK	OSCAR MAYER	10.00 OZ		K1	K1	K1		K1		K1	K1	K1	K1
5932	004470003021	LNCHMT TRKY OVN RSTD	OSCAR MAYER	10.00 OZ		K1	K1	K1		K1		K1	K1	K1	K1
5932	004470006411	LNCHMT TRKY BRST HNY SMKD	OSCAR MAYER	24.00 OZ		K1	K1	K1		K1		K1	K1	K1	K1
5932	004470006421	LNCHMT TRKY BRST OVN RSTD	OSCAR MAYER	24.00 OZ		K1	K1	K1		K1		K1	K1	K1	K1
5932	004470006424	LNCHMT CHCKN OVN RSTD	OSCAR MAYER	10.00 OZ		K1	K1	K1		K1		K1	K1	K1	K1