

New Mexico

1997

Issued March 2000

EC97W42A-NM(RV)

1997 Economic Census

Wholesale Trade

Geographic Area Series



U S C E N S U S B U R E A U

Helping You Make Informed Decisions

U.S. Department of Commerce
Economics and Statistics Administration
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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673
Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

GENERAL

A list of products that provide statistics on sector 42 follows.

Geographic area reports. A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Commodity line sales report. This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

Establishment and firm size (including legal form of organization) report. This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

Miscellaneous subjects report. This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
NEW MEXICO									
42	Wholesale trade	2 182	7 397 572	601 143	146 069	21 344	1 201 745	619 691	663 006
	Wholesaler distributors and jobbers	1 807	5 225 904	467 955	113 344	17 193	931 625	541 640	574 856
	Importers	29	86 386	6 512	1 544	188	14 318	5 608	6 497
	Exporters	14	19 969	2 705	571	133	5 913	808	886
	Own brand importer-marketers	5	21 970	1 398	331	36	4 349	3 064	3 586
	Country grain elevators	5	32 692	902	211	43	2 260	14 709	17 122
	Assemblers of farm products, except country grain elevators	12	13 639	1 202	235	67	3 353	636	770
	Sales branches (with stock)	128	714 784	66 279	16 677	2 036	122 926	52 071	57 497
	Sales offices (without stock)	46	397 763	34 725	9 040	773	72 646	-	-
	Auction companies	12	406 452	3 373	878	373	13 268	69	94
	Brokers	27	158 312	3 007	630	127	6 738	201	611
	Commission merchants	17	D	D	D	b	D	D	D
	Import agents	4	D	D	D	a	D	D	D
	Manufacturers' agents	76	268 953	10 675	2 164	314	18 996	880	1 082
421	Wholesale trade, durable goods	1 406	3 822 831	366 656	89 627	12 316	711 049	422 459	447 521
4211	Motor vehicle & motor vehicle parts & supplies whsle	157	607 632	33 088	8 145	1 403	71 123	44 165	52 350
42111	Automobile & other motor vehicle whsle	39	449 075	12 794	2 988	507	29 286	16 115	21 966
421110	Automobile & other motor vehicle whsle	39	449 075	12 794	2 988	507	29 286	16 115	21 966
4211101	Automobile & motorcycle whsle	15	328 405	2 575	564	182	11 306	974	1 995
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	4	16 358	2 064	474	56	4 810	3 285	4 894
4211105	Heavy truck & tractor (over 26,000 lb) whsle	13	74 262	6 744	1 593	219	10 219	10 590	13 734
42112	Motor vehicle supplies & new parts whsle	61	108 816	11 951	2 913	497	25 854	21 713	23 215
421120	Motor vehicle supplies & new parts whsle	61	108 816	11 951	2 913	497	25 854	21 713	23 215
4211201	Motor vehicle supplies & new parts—warehouse distributors	19	39 607	3 780	933	168	8 513	9 788	10 156
4211202	Motor vehicle supplies & new parts—jobbers	38	61 856	7 088	1 725	293	15 121	11 329	12 381
42113	Tire & tube whsle	13	D	D	D	c	D	D	D
421130	Tire & tube whsle	13	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	44	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	44	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	54	D	D	D	e	D	D	D
42121	Furniture whsle	24	D	D	D	c	D	D	D
421210	Furniture whsle	24	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	14	37 908	5 367	1 219	202	10 206	6 104	6 543
42122	Home furnishings whsle	30	43 133	5 078	1 145	195	11 356	5 669	5 722
421220	Home furnishings whsle	30	43 133	5 078	1 145	195	11 356	5 669	5 722
4212203	Floor coverings whsle	11	29 703	2 887	673	83	6 927	3 036	3 154
4213	Lumber & other construction materials whsle	84	289 815	19 952	4 358	647	39 411	27 841	28 435
42131	Lumber, plywood, millwork, & wood panel whsle	36	199 609	10 879	2 404	319	21 033	20 681	21 102
421310	Lumber, plywood, millwork, & wood panel whsle	36	199 609	10 879	2 404	319	21 033	20 681	21 102
4213102	Lumber with yard whsle	13	112 469	6 920	1 405	182	12 362	12 324	13 527
4213103	Plywood, veneer, millwork, & wood panel whsle	19	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	28	48 499	4 572	888	158	10 171	2 826	3 142
421320	Brick, stone, & related construction materials whsle	28	48 499	4 572	888	158	10 171	2 826	3 142
4213203	Cement, lime, & related products whsle	10	36 363	1 819	387	71	4 785	2 009	2 043
42133	Roofing, siding, & insulation material whsle	7	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	7	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	7	D	D	D	b	D	D	D
42139	Other construction materials whsle	13	D	D	D	c	D	D	D
421390	Other construction materials whsle	13	D	D	D	c	D	D	D
4213902	Other construction materials whsle	8	10 994	1 261	303	44	2 366	1 100	966
4214	Professional & commercial equipment & supplies whsle	220	698 173	89 865	23 250	2 387	172 338	29 725	33 029
42141	Photographic equipment & supplies whsle	2	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	2	D	D	D	a	D	D	D
42142	Office equipment whsle	62	112 786	25 039	6 579	760	36 248	9 589	10 551
421420	Office equipment whsle	62	112 786	25 039	6 579	760	36 248	9 589	10 551

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	NEW MEXICO—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42143	Computer & computer peripheral equipment & software whsle	70	469 672	48 378	12 690	1 043	105 992	11 679	13 923
421430	Computer & computer peripheral equipment & software whsle	70	469 672	48 378	12 690	1 043	105 992	11 679	13 923
4214301	Computer & peripheral equipment whsle	63	442 183	43 361	11 418	961	92 603	9 221	11 558
42143011	Computers & peripheral equipment for resale	16	101 272	6 906	1 356	188	13 802	2 469	3 225
42143012	Computers & peripheral equipment for end use	47	340 911	36 455	10 062	773	78 801	6 752	8 333
4214302	Computer software (packaged) whsle	7	27 489	5 017	1 272	82	13 389	2 458	2 365
42144	Other commercial equipment whsle	25	31 993	5 399	1 364	209	9 639	3 395	3 436
421440	Other commercial equipment whsle	25	31 993	5 399	1 364	209	9 639	3 395	3 436
4214401	Restaurant & hotel equipment & supplies whsle	16	27 657	4 167	1 085	164	7 658	3 039	3 069
42145	Medical, dental, & hospital equipment & supplies whsle	40	60 017	8 002	1 784	249	14 805	2 622	2 340
421450	Medical, dental, & hospital equipment & supplies whsle	40	60 017	8 002	1 784	249	14 805	2 622	2 340
4214501	Surgical, medical, & hospital supplies whsle	36	48 505	6 420	1 378	210	11 729	2 058	1 581
42146	Ophthalmic goods whsle	4	2 009	495	133	32	1 129	101	147
421460	Ophthalmic goods whsle	4	2 009	495	133	32	1 129	101	147
42149	Other professional equipment & supplies whsle	17	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	17	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	15	17 779	2 030	588	73	3 580	1 813	2 093
4215	Metal & mineral (except petroleum) whsle	46	145 842	12 741	2 875	434	31 744	21 838	23 191
42151	Metal service centers & offices	45	D	D	D	e	D	D	D
421510	Metal service centers & offices	45	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	39	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	30	113 050	10 041	2 251	331	25 766	19 707	20 742
42151012	Ferrous metal sales offices	9	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	170	535 309	41 436	9 887	1 161	72 738	32 643	34 150
42161	Electrical apparatus & equip, wiring supp, & const material whsle	75	278 084	21 250	4 944	664	35 025	21 815	22 447
421610	Electrical apparatus & equip, wiring supp, & const material whsle	75	278 084	21 250	4 944	664	35 025	21 815	22 447
42162	Electrical appliance, television & radio set whsle	8	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	87	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	87	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	39	87 964	10 628	2 649	233	17 558	3 631	3 705
4216902	Electronic parts (excluding communications equipment) whsle	48	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	90	191 531	21 221	4 978	679	40 080	27 450	28 590
42171	Hardware whsle	29	52 113	8 437	1 925	256	13 678	9 993	10 115
421710	Hardware whsle	29	52 113	8 437	1 925	256	13 678	9 993	10 115
42172	Plumbing & heating equipment & supplies (hydronics) whsle	29	64 488	5 092	1 422	196	9 962	6 128	6 746
421720	Plumbing & heating equipment & supplies (hydronics) whsle	29	64 488	5 092	1 422	196	9 962	6 128	6 746
42173	Warm air heating & air-conditioning equipment & supplies whsle	23	65 773	6 558	1 342	182	14 473	9 695	9 858
421730	Warm air heating & air-conditioning equipment & supplies whsle	23	65 773	6 558	1 342	182	14 473	9 695	9 858
42174	Refrigeration equipment & supplies whsle	9	9 157	1 134	289	45	1 967	1 634	1 871
421740	Refrigeration equipment & supplies whsle	9	9 157	1 134	289	45	1 967	1 634	1 871

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
NEW MEXICO—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	402	1 000 557	103 908	25 783	3 421	187 776	179 381	184 716
42181	Construction & mining (except petroleum) machinery & equip whsle	35	263 986	28 294	7 142	753	44 996	85 835	82 289
421810	Construction & mining (except petroleum) machinery & equip whsle	35	263 986	28 294	7 142	753	44 996	85 835	82 289
42182	Farm & garden machinery & equipment whsle	44	89 567	8 487	1 973	374	16 309	21 242	25 706
421820	Farm & garden machinery & equipment whsle	44	89 567	8 487	1 973	374	16 309	21 242	25 706
4218201	Farm machinery & equipment—farm dealers	30	65 490	5 962	1 394	264	11 044	16 596	20 519
4218202	Farm machinery & equipment—whsle distributors	13	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	199	464 803	42 106	10 607	1 432	77 969	51 165	54 785
421830	Industrial machinery & equipment whsle	199	464 803	42 106	10 607	1 432	77 969	51 165	54 785
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	18	24 450	2 872	900	77	5 459	2 103	2 200
42183021	Hydraulic & pneumatic pumps & motors whsle	9	20 229	2 254	754	47	4 228	1 416	1 411
4218303	General-purpose industrial machinery & equipment whsle	53	105 375	12 946	3 322	436	22 842	14 625	16 159
4218304	Metalworking machinery & equipment whsle	5	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	12	28 681	2 756	664	114	4 871	2 601	2 864
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	87	178 162	16 257	3 985	514	33 369	27 826	29 193
4218307	Other industrial machinery & equipment whsle	22	103 487	5 986	1 395	245	9 075	3 022	3 543
42184	Industrial supplies whsle	75	94 860	12 429	2 868	412	24 025	13 123	13 689
421840	Industrial supplies whsle	75	94 860	12 429	2 868	412	24 025	13 123	13 689
4218401	General-line industrial supplies whsle	9	9 908	2 197	506	63	3 124	1 262	1 411
4218402	Mechanical power transmission supplies whsle	16	18 273	1 956	485	70	3 874	2 416	3 112
4218403	Welding supplies whsle	25	20 314	3 805	918	155	8 038	3 471	3 420
4218405	Industrial valves & fittings (except fluid-power) whsle	9	17 313	2 081	452	47	3 895	3 079	2 482
4218406	Other industrial supplies whsle	11	25 128	2 091	440	69	4 424	2 733	3 093
42185	Service establishment equipment & supplies whsle	44	82 192	11 973	3 066	430	22 490	7 677	7 898
421850	Service establishment equipment & supplies whsle	44	82 192	11 973	3 066	430	22 490	7 677	7 898
4218502	Custodial, janitors' equipment & supplies whsle	20	58 732	8 909	2 327	299	16 746	4 680	4 664
4218504	Other service establishment equipment & supplies whsle	13	13 101	1 262	301	59	2 822	1 598	1 831
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5	5 149	619	127	20	1 987	339	349
421860	Transportation equipment & supplies (exc motor vehicle) whsle	5	5 149	619	127	20	1 987	339	349
4219	Miscellaneous durable goods whsle ...	183	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	16	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	16	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	11	6 272	1 092	200	69	2 002	1 392	1 356
421920	Toy & hobby goods & supplies whsle	11	6 272	1 092	200	69	2 002	1 392	1 356
42193	Recyclable material whsle	32	D	D	D	e	D	D	D
421930	Recyclable material whsle	32	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	13	22 854	2 404	573	124	5 574	2 224	2 287
42193011	Iron & steel scrap processors (using power processing equipment)	9	20 770	2 121	512	106	4 648	1 966	2 023
4219303	Other recyclable material whsle	11	17 080	1 577	363	91	4 454	797	910
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	86	171 373	21 021	4 945	1 144	46 240	35 935	38 569
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	86	171 373	21 021	4 945	1 144	46 240	35 935	38 569
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	80	D	D	D	g	D	D	D
4219402	Precious metal (excluding ores) whsle	6	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	38	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	38	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	7	5 536	1 791	404	65	3 086	355	572
4219906	Other durable goods whsle	16	D	D	D	b	D	D	D

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NEW MEXICO—Con.									
42 Wholesale trade—Con.									
422	Wholesale trade, nondurable goods	776	3 574 741	234 487	56 442	9 028	490 696	197 232	215 485
4221	Paper & paper product whsle	60	146 567	17 858	4 400	603	32 757	11 187	12 577
42211	Printing & writing paper whsle	7	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	7	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	38	75 840	10 703	2 725	398	20 330	5 088	6 839
422120	Stationery & office supplies whsle	38	75 840	10 703	2 725	398	20 330	5 088	6 839
42213	Industrial & personal service paper whsle	15	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	15	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	34	278 992	8 213	1 835	320	19 965	43 729	46 799
42221	Drugs, & druggists' sundries whsle	34	278 992	8 213	1 835	320	19 965	43 729	46 799
422210	Drugs, & druggists' sundries whsle	34	278 992	8 213	1 835	320	19 965	43 729	46 799
4222101	General-line drugs whsle	15	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	19	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	34	18 264	2 737	877	138	5 463	4 813	2 991
42231	Piece goods, notions, & other dry goods whsle	9	5 676	797	186	26	1 405	1 042	1 150
422310	Piece goods, notions, & other dry goods whsle	9	5 676	797	186	26	1 405	1 042	1 150
42233	Women's, children's, & infants' clothing & accessories whsle	15	7 309	908	424	57	1 894	2 858	913
422330	Women's, children's, & infants' clothing & accessories whsle	15	7 309	908	424	57	1 894	2 858	913
4224	Grocery & related products whsle	222	1 330 032	97 750	23 487	3 699	188 184	38 026	44 046
42241	General-line grocery whsle	26	413 411	29 211	7 283	1 024	53 783	19 441	23 491
422410	General-line grocery whsle	26	413 411	29 211	7 283	1 024	53 783	19 441	23 491
4224103	Other general-line grocery whsle	21	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	21	94 039	6 328	1 519	296	13 629	2 716	2 919
422420	Packaged frozen food whsle	21	94 039	6 328	1 519	296	13 629	2 716	2 919
42243	Dairy products, (except dried or canned) whsle	11	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	11	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	11	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	3	18 763	1 505	370	75	3 150	455	436
422440	Poultry & poultry product whsle	3	18 763	1 505	370	75	3 150	455	436
42245	Confectionery whsle	17	60 768	6 347	1 587	266	10 335	519	541
422450	Confectionery whsle	17	60 768	6 347	1 587	266	10 335	519	541
42246	Fish & seafood whsle	8	32 431	2 079	467	64	4 145	1 538	1 982
422460	Fish & seafood whsle	8	32 431	2 079	467	64	4 145	1 538	1 982
42247	Meat & meat product whsle	16	45 571	2 698	757	119	6 240	705	698
422470	Meat & meat product whsle	16	45 571	2 698	757	119	6 240	705	698
42248	Fresh fruit & vegetable whsle	23	110 185	8 042	2 095	317	15 211	1 069	1 111
422480	Fresh fruit & vegetable whsle	23	110 185	8 042	2 095	317	15 211	1 069	1 111
42249	Other grocery & related products whsle	97	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	97	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	12	16 320	1 869	382	59	4 059	746	783
4224902	Bread & baked goods whsle	24	46 423	6 206	1 475	281	11 776	1 068	1 195
4224903	Soft drinks whsle	34	258 477	28 129	6 309	1 003	55 556	5 728	6 542
4224906	Other grocery specialties whsle	18	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	38	212 463	4 489	1 030	368	11 561	16 040	18 778
42251	Grain & field bean whsle	10	D	D	D	b	D	D	D
422510	Grain & field bean whsle	10	D	D	D	b	D	D	D
42252	Livestock whsle	18	139 100	2 129	528	251	5 380	627	672
422520	Livestock whsle	18	139 100	2 129	528	251	5 380	627	672
42259	Other farm product raw material whsle	10	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	10	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	75	121 484	14 201	3 586	432	28 974	10 043	11 366
42261	Plastics materials & basic forms & shapes whsle	13	15 564	1 529	360	55	3 439	1 979	2 381
422610	Plastics materials & basic forms & shapes whsle	13	15 564	1 529	360	55	3 439	1 979	2 381
42269	Other chemical & allied products whsle	62	105 920	12 672	3 226	377	25 535	8 064	8 985
422690	Other chemical & allied products whsle	62	105 920	12 672	3 226	377	25 535	8 064	8 985
4226901	Industrial gases (except LP) whsle	11	21 325	2 869	680	81	5 711	1 001	1 153
4226902	Other chemical & allied products whsle	51	84 595	9 803	2 546	296	19 824	7 063	7 832

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NEW MEXICO—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle	117	695 706	28 380	6 654	1 180	79 146	19 856	21 649
42271	Petroleum bulk stations & terminals	89	608 097	23 492	5 571	985	68 490	16 731	18 114
422710	Petroleum bulk stations & terminals	89	608 097	23 492	5 571	985	68 490	16 731	18 114
4227101	Petroleum bulk stations & terminals (except LP)	85	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	77	417 784	18 904	4 428	813	58 125	11 335	12 343
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	28	87 609	4 888	1 083	195	10 656	3 125	3 535
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	28	87 609	4 888	1 083	195	10 656	3 125	3 535
4228	Beer, wine, & distilled alcoholic beverage whsle	37	478 575	35 993	8 988	1 204	72 302	32 019	31 313
42281	Beer & ale whsle	26	321 425	23 410	5 835	787	49 224	12 962	13 304
422810	Beer & ale whsle	26	321 425	23 410	5 835	787	49 224	12 962	13 304
42282	Wine & distilled alcoholic beverage whsle	11	157 150	12 583	3 153	417	23 078	19 057	18 009
422820	Wine & distilled alcoholic beverage whsle	11	157 150	12 583	3 153	417	23 078	19 057	18 009
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	11	157 150	12 583	3 153	417	23 078	19 057	18 009
4229	Miscellaneous nondurable goods whsle	159	292 658	24 866	5 585	1 084	52 344	21 519	25 966
42291	Farm supplies whsle	33	32 594	2 490	625	144	6 156	3 441	3 807
422910	Farm supplies whsle	33	32 594	2 490	625	144	6 156	3 441	3 807
4229101	Farm supplies—farm dealers ...	18	13 702	1 202	335	60	3 021	1 352	1 375
4229102	Farm supplies—whsle distributors	15	18 892	1 288	290	84	3 135	2 089	2 432
42292	Book, periodical, & newspaper whsle	15	49 210	3 111	655	158	6 473	745	1 816
422920	Book, periodical, & newspaper whsle	15	49 210	3 111	655	158	6 473	745	1 816
42293	Flower, nursery stock, & florists' supplies whsle	12	8 137	1 488	436	98	3 123	941	1 162
422930	Flower, nursery stock, & florists' supplies whsle	12	8 137	1 488	436	98	3 123	941	1 162
42294	Tobacco & tobacco product whsle ...	8	145 707	8 865	1 809	248	17 998	7 346	9 514
422940	Tobacco & tobacco product whsle ...	8	145 707	8 865	1 809	248	17 998	7 346	9 514
42295	Paint, varnish, & supplies whsle ...	11	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle ..	11	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	11	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	80	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	80	D	D	D	e	D	D	D
4229901	Art goods whsle	36	24 390	3 400	811	158	7 642	4 327	4 410
4229904	Other nondurable goods whsle ..	33	18 987	3 188	686	176	6 529	2 664	2 913
	Merchant wholesalers	1 872	5 400 560	480 674	116 236	17 660	961 818	566 465	603 717
421	Wholesale trade, durable goods	1 207	2 583 830	286 572	69 296	10 244	553 232	382 606	404 428
4211	Motor vehicle & motor vehicle parts & supplies whsle	146	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	36	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	36	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle ..	12	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	13	74 262	6 744	1 593	219	10 219	10 590	13 734
42112	Motor vehicle supplies & new parts whsle	55	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	55	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	17	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	34	D	D	D	e	D	D	D
42113	Tire & tube whsle	11	D	D	D	c	D	D	D
421130	Tire & tube whsle	11	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	44	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle ..	44	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	49	D	D	D	e	D	D	D
42121	Furniture whsle	22	D	D	D	c	D	D	D
421210	Furniture whsle	22	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	13	D	D	D	c	D	D	D
42122	Home furnishings whsle	27	41 629	4 998	1 132	191	11 259	5 669	5 722
421220	Home furnishings whsle	27	41 629	4 998	1 132	191	11 259	5 669	5 722
4212203	Floor coverings whsle	10	D	D	D	b	D	D	D

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NEW MEXICO—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	68	237 813	16 065	3 442	484	31 720	23 816	24 243
42131	Lumber, plywood, millwork, & wood panel whsle	34	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	34	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	12	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	18	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	20	26 204	3 782	704	113	8 260	1 134	1 406
421320	Brick, stone, & related construction materials whsle	20	26 204	3 782	704	113	8 260	1 134	1 406
4213203	Cement, lime, & related products whsle	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	9	D	D	D	b	D	D	D
421390	Other construction materials whsle ..	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	181	405 102	50 826	12 732	1 678	96 699	25 286	27 886
42141	Photographic equipment & supplies whsle	2	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	2	D	D	D	a	D	D	D
42142	Office equipment whsle	51	49 125	11 750	2 664	416	19 674	6 598	6 964
421420	Office equipment whsle	51	49 125	11 750	2 664	416	19 674	6 598	6 964
42143	Computer & computer peripheral equipment & software whsle	56	264 799	25 227	6 599	729	51 440	10 929	13 080
421430	Computer & computer peripheral equipment & software whsle	56	264 799	25 227	6 599	729	51 440	10 929	13 080
4214301	Computer & peripheral equipment whsle	49	237 310	20 210	5 327	647	38 051	8 471	10 715
42143011	Computers & peripheral equipment for resale	14	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	35	D	D	D	e	D	D	D
4214302	Computer software (packaged) whsle	7	27 489	5 017	1 272	82	13 389	2 458	2 365
42144	Other commercial equipment whsle ..	24	D	D	D	c	D	D	D
421440	Other commercial equipment whsle ..	24	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	15	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	30	40 524	6 028	1 406	212	11 214	2 308	2 093
421450	Medical, dental, & hospital equipment & supplies whsle	30	40 524	6 028	1 406	212	11 214	2 308	2 093
4214501	Surgical, medical, & hospital supplies whsle	27	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	15	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	15	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	13	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	39	117 252	11 803	2 672	397	28 820	19 407	20 843
42151	Metal service centers & offices	38	D	D	D	e	D	D	D
421510	Metal service centers & offices	38	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	32	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	25	D	D	D	e	D	D	D
42152	Coal & other mineral & ore whsle ...	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle ...	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	119	235 207	26 016	6 289	796	46 805	27 542	28 868
42161	Electrical apparatus & equip, wiring supp, & const material whsle	48	97 929	12 199	2 989	421	19 776	17 311	17 819
421610	Electrical apparatus & equip, wiring supp, & const material whsle	48	97 929	12 199	2 989	421	19 776	17 311	17 819
42162	Electrical appliance, television & radio set whsle	7	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	7	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
NEW MEXICO—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	64	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	64	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	30	32 505	6 075	1 443	173	11 031	3 212	3 246
4216902	Electronic parts (excluding communications equipment) whsle	34	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	79	139 470	18 007	4 226	601	32 324	25 465	26 409
42171	Hardware whsle	28	D	D	D	c	D	D	D
421710	Hardware whsle	28	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	22	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	22	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	22	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	22	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	7	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	351	807 476	91 017	22 614	2 947	164 279	159 160	163 795
42181	Construction & mining (except petroleum) machinery & equip whsle	34	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	34	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	43	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	43	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	29	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors	13	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	156	281 282	29 643	7 587	995	56 131	32 213	34 662
421830	Industrial machinery & equipment whsle	156	281 282	29 643	7 587	995	56 131	32 213	34 662
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	15	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	46	70 315	10 932	2 877	385	19 089	8 733	9 193
4218304	Metalworking machinery & equipment whsle	4	D	D	D	a	D	D	D
4218305	Materials handling equipment whsle	11	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	59	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	19	D	D	D	b	D	D	D
42184	Industrial supplies whsle	72	D	D	D	e	D	D	D
421840	Industrial supplies whsle	72	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle	9	9 908	2 197	506	63	3 124	1 262	1 411
4218402	Mechanical power transmission supplies whsle	16	18 273	1 956	485	70	3 874	2 416	3 112
4218403	Welding supplies whsle	24	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	8	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	11	25 128	2 091	440	69	4 424	2 733	3 093
42185	Service establishment equipment & supplies whsle	41	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	41	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	19	D	D	D	e	D	D	D
4218504	Other service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5	5 149	619	127	20	1 987	339	349
421860	Transportation equipment & supplies (exc motor vehicle) whsle	5	5 149	619	127	20	1 987	339	349

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NEW MEXICO—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Miscellaneous durable goods whsle . . .	175	D	D	D	g	D	D	D
4219	Sporting & recreational goods & supplies whsle	14	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	14	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	11	6 272	1 092	200	69	2 002	1 392	1 356
421920	Toy & hobby goods & supplies whsle	11	6 272	1 092	200	69	2 002	1 392	1 356
42193	Recyclable material whsle	31	D	D	D	e	D	D	D
421930	Recyclable material whsle	31	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	13	22 854	2 404	573	124	5 574	2 224	2 287
42193011	Iron & steel scrap processors (using power processing equipment)	9	20 770	2 121	512	106	4 648	1 966	2 023
4219303	Other recyclable material whsle	10	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	83	170 009	20 894	4 916	1 137	45 947	35 784	38 251
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	83	170 009	20 894	4 916	1 137	45 947	35 784	38 251
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	77	D	D	D	g	D	D	D
42199	Other miscellaneous durable goods whsle	36	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	36	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	7	5 536	1 791	404	65	3 086	355	572
4219906	Other durable goods whsle	16	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	665	2 816 730	194 102	46 940	7 416	408 586	183 859	199 289
4221	Paper & paper product whsle	53	123 439	15 193	3 760	548	27 968	9 452	10 854
42211	Printing & writing paper whsle	5	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	34	71 052	10 268	2 616	386	19 579	5 088	6 839
422120	Stationery & office supplies whsle	34	71 052	10 268	2 616	386	19 579	5 088	6 839
42213	Industrial & personal service paper whsle	14	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	14	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	32	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	32	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	32	D	D	D	e	D	D	D
4222101	General-line drugs whsle	15	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	17	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	32	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	9	5 676	797	186	26	1 405	1 042	1 150
422310	Piece goods, notions, & other dry goods whsle	9	5 676	797	186	26	1 405	1 042	1 150
42233	Women's, children's, & infants' clothing & accessories whsle	14	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	14	D	D	D	b	D	D	D
4224	Grocery & related products whsle	164	955 337	69 488	16 910	2 602	132 353	32 969	37 968
42241	General-line grocery whsle	23	D	D	D	g	D	D	D
422410	General-line grocery whsle	23	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	18	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	15	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	15	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	9	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	9	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle	9	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
42245	Confectionery whsle	11	D	D	D	b	D	D	D
422450	Confectionery whsle	11	D	D	D	b	D	D	D
42246	Fish & seafood whsle	8	32 431	2 079	467	64	4 145	1 538	1 982
422460	Fish & seafood whsle	8	32 431	2 079	467	64	4 145	1 538	1 982
42247	Meat & meat product whsle	14	D	D	D	c	D	D	D
422470	Meat & meat product whsle	14	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	18	84 463	6 931	1 864	293	12 422	1 069	1 041
422480	Fresh fruit & vegetable whsle	18	84 463	6 931	1 864	293	12 422	1 069	1 041

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NEW MEXICO—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	64	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	64	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	15	17 351	3 159	749	138	5 271	457	628
4224903	Soft drinks whsle	16	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle .	16	13 256	1 283	279	69	2 842	598	665
4225	Farm-product raw material whsle	25	D	D	D	c	D	D	D
42251	Grain & field bean whsle	10	D	D	D	b	D	D	D
422510	Grain & field bean whsle	10	D	D	D	b	D	D	D
42252	Livestock whsle	8	8 250	546	96	31	1 027	614	646
422520	Livestock whsle	8	8 250	546	96	31	1 027	614	646
42259	Other farm product raw material whsle	7	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	7	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	63	78 048	9 347	2 276	300	19 018	6 949	7 994
42261	Plastics materials & basic forms & shapes whsle	13	15 564	1 529	360	55	3 439	1 979	2 381
422610	Plastics materials & basic forms & shapes whsle	13	15 564	1 529	360	55	3 439	1 979	2 381
42269	Other chemical & allied products whsle	50	62 484	7 818	1 916	245	15 579	4 970	5 613
422690	Other chemical & allied products whsle	50	62 484	7 818	1 916	245	15 579	4 970	5 613
4226902	Other chemical & allied products whsle	42	56 534	6 400	1 574	200	12 724	4 448	5 070
4227	Petroleum & petroleum products whsle	113	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	87	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	87	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	83	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	77	417 784	18 904	4 428	813	58 125	11 335	12 343
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	26	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	26	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	37	478 575	35 993	8 988	1 204	72 302	32 019	31 313
42281	Beer & ale whsle	26	321 425	23 410	5 835	787	49 224	12 962	13 304
422810	Beer & ale whsle	26	321 425	23 410	5 835	787	49 224	12 962	13 304
42282	Wine & distilled alcoholic beverage whsle	11	157 150	12 583	3 153	417	23 078	19 057	18 009
422820	Wine & distilled alcoholic beverage whsle	11	157 150	12 583	3 153	417	23 078	19 057	18 009
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	11	157 150	12 583	3 153	417	23 078	19 057	18 009
4229	Miscellaneous nondurable goods whsle	146	253 272	23 181	5 297	1 028	48 806	21 110	24 463
42291	Farm supplies whsle	30	D	D	D	c	D	D	D
422910	Farm supplies whsle	30	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers ...	18	13 702	1 202	335	60	3 021	1 352	1 375
4229102	Farm supplies—whsle distributors	12	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	9	15 625	1 695	436	115	3 461	636	604
422920	Book, periodical, & newspaper whsle	9	15 625	1 695	436	115	3 461	636	604
42293	Flower, nursery stock, & florists' supplies whsle	12	8 137	1 488	436	98	3 123	941	1 162
422930	Flower, nursery stock, & florists' supplies whsle	12	8 137	1 488	436	98	3 123	941	1 162
42294	Tobacco & tobacco product whsle ...	8	145 707	8 865	1 809	248	17 998	7 346	9 514
422940	Tobacco & tobacco product whsle.	8	145 707	8 865	1 809	248	17 998	7 346	9 514
42295	Paint, varnish, & supplies whsle	10	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle ..	10	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	10	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	77	46 579	7 021	1 597	360	15 166	7 554	8 105
422990	Other miscellaneous nondurable goods whsle	77	46 579	7 021	1 597	360	15 166	7 554	8 105
4229901	Art goods whsle	34	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle .	33	18 987	3 188	686	176	6 529	2 664	2 913

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NEW MEXICO—Con.									
	Manufacturers' sales branches and sales offices . . .	174	1 112 547	101 004	25 717	2 809	195 572	52 071	57 497
421	Wholesale trade, durable goods	111	670 152	66 300	17 478	1 580	127 423	38 745	41 753
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	19 641	2 139	544	61	4 248	1 433	2 632
4213	Lumber & other construction materials whsle	12	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	24	271 942	36 798	10 084	650	71 642	4 252	5 027
42143	Computer & computer peripheral equipment & software whsle	14	204 873	23 151	6 091	314	54 552	750	843
421430	Computer & computer peripheral equipment & software whsle	14	204 873	23 151	6 091	314	54 552	750	843
4214301	Computer & peripheral equipment whsle	14	204 873	23 151	6 091	314	54 552	750	843
42143012	Computers & peripheral equipment for end use	12	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	18	120 117	8 882	2 334	199	14 210	4 923	5 087
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	40	174 869	12 212	3 034	444	21 629	20 045	20 685
42183	Industrial machinery & equipment whsle	35	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	35	D	D	D	e	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	27	50 317	6 127	1 541	177	11 883	10 468	10 506
4218307	Other industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	63	442 395	34 704	8 239	1 229	68 149	13 326	15 744
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	35	233 900	25 398	5 969	985	48 771	5 044	6 003
42249	Other grocery & related products whsle	28	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	28	D	D	D	f	D	D	D
4224903	Soft drinks whsle	17	131 325	14 733	3 340	572	28 889	3 067	4 035
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	11	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	136	884 465	19 465	4 116	875	44 355	1 155	1 792
421	Wholesale trade, durable goods	88	568 849	13 784	2 853	492	30 394	1 108	1 340
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	5	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	21 129	2 241	434	59	3 997	187	116
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	NEW MEXICO—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	33	179 985	6 538	1 264	166	11 723	178	195
42161	Electrical apparatus & equip, wiring supp, & const material whsle	17	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	17	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	15	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	15	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	3	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	18 212	679	135	30	1 868	176	236
42183	Industrial machinery & equipment whsle	8	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	48	315 616	5 681	1 263	383	13 961	47	452
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle ...	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	23	140 795	2 864	608	112	7 060	13	75
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	13	D	D	D	c	D	D	D
42252	Livestock whsle	10	130 850	1 583	432	220	4 353	13	26
422520	Livestock whsle	10	130 850	1 583	432	220	4 353	13	26
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
NEW MEXICO									
42	Wholesale trade	3.6	3.6	4.9	4.1	—	3.7	.1	.3
421	Wholesale trade, durable goods	4.4	5.3	6.5	6.8	—	4.1	.1	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	3.3	2.1	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	1.6	1.1	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	1.6	1.1	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle .....	.8	.3	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	7.7	—	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	.5	4.8	.5	4.8	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	8.6	3.1	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	8.6	3.1	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	1.3	3.5	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	14.2	2.9	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	D	D
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	9.0	21.1	D	D	—	—	—	—
42122	Home furnishings whsle	1.4	11.3	1.4	11.7	—	—	—	—
421220	Home furnishings whsle	1.4	11.3	1.4	11.7	—	—	—	—
4212203	Floor coverings whsle .....	.6	4.3	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	6.4	6.3	7.7	7.5	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7.1	6.7	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	7.1	6.7	D	D	—	—	—	—
4213102	Lumber with yard whsle	6.9	7.3	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	6.1	9.6	11.3	15.8	D	D	—	—
421320	Brick, stone, & related construction materials whsle	6.1	9.6	11.3	15.8	D	D	—	—
4213203	Cement, lime, & related products whsle	1.0	12.9	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	8.3	1.3	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	3.0	4.3	5.2	5.5	—	2.9	—	—
42141	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	8.0	7.8	18.4	18.0	—	—	—	—
421420	Office equipment whsle	8.0	7.8	18.4	18.0	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	1.8	3.5	3.3	3.6	—	3.4	—	—
421430	Computer & computer peripheral equipment & software whsle	1.8	3.5	3.3	3.6	—	3.4	—	—
4214301	Computer & peripheral equipment whsle	1.8	3.3	3.4	3.3	—	3.4	—	—
42143011	Computers & peripheral equipment for resale	4.7	1.9	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	1.0	3.8	D	D	D	D	—	—
4214302	Computer software (packaged) whsle	1.8	5.9	1.8	5.9	—	—	—	—
42144	Other commercial equipment whsle	7.0	3.1	D	D	—	—	—	—
421440	Other commercial equipment whsle	7.0	3.1	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	5.4	1.4	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	1.0	5.6	1.5	5.5	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	1.0	5.6	1.5	5.5	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	1.2	4.6	D	D	—	—	—	—
42146	Ophthalmic goods whsle	12.8	—	D	D	—	—	—	—
421460	Ophthalmic goods whsle	12.8	—	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle .....	.6	3.7	D	D	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	NEW MEXICO—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	1.1	1.9	1.3	2.3	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	1.0	.3	D	D	—	—	—	—
42151012	Ferrous metal sales offices	D	D	—	—	—	—	—	—
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	4.2	7.7	9.4	15.8	—	3.6	.1	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6.4	7.6	18.1	17.6	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	6.4	7.6	18.1	17.6	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	1.7	9.7	4.5	26.2	—	—	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5.9	4.4	8.0	6.1	D	D	D	D
42171	Hardware whsle	2.3	4.3	D	D	—	—	—	—
421710	Hardware whsle	2.3	4.3	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	12.4	.8	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	12.4	.8	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	—	8.7	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	—	8.7	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle	23.5	.6	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	23.5	.6	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.6	4.8	4.5	4.1	—	8.4	—	.2
42181	Construction & mining (except petroleum) machinery & equip whsle	—	2.1	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	2.1	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	18.3	1.7	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	18.3	1.7	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	14.8	2.2	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	2.8	6.0	4.7	5.6	D	D	D	D
421830	Industrial machinery & equipment whsle	2.8	6.0	4.7	5.6	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	.3	10.1	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	—	11.7	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	10.1	4.5	15.2	4.2	—	—	—	—
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle . . . . .	.6	.7	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	.7	10.8	D	D	—	20.6	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	.4	1.2	D	D	D	D	—	—
42184	Industrial supplies whsle	5.4	8.4	D	D	—	—	—	—
421840	Industrial supplies whsle	5.4	8.4	D	D	—	—	—	—
4218401	General-line industrial supplies whsle	16.2	—	16.2	—	—	—	—	—
4218402	Mechanical power transmission supplies whsle	3.5	4.7	3.5	4.7	—	—	—	—
4218403	Welding supplies whsle	9.7	13.6	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	—	8.3	D	D	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	.7	10.8	.7	10.8	—	—	—	—
42185	Service establishment equipment & supplies whsle	1.3	6.3	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	1.3	6.3	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	1.0	1.3	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	3.6	25.2	D	D	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	NEW MEXICO—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	11.2	—	11.2	—	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	11.2	—	11.2	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	—	3.1	—	3.1	—	—	—	—
421920	Toy & hobby goods & supplies whsle	—	3.1	—	3.1	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	50.7	1.4	50.7	1.4	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	52.0	.8	52.0	.8	—	—	—	—
4219303	Other recyclable material whsle	5.4	1.4	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2.2	11.7	2.3	11.8	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2.2	11.7	2.3	11.8	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
4219402	Precious metal (excluding ores) whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	4.3	1.3	4.3	1.3	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.7	1.8	3.4	1.7	—	3.0	—	.7
4221	Paper & paper product whsle	5.6	5.3	6.6	6.3	D	D	D	D
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	8.6	1.1	9.1	1.2	—	—	—	—
422120	Stationery & office supplies whsle	8.6	1.1	9.1	1.2	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	1.5	1.0	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle	1.5	1.0	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	1.5	1.0	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	19.5	3.5	D	D	D	D	—	—
42231	Piece goods, notions, & other dry goods whsle	4.7	4.5	4.7	4.5	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	4.7	4.5	4.7	4.5	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	10.9	4.0	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	10.9	4.0	D	D	—	—	—	—
4224	Grocery & related products whsle	1.9	1.7	2.7	1.3	—	3.6	—	1.6
42241	General-line grocery whsle .....	.8	2.3	D	D	—	—	—	—
422410	General-line grocery whsle .....	.8	2.3	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	4.4	—	D	D	—	—	—	—
422420	Packaged frozen food whsle	4.4	—	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	—	—	D	D	—	—	—	—
422440	Poultry & poultry product whsle	—	—	D	D	—	—	—	—
42245	Confectionery whsle	2.2	—	D	D	—	—	—	—
422450	Confectionery whsle	2.2	—	D	D	—	—	—	—
42246	Fish & seafood whsle	—	.6	—	.6	—	—	—	—
422460	Fish & seafood whsle	—	.6	—	.6	—	—	—	—
42247	Meat & meat product whsle	14.7	—	D	D	—	—	—	—
422470	Meat & meat product whsle	14.7	—	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	.8	—	1.1	—	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	.8	—	1.1	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224901	Coffee, tea, & spice whsle	2.1	—	—	—	—	—	—	—
4224902	Bread & baked goods whsle	12.0	8.5	32.1	4.0	—	—	—	—
4224903	Soft drinks whsle .....	.1	1.1	D	D	—	1.1	—	—
4224906	Other grocery specialties whsle	D	D	11.0	5.6	D	D	D	D

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	NEW MEXICO—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle . . . . .	.3	1.0	D	D	—	—	D	D
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle . . . . .	.4	1.5	6.0	25.7	—	—	—	—
422520	Livestock whsle . . . . .	.4	1.5	6.0	25.7	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4225905	Other farm-product raw material whsle	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle	2.5	4.0	3.8	6.2	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	3.1	1.0	3.1	1.0	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	3.1	1.0	3.1	1.0	—	—	—	—
42269	Other chemical & allied products whsle	2.4	4.4	4.0	7.5	D	D	—	—
422690	Other chemical & allied products whsle	2.4	4.4	4.0	7.5	D	D	—	—
4226901	Industrial gases (except LP) whsle	1.4	6.4	—	—	—	—	—	—
4226902	Other chemical & allied products whsle	2.6	3.9	3.9	5.9	—	—	—	—
4227	Petroleum & petroleum products whsle	4.9	.7	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	1.7	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	1.7	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	—	—	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	27.0	5.9	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	27.0	5.9	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	.1	1.2	.1	1.2	—	—	—	—
42281	Beer & ale whsle	—	.1	—	.1	—	—	—	—
422810	Beer & ale whsle	—	.1	—	.1	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle . . . . .	.3	3.5	.3	3.5	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle . . . . .	.3	3.5	.3	3.5	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	.3	3.5	.3	3.5	—	—	—	—
4229	Miscellaneous nondurable goods whsle	5.4	3.7	6.2	3.2	D	D	D	D
42291	Farm supplies whsle	10.6	7.8	D	D	—	—	—	—
422910	Farm supplies whsle	10.6	7.8	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	15.0	3.4	15.0	3.4	—	—	—	—
4229102	Farm supplies—whsle distributors	7.4	11.0	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	1.4	1.8	4.4	2.8	—	—	—	—
422920	Book, periodical, & newspaper whsle	1.4	1.8	4.4	2.8	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	32.4	8.9	32.4	8.9	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	32.4	8.9	32.4	8.9	—	—	—	—
42294	Tobacco & tobacco product whsle	2.0	—	2.0	—	—	—	—	—
422940	Tobacco & tobacco product whsle	2.0	—	2.0	—	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	12.9	10.4	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	12.9	10.4	—	—	—	—
4229901	Art goods whsle	5.1	7.0	D	D	—	—	—	—
4229904	Other nondurable goods whsle	15.9	13.8	15.9	13.8	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
ALBUQUERQUE, NM MSA									
42	Wholesale trade	1 110	4 880 713	401 045	98 244	13 384	771 559	405 376	423 489
421	Wholesale trade, durable goods	762	2 795 652	252 100	61 601	7 970	478 331	270 101	276 697
4211	Motor vehicle & motor vehicle parts & supplies whsle	89	538 448	24 165	6 057	989	53 543	33 268	40 228
42111	Automobile & other motor vehicle whsle	24	416 896	9 874	2 305	398	24 226	11 710	17 702
421110	Automobile & other motor vehicle whsle	24	416 896	9 874	2 305	398	24 226	11 710	17 702
4211101	Automobile & motorcycle whsle	9	322 659	2 349	511	159	10 750	693	1 680
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	3	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	38	91 945	9 193	2 237	365	20 144	17 674	18 566
421120	Motor vehicle supplies & new parts whsle	38	91 945	9 193	2 237	365	20 144	17 674	18 566
4211201	Motor vehicle supplies & new parts—warehouse distributors	12	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	24	51 704	5 499	1 324	209	11 908	8 689	9 245
42113	Tire & tube whsle	5	D	D	D	b	D	D	D
421130	Tire & tube whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	22	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	22	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	35	D	D	D	e	D	D	D
42121	Furniture whsle	12	D	D	D	c	D	D	D
421210	Furniture whsle	12	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	c	D	D	D
42122	Home furnishings whsle	23	D	D	D	c	D	D	D
421220	Home furnishings whsle	23	D	D	D	c	D	D	D
4212203	Floor coverings whsle	11	29 703	2 887	673	83	6 927	3 036	3 154
4213	Lumber & other construction materials whsle	46	221 483	13 163	3 055	436	24 968	23 141	22 505
42131	Lumber, plywood, millwork, & wood panel whsle	26	170 764	8 769	2 045	268	16 602	17 733	17 199
421310	Lumber, plywood, millwork, & wood panel whsle	26	170 764	8 769	2 045	268	16 602	17 733	17 199
4213102	Lumber with yard whsle	9	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	13	76 930	3 292	821	108	6 820	7 444	6 634
42132	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle	6	D	D	D	b	D	D	D
421390	Other construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	148	565 091	70 046	18 147	1 869	130 827	21 393	22 946
42142	Office equipment whsle	34	90 806	19 566	5 403	547	27 397	6 841	7 605
421420	Office equipment whsle	34	90 806	19 566	5 403	547	27 397	6 841	7 605
42143	Computer & computer peripheral equipment & software whsle	51	380 090	36 307	9 244	825	78 102	7 561	8 557
421430	Computer & computer peripheral equipment & software whsle	51	380 090	36 307	9 244	825	78 102	7 561	8 557
4214301	Computer & peripheral equipment whsle	48	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	12	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	36	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	17	27 200	4 791	1 222	181	8 316	2 920	2 932
421440	Other commercial equipment whsle	17	27 200	4 791	1 222	181	8 316	2 920	2 932
4214401	Restaurant & hotel equipment & supplies whsle	11	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	32	50 664	7 116	1 589	215	13 057	2 317	2 025
421450	Medical, dental, & hospital equipment & supplies whsle	32	50 664	7 116	1 589	215	13 057	2 317	2 025
4214501	Surgical, medical, & hospital supplies whsle	28	39 152	5 534	1 183	176	9 981	1 753	1 266
42149	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	ALBUQUERQUE, NM MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	21	90 635	7 436	1 607	258	15 427	13 283	13 881
42151	Metal service centers & offices	21	90 635	7 436	1 607	258	15 427	13 283	13 881
4215101	Metal service centers & offices	21	90 635	7 436	1 607	258	15 427	13 283	13 881
4215101	Ferrous metal service centers & sales offices	17	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	15	D	D	D	c	D	D	D
4216	Electrical goods whsle	127	489 136	34 931	8 373	941	61 363	27 007	28 099
42161	Electrical apparatus & equip, wiring supp, & const material whsle	55	240 942	16 364	3 737	501	26 655	16 638	16 959
421610	Electrical apparatus & equip, wiring supp, & const material whsle	55	240 942	16 364	3 737	501	26 655	16 638	16 959
42169	Other electronic parts & equipment whsle	65	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	65	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	25	82 754	9 425	2 388	193	15 454	3 397	3 441
4216902	Electronic parts (excluding communications equipment) whsle	40	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	59	145 829	16 160	3 540	471	30 583	20 172	20 374
42171	Hardware whsle	15	D	D	D	c	D	D	D
421710	Hardware whsle	15	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	20	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	20	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	17	60 881	6 138	1 244	164	13 631	8 695	8 689
421730	Warm air heating & air-conditioning equipment & supplies whsle	17	60 881	6 138	1 244	164	13 631	8 695	8 689
4218	Machinery, equipment, & supplies whsle	145	525 216	56 443	13 835	1 695	96 356	96 166	91 953
42181	Construction & mining (except petroleum) machinery & equip whsle	16	185 189	20 995	5 298	502	31 594	67 427	62 070
421810	Construction & mining (except petroleum) machinery & equip whsle	16	185 189	20 995	5 298	502	31 594	67 427	62 070
42182	Farm & garden machinery & equipment whsle	8	15 581	1 829	389	70	3 776	3 801	3 691
421820	Farm & garden machinery & equipment whsle	8	15 581	1 829	389	70	3 776	3 801	3 691
42183	Industrial machinery & equipment whsle	71	211 324	18 393	4 475	645	30 982	12 761	13 607
421830	Industrial machinery & equipment whsle	71	211 324	18 393	4 475	645	30 982	12 761	13 607
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	6	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	30	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	4	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	8	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
42184	Industrial supplies whsle	25	D	D	D	c	D	D	D
421840	Industrial supplies whsle	25	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	22	64 492	9 254	2 396	307	17 159	5 929	5 861
421850	Service establishment equipment & supplies whsle	22	64 492	9 254	2 396	307	17 159	5 929	5 861
4218502	Custodial, janitors' equipment & supplies whsle	5	46 203	6 879	1 812	216	12 986	3 656	3 599
4218504	Other service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	ALBUQUERQUE, NM MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse . . .	92	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whse	10	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whse	10	D	D	D	b	D	D	D
42193	Recyclable material whse	13	D	D	D	c	D	D	D
421930	Recyclable material whse	13	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse	43	92 041	13 330	3 123	626	31 525	20 373	20 702
421940	Jewelry/watch/silverware/precious stone, & precious metal whse	43	92 041	13 330	3 123	626	31 525	20 373	20 702
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse	41	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whse	21	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse	21	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	348	2 085 061	148 945	36 643	5 414	293 228	135 275	146 792
4221	Paper & paper product whse	46	126 506	16 521	4 067	522	30 048	9 697	11 050
42212	Stationery & office supplies whse	31	72 431	9 957	2 530	347	18 838	4 744	6 507
422120	Stationery & office supplies whse	31	72 431	9 957	2 530	347	18 838	4 744	6 507
42213	Industrial & personal service paper whse	10	D	D	D	c	D	D	D
422130	Industrial & personal service paper whse	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whse	21	261 990	6 316	1 490	250	16 135	42 791	45 598
42221	Drugs, & druggists' sundries whse	21	261 990	6 316	1 490	250	16 135	42 791	45 598
422210	Drugs, & druggists' sundries whse	21	261 990	6 316	1 490	250	16 135	42 791	45 598
4222101	General-line drugs whse	12	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whse	19	13 939	1 935	470	91	3 979	2 249	2 286
4224	Grocery & related products whse	114	867 666	71 686	17 525	2 624	137 745	31 792	36 529
42241	General-line grocery whse	20	403 422	28 538	7 124	987	52 376	18 857	22 588
422410	General-line grocery whse	20	403 422	28 538	7 124	987	52 376	18 857	22 588
4224103	Other general-line grocery whse	16	D	D	D	f	D	D	D
42242	Packaged frozen food whse	15	D	D	D	c	D	D	D
422420	Packaged frozen food whse	15	D	D	D	c	D	D	D
42245	Confectionery whse	8	D	D	D	c	D	D	D
422450	Confectionery whse	8	D	D	D	c	D	D	D
42246	Fish & seafood whse	4	D	D	D	b	D	D	D
422460	Fish & seafood whse	4	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whse	10	59 284	5 428	1 574	255	8 834	651	652
422480	Fresh fruit & vegetable whse	10	59 284	5 428	1 574	255	8 834	651	652
42249	Other grocery & related products whse	47	D	D	D	f	D	D	D
422490	Other grocery & related products whse	47	D	D	D	f	D	D	D
4224902	Bread & baked goods whse	11	D	D	D	c	D	D	D
4224903	Soft drinks whse	8	110 071	13 330	2 959	441	28 456	2 640	2 979
4224906	Other grocery specialties whse	13	D	D	D	b	D	D	D
4225	Farm-product raw material whse	8	D	D	D	b	D	D	D
4225905	Other farm-product raw material whse	2	D	D	D	a	D	D	D
4226	Chemical & allied products whse	33	D	D	D	c	D	D	D
42269	Other chemical & allied products whse	24	D	D	D	c	D	D	D
422690	Other chemical & allied products whse	24	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whse	4	D	D	D	b	D	D	D
4226902	Other chemical & allied products whse	20	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse	24	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	17	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	17	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	16	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	ALBUQUERQUE, NM MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	9	301 755	25 251	6 518	796	48 509	26 147	24 629
42281	Beer & ale whsle	4	156 179	13 686	3 562	422	27 025	7 241	7 054
422810	Beer & ale whsle	4	156 179	13 686	3 562	422	27 025	7 241	7 054
42282	Wine & distilled alcoholic beverage whsle	5	145 576	11 565	2 956	374	21 484	18 906	17 575
422820	Wine & distilled alcoholic beverage whsle	5	145 576	11 565	2 956	374	21 484	18 906	17 575
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	5	145 576	11 565	2 956	374	21 484	18 906	17 575
4229	Miscellaneous nondurable goods whsle	74	D	D	D	f	D	D	D
42291	Farm supplies whsle	7	D	D	D	b	D	D	D
422910	Farm supplies whsle	7	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	10	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	10	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	40	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	40	D	D	D	c	D	D	D
4229901	Art goods whsle	19	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	16	D	D	D	b	D	D	D
	Merchant wholesalers	928	3 330 007	313 824	76 804	10 953	599 051	376 282	390 508
421	Wholesale trade, durable goods	638	1 728 613	189 243	45 957	6 409	353 970	249 010	253 670
4211	Motor vehicle & motor vehicle parts & supplies whsle	80	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	22	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	22	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	32	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	32	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	10	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	20	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	22	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	22	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	33	D	D	D	e	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
421210	Furniture whsle	11	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	22	D	D	D	c	D	D	D
421220	Home furnishings whsle	22	D	D	D	c	D	D	D
4212203	Floor coverings whsle	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	36	180 361	9 965	2 311	310	18 619	19 611	18 827
42131	Lumber, plywood, millwork, & wood panel whsle	24	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	24	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	8	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	121	306 242	36 452	9 342	1 268	65 124	17 107	18 011
42142	Office equipment whsle	28	D	D	D	c	D	D	D
421420	Office equipment whsle	28	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	42	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	42	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	39	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	11	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	28	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	16	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	16	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	10	D	D	D	c	D	D	D

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	ALBUQUERQUE, NM MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	24	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	24	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	21	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	16	69 044	6 598	1 427	224	12 683	10 872	11 553
42151	Metal service centers & offices	16	69 044	6 598	1 427	224	12 683	10 872	11 553
421510	Metal service centers & offices	16	69 044	6 598	1 427	224	12 683	10 872	11 553
4215101	Ferrous metal service centers & sales offices	12	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	11	D	D	D	c	D	D	D
4216	Electrical goods whsle	83	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	31	74 595	8 709	2 142	311	14 755	13 018	13 242
421610	Electrical apparatus & equip, wiring supp, & const material whsle	31	74 595	8 709	2 142	311	14 755	13 018	13 242
42169	Other electronic parts & equipment whsle	45	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	45	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	19	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	26	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	50	97 806	13 214	2 845	398	23 175	18 187	18 229
42171	Hardware whsle	14	24 060	5 009	989	138	7 624	6 985	6 898
421710	Hardware whsle	14	24 060	5 009	989	138	7 624	6 985	6 898
42172	Plumbing & heating equipment & supplies (hydronics) whsle	15	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	15	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	130	422 417	51 657	12 693	1 475	89 058	92 952	88 734
42181	Construction & mining (except petroleum) machinery & equip whsle	16	185 189	20 995	5 298	502	31 594	67 427	62 070
421810	Construction & mining (except petroleum) machinery & equip whsle	16	185 189	20 995	5 298	502	31 594	67 427	62 070
42182	Farm & garden machinery & equipment whsle	8	15 581	1 829	389	70	3 776	3 801	3 691
421820	Farm & garden machinery & equipment whsle	8	15 581	1 829	389	70	3 776	3 801	3 691
42183	Industrial machinery & equipment whsle	60	113 698	13 854	3 402	434	24 415	10 073	10 925
421830	Industrial machinery & equipment whsle	60	113 698	13 854	3 402	434	24 415	10 073	10 925
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	25	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	3	D	D	D	a	D	D	D
4218305	Materials handling equipment whsle	8	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
42184	Industrial supplies whsle	23	D	D	D	c	D	D	D
421840	Industrial supplies whsle	23	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	5	46 203	6 879	1 812	216	12 986	3 656	3 599

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	ALBUQUERQUE, NM MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	89	D	D	D	f	D	D	D
42193	Recyclable material whsle	12	D	D	D	c	D	D	D
421930	Recyclable material whsle	12	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	43	92 041	13 330	3 123	626	31 525	20 373	20 702
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	43	92 041	13 330	3 123	626	31 525	20 373	20 702
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	41	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	20	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	20	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	290	1 601 394	124 581	30 847	4 544	245 081	127 272	136 838
4221	Paper & paper product whsle	39	103 378	13 856	3 427	467	25 259	7 962	9 327
42212	Stationery & office supplies whsle	27	67 643	9 522	2 421	335	18 087	4 744	6 507
422120	Stationery & office supplies whsle	27	67 643	9 522	2 421	335	18 087	4 744	6 507
42213	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	20	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	20	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	20	D	D	D	c	D	D	D
4222101	General-line drugs whsle	12	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	17	D	D	D	b	D	D	D
4224	Grocery & related products whsle	86	628 544	55 488	13 663	2 015	105 628	29 361	33 457
42241	General-line grocery whsle	17	D	D	D	f	D	D	D
422410	General-line grocery whsle	17	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	13	D	D	D	f	D	D	D
42246	Fish & seafood whsle	4	D	D	D	b	D	D	D
422460	Fish & seafood whsle	4	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	7	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	34	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	34	D	D	D	e	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	11	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	29	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	20	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	20	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	20	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	15	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	15	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	14	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	9	301 755	25 251	6 518	796	48 509	26 147	24 629
42281	Beer & ale whsle	4	156 179	13 686	3 562	422	27 025	7 241	7 054
422810	Beer & ale whsle	4	156 179	13 686	3 562	422	27 025	7 241	7 054
42282	Wine & distilled alcoholic beverage whsle	5	145 576	11 565	2 956	374	21 484	18 906	17 575
422820	Wine & distilled alcoholic beverage whsle	5	145 576	11 565	2 956	374	21 484	18 906	17 575
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	5	145 576	11 565	2 956	374	21 484	18 906	17 575
4229	Miscellaneous nondurable goods whsle	64	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	39	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	39	D	D	D	c	D	D	D
4229901	Art goods whsle	18	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	16	D	D	D	b	D	D	D

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ALBUQUERQUE, NM MSA—Con.									
	Manufacturers' sales branches and sales offices . .	98	847 004	72 854	18 401	1 898	140 834	28 367	32 276
421	Wholesale trade, durable goods	62	D	D	D	g	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	9	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	14	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	36	D	D	D	f	D	D	D
4224	Grocery & related products whsle	16	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	84	703 702	14 367	3 039	533	31 674	727	705
421	Wholesale trade, durable goods	62	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	b	D	D	D
4216	Electrical goods whsle	30	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	15	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	15	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	3	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	c	D	D	D
4224	Grocery & related products whsle	12	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D

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LAS CRUCES, NM MSA									
42	Wholesale trade	122	283 576	25 000	5 657	978	54 709	18 783	21 427
421	Wholesale trade, durable goods	74	105 986	13 506	3 078	448	30 029	13 333	15 837
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	17 049	2 126	531	94	4 111	3 395	3 257
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	10 999	1 729	350	36	3 075	424	1 161
4214	Professional & commercial equipment & supplies whsle	11	35 776	5 391	1 251	112	14 690	3 458	3 358
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	16 144	1 121	261	50	2 116	3 326	4 304
421820	Farm & garden machinery & equipment whsle	6	16 144	1 121	261	50	2 116	3 326	4 304
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	48	177 590	11 494	2 579	530	24 680	5 450	5 590
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	14	68 936	5 332	1 108	238	11 665	1 199	1 230
42248	Fresh fruit & vegetable whsle	6	34 678	1 608	226	16	4 193	—	70
422480	Fresh fruit & vegetable whsle	6	34 678	1 608	226	16	4 193	—	70
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
42281	Beer & ale whsle	3	34 905	2 000	514	83	4 963	1 108	1 092
422810	Beer & ale whsle	3	34 905	2 000	514	83	4 963	1 108	1 092
	Merchant wholesalers	111	229 718	20 263	4 548	751	44 914	17 744	20 272
421	Wholesale trade, durable goods	69	97 983	12 842	2 902	427	28 792	13 307	15 772
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	17 049	2 126	531	94	4 111	3 395	3 257
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	35 776	5 391	1 251	112	14 690	3 458	3 358
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	16 144	1 121	261	50	2 116	3 326	4 304
421820	Farm & garden machinery & equipment whsle	6	16 144	1 121	261	50	2 116	3 326	4 304
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D

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LAS CRUCES, NM MSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	42	131 735	7 421	1 646	324	16 122	4 437	4 500
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
SANTA FE, NM MSA									
42	Wholesale trade	176	381 603	43 416	10 744	1 335	86 723	27 674	30 473
421	Wholesale trade, durable goods	98	169 450	21 712	5 811	661	41 915	16 833	19 454
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	11	D	D	D	b	D	D	D
42121	Furniture whsle	5	D	D	D	b	D	D	D
421210	Furniture whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	27	75 050	10 697	3 000	245	19 955	3 013	4 481
42143	Computer & computer peripheral equipment & software whsle	12	60 297	7 606	2 367	145	14 758	1 471	2 668
421430	Computer & computer peripheral equipment & software whsle	12	60 297	7 606	2 367	145	14 758	1 471	2 668
4214301	Computer & peripheral equipment whsle	10	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	8	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	23	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	12	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	12	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	78	212 153	21 704	4 933	674	44 808	10 841	11 019
4224	Grocery & related products whsle	30	85 304	8 436	2 021	270	15 649	1 479	1 828
42249	Other grocery & related products whsle	13	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	13	D	D	D	c	D	D	D
4224903	Soft drinks whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	4	41 338	2 695	636	102	5 847	1 565	1 385
422810	Beer & ale whsle	4	41 338	2 695	636	102	5 847	1 565	1 385

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	SANTA FE, NM MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
42294	whsle	24	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle...	1	D	D	D	c	D	D	D
	Tobacco & tobacco product whsle.	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable								
422990	goods whsle	14	D	D	D	b	D	D	D
	Other miscellaneous nondurable								
	goods whsle	14	D	D	D	b	D	D	D
	Merchant wholesalers	151	320 617	36 217	8 672	1 184	72 570	27 277	29 794
421	Wholesale trade, durable goods	80	130 622	16 122	4 062	552	31 403	16 669	19 122
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	8	D	D	D	b	D	D	D
42121	Furniture whsle	4	D	D	D	b	D	D	D
421210	Furniture whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	5	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	19	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	71	189 995	20 095	4 610	632	41 167	10 608	10 672
4224	Grocery & related products whsle	24	63 446	6 912	1 719	231	12 108	1 246	1 481
42249	Other grocery & related products whsle	9	31 496	4 665	1 058	166	7 954	413	469
422490	Other grocery & related products whsle	9	31 496	4 665	1 058	166	7 954	413	469
4224903	Soft drinks whsle	4	28 908	3 826	846	113	6 531	382	427
4224906	Other grocery specialties whsle ..	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	23	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D

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AREA OUTSIDE NEW MEXICO METROPOLITAN AREAS									
42	Wholesale trade	774	1 851 680	131 682	31 424	5 647	288 754	167 858	187 617
421	Wholesale trade, durable goods	472	751 743	79 338	19 137	3 237	160 774	122 192	135 533
4211	Motor vehicle & motor vehicle parts & supplies whsle	51	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	18	11 934	1 966	461	86	4 058	2 486	2 831
421120	Motor vehicle supplies & new parts whsle	18	11 934	1 966	461	86	4 058	2 486	2 831
4211202	Motor vehicle supplies & new parts—jobbers.....	11	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	17	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	17	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	24	53 064	4 514	840	156	10 142	3 906	4 346
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle.....	5	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	12	25 432	2 383	349	74	5 822	646	902
421320	Brick, stone, & related construction materials whsle	12	25 432	2 383	349	74	5 822	646	902
4213203	Cement, lime, & related products whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	34	22 256	3 731	852	161	6 866	1 861	2 244
42142	Office equipment whsle	15	D	D	D	b	D	D	D
421420	Office equipment whsle	15	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	20	D	D	D	c	D	D	D
42151	Metal service centers & offices	19	D	D	D	c	D	D	D
421510	Metal service centers & offices ...	19	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	13	39 377	4 100	922	112	13 606	7 481	8 198
4216	Electrical goods whsle	25	31 843	4 097	904	152	7 624	3 812	3 867
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	28 249	3 361	756	119	6 203	3 581	3 535
421610	Electrical apparatus & equip, wiring supp, & const material whsle	12	28 249	3 361	756	119	6 203	3 581	3 535
42169	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	20	20 787	2 759	775	120	4 731	4 285	4 577
42171	Hardware whsle	11	12 809	1 971	598	81	3 035	2 757	2 951
421710	Hardware whsle	11	12 809	1 971	598	81	3 035	2 757	2 951
4218	Machinery, equipment, & supplies whsle	231	441 052	44 581	11 277	1 608	85 877	78 239	86 419
42181	Construction & mining (except petroleum) machinery & equip whsle	19	78 797	7 299	1 844	251	13 402	18 408	20 219
421810	Construction & mining (except petroleum) machinery & equip whsle	19	78 797	7 299	1 844	251	13 402	18 408	20 219
42182	Farm & garden machinery & equipment whsle	30	57 842	5 537	1 323	254	10 417	14 115	17 711
421820	Farm & garden machinery & equipment whsle	30	57 842	5 537	1 323	254	10 417	14 115	17 711
4218201	Farm machinery & equipment—farm dealers	23	49 597	4 506	1 073	203	8 442	12 500	15 991
42183	Industrial machinery & equipment whsle	122	251 482	23 532	6 102	780	46 538	38 278	40 925
421830	Industrial machinery & equipment whsle	122	251 482	23 532	6 102	780	46 538	38 278	40 925
4218303	General-purpose industrial machinery & equipment whsle ..	22	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	4	D	D	D	a	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	86	D	D	D	f	D	D	D
42184	Industrial supplies whsle	44	D	D	D	c	D	D	D
421840	Industrial supplies whsle	44	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	7	D	D	D	b	D	D	D
4218403	Welding supplies whsle	18	D	D	D	c	D	D	D

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	AREA OUTSIDE NEW MEXICO METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	15	11 810	1 900	471	86	3 717	1 256	1 488
421850	Service establishment equipment & supplies whsle	15	11 810	1 900	471	86	3 717	1 256	1 488
4218502	Custodial, janitors' equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	62	D	D	D	f	D	D	D
42193	Recyclable material whsle	14	D	D	D	b	D	D	D
421930	Recyclable material whsle	14	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	30	65 135	5 671	1 353	419	10 882	13 885	15 676
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	30	65 135	5 671	1 353	419	10 882	13 885	15 676
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	27	D	D	D	e	D	D	D
4219402	Precious metal (excluding ores) whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	302	1 099 937	52 344	12 287	2 410	127 980	45 666	52 084
4224	Grocery & related products whsle	64	308 126	12 296	2 833	567	23 125	3 556	4 459
42243	Dairy products, (except dried or canned) whsle	6	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	6	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle	6	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	34	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	34	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	9	D	D	D	b	D	D	D
4224903	Soft drinks whsle	18	90 731	7 805	1 757	310	14 434	1 808	2 121
4224906	Other grocery specialties whsle	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	25	146 383	2 876	730	257	7 880	15 398	18 184
42252	Livestock whsle	13	D	D	D	c	D	D	D
422520	Livestock whsle	13	D	D	D	c	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	36	63 512	6 485	1 611	205	14 140	6 384	6 789
42269	Other chemical & allied products whsle	33	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	33	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	27	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	81	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	63	371 459	16 052	3 856	698	50 658	9 418	9 950
422710	Petroleum bulk stations & terminals	63	371 459	16 052	3 856	698	50 658	9 418	9 950
4227101	Petroleum bulk stations & terminals (except LP)	60	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	57	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	18	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	18	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	19	D	D	D	c	D	D	D
42281	Beer & ale whsle	15	89 003	5 029	1 123	180	11 389	3 048	3 773
422810	Beer & ale whsle	15	89 003	5 029	1 123	180	11 389	3 048	3 773
4229	Miscellaneous nondurable goods whsle	55	D	D	D	e	D	D	D
42291	Farm supplies whsle	23	D	D	D	c	D	D	D
422910	Farm supplies whsle	23	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	16	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	12	D	D	D	b	D	D	D

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AREA OUTSIDE NEW MEXICO METROPOLITAN AREAS—Con.									
	Merchant wholesalers	682	1 520 218	110 370	26 212	4 772	245 283	145 162	163 143
421	Wholesale trade, durable goods	420	626 612	68 365	16 375	2 856	139 067	103 620	115 864
4211	Motor vehicle & motor vehicle parts & supplies whsle	49	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	18	11 934	1 966	461	86	4 058	2 486	2 831
421120	Motor vehicle supplies & new parts whsle	18	11 934	1 966	461	86	4 058	2 486	2 831
4211202	Motor vehicle supplies & new parts—jobbers	11	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	17	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	17	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	19	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	29	D	D	D	c	D	D	D
42142	Office equipment whsle	11	5 912	1 514	341	64	2 754	802	873
421420	Office equipment whsle	11	5 912	1 514	341	64	2 754	802	873
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	c	D	D	D
42151	Metal service centers & offices	17	D	D	D	c	D	D	D
421510	Metal service centers & offices	17	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	15	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	c	D	D	D
4216	Electrical goods whsle	22	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	11	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	20	20 787	2 759	775	120	4 731	4 285	4 577
42171	Hardware whsle	11	12 809	1 971	598	81	3 035	2 757	2 951
421710	Hardware whsle	11	12 809	1 971	598	81	3 035	2 757	2 951
4218	Machinery, equipment, & supplies whsle	197	351 165	36 520	9 260	1 358	69 937	61 232	68 717
42181	Construction & mining (except petroleum) machinery & equip whsle	18	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	18	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	29	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	29	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	22	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	91	165 632	15 622	4 158	555	31 286	22 014	23 484
421830	Industrial machinery & equipment whsle	91	165 632	15 622	4 158	555	31 286	22 014	23 484
4218303	General-purpose industrial machinery & equipment whsle	20	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	58	D	D	D	e	D	D	D
42184	Industrial supplies whsle	43	D	D	D	c	D	D	D
421840	Industrial supplies whsle	43	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	7	D	D	D	b	D	D	D
4218403	Welding supplies whsle	17	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	15	11 810	1 900	471	86	3 717	1 256	1 488
421850	Service establishment equipment & supplies whsle	15	11 810	1 900	471	86	3 717	1 256	1 488
4218502	Custodial, janitors' equipment & supplies whsle	9	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE NEW MEXICO METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Miscellaneous durable goods whsle ...	61	D	D	D	f	D	D	D
4219	Recyclable material whsle	14	D	D	D	b	D	D	D
421930	Recyclable material whsle	14	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	30	65 135	5 671	1 353	419	10 882	13 885	15 676
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	30	65 135	5 671	1 353	419	10 882	13 885	15 676
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	27	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	262	893 606	42 005	9 837	1 916	106 216	41 542	47 279
4224	Grocery & related products whsle	46	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	6	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	6	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle	6	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	20	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	20	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	b	D	D	D
4224903	Soft drinks whsle	7	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle ..	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	28	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	25	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	25	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	20	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	81	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals ..	63	371 459	16 052	3 856	698	50 658	9 418	9 950
422710	Petroleum bulk stations & terminals	63	371 459	16 052	3 856	698	50 658	9 418	9 950
4227101	Petroleum bulk stations & terminals (except LP)	60	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	57	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	18	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	18	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	19	D	D	D	c	D	D	D
42281	Beer & ale whsle	15	89 003	5 029	1 123	180	11 389	3 048	3 773
422810	Beer & ale whsle	15	89 003	5 029	1 123	180	11 389	3 048	3 773
4229	Miscellaneous nondurable goods whsle	53	D	D	D	e	D	D	D
42291	Farm supplies whsle	22	D	D	D	c	D	D	D
422910	Farm supplies whsle	22	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers ...	16	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	23	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	23	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle ..	12	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
421	Wholesale trade, durable goods	40	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	31	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	29	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	29	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	27	50 317	6 127	1 541	177	11 883	10 468	10 506
422	Wholesale trade, nondurable goods	21	D	D	D	e	D	D	D
4224	Grocery & related products whsle	13	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	c	D	D	D
4224903	Soft drinks whsle	11	D	D	D	c	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	AREA OUTSIDE NEW MEXICO METROPOLITAN AREAS—Con.								
	Agents, brokers, and commission merchants	31	139 470	2 741	615	249	7 042	277	663
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	c	D	D	D
42252	Livestock whsle	8	D	D	D	c	D	D	D
422520	Livestock whsle	8	D	D	D	c	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ALBUQUERQUE, NM MSA									
42	Wholesale trade	2.5	3.0	3.7	3.8	—	2.0	.1	.3
421	Wholesale trade, durable goods	3.2	4.1	5.1	6.1	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle								
42111	Automobile & other motor vehicle whsle	2.4	1.8	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	1.1	1.1	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle	1.1	1.1	D	D	—	—	D	D
4211104	Automobile & motorcycle whsle .....	.1	.3	—	—	—	—	—	—
4211105	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	6.1	2.0	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	6.1	2.0	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	10.9	1.6	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	—	—	—	—	—	—
421130	Tire & tube whsle	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle .....	.6	4.3	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	3.1	7.0	3.8	8.3	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	3.6	7.0	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	3.6	7.0	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	3.0	5.1	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	—	—	—	—	—	—
421390	Other construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	2.0	2.4	3.8	4.0	D	D	D	D
42142	Office equipment whsle	6.6	4.4	D	D	—	—	—	—
421420	Office equipment whsle	6.6	4.4	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.8	2.1	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle .....	.8	2.1	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	5.8	1.7	D	D	—	—	—	—
421440	Other commercial equipment whsle	5.8	1.7	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	.9	2.2	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	.9	2.2	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	1.1	—	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	.2	2.7	.3	3.5	—	—	—	—
42151	Metal service centers & offices .....	.2	2.7	.3	3.5	—	—	—	—
421510	Metal service centers & offices .....	.2	2.7	.3	3.5	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	ALBUQUERQUE, NM MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	3.8	6.8	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6.9	5.4	22.0	12.4	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	6.9	5.4	22.0	12.4	D	D	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle .....	.1	9.9	D	D	—	—	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3.0	5.8	4.5	8.7	—	—	D	D
42171	Hardware whsle	D	D	5.1	9.3	—	—	—	—
421710	Hardware whsle	D	D	5.1	9.3	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	—	9.4	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	—	9.4	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.1	1.8	2.6	1.5	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	23.0	—	23.0	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	23.0	—	23.0	—	—	—	—	—
42183	Industrial machinery & equipment whsle	2.4	2.2	4.4	2.5	D	D	—	—
421830	Industrial machinery & equipment whsle	2.4	2.2	4.4	2.5	D	D	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	1.5	5.5	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	1.5	5.5	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	1.1	—	1.1	—	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2.6	14.2	2.6	14.2	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2.6	14.2	2.6	14.2	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	ALBUQUERQUE, NM MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	1.7	1.4	2.2	1.3	D	D	D	D
4221	Paper & paper product whsle	5.5	6.0	6.7	7.3	—	—	—	—
42212	Stationery & office supplies whsle	9.0	.9	9.6	.9	—	—	—	—
422120	Stationery & office supplies whsle	9.0	.9	9.6	.9	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.2	.9	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	.2	.9	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	.2	.9	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	20.9	.6	D	D	—	—	—	—
4224	Grocery & related products whsle	1.7	1.7	2.4	1.2	D	D	D	D
42241	General-line grocery whsle .....	.7	1.8	D	D	—	—	—	—
422410	General-line grocery whsle .....	.7	1.8	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	—	—	—	—	—	—
422420	Packaged frozen food whsle	D	D	—	—	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	—	—	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	—	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle .....	.2	1.4	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	D	D	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
4225905	Other farm-product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226901	Industrial gases (except LP) whsle	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42271011	(except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	—	—	—	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	—	—	—	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42291	Farm supplies whsle	D	D	—	—	—	—	—	—
422910	Farm supplies whsle	D	D	—	—	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
4229901	Art goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
LAS CRUCES, NM MSA									
42	Wholesale trade	5.8	4.7	7.1	5.9	D	D	D	D
421	Wholesale trade, durable goods	13.4	6.4	14.5	6.9	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.5	4.3	1.5	4.3	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	36.0	9.1	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.7	9.6	.7	9.6	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
4214302	Computer software (packaged) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	37.8	—	37.8	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	37.8	—	37.8	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.2	3.8	1.6	5.1	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.2	—	D	D	—	—	D	D
42248	Fresh fruit & vegetable whsle	—	—	—	—	—	—	—	—
422480	Fresh fruit & vegetable whsle	—	—	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4225905	Other farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
SANTA FE, NM MSA									
42	Wholesale trade	6.6	7.2	7.8	5.3	D	D	D	D
421	Wholesale trade, durable goods	10.0	13.0	12.8	11.6	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	10.5	13.3	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	8.3	11.4	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	8.3	11.4	—	—	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	—	—	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	—	—	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	SANTA FE, NM MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	3.9	2.6	4.3	1.0	—	—	D	D
4224	Grocery & related products whsle	4.5	6.1	6.1	2.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	3.4	3.2	—	—	—	—
422490	Other grocery & related products whsle	D	D	3.4	3.2	—	—	—	—
4224903	Soft drinks whsle	D	D	—	2.0	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42271011	(except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle .....	.4	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	.4	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	AREA OUTSIDE NEW MEXICO METROPOLITAN AREAS								
42	Wholesale trade	5.3	4.3	6.5	4.3	—	7.0	—	—
421	Wholesale trade, durable goods	6.4	7.7	7.6	7.5	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	30.2	9.0	30.2	9.0	—	—	—	—
421120	Motor vehicle supplies & new parts whsle ...	30.2	9.0	30.2	9.0	—	—	—	—
4211202	Motor vehicle supplies & new parts—								
	jobbers	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	10.7	.2	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	6.1	—	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	6.1	—	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle ...	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	5.8	14.9	D	D	—	—	—	—
42142	Office equipment whsle	D	D	5.2	35.9	—	—	—	—
421420	Office equipment whsle	D	D	5.2	35.9	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	2.3	.7	D	D	—	—	—	—
4216	Electrical goods whsle	2.5	18.0	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	.9	19.2	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	.9	19.2	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle ...	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	23.5	—	23.5	—	—	—	—	—
42171	Hardware whsle	—	—	—	—	—	—	—	—
421710	Hardware whsle	—	—	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE NEW MEXICO METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	4.2	8.5	5.3	7.4	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	—	7.1	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	7.1	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	11.6	2.6	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	11.6	2.6	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	12.3	2.9	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	3.1	9.0	4.7	7.4	D	D	—	—
421830	Industrial machinery & equipment whsle	3.1	9.0	4.7	7.4	D	D	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	—	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	—	20.6	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	.9	13.8	.9	13.8	—	—	—	—
421850	Service establishment equipment & supplies whsle .....	.9	13.8	.9	13.8	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2.2	10.7	2.2	10.7	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2.2	10.7	2.2	10.7	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
4219402	Precious metal (excluding ores) whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	4.6	1.9	5.6	2.1	D	D	D	D
4224	Grocery & related products whsle	2.1	1.0	D	D	D	D	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle .....	.2	.8	D	D	D	D	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle .....	.3	1.2	D	—	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	D	D
422520	Livestock whsle	D	D	—	—	—	—	D	D
4225905	Other farm-product raw material whsle	D	D	—	—	—	—	D	D
4226	Chemical & allied products whsle	1.2	5.5	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	2.8	—	2.8	—	—	—	—	—
422710	Petroleum bulk stations & terminals	2.8	—	2.8	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	—	.5	—	.5	—	—	—	—
422810	Beer & ale whsle	—	.5	—	.5	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (MSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE NEW MEXICO METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 5. Summary Statistics for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
BERNALILLO COUNTY, NM									
42	Wholesale trade	1 037	4 594 339	388 185	95 246	12 824	748 027	379 412	394 251
421	Wholesale trade, durable goods	721	2 651 566	244 643	59 906	7 656	466 459	260 098	266 247
4211	Motor vehicle & motor vehicle parts & supplies whsle	88	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	24	416 896	9 874	2 305	398	24 226	11 710	17 702
421110	Automobile & other motor vehicle whsle	24	416 896	9 874	2 305	398	24 226	11 710	17 702
4211101	Automobile & motorcycle whsle	9	322 659	2 349	511	159	10 750	693	1 680
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	3	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	37	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	37	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	12	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	23	D	D	D	c	D	D	D
42113	Tire & tube whsle	5	D	D	D	b	D	D	D
421130	Tire & tube whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	22	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	22	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	32	D	D	D	e	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
421210	Furniture whsle	11	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	c	D	D	D
42122	Home furnishings whsle	21	D	D	D	c	D	D	D
421220	Home furnishings whsle	21	D	D	D	c	D	D	D
4212203	Floor coverings whsle	11	29 703	2 887	673	83	6 927	3 036	3 154
4213	Lumber & other construction materials whsle	40	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	23	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	23	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	8	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	142	560 037	69 341	17 988	1 850	129 619	21 106	22 509
42142	Office equipment whsle	31	89 241	19 314	5 365	540	26 972	6 753	7 373
421420	Office equipment whsle	31	89 241	19 314	5 365	540	26 972	6 753	7 373
42143	Computer & computer peripheral equipment & software whsle	49	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	49	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	46	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	12	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	34	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	17	27 200	4 791	1 222	181	8 316	2 920	2 932
421440	Other commercial equipment whsle	17	27 200	4 791	1 222	181	8 316	2 920	2 932
4214401	Restaurant & hotel equipment & supplies whsle	11	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	32	50 664	7 116	1 589	215	13 057	2 317	2 025
421450	Medical, dental, & hospital equipment & supplies whsle	32	50 664	7 116	1 589	215	13 057	2 317	2 025
4214501	Surgical, medical, & hospital supplies whsle	28	39 152	5 534	1 183	176	9 981	1 753	1 266
42149	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BERNALILLO COUNTY, NM—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	20	D	D	D	c	D	D	D
42151	Metal service centers & offices	20	D	D	D	c	D	D	D
421510	Metal service centers & offices ..	20	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	16	66 503	5 075	1 096	193	10 565	5 694	5 784
42151011	Ferrous metal service centers	14	D	D	D	c	D	D	D
4216	Electrical goods whsle	122	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp. & const material whsle	54	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle	54	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	61	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	61	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	23	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	38	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	56	D	D	D	e	D	D	D
42171	Hardware whsle	15	D	D	D	c	D	D	D
421710	Hardware whsle	15	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	17	35 404	2 704	741	104	4 914	2 556	2 603
421720	Plumbing & heating equipment & supplies (hydronics) whsle	17	35 404	2 704	741	104	4 914	2 556	2 603
42173	Warm air heating & air-conditioning equipment & supplies whsle	17	60 881	6 138	1 244	164	13 631	8 695	8 689
421730	Warm air heating & air-conditioning equipment & supplies whsle	17	60 881	6 138	1 244	164	13 631	8 695	8 689
4218	Machinery, equipment, & supplies whsle	136	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	16	185 189	20 995	5 298	502	31 594	67 427	62 070
421810	Construction & mining (except petroleum) machinery & equip whsle	16	185 189	20 995	5 298	502	31 594	67 427	62 070
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	64	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	64	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	27	43 566	6 378	1 371	205	11 009	5 295	5 793
4218304	Metalworking machinery & equipment whsle	3	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	8	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
42184	Industrial supplies whsle	25	D	D	D	c	D	D	D
421840	Industrial supplies whsle	25	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle ..	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	21	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	21	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	5	46 203	6 879	1 812	216	12 986	3 656	3 599
4218504	Other service establishment equipment & supplies whsle ...	9	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	BERNALILLO COUNTY, NM—								
	Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	85	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	10	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	10	D	D	D	b	D	D	D
42193	Recyclable material whsle	13	D	D	D	c	D	D	D
421930	Recyclable material whsle	13	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone & precious metal whsle	39	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone & precious metal whsle	39	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	37	82 751	12 771	2 991	597	30 146	19 163	19 717
42199	Other miscellaneous durable goods whsle	18	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	18	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	316	1 942 773	143 542	35 340	5 168	281 568	119 314	128 004
4221	Paper & paper product whsle	43	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	28	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle .	28	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	10	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	18	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	18	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	18	D	D	D	c	D	D	D
4222101	General-line drugs whsle	9	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	17	D	D	D	b	D	D	D
4224	Grocery & related products whsle	105	863 092	71 272	17 430	2 596	136 921	31 600	36 341
42241	General-line grocery whsle	18	D	D	D	f	D	D	D
422410	General-line grocery whsle	18	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	14	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	13	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	13	D	D	D	c	D	D	D
42245	Confectionery whsle	8	D	D	D	c	D	D	D
422450	Confectionery whsle	8	D	D	D	c	D	D	D
42246	Fish & seafood whsle	3	D	D	D	b	D	D	D
422460	Fish & seafood whsle	3	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	10	59 284	5 428	1 574	255	8 834	651	652
422480	Fresh fruit & vegetable whsle	10	59 284	5 428	1 574	255	8 834	651	652
42249	Other grocery & related products whsle	46	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	46	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	11	D	D	D	c	D	D	D
4224903	Soft drinks whsle	8	110 071	13 330	2 959	441	28 456	2 640	2 979
4224906	Other grocery specialties whsle .	13	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	32	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	23	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	23	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	3	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	20	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	22	216 912	6 476	1 643	250	13 942	7 983	8 856
42271	Petroleum bulk stations & terminals .	15	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	15	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	14	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	9	301 755	25 251	6 518	796	48 509	26 147	24 629
42281	Beer & ale whsle	4	156 179	13 686	3 562	422	27 025	7 241	7 054
422810	Beer & ale whsle	4	156 179	13 686	3 562	422	27 025	7 241	7 054
42282	Wine & distilled alcoholic beverage whsle	5	145 576	11 565	2 956	374	21 484	18 906	17 575
422820	Wine & distilled alcoholic beverage whsle	5	145 576	11 565	2 956	374	21 484	18 906	17 575
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	5	145 576	11 565	2 956	374	21 484	18 906	17 575

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	BERNALILLO COUNTY, NM—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	67	195 709	12 420	2 817	565	26 076	11 109	13 299
42291	Farm supplies whsle	7	D	D	D	b	D	D	D
422910	Farm supplies whsle	7	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
	whsle	9	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper								
	whsle	9	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle...	3	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle.	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable								
	goods whsle	34	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable								
	goods whsle	34	D	D	D	c	D	D	D
4229901	Art goods whsle	17	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	13	D	D	D	b	D	D	D
	Merchant wholesalers	864	3 175 556	305 756	74 915	10 633	582 626	351 974	362 989
421	Wholesale trade, durable goods	604	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	79	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle								
	whsle	22	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle								
	whsle	22	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts								
	whsle	31	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts								
	whsle	31	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	10	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	19	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	22	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle .	22	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	30	D	D	D	e	D	D	D
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	20	D	D	D	c	D	D	D
421220	Home furnishings whsle	20	D	D	D	c	D	D	D
4212203	Floor coverings whsle	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials								
	whsle	30	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	7	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	117	302 433	36 009	9 255	1 258	64 376	16 820	17 574
42142	Office equipment whsle	26	D	D	D	c	D	D	D
421420	Office equipment whsle	26	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	41	200 996	17 501	4 627	580	31 826	6 666	7 565
421430	Computer & computer peripheral equipment & software whsle	41	200 996	17 501	4 627	580	31 826	6 666	7 565
4214301	Computer & peripheral equipment whsle	38	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	11	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	27	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .	16	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	16	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	10	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	24	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	24	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	21	D	D	D	c	D	D	D

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BERNALILLO COUNTY, NM—									
Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Metal & mineral (except petroleum) whsle	15	D	D	D	c	D	D	D
4215	Metal service centers & offices	15	D	D	D	c	D	D	D
42151	Metal service centers & offices	15	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	11	44 912	4 237	916	159	7 821	3 283	3 456
42151011	Ferrous metal service centers	10	D	D	D	c	D	D	D
4216	Electrical goods whsle	80	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	31	74 595	8 709	2 142	311	14 755	13 018	13 242
421610	Electrical apparatus & equip, wiring supp, & const material whsle	31	74 595	8 709	2 142	311	14 755	13 018	13 242
42169	Other electronic parts & equipment whsle	42	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	42	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	17	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	25	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	48	D	D	D	e	D	D	D
42171	Hardware whsle	14	24 060	5 009	989	138	7 624	6 985	6 898
421710	Hardware whsle	14	24 060	5 009	989	138	7 624	6 985	6 898
42172	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	123	415 536	50 987	12 542	1 449	87 691	91 444	87 158
42181	Construction & mining (except petroleum) machinery & equip whsle	16	185 189	20 995	5 298	502	31 594	67 427	62 070
421810	Construction & mining (except petroleum) machinery & equip whsle	16	185 189	20 995	5 298	502	31 594	67 427	62 070
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	55	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	55	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	23	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	2	D	D	D	a	D	D	D
4218305	Materials handling equipment whsle	8	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
42184	Industrial supplies whsle	23	D	D	D	c	D	D	D
421840	Industrial supplies whsle	23	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	19	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	19	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	5	46 203	6 879	1 812	216	12 986	3 656	3 599
4219	Miscellaneous durable goods whsle	82	D	D	D	f	D	D	D
42193	Recyclable material whsle	12	D	D	D	c	D	D	D
421930	Recyclable material whsle	12	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	39	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	39	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	37	82 751	12 771	2 991	597	30 146	19 163	19 717

Table 5. Summary Statistics for Counties: 1997—Con.

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BERNALILLO COUNTY, NM—									
Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	17	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	17	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	260	D	D	D	h	D	D	D
4221	Paper & paper product whsle	36	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	24	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle .	24	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	17	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	17	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	17	D	D	D	c	D	D	D
4222101	General-line drugs whsle	9	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	15	6 691	1 158	242	55	2 563	968	1 018
4224	Grocery & related products whsle	78	624 818	55 131	13 581	1 989	104 886	29 189	33 290
42241	General-line grocery whsle	15	D	D	D	f	D	D	D
422410	General-line grocery whsle	15	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	11	317 374	26 026	6 497	846	45 888	17 118	19 830
42246	Fish & seafood whsle	3	D	D	D	b	D	D	D
422460	Fish & seafood whsle	3	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	7	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	33	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	33	D	D	D	e	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	11	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	28	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	19	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	19	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	18	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	13	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	13	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	12	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	9	301 755	25 251	6 518	796	48 509	26 147	24 629
42281	Beer & ale whsle	4	156 179	13 686	3 562	422	27 025	7 241	7 054
422810	Beer & ale whsle	4	156 179	13 686	3 562	422	27 025	7 241	7 054
42282	Wine & distilled alcoholic beverage whsle	5	145 576	11 565	2 956	374	21 484	18 906	17 575
422820	Wine & distilled alcoholic beverage whsle	5	145 576	11 565	2 956	374	21 484	18 906	17 575
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	5	145 576	11 565	2 956	374	21 484	18 906	17 575
4229	Miscellaneous nondurable goods whsle	57	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle ...	3	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle .	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	33	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	33	D	D	D	c	D	D	D
4229901	Art goods whsle	16	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	13	D	D	D	b	D	D	D

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	BERNALILLO COUNTY, NM— Con.								
	Manufacturers' sales branches and sales offices . . .	93	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	58	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	24 027	970	261	27	1 968	3 205	3 211
42183	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	35	D	D	D	f	D	D	D
4224	Grocery & related products whsle	15	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	80	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	59	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	30	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	15	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	15	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	3	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4224	Grocery & related products whsle	12	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D

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CHAVES COUNTY, NM									
42	Wholesale trade	74	231 298	13 779	3 289	599	29 542	11 269	12 243
421	Wholesale trade, durable goods	37	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	13 901	2 067	473	96	3 778	3 157	3 080
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	37	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
422520	Livestock whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	30 360	1 276	344	62	4 050	653	698
42271	Petroleum bulk stations & terminals	5	15 232	813	202	41	2 965	635	678
422710	Petroleum bulk stations & terminals	5	15 232	813	202	41	2 965	635	678
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	b	D	D	D
42281	Beer & ale whsle	4	46 408	2 755	624	83	5 395	1 710	1 941
422810	Beer & ale whsle	4	46 408	2 755	624	83	5 395	1 710	1 941
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	35	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	13 901	2 067	473	96	3 778	3 157	3 080
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	8	30 360	1 276	344	62	4 050	653	698
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	b	D	D	D
42281	Beer & ale whsle	4	46 408	2 755	624	83	5 395	1 710	1 941
422810	Beer & ale whsle	4	46 408	2 755	624	83	5 395	1 710	1 941
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
CIBOLA COUNTY, NM									
42	Wholesale trade	17	21 775	1 400	380	82	2 952	1 570	1 579
422	Wholesale trade, nondurable goods	10	19 266	904	245	40	2 037	1 043	997
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	11 176	455	112	20	996	524	352
422710	Petroleum bulk stations & terminals	3	11 176	455	112	20	996	524	352
Merchant wholesalers									
422	Wholesale trade, nondurable goods	10	19 266	904	245	40	2 037	1 043	997
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D

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COLFAX COUNTY, NM									
42	Wholesale trade	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Merchant wholesalers	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
CURRY COUNTY, NM									
42	Wholesale trade	44	120 532	7 339	1 718	342	16 230	24 995	27 564
421	Wholesale trade, durable goods	21	37 237	2 448	550	120	4 865	7 699	7 964
4218	Machinery, equipment, & supplies								
42182	whsle	5	19 658	1 047	240	64	2 067	5 579	5 744
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	83 295	4 891	1 168	222	11 365	17 296	19 600
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	30 073	1 050	231	53	2 521	13 879	15 844
4227	Petroleum & petroleum products								
42271	whsle	6	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	23 265	1 110	290	49	2 956	1 685	1 763
4227101	Petroleum bulk stations & terminals	5	23 265	1 110	290	49	2 956	1 685	1 763
4227101	Petroleum bulk stations & terminals (except LP)	5	23 265	1 110	290	49	2 956	1 685	1 763
4229	Miscellaneous nondurable goods whsle	5	7 716	614	154	25	1 447	950	1 099
	Merchant wholesalers	41	107 241	6 229	1 480	297	14 253	24 539	27 068
421	Wholesale trade, durable goods	21	37 237	2 448	550	120	4 865	7 699	7 964
4218	Machinery, equipment, & supplies								
42182	whsle	5	19 658	1 047	240	64	2 067	5 579	5 744
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	70 004	3 781	930	177	9 388	16 840	19 104
4225	Farm-product raw material whsle	4	30 073	1 050	231	53	2 521	13 879	15 844
4227	Petroleum & petroleum products								
42271	whsle	6	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	23 265	1 110	290	49	2 956	1 685	1 763
422710	Petroleum bulk stations & terminals	5	23 265	1 110	290	49	2 956	1 685	1 763
	Manufacturers' sales branches and sales offices ..	3	13 291	1 110	238	45	1 977	456	496
422	Wholesale trade, nondurable goods	3	13 291	1 110	238	45	1 977	456	496
DEBACA COUNTY, NM									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D

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DONA ANA COUNTY, NM									
42	Wholesale trade	122	283 576	25 000	5 657	978	54 709	18 783	21 427
421	Wholesale trade, durable goods	74	105 986	13 506	3 078	448	30 029	13 333	15 837
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	17 049	2 126	531	94	4 111	3 395	3 257
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	10 999	1 729	350	36	3 075	424	1 161
4214	Professional & commercial equipment & supplies whsle	11	35 776	5 391	1 251	112	14 690	3 458	3 358
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	16 144	1 121	261	50	2 116	3 326	4 304
421820	Farm & garden machinery & equipment whsle	6	16 144	1 121	261	50	2 116	3 326	4 304
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	48	177 590	11 494	2 579	530	24 680	5 450	5 590
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	14	68 936	5 332	1 108	238	11 665	1 199	1 230
42248	Fresh fruit & vegetable whsle	6	34 678	1 608	226	16	4 193	—	70
422480	Fresh fruit & vegetable whsle	6	34 678	1 608	226	16	4 193	—	70
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
42281	Beer & ale whsle	3	34 905	2 000	514	83	4 963	1 108	1 092
422810	Beer & ale whsle	3	34 905	2 000	514	83	4 963	1 108	1 092
	Merchant wholesalers	111	229 718	20 263	4 548	751	44 914	17 744	20 272
421	Wholesale trade, durable goods	69	97 983	12 842	2 902	427	28 792	13 307	15 772
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	17 049	2 126	531	94	4 111	3 395	3 257
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	35 776	5 391	1 251	112	14 690	3 458	3 358
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	16 144	1 121	261	50	2 116	3 326	4 304
421820	Farm & garden machinery & equipment whsle	6	16 144	1 121	261	50	2 116	3 326	4 304
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D

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DONA ANA COUNTY, NM—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	42	131 735	7 421	1 646	324	16 122	4 437	4 500
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices . .									
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
EDDY COUNTY, NM									
42	Wholesale trade	69	274 654	10 325	2 432	384	21 664	12 045	15 239
421	Wholesale trade, durable goods	47	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	30	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	44	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	28	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices . .									
3 D D D a D D D									
Agents, brokers, and commission merchants									
2 D D D a D D D									

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GRANT COUNTY, NM									
42	Wholesale trade	32	56 560	4 141	1 013	198	9 375	5 647	5 849
421	Wholesale trade, durable goods	18	38 262	2 776	694	106	5 854	4 155	4 330
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	30 737	1 901	502	57	3 757	3 193	3 180
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	18 298	1 365	319	92	3 521	1 492	1 519
4227	Petroleum & petroleum products whsle	3	13 975	598	130	35	1 574	908	917
	Merchant wholesalers	30	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	30 737	1 901	502	57	3 757	3 193	3 180
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	18 298	1 365	319	92	3 521	1 492	1 519
4227	Petroleum & petroleum products whsle	3	13 975	598	130	35	1 574	908	917
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
GUADALUPE COUNTY, NM									
42	Wholesale trade	5	9 772	199	33	7	605	204	341
422	Wholesale trade, nondurable goods	5	9 772	199	33	7	605	204	341
	Merchant wholesalers	5	9 772	199	33	7	605	204	341
422	Wholesale trade, nondurable goods	5	9 772	199	33	7	605	204	341
HIDALGO COUNTY, NM									
42	Wholesale trade	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D

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LEA COUNTY, NM									
42	Wholesale trade	121	308 694	27 193	6 553	964	62 229	30 176	33 847
421	Wholesale trade, durable goods	84	156 855	17 658	4 329	613	40 012	26 217	29 091
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
421510	Metal service centers & offices	4	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices.....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	63	110 554	11 335	2 950	388	22 855	17 125	18 843
42183	Industrial machinery & equipment whsle	49	90 505	9 190	2 325	298	18 005	13 786	13 509
421830	Industrial machinery & equipment whsle	49	90 505	9 190	2 325	298	18 005	13 786	13 509
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	43	82 225	8 151	2 068	262	16 054	12 385	12 567
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	37	151 839	9 535	2 224	351	22 217	3 959	4 756
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle ..	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	10	22 742	2 383	591	72	6 255	1 907	2 102
42269	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	12	108 395	5 492	1 268	178	12 661	1 330	1 639
42271	Petroleum bulk stations & terminals ..	6	100 576	3 615	938	127	9 322	1 255	1 401
422710	Petroleum bulk stations & terminals	6	100 576	3 615	938	127	9 322	1 255	1 401
4227101	Petroleum bulk stations & terminals (except LP)	6	100 576	3 615	938	127	9 322	1 255	1 401
42271011	Petroleum bulk stations (except LP)	5	D	D	D	b	D	D	D
	Merchant wholesalers	96	248 496	20 803	4 898	739	49 192	21 844	26 112
421	Wholesale trade, durable goods	65	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices.....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	46	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	33	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	33	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	27	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	31	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle ..	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	12	108 395	5 492	1 268	178	12 661	1 330	1 639
42271	Petroleum bulk stations & terminals ..	6	100 576	3 615	938	127	9 322	1 255	1 401
422710	Petroleum bulk stations & terminals	6	100 576	3 615	938	127	9 322	1 255	1 401
4227101	Petroleum bulk stations & terminals (except LP)	6	100 576	3 615	938	127	9 322	1 255	1 401
42271011	Petroleum bulk stations (except LP)	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	24	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	16	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D

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	LEA COUNTY, NM—Con.								
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
	LINCOLN COUNTY, NM								
42	Wholesale trade	16	7 682	633	138	35	2 247	401	599
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	15	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
	LOS ALAMOS COUNTY, NM								
42	Wholesale trade	9	41 410	4 123	1 085	75	8 140	3 726	4 993
421	Wholesale trade, durable goods	9	41 410	4 123	1 085	75	8 140	3 726	4 993
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	7	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	5	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	5	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	LUNA COUNTY, NM								
42	Wholesale trade	22	49 295	3 081	756	233	7 277	2 489	3 322
421	Wholesale trade, durable goods	9	8 343	1 093	257	48	2 101	1 597	2 012
4218	Machinery, equipment, & supplies whsle	6	7 596	959	220	39	1 798	1 440	1 876
422	Wholesale trade, nondurable goods	13	40 952	1 988	499	185	5 176	892	1 310
4224	Grocery & related products whsle	6	21 564	1 314	308	99	3 069	471	751
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	Merchant wholesalers	20	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	8 343	1 093	257	48	2 101	1 597	2 012
4218	Machinery, equipment, & supplies whsle	6	7 596	959	220	39	1 798	1 440	1 876
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	21 564	1 314	308	99	3 069	471	751
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D

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MCKINLEY COUNTY, NM									
42	Wholesale trade	74	191 859	13 489	3 147	761	29 883	18 681	21 654
421	Wholesale trade, durable goods	47	85 836	7 967	1 839	503	15 470	15 790	18 541
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	12 079	1 732	370	56	3 051	2 181	3 111
4219	Miscellaneous durable goods whsle	29	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	26	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	26	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	23	D	D	D	e	D	D	D
4219402	Precious metal (excluding ores) whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	106 023	5 522	1 308	258	14 413	2 891	3 113
4224	Grocery & related products whsle	7	37 463	3 034	738	130	5 923	1 196	1 229
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	30 317	1 173	314	58	4 879	717	758
422710	Petroleum bulk stations & terminals	5	30 317	1 173	314	58	4 879	717	758
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
	Merchant wholesalers	69	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	45	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	6	12 079	1 732	370	56	3 051	2 181	3 111
4219	Miscellaneous durable goods whsle	28	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	26	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	26	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	23	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	30 317	1 173	314	58	4 879	717	758
422710	Petroleum bulk stations & terminals	5	30 317	1 173	314	58	4 879	717	758
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D

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OTERO COUNTY, NM									
42	Wholesale trade	22	29 664	2 499	489	121	5 165	1 293	1 713
421	Wholesale trade, durable goods	12	4 123	861	172	47	1 865	615	677
422	Wholesale trade, nondurable goods	10	25 541	1 638	317	74	3 300	678	1 036
4224	Grocery & related products whsle	4	10 239	871	201	39	1 486	177	522
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	19	13 590	1 377	295	77	3 405	1 116	1 493
421	Wholesale trade, durable goods	12	4 123	861	172	47	1 865	615	677
422	Wholesale trade, nondurable goods	7	9 467	516	123	30	1 540	501	816
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
QUAY COUNTY, NM									
42	Wholesale trade	10	4 460	426	84	33	1 174	204	385
	Merchant wholesalers	10	4 460	426	84	33	1 174	204	385
RIO ARRIBA COUNTY, NM									
42	Wholesale trade	19	40 196	1 608	290	84	4 415	1 449	1 674
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	a	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	a	D	D	D
	Merchant wholesalers	18	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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ROOSEVELT COUNTY, NM									
42	Wholesale trade	17	33 736	1 956	420	103	4 327	2 129	2 296
421	Wholesale trade, durable goods	10	8 288	1 023	174	36	2 280	435	621
422	Wholesale trade, nondurable goods	7	25 448	933	246	67	2 047	1 694	1 675
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
SANDOVAL COUNTY, NM									
42	Wholesale trade	48	248 258	11 165	2 600	456	20 045	23 709	26 876
421	Wholesale trade, durable goods	27	D	D	D	e	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	a	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	3	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	3	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	22	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	3	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	3	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..									
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	1	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	1	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
1	D	D	D	D	a	D	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
SAN JUAN COUNTY, NM									
42	Wholesale trade	158	381 944	35 668	8 918	1 278	75 663	51 009	55 060
421	Wholesale trade, durable goods	128	246 616	26 545	6 808	950	50 298	45 027	48 243
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	14	15 704	2 216	473	96	4 084	1 679	2 329
4216	Electrical goods whsle	8	15 402	1 579	387	57	3 604	1 987	1 926
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	13 866	1 896	586	71	3 125	2 953	3 119
4218	Machinery, equipment, & supplies whsle	75	169 630	18 036	4 694	584	33 133	35 232	37 646
42181	Construction & mining (except petroleum) machinery & equip whsle	4	29 842	3 994	945	144	6 582	12 221	12 146
421810	Construction & mining (except petroleum) machinery & equip whsle	4	29 842	3 994	945	144	6 582	12 221	12 146
42183	Industrial machinery & equipment whsle	49	113 025	10 217	2 823	303	19 611	18 084	20 442
421830	Industrial machinery & equipment whsle	49	113 025	10 217	2 823	303	19 611	18 084	20 442
4218303	General-purpose industrial machinery & equipment whsle ..	11	44 652	3 891	1 326	108	6 619	7 388	8 875
4218305	Materials handling equipment whsle	3	D	D	D	a	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	29	D	D	D	c	D	D	D
42184	Industrial supplies whsle	12	16 887	2 361	566	76	4 390	2 630	2 590
421840	Industrial supplies whsle	12	16 887	2 361	566	76	4 390	2 630	2 590
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	135 328	9 123	2 110	328	25 365	5 982	6 817
4224	Grocery & related products whsle	6	20 247	1 477	369	56	2 205	315	334
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	11	21 969	2 368	590	70	3 500	2 812	2 883
42269	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	74 197	3 936	871	149	16 417	1 398	1 724
42271	Petroleum bulk stations & terminals ..	5	74 197	3 936	871	149	16 417	1 398	1 724
422710	Petroleum bulk stations & terminals	5	74 197	3 936	871	149	16 417	1 398	1 724
4227101	Petroleum bulk stations & terminals (except LP)	5	74 197	3 936	871	149	16 417	1 398	1 724
42271011	Petroleum bulk stations (except LP)	4	D	D	D	c	D	D	D
	Merchant wholesalers	132	292 721	28 509	7 142	1 039	61 650	39 041	41 333
421	Wholesale trade, durable goods	107	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	13 866	1 896	586	71	3 125	2 953	3 119
4218	Machinery, equipment, & supplies whsle	61	118 105	14 056	3 756	470	25 097	25 309	26 304
42181	Construction & mining (except petroleum) machinery & equip whsle	4	29 842	3 994	945	144	6 582	12 221	12 146
421810	Construction & mining (except petroleum) machinery & equip whsle	4	29 842	3 994	945	144	6 582	12 221	12 146
42183	Industrial machinery & equipment whsle	35	61 500	6 237	1 885	189	11 575	8 161	9 100
421830	Industrial machinery & equipment whsle	35	61 500	6 237	1 885	189	11 575	8 161	9 100
4218303	General-purpose industrial machinery & equipment whsle ..	9	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	18	D	D	D	b	D	D	D
42184	Industrial supplies whsle	12	16 887	2 361	566	76	4 390	2 630	2 590
421840	Industrial supplies whsle	12	16 887	2 361	566	76	4 390	2 630	2 590
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
SAN JUAN COUNTY, NM—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	25	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	9	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	74 197	3 936	871	149	16 417	1 398	1 724
42271	Petroleum bulk stations & terminals	5	74 197	3 936	871	149	16 417	1 398	1 724
422710	Petroleum bulk stations & terminals	5	74 197	3 936	871	149	16 417	1 398	1 724
4227101	Petroleum bulk stations & terminals (except LP)	5	74 197	3 936	871	149	16 417	1 398	1 724
42271011	Petroleum bulk stations (except LP)	4	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices . .									
		19	71 902	6 828	1 694	219	13 333	11 795	13 492
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		7	17 321	331	82	20	680	173	235
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
SAN MIGUEL COUNTY, NM									
Wholesale trade									
		16	19 403	1 298	303	62	2 465	807	821
422	Wholesale trade, nondurable goods	12	18 251	1 084	264	51	2 119	637	646
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
Merchant wholesalers									
		13	11 878	939	219	48	1 860	732	742
422	Wholesale trade, nondurable goods	9	10 726	725	180	37	1 514	562	567
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices . .									
		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		2	D	D	D	a	D	D	D
SANTA FE COUNTY, NM									
Wholesale trade									
		167	340 193	39 293	9 659	1 260	78 583	23 948	25 480
421	Wholesale trade, durable goods	89	128 040	17 589	4 726	586	33 775	13 107	14 461
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	5	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D

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SANTA FE COUNTY, NM—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse ...	22	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse	12	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whse ...	12	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse	6	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whse	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	78	212 153	21 704	4 933	674	44 808	10 841	11 019
4224	Grocery & related products whse	30	85 304	8 436	2 021	270	15 649	1 479	1 828
42249	Other grocery & related products whse	13	D	D	D	c	D	D	D
422490	Other grocery & related products whse	13	D	D	D	c	D	D	D
4224903	Soft drinks whse	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whse .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	5	D	D	D	c	D	D	D
42281	Beer & ale whse	4	41 338	2 695	636	102	5 847	1 565	1 385
422810	Beer & ale whse	4	41 338	2 695	636	102	5 847	1 565	1 385
4229	Miscellaneous nondurable goods whse	24	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whse ...	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whse.	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whse	14	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whse	14	D	D	D	b	D	D	D
	Merchant wholesalers	145	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	74	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse	16	25 382	4 331	964	132	7 725	2 689	2 995
4217	Hardware, & plumbing & heating equipment & supplies whse	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse	1	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	18	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whse	6	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whse	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	71	189 995	20 095	4 610	632	41 167	10 608	10 672
4224	Grocery & related products whse	24	63 446	6 912	1 719	231	12 108	1 246	1 481
42249	Other grocery & related products whse	9	31 496	4 665	1 058	166	7 954	413	469
422490	Other grocery & related products whse	9	31 496	4 665	1 058	166	7 954	413	469
4224903	Soft drinks whse	4	28 908	3 826	846	113	6 531	382	427
4224906	Other grocery specialties whse .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse	23	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whse	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whse	13	D	D	D	b	D	D	D

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SANTA FE COUNTY, NM—Con.									
	Manufacturers' sales branches and sales offices . . .	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
SIERRA COUNTY, NM									
42	Wholesale trade	7	7 464	770	142	21	1 372	413	440
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	Merchant wholesalers	7	7 464	770	142	21	1 372	413	440
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
SOCORRO COUNTY, NM									
42	Wholesale trade	6	12 314	1 423	324	102	2 928	654	674
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
TAOS COUNTY, NM									
42	Wholesale trade	16	11 837	1 040	194	59	1 993	485	620
421	Wholesale trade, durable goods	9	2 732	323	63	31	745	201	325
422	Wholesale trade, nondurable goods	7	9 105	717	131	28	1 248	284	295
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	9 105	717	131	28	1 248	284	295
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
TORRANCE COUNTY, NM									
42	Wholesale trade	10	10 423	1 191	228	57	2 264	616	592
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	10	10 423	1 191	228	57	2 264	616	592
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
UNION COUNTY, NM									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	VALENCIA COUNTY, NM								
42	Wholesale trade	25	38 116	1 695	398	104	3 487	2 255	2 362
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	21	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BERNALILLO COUNTY, NM									
42	Wholesale trade	2.5	3.1	3.6	3.9	D	D	D	D
421	Wholesale trade, durable goods	3.1	4.2	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	D	D
42111	Automobile & other motor vehicle whsle	1.1	1.1	D	D	-	-	D	D
421110	Automobile & other motor vehicle whsle	1.1	1.1	D	D	-	-	D	D
4211101	Automobile & motorcycle whsle .....	.1	.3	-	-	-	-	-	-
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	-	-	-	-	-	-
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	-	-	-	-
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	-	-	-	-
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	-	-	-	-
42113	Tire & tube whsle	D	D	-	-	-	-	-	-
421130	Tire & tube whsle	D	D	-	-	-	-	-	-
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
421140	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4212	Furniture & home furnishings whsle	D	D	D	D	-	-	-	-
42121	Furniture whsle	D	D	D	D	-	-	-	-
421210	Furniture whsle	D	D	D	D	-	-	-	-
4212102	Office & business furniture whsle	D	D	D	D	-	-	-	-
42122	Home furnishings whsle	D	D	D	D	-	-	-	-
421220	Home furnishings whsle	D	D	D	D	-	-	-	-
4212203	Floor coverings whsle .....	.6	4.3	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
4213102	Lumber with yard whsle	D	D	D	D	-	-	-	-
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
42132	Brick, stone, & related construction materials whsle	D	D	-	-	-	-	-	-
421320	Brick, stone, & related construction materials whsle	D	D	-	-	-	-	-	-
4213203	Cement, lime, & related products whsle	D	D	-	-	-	-	-	-
42133	Roofing, siding, & insulation material whsle	D	D	-	-	-	-	-	-
421330	Roofing, siding, & insulation material whsle	D	D	-	-	-	-	-	-
4213301	Roofing, siding, & insulation material whsle	D	D	-	-	-	-	-	-
42139	Other construction materials whsle	D	D	-	-	-	-	-	-
421390	Other construction materials whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	1.7	2.4	3.1	4.1	D	D	D	D
42142	Office equipment whsle	6.4	4.5	D	D	-	-	-	-
421420	Office equipment whsle	6.4	4.5	D	D	-	-	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	.6	3.9	D	D	-	-
421430	Computer & computer peripheral equipment & software whsle	D	D	.6	3.9	D	D	-	-
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	-	-
42143011	Computers & peripheral equipment for resale	D	D	D	D	-	-	-	-
42143012	Computers & peripheral equipment for end use	D	D	D	D	-	-	-	-
42144	Other commercial equipment whsle	5.8	1.7	D	D	-	-	-	-
421440	Other commercial equipment whsle	5.8	1.7	D	D	-	-	-	-
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	-	-	-	-
42145	Medical, dental, & hospital equipment & supplies whsle .....	.9	2.2	D	D	-	-	-	-
421450	Medical, dental, & hospital equipment & supplies whsle .....	.9	2.2	D	D	-	-	-	-
4214501	Surgical, medical, & hospital supplies whsle	1.1	-	D	D	-	-	-	-
42149	Other professional equipment & supplies whsle	D	D	-	-	-	-	-	-
421490	Other professional equipment & supplies whsle	D	D	-	-	-	-	-	-
4214902	Other professional equipment & supplies whsle	D	D	-	-	-	-	-	-
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	-	-	-	-
42151	Metal service centers & offices	D	D	D	D	-	-	-	-
421510	Metal service centers & offices	D	D	D	D	-	-	-	-
4215101	Ferrous metal service centers & sales offices .....	.3	3.7	.5	5.4	-	-	-	-
42151011	Ferrous metal service centers	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BERNALILLO COUNTY, NM—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	22.0	12.4	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	22.0	12.4	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	—	—	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	D	D
42171	Hardware whsle	D	D	5.1	9.3	—	—	—	—
421710	Hardware whsle	D	D	5.1	9.3	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3.9	.9	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3.9	.9	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	—	9.4	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	—	9.4	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	1.7	1.4	—	14.3	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	D	D	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	10.4	4.1	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	1.1	—	1.1	—	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2.9	15.1	2.9	15.1	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BERNALILLO COUNTY, NM—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	1.7	1.5	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	43.5	1.3	—	—	—	—
4224	Grocery & related products whsle	1.5	1.6	2.1	1.2	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	.5	.1	—	—	—	—
42242	Packaged frozen food whsle	D	D	—	—	—	—	—	—
422420	Packaged frozen food whsle	D	D	—	—	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	—	—	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	—	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle .....	.2	1.4	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	D	D	D	D
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226901	Industrial gases (except LP) whsle	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	.6	—	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42271011	(except LP)	D	D	D	D	—	—	—	—
422710111	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	—	—	—	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	—	—	—	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	3.2	1.8	D	D	—	—	D	D
42291	Farm supplies whsle	D	D	—	—	—	—	—	—
422910	Farm supplies whsle	D	D	—	—	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
4229901	Art goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CHAVES COUNTY, NM									
42	Wholesale trade	2.2	3.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	-	-	-	-	-	-
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	6.6	21.9	6.6	21.9	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	-	-	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
422490	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4224903	Soft drinks whsle	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle	D	D	-	-	-	-	D	D
42252	Livestock whsle	D	D	-	-	-	-	-	-
422520	Livestock whsle	D	D	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle	-	-	-	-	-	-	-	-
42271	Petroleum bulk stations & terminals	-	-	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	-	-	-	-	-	-	-	-
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	-	-	-	-
42281	Beer & ale whsle	-	-	-	-	-	-	-	-
422810	Beer & ale whsle	-	-	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
CIBOLA COUNTY, NM									
42	Wholesale trade	1.5	5.0	1.5	5.0	-	-	-	-
422	Wholesale trade, nondurable goods	1.7	1.0	1.7	1.0	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	-	-	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	-	-	-	-	-	-	-	-
COLFAX COUNTY, NM									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
CURRY COUNTY, NM									
42	Wholesale trade	6.9	3.1	7.8	1.6	-	15.6	-	-
421	Wholesale trade, durable goods	6.1	4.4	6.1	4.4	-	-	-	-
4218	Machinery, equipment, & supplies whsle	10.9	-	10.9	-	-	-	-	-
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	7.3	2.6	8.7	.1	-	15.6	-	-
4224	Grocery & related products whsle	D	D	-	-	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
422490	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle	-	-	-	-	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	24.8	-	24.8	-	-	-	-	-
422710	Petroleum bulk stations & terminals	24.8	-	24.8	-	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP)	24.8	-	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	1.7	26.8	-	-	-	-	-	-
DEBACA COUNTY, NM									
42	Wholesale trade	D	D	D	D	-	-	-	-

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
DONA ANA COUNTY, NM									
42	Wholesale trade	5.8	4.7	7.1	5.9	D	D	D	D
421	Wholesale trade, durable goods	13.4	6.4	14.5	6.9	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.5	4.3	1.5	4.3	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
421110	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
4213	Lumber & other construction materials whsle	36.0	9.1	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle .....	.7	9.6	.7	9.6	-	-	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	-	-	-	-
421430	Computer & computer peripheral equipment & software whsle	D	D	-	-	-	-	-	-
4214302	Computer software (packaged) whsle	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	37.8	-	37.8	-	-	-	-	-
421820	Farm & garden machinery & equipment whsle	37.8	-	37.8	-	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	1.2	3.8	1.6	5.1	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle .....	.2	-	D	D	-	-	D	D
42248	Fresh fruit & vegetable whsle	-	-	-	-	-	-	-	-
422480	Fresh fruit & vegetable whsle	-	-	-	-	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
422490	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4224903	Soft drinks whsle	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
42259	Other farm product raw material whsle	D	D	D	D	-	-	-	-
422590	Other farm product raw material whsle	D	D	D	D	-	-	-	-
4225905	Other farm-product raw material whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	-	-	-	-	-	-
42281	Beer & ale whsle	-	-	-	-	-	-	-	-
422810	Beer & ale whsle	-	-	-	-	-	-	-	-
EDDY COUNTY, NM									
42	Wholesale trade	1.1	1.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
421830	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	-	-	-	-
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	-	-	-	-
4224302	Dairy product (except raw milk) whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
GRANT COUNTY, NM									
42	Wholesale trade	14.6	5.0	D	D	-	-	D	D
421	Wholesale trade, durable goods	3.9	5.4	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	2.3	-	2.3	-	-	-	-	-
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	-	-	-	-
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	36.9	4.2	36.9	4.2	-	-	-	-
4227	Petroleum & petroleum products whsle	D	-	D	-	-	-	-	-

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
GUADALUPE COUNTY, NM									
42	Wholesale trade	7.6	—	7.6	—	—	—	—	—
422	Wholesale trade, nondurable goods	7.6	—	7.6	—	—	—	—	—
HIDALGO COUNTY, NM									
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
LEA COUNTY, NM									
42	Wholesale trade	1.2	10.0	1.5	8.2	D	D	D	D
421	Wholesale trade, durable goods	2.3	15.1	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	1.6	16.8	D	D	D	D	—	—
42183	Industrial machinery & equipment whse	1.6	19.1	D	D	D	D	—	—
421830	Industrial machinery & equipment whse	1.6	19.1	D	D	D	D	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whse .....	.6	20.5	D	D	D	D	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	4.7	D	D	D	D	—	—
4224	Grocery & related products whse	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse	D	D	—	—	—	—	—	—
422490	Other grocery & related products whse	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whse	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse	—	9.4	—	—	—	—	—	—
42269	Other chemical & allied products whse	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whse	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse	—	3.7	—	3.7	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
LINCOLN COUNTY, NM									
42	Wholesale trade	13.0	13.4	D	D	—	—	D	D
4225905	Other farm-product raw material whse	D	D	—	—	—	—	D	D
LOS ALAMOS COUNTY, NM									
42	Wholesale trade	1.0	31.0	D	D	D	D	—	—
421	Wholesale trade, durable goods	1.0	31.0	D	D	D	D	—	—
4214	Professional & commercial equipment & supplies whse	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whse	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whse	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	—	—	—	—	—	—
LUNA COUNTY, NM									
42	Wholesale trade	8.9	.7	D	D	—	—	D	D
421	Wholesale trade, durable goods	6.6	4.2	6.6	4.2	—	—	—	—
4218	Machinery, equipment, & supplies whse	7.3	—	7.3	—	—	—	—	—
422	Wholesale trade, nondurable goods	9.4	—	D	D	—	—	—	—
4224	Grocery & related products whse	17.8	—	17.8	—	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MCKINLEY COUNTY, NM									
42	Wholesale trade	9.9	4.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	1.9	9.7	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle ...	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	19.0	—	19.0	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
4219402	Precious metal (excluding ores) whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	16.4	.5	D	D	—	—	—	—
4224	Grocery & related products whsle	—	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
OTERO COUNTY, NM									
42	Wholesale trade	2.1	9.4	4.7	20.6	D	D	D	D
421	Wholesale trade, durable goods	9.2	31.0	9.2	31.0	—	—	—	—
422	Wholesale trade, nondurable goods	1.0	6.0	2.7	16.1	—	—	—	—
4224	Grocery & related products whsle	—	14.8	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
QUAY COUNTY, NM									
42	Wholesale trade	—	17.7	—	17.7	—	—	—	—
RIO ARRIBA COUNTY, NM									
42	Wholesale trade	7.4	.2	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle ...	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—
ROOSEVELT COUNTY, NM									
42	Wholesale trade	8.0	.9	D	D	—	—	D	D
421	Wholesale trade, durable goods	20.1	3.7	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	4.1	—	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SANDOVAL COUNTY, NM									
42	Wholesale trade	1.2	1.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	D	D	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	D	D	—	—
421830	Industrial machinery & equipment whsle	D	D	—	—	D	D	—	—
4218307	Other industrial machinery & equipment whsle	D	D	—	—	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4225905	Other farm-product raw material whsle	D	D	D	D	—	—	—	—
SAN JUAN COUNTY, NM									
42	Wholesale trade	6.1	3.6	8.0	4.6	—	—	—	—
421	Wholesale trade, durable goods	7.2	5.0	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3.9	2.3	D	D	—	—	—	—
4216	Electrical goods whsle	1.4	—	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	30.2	—	30.2	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.1	5.5	4.5	7.9	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	13.1	—	13.1	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	13.1	—	13.1	—	—	—	—
42183	Industrial machinery & equipment whsle	1.5	2.1	2.8	3.9	D	D	—	—
421830	Industrial machinery & equipment whsle	1.5	2.1	2.8	3.9	D	D	—	—
4218303	General-purpose industrial machinery & equipment whsle	1.1	1.7	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	—	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	D	D	—	—
42184	Industrial supplies whsle	3.7	15.8	3.7	15.8	—	—	—	—
421840	Industrial supplies whsle	3.7	15.8	3.7	15.8	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	4.1	1.0	D	D	D	D	—	—
4224	Grocery & related products whsle .....	.2	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	2.8	—	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	6.2	—	6.2	—	—	—	—	—
42271	Petroleum bulk stations & terminals	6.2	—	6.2	—	—	—	—	—
422710	Petroleum bulk stations & terminals	6.2	—	6.2	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	6.2	—	6.2	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
SAN MIGUEL COUNTY, NM									
42	Wholesale trade	19.7	—	32.1	—	D	D	D	D
422	Wholesale trade, nondurable goods	15.5	—	26.3	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SANTA FE COUNTY, NM									
42	Wholesale trade	7.3	4.3	D	D	D	D	D	D
421	Wholesale trade, durable goods	13.0	7.2	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	29.4	12.1	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	—	—	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	—	—	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.9	2.6	4.3	1.0	—	—	D	D
4224	Grocery & related products whsle	4.5	6.1	6.1	2.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	3.4	3.2	—	—	—	—
422490	Other grocery & related products whsle	D	D	3.4	3.2	—	—	—	—
4224903	Soft drinks whsle	D	D	—	2.0	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle .....	.4	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	.4	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
SIERRA COUNTY, NM									
42	Wholesale trade	15.6	.2	15.6	.2	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
SOCORRO COUNTY, NM									
42	Wholesale trade	36.4	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
TAOS COUNTY, NM									
42	Wholesale trade	13.7	2.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	35.0	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	7.3	3.2	7.3	3.2	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
TORRANCE COUNTY, NM									
42	Wholesale trade	23.0	—	23.0	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	UNION COUNTY, NM								
42	Wholesale trade	D	D	D	D	D	D	—	—
	VALENCIA COUNTY, NM								
42	Wholesale trade	18.8	4.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
4225905	Other farm-product raw material whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 7. Summary Statistics for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
ALAMOGORDO, NM									
42	Wholesale trade	17	25 169	1 998	375	94	3 913	998	1 371
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	9 467	516	123	30	1 540	501	816
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
ALBUQUERQUE, NM									
42	Wholesale trade	919	3 630 075	330 345	80 524	10 636	634 939	329 028	340 112
421	Wholesale trade, durable goods	632	2 094 908	220 289	53 800	6 687	413 713	234 018	238 089
4211	Motor vehicle & motor vehicle parts & supplies whsle	69	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	17	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	17	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	54 601	4 848	1 142	139	7 550	7 545	10 761
42112	Motor vehicle supplies & new parts whsle	34	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	34	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	11	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	21	D	D	D	c	D	D	D
42113	Tire & tube whsle	5	D	D	D	b	D	D	D
421130	Tire & tube whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	13	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle ..	13	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	31	D	D	D	e	D	D	D
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	21	D	D	D	c	D	D	D
421220	Home furnishings whsle	21	D	D	D	c	D	D	D
4212203	Floor coverings whsle	11	29 703	2 887	673	83	6 927	3 036	3 154
4213	Lumber & other construction materials whsle	31	95 401	7 147	1 727	247	13 508	12 024	11 057
42131	Lumber, plywood, millwork, & wood panel whsle	15	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	15	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	9	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	ALBUQUERQUE, NM—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	133	D	D	D	g	D	D	D
42142	Office equipment whsle	31	89 241	19 314	5 365	540	26 972	6 753	7 373
421420	Office equipment whsle	31	89 241	19 314	5 365	540	26 972	6 753	7 373
42143	Computer & computer peripheral equipment & software whsle	47	371 498	34 633	8 665	738	75 374	6 958	7 936
421430	Computer & computer peripheral equipment & software whsle	47	371 498	34 633	8 665	738	75 374	6 958	7 936
4214301	Computer & peripheral equipment whsle	44	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	12	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	32	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	16	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	16	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	10	23 759	3 758	992	144	6 709	2 715	2 721
42145	Medical, dental, & hospital equipment & supplies whsle	28	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	28	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	24	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	8	11 906	1 603	496	61	2 647	1 417	1 455
421490	Other professional equipment & supplies whsle	8	11 906	1 603	496	61	2 647	1 417	1 455
4214902	Other professional equipment & supplies whsle	8	11 906	1 603	496	61	2 647	1 417	1 455
4215	Metal & mineral (except petroleum) whsle	16	73 057	5 583	1 199	194	10 888	5 874	6 138
42151	Metal service centers & offices	16	73 057	5 583	1 199	194	10 888	5 874	6 138
421510	Metal service centers & offices	16	73 057	5 583	1 199	194	10 888	5 874	6 138
4215101	Ferrous metal service centers & sales offices	13	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	11	52 198	3 623	789	139	6 580	3 805	3 768
4216	Electrical goods whsle	115	386 908	30 683	7 298	858	52 785	23 603	24 071
42161	Electrical apparatus & equip, wiring supp, & const material whsle	50	196 726	15 381	3 517	481	24 888	14 341	14 608
421610	Electrical apparatus & equip, wiring supp, & const material whsle	50	196 726	15 381	3 517	481	24 888	14 341	14 608
42169	Other electronic parts & equipment whsle	59	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	59	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	23	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	36	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	52	135 502	14 832	3 163	435	28 625	19 422	19 474
42171	Hardware whsle	14	D	D	D	c	D	D	D
421710	Hardware whsle	14	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	16	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	16	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	17	60 881	6 138	1 244	164	13 631	8 695	8 689
421730	Warm air heating & air-conditioning equipment & supplies whsle	17	60 881	6 138	1 244	164	13 631	8 695	8 689
4218	Machinery, equipment, & supplies whsle	117	413 920	48 178	11 993	1 351	83 239	90 113	85 445
42181	Construction & mining (except petroleum) machinery & equip whsle	12	179 925	20 210	5 132	481	29 846	66 410	61 211
421810	Construction & mining (except petroleum) machinery & equip whsle	12	179 925	20 210	5 132	481	29 846	66 410	61 211
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D

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ALBUQUERQUE, NM—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	55	111 848	11 499	2 932	347	20 947	9 534	9 831
421830	Industrial machinery & equipment whsle	55	111 848	11 499	2 932	347	20 947	9 534	9 831
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	19	28 088	4 015	883	128	7 523	2 905	2 900
4218304	Metalworking machinery & equipment whsle	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
42184	Industrial supplies whsle	22	43 164	5 522	1 173	159	11 016	5 969	6 437
421840	Industrial supplies whsle	22	43 164	5 522	1 173	159	11 016	5 969	6 437
4218406	Other industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	18	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	18	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	5	46 203	6 879	1 812	216	12 986	3 656	3 599
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	68	D	D	D	f	D	D	D
42193	Recyclable material whsle	8	D	D	D	b	D	D	D
421930	Recyclable material whsle	8	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	35	83 857	12 485	2 924	578	29 871	18 310	18 582
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	35	83 857	12 485	2 924	578	29 871	18 310	18 582
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	34	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	287	1 535 167	110 056	26 724	3 949	221 226	95 010	102 023
4221	Paper & paper product whsle	42	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	28	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	28	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	9	30 868	3 806	894	105	6 047	1 946	1 797
422130	Industrial & personal service paper whsle	9	30 868	3 806	894	105	6 047	1 946	1 797
4222	Drugs, & druggists' sundries whsle	18	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	18	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	18	D	D	D	c	D	D	D
4222101	General-line drugs whsle	9	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	16	D	D	D	b	D	D	D
4224	Grocery & related products whsle	97	600 713	50 188	11 874	1 825	99 560	20 692	23 142
42241	General-line grocery whsle	15	D	D	D	e	D	D	D
422410	General-line grocery whsle	15	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	12	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	13	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	13	D	D	D	c	D	D	D
42245	Confectionery whsle	8	D	D	D	c	D	D	D
422450	Confectionery whsle	8	D	D	D	c	D	D	D
42246	Fish & seafood whsle	3	D	D	D	b	D	D	D
422460	Fish & seafood whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	44	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	44	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	11	D	D	D	c	D	D	D
4224903	Soft drinks whsle	8	110 071	13 330	2 959	441	28 456	2 640	2 979
4224906	Other grocery specialties whsle	11	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	30	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	22	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	22	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	3	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	19	D	D	D	c	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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	ALBUQUERQUE, NM—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
42271	whsle	20	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	14	166 198	4 740	1 204	181	10 313	5 870	6 417
4227101	Petroleum bulk stations & terminals	14	166 198	4 740	1 204	181	10 313	5 870	6 417
42271011	Petroleum bulk stations & terminals (except LP)	13	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	e	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods								
42291	whsle	56	D	D	D	f	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	8	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	8	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	30	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	30	D	D	D	c	D	D	D
4229901	Art goods whsle	16	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	10	D	D	D	b	D	D	D
	Merchant wholesalers	759	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	526	1 431 957	165 473	40 048	5 552	309 259	217 422	219 794
4211	Motor vehicle & motor vehicle parts & supplies whsle	61	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	16	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	16	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	54 601	4 848	1 142	139	7 550	7 545	10 761
42112	Motor vehicle supplies & new parts whsle	28	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	28	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	9	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	17	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	29	D	D	D	e	D	D	D
42121	Furniture whsle	9	D	D	D	c	D	D	D
421210	Furniture whsle	9	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	c	D	D	D
42122	Home furnishings whsle	20	D	D	D	c	D	D	D
421220	Home furnishings whsle	20	D	D	D	c	D	D	D
4212203	Floor coverings whsle	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	22	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	13	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	13	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	8	D	D	D	b	D	D	D

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	ALBUQUERQUE, NM—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	109	D	D	D	g	D	D	D
42142	Office equipment whsle	26	D	D	D	c	D	D	D
421420	Office equipment whsle	26	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	39	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	39	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	36	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	11	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	25	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	15	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	15	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	9	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	21	33 910	5 215	1 222	178	9 608	1 977	1 749
421450	Medical, dental, & hospital equipment & supplies whsle	21	33 910	5 215	1 222	178	9 608	1 977	1 749
4214501	Surgical, medical, & hospital supplies whsle	18	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	54 843	5 123	1 102	178	10 038	5 138	5 537
42151	Metal service centers & offices	12	54 843	5 123	1 102	178	10 038	5 138	5 537
421510	Metal service centers & offices	12	54 843	5 123	1 102	178	10 038	5 138	5 537
4215101	Ferrous metal service centers & sales offices	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	75	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	28	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	28	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	41	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	41	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	17	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	24	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	45	94 171	12 376	2 590	378	21 829	17 786	17 775
42171	Hardware whsle	13	D	D	D	c	D	D	D
421710	Hardware whsle	13	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	107	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	12	179 925	20 210	5 132	481	29 846	66 410	61 211
421810	Construction & mining (except petroleum) machinery & equip whsle	12	179 925	20 210	5 132	481	29 846	66 410	61 211
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	47	88 047	10 406	2 680	320	19 036	6 977	7 283
421830	Industrial machinery & equipment whsle	47	88 047	10 406	2 680	320	19 036	6 977	7 283
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	2	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	13	D	D	D	b	D	D	D

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ALBUQUERQUE, NM—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	21	D	D	D	c	D	D	D
421840	Industrial supplies whsle	21	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	17	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	17	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	5	46 203	6 879	1 812	216	12 986	3 656	3 599
4219	Miscellaneous durable goods whsle	66	D	D	D	f	D	D	D
42193	Recyclable material whsle	7	D	D	D	b	D	D	D
421930	Recyclable material whsle	7	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	35	83 857	12 485	2 924	578	29 871	18 310	18 582
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	35	83 857	12 485	2 924	578	29 871	18 310	18 582
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	34	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	233	D	D	D	h	D	D	D
4221	Paper & paper product whsle	35	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	24	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	24	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	8	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	8	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	17	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	17	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	17	D	D	D	c	D	D	D
4222101	General-line drugs whsle	9	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	14	D	D	D	b	D	D	D
4224	Grocery & related products whsle	71	D	D	D	g	D	D	D
42241	General-line grocery whsle	12	D	D	D	e	D	D	D
422410	General-line grocery whsle	12	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	9	D	D	D	e	D	D	D
42246	Fish & seafood whsle	3	D	D	D	b	D	D	D
422460	Fish & seafood whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	32	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	32	D	D	D	e	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	10	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	26	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	17	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	17	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	13	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	13	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	12	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	e	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	c	D	D	D

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ALBUQUERQUE, NM—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	46	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle.	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle.	2	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	29	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	29	D	D	D	c	D	D	D
4229901	Art goods whsle	15	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	87	702 231	66 557	16 940	1 619	129 413	23 691	27 283
421	Wholesale trade, durable goods	53	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	34	D	D	D	f	D	D	D
4224	Grocery & related products whsle	15	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	73	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	53	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	28	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	14	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	3	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
4224	Grocery & related products whsle	11	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D

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ARTESIA, NM									
42	Wholesale trade	24	203 671	3 221	782	129	7 339	5 902	8 569
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
AZTEC, NM									
42	Wholesale trade	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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BAYARD, NM									
42	Wholesale trade	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
BELEN, NM									
42	Wholesale trade	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
Merchant wholesalers									
Manufacturers' sales branches and sales offices ..									
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
BERNALILLO, NM									
42	Wholesale trade	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
BLOOMFIELD, NM									
42	Wholesale trade	4	941	115	27	5	187	21	32
Merchant wholesalers									
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
BOSQUE FARMS, NM									
42	Wholesale trade	3	D	D	D	a	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
Merchant wholesalers									
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
CARLSBAD, NM									
42	Wholesale trade	33	53 904	5 980	1 374	202	11 243	4 285	4 566
421	Wholesale trade, durable goods	23	34 564	5 060	1 150	167	8 462	3 019	3 164
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	19 340	920	224	35	2 781	1 266	1 402
4227	Petroleum & petroleum products whsle	5	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	3	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	19 340	920	224	35	2 781	1 266	1 402
4227	Petroleum & petroleum products whsle	5	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..									
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D

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CLOVIS, NM									
42	Wholesale trade	33	95 257	5 913	1 390	268	13 070	18 894	20 066
421	Wholesale trade, durable goods	17	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	23 265	1 110	290	49	2 956	1 685	1 763
422710	Petroleum bulk stations & terminals	5	23 265	1 110	290	49	2 956	1 685	1 763
4227101	Petroleum bulk stations & terminals (except LP)	5	23 265	1 110	290	49	2 956	1 685	1 763
	Merchant wholesalers	30	81 966	4 803	1 152	223	11 093	18 438	19 570
421	Wholesale trade, durable goods	17	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	23 265	1 110	290	49	2 956	1 685	1 763
422710	Petroleum bulk stations & terminals	5	23 265	1 110	290	49	2 956	1 685	1 763
	Manufacturers' sales branches and sales offices ..	3	13 291	1 110	238	45	1 977	456	496
422	Wholesale trade, nondurable goods	3	13 291	1 110	238	45	1 977	456	496
CORRALES, NM *									
42	Wholesale trade	15	7 892	805	177	36	1 606	695	846
421	Wholesale trade, durable goods	10	5 870	534	118	23	1 006	547	680
	Merchant wholesalers	15	7 892	805	177	36	1 606	695	846
421	Wholesale trade, durable goods	10	5 870	534	118	23	1 006	547	680
CORRALES, NM (SANDOVAL COUNTY PART) *									
42	Wholesale trade	15	7 892	805	177	36	1 606	695	846
421	Wholesale trade, durable goods	10	5 870	534	118	23	1 006	547	680
	Merchant wholesalers	15	7 892	805	177	36	1 606	695	846
421	Wholesale trade, durable goods	10	5 870	534	118	23	1 006	547	680
DEMING, NM									
42	Wholesale trade	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	Merchant wholesalers	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
ESPANOLA, NM *									
42	Wholesale trade	9	34 347	1 089	206	61	3 042	843	793
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	9	34 347	1 089	206	61	3 042	843	793
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
ESPANOLA, NM (RIO ARRIBA COUNTY PART) *									
42	Wholesale trade	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
ESPANOLA, NM (SANTA FE COUNTY PART) *									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
EUNICE, NM									
42	Wholesale trade	7	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	FARMINGTON, NM								
42	Wholesale trade	115	276 820	28 526	7 172	1 002	61 060	43 267	46 555
421	Wholesale trade, durable goods	97	214 155	23 513	6 074	798	43 763	40 338	43 150
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	60	151 843	16 125	4 241	503	29 772	32 134	34 226
42181	Construction & mining (except petroleum) machinery & equip whsle	4	29 842	3 994	945	144	6 582	12 221	12 146
421810	Construction & mining (except petroleum) machinery & equip whsle	4	29 842	3 994	945	144	6 582	12 221	12 146
42183	Industrial machinery & equipment whsle	39	101 786	9 164	2 584	260	17 834	16 785	18 985
421830	Industrial machinery & equipment whsle	39	101 786	9 164	2 584	260	17 834	16 785	18 985
4218303	General-purpose industrial machinery & equipment whsle .	7	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .	25	53 022	5 236	1 259	153	10 924	9 450	9 916
42184	Industrial supplies whsle	12	16 887	2 361	566	76	4 390	2 630	2 590
421840	Industrial supplies whsle	12	16 887	2 361	566	76	4 390	2 630	2 590
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	62 665	5 013	1 098	204	17 297	2 929	3 405
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
	Merchant wholesalers	93	203 325	22 277	5 618	793	48 345	31 387	32 930
421	Wholesale trade, durable goods	77	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	46	100 318	12 145	3 303	389	21 736	22 211	22 884
42181	Construction & mining (except petroleum) machinery & equip whsle	4	29 842	3 994	945	144	6 582	12 221	12 146
421810	Construction & mining (except petroleum) machinery & equip whsle	4	29 842	3 994	945	144	6 582	12 221	12 146
42183	Industrial machinery & equipment whsle	25	50 261	5 184	1 646	146	9 798	6 862	7 643
421830	Industrial machinery & equipment whsle	25	50 261	5 184	1 646	146	9 798	6 862	7 643
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .	14	D	D	D	b	D	D	D
42184	Industrial supplies whsle	12	16 887	2 361	566	76	4 390	2 630	2 590
421840	Industrial supplies whsle	12	16 887	2 361	566	76	4 390	2 630	2 590
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D

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FARMINGTON, NM—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices . .		18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	10	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
GALLUP, NM									
42	Wholesale trade	67	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	41	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	12 079	1 732	370	56	3 051	2 181	3 111
4219	Miscellaneous durable goods whsle	23	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	20	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	20	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	17	34 615	2 542	550	209	5 667	7 684	9 991
4219402	Precious metal (excluding ores) whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	37 463	3 034	738	130	5 923	1 196	1 229
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D

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GALLUP, NM—Con.									
	Merchant wholesalers	62	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	39	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	6	12 079	1 732	370	56	3 051	2 181	3 111
4219	Miscellaneous durable goods whsle . . .	22	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	20	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	20	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	17	34 615	2 542	550	209	5 667	7 684	9 991
422	Wholesale trade, nondurable goods	23	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
GRANTS, NM									
42	Wholesale trade	6	6 918	269	88	11	573	686	820
	Merchant wholesalers	6	6 918	269	88	11	573	686	820
HOBBS, NM									
42	Wholesale trade	85	253 815	20 592	5 048	708	43 542	20 043	20 124
421	Wholesale trade, durable goods	68	122 213	13 788	3 469	489	27 057	16 913	16 516
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	52	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	42	82 856	8 569	2 166	272	16 845	12 082	11 664
421830	Industrial machinery & equipment whsle	42	82 856	8 569	2 166	272	16 845	12 082	11 664
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	36	74 576	7 530	1 909	236	14 894	10 681	10 722
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	131 602	6 804	1 579	219	16 485	3 130	3 608
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	13 541	1 205	306	31	2 923	1 392	1 478
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	3	97 674	3 220	837	111	8 692	1 099	1 239
422710	Petroleum bulk stations & terminals	3	97 674	3 220	837	111	8 692	1 099	1 239
4227101	Petroleum bulk stations & terminals (except LP)	3	97 674	3 220	837	111	8 692	1 099	1 239
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D

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HOBBS, NM—Con.									
	Merchant wholesalers	65	201 808	14 965	3 593	537	32 876	12 006	12 639
421	Wholesale trade, durable goods	51	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	36	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	27	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	27	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	21	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	3	97 674	3 220	837	111	8 692	1 099	1 239
422710	Petroleum bulk stations & terminals	3	97 674	3 220	837	111	8 692	1 099	1 239
4227101	Petroleum bulk stations & terminals (except LP)	3	97 674	3 220	837	111	8 692	1 099	1 239
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	20	52 007	5 627	1 455	171	10 666	8 037	7 485
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	15	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	15	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	15	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
LAS CRUCES, NM									
42	Wholesale trade	79	194 247	17 837	4 179	656	39 789	12 595	13 112
421	Wholesale trade, durable goods	53	79 109	10 076	2 356	311	23 315	9 651	10 039
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	13 276	1 464	331	55	2 659	2 971	2 814
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	115 138	7 761	1 823	345	16 474	2 944	3 073
4224	Grocery & related products whsle	6	30 102	3 019	676	135	6 312	837	914
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
42281	Beer & ale whsle	3	34 905	2 000	514	83	4 963	1 108	1 092
422810	Beer & ale whsle	3	34 905	2 000	514	83	4 963	1 108	1 092

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LAS CRUCES, NM—Con.									
	Merchant wholesalers	71	159 183	14 374	3 356	518	32 833	11 822	12 224
421	Wholesale trade, durable goods	48	71 106	9 412	2 180	290	22 078	9 625	9 974
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	13 276	1 464	331	55	2 659	2 971	2 814
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	88 077	4 962	1 176	228	10 755	2 197	2 250
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
LAS VEGAS, NM									
42	Wholesale trade	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
LORDSBURG, NM									
42	Wholesale trade	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
LOS LUNAS, NM									
42	Wholesale trade	4	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
LOS RANCHOS DE ALBUQUERQUE, NM									
42	Wholesale trade	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
	Merchant wholesalers	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D

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LOVINGTON, NM									
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
PORTALES, NM									
42	Wholesale trade	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
RATON, NM									
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
RIO RANCHO, NM *									
42	Wholesale trade	19	216 599	8 661	2 009	348	15 284	17 258	20 075
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	a	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	3 061	617	147	21	1 036	466	487
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D

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RIO RANCHO, NM *—Con.									
	Manufacturers' sales branches and sales offices . . .	3	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	1	D	D	D	c	D	D	D
42183	Industrial machinery & equipment								
	whsle	1	D	D	D	c	D	D	D
421830	Industrial machinery & equipment								
	whsle	1	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	1	D	D	D	c	D	D	D
RIO RANCHO, NM (SANDOVAL COUNTY PART) *									
42	Wholesale trade	19	216 599	8 661	2 009	348	15 284	17 258	20 075
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring								
	supp, & const material whsle	1	D	D	D	a	D	D	D
421610	Electrical apparatus & equip, wiring								
	supp, & const material whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	2	D	D	D	c	D	D	D
42183	Industrial machinery & equipment								
	whsle	2	D	D	D	c	D	D	D
421830	Industrial machinery & equipment								
	whsle	2	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	3 061	617	147	21	1 036	466	487
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices . . .	3	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	1	D	D	D	c	D	D	D
42183	Industrial machinery & equipment								
	whsle	1	D	D	D	c	D	D	D
421830	Industrial machinery & equipment								
	whsle	1	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	1	D	D	D	c	D	D	D
ROSWELL, NM									
42	Wholesale trade	61	196 873	11 966	2 822	514	25 815	8 716	9 599
421	Wholesale trade, durable goods	28	33 992	3 013	705	119	5 837	4 094	4 215
4213	Lumber & other construction materials								
	whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D

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ROSWELL, NM—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	33	162 881	8 953	2 117	395	19 978	4 622	5 384
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	b	D	D	D
422520	Livestock whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	b	D	D	D
42281	Beer & ale whsle	4	46 408	2 755	624	83	5 395	1 710	1 941
422810	Beer & ale whsle	4	46 408	2 755	624	83	5 395	1 710	1 941
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	52	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	26	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	101 637	6 514	1 537	275	14 370	4 200	4 581
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	b	D	D	D
42281	Beer & ale whsle	4	46 408	2 755	624	83	5 395	1 710	1 941
422810	Beer & ale whsle	4	46 408	2 755	624	83	5 395	1 710	1 941
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
RUIDOSO, NM									
42	Wholesale trade	6	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	a	D	D	D
SANTA FE, NM									
42	Wholesale trade	146	319 691	37 719	9 287	1 207	75 741	22 028	23 202
421	Wholesale trade, durable goods	81	115 100	16 776	4 554	562	32 442	11 974	13 011
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	36 433	6 505	1 906	168	11 898	2 273	2 567
42143	Computer & computer peripheral equipment & software whsle	4	22 066	3 518	1 296	72	6 906	756	779
421430	Computer & computer peripheral equipment & software whsle	4	22 066	3 518	1 296	72	6 906	756	779
4214301	Computer & peripheral equipment whsle	4	22 066	3 518	1 296	72	6 906	756	779
42143012	Computers & peripheral equipment for end use	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	5 411	766	170	29	1 517	391	518

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SANTA FE, NM—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse ...	20	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse	11	13 522	1 935	451	92	3 667	1 586	1 965
421940	Jewelry/watch/silverware/precious stone, & precious metal whse ...	11	13 522	1 935	451	92	3 667	1 586	1 965
42199	Other miscellaneous durable goods whse	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whse	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	65	204 591	20 943	4 733	645	43 299	10 054	10 191
4224	Grocery & related products whse	26	D	D	D	e	D	D	D
42249	Other grocery & related products whse	12	D	D	D	c	D	D	D
422490	Other grocery & related products whse	12	D	D	D	c	D	D	D
4224903	Soft drinks whse	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whse .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	5	D	D	D	c	D	D	D
42281	Beer & ale whse	4	41 338	2 695	636	102	5 847	1 565	1 385
422810	Beer & ale whse	4	41 338	2 695	636	102	5 847	1 565	1 385
4229	Miscellaneous nondurable goods whse	20	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whse ...	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whse .	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whse	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whse	13	D	D	D	b	D	D	D
	Merchant wholesalers	125	274 132	32 929	7 782	1 086	65 897	21 631	22 523
421	Wholesale trade, durable goods	67	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse	13	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse	1	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	16	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whse	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whse	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	58	D	D	D	f	D	D	D
4224	Grocery & related products whse	20	D	D	D	c	D	D	D
42249	Other grocery & related products whse	8	D	D	D	c	D	D	D
422490	Other grocery & related products whse	8	D	D	D	c	D	D	D
4224903	Soft drinks whse	4	28 908	3 826	846	113	6 531	382	427
4224906	Other grocery specialties whse .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse	19	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whse	12	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whse	12	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D

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SANTA FE, NM—Con.									
	Agents, brokers, and commission merchants	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
SILVER CITY, NM									
42	Wholesale trade	18	36 447	2 898	705	128	6 524	2 969	3 256
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Merchant wholesalers	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
SOCORRO, NM									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
SUNLAND PARK, NM									
42	Wholesale trade	4	7 297	1 076	153	27	2 128	412	1 155
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	4	7 297	1 076	153	27	2 128	412	1 155
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
TAOS, NM									
42	Wholesale trade	9	6 931	244	56	22	707	252	272
4224906	Other grocery specialties whsle ..	1	D	D	D	a	D	D	D
	Merchant wholesalers	7	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
TRUTH OR CONSEQUENCES, NM									
42	Wholesale trade	3	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D
TUCUMCARI, NM									
42	Wholesale trade	7	3 795	317	75	24	926	86	267
	Merchant wholesalers	7	3 795	317	75	24	926	86	267

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
BALANCE OF BERNALILLO COUNTY, NM									
42	Wholesale trade	111	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	85	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	19	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle	2	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	119 443	5 001	1 108	133	9 247	10 645	10 953
421310	Lumber, plywood, millwork, & wood panel whsle	8	119 443	5 001	1 108	133	9 247	10 645	10 953
4213102	Lumber with yard whsle.....	4	78 861	4 411	941	113	7 437	8 462	8 745
4213103	Plywood, veneer, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	8	15 478	2 363	488	77	3 486	2 390	2 893
4219	Miscellaneous durable goods whsle ...	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	c	D	D	D
421930	Recyclable material whsle	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	g	D	D	D
4224	Grocery & related products whsle	8	262 379	21 084	5 556	771	37 361	10 908	13 199
42241	General-line grocery whsle	3	D	D	D	f	D	D	D
422410	General-line grocery whsle	3	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	1	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	1	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	e	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	2	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	2	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	2	D	D	D	c	D	D	D
	Merchant wholesalers	98	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	74	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	119 443	5 001	1 108	133	9 247	10 645	10 953
42131	Lumber, plywood, millwork, & wood panel whsle	8	119 443	5 001	1 108	133	9 247	10 645	10 953
421310	Lumber, plywood, millwork, & wood panel whsle	8	119 443	5 001	1 108	133	9 247	10 645	10 953
4213102	Lumber with yard whsle.....	4	78 861	4 411	941	113	7 437	8 462	8 745
4213103	Plywood, veneer, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	1	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	1	D	D	D	b	D	D	D

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BALANCE OF BERNALILLO COUNTY, NM—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	16	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	c	D	D	D
421930	Recyclable material whsle	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	g	D	D	D
4224	Grocery & related products whsle	7	D	D	D	f	D	D	D
42241	General-line grocery whsle	3	D	D	D	f	D	D	D
422410	General-line grocery whsle	3	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	1	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	1	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	e	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices . .									
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
BALANCE OF CHAVES COUNTY, NM									
42	Wholesale trade	13	34 425	1 813	467	85	3 727	2 553	2 644
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
BALANCE OF CIBOLA COUNTY, NM									
42	Wholesale trade	11	14 857	1 131	292	71	2 379	884	759
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	3	11 176	455	112	20	996	524	352
422710	Petroleum bulk stations & terminals	3	11 176	455	112	20	996	524	352
Merchant wholesalers									
421	Wholesale trade, durable goods	11	14 857	1 131	292	71	2 379	884	759
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D

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BALANCE OF COLFAX COUNTY, NM									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
BALANCE OF CURRY COUNTY, NM									
42	Wholesale trade	11	25 275	1 426	328	74	3 160	6 101	7 498
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	11	25 275	1 426	328	74	3 160	6 101	7 498
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
BALANCE OF DEBACA COUNTY, NM									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
BALANCE OF DONA ANA COUNTY, NM									
42	Wholesale trade	39	82 032	6 087	1 325	295	12 792	5 776	7 160
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	13 518	1 015	224	47	1 816	2 959	3 929
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	8	38 834	2 313	432	103	5 353	362	316
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	36	63 238	4 813	1 039	206	9 953	5 510	6 893
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	13 518	1 015	224	47	1 816	2 959	3 929
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	b	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	5	D	D	D	a	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D

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BALANCE OF EDDY COUNTY, NM									
42	Wholesale trade	12	17 079	1 124	276	53	3 082	1 858	2 104
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	4	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF GRANT COUNTY, NM									
42	Wholesale trade	7	D	D	D	a	D	D	D
	Merchant wholesalers	7	D	D	D	a	D	D	D
BALANCE OF GUADALUPE COUNTY, NM									
42	Wholesale trade	5	9 772	199	33	7	605	204	341
422	Wholesale trade, nondurable goods	5	9 772	199	33	7	605	204	341
	Merchant wholesalers	5	9 772	199	33	7	605	204	341
422	Wholesale trade, nondurable goods	5	9 772	199	33	7	605	204	341
BALANCE OF LEA COUNTY, NM									
42	Wholesale trade	18	41 082	5 306	1 183	196	15 686	8 865	12 180
421	Wholesale trade, durable goods	9	27 418	3 297	710	97	11 384	8 493	11 631
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	13 664	2 009	473	99	4 302	372	549
	Merchant wholesalers	14	33 079	4 564	1 004	144	13 372	8 642	11 930
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D

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BALANCE OF LINCOLN COUNTY, NM									
42	Wholesale trade	10	D	D	D	b	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
4225905	Other farm-product raw material whsle	1	D	D	D	a	D	D	D
BALANCE OF LOS ALAMOS COUNTY, NM									
42	Wholesale trade	9	41 410	4 123	1 085	75	8 140	3 726	4 993
421	Wholesale trade, durable goods	9	41 410	4 123	1 085	75	8 140	3 726	4 993
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	7	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	5	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	5	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
BALANCE OF LUNA COUNTY, NM									
42	Wholesale trade	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF MCKINLEY COUNTY, NM									
42	Wholesale trade	7	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
	Merchant wholesalers	7	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
BALANCE OF OTERO COUNTY, NM									
42	Wholesale trade	5	4 495	501	114	27	1 252	295	342
	Merchant wholesalers	4	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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BALANCE OF QUAY COUNTY, NM									
42	Wholesale trade	3	665	109	9	9	248	118	118
	Merchant wholesalers	3	665	109	9	9	248	118	118
BALANCE OF RIO ARRIBA COUNTY, NM									
42	Wholesale trade	11	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF ROOSEVELT COUNTY, NM									
42	Wholesale trade	3	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D
BALANCE OF SANDOVAL COUNTY, NM									
42	Wholesale trade	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	5 151	277	63	5	433	103	101
	Merchant wholesalers	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF SAN JUAN COUNTY, NM									
42	Wholesale trade	31	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	14 344	1 344	328	34	1 716	1 547	1 538
42269	Other chemical & allied products whsle	5	14 344	1 344	328	34	1 716	1 547	1 538
422690	Other chemical & allied products whsle	5	14 344	1 344	328	34	1 716	1 547	1 538
	Merchant wholesalers	30	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	14 344	1 344	328	34	1 716	1 547	1 538
42269	Other chemical & allied products whsle	5	14 344	1 344	328	34	1 716	1 547	1 538
422690	Other chemical & allied products whsle	5	14 344	1 344	328	34	1 716	1 547	1 538
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF SAN MIGUEL COUNTY, NM									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF SANTA FE COUNTY, NM									
42	Wholesale trade	20	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	12 940	813	172	24	1 333	1 133	1 450
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
BALANCE OF SIERRA COUNTY, NM									
42	Wholesale trade	4	D	D	D	a	D	D	D
Merchant wholesalers									
		4	D	D	D	a	D	D	D
BALANCE OF SOCORRO COUNTY, NM									
42	Wholesale trade	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	b	D	D	D
BALANCE OF TAOS COUNTY, NM									
42	Wholesale trade	7	4 906	796	138	37	1 286	233	348
Merchant wholesalers									
		7	4 906	796	138	37	1 286	233	348
BALANCE OF TORRANCE COUNTY, NM									
42	Wholesale trade	10	10 423	1 191	228	57	2 264	616	592
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
BALANCE OF UNION COUNTY, NM									
42	Wholesale trade	2	D	D	D	a	D	D	D
Merchant wholesalers									
		1	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
BALANCE OF VALENCIA COUNTY, NM									
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ALAMOGORDO, NM									
42	Wholesale trade	2.5	10.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	2.7	16.1	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
ALBUQUERQUE, NM									
42	Wholesale trade	2.8	2.9	D	D	—	1.7	D	D
421	Wholesale trade, durable goods	3.4	4.0	5.0	5.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	.4	6.5	.4	6.5	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	—	—	—	—	—	—
421130	Tire & tube whsle	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle .....	.6	4.3	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	6.2	3.8	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	D	D
42142	Office equipment whsle	6.4	4.5	D	D	—	—	—	—
421420	Office equipment whsle	6.4	4.5	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.3	2.1	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle .....	.3	2.1	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	5.2	1.6	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	1.0	—	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	1.0	—	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle .....	.8	—	—	—	—	—	—	—
421490	Other professional equipment & supplies whsle .....	.8	—	—	—	—	—	—	—
4214902	Other professional equipment & supplies whsle .....	.8	—	—	—	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	ALBUQUERQUE, NM—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle . . . . .	.3	3.3	.4	4.4	—	—	—	—
42151	Metal service centers & offices . . . . .	.3	3.3	.4	4.4	—	—	—	—
421510	Metal service centers & offices . . . . .	.3	3.3	.4	4.4	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers . . . . .	.4	—	—	—	—	—	—	—
4216	Electrical goods whsle	4.7	6.9	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8.3	4.5	D	D	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8.3	4.5	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	—	—	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3.3	6.2	4.7	8.9	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	—	9.4	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	—	9.4	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.5	1.4	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	4.3	2.6	5.4	3.3	D	D	—	—
421830	Industrial machinery & equipment whsle	4.3	2.6	5.4	3.3	D	D	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	16.1	—	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	1.2	3.0	D	D	—	—	—	—
421840	Industrial supplies whsle	1.2	3.0	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	1.1	—	1.1	—	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2.0	9.9	2.0	9.9	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2.0	9.9	2.0	9.9	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ALBUQUERQUE, NM—Con.									
42 Wholesale trade—Con.									
422	Wholesale trade, nondurable goods	1.9	1.5	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	.2	19.5	D	D	—	—	—	—
422130	Industrial & personal service paper whsle .....	.2	19.5	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	2.1	1.4	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	—	—	—	—	—	—
422420	Packaged frozen food whsle	D	D	—	—	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle .....	.2	1.4	D	D	D	D	—	—
4224906	Other grocery specialties whsle	D	D	D	D	D	D	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226901	Industrial gases (except LP) whsle	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
42271011	(except LP)	D	D	D	D	—	—	—	—
422710111	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42291	Farm supplies whsle	D	D	—	—	—	—	—	—
422910	Farm supplies whsle	D	D	—	—	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
4229901	Art goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
ARTESIA, NM									
42 Wholesale trade									
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
AZTEC, NM									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
BAYARD, NM									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BELEN, NM									
42	Wholesale trade	D	D	D	D	D	D	D	D
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	D	D
BERNALILLO, NM									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
BLOOMFIELD, NM									
42	Wholesale trade	1.7	—	D	D	—	—	D	D
BOSQUE FARMS, NM									
42	Wholesale trade	D	D	D	D	—	—	—	—
4225905	Other farm-product raw material whsle	D	D	D	D	—	—	—	—
CARLSBAD, NM									
42	Wholesale trade	1.5	3.9	D	D	D	D	D	D
421	Wholesale trade, durable goods	1.2	6.0	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.0	—	2.0	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
CLOVIS, NM									
42	Wholesale trade	8.4	3.9	9.8	2.0	—	15.6	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	15.6	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	24.8	—	24.8	—	—	—	—	—
422710	Petroleum bulk stations & terminals	24.8	—	24.8	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	24.8	—	—	—	—	—	—	—
CORRALES, NM *									
42	Wholesale trade	31.9	6.1	31.9	6.1	—	—	—	—
421	Wholesale trade, durable goods	10.0	8.2	10.0	8.2	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	CORRALES, NM (SANDOVAL COUNTY PART) *								
42	Wholesale trade	31.9	6.1	31.9	6.1	—	—	—	—
421	Wholesale trade, durable goods	10.0	8.2	10.0	8.2	—	—	—	—
	DEMING, NM								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
	ESPANOLA, NM *								
42	Wholesale trade	—	.2	—	.2	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
	ESPANOLA, NM (RIO ARRIBA COUNTY PART) *								
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
	ESPANOLA, NM (SANTA FE COUNTY PART) *								
42	Wholesale trade	D	D	D	D	—	—	—	—
	EUNICE, NM								
42	Wholesale trade	D	D	D	D	D	D	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
FARMINGTON, NM									
42	Wholesale trade	4.8	3.5	6.6	4.8	D	D	D	D
421	Wholesale trade, durable goods	5.9	4.3	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.2	5.5	1.8	8.3	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	13.1	—	13.1	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	13.1	—	13.1	—	—	—	—
42183	Industrial machinery & equipment whsle	1.2	1.5	2.4	3.0	D	D	—	—
421830	Industrial machinery & equipment whsle	1.2	1.5	2.4	3.0	D	D	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	.9	2.1	D	D	D	D	—	—
42184	Industrial supplies whsle	3.7	15.8	3.7	15.8	—	—	—	—
421840	Industrial supplies whsle	3.7	15.8	3.7	15.8	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.1	.7	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
GALLUP, NM									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	19.0	—	19.0	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	—	13.1	—	13.1	—	—	—	—
4219402	Precious metal (excluding ores) whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	—	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
GRANTS, NM									
42	Wholesale trade	—	13.9	—	13.9	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
HOBBS, NM									
42	Wholesale trade	1.3	9.7	1.6	7.1	—	19.9	—	—
421	Wholesale trade, durable goods	2.6	17.8	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	—	—
42183	Industrial machinery & equipment whsle	1.4	19.5	D	D	D	D	—	—
421830	Industrial machinery & equipment whsle	1.4	19.5	D	D	D	D	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	.3	21.2	D	D	D	D	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	2.2	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	—	—	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
LAS CRUCES, NM									
42	Wholesale trade .....	.9	4.5	1.1	5.4	D	D	D	D
421	Wholesale trade, durable goods	2.1	5.2	2.4	5.8	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.1	5.3	1.1	5.3	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4214302	Computer software (packaged) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	3.9	—	5.2	D	D	—	—
4224	Grocery & related products whsle	—	—	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
LAS VEGAS, NM									
42	Wholesale trade	D	D	D	D	D	D	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
LORDSBURG, NM									
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
LOS LUNAS, NM									
42	Wholesale trade	D	D	D	D	—	—	D	D
LOS RANCHOS DE ALBUQUERQUE, NM									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
LOVINGTON, NM									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4224906	Other grocery specialties whsle	D	D	D	D	-	-	-	-
PORTALES, NM									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4225	Farm-product raw material whsle	D	D	-	-	-	-	-	-
RATON, NM									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
RIO RANCHO, NM *									
42	Wholesale trade	-	1.0	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	-	67.4	D	D	-	-
4216	Electrical goods whsle	D	D	-	-	-	-	-	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	-	-	-	-	-	-
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	-	-	D	D	-	-
42183	Industrial machinery & equipment whsle	D	D	-	-	D	D	-	-
421830	Industrial machinery & equipment whsle	D	D	-	-	D	D	-	-
4218307	Other industrial machinery & equipment whsle	D	D	-	-	D	D	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4222	Drugs, & druggists' sundries whsle	D	D	D	D	-	-	-	-
42221	Drugs, & druggists' sundries whsle	D	D	D	D	-	-	-	-
422210	Drugs, & druggists' sundries whsle	D	D	D	D	-	-	-	-
4225905	Other farm-product raw material whsle	D	D	D	D	-	-	-	-
RIO RANCHO, NM (SANDOVAL COUNTY PART) *									
42	Wholesale trade	-	1.0	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	-	67.4	D	D	-	-
4216	Electrical goods whsle	D	D	-	-	-	-	-	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	-	-	-	-	-	-
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	-	-	D	D	-	-
42183	Industrial machinery & equipment whsle	D	D	-	-	D	D	-	-
421830	Industrial machinery & equipment whsle	D	D	-	-	D	D	-	-
4218307	Other industrial machinery & equipment whsle	D	D	-	-	D	D	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4222	Drugs, & druggists' sundries whsle	D	D	D	D	-	-	-	-
42221	Drugs, & druggists' sundries whsle	D	D	D	D	-	-	-	-
422210	Drugs, & druggists' sundries whsle	D	D	D	D	-	-	-	-
4225905	Other farm-product raw material whsle	D	D	D	D	-	-	-	-

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ROSWELL, NM									
42	Wholesale trade	2.4	3.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	12.3	6.9	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	2.4	.6	3.9	D	D	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
RUIDOSO, NM									
42	Wholesale trade	D	D	D	D	—	—	—	—
SANTA FE, NM									
42	Wholesale trade	5.2	4.6	6.1	3.4	D	D	D	D
421	Wholesale trade, durable goods	10.2	8.0	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	8.0	13.2	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	—	7.8	—	—	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	—	7.8	—	—	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	—	7.8	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	6.5	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	—	.7	—	—	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	—	.7	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.4	2.6	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	—	—	2.0	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle .....	.4	—	—	—	—	—	—	—
422810	Beer & ale whsle .....	.4	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SILVER CITY, NM									
42	Wholesale trade	3.4	7.8	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
SOCORRO, NM									
42	Wholesale trade	D	D	D	D	—	—	—	—
SUNLAND PARK, NM									
42	Wholesale trade	71.4	2.3	71.4	2.3	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
TAOS, NM									
42	Wholesale trade	4.8	4.2	D	D	—	—	D	D
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
TRUTH OR CONSEQUENCES, NM									
42	Wholesale trade	D	D	D	D	—	—	—	—
TUCUMCARI, NM									
42	Wholesale trade	—	20.8	—	20.8	—	—	—	—
BALANCE OF BERNALILLO COUNTY, NM									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	D	D
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	D	D
4211101	Automobile & motorcycle whsle	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	10.0	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	—	10.0	—	10.0	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	—	10.0	—	10.0	—	—	—	—
4213102	Lumber with yard whsle	—	10.1	—	10.1	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle ...	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	—	11.4	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF BERNALILLO COUNTY, NM—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4224	Grocery & related products whsle	-	2.0	D	D	-	-	-	-
42241	General-line grocery whsle	D	D	D	D	-	-	-	-
422410	General-line grocery whsle	D	D	D	D	-	-	-	-
4224103	Other general-line grocery whsle	D	D	D	D	-	-	-	-
42248	Fresh fruit & vegetable whsle	D	D	D	D	-	-	-	-
422480	Fresh fruit & vegetable whsle	D	D	D	D	-	-	-	-
4224906	Other grocery specialties whsle	D	D	D	D	-	-	D	D
4227	Petroleum & petroleum products whsle	D	D	-	-	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	-	-	-	-
42281	Beer & ale whsle	D	D	D	D	-	-	-	-
422810	Beer & ale whsle	D	D	D	D	-	-	-	-
42282	Wine & distilled alcoholic beverage whsle	D	D	-	-	-	-	-	-
422820	Wine & distilled alcoholic beverage whsle	D	D	-	-	-	-	-	-
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	-	-	-	-	-	-
	BALANCE OF CHAVES COUNTY, NM								
42	Wholesale trade	1.2	2.9	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	-	-	-	-	D	D
4225	Farm-product raw material whsle	D	D	-	-	-	-	D	D
	BALANCE OF CIBOLA COUNTY, NM								
42	Wholesale trade	2.2	.9	2.2	.9	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	-	-	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	-	-	-	-	-	-	-	-
	BALANCE OF COLFAX COUNTY, NM								
42	Wholesale trade	D	D	D	D	-	-	-	-
	BALANCE OF CURRY COUNTY, NM								
42	Wholesale trade	1.2	.2	1.2	.2	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
	BALANCE OF DEBACA COUNTY, NM								
42	Wholesale trade	D	D	D	D	-	-	-	-
	BALANCE OF DONA ANA COUNTY, NM								
42	Wholesale trade	11.5	5.7	14.9	7.4	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	49.3	-	49.3	-	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4221	Paper & paper product whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle .....	.4	-	D	D	-	-	-	-
4225905	Other farm-product raw material whsle	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF EDDY COUNTY, NM									
42	Wholesale trade	2.0	5.3	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	—	—	—	—
BALANCE OF GRANT COUNTY, NM									
42	Wholesale trade	D	D	D	D	—	—	—	—
BALANCE OF GUADALUPE COUNTY, NM									
42	Wholesale trade	7.6	—	7.6	—	—	—	—	—
422	Wholesale trade, nondurable goods	7.6	—	7.6	—	—	—	—	—
BALANCE OF LEA COUNTY, NM									
42	Wholesale trade	—	13.2	—	16.4	D	D	D	D
421	Wholesale trade, durable goods	D	6.6	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	26.4	—	—	—	—	—	—
BALANCE OF LINCOLN COUNTY, NM									
42	Wholesale trade	D	D	D	D	—	—	D	D
4225905	Other farm-product raw material whsle	D	D	—	—	—	—	D	D
BALANCE OF LOS ALAMOS COUNTY, NM									
42	Wholesale trade	1.0	31.0	D	D	D	D	—	—
421	Wholesale trade, durable goods	1.0	31.0	D	D	D	D	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	—	—	—	—	—	—
BALANCE OF LUNA COUNTY, NM									
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
BALANCE OF MCKINLEY COUNTY, NM									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
BALANCE OF OTERO COUNTY, NM									
42	Wholesale trade	—	5.3	D	D	D	D	—	—
BALANCE OF QUAY COUNTY, NM									
42	Wholesale trade	—	—	—	—	—	—	—	—
BALANCE OF RIO ARRIBA COUNTY, NM									
42	Wholesale trade	D	D	D	D	—	—	D	D

See footnotes at end of table.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF ROOSEVELT COUNTY, NM								
42	Wholesale trade	D	D	D	D	—	—	—	—
	BALANCE OF SANDOVAL COUNTY, NM								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	—	8.0	—	—	—	—	—	—
	BALANCE OF SAN JUAN COUNTY, NM								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	1.2	—	1.2	—	—	—	—	—
42269	Other chemical & allied products whsle	1.2	—	1.2	—	—	—	—	—
422690	Other chemical & allied products whsle	1.2	—	1.2	—	—	—	—	—
	BALANCE OF SAN MIGUEL COUNTY, NM								
42	Wholesale trade	D	D	D	D	—	—	—	—
	BALANCE OF SANTA FE COUNTY, NM								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	37.1	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	BALANCE OF SIERRA COUNTY, NM								
42	Wholesale trade	D	D	D	D	—	—	—	—
	BALANCE OF SOCORRO COUNTY, NM								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
	BALANCE OF TAOS COUNTY, NM								
42	Wholesale trade	26.1	—	26.1	—	—	—	—	—
	BALANCE OF TORRANCE COUNTY, NM								
42	Wholesale trade	23.0	—	23.0	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
	BALANCE OF UNION COUNTY, NM								
42	Wholesale trade	D	D	D	D	D	D	—	—
	BALANCE OF VALENCIA COUNTY, NM								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

BEGINNING-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

END-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

WHOLESALE TRADE

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

OPERATING EXPENSES (\$1,000)

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Appendix B.

NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestic, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods
7822 (pt) Motion picture and video tape distribution

4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

NEW MEXICO

Corrales is in Bernalillo and Sandoval Counties.

Espanola is in Rio Arriba and Sante Fe Counties.

Rio Rancho is in Bernalillo and Sandoval Counties;
it annexed into Bernalillo County in January 1994.

Appendix E. Metropolitan Areas

NEW MEXICO

Albuquerque, NM MSA

Bernalillo County, NM

Sandoval County, NM

Valencia County, NM

Las Cruces, NM MSA

Dona Ana County, NM

Santa Fe, NM MSA

Los Alamos County, NM

Santa Fe County, NM

