Appendix Na:

Agenda, List of Participants, and Speaker Bios

<u>CLASS Act Models Meeting</u>
Agenda

September 22, 2010
9:00 am – 12:00 pm

Hubert H. Humphrey Building, Room 505A
200 Independence Avenue, SW
Washington, DC 20201

Contact: Marie Belt or Goldwyn Smith at 202 690 6443

9:00 – 9:15: Welcome and Introductions
- **Richard Frank, PhD:** Deputy Assistant Secretary for Disability, Aging and Long-Term Care Policy, HHS

9:15 – 9:45: Actuarial Research Corporation (ARC) CLASS Model
- **John Wilkin**: Senior Actuary, Actuarial Research Corporation

9:45 – 10:00: Review of the ARC CLASS Model
- **Steve Goss**: Chief Actuary, Social Security Administration

10:00 – 10:15: Questions and Comments on the ARC CLASS Model

10:15 – 10:45: Avalere Long-Term Care Policy Simulator (LTC-PS)
- **Anne Tumlinson**, Senior Vice President, Avalere Health
- **Eric Hammelman**, Director, Avalere Health

10:45 – 11:00 – Review of the Avalere LTC-PS

- **Richard Johnson**: Senior Fellow and Director, Program on Retirement Policy, Urban Institute

11:00 – 11:15: Questions and Comments on the Avalere LTC-PS

11:15 – 12:00: Structured Discussion
- **Do the models incorporate realistic assumptions related to incidence/continuance of functional limitations and trends in disability? Are the assumptions related to the prevalence and trends in cognitive impairment reasonable?**
- **Are there alternative approaches to modeling the relationship between CLASS participation and premiums?**
- **Is potential adverse selection adequately incorporated into the models?**

12:00: Adjourn

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Speaker Bios

STEPHEN C. GOSS
Chief Actuary, Social Security Administration

Steve Goss is currently Chief Actuary at the Social Security Administration. Mr. Goss joined the Office of the Chief Actuary in 1973 after graduating from the University of Virginia with a Masters Degree in Mathematics. He graduated from the University of Pennsylvania in 1971 with a Bachelors degree in mathematics and economics. He has worked in areas related to health insurance as well as pension, disability, and survivor protection. Mr. Goss has written articles and actuarial studies on several topics and has made presentations and participated in panel discussions at numerous conferences. He has worked closely with members of the executive branch, members of Congress and their staff, and numerous commissions, as well as with private organizations. Mr. Goss is a member of the Society of Actuaries, the American Academy of Actuaries, the National Academy of Social Insurance, the Social Insurance Committee of the American Academy of Actuaries, and the Social Security Retirement and Disability Income Committee of the Society of Actuaries.

ERIC HAMMELMAN
Avalere Health

Eric Hammelman, Director, provides data-driven analysis of the impact of various legislative and policy changes on the healthcare industry, with a specific focus on reimbursement for providers. Prior to joining Avalere, Eric was an Associate Analyst with J.P.Morgan, where he analyzed healthcare service companies and provided investment advice to institutional investors. He built financial and industry models for hospitals, nursing homes, dialysis, hospice, ambulatory surgery centers, clinical labs, inpatient rehab, long-term acute care, and physician groups. He also analyzed payment policies for each of these areas, including Medicare, Medicaid, and private payers.

Eric has a Bachelors of Music Performance from the University of Illinois at Urbana-Champaign. He also earned an M.B.A. from the Marshall School of Business (University of Southern California), as well as a Masters of Music Performance from the Mannes College of Music in New York, N.Y. Eric has passed all three levels of the CFA exam.

RICHARD JOHNSON
URBAN INSTITUTE

Richard W. Johnson, is a senior fellow at the Urban Institute, where he directs the Program on Retirement Policy. An economist specializing in health and income security at older ages, he has written extensively about the availability and cost of health insurance in later life, particularly retiree health benefits, and has projected health care cost burdens for future generations of retirees. His long-term care research includes studies of family care's impact on nursing home admissions, decisions to purchase private long-term care insurance, and the effects of demographic change on the future demand for paid care services. He has testified before Congress about the family costs of elder care and about gaps in health insurance coverage among older adults who have not yet qualified for Medicare. Dr. Johnson is also an expert on older Americans' employment and retirement decisions. He received an A.B. from Princeton University and a Ph.D. from the University of Pennsylvania, both in economics.

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ANNE TUMLINSON
Avalere Health

Anne Tumlinson, Senior Vice President, leads projects and advises clients on a variety of post-acute and long-term care issues. These issues include private financing of long-term care, expansion of home- and community-based care, unification of the Medicare post-acute care benefit, integration of acute and long-term care, and reform of the U.S. long-term care system. Anne established the Post-Acute and Long-Term Care Practice at Avalere and, for several years, directed the firm's post-acute and long-term care portfolio of engagements with government, foundation, and commercial clients.

Prior to Avalere, Anne led Medicaid and long-term care policy for the federal Office of Management and Budget (OMB). Before joining OMB, Anne conducted health services research as a Senior Research Associate for LifePlans, Inc., and before that served as a legislative assistant on health and long-term care policy in the office of Rep. John Lewis (D-GA).

Anne holds a B.A. in Psychology from Furman University in Greenville, S.C., and a M.M.H.S. from the Heller School at Brandeis University.

JOHN WILKIN
Actuarial Research Corporation

John Wilkin has been with Actuarial Research Corporation since 1987 and he has been involved in long-term care insurance ever since. During the late 1980s and the 1990s, Mr. Wilkin worked with several insurance companies on designing, pricing, and reserving their long-term care insurance products. He also was an active member in several professional organizations concerned with the development of long-term care insurance, including the Society of Actuaries (SOA) Long-Term Care Section Council, the SOA Long-Term Care Experience Committee, the SOA Long-Term Care Valuation Committee, and the NAIC Ad Hoc Actuarial Group. Through the Experience Committee, his actuarial analysis of utilization rates from the 1985 National Long Term Care Survey was published in the Transactions, Reports 1988-89-90, through the Long-Term Care Valuation Committee he contributed to the Transactions XLVII article Long-Term Care Valuation Insurance Methods, and through the NAIC Ad Hoc Group he worked with a team of actuaries in the preparation of three reports to the NAIC on inflation protection and non-forfeiture benefits in long-term care insurance. Mr. Wilkin is responsible for the development of the ARC Long Term Care Pricing and Reserving Model, which was used by the U.S. Federal Office of Personnel Management (OPM) to help in the review of offerors of long-term care insurance to federal employees. Since 2000, Mr. Wilkin has done several studies on LTC insurance as well as served as an expert witness in class-action law suits involving the pricing of LTC insurance policies. Examples of the studies include one on claims experience by diagnosis at underwriting and another on the effect of lapse experience on coverage at time of claim. Mr. Wilkin is a Fellow of the Society of Actuaries and has a B.A. degree from The Johns Hopkins University.

A REPORT ON THE ACTUARIAL, MARKETING, AND LEGAL ANALYSES OF THE CLASS PROGRAM

For additional information, you may visit the DALTCP home page at http://aspe.hhs.gov/_/office_specific/daltcp.cfm or contact the office at HHS/ASPE/DALTCP, Room 424E, H.H. Humphrey Building, 200 Independence Avenue, SW, Washington, DC 20201. The e-mail address is: webmaster.DALTCP@hhs.gov.

Files Available for This Report

[HTML versions of Appendices will be added as they are formatted]

Main Report [48 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/index.shtml
http://aspe.hhs.gov/daltcp/reports/2011/class/index.pdf

APPENDIX A: Key Provisions of Title VIII of the ACA, Which Establishes the CLASS Program [6 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appA.htm
http://aspe.hhs.gov/daltcp/reports/2011/class/appA.pdf

APPENDIX B: HHS Letters to Congress About Intent to Create Independent CLASS Office [11 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appB.htm
http://aspe.hhs.gov/daltcp/reports/2011/class/appB.pdf

APPENDIX C: Federal Register Announcement Establishing CLASS Office [2 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appC.htm
http://aspe.hhs.gov/daltcp/reports/2011/class/appC.pdf

APPENDIX D: CLASS Office Organizational Chart [2 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appD.pdf

APPENDIX E: CLASS Process Flow Chart [2 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appE.pdf

APPENDIX F: Federal Register Announcement for CLASS Independence Advisory Council [3 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appF.htm
http://aspe.hhs.gov/daltcp/reports/2011/class/appF.pdf

APPENDIX G: Personal Care Attendants Workforce Advisory Panel and List of Members [6 PDF pages]

Full Appendix
http://aspe.hhs.gov/daltcp/reports/2011/class/appG.htm
http://aspe.hhs.gov/daltcp/reports/2011/class/appG.pdf

Ga: Federal Register Announcement for Personal Care Attendants Workforce Advisory Panel
http://aspe.hhs.gov/daltcp/reports/2011/class/appGa.pdf

Gb: Advisory Panel List of Members
http://aspe.hhs.gov/daltcp/reports/2011/class/appGb.pdf

APPENDIX H: Policy Papers Discussed by the LTC Work Group [36 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appH.htm
http://aspe.hhs.gov/daltcp/reports/2011/class/appH.pdf

APPENDIX I: CLASS Administration Systems Analysis and RFI [10 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appI.htm
http://aspe.hhs.gov/daltcp/reports/2011/class/appI.pdf

APPENDIX J: Additional Analyses for Early Policy Analysis [150 PDF pages]
Full Appendix http://aspe.hhs.gov/daltcp/reports/2011/class/appJ.pdf

Ja: A Profile of Declined Long-Term Care Insurance Applicants http://aspe.hhs.gov/daltcp/reports/2011/class/appJa.pdf

Jb: CLASS Program Benefit Triggers and Cognitive Impairment http://aspe.hhs.gov/daltcp/reports/2011/class/appJb.pdf

Jc: Strategic Analysis of HHS Entry into the Long-Term Care Insurance Market http://aspe.hhs.gov/daltcp/reports/2011/class/appJc.pdf

Jd: Managing a Cash Benefit Design in Long-Term Care Insurance http://aspe.hhs.gov/daltcp/reports/2011/class/appJd.pdf

APPENDIX K: Early Meetings with Stakeholders [4 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appK.htm
http://aspe.hhs.gov/daltcp/reports/2011/class/appK.pdf

APPENDIX L: In-Depth Description of ARC Model [62 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appL.pdf

APPENDIX M: In-Depth Description of Avalere Health Model [23 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appM.htm
http://aspe.hhs.gov/daltcp/reports/2011/class/appM.pdf

APPENDIX N: September 22, 2010 Technical Experts Meeting [61 PDF pages]
Full Appendix http://aspe.hhs.gov/daltcp/reports/2011/class/appN.htm
http://aspe.hhs.gov/daltcp/reports/2011/class/appN.pdf

Na: Agenda, List of Participants, and Speaker Bios http://aspe.hhs.gov/daltcp/reports/2011/class/appNa.pdf

Nb: Presentation Entitled “Actuarial Research Corporation’s Long Term Care Insurance Model” http://aspe.hhs.gov/daltcp/reports/2011/class/appNb.pdf

Nc: Presentation Entitled “The Long-Term Care Policy Simulator Model” http://aspe.hhs.gov/daltcp/reports/2011/class/appNc.pdf

Nd: Presentation Entitled “Comments on ‘The Long-Term Care Policy Simulator Model’” http://aspe.hhs.gov/daltcp/reports/2011/class/appNd.pdf

APPENDIX O: Actuarial Report on the Development of CLASS Benefit Plans [47 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appO.pdf

APPENDIX P: June 22, 2011 Technical Experts Meeting [77 PDF pages]

Full Appendix http://aspe.hhs.gov/daltcp/reports/2011/class/appP.htm
http://aspe.hhs.gov/daltcp/reports/2011/class/appP.pdf

Pa: Agenda and Discussion Issues and Questions http://aspe.hhs.gov/daltcp/reports/2011/class/appPa.pdf

Pb: Presentation Entitled "Core Assumptions and Model Outputs" http://aspe.hhs.gov/daltcp/reports/2011/class/appPb.pdf

Pc: Presentation Entitled "Actuarial Research Corporation's Long Term Care Insurance Model" http://aspe.hhs.gov/daltcp/reports/2011/class/appPc.pdf

Pd: Presentation Entitled "The Avalere Long-Term Care Policy Simulator Model" http://aspe.hhs.gov/daltcp/reports/2011/class/appPd.pdf

Pe: Presentation Entitled "Alternative Approaches to CLASS Benefit Design: The CLASS Partnership" http://aspe.hhs.gov/daltcp/reports/2011/class/appPe.pdf

APPENDIX Q: Table 2: Actuarial and Demographic Assumptions [2 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appQ.htm
http://aspe.hhs.gov/daltcp/reports/2011/class/appQ.pdf

APPENDIX R: Figure 1: Daily Benefit Amount for Increased Benefit [2 PDF pages]
http://aspe.hhs.gov/daltcp/reports/2011/class/appR.pdf